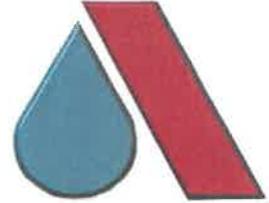


A.R.I. USA, Inc.  
9446 Meridian Way  
West Chester, OH 45069  
888.727..4872  
[www.ariususa.com](http://www.ariususa.com)



MARCH 1, 2020

RE: RUTT, Inc.

To whom it may concern;

This is to confirm that RUTT, Inc. is the master distributor for ARI USA; handling sales and marketing functions, for the state of Florida.

Feel free to contact me if you have any questions.

Regards,

A handwritten signature in black ink, appearing to read "J.D. Stephenson".

J.D. Stephenson  
CEO  
[jd@ariususa.com](mailto:jd@ariususa.com)



July 6<sup>th</sup>, 2020

**To Whom It May Concern:**

ABB Inc. is the sole manufacturer of its products. AWC Inc. is the only designated Representative and Distributor for the Municipal Market in the state of Florida (with the exception of the zip code range 324##-325##) for the purchase of new products, OEM repair parts, and maintenance.

Please see below contact information for AWC Inc.

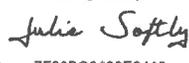
AWC, Inc.  
1800 Pembroke Dr.  
Suite 300, Office 313  
Orlando, FL 32810

Phone: 1.321.207.0120  
Fax: 1.321.207.0739

If you have any questions, please contact us at (215) 674-6547.

Regards,

**ABB INC.**

DocuSigned by:  
Signature   
7F80BC0132E3410...

Title: sales Administration Manager

Date: 7/6/2020

**ABB Inc.**



**Acme Engineering & Manufacturing Corp.**  
**P.O. Box 978**  
**Muskogee, OK 74402**  
**TEL: (918) 682-7791 FAX: (918) 682-0134**  
[www.acmefan.com](http://www.acmefan.com)  
[Nevins@thefanpeople.com](mailto:Nevins@thefanpeople.com)

Acme Engineering & Manufacturing Representation

June 20, 2019

To Whom It May Concern:

Acme Engineering & Manufacturing has a contractual agreement with HVAC Associates, Inc. in Pompano Beach, FL to be our sole representative of the Acme Engineering & Manufacturing commercial and industrial product line for Broward County. All products related inquiries will need to be directed to their office - HVAC Associates, Inc. Phone: 954-783-4892

Sincerely,

Nicholas Evins  
Director of Commercial & Industrial Sales  
Acme Engineering & Manufacturing

Friday July 10, 2020

City Of Margate  
980 NW 66th Ave  
Margate, FL 33063

To Whom It May Concern:

AGM Electronics is the Sole Source manufacturer for the Dual Isolator unit specified on AGM quote # 19598

Not only is this equipment manufactured in the United States and carries a 7 year factory warranty, but AGM's Signal Conditioning design considerations include:

System Noise and Interference:

Wide dead band to rectify equipment operation causing system "bumps".

Time delay to rectify pneumatic or hydraulic reverberation.

Response time to rectify ambient noise and erratic sensor signals.

Condensation and Humidity:

Circuitry is potted in high vacuum, degassed, chemically inert RTV rubber that precludes chemical and bacterial degeneration causing circuit failure.

Ground Loops:

Optical isolation of module I/O/Power to virtually eliminate ground loop problems.

Loss of Signal:

Automatic switching in all devices to accommodate lost of live-zero inputs signals.

Frequency Data:

Digital filters for narrow frequency band signals in an electrically noisy environment. Requirements:

The AGM Lab calibrates extremely narrow analog spans with high offsets at no charge.

Calibration standards are traceable to the National Institute of Standards and Technology.

If you need further assistance, please let us know.

AGM offers a complete line of monitoring, control, telemetry and interface products; all with the 7-Year warranty.

Patty See  
Customer Support  
(520)722-1000



Air Fresh Linen

December 11, 2019

City of Margate DEES  
Attn: Kimberly Smiley, CPP

RE: Air Fresh Linen (Item#: M28955/M29931)

Superco Specialty Products is the sole provider of Superco Air Fresh Linen, a remarkable malodor counteractant with a pleasant linen scent. It is most often used as a space or contact spray to counteract malodors that either airborne or embedded in carpets, upholstery or other textiles. It has a non-staining formula so Air Fresh Linen can be applied without worry of damage.

Please contact your Superco Specialty Products representative, Becky Levy with any questions you may have.

City of Margate Representative,  
Becky Levy  
Cell Phone: 281-690-3704  
Office Phone: 800-320-0102

Sincerely,

A handwritten signature in cursive script that reads "Lori D. Schaffer".

Lori D. Schaffer

Vice President, West Coast Operations Manager

**CNS INDUSTRIES, INC. DBA SUPERCO**  
25041 ANZA DRIVE, VALENCIA, CALIFORNIA 91355 • 800 320-0102 • 661 775-8884 fax  
[www.supercoproducts.com](http://www.supercoproducts.com)



Rockwell Automation  
Florida Territory  
5820 West Cypress Street, Suite E  
Tampa, FL 33607 USA  
Tel 1.813.466.6400 Fax 1.813.466.6401  
[www.rockwellautomation.com](http://www.rockwellautomation.com)

July 7, 2020

City of Margate Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

**Re: Rockwell Automation Authorized Allen-Bradley Distributors**

Rockwell Automation extends and enhances its own significant automation capabilities by partnering with a network of authorized distributors. Some of the many benefits that customers enjoy working with their local authorized Allen-Bradley distributor include:

- Access to local distributor inventory (including spares and replacement parts)
- Technical assistance from local distributor product specialists
- A knowledgeable staff that has access to factory training
- Rockwell Automation support of local distributor activities

REXEL USA Inc – Fort Lauderdale, FL is the only distributor authorized by Rockwell Automation to sell **Allen-Bradley** and **Rockwell Software** products, along with related services, in the geographic area in which your facility is located. As a matter of Company policy, Rockwell Automation only provides product and sales support to the local authorized distributor, and it is our practice and policy to always promote and recommend that customers buy from their local authorized Allen-Bradley / Rockwell Automation distributor. Rockwell Automation discourages purchasing from non-authorized sources, including distributors who may hold an Allen-Bradley appointment in another area.

If you purchase Allen-Bradley / Rockwell Automation products from an unauthorized source, you may not receive the latest version. The latest version of Allen-Bradley products, along with related factory product services, only is available through your local authorized Allen-Bradley / Rockwell Automation distributor.

Also, products that are not purchased directly from Rockwell Automation or its local authorized distributor may not be covered by a manufacturer's warranty. Rockwell Automation's standard

expanding human possibility



Allen-Bradley



FactoryTalk

ROCKWELL AUTOMATION

FOR MANUFACTURING AUTOMATION



Altec Industries, Inc.  
210 Inverness Center Drive  
Birmingham, AL 35242

Thursday, August 13, 2020

Kimberly Smiley  
(954) 935-5346

Dear Kimberly,

Altec is proud to provide products and services that help crews work SAFER & SMARTER. Altec is committed to bringing you the services and products you need as your sole source provider for Altec OEM parts and accessories.

There are no other retailers or dealers currently authorized to distribute ALTEC OEM parts, therefore purchasing Altec parts from another source will void the warranty supported by Altec Industries, Inc. This includes the responsibility for liability should an injury accident occur, due to failure of said Altec part(s).

For additional assistance with Parts, Tools, & Accessories, Shop Service, or Mobile Service/Technical Support, please call 1-877-GO ALTEC.

Sincerely,

A handwritten signature in black ink that reads 'Casey Stanton'.

Casey Stanton

Area Manager



**GENESIS**  
RESCUE SYSTEMS

Genesis Rescue Systems  
2780 Culver Ave.  
Kettering, Ohio 45429  
Tel. 937.293.6240

August 5, 2020

City of Margate  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

[dhick@margatefl.com](mailto:dhick@margatefl.com)

Dear Jackie,

Rescue Systems Unlimited is the sole supplier for products from Genesis Rescue Systems (aka American Rescue Technology, Inc.) in the state of Florida. Hal Eastman will contact you. They are solely responsible for all sales, service and training in the state of Florida. If you have any questions, please feel free to contact me.

Sincerely,

Richard S. Michalo  
President  
Genesis Rescue Systems



Date: July 14, 2020

To: Kimberly Smiley, CPP, City of Margate

From: Megan Smith, Senior Customer Service Manager, AMETEK STC Business Unit

Subject: Abbey Rogers, Contracted AMETEK Representative

Dear Kimberly,

Abbey Rogers is the contracted manufacturer's representative for AMETEK Drexelbrook level products. Abbey Rogers has an exclusive contract and is the sole source in the state of Florida.

Sincerely,

A handwritten signature in black ink, appearing to read "M Smith".

Megan Smith  
Senior Customer Service Manager  
Sensors, Test and Calibration Business Unit  
AMETEK Inc, M&CT Division

Aqua Anvil



January 1, 2020

Dear Sir or Madam:

This letter serves as confirmation that Clarke Mosquito Control is MGK's exclusive distributor for the following products in the United States for the year 2020:

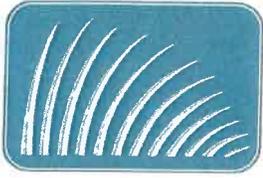
ANVIL® 2+2	EPA Reg. No. 1021-1687-8329
ANVIL® 10+10	EPA Reg. No. 1021-1688-8329
aquaANVIL™	EPA Reg. No. 1021-1807-8329

These products contain proprietary active ingredient(s) and unique formulation technology that gives the products superior performance. We have a long history of working with Clarke in this market. We find this arrangement gives us the best chance to reach customers with the support necessary to serve this market. Please let me know should you need further details.

Sincerely,

A handwritten signature in blue ink that reads "Kevin P. Caskey".

Kevin P. Caskey  
Vice President, Sales and Marketing



# AQUARIUS SYSTEMS

A Division of D&D Products Inc.

Phone 262-392-2162

Toll Free 800-328-6555

Fax 262-392-2984

Email [info@aquarius-systems.com](mailto:info@aquarius-systems.com)

Web [www.aquarius-systems.com](http://www.aquarius-systems.com)

PO Box 215 | 200 North Harrison Street | North Prairie, Wisconsin 53153 U.S.A.

Aquatic Plant Harvesters

| Trash Skimmers

| Amphibious Excavators

| Swamp Devils

June 3, 2019

Kimberly Smiley  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Ms. Smiley:

This letter serves to confirm that as the manufacturer, we are also the sole source supplier and distributor of all Aquarius Systems brand surface water management equipment in the United States. This includes the model EH-120-S Aquatic Plant Harvesters and TRC-12 Trailer Conveyors.

We are also the sole source supplier and distributor for all aftermarket spare parts for Aquarius Systems brand equipment.

Please don't hesitate to contact us if we can answer any questions for you.

Best Regards,

**AQUARIUS SYSTEMS**

Travis Webb,  
Technical Product Manager



July 7, 2020

City of Margate  
901 NW 66<sup>th</sup> Ave.  
Margate FL 33063

**Subject: Aries Industries, Inc. Sewer TV Inspection, Test & Sealing Equipment**

Dear Sir or Madam:

Aries Industries, Inc. specializes in manufacturing high quality sewer TV inspection equipment for underground pipelines. As the supplier of equipment for your TV inspection system, this letter is to advise you that Aries is the sole source that can offer factory authorized or warranted parts, service or cabling for your Aries' system. Any product(s) or service that is not purchased through Aries may void any warranties on Aries' equipment.

We take pride in our workmanship and service, and look forward to an ongoing relationship with you; helping support your needs with our stocked inventory, loaner programs, and full-time technicians.

If you have any questions, please do not hesitate in contacting us at 1-800-234-7205.

Sincerely,

Aries Industries, Inc.

A handwritten signature in black ink, appearing to read "Jim Kraschinsky".

Jim Kraschinsky  
Vice President - Sales

[www.ariesindustries.com](http://www.ariesindustries.com)

**Corporate Office**  
550 Elizabeth Street  
Waukesha, WI 53186

**Western Regional**  
5748 East Shields Avenue  
Suite 101  
Fresno, CA 93727

**Southern Regional**  
561 Thornton Road, Suite D  
Lithia Springs, GA 30122

**Aries Canada LTD.**  
1081 Meyerside Drive, Units 1&2  
Mississauga, Ontario  
Canada L5T-1M4



## ARI-HETRA Sole Source Letter

---

Sept. 23, 2020

Denis Bross  
City of Margate  
102 Rock island Rd.  
Margate, FL 33063

Mr. Bross,

Please be advised that ARI Phoenix, Inc (d/b/a ARI-Hetra) is the direct manufacturer of ARI-Hetra Mobile Column Lifting Systems and accessories. **We are the only factory authorized company to offer service, preventative maintenance, safety inspections, and factory authorized replacement parts on ARI-Hetra Mobile Column Lifting Systems.** For over 25 years, ARI-Hetra has been the premium Heavy-Duty brand of maintenance equipment and leads in safety, reliability, durability and service.

The ARI-Hetra Mobile Column Lifting Systems are manufactured in the United States of America in Pinckard, AL. These systems have been safety certified by the Automotive Lift Institute (ALI), and by Met Laboratories. While other Mobile Lift Systems use Hydraulic drives, we offer the most advanced Ball-Screw Technology with a certified ARI-Hetra mobile, heavy-duty wheel engaging lift system that will improve the efficiency and safety of automotive maintenance:

- Precision Ball Screw Lifting Mechanism, with a simple mechanical drive
- Ball screw technology has a longer life than ACME thread
- There is no possibility of leaking seals like hydraulics used in other Mobile Lift Systems
- There are over 100 ball bearings sealed with grease fitting to ensure low friction
- Natural and redundant column synchronization
- Precision Height Adjustment (inching)
- Lifetime performance

### **REQUIREMENT SERVICE DESCRIPTION:**

- Preventative Maintenance on existing ARI-Hetra Mobile Column Lift Systems which must be completed by a certified ARI-Hetra technician.
- Preferred service provider is ARI Phoenix, Inc (d/b/a ARI-Hetra).

Please let me know if you have any questions.

# ARMORGARAGE LLC

**NATIONAL SUPPLIER OF COMMERCIAL/INDUSTRIAL GRADE COATINGS**

---

SUNNY ISLES BEACH FL, UNION NJ, NEWARK NJ, CHARLEROI PA  
PHONE-866-532-3979 FAX- 386-917-1938 EMAIL: [sales@armorgarage.com](mailto:sales@armorgarage.com)

City of Margate

5790 Margate Blvd.

Margate, FL 33063

[dhicks@margatefl.com](mailto:dhicks@margatefl.com)

(954) 935-5346 Phone

Date: 10/12/20

This letter shall serve to certify that ArmorGarage LLC is the sole source provider for the products for the City of Margate.

Which include the ArmorGarage Coat All Epoxy System consisting of proprietary bonding primer, military grade epoxy coating and military grade epoxy clear coat with 4mg abrasion rating.

Please feel free should you have any further questions

Thank You

James Olympios, Managing Partner

***YOUR COATING SPECIALISTS***  
**WWW.ARMORGARAGE.COM**



ArmorerLink®

4660 NE Belknap Court, Suite 101  
Hillsboro, Oregon 97124 U.S.A.  
(800) 571-0753

Wednesday, March 25, 2020

Officer Chad Ryen  
Margate Police Department  
5790 Margate Blvd.  
Margate, Florida 33063

RE: Sole Source Provider Justification for ArmorerLink Firearm Management System

Dear Officer Ryan,

With respect to Sole Source Provider (SSP) criteria, ArmorerLink Firearm Management System (ALFMS) meets the requirements of SSP for the following reasons:

- ArmorerLink is the sole developer and global provider of ALFMS to local, state, federal and military law enforcement agencies.
- ALFMS is a patent pending system filed with the United States Patent and Trademark Office on February 1, 2018, filing number: 62/625136.
- ALFMS is a unique system of innovative approach and methodology for an integrated law enforcement firearm tracking, training and maintenance system.
- ALFMS exclusive and predominant one-of-a-kind capabilities provides superior utility not obtainable from similar products.

Thank you,

Joe D. Ganete  
Chief Executive Officer

Copy: File

July 7, 2020

City of Margate, FL  
5790 Margate Boulevard  
Margate, FL 33063  
Subject: Sole Source Letter



Alfa Laval Inc.  
955 Mearns Road  
Warminster, Pa 18974  
US  
USA Tel: +1 866-253-2528  
Fax: +1 215-443-4100  
[www.alfalaval.us](http://www.alfalaval.us)

Dear Kimberly,

Alfa Laval Inc. is the original equipment manufacturer (OEM) of all Ashbrook Simon-Hartley products. Due to the sensitive nature of Alfa Laval, Inc technology, our equipment and most replacement parts are either proprietary or patented, as each is designed specifically for your equipment, the application, and expected use. After sales activities including sales of spare parts, in-house repairs, field service, upgrades, retrofits, etc. must be sole source direct with Alfa Laval Inc. There is no distributor or third party company authorized to supply Alfa Laval spare parts, repair, or field service. Alfa Laval, Inc. is the only manufacturer within our specific industry which is certified to ISO 9001 quality standards.

When customer service is required, please contact us at 866-253-2528 or fax 215-443-4100. Our normal working hours are Monday through Friday. 8:00 AM – 5:30 PM EST. Twenty four (24) hour and weekend emergency service is also available.

If you have any further questions or need further information, feel free to contact me. My direct line is 215-443-4083.

Sincerely,

*Alex Romanov*

Alex Romanov

Account Rep for Parts

Date 07/07/2020

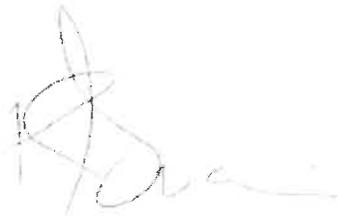
December 17th, 2019

To Whom it may concern:

All ASSA ABLOY Besam brand products are manufactured in our Monroe North Carolina factory and installed locally in South Florida by our own AAADM certified technicians out of our Pompano Beach Branch.

No other automatic door company has access to, or installs, ASSA ABLOY automatic equipment in the South Florida area.

**Best Regards,**

A handwritten signature in black ink, appearing to read "Raul Swain". The signature is written in a cursive style with a large initial "R".

**Raul Swain**  
Florida District Sales Manager  
Pedestrian Door Solutions

**ASSA ABLOY Entrance Systems**  
4100 N. Powerline Road Suite X-4  
Pompano Beach, Florida, 33073, United States

Switchboard: 954-984-0722  
Fax: 954-984-0723  
Mobile/SMS: 954-290-4953  
E-mail: [raul.swain@assaabloy.com](mailto:raul.swain@assaabloy.com)



6 Iron Bridge Drive, Collegeville, PA 19426  
800-959-0299 • 610-917-0991 • Fax 610-917-0992  
[sales@analyticaltechnology.com](mailto:sales@analyticaltechnology.com) • [www.analyticaltechnology.com](http://www.analyticaltechnology.com)

July 7, 2020

To Whom It May Concern:

This is to certify that the company listed below is an exclusive representative for the products manufactured by Analytical Technology, Inc. in the U.S.A. in the territory of Florida for the municipal market.

Distributor: for Gas Detection Equipment and Analytical Monitors

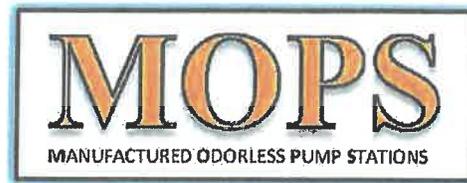
Volition Controls Corp.  
333 N. Falkenburg Rd., Unit A-113  
Tampa, FL 33619  
T: 813-714-7006  
[www.VolitionCC.com](http://www.VolitionCC.com)  
Email: [Sales@volitioncc.com](mailto:Sales@volitioncc.com)

**Interface level monitor(FilterSmart and EchoSmart)**  
Gilson Engineering Sales (1)  
Shawn Gilson  
144 Hartson Court  
Heathrow, FL 32746  
Phone: (800) 860-4499  
Fax: (407) 444-0335  
Email: [sg@gilsoneng.com](mailto:sg@gilsoneng.com)

If there are any questions regarding this matter, please contact the undersigned.

Analytical Technology, Inc.

A handwritten signature in black ink, appearing to read "Shawn Gilson", is written over the printed name of the distributor.



July 6, 2020

Ms. Kimberly Smiley  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

**RE: AES-MOPS Pump Station Scrubbers**

Dear Ms. Smiley:

This letter will confirm that the AES-MOPS Pump Station Scrubbers is a sole source product which is manufactured, distributed and serviced by Atlantic Environmental Systems, Inc. in Lake Worth Florida.

If you have any questions or need additional information please contact me directly at 561-547-8080 x200.

Thank you.

Sincerely,

Christine Studenroth  
Controller

AUMA Actuators, Inc.  
100 Southpointe Blvd.  
Canonsburg, PA 15317 USA  
[www.auma-usa.com](http://www.auma-usa.com)  
Tel +1 724-743-2862  
Fax +1 724-743-4711  
[mailbox@aura-usa.com](mailto:mailbox@aura-usa.com)

January 1, 2020

Subject: Representation

To Whom It May Concern:

This letter is to acknowledge that Instrument Specialties Inc. is the exclusive representative regarding the sale and automation of AUMA actuators in the state of Florida (excluding the counties west of the Apalachicola River).

Instrument Specialties Inc. is also a factory authorized parts, service and repair facility.

Contact: Instrument Specialties Inc.  
3885 St. Johns Parkway  
Sanford, FL 32771  
Phone: (407) 324-7800  
Email: [offices@isisales.com](mailto:offices@isisales.com)

Kind Regards,



Larry Stoltz  
Southeast Regional Sales Manager  
AUMA Actuators, Inc.



*Aurora*  
**James A. Miller**  
Engineered Account Manager

**PENTAIR FLOW TECHNOLOGIES**  
Aurora/Layne Vertiline  
+1.913.371.5000 main  
+1.504-889-2125 direct  
+1-504-491-0320 cell  
Jim.miller@pentair.com  
3925 North I-10 Service Road  
Suite 109Q  
Metairie, La 70002  
United States

March 4, 2020

Subject: Aurora and Layne / Verti-Line Pumps  
Authorized Municipal Distributor

To whom it may concern,

Thank you for your recent inquiry regarding Aurora & Layne Verti-Line pumps. Barney's Pumps, Inc. is the sole authorized distributor serving the municipal market in the state of Florida (exclusive of the panhandle counties west of the Apalachicola River).

Barney's Pumps maintains a staff of factory trained individuals, inventory and shop facilities to support their exclusive geographical territory. They are the sole facility authorized to provide new pumps, replacement OEM parts, warranty and non-warranty service and repair for our products, which are manufactured by Pentair Flow Technologies in their North Aurora Ill. facility. Products manufactured in our North Aurora facility include but not limited to vertical turbines, split case pumps, end suction pumps, vertical end line pumps.

They have locations in Lakeland (863) 665-8500, Coral Springs (954) 346-0669 and Jacksonville (904) 260-0669 to support the Florida municipal market. If I can be of further assistance, please contact me at 504-491-0320

Sincerely,

*James A. Miller*

James A. Miller  
Engineered Account Manager



**AVANTI**

AvantiGrout stops leaks. Permanently.

822 Bay Star Blvd.  
Webster, TX 77598  
281.486.5600 ph 281.486.7300 fax  
[www.AvantiGrout.com](http://www.AvantiGrout.com)

August 13, 2020

City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

ATTN: Kimberly Smiley

SUBJECT: Sole Source Letter for AV-118 Duriflex, Catalysts, & Additives.

To Whom It May Concern:

This letter is to confirm that Avanti International is the sole source provider of the AV-118 Duriflex acrylic chemical grout, the AV-101 Cat "T", the AV-103 SP in the United States. No other representative can sell products, repair/replacement parts, maintenance, repair/replacement services, field services and technical support for Avanti International.

Proper storage and handling, shipping and documentation, and other concerns are the main reasons we make this product directly available from Avanti International.

If you have any questions please do not hesitate to contact our office.

Sincerely,  
Avanti International

Britt N. Babcock, PE  
President





17800 N 85TH STREET  
SCOTTSDALE, ARIZONA 85255

AXON.COM

12/4/2019

**To: United States state, local and municipal law enforcement agencies**

**Re: Sole Source Letter for Axon Enterprise, Inc.'s TASER Conducted Energy Weapons**

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only manufactured and available for purchase from Axon Enterprise. Axon is also the sole distributor of all TASER brand products in the States of AR, CT, DE, FL, GA, HI, IA, IL, IN, KS, LA, MA, MD, ME, MI, MN, MO, MS, NC, ND, NE, NH, NJ, NY, OK, OR, PA, RI, SC, SD, TX, VA, VI, VT, WI, WV, and the District of Columbia and Guam.

### **TASER CEW Descriptions**

#### **TASER 7 CEW**

- Multiple-shot CEW
- High-efficiency flashlight
- Close Quarter and Standoff cartridges
- Green LASER and dual red LASERs that adjust for cartridge angle
- Arc switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER 7 Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER 7 Dock
- Ambidextrous safety switch
- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER 7 Cartridges only

#### **X2 CEW**

- Multiple-shot CEW
- High efficiency flashlight
- Static dual LASERs (used for target acquisition)
- ARC switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission-critical data such as remaining battery energy, burst time, operating mode, and user menu to change settings and view data on a yellow-on-black display
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Axon Evidence (Evidence.com) services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting



17800 N 85TH STREET  
SCOTTSDALE, ARIZONA 85255

AXON.COM

- Close Quarter cartridge, 12 degrees, Model 20013
4. TASER standard cartridges (compatible with the X26P; required for this CEW to function in the probe deployment mode):
    - 15-foot Model: 34200
    - 21-foot Model: 44200
    - 21-foot non-conductive Model: 44205
    - 25-foot Model: 44203
    - 35-foot Model: 44206
  5. TASER Smart cartridges (compatible with the X2; required for this CEW to function in the probe deployment mode):
    - 15-foot Model: 22150
    - 25-foot Model: 22151
    - 25-foot inert simulation Model: 22155
    - 25-foot non-conductive Model: 22157
    - 35-foot Model: 22152
  6. Power Modules for TASER 7 CEWs:
    - Tactical battery pack Model 22018
    - Compact battery pack Model 22019
  7. TASER CAM HD recorder Model: 26810 (full HD video and audio) and TASER CAM HD with AS (automatic shut-down feature) Model: 26820. The TASER CAM HD is compatible with both the X26P and X2 CEWs.
    - TASER CAM HD replacement battery Model: 26764
    - TASER CAM HD Download Kit Model: 26762
    - TASER CAM HD optional 4-year extended warranty, item number 26763
  8. Power Modules (Battery Packs) for X26P and X2 CEWs:
    - Performance Power Magazine (PPM) Model: 22010
    - Tactical Performance Power Magazine (TPPM) Model: 22012
    - Automatic Shut-Down Performance Power Magazine (APPM) Model: 22011
    - eXtended Performance Power Magazine (XPPM) Model: 11010
    - eXtended Automatic Shut-Down Performance Power Magazine (XAPPM) Model: 11015
    - Axon Signal Performance Power Magazine (SPPM) Model: 70116
  9. TASER 7 Dock:
    - TASER 7 Dock Core and Multi-bay Module: 74200
    -
  10. TASER Dataport Download Kits:
    - Dataport Download Kit for the X2 and X26P Model: 22013
  11. TASER Blast Door Repair Kit Model 44019 and TASER Blast Door Replenishment Kit Model 44023



17800 N 85TH STREET  
SCOTTSDALE, ARIZONA 85255

AXON.COM

Sincerely,

A handwritten signature in black ink, appearing to read 'Josh Isner'.

Josh Isner  
Chief Revenue Officer  
Axon Enterprise, Inc.

BLACKHAWK! is a trademark of the Blackhawk Products Group.

The 'Delta Axon' logo, Axon, Axon Evidence, Axon Records, Axon Signal, Evidence.com, Smart Cartridge, TASER CAM, Trilog, X2, X26P, TASER, and TASER7 are trademarks of Axon Enterprise, Inc., some of which are trademarks in the US and other countries. For more information visit [www.axon.com/legal](http://www.axon.com/legal). All rights reserved. © 2018 Axon Enterprise, Inc.



4545 W Brown Deer Road  
PO Box 245036  
Milwaukee, Wisconsin 53224-9536  
414-355-0400 | 800-876-3837  
[www.badgermeter.com](http://www.badgermeter.com)

August 12, 2020

Ms. Kimberly Smiley  
Purchasing Specialist  
City of Margate  
1001 West River Drive  
Margate, FL 33063

**RE: Sole Source Letter**

Dear Ms. Smiley:

This letter will confirm that FLW Southeast, Inc. is the sole authorized distributor of Badger Meter Flow Instrumentation Products sold in the Broward County area and to the City of Margate, FL.

In the event you have any questions regarding this correspondence, we can be reached by telephone at 800-876-3837 ext. 17290 or via email at [bids@badgermeter.com](mailto:bids@badgermeter.com).

Sincerely,

BADGER METER, INC.

A handwritten signature in blue ink, appearing to read 'Chris D. Wash'.

Christopher D. Washington  
Assistant Secretary



February 17, 2020

Panametrics a Baker Hughes Company

To whom it may concern:

This letter is an official statement from **Baker Hughes Company**, that DMT Instruments is our exclusive FL representative for our Panametric Flow, Gas and Moisture product line and our Druck Pressure product line.

As our business partner, DMT Instruments is allowed to specify, submit quotations, extend previously approved warranties and act in the best interest of Panametrics a Baker Hughes Company, as the factory would do upon any of its numerous clients and customers.

Sincerely,

A handwritten signature in black ink, appearing to read "William Gannon", written over a horizontal line.

William Gannon

Channel Manager

Panametrics a Baker Hughes Company



July 6, 2020

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

Re: SAND MAN Serial # 85-10570

Dear Kimberly:

H. Barber & Sons, Inc. is the manufacturer of the Barber SAND MAN line of beach cleaners.

This letter certifies and confirms that **H. Barber & Sons, Inc.** is the sole source and exclusive distributor for the Barber SAND MAN equipment, parts and service in the state of Florida.

Please contact H. Barber & Sons, Inc. at (800) 355-8318 or (203) 729-9000 if there are any questions or additional information desired.

Sincerely,

A handwritten signature in blue ink, appearing to read "Chris Kelly", written over a horizontal line.

(signature)  
Christopher J. Kelly  
Director of Sales & Marketing  
H. Barber & Sons, Inc.

***H. Barber & Sons, Inc. 15 Raytkwich Dr. Naugatuck, CT 06770 USA  
TEL: 203.729.9000 FAX: 203.729.4000 EMAIL: hbarber@hbarber.com***



January 28, 2020

To whom it may concern,

Please be advised that Commercial Energy Specialists, Inc., 952 Jupiter Park Lane, Jupiter, FL 33458 is BECS Technology, Inc.'s sole source for sales, service and warranty administration, in the Florida and Caribbean region. This relationship for support of the BECSys Controller line and related products has been in effect since September 1, 2005.

We have chosen CES because of their expertise in all commercial pool markets, and feel they are the best company to represent BECS and our products. If you have any further questions regarding this matter please feel free to call.

Best regards,

*Brett D Steinbrueck*

Brett D. Steinbrueck  
President

cc: CES



**Bobcat Company**  
250 East Beaton Drive  
P.O. Box 6000  
West Fargo, N.D. 58078-6000  
Tel 701-280-7899

7-8-2020

To whom it may concern,

The purpose of this letter is to inform any interested party that Bobcat of Broward is the only Authorized Distributor of Bobcat Equipment, Parts and Service for Broward County, Florida. Should there be any questions, please contact me at the number below. Thank you.

Sincerely,

*Mark S. Becker*

Mark Becker	14945 Caravan Ave
Bobcat Company	Odessa, FL 33556
Senior Account Manager	828-308-0475



**July 2<sup>nd</sup>, 2020**

**Attn: Kimberly Smiley, CPP**  
Purchasing Specialist  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063  
[KSmiley@margatefl.com](mailto:KSmiley@margatefl.com)  
Phone: (954) 935-5346  
Fax: (954) 935-5258

**Ref: City of Margate, FL**

**Kimberly –**

**Let this letter serve notice that Dobbs Equipment, LLC. is the sole source distributor of BOMAG Heavy Compaction Equipment in Miami-Dade, Broward, and Palm Beach Counties.**

**Regards,**

*Steve Chancey*

**Steve Chancey**  
**Territory Manager**  
**Cell phone: +1 407-921-2254**  
<mailto:steve.chancey@bomag.com>  
<http://www.bomag.com>



A subsidiary of Bowie International, LLC

December 5, 2019

Kimberly Smiley  
Margate Police Department  
5790 Margate Blvd.  
Margate, FL 33063

Dear Kimberly,

We at Bowie International, LLC are the sole manufacturer and supplier of the Custom Fiberglass Coaches PRO 6WS7 animal control unit. We are the only manufacturer of a fiberglass animal control unit that is constructed of a molded one-piece fiberglass body for the exterior shell. We are also the sole provider of the Ultimate Safety Door with aluminum adjustable louvers that can be opened and closed.

We have been selling animal control units in the state of Florida and nationwide since 1969 with continued product design improvements and outstanding quality. We meet the needs of animal control officers all over the United States and continue to be a leader in the animal services industry.

Sincerely,

A handwritten signature in black ink that reads "Steve Sinnard".

Steve Sinnard  
Executive Vice President  
Bowie International, LLC  
dba Custom Fiberglass Coaches  
313 South Hancock  
Lake City, IA 51449



**Bray Controls (USA)**

Division of Bray International, Inc.  
13333 Westland East Blvd.  
Houston, Texas 77041

Tel: 281.894/5454  
www.bray.com

---

August 10, 2020

To Whom it May Concern,

This letter is to confirm that Southeast Industrial Sales Company (SISCO) is the authorized Bray distributor for Florida, east of Walton County, and English speaking islands in the Caribbean, and is responsible for providing Bray technical information, products and service for customers in this territory.

Regards,

A handwritten signature in blue ink that reads "Jon Berleth".

Jon Berleth  
Bray Controls USA



**Breaching Technologies, Inc.**

**P.O. Box 780156**

**San Antonio, Texas 78230**

**210-590-5152 \***

**[www.breachingtechnologies.com](http://www.breachingtechnologies.com)**

## **BREACHING TECHNOLOGIES, INC.**

### **SOLE SOURCE LETTER and PATENT RESTRICTION**

Breaching Technologies, Inc. is the holder of patents on ram, pry and explosive doors (Patent No. 6,877,988 B2). The patents were issued on April 12, 2005 and will expire on April 12, 2025. An additional patent was issued on March 6, 2012 for the shotgun doors (patent No. US 8,128,408). There are no other comparable products available that provide real-life training that would not be in violation of Breaching Technologies, Inc. patents. Each door has a patented socket and pin system that represents one to three lock combinations on a door. BTI patents prohibit the manufacturing of any other locking system, device or mechanism simulating the actual malfunction or destruction of a lock on a wood or metal frame door.

*Darron Phillips*

**Darron Phillips**

**President**

**Breaching Technologies, Inc.**

P.O. Box 780156

San Antonio, Texas 78230

Sales #: 210-590-5152

Office #: 210-954-4817



September 1, 2020

TO: **Kimberly Smiley, CPP**  
Purchasing Specialist  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063  
[KSmiley@margatefl.com](mailto:KSmiley@margatefl.com)  
Phone: (954) 935-5346

RE: Sales and Support of E-Imagedata ScanPro Microfilm Scanners in the Southern Florida Counties inclusive of Monroe (The Keys), Miami-Dade, Broward, and Palm Beach.

Ms. Smiley,

As requested, this is to certify that at the present time, Broward Microfilm Inc (BMI) at 4080 SW 30<sup>th</sup> Avenue, Ft. Lauderdale, Florida 33312 is your exclusive source for sales, service support, installation and training for all e-ImageData ScanPro equipment in South Florida.

As the manufacturer of the ScanPro products, we strive to provide the best installation, training, and customer & partner support for our ScanPro microfilm imaging equipment. Should you have any questions, please don't hesitate to contact me at (262) 290-5790 or [jmiddleton@e-imagedata.com](mailto:jmiddleton@e-imagedata.com).

Sincerely,

A handwritten signature in black ink that reads "Jeff Middleton".

Jeff Middleton  
Vice President of Sales  
e-ImageData Corp.



*Richard O'Shea  
President / Chief Executive  
Officer*

*Keri Lestage  
Chief Science & Technology  
Officer*

*Peter Johansson  
Chief Operating & Growth  
Officer*

*Matthew Coghill  
Chief Commercial Officer*

*Steven Cooper  
Senior VP of Research &  
Development*

*Romesia Stevenson  
Director of Human Resources*

August 10, 2020

To whom it may concern:

This letter is to provide notification that ByoPlanet International, LLC is the sole source provider of the ByoPlanet® CS-900 Wheeled Cart Induction Charged Electrostatic Spray System™, ByoPlanet® BP-500 Backpack Induction Charged Electrostatic Spray System™, the ByoPlanet® Induction Charged Electrostatic 120 Sprayer™, and the Clorox® Total 360 Electrostatic Sprayer™.

As a result of our investment in innovation (equipment, methodology, techniques, tools, protocols, documentation and educational programs), we have created a portfolio of intellectual property rights that include:

- Patent Pending Technology
- Domestic and Foreign Trademarks
- Copyrights

ByoPlanet International is the only organization with the unique technical competence, expertise, experience and proprietary technology in the manufacture and application of electrostatic spraying technology that provides for 100% coverage of all exposed surfaces in a manner vastly superior to any existing hand, pump or trigger sprayed application process.

Sincerely,

*Keri Lestage*

**Keri Lestage, PhD**  
Chief Science & Technology Officer

ByoPlanet International, LLC  
1305 Shotgun Road  
Sunrise, FL 33326  
Telephone: 1.855.211.1518  
Fax: 754.240.4069  
[www.byoplanet.com](http://www.byoplanet.com)



December 9, 2019

City of Margate  
Kimberly Smiley  
5790 Margate Blvd  
Margate, FL 33063

Dear Ms. Smiley:

Carus LLC (f/k/a Carus Corporation) is the leading blended phosphate manufacturer in the United States. We have two state of the art facilities located in LaSalle, Illinois and Belmont North Carolina. We maintain a fleet of five food grade tankers to insure timely and secure delivery of material.

Carus LLC (f/k/a Carus Corporation) is the sole manufacturer of CalciQuest® Liquid. CalciQuest liquid is a proprietary, NSF listed formulation certified for use in Potable Water Treatment Supply. Carus Corporation is the sole manufacturer of CalciQuest Liquid in your area.

Feel free to call me should you have any questions at 800-435-6856.

Sincerely,

A handwritten signature in blue ink that reads 'Barbie Smith'.

Barbie Smith  
Inside Sales Manager

Carus Corporation  
315 Fifth Street  
Peru, IL 61354  
815/223-1500 Telephone  
815/224-6655 Fax



402 N Division Street  
Carson City, NV 89703  
(866) 800-1235

---

DATE: June 9, 2020  
RE: **SOLE SOURCE VENDOR**

To Whom It May Concern:

This letter is to confirm that the Callyo™ system, including 10-21 Video and Callyo Pro, are sole source products, manufactured, sold and distributed exclusively by Callyo 2009 Corp. (DBA "Callyo"). No division of Callyo, nor any other company, makes a product that includes all of the unique features available in this product. This product must be purchased directly by institutions from Callyo at the address listed above. There are no agents or dealers authorized to invoice this product.

Additionally, the Callyo System is protected by the existence of multiple issued software patents for each included technology in the system.

There is no other like products available for purchase that deliver the same comprehensive set of investigative features and there is only one price for each configuration of the Callyo system.

Callyo products are Made in the USA and are built, sold and supported by US Citizens.

If you should have any questions relative to this subject, do not hesitate to contact me.

Sincerely,

**CALLYO 2009 CORP.**

A handwritten signature in black ink, appearing to read "Chris Bennett".

**CHRIS BENNETT**  
Founder & Chief Product Officer, Callyo  
(866) 800-1235



*Products & Solutions for the Weighing Industry*

.....  
Miami Branch Office • Sales, Service, Rentals

July 6, 2020

City of Margate  
5790 Margate Blvd.  
Margate, Fl. 33063  
P- 954-972-0828

Attention: Kimberly Smiley

Subject: Sole Source Supplier

To whom it may concern,

Cardinal Scale Mfg. owns and operates an office located in Oakland Park, Florida that is the sole supplier for Cardinal brand products for this area. We offer sales and service support for all of our products through this office.

Cardinal Scale Mfg. Co. is the manufacturer of the fluoride scale located at the Margate Water Plant. Model # FH-1055-IIS-708S

Thank you,  
Scott Adams



Manager  
Cardinal Scale Mfg Co.  
Florida Branch Office  
3215 N.W. 10th Terrace #203  
Fort Lauderdale, Fl. 33309

**CARDINAL • DETECTO**

---

Miami Branch Office: 3215 NW 10th Terrace, Suite 203 • Oakland Park, FL 33309  
Phone: (954) 563-4120 • Fax: (954) 563-9920 • miami@cardet.com • www.CardinalScale.com





Temple Inc.  
305 Bank Street  
Decatur, AL 35601  
P: 800.633.3221

June 5, 2019

To Whom it May Concern,

Please be advised that Temple Inc. is the authorized Preferred Reseller and sole source for Carmanah solar traffic products in Florida. Carmanah Traffic products include the E, F, and G series beacons and rectangular rapid flashing beacons (RRFBs), along with SpeedCheck radar speed signs. Temple is authorized to provide product training, technical support, sales, warranty and overall support of the products into all public road/highway applications including interstate, cities/towns, school districts, and municipalities.

Best Regards,

Aaron Lockwood  
Business Development Manager, Traffic  
Carmanah Technologies



Heidi Hansen – *Manager, Network Development Shared Services*

August 18, 2020

Ms. Kimberly Smiley  
Purchasing Department  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Ms. Smiley,

This is to inform you that Trekker Tractor, LLC is the sole source of CASE construction equipment and is the only authorized dealer for OEM sales, parts and service on CASE construction equipment in the West Palm Beach, Florida market which includes Broward County.

Sincerely,

A handwritten signature in blue ink that reads "Heidi Hansen" with a decorative flourish at the end.

**CNH Industrial America LLC**  
621 State Street  
Racine, WI 53402  
heidi.hansen@cnhind.com





**Caterpillar Inc.**

100 NE Adams Street  
Peoria, IL 61629

September 30, 2020

Kimberly Smiley  
City of Margate - Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

RE: Authorized Cat Dealer

Dear Kimberly Smiley:

Pantropic Power Products Inc, with its primary offices at 8205 NW 58th St, Miami, FL 33166 ("Dealer"), is an authorized independent dealer of various models of Cat® branded machines, equipment, engines, oils and spare parts ("Cat® products"). As an authorized Cat dealer, Dealer provides prompt, competent services for Cat® products in the following counties in the state of Florida: Indian River, Okeechobee, Glades, Charlotte, Lee, Hendry, Collier, Monroe, Dade, Broward, Palm Beach, Martin, and St. Lucie (the "Service Territory"). Dealer is the only Cat dealer with approved business locations in the Service Territory, however, Cat dealers may sell or service Cat® Products outside their respective Service Territory.

In the event Dealer ceases to be an authorized Cat dealer, support for Equipment will be available from either a newly appointed dealer or another Cat dealer in Caterpillar's dealer network.

If you have any questions concerning Caterpillar or Cat dealers, or require additional information, please contact me at the number below.

Sincerely,

A handwritten signature in black ink that reads "Juana T. Soto".

Juana T. Soto  
Region Finance Representative  
Americas Distribution  
Phone: (309) 675-6164

CC - Sales



Vista Outdoor  
Shooting Sports  
Law Enforcement Sales  
2299 Snake River Avenue  
Lewiston, ID 83501

[www.le.vistaoutdoor.com](http://www.le.vistaoutdoor.com)

July 2, 2020

RE: State of Florida

To Whom It May Concern:

In reference to Vista Outdoor, Law Enforcement distributors in the State of Florida, Florida Bullet, in Clearwater, FL, at this time is the only factory authorized Law Enforcement Distributor in the State of Florida for CCI-Speer and Federal Cartridge products, which includes Force on Force a section of Federal Cartridge Company which is owned by Vista Outdoor.

Presently, Florida Bullet is the only Law Enforcement Distributor authorized for drop shipments directly from the factory within Florida.

Thank you for your business and interest in our products.  
Sincerely,

Hal Price  
Sr. Director of Law Enforcement,  
Government and FoF Sales

# CECO HEE-Duall

June 22, 2020

City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

To Whom It May Concern,

I am writing this letter to inform the necessary persons that CECO HEE-Duall is the sole source in the state of Florida for all Duall® products, service and OEM components designed by CECO Industrial Solutions business group doing business as CECO HEE-Duall® for the municipal market. The product line includes corrosion resistant fans, Air Quality Control Systems, Water Quality Systems and Wet & Dry Dust Collectors.

All purchase orders should be addressed to CECO HEE-Duall.

We look forward to a continued relationship with the City of Margate. Should you have questions or need additional information, please do not hesitate to contact me.

Respectfully,

*Terry Walker*

Inside Sales Product Specialist  
Main Phone (989) 725-8184 ext 121  
Direct Line (989) 723-6903  
Email: [twalker@onececo.com](mailto:twalker@onececo.com)

HEE-Duall®  
A CECO Environmental Brand



CentralSquare Technologies, LLC  
1000 Business Center Drive  
Lake Mary, FL 32746

**July 22, 2020**

**City of Margate**  
**5790 Margate Boulevard**  
**Margate, FL 33063**

To Whom It May Concern:

This letter is in response to **City of Margate** request for a sole source letter from our company. This letter is to confirm that **NaviLine and ONESolution** is a sole source product, manufactured, sold, serviced, and distributed exclusively by CentralSquare Technologies LLC. This product must be purchased directly by institutions from CentralSquare at the address listed above. There are no agents or dealers authorized to resell this product. **NaviLine and ONESolution** is sold only as a direct transaction between CentralSquare and end Clients.

Sincerely,

DocuSigned by:

*Brian Pagels*

D14DB36518AA405...

Brian Pagels

SVP, Sales

CentralSquare Technologies



SOLE SOURCE LETTER

June 28, 2019

To our valued customers:

This letter is to provide notification that ChemTec Equipment Company Inc. is the sole source manufacturer of ChemTec brand flow monitors, flow meters, and excess flow valves.

We are the only manufacturer of ChemTec products in the world and are backed by our patented technology, principles, processes, and documentation.

Sincerely,

Shannon Nolan Kantor  
Managing Partner  
Tel: 954-428-8259 ext 107  
Email: [skantor@chemtec.com](mailto:skantor@chemtec.com)

3077 SW 13<sup>th</sup> Drive  
Deerfield Beach, Florida 33442  
954.428.8259/800.222.2177  
[www.chemtec.com](http://www.chemtec.com)



# Suncoast Research Labs, Inc.

*"Innovative Chemical Manufacturing & Packaging Solutions"*

City of Margate  
Finance Department  
5790 Margate Blvd.  
Margate, FL 33063  
7/6/2020

## Sole Source Letter 2020

To whom it may concern,

Suncoast Research Labs Inc. is the sole owner, manufacturer, and distributor of all Citrus King Products. These products are sold exclusively through our company Suncoast Research Labs Inc. dba Citrus Depot. We market our products online through our website: [www.citrusdepot.net](http://www.citrusdepot.net) however we always invoice under Suncoast Research Labs Inc. If there is anything else you need from me let me know.



7/6/2020

Jerry Sirois, Suncoast Research Labs, Inc.  
2901 Anvil St. N  
St Petersburg, FL 33710





675 Sidwell Court  
St. Charles, IL 60174  
630.894.2000 P  
630.443.3070 F  
www.clarke.com

January 2, 2020

To Whom It May Concern:

This letter serves to confirm that all gas powered ultra-low volume (ULV) applicators under the Cougar and Grizzly brand names were designed and are manufactured exclusively for Clarke. There are no identically engineered products comparable to these ULV sprayers in the market. This applies to all of the following items on the 2020 Clarke Price List:

12208OHV	Grizzly w/ Smart OHV
12209OHV	Grizzly w/Smart & GPS
12871Smart	Cougar OHV w/ Smart
12872Smart	Cougar OHV s/ Smart & GPS
12872Smart-HF	COUGAR SMART FLOW GPS HIGH FLO
12871SmartSP	Cougar OHV s/ Smart & GPS (No Pump)
13618	Cougar Sm SF Retro Kit Only
13619	Grizzle Small SF Retro Kit Only

Please let us know if we can be of further assistance.

Cordially,

David McLaughlin  
Vice President, Marketing



16633 Foltz Parkway • Strongsville, Ohio 44149, U.S.A. • Telephone (440) 572-1500 • Fax (440) 238-8828  
www.clark-reliance.com

December, 1<sup>st</sup>, 2019

Dear Customer,

Please be advised effective that Instrument Specialties Inc of Sanford, FL is the exclusive representative in the State of Florida for the Instrument & Controls Group of the Clark-Reliance Corporation. This includes Jerguson Gage & Valve, Jacoby-Tarbox, Reliance Boiler Trim and Magne-Sonics products. Please feel free to contact me in regard to any questions or concerns regarding the above stated relationship.

Sincerely,

Dennis Drennan – Regional Sales Mgr. / Clark Reliance Corporation

Corporate Office Ph.: 440 572 1500

Cell: 440 725 1887

e-mail: ddrennan@clark-reliance.com

**JERGUSON**<sup>®</sup>



**JACOBY-TARBOX**<sup>®</sup>

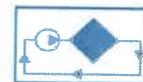


**Clark-Reliance**<sup>®</sup>

**MAGNE-SONICS**<sup>®</sup>

**ANDERSON**<sup>®</sup>  
Separators

**Clark-Reliance**<sup>®</sup>  
FILTER ELEMENTS



**OIL  
FILTRATION  
SYSTEMS**



Clow Valve Co.

902 South 2nd Street  
Oskaloosa, IA 52577

Telephone: 641 673-8611  
Fax: 641 673-8269

July 6, 2020

TO: WHOM IT MAY CONCERN

RE: Authorization of Distribution

Excluding the Panhandle, Core and Main of Florida is the sole authorized distributor for products furnished by Clow Valve Company in the state of Florida.

Any questions or concerns, please contact the inside sales office, or the outside sales representative, Seth Daniel.

Sincerely,

Michelle Pierson  
Inside Sale Representative  
Southeast

A Division of McWane, Incorporated

Control



4150 S.W. 19<sup>th</sup> Street • Ocala, FL 34474

Tel.: 352/237-0135 • TOLL-FREE: 1-800-609-6066 • FAX: 352/237-2256

E-mail: [info@shadesystemsinc.com](mailto:info@shadesystemsinc.com) • Web: [www.shadesystemsinc.com](http://www.shadesystemsinc.com)

July 03, 2020

To Whom It May Concern:

This letter is to confirm Shade Systems, Inc. is the sole manufacturer and sole authorized distributor for Shade System product(s) purchased by the City of Margate.

If there is need of additional information, please feel free to contact me.

Sincerely,

A handwritten signature in blue ink, appearing to be "Margo Talbot", written in a cursive style.

Margo Talbot  
Customer Service Manager  
Shade Systems, Inc.

# COVERTTRACK®

12/11/2019

Margate Police Department  
5790 Margate Blvd.  
Margate, FL 33063

Kimberly Smiley,

CovertTrack Group, Inc. is currently the sole source provider to the Margate Police Department for the Stealth IV and MicorTracker 4 GPS tracking devices and their respective LE tracking services located at [www.covertrack.com](http://www.covertrack.com)

The Stealth IV and MicroTracker 4 devices & tracking service for the Stealth IV and MicroTracker 4 devices are not currently available to the Margate Police Department through any 3rd party or reseller.

Sincerely,



Troy Rusk  
Director of Sales

CovertTrack Group, Inc.  
15600 N. 78th St. | Scottsdale, AZ 85260  
Office: 480.661.1916 ext 210 | Direct: 480.338.5160

**CovertTrack Group, Inc.**

15600 North 78<sup>th</sup> Street ▪ Scottsdale, AZ 85260 ▪ Phone (480) 661-1916 ▪ Fax (480) 451-5421 ▪ [gpsintel.com](http://gpsintel.com)



TELEPHONE: +1 937 778 8947  
FACSIMILE: +1 937 773 7157  
WEBSITE: [www.cranepumps.com](http://www.cranepumps.com)

BARNES • BURKS • CROWN • DEMING • PROSSER • WEINMAN

DATE: July 6<sup>th</sup>, 2020

SUBJECT: SOLE SOURCE LETTER - Hudson Pump & Equipment

To The City of Margate:

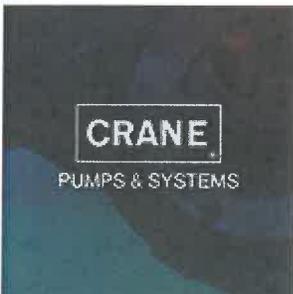
In response to your recent request for information regarding the Crane pump product lines Barnes<sup>®</sup>, Burks<sup>®</sup>, Crown<sup>®</sup>, Deming<sup>®</sup>, Prosser<sup>®</sup> and Weinman<sup>®</sup>; Hudson Pump & Equipment Company is our authorized municipal distributor for the State of Florida.

Hudson Pump & Equipment is regionally located and carries inventory to service and support their authorized geographic sales territory. Hudson Pump's office location is:

Hudson Pump & Equipment  
3524 Craftsman Boulevard  
Lakeland, FL 33803-7307  
863-665-7867

Thank you for your inquiry and your interest in the Crane Pumps & Systems product lines.

Sincerely,



**Steve Vantoorenburg**  
Regional Sales Manager, Crane Pumps & Systems

M: 937.214.4255  
[www.cranepumps.com](http://www.cranepumps.com)  
420 Third Street Piqua, OH 45356



# Sole Source Justification

*Training Management | Operations and Asset Management | Workforce Management*

This document serves as a sole source justification for TargetSolutions' online training management system, operations and asset management system (TargetSolutions Check It™), and workforce management system (TargetSolutions Scheduling™), which are all developed and provided solely by TargetSolutions.

## Service Description

TargetSolutions' industry-leading online training, operations and workforce management system is a comprehensive suite of proprietary web-based solutions for Fire and EMS departments and is the industry's only all-in-one operational hub for the management of training, assets and employee scheduling. The unique, one-of-a-kind software features exclusive fire department software tools, including best-in-class training courses and recordkeeping applications.

**Here are TargetSolutions' online training management system's key differentiators that make it stand apart in the industry:**

- TargetSolutions features the industry's leading learning management system for scheduling, delivering and tracking online training courses
- TargetSolutions offers more than 500 hours of training for fire departments, including more than 250 hours of accredited EMS continuing education courses
- TargetSolutions is organizationally accredited through CAPCE, the Commission on Accreditation for Pre-Hospital Continuing Education
- In addition to EMS continuing education, TargetSolutions features NFPA 1001, NFPA 1021, NFPA 1410, NFPA 1500, as well as Occupational Safety and Health Administration (OSHA), and much more in its training catalog
- The TargetSolutions platform features unique applications for managing fire department training, recordkeeping, and compliance tasks, including:
  - Activities Builder
  - Credentials Manager
  - ISO Training Tracker
  - Community Resources
  - File Center
  - Test Builder
  - Generate Reports
  - Events Manager
- The TargetSolutions platform can be extended to *TargetSolutions Check It™* operations and asset management system for conducting inspections of equipment, apparatus and inventory

TargetSolutions Check It™ is a comprehensive solution for streamlining routine inspections and maintenance for vehicles, equipment, controlled substances, medical supplies, and other logged inventory.



Automation tools streamline time-off requests and shift swapping to eliminate conflicts and grievances, determine tiebreakers, place employees in multiple rotating lists, and more.

**Here are the key differentiators of TargetSolutions Scheduling™ that make it stand apart in the industry:**

- A snapshot overview of shift schedules, minimum staffing levels, and employees' qualification in a dynamic workforce management dashboard.
- Cloud-hosted, reliable data that is available 24/7 and accessible via the mobile application or any web-based device.
- Interactive roster map with a live view of employee locations, traffic patterns, and 'hot spot' areas.
- Automatization tools to streamline overtime hiring, callbacks, and vacation requests with custom qualifiers to reduce human error or bias.
- Shift trade dashboard for employees to self-manage shifts trades (based on qualifications) and hours owed/credited to coworkers.
- Customizable and exportable reports with in-depth filters to analyze employee hours, payroll, overtime, and more.



Thursday, August 06, 2020

To: Kimberly Smiley  
City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

Dear Kimberly,

This letter is to advise that CUES-Orlando is the only authorized source of genuine CUES Replacement Parts and Service. We strongly recommend the use of genuine CUES Parts and Service due to potential compatibility problems. We have recorded instances where non-standard parts resulted in major damage to the electronic and other systems.

We appreciate your interest in CUES Equipment and look forward to being of service to you.  
CUES Sole Source Statement

CUES is the sole manufacture and supplier of OEM (**Original Equipment Manufacture**) products/parts for your existing CUES TV equipment. Due to compatibility and warranty issues CUES recommends the purchase of "Original" components and parts for your existing CUES TV unit.

CUES will not be responsible for damage resulting from the use of other manufactures components or parts that are not 100% compatible with your existing CUES TV equipment.

**The main benefits of CUES OEM purchases are:**

1. Continuation of Warranty
2. Maintain Standardization of Equipment
3. CUES has the only fully stocked parts and service facility located within the State of Florida eliminating the need for the City to stock an expensive parts inventory or being subjected to long periods of interrupted service due to lack of spare parts.
4. 100% compatibility without modifications.

Sincerely,

*Abigail Burton*



**FEDERAL SERVICES**

January 6, 2020

***Excellence in Technology, Training and Service®***  
**Sole Source Letter**

Dear Customer,

Please be advised NITV Federal Service (NFS) is the **Sole Source** for the Computer Voice Stress Analyzer III (CVSA® III), the CVSA® II, the CVSA® as well as all manufacturer-approved certification training programs related to any version of the CVSA®.

NFS is the exclusive manufacturer/distributor of the CVSA® III, CVSA® II, and CVSA® and has no US distributors. Both the CVSA® III and CVSA® II incorporate version-unique and specialized processes protected by two US Patents: US Patent Number 7,321,855 "*Method for Quantifying Psychological Stress Levels Using Voice Pattern Samples,*" and US Patent Number 7,571,101 "*Quantifying Psychological Stress Levels Using Voice Patterns.*"

NFS is the only Voice Stress Analysis (VSA) manufacturer holding patents for its VSA technologies. The FACT® scoring system is exclusively offered by NFS, and can precisely quantify stress in the human voice to evaluate CVSA® examination charts as Deceptive or Non-Deceptive with an accuracy level greater than 98%. Additionally, the CVSA® is an approved GSA item for all US Federal Agencies, has been approved by the US Federal Court System, and is used by approximately 2,000 US and International Law Enforcement Agencies, as well as elements of the US Military and US Federal Agencies.

For more information please visit our website at [www.cvsal.com](http://www.cvsal.com) or contact us by calling (561) 798-6280.



*TEACHING KIDS TO RESIST DRUGS & VIOLENCE*

---

P.O. Box 512090 • Los Angeles, California 90051-0090 • (800) 223-DARE • Fax (310) 215-0180

Date: September 18, 2020  
To: City of Margate  
Subject: **D.A.R.E. America Trademark**

D.A.R.E. America is a registered trademark protected under Federal Trademark law and under state statutes. Federal Trademark law requires D.A.R.E. America to vigilantly guard the use of its family of registered marks.

No vendor, except authorized licensed D.A.R.E. vendor Creative Product Sourcing (DAREcatalog.com), is permitted to produce or sell licensed D.A.R.E. merchandise and workbooks. Because D.A.R.E. operates in over 7,000 communities, it is not possible to license in such quantity on a local basis. It jeopardizes the trademark status and could ultimately lead to the loss of the mark.

If you have any questions or concerns, please feel free to contact me, I'll be happy to answer any additional questions that you might have regarding our trademark.

Thank you,  
Mistie Bell-Renfro  
Vice President Of Development  
Product Management Director



August 19, 2020

Ms. Kimberly Smiley  
Purchasing Specialist  
City of Margate  
Email: [ksmiley@margatefl.com](mailto:ksmiley@margatefl.com)



RE: TAC II SCADA System  
Sole Source Status

Dear Ms. Smiley,

Please consider this document official confirmation that Data Flow Systems, Inc. (DFS), of Melbourne, Florida, is the sole source provider for the TAC II SCADA System and associated Remote Terminal Units (RTUs), Telemetry Control Units (TCUs), TAC Pack TCU RTUs, Hyper SCADA Servers (HSS), and DFS HTX SCADA Software as currently utilized by Brevard County. DFS is also the sole source provider for all associated repairs, service and training.

DFS is responsible for the design, manufacture, and service of the entire TAC II SCADA System product line. There are no other manufacturers, dealers, distributors or service organizations that offer these products and associated services in the State of Florida. The TAC II SCADA System is Made in the USA.

Should you have any questions or require additional information, please contact me at 321-259-5009.

Sincerely,  
Data Flow Systems, Inc.

A handwritten signature in blue ink, appearing to read "David Walker".

David Walker  
President

The City of Margate  
5790 Margate Boulevard  
Margate, FL 3063

July 7, 2020

Re: Sole Source Justification

Dear Sir/Madame:

This is an updated "Sole Source" letter listing Alttec Corporation dba Digital Control Company products that are solely manufactured by our corporation. The list of products is as follows:

1. Duplex and Triplex Pump Controllers ( DPC II & TPC II )  
  
Part Numbers - UN11928-0, UN11928-1, UN11928-2, UN11928-3, UN11928-4,  
UN11928-5, UN11928-8, UN11967-0, UN119567-1, UN11967-2, UN11967-3,  
UN11967-4, UN11967-5, UN11967-8.
2. Bubbler Level Monitors (BPC II, BLT & BLM )  
  
Part Numbers – SY11851-1, SY12138-0, SY12138-1, SY12138-2, & SY12259-0
3. VFD and Pressure/Booster Controllers ( UPC & PBC )  
  
Part Numbers - UN11436-0 & UN12126-0
4. Float Switch Controllers ( DFSC, TFSC, BUPC, TBC, & DWFC )  
  
Part Numbers – UN12036-1, UN12064-1, UN11946-0, UN12076-0, & SY12209-0.
5. Bubbler Probes  
  
Part Numbers – UN1195625 & UN11998-1.
6. SCADA Components  
  
Part Numbers – UN12113-0, UN12116-0, & UN12292-0.

Alttec Corporation dba Digital Control Company is the sole manufacturer, sole distributor and sole authorized repair facility in the state of Florida for Digital Control Company products.

Sincerely,

  
Jennifer Fowler

Office Manager

July 9, 2020

To Whom it May Concern,

Pat's Pump and Blower, located at 2141 West Church Street, Orlando, FL 32805, is the sole municipal distributor for Deep Trekker's DT340 in the state of Florida.

#### FEATURES

- Lithium Ion Batteries (8 Hour Life, 90 Minute Recharge Time) Or equivalent
- Magnetically Coupled Drives (No Regular Maintenance Required such as oiling, greasing or replacement) Or equivalent
- Anodized Aluminum Body and Sapphire Lens (Salt Water Resistant) Or equivalent
- 6 mm Diameter Tether, 1000 lbs. Breaking Strength Or equivalent
- 2 Carrying Cases for all Components (Pipe Crawler, Tether Reel, Controller) Or equivalent
- LED Floodlights, Efficient Shadowless Light Or equivalent
- Splash/Weatherproof Controller with 5.6" LCD Monitor Or equivalent
- Pan/Tilt/Zoom Camera with 530 TVL, 1.0 lux with Dimmable Shadowless lights or equivalent
- 400M of tether
- Portable unit (No generator or top side power required to run)
- 1 Year Full Parts and Labor Warranty (Plus shipping costs covered to and from factory if required) Or equivalent
- Thorough Operator Manual and YouTube Training Playlists available for easy access training Or equivalent
- Sole Source Manufacturer of DT340 Crawlers

If you have any questions or concerns, we are happy to assist you.

Sincerely,

Tristan Walker

Business Development

[Twalker@deeptrekker.com](mailto:Twalker@deeptrekker.com)

519-498-2533



14 August, 2020

**Kimberly Smiley**  
Purchasing Specialist  
City of Margate

**Subject: Authorized Representative for Purchases of De Nora (formerly Severn Trent) /  
Capital Controls Equipment**

This letter confirms that our exclusive representative for the municipal market in Gas Disinfection and Instrumentation in the State of Florida is noted below. They will be happy to accept your purchase orders and assist you with pricing and availability of parts if required:

**TRINOVA – FLORIDA**  
**2401 Drane Field Road**  
**Lakeland, FL 33811**  
**TEL: 863-682-4500**  
**FAX: 863-687-0077**

Should you have any questions, please do not hesitate to contact us.

Sincerely,

*Miguel Gutierrez/tr*

Regional Sales Manager  
De Nora Water Technologies, Inc.  
Tel: 267-251-1363

Cc: Korey Toepel, Trinova

---

**our research - your future**

**DE NORA WATER TECHNOLOGIES, INC.**

3000 Advance Lane, Colmar, PA 18915, United States - ph +1 215 997 4000 - fax +1 215 997 4062  
mail [info.dnwt@denora.com](mailto:info.dnwt@denora.com) web [www.denora.com](http://www.denora.com)



250 Riverside Ave N 320-259-2000 p  
Sartell, MN 56377 USA 320-259-2227 f

## 2020 Sole Source Representative

January 1, 2020

To: All Customers

Re: Authorized Agent

Fluid Control Specialties, Inc. is the sole authorized manufacturer's representative of all DeZURIK, Inc. products, including DeZURIK, APCO, Hilton, and Willamette valves, parts, OEM repair parts, and maintenance for the Water and Wastewater Industries in the state of Florida, except for the pan handle counties of Bay, Calhoun, Escambia, Gulf, Holmes, Jackson, Okaloosa, Santa Rosa, Walton, and Washington.

If you have any questions feel free to contact me.

Best Regards,

*Michael DeAustin* 1/3/2020

Michael DeAustin  
Bid Team Lead

info@dezurik.com  
www.dezurik.com

Printed in the USA



Powering Business Worldwide

Eaton Corporation  
Eaton Electrical Services & Systems  
1800 S. Powerline Road Ste A  
Deerfield Beach, FL 33442  
Ph. (954) 571-8282  
Fax (954) 419-9881

**Sole Source Letter**

December 5, 2019

City of Margate  
5790 Margate Boulevard  
Margate, Florida 33063

Attn: Cecil Hall

Subject: Authorized Eaton Corporation - Direct Sales and Service Provider

Reference: Eaton Electrical Services & Systems 2020

Eaton Corporation purchased the Westinghouse Distribution and Control Business Unit (DCBU) in 1994. This acquisition included all manufacturing operations and technology used by Westinghouse to manufacture and sell electrical distribution and control products. As the current manufacturer of Westinghouse and Cutler-Hammer distribution equipment, the current design and manufacturing information, and all current revisions and modifications to products, are held by Eaton Corporation.

Eaton Corporation created a new division in late 1997, now called the Eaton Engineering Services and Systems Division, in order to directly provide field engineering and service.

Today, pursuant to the agreements regarding the acquisition of the DCBU from Westinghouse in 1994, the only companies which are permitted to manufacture and sell electrical distribution equipment with an Eaton, Cutler-Hammer or Westinghouse trademark is Eaton Corporation. Eaton Electrical Services and Systems is the only engineering group which is authorized by the manufacturer to work on Eaton, Cutler-Hammer and Westinghouse electrical distribution products.

Our EESS engineers are available 7 days a week and can be reached by calling our office or our 24-hour hot line at (800) 498-2678. Included with this letter is a copy of our EESS -Technical Support and Service Rates in effect at this time along with Selling Policy 25-000. We offer a one-year warranty on all services and parts. If you have any questions regarding this information or requests for services please contact Andrew Raposo on his cell @ 410-349-6629 or feel free to contact me directly at my office, 954-571-8282 Ext. 3016 or cell phone 954-914-3669.

We appreciate this opportunity to be of service to you. If you have any questions or comments please feel free to contact us at any time.

Respectfully,

**James A. Kronenwetter**  
Florida District Operations Center Manager  
Eaton Corporation  
Eaton Electrical Services and Systems  
Ph: 954-571-8282  
Fax: 954-419-9881  
Email: [jamesakronenwetter@eaton.com](mailto:jamesakronenwetter@eaton.com)

© 2019 Eaton Corporation.

This submittal contains material which is Proprietary and Confidential to Eaton Corporation. It may only be used to evaluate and respond to this proposal. Unauthorized use and/or disclosure is strictly prohibited.



## EBARA Pumps Americas Corporation

Corporate Headquarters  
1651 Cedar Line Drive, Rock Hill, South Carolina 29730 USA  
Tel: (803) 327-5005 Fax: (803) 327-5097 [www.pumpsebara.com](http://www.pumpsebara.com)

---

July 2, 2020

Ms. Kimberly Smiley, CPP  
Purchasing Specialist City of Margate  
Purchasing Department  
5790 Margate Blvd.  
Margate, FL 33063

RE: Ebara Pump Distributor & Pricing Ebara Single Source Letter

Dear Ms. Smiley;

This letter is written to advise you in our change in representation for Ebara Pumps Americas Corporation in Broward County Florida. We have terminated the business relationship with the F.J. Nugent & Associates, Inc. and would like to confirm that the new sole authorized municipal distributor for Ebara Pumps Americas Corporation in Broward County, Florida is Tom Evans Environmental.

Tom Evans Environmental is the sole authorized municipal distributor for all Ebara Pumps Americas Corporation products, parts and service in Broward County, Florida. Please contact their office for information on price and availability or technical assistance with Ebara products. You may contact them by phone, fax, email or US mail at the address provided below:

Tom Evans Environmental, Inc.  
3200 Flightline Drive, Suite 302  
Lakeland, Florida 33811  
305-588-6761 m  
[www.tomevans.com](http://www.tomevans.com)  
Mr. Tom Evans  
[te@tomevans.com](mailto:te@tomevans.com)

Please do not hesitate to call my office if you have any questions or need further assistance.

Sincerely,

A handwritten signature in black ink that reads "Michael J. Kahren".

**Michael J. Kahren**  
**Southeast Regional Sales Manager**  
**EBARA Pumps Americas Corporation**  
Standard Pump Division  
1651 Cedar Line Dr  
Rock Hill, SC 29730  
Main: (803) 327-5005  
Direct: (803) 325-9678  
[mkahren@pumpsebara.com](mailto:mkahren@pumpsebara.com)

cc: File  
Tom Evans Environmental

EIC Solutions, Inc.  
700 Veterans Way  
Suite 200  
Warminster PA, 18974  
215-443-5190

7/29/20

City of Margate, FL

Hello:

EIC Solutions uses a “factory-direct” sales model, selling our products directly to our customers. We do not have official distributor agreements or a representative network. All of our products are commercially available directly from us. The only discounts we offer are quantity discounts. These are available to all customers placing qualifying orders and are the same for all customers.

Please let me know if you have any questions. Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read "Josh Liegel", written in a cursive style.

Josh Liegel, President & General Manager  
EIC Solutions, Inc.  
215-674-7014  
[jliegel@eicsolutions.com](mailto:jliegel@eicsolutions.com)

Eimco

Ovivo USA, LLC  
4246 Riverboat Rd., Suite 300  
Salt Lake City, Utah  
84123  
USA

Telephone: 801.931.3319  
Facsimile: 801.931.3080  
  
www.ovivowater.com

**OVIVO** Worldwide Experts  
in Water Treatment

July 6, 2020

Re: Sole Source Letter

Dear: Kimberly Smiley

Please be advised that OVIVO USA, LLC is the exclusive manufacturer and seller of all OVIVO® Eimco Water Technologies®, Brackett Green®, Brackett Bosker® and Jones + Attwood™ brand equipment and parts in the United States.

Agent:

Austin Moore



Office: 813-888-5556  
Mobile: 813-300-7415

If you have any question regarding please contact Miles Wilhelm

Very truly yours,

**OVIVO USA, LLC**

**Sedimentation Rebuild Specialist**

*Miles Wilhelm*

*Phone 801-931-3319*

*Fax 801-931-3080*

*Miles.wilhelm@ovivowater.com*



Spirax Sarco, Inc  
1150 Northpoint Blvd.  
Blythewood, SC 29016  
USA

T (803) 714-2000

October 1, 2020

To whom it may concern,

This letter is to confirm that G-Tec Equipment is the sole source provider for service and repairs to the Spirax Sarco/EMCO UniMag family product line no longer manufactured including but not limited to:

Primary Devices:

UniMag DT, DTM, MT, DK, NFP, CM, TM.....

Transmitter Versions:

4401  
4404  
4411  
4412  
4411e  
EFT

Spirax Sarco Contact:

Jennifer Carlino  
609-902-0614  
[Jennifer.carlino@us.spiraxsarco.com](mailto:Jennifer.carlino@us.spiraxsarco.com)

*First for Steam Solutions*

Endress+Hauser, Inc., Charlotte, North Carolina, USA

City of Margate  
Purchasing – Kimberley Smiley  
5790 Margate Blvd.  
Margate, FL 33063

**Contact**

Mark Schwanekamp  
Sales  
Telephone 704.969.7984  
mark.schwanekamp@us.endress.com

Charlotte, 6. July 2020

**Endress+Hauser Representatives**

Dear Ms. Smiley,

Endress+Hauser USA uses exclusive authorized sales representation in the USA. TriNova, Inc. is the sole authorized Endress+Hauser representative in the state of Florida. They hold an exclusive representative agreement with Endress+Hauser for coverage of municipal and industrial accounts in the above territory.

TriNova, Inc. is also the Endress+Hauser authorized service provider for the state of Florida. They have been factory trained and certified to provide on-site service for Endress+Hauser products.

Please address purchase orders to Endress+Hauser c/o TriNova. The main contact phone is 863.682.4500.

Regards,



Mark Schwanekamp

Inside Sales Manager  
Southeast Regional Center  
P: 704.969.7984

Endress+Hauser, Inc.  
13900 South Lakes Drive, Suite A  
Charlotte, NC 28273  
USA

Sales: 888-ENDRESS  
Service: (800) 642-8737  
www.us.endress.com



1585 Beverly Ct. – Unit 115  
Aurora, IL 60502  
630-692-7880  
630-692-7885 Fax  
salesusa@enz.com  
[www.enz.com](http://www.enz.com)

December 9, 2019

To Whom It May Concern:

Pat's Pump & Blower, LLC  
2141 W. Church Street  
Orlando, FL 32805

Is the authorized distributor for Enz USA, Inc. pipe cleaning tools in the State of Florida.

This authorization letter will expire in one year.

Sincerely,

*Dana M. Hicks*

Dana M. Hicks  
Sales Manager  
ENZ USA, Inc.





**Chris Wade**  
Region Director, South  
ph: (404) 245-4665  
cwade@e-one.com

December 4, 2019

City of Margate  
Attn: Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
5790 Margate Boulevard  
Margate FL 33063

RE: Sole Source Letter

E-ONE, Inc., is a sole source manufacturer of fire apparatus based in Ocala, FL, supplying a worldwide distribution network of independent dealerships.

Hall-Mark RTC, also located in Ocala Florida, is the sole source factory authorized E-ONE representative for apparatus sales, service, warranty repair, and parts, for the state of Florida. Dee Daniels is the Director of Apparatus Sales at Hall-Mark RTC, which has been the factory authorized E-ONE representative in southern Florida since 1993 and provides excellent sales, customer service, and on-time parts to our joint customers.

Please feel free to contact Dee or any of the Hall-Mark RTC team at 352-629-6305.

Respectfully,  
E-ONE, Inc.

A handwritten signature in black ink, appearing to read "Chris Wade".

Chris Wade  
Director, South Region

Pc: File  
Hall-Mark RTC

# EPIC INTERNATIONAL, Inc.

---

10993 Richardson Road • Ashland, Virginia 23005 • Phone: 804-798-3939 • Fax: 804-798-9175  
Web Site: [www.epicintl.com](http://www.epicintl.com) • e-mail: [try@epicintl.com](mailto:try@epicintl.com)

To: Ms. Kimberley Smiley  
Purchasing Department  
City of Margate

July 7, 2020

EPIC INTERNATIONAL has been the sole manufacturer of special, high-speed, heavy gauge stainless steel aerators for many years. We are the sole source supplier of this equipment for all municipalities in the United States and internationally.

Please feel free to contact us at the above number should you have any questions or whenever we may be of service.

Sincerely,



Tracy R. Young  
President  
EPIC INTERNATIONAL, Inc.

**SOLE SOURCE LETTER - NONFEDERAL**  
Environmental Systems Research Institute, Inc. (Esri)  
380 New York Street  
Redlands, CA 92373



**DATE:** July 2, 2020

**TO:** City of Margate

**FROM:** Jackie Ricks, Esri Contract Coordinator/Contracts & Legal Department

**RE:** Esri Sole Source Justification for Geographic Information System Software

This letter confirms that Esri is the sole-source provider of Esri products and related maintenance services in the U.S. commercial, state, and local government marketplace, subject to the disclosures set forth below.

Esri has authorized certain resellers to resell sole source products, including Esri enterprise agreements, to state agencies of the State of California only under the California Software License Program (SLP). Esri distributes Esri software licenses and maintenance in combination with non-Esri hardware, software or services through open-market value-added resellers, system integrators and OEMs. Esri also distributes Esri software licenses, subscriptions, and subscription renewals separately or in combination with non-Esri software or services through resellers to customers that provide architectural, engineering, and construction services. On request, Esri will provide open-market quotes for Esri products and maintenance to pass-through customer-designated resellers.

If you have further questions, please contact me at [jricks@esri.com](mailto:jricks@esri.com).

  
Jackie Ricks



August 6, 2020

Ms. Kimberly Smiley  
City of Margate  
980 NW 66<sup>th</sup> Ave.  
Margate, FL 33063

Re: Site #2042237 & 2077372

Ms. Kimberly Smiley,

Please accept this letter stating that we are competitive and consistent with our pricing for all Municipalities and notice that Evoqua Water Technologies is the sole source of SDI Water Systems & Tanks in the South Florida area.

The deionized water system located at your facility is the property of Evoqua Water Technologies, LLC. This system is connected to your in-house plumbing by Evoqua Water Technologies and is provided on a rental, exchange or throughput basis. We are the only company authorized to perform service on this system as it remains on your property.

The prices charged to City of Margate is less than or equal to the price charged to other city, state or federal authorities with a comparable system.

As always, Evoqua Fort Lauderdale is pleased to have the opportunity to be of continued service to the City of Margate and hopes to continue providing excellent quality and reliable service to your site.

Please call me if you have any questions or require additional information.

Anibal Roman  
South Florida Sales Engineer  
Evoqua Water Technologies, LLC  
5400 NW 35<sup>th</sup> Terrace, Suite 101  
Fort Lauderdale, FL 33309  
Tel 954.666.6087

**Ready Light  
Electrical Works Inc.  
31 SW 16<sup>th</sup> Street  
Pompano Beach FL 33060  
954-946-2204**

07/01/2020

To whom it may concern:

This letter is to confirm that "Ready Light" Lighting System is manufactured and rented exclusively by Electrical Works Incorporated.

Electrical Works Incorporated maintains the Ready Light can only be rented from their company. No other company has the rights to market, or rent the Ready Light.

Electrical Works Incorporated warrants that no other items or products are available for rent that match the Ready Light or would provide the stated outcome provided by the Ready Light.

If you desire additional information, please contact me at 954-946-2204 or by e-mail, [ewibilling@gmail.com](mailto:ewibilling@gmail.com)

Sincerely,  
Ben Cavazos



President- Ready Light

"Sale Source" Certification



**EZAUTOMATION**

4140 Utica Ridge Road  
Bettendorf, Iowa 52722  
Phone: 877-774-3279 Fax: 877-775-3279  
Web address: [www.ezautomation.net](http://www.ezautomation.net)

*The Most Sensible Automation Products*

# FAX

To: Kimberly Smiley	From: Jennifer Turk
Fax:	Pages: 1
Phone:	Date: July 7, 2020
Re: "Sale Source"	cc:

Dear Kimberly:

This letter is to certify that the EZAutomation Division of the Autotech Technologies L.P. is the sole source for the following products:

"EZTouch" Panels, "EZText" Text Panels, "EZTouchPLC", "EZPLC", "EZIO", "EZCE" Touchpanel, "EZMonitor", "EZMarquee", "All Software", "All Cables"

EZAutomation is the manufacture and direct seller of all EZAutomation products. All EZAutomation products are available to customers directly from EZAutomation located in Bettendorf, Iowa in the U.S.A.

Please feel free to give us a call if you would like any further information. We look forward to continuing our valued relationship!

Sincerely,

Jennifer Turk  
Customer Service Manager  
EZAutomation  
4140 Utica Ridge RD  
Bettendorf, Iowa 52722  
(877) 774-3279 ext. 375



**James A. Miller**  
Engineered Sales Manager

**PENTAIR FLOW TECHNOLOGIES**  
Fairbanks Nijhuis  
+1.913.371.5000 main  
+1.504-491-0320 cell  
[Jim.miller@pentair.com](mailto:Jim.miller@pentair.com)  
3925 North I-10 Service Road  
Suite 109Q  
Metairie, La 70002  
United States  
[www.fairbanksnijhuis.com](http://www.fairbanksnijhuis.com)

7-29-2020

City of Margate Fl.  
5790 Margate Blvd  
Margate Fl. 33063

Subject: Authorized Distributor

To Whom It May Concern

Sanders Company is the sole authorized distributor for Fairbanks Nijhuis municipal pumps, parts and repairs in Florida with only excluding the counties west of the Apalachicola River. Our proud association in business goes back many years. We are confident you will find their service satisfactory.

Sincerely

*James A. Miller*

James A. Miller  
Regional Sales Manager



P 937.382.1451  
F 937.382.1191

70 Weil Way  
Wilmington, Ohio 45177

877.733.0911  
[www.ferno.com](http://www.ferno.com)

December 4, 2019

Margate Fire Rescue  
600 Rock Island Road  
Margate, FL 33063

**RE: SOLE SOURCE AGREEMENT**

Dear Margate Fire Rescue:

As the market leader and only producer of the Model 59 EZ-Glide Stair Chair with PowerTraxx, Ferno is uniquely qualified to serve as a sole source for these items.

We thank you for your interest in Ferno, and we look forward to doing business with Margate Fire Rescue.

Please let us know if we may be of further assistance.

Sincerely,

A handwritten signature in black ink that reads 'Becky Jenkins'.

Becky Jenkins  
Government Contracts Coordinator



Fiocchi of America  
Law Enforcement Sales  
6930 N Fremont Rd  
Ozark, MO 65721  
[www.fiocchiusa.com](http://www.fiocchiusa.com)

January 10, 2020

To Whom It May Concern:

In reference to Fiocchi of America, Law Enforcement distributors in the State of Florida: Florida Bullet Inc, in Clearwater, FL is the sole source factory authorized Law Enforcement Distributor in the State of Florida for all Fiocchi products. Further, no other Law Enforcement Distributor may sell or quote these products within the state of FL to a Law Enforcement Agency.

Florida Bullet is also the only Law Enforcement Distributor authorized for drop shipments directly from the factory within Florida to noted Law Enforcement Agencies.

This letter will continue until terminated by either party with 30 days written notice.

Thank you for your business and interest in our products.

A handwritten signature in black ink, appearing to read "Casey Betzold".

Casey Betzold  
Vice President Sales  
Fiocchi



**"THE KEY TO FORCIBLE ENTRY"**

3795 Martin Court, Seaford, NY 11783  
Phone 516-308-3132 Fax 516-765-3065  
[www.FirehouseInnovations.com](http://www.FirehouseInnovations.com)

December 6, 2019

***TO WHOM IT MAY CONCERN:***

Dear Sir or Madam:

Please be advised that I am the creator and the sole source of the Multi-Force Door

**US PATENT NOS. 8,408,917 B2 and 8,926,332 B2** (*Forcible Entry Door Simulator*),

and that no one else sells them for my company.

If you need any more information, please call the above number.

Sincerely,

*Michael Perrone,*

President/Owner

[miperro56@aol.com](mailto:miperro56@aol.com)



Protecting the Protectors

---

**Sgt Fire Bags, LLC**  
5620 SW 4th Court  
Plantation, FL 33317

**FIRE-TEC, Inc.**  
1483 Banks Road  
Margate, FL 33063

To whomever it may concern,

3<sup>rd</sup> January 2020

This letter is to certify that FIRE-TEC, Inc. has been appointed as the sole authorized private distributor in Florida for Sgt Fire Bags, LLC products including "Sgt Radio Straps" as of January 2020.

Should you have any further queries, please feel free to contact the undersigned.

Sincerely,

**Ian Sargent**

President, Sgt Fire Bags

**Sgt Fire Bags, LLC**

Phone: 954 715 1SGT

E-mail: [ian@sgtfirebags.com](mailto:ian@sgtfirebags.com)



Pump Division  
Flowserve Pumps  
IDP Pumps  
Worthington Pumps

June 7, 2019

Ms. Kimberly Smiley  
City of Margate  
5970 Margate Blvd  
Margate, FL 33063

Re: Flowserve Pump Company  
Sales Channel Coverage  
Water Resources Market

Dear Ms. Smiley:

Carter & Verplanck, Inc. is the sole and exclusive representative for Flowserve Pump Company (formerly Ingersoll Dresser Pump Company) products in the Water Resources market. These product lines include brand names such as Worthington, Pleuger, Pacific, Ingersoll-Rand, Byron Jackson, Durco, Wilson-Snyder, Ingersoll-Dresser Pumps, Scienco, Sier-Bath, Stork, and United, along with the sale of pumping units. This agreement also includes all After-Market sales such as parts, repairs, revamps, rebuilds, and service.

Please be advised that Flowserve Pump Company own all of the above named pump manufacturers, and have incorporated them under one name, Flowserve Pump Company.

The geographical areas of responsibility for Carter & Verplanck, Inc. are the states of Georgia, Florida, and Tennessee.

Mr. Ken Walker is the principal of record at Carter & Verplanck, Inc.

Very truly yours,

Sam Moore  
Manager Customer Service  
Flowserve - Taneytown

cc: J. Cantos  
J. Ondrejack

Flowserve Taneytown  
Customer Service After Shipment

Flowserve Corporation  
5310 Taneytown Pike  
Taneytown, Maryland 21787 USA

Telephone: 410.756.2602  
Facsimile: 410.756.2827



12/01/2019

**Subject: Flowserve Product Authorization Letter**

To whom it may concern:

Instrument Specialties, Inc., having its principal place of business located at 3885 St. Johns Parkway, Sanford, Florida 32771, is authorized as a sales and service representative for these Flowserve US. Inc. product lines:

- Valtek Control Valves
- Kammer Specialty Control Valves
- Valbart Trunnion Mounted Ball Valves
- Argus Severe Service Ball Valves.

Furthermore, Instrument Specialties has been given exclusive rights to the territory of Florida, with exceptions to counties located in the Panhandle (Jackson, Calhoun, Gulf and west of those) for these product lines:

- Valtek Control Valves
- Kammer Specialty Control Valves

This letter is valid for two years.

Regards,

**Mathew Falcon**  
Regional Sales Manager  
Flowserve FCO – Valves  
[mfalcon@flowserve.com](mailto:mfalcon@flowserve.com)

**Bill Skovsted**  
**National Sales Manager, Xylem Flygt A-C**  
**Xylem Water Solutions**  
N27 W23293 Roundy Drive  
Pewaukee, WI 53072  
Tel +1.262.548.8190 Fax+1.262.548.8170  
Mobile +1 262 501 1104

December 4, 2019

Dear Valued Customer at the City of Margate,

In regards to our distribution, this letter is to verify that Xylem Flygt A-C Custom Pump holds a contractual distribution agreement with our long time and trusted partners at Hudson Pump (A division of Tencarva). Hudson Pump is our only factory authorized distribution partner in the state of Florida and is the sole source for our Allis Chalmers, ITT A-C, and Xylem A-C products and services in the state. If you have any questions regarding our distribution or any other matter please feel free to contact me.

Sincerely,

Bill Skovsted 12/4/19



12-4-19



**Xylem Water Solutions USA, Inc.**  
**Flygt Products**

15132 Park of Commerce Blvd./102  
Jupiter, FL 33478  
Tel (561) 848-1200  
Fax (561) 848-1299

December 4, 2019

City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

Subject: FLYGT PRODUCTS – SALES & SERVICE

Please be advised that Xylem Water Solutions USA Inc. owns the Flygt Corporation and is the only authorized vendor for Flygt Products and OEM Parts. Xylem is also the only authorized service repair and warranty organization in the State of Florida; (East of the Apalachicola River). Our staff is properly trained to provide you with original equipment, spare parts, repairs and warranty service.

Thank you for your interest in Xylem Water Solutions USA Inc. Please feel free to contact me if you have any questions regarding distribution or any other matter.

Xylem Water Solutions USA, Inc.

Sincerely,

Rick Reyes  
Area Sales Representative  
Flygt Products  
M: 561-699-4077  
SN:tn





June 13, 2019

To: Whom it may concern

**TSC Jacobs** is the sole sales representative for Gardner Denver Nash Hoffman and Lamson multistage centrifugal blowers for the State of Florida for the Municipal and Industrial Water and Wastewater Treatment market.

As such, Hoffman and Lamson multistage centrifugal blowers, Hoffman Revolution high speed turbo blowers, Turbotron regenerative blowers, and blower accessories are available for quotation and purchase only from **TSC Jacobs** for this region.

Gardner Denver Nash is the sole owner and manufacturer of Lamson and Hoffman multistage centrifugal blowers, Hoffman Revolution high speed turbo blowers, and Turbotron regenerative blowers, and replacement parts for those blowers.

Orders may be placed directly with Gardner Denver Nash or with TSC Jacobs.

Gardner Denver mailing address for orders is:

Gardner Denver NASH  
200 Simko Boulevard  
Charleroi, PA 15022

Please contact us if you have any questions.

Sincerely,

A handwritten signature in black ink that reads "Keith E. Collins".

Keith E. Collins  
Sr. Application Sales Engineer  
Phone (678)-852-8576



July 13, 2020

City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

Attn: Kimberly Smiley, CPP  
Purchasing Specialist

**Subject: Gardner Denver Nash Sales Representative Coverage - Florida**

Dear Kimberly,

Please be advised that Gardner Denver Nash utilizes representatives to facilitate the sale of our liquid ring & ejector products and accessories throughout North America. For the areas outlined below, the authorized Gardner Denver Nash sales representative for pumps, packages, parts, repairs and field service is:

Hudson Pump - A Division of Tencarva Machinery Company  
3524 Craftsman Boulevard  
Lakeland, FL 33803  
Contact: Chuck McCaughey  
Office: (863) 665-7867  
Fax: (863) 666-5649  
Cell: (863) 581-4218

Areas covered by this representative are:

*Florida, including only the counties of: Alachua, Baker, Bradford, Brevard, Broward, Charlotte, Citrus, Clay, Collier, Columbia, Dade, De Soto, Dixie, Duval, Flagler, Franklin, Gadsden, Gilchrist, Glades, Hamilton, Hardee, Hendry, Hernando, Highlands, Hillsborough, Indian River, Jefferson, Lafayette, Lake, Lee, Leon, Levy, Liberty, Madison, Manatee, Marion, Martin, Monroe, Nassau, Okeechobee, Orange, Osceola, Palm Beach, Pasco, Pinellas, Polk, Putnam, Saint Johns, Saint Lucie, Sarasota, Seminole, Sumter, Suwannee, Taylor, Union, Volusia, Wakulla*

We know our representative will take great care of your needs and we appreciate your interest in Gardner Denver Nash equipment and services.

Best Regards,  
**Gardner Denver Nash LLC**

**Thomas R. Dardis**  
Regional Sales Manager – East

cc: Chuck McCaughey – Hudson Pump & Equipment

James McDonnell Whithesey  
President & CEO



July 2, 2020

**Kimberly Smiley, CPP**  
Purchasing Specialist  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

Subject: Sole Source Proposal

Dear Mike,

There are only two known ways to heat an emergency diesel generator, resistance block heaters, and *GEO-THERMAL SYSTEMS*<sup>®</sup> heat pumps.

This is to certify that *GEO-THERMAL SYSTEMS*<sup>®</sup>, *INC.* is the only company in the world that provides heat pumps for the heating of emergency diesel generators. As owners of the patent, we are the sole source for the patented *GEO-THERMAL SYSTEMS*<sup>®</sup> heat pumps.

Geo-Thermal Systems, Inc. is the owner of U.S. Patent No.: RE 33,051, which describes the system that utilizes recovery heat from a heat pump to provide heat to a diesel engine.

We look forward to continuing to contribute to the City of Margate's energy conservation efforts.

Sincerely,

*GEO-THERMAL SYSTEMS*<sup>®</sup>, *INC.*



July 30, 2020

Kimberly Smiley  
City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

Dear Ms. Smiley:

This letter is being sent in response to your request regarding the Opticom™ priority control system. Opticom is manufactured by Global Traffic Technologies, LLC (GTT). Since 1968, Opticom has been the standard in priority control, now totaling more than 3,100 customers, 70,000+ intersections and 70,000+ vehicles worldwide. Worth noting, GTT's Opticom system is used in 41 of the 50 largest U.S. cities, amongst many other deployments in Canada, Europe, Asia-Pacific and the Middle-East.

GTT invests heavily in research and development, to ensure its customers always receive the best value and most feature-rich solutions when buying priority control. This effort has led to more than 100 patents, either granted or in-process.

While the topic of a mixed system sometimes emerges, please note that GTT designs, develops and tests each Opticom component as part of a "matched component system." This means that "mixing" non-Opticom components raises concerns, including:

- Security is accomplished through Opticom's proprietary design, which prevents unauthorized use of the system. Mixing components would significantly reduce or even eliminate the security measures GTT has built into the Opticom solution
- Mutual aid to and/or from surrounding communities depends on compatibility amongst signal priority solutions. The use of Opticom components with non-Opticom components has not been designed for or tested by GTT
- Proper testing of compatibility would require inclusion of all of the potential operating scenarios (temperature, humidity, electrical and accelerated life) and third-parties. Further, testing would need to be repeated each time an Opticom or third-party component was updated, making testing impractical. While the Opticom matched component system is guaranteed, mixing Opticom components with non-Opticom





components voids the warranty of the connected Opticom components and transfers the liability of any such incompatibility from the manufacturer to the customer

- The Opticom model 764 phase selector is not compatible with other brands' GPS emitters
- The Opticom Central Management Software is a proprietary software program for the Opticom system that is not compatible with any other vendor's equipment or software

For the above reasons, GTT strongly recommends keeping the Opticom system whole.

In the state of Florida, Transportation Control Systems (TCS) is the authorized dealer for GTT. There are currently no other authorized dealers of GTT's products in Florida and GTT is the sole-source provider/manufacturer of Opticom products.

Please contact GTT or TCS if you have further questions or if you require additional detail. GTT and/or TCS will also provide a list of references if you'd like to talk with others about this topic.

Sincerely,

A handwritten signature in black ink, appearing to read 'D. Dolsky', with a long horizontal flourish extending to the right.

Daniel C. Dolsky  
Client Services Manager  
Global Traffic Technologies, LLC.  
(651) 789-7340



August 13, 2020

**Kimberly Smiley, CPP**  
Purchasing Specialist  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

Dear Ms. Smiley,

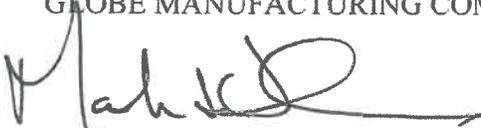
This letter is to confirm that Bennett Fire Products Company, Inc. AND Ten-8 Fire Equipment are both authorized distributors for Globe Manufacturing Co. LLC in Florida.

GLOBE MANUFACTURING COMPANY is a 133-year old business engaged in the manufacture of turnout clothing for the fire and rescue industry. We take great pride in the design and construction of our garments and strive to continue to make the best products available in today's marketplace. We do business as Globe Firefighter Suits, and Globe Foot Wear, servicing a variety of needs. In addition, we offer care & cleaning services and training.

Ten-8, and Bennett, provide the high quality service that all of our customers expect and deserve.

We appreciate your interest in Globe Manufacturing Company products.

Sincerely,  
GLOBE MANUFACTURING COMPANY, LLC



Mark Dolim  
Customer Support Services Manager

MD



1201 NW 18<sup>th</sup> Street  
Pompano Beach, FL 33069  
Tel: 954-829-7741  
[www.godwinpumps.com](http://www.godwinpumps.com)

June 7, 2019

City of Margate  
5790 Margate Blvd  
Margate, FL 33063

Xylem Dewatering Solutions is the sole provider for all Godwin and Flygt dewatering products including but not limited to: Dri-Prime line of pumps, Flygt electric pumps and Heidra line of pumps.

As with sales and rentals we are the sole provider of parts of the, and sole source of maintaining such named equipment.

These units are utilized throughout the world in construction dewatering, emergency flood response, mining and quarrying, drinking water supply, and wastewater bypasses in municipal, industrial, and environmental markets.

Xylem Dewatering Solutions services south Florida from

202 Winston Creek Parkway in Lakeland, FL 33810  
1201 NW 18<sup>th</sup> Street, Pompano Beach, FL 33069  
6975 West 12<sup>th</sup> Street, Jacksonville, FL, 32220

As a preferred client, the City of Margate will always receive the most favorable pricing from Xylem Dewatering Solutions.

Please contact me if you have any questions, 305-906-2811

Regards,

Zachary Groner

Xylem Dewatering Solutions  
Pompano Beach, FL  
M: 305-906-2811

[www.godwinpumps.com](http://www.godwinpumps.com)



December 4, 2019

Ms. Kimberly Smiley  
Purchasing Specialist  
City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

Subject: Distributor for Municipal Engineered Systems Water and Wastewater Market

Dear Ms. Smiley,

The Gorman-Rupp Company is a world leader in the production of pumps and engineered equipment for diversified markets. Our marketing strategy has been to establish a network of factory authorized distributorships trained to apply equipment unique to specific hydraulic applications. Some examples of these are construction, petroleum, industrial, water and wastewater. Our distributors are specialists and very knowledgeable within their defined market area and dedicated to helping you select and maintain the proper equipment for your application.

Please be advised Hudson Pump & Equipment is the sole authorized distributor for Municipal Water and Wastewater Pumps, Lift Stations and parts for Broward County in the State of Florida. Hudson Pump & Equipment is responsible for supplying all Gorman-Rupp pumps and Gorman-Rupp parts used in municipal water and wastewater lift stations or treatment plants, including individual units installed in municipal collection systems.

Hudson Pump & Equipment  
3524 Craftsman Blvd.  
Lakeland, FL 33803  
Telephone: 863.665.7867

This letter is valid from this date forward until such time Gorman-Rupp identifies a new Municipal distributor for your location, if the need arises. All previous letters you may have been provided are superseded by this letter.

We thank you for your interest in Gorman-Rupp products and look forward to working with you in any upcoming projects.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Vincent Baldasare', with a horizontal line extending to the right.

Vincent Baldasare  
Sales Manager  
Engineered Systems

VB: DD

**GORMAN-RUPP PUMPS**

P.O. Box 1217 | Mansfield, Ohio 44901-1217 | Phone: 419-755-1011 | Fax: 419-755-1251 | [grsales@gormanrupp.com](mailto:grsales@gormanrupp.com) | [www.GRpumps.com](http://www.GRpumps.com)

# Goulds Pumps

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**ITT Industries**  
*Engineered for life*

---

**KELLY BEAVER**  
640 Weeping Branch Court  
Duluth, GA 30097  
Tel (770) 476-5434  
Fax (770) 476-5304  
E-mail: kelly.beaver@itt.com

## Official Notice

Date: December 16, 2019  
Subject: ITT Goulds Pumps Municipal Representation  
State of Florida  
To: Whom it may concern,

This Document serves as official notice that **Hudson Pump & Equipment, a Division of Tencarva Machinery Company** is the exclusive municipal representative for all sales of **ITT Industrial Process** products in the state of Florida. This exclusivity agreement applies to all ITT Industrial Process products as shown below:

- ITT Goulds Pumps sold under the “brand names” of **Goulds Pumps, Allis-Chalmers, Goyne Pump and Morris Pumps. (Please note: Goyne Pump Company was acquired by ITT Goulds Pumps in 1979 and Morris Pumps was acquired by ITT Goulds Pumps in 1981).**
- ITT Goulds Pumps’ repair parts sold under the “brand names” **Goulds Pumps, Allis-Chalmers, Goyne Pump and Morris Pumps.**
- ITT Monitoring & Control (Variable Frequency Drives) sold under the “brand names” of **ProSmart and PumpSmart**
- In addition, Hudson Pump is the “only” Goulds Pumps Authorized Service Center (ASC) within the state of Florida which gives them exclusive “authorized” rights for the repair / rebuild of Goulds Pumps equipment.

If you have any questions regarding this agreement, please don't hesitate to contact me.

Best regards,

  
Kelly Beaver  
ITT Goulds Pumps  
Regional Sales Manager

September 17, 2020

Subject: Municipal Market Representation - State of Florida

To Whom It May Concern,

This letter serves as official notice that Hudson Pump & Equipment, A Division of Tencarva Machinery Company, located at 3524 Craftsman Boulevard in Lakeland, FL, is the Municipal Representative for Xylem Inc. / Goulds Water Technology Brand, as manufactured by Xylem Texas Turbine Operations (TTO) in Lubbock, TX.

Hudson Pump & Equipment also represents Xylem Inc. / G&L Pumps A-C Series Brand, as manufactured by Xylem Inc. in Morton Grove, IL. This representation is on an exclusive basis for the Municipal Utility Market in the state of Florida.

Sincerely,



Matthew Davis  
Market Development Manager  
Xylem Inc.  
Applied Water Systems

## About Granicus

### **TECHNOLOGY FOR THE PEOPLE WHO ARE CHANGING OUR WORLD.**

Granicus provides technology that empowers government organizations to create better lives for the people they serve. By optimizing decision-making processes Granicus strives to help government realize better outcomes and have a greater impact for the citizens they serve.

#### Granicus Key Values:

- Granicus Solutions connect more than 150 million people
- Over a decade of government-focused experience
- Creating a powerful network to enhance government transparency and citizen engagement
- Offering the industry's leading cloud-based solutions for communications, meeting and agenda management, and digital services
- More than 3,000 public sector organizations are Granicus clients

## Granicus Presents:

### **MEETING AND AGENDA SOLUTIONS**

The Granicus Meeting and Agenda Solutions are a class of integrated software solutions designed to utilize and leverage the rapidly evolving technologies associated with legislative management. Currently, Granicus partners with Margate (City) for multiple government technology solutions including Legistar, Government Transparency, and Boards and Commissions.

#### Key Benefits:

- Granicus is the only supplier of the Granicus Meeting and Agenda Solutions.
- Individual features of the Granicus Meeting and Agenda Solutions can be found in other applications, but Granicus's unique architecture offers a comprehensive combination of benefits that are not available through any other solution.
- Granicus is the only company that can provide regular maintenance and periodic updates to these solutions.
- The Granicus Support Team is the only team capable and experienced enough with these solutions to provide ongoing technical support through telephone or online communication.

### **Legistar**

Granicus Legistar allows organizations to reach new levels of automation with a complete legislative solution that manages decisions and automates the workflow of legislative items from introduction to final passage.

#### **WASHINGTON D.C.**

1152 15th Street NW, Suite 800  
Washington, DC 20005  
202.407.7500

#### **DENVER**

707 17th Street, Suite 4000  
Denver, CO 80202  
720.240.9586

#### **SAINT PAUL**

408 St. Peter St, Suite 600  
Saint Paul, MN 55102  
651.726.7309

#### **U.K.**

The Beehive, City Place,  
Gatwick, RH6 0PA  
0800.032.5769



[www.granicus.com](http://www.granicus.com)

### Boards and Commissions

Boards and Commissions allows clerks and staff to easily manage the entire committee appointment process. The system displays and promotes current and upcoming vacancies in the organization's existing website in real time. Applicants can apply online, and clerks receive the information on the admin dashboard in an organized format.

#### Key Functionality

- Single online application for citizens
- Automated public listing of board rosters and vacancies
- One-click report generation
- Board roster management dashboard
- Embeddable buttons and widgets

Awarding the contract to Granicus is the only appropriate action for the City to receive the Granicus Meeting and Agenda Solutions. Failure to award this effort to Granicus will leave the City without access to a streamlined solution that saves time and money by eliminating manual work and automating the entire meeting process. This would have a tremendous negative impact on the City in supporting its mission goals to easily engage more citizens.

Please reach out to Granicus for additional information.

#### **WASHINGTON D.C.**

1152 15th Street NW, Suite 800  
Washington, DC 20005  
202.407.7500

#### **DENVER**

707 17th Street, Suite 4000  
Denver, CO 80202  
720.240.9586

#### **SAINT PAUL**

408 St. Peter St, Suite 600  
Saint Paul, MN 55102  
651.726.7309

#### **U.K.**

The Beehive, City Place,  
Gatwick, RH6 0PA  
0800.032.5769

9/11/2020

Attn: Kimberly Smiley, CPP  
Purchasing Specialist

City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063  
KSmiley@margatefl.com  
Phone: (954) 935-5346

**Re: Grundfos CBS Inc. – Sole Source Product Representation Notification**

To whom it may concern,

We are issuing this letter as a formal notification to the City of Margate of **Grundfos CBS, Inc.'s** current sales and distribution associates serving our Florida (peninsular) Water Utility Segment. Below you will find a list that outlines which products are covered under each of our current municipal business partners covering your account.

Respectfully Submitted,

*Ashley Dirou*

Ashley Dirou  
Branch Manager  
Grundfos CBS Inc.  
620 SW 12th Ave.  
Deerfield Beach, FL 33442

**F.J. Nugent & Associates  
(FJN)**

Jason Alberga  
305-469-2075

[jason@nugentco.com](mailto:jason@nugentco.com)

**Grundfos Submersible Wastewater Pumps**

SEG (Grinder pump 2-5.5 HP)

SL (3-15 HP)

SE (12-42 HP)

S Range (42 HP – 617 HP)

**Grundfos Flow Makers and Mixers**

SMD

SMG

SFG

SRG

**Grundfos Submersible Mixed & Axial Flow Pumps**

KPL

KWM

**Grundfos Submersible Sump Pumps**

Unilift AP

Unilift CC

Unilift KP

**Grundfos Legacy / Aftermarket Products**

Morris 6100

Morris 7100

Yeomans 6000

Chicago 2111 & 2110

Yeomans 9100

Chicago Pump 2152

Yeomans 9235

Chicago Pump 2235

**CARL Eric Johnson Co.  
(CEJCO)**

Mark Welsh  
954-635-7514

[mwelsh@cejco.net](mailto:mwelsh@cejco.net)

**Grundfos Chemical Dosing Pumps**

DID

DME

DMH

DMX

DSS - Dosing Skid System

DTS - Dosing Tank Station

DDA

DDC

DDE

**PACO End Suction**

LC

LF

**PACO Split Case**

KP

**PACO Vertical Inline**

VL

**Grundfos Booster Pumps and Skid Packaged Systems**

CR

HydroMPC BoosterpaQ

GES (Grundfos Engineered Systems)

**Grundfos submersible well pumps**

SP

## Peerless Pumps

\*\*\* Pumps are sold thru Peerless Pump Company (based out of Indianapolis, IN) which is a separate company and division from Grundfos CBS Inc. (based out of Brookshire, TX)

Current Peerless Pump Company contact information:

### Tim Ballengee

Executive Vice President

Sales and Marketing

Mobile: +19196562243

E-mail: [Tballengee@peerlesspump.com](mailto:Tballengee@peerlesspump.com)

### Jeff Hoop

Regional Sales Manager

Eastern United States

513.295.9354

[jeffreyhoop@grundfos.com](mailto:jeffreyhoop@grundfos.com)



Guideline Geo Americas  
1270 Drop Off Dr. Unit B, Summerville SC 29486  
Tel: (843) 852-5021 Fax: (843) 284-0684  
E-mail: [sales.usa@guidelinegeo.com](mailto:sales.usa@guidelinegeo.com)  
Home Page: <https://americas.guidelinegeo.com>

June 29, 2020

To Whom It May Concern:

Guideline Geo Americas (formerly MALÅ GeoScience USA, Inc.) is a manufacturer of Ground Penetrating Radar systems. This letter is to confirm that the company below is our sole source provider in the southeastern U.S. for our products.

Power-Tel Utility Products, Inc.  
955 Harbor Lake Ct. Suite A  
Safety Harbor, FL 34695  
Office: (727) 725-4751  
Fax: (727) 726-3736  
Website: [www.ptupcorp.com](http://www.ptupcorp.com)

Power-Tel Utility Products, Inc. has been Guideline Geo's manufacturer's representative and distributor in the southeastern U.S. for 20 years. Power-Tel provides sales, customer support and training to customers throughout the region. All products sold by Power-Tel have a full warranty under Guideline Geo's warranty program.

This document is valid for FY 2020.

Sincerely,

Philip Oviatt  
Regional Manager  
Guideline Geo Americas

## The Sole Authorized Manufacturer and Direct Distributor Letter

July 13, 2020

Customer Name: CITY OF MARGATE  
Customer Address: 980 NW 66<sup>TH</sup> AVE  
Customer City, State & Zip: MARGATE, FL 33063

Customer Account Number: 038241

RE: SOLE SOURCE LETTER – Hach Brand Instruments

Hach Brand Products – Instruments and Chemistry: Brands to include, but not limited to:

Other Hach Brands

Evita, GLI, Hach, Homeland Security Technologies, OPS Systems, Orbisphere, Polymetron, Sigma, Anatel, Dr. Lange, Environmental Test Strips, HIAC, Hydrolab, IQ Scientific Instruments, Lachat Instruments, Leica Microsystems, Marsh-McBirney, Met Onem OTT, Hydrometry, Radiometer Analytical, Sea-Bird Electronics, WET Labs, Hach WIMS™, CLAROS Collect, Mobile Sensor Management

Thank you for your interest in Hach Company products. This letter is to advise that Hach Company is the sole source manufacturer for all Hach branded instrumentation and chemistry. This excludes all resell items, such as glassware, measuring spoons, brushes, and other general lab accessories. Any software or firmware additions or alterations must be purchased directly from Hach Company.

This letter is to confirm that Hach Company is the sole authorized manufacturer and direct distributor of the item(s) listed above.

Thank you for your interest in Hach Company Products. If we can be of further assistance, please contact us at 800-227-4224.

Thank you.



August 5h, 2020

City of Margate Fire and Rescue  
Attn: Kim Smiley

**RE: Sole Source Letter - Handtevy Pediatric System**

To Whom it May Concern,

This letter is to confirm that Pediatric Emergency Standards, Inc. ("PES") is the sole source provider of the Handtevy Pediatric System. The Handtevy System addresses the complexities of the critical patient by providing the only comprehensive pediatric system of care in the industry. Handtevy combines customization, technology, documentation, integration, durables and education to allow healthcare professionals to confidently treat pediatric patients rapidly and with confidence.

Handtevy is sole source as a result of the following:

1. Handtevy utilizes a proprietary Medication Management Software that allows healthcare providers to create custom medication and equipment guides tailored 100% to their pediatric protocols.
2. PES offers a clinical team comprised of pediatric physicians, nurses, paramedics and pharmacists for ongoing support.
3. The Handtevy System is the only "hybrid" system in the industry. Hybrid means both age based and length based offering providers a way to determine weight for dosing via age or length.
4. The Handtevy System is the only system that addresses children from preemie to age thirteen, and includes adult as well.
5. Custom medication and equipment guides created by the provider (addressed in #1) can be utilized in hard copy or via Handtevy Mobile. Hard copy medication guides are tear-proof, and water-proof. Reproduction of the hard copy medication guide is not permitted due version control, liability and copyright issues.
6. Handtevy Mobile is the only platform that offers custom medication dosing and equipment sizing on a mobile platform that can integrate into the ePCR for data collection.
7. The Handtevy Instructor Course is only taught by PES employed educators and is meant to be utilized with the Handtevy Pediatric System.
8. The Handtevy Pediatric Bag is the only bag that utilizes ages to correspond with the Handtevy dosing system.

For more information, please visit our website at [www.Handtevy.com](http://www.Handtevy.com).  
Please feel free to contact me with any questions.

Thank you,

A handwritten signature in cursive script that reads "Allison Antevy".

Allison Antevy  
President & CEO



January 1, 2020

Harrell's, LLC  
P.O Box 807  
Lakeland, FL 33802

To Whom It May Concern,

Harrell's, LLC is proud to be the exclusive formulator and distributor of all Harrell's branded products:

- Harrell's MAX®** and **Bio-MAX®**– Liquid Foliar Nutritional including 18-3-6 with UMAXX®, Potassium plus Calcium 4-0-8, Minors, Root Enhancer, N30 Plus, 12-0-0, and Title Phyte®.
- Harrell's SprayMAX®** – Adjuvants and Colorants including PAR® SG
- Harrell's HydroMAX®** – Soil Surfactants including Fleet® and Symphony®

These products are proprietary products of Harrell's LLC that are manufactured by Hocking International Laboratories. Harrell's branded products are formulated with soluble nutrients which allow for foliar and root uptake. When applied at recommended application rates, nutrient loss into the environment is minimized.

Sincerely,

Gregory Nicoll  
Vice President of Turf Sales and Marketing - East  
Harrell's, LLC



January 1, 2020

Harrell's, LLC  
P.O Box 807  
Lakeland, FL 33802

To Whom It May Concern,

Harrell's is proud to be the exclusive United States owner, formulator, and distributor of all POLYON® branded products which includes POLYON® NPK, POLYON® Kmag, POLYON® SOP, POLYON® MOP, and POLYON® MAP.

Any fertilizer products containing POLYON® purchased from the United States must be purchased from Harrell's, LLC or its authorized distributor. This includes all nitrogen, phosphorous, potassium and minor elements which have been coated with POLYON®.

Sincerely,

A handwritten signature in black ink, appearing to read "Greg Nicoll", written in a cursive style.

Greg Nicoll  
Vice President of Turf Sales and Marketing - East  
Harrell's, LLC



**HELENA AGRI-ENTERPRISES, LLC**  
Helena Products Group  
7664 Smythe Farms Road  
Memphis, TN 38120

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August 13, 2020

City of Margate  
Attn: Donna Hicks  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sole Source Items

To Donna Hicks,

This letter will serve as written confirmation Helena Agri-Enterprises, LLC in the manufacturer and sole supplier of the following items:

- Induce® (Nonionic Wetter/spreader Adjuvant)
- Induce® PH (nonionic surfactant/buffering agent)
- Foambuster™ 10 (Antifoaming/defoaming agent)
- Pro-Mate® Accuracy (Polymer carrier/drift retardant)
- Quest® (water conditioning agent/AMS replacement)
- Kammo™ Plus (nonionic oil concentrate adjuvant/masking agent)

Please contact me if you have any questions about this information.

Sincerely,

A handwritten signature in black ink, appearing to read "K. Chatelain", written over a white background.

**Kevin Chatelain**  
**Strategic Account Manager**  
**Helena Products Group**



8/13/20

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063  
[KSmiley@margatefl.com](mailto:KSmiley@margatefl.com)  
Phone: (954) 935-5346  
Fax: (954) 935-5258

Dear Ms. Smiley,

Please be advised that Horizon Signal Technologies, Inc. is the sole manufacturer and source of the *Model SQ4, SQ3, SQ2T and the SQ2 portable traffic signal systems*. Horizon Portable Traffic Signal Systems utilize unique operating software that provides a full matrix operating system including the exclusive conflict monitoring/malfunction management redundancy system. The unique attribute of the Horizon operating system enables the use of various add-on components to address specific application requirements.

If you have any questions or we can be of further assistance please feel free to contact us.

Sincerely,

A handwritten signature in black ink, appearing to read 'David Krahulec'.

David Krahulec  
President



ISO 9001:2008 CERTIFIED

July 6, 2020

City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

Dear Kimberly,

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the **sole supplier** of the following products to the Water Market:

<b>Product</b>	<b>Sole Manufacturer</b>	<b>Sole Supplier in US Water Testing Market</b>
Colilert* reagent	Yes	Yes
Colilert* Comparator	Yes	Yes
Colilert*-18 reagent	Yes	Yes
Colisure* reagent	Yes	Yes
Enterolert* reagent	Yes	Yes
IDEXX Vessel	Yes	Yes
Quanti-Tray* Sealer PLUS	Yes	Yes
Quanti-Tray*	Yes	Yes
All Colilert* Starter Kits	Yes	Yes
All 20-pack, 100-pack, and 200-pack Combo Packs	Yes	Yes
IDEXX-QC		Yes
Colilert* Quanti-Cult™ QC kit	Yes	Yes
SimPlate* for HPC test kit	Yes	Yes
	Yes	Yes

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc. because our shipping location moved from Westbrook, Maine to Memphis, Tennessee.

I hope this information is of assistance. If you have any questions, please call Christina Lee at 1-800-321-0207 ext. 64919.

Sincerely,

*Christina Lee*

Christina Lee  
IDEXX Water Division

\*Colilert, Colilert-18, Colisure, Enterolert, Quanti-Tray, SimPlate, IDEXX-QC and Filta-Max are trademarks or registered trademarks of IDEXX Laboratories, Inc. or its affiliates in the United States and/or other countries.



Ingersoll Rand  
800-D Beaty Street  
Davidson, NC 28036

December 4, 2019

To: Potential 2020 Florida Customers

Subject: Ingersoll Rand Compressor Systems – Authorized Distributor

All Customers:

Air Centers of Florida and Air Centers of South Florida LLC dba Arle Compressors of Florida whole owned subsidiaries of ACF is the master distributor for the entire Ingersoll Rand Compressed Air Solutions product offering in all counties of Florida except west of Tallahassee (Pan Handle). In this coverage area, Air Centers of Florida and its companies is the sole source for Ingersoll Rand compressed air system sales, service, consultation and installation.

Thank you for the privilege of serving you with Quality from Ingersoll Rand and Air Centers of Florida. Please contact me directly at 704-913-0390 if you require any additional information from Ingersoll Rand.

Sincerely,

Mike Quinn  
Distributor Sales Manager  
Ingersoll Rand Company



June 17, 2019

Dear Customer,

Thank you for purchasing IntuBrite products. In 2017, IntuBrite LLC was purchased by Salter Labs. Salter is the manufacturer and sole vendor of IntuBrite direct and video laryngoscope systems featuring unique and proprietary Dual LED lighting.

Sincerely,

A handwritten signature in cursive script that reads 'Susan Skrudland'.

Susan Skrudland  
Director, Marketing

Salter Labs

[sskrudland@salterlabs.com](mailto:sskrudland@salterlabs.com)

847-739-3222



City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

6/6/2019

To Whom It May Concern,

The following company is an authorized distributor of Jacobsen and Cushman products in Broward County, Florida.

Joe Blair Garden Supply  
320 NE 79th St, Miami, FL 33138  
Phone: (305) 757-5554

Regards,

Laura Parks  
Sr. Sales Analyst  
Textron Specialized Vehicles  
1451 Marvin Griffin Road  
Augusta, GA



**HITACHI**

**Worldwide Construction & Forestry Division**

P.O. Box 8806, Moline, IL 61265-8806 USA

Phone: 309-912-6521

E-mail: [herefordfranklin@johndeere.com](mailto:herefordfranklin@johndeere.com)

**Javier Mesa**

Territory Sales Manager

Kimberly Smiley  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

December 11, 2019

Dear Ms. Smiley,

Below is the only authorized John Deere & Hitachi Construction Equipment Distributor for Central and South Florida.

Dobbs Equipment, LLC  
3933 Martin Luther King Boulevard  
West Palm Beach, FL 33404

As an authorized John Deere Construction Equipment Distributor, Dobbs Equipment maintains an inventory of replacement parts and a staff of factory trained technicians to provide services and support to users of John Deere and Hitachi Construction Equipment.

On occasion other parts suppliers have attempted to represent themselves as suppliers of genuine John Deere and Hitachi parts. Please be advised that John Deere and Hitachi parts are sold only through Authorized distributors. John Deere and Hitachi Construction Equipment Companies do not provide other suppliers with design specifications, nor authorize any other manufacturer to make or distribute current John Deere or Hitachi replacement parts.

If you have any questions regarding identification of an authorized John Deere or Hitachi Distributor please call me at 608-774-4102.

Sincerely,

*Javier Mesa*

CC Via: E-mail Greg Dudek – Dobbs Equipment  
Javier Mesa – John Deere



**Johnston North America Inc.**

105 Motorsports Road  
 Mooresville, NC 28115

Tel: +1 704 658 1333

Fax: +1 704 658 1377

E-mail: [info@johnstonnorthamerica.com](mailto:info@johnstonnorthamerica.com)

[www.johnstonnorthamerica.com](http://www.johnstonnorthamerica.com)

August 21<sup>st</sup> 2020

To whom it may concern,

This is to certify that Pat's Pump & Blower, located at; 2141 West Church Street, Orlando, Florida 32805 is the sole authorized dealer for the sale of Johnston Street Sweepers and Associated original equipment Johnston Parts for Johnston Street Sweepers in the State of Florida.

If any further clarification is required, please do not hesitate to call or write.

Regards,

Dwayne Murner  
Sales Manager  
Johnston North America  
704-680-2060

December 01, 2019

Gentlemen,

Sales of the Crispin/KFLO valves are divided into exclusive territories, these exclusive territories are then assigned to specific Manufacturers Representatives. Instrument Specialties is the exclusive representative in for the entire state of Florida for all Crispin/KFLO valves.

I trust this clarifies your sole source supply question. If you wish to discuss this further, please feel free to contact me at your convenience.

Sincerely,

*David M. Goodwin*

David McGoodwin  
National Sales Manager  
Crispin K-Flo Valve  
214-803-5171



150 Venture Boulevard · Spartanburg, SC 29306  
Phone: (864) 574-8960 · Fax: (864) 578-7308

09/17/2020

Kimberly Smiley  
City of Margate FL

AW Process is an authorized representative in Florida, with the exception being the Florida Panhandle for Bindicator, Kistler-Morse and AccuBin product lines of Venture Measurement.

Please let us know if you require anything else at this time.

Sincerely,  
Frank Wyatt  
Regional Sales Manager  
864-641-8416  
Fwyatt@venturemeas.com  
Venture Measurement





December 4th, 2019

To whom it may concern:

**Knapheide Truck Equipment Center**  
510 Thorpe Road  
Orlando, FL 32824  
407-857-2040  
James McDowell

**Knapheide Truck Equipment Center**  
2900 NW 73<sup>rd</sup> Street  
Miami, FL 33147  
305-691-9280  
Alex Sanchez

The above companies are distributors for southern Florida. The Knapheide Manufacturing Company is a distributor organization. Each distributor is assigned a particular region. The Orlando location has a FORD, GM, and RAM pool if needed. The Miami location has a RAM pool and a GM medium duty pool.

Feel free to contact us if you have any questions.

Sincerely,

David Dohm  
Distribution Services Manager  
The Knapheide Manufacturing Company  
[ddohm@knapheide.com](mailto:ddohm@knapheide.com)



1601 W. Deer Valley Road, Phoenix, AZ 85027 • 800-552-5669 • Fax 623-687-2299 • E-mail: info@knoxbox.com

January 23, 2020

Knox Company is the sole source manufacturer, inventor and supplier of Knox® Rapid Entry products. All Knox products are manufactured at our factory in Phoenix, Arizona where they are sold factory direct to the end user. We use no distributors to sell our products.

The Knox System is preferred by more than 13,000 fire departments and is selected above other lock box programs based on the company's forty year reputation for product integrity, quality and reliability. Products include a complete line of lock boxes, cabinets, key switches, padlocks, locking FDC plugs and caps and the MedVault® Narcotics Drug Locker.

Knox also manufactures two products that electronically secure the Knox Master Key: Sentralok® and KeySecure® Key Retention Systems that provide keypad access with full audit trail documentation.

All Knox Rapid Entry System devices carry a UL listing for resistance to physical attack. In addition, products have been UL certified and tested in the following categories:

- UL 437 Standard for Safety for Key Locks
- UL 1037 Standard for Anti Theft Alarms and Devices
- UL 1610 Standard for Central Station Alarms

Knox maintains the highest level of key and lock control. Each exclusively coded key has a key blade with distinctive angles and depths. These keys are strictly controlled and can only be made and duplicated at the Medeco® factory.

Included with the Knox System are many services that benefit the fire department. Master keys are provided at no charge, records of installations in your community are compiled on request, and complimentary materials for distribution to property owners are also provided.

I hope this information helps document how the Knox System satisfies your rapid entry requirements. Please let me know if I can provide further information.

Sincerely,

Janet Early  
Sales Support Representative  
800-552-5669 ext 516  
623-687-2293 (fax)



*Dan Krueger*  
*Director of Sales – South Region*  
*Tampa, FL*  
*Phone 813-994-6711*  
*Fax 813-994-6233*

Date: January 20, 2020

Re: Authorized Kohler Distributor for Florida

To Whom It May Concern,

Regarding inquiries for confirmation that TAW Power Systems is the authorized Kohler Power Systems distributor in Florida, I am sending you this letter as confirmation. The easiest way to confirm the authorized Kohler distributor in the territory is to direct them to our website at [www.kohlerpower.com](http://www.kohlerpower.com) where they can input at the top of the home page under "Sales & Service Locator" the city and state in question as well as the type of product. This search will identify and list authorized Kohler distributor for the specific territory.

Please feel free to forward this letter To Whom It May Concern relating to this question of authorized distributor coverage in a specific territory for Kohler Power Systems.

Sincerely,

Dan Krueger  
Director of Sales – South Region

Cc: Dan Devine – TAW

Please visit our Web Site at [kohlerpower.com](http://kohlerpower.com)

**Specify Kohler Generators**



August 13, 2020

City of Margate Purchasing Dept.

Attention Kim Smiley

To Whom it May Concern:

Please consider this letter as confirmation that Kompan, Inc. is the sole provider of all replacement parts for our playground equipment. For the avoidance of doubt, all parts for Kompan products are proprietary, custom manufactured specifically for Kompan equipment and can only be sourced through Kompan.

Sincerely,

A handwritten signature in black ink, appearing to read "Eric Lewis". The signature is fluid and cursive, with a long horizontal stroke at the end.

Eric Lewis

Controller & Finance Director

Kompan, Inc.

9652 Loiret Blvd  
Lenexa, KS 66219-2406  
www.KustomSignals.com

TEL: 800.458.7866  
913.492.1400  
FAX: 913.492.1703



July 2, 2020

Kimberly Smiley,

Thank you for your interest in our *EAGLE II* Series RADAR unit. For your records, we would like to provide the following statement: **Kustom Signals, by signature below, certifies that it is the "sole source" manufacturer of the *EAGLE® II* Series RADAR and** partnered with Crimson Technology as our authorized distributor in the state of Florida.

For your information, I've listed a few features and capabilities that make the *EAGLE II* Series unique:

- True DSP (Digital Signal Processing) technology allows us to program the *EAGLE II* Series to recognize various signals, resulting in the ability to minimize fan speed interference.
- TruTrak allows radar to use the patrol vehicle's speedometer as a reference. The speedometer tells the radar where to "search" for the patrol vehicle return speed. As a result, patrol speed related problems such as combined speeds, splitting speeds and shadowing are eliminated.
- Three models are available to suit your needs and budget. Features range from the basics such as RF Hold, range control and target speed lock, to the "loaded" Directional Golden *EAGLE II* with Same Direction, Fastest Vehicle and Stopwatch Modes. Ka-band antennas only.
- The *EAGLE II* Series is one of the smallest radar series available. While all *EAGLE II* radar are compact, the Golden *EAGLE II* features a control/display that can be easily detached from the counting unit and mounted almost anywhere.
- The third display allows you to lock a target speed then continue monitoring it in the active display for unbeatable tracking history.
- It has the ability to interface to our Eyewitness® HD In-Car Video system to help establish "probable cause."
- The buttons provide "tactile feedback". This is a small detail but one we've found is preferred by users.

I hope this information is helpful. If you need anything further, please do not hesitate to give me a call at 913-428-3280. You can reach me from 8:00am to 4:00pm, Central Time.

Sincerely,

*Jenny Coughenour*



1022 E. Devon Avenue | P.O. Box 8448 | Bartlett, IL 60103  
T: 630-837-5640 | F: 630-837-5647 | E: sales@lakeside-equipment.com  
www.lakeside-equipment.com

**DATE:** January 14, 2020

**TO:** City of Margate, Florida

**ATTENTION:** Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
Purchasing Department

**SUBJECT:** City of Margate, Florida  
Lakeside Equipment Corporation – Wastewater Equipment  
Distributor: Trippensee Shaw, Inc.

Dear Ms. Smiley:

The Lakeside wastewater treatment equipment is unique and we are the sole source manufacturer. New and Replacement Lakeside equipment and/or replacement parts are only sold through Lakeside Equipment Corporation and our sole authorized district representative distributor, Trippensee Shaw, Inc.

Lakeside Equipment Corporation and Trippensee Shaw appreciate our long standing owner/supplier relationship with the City of Margate, Florida.

Regards,

Steven G. Eckstein  
President

Sgt. Al Banatte  
Margate Police Department  
5790 Margate Blvd.  
Margate, FL 33063

February 5, 2020

RE: **Sole Source Letter**

Dear Sgt. Banatte,

LeadsOnline is a unique criminal investigations service that cannot be replicated. The benefits to Margate Police Department investigators and crime victims cannot be gained through any other source. LeadsOnline is the sole provider of the LeadsOnline investigative service; there are no distributors.

There are many reasons law enforcement agencies conclude that LeadsOnline is the sole source for their criminal investigations system. Key points defining the uniqueness of LeadsOnline include but are not limited to the following:

1. **LeadsOnline is the sole connection to a specific network of law enforcement agencies.** LeadsOnline connects Margate Police Department investigators to a network of law enforcement agencies throughout the United States including but not limited to Miami-Dade County, Boward County, Chicago, New York City, St. Louis, etc. Further, law enforcement agencies in nearby cities and states are also connected to the LeadsOnline network, thus connecting Margate Police Department investigators with law enforcement investigators throughout Florida and surrounding states, including Georgia and Alabama. This allows Margate Police Department investigators to share vital information regarding common suspects and stolen property that may travel throughout the region. Without LeadsOnline, Margate Police Department investigators are simply "out of the loop."
2. **LeadsOnline is the sole connection to a specific network of participating businesses.** LeadsOnline connects Margate Police Department investigators to a network of reporting businesses throughout the United States. There is no other way for Margate Police Department to achieve the regional and national coverage found in LeadsOnline. Margate Police Department investigators will instantly access transaction information (i.e. catch crooks) from more than 3,000 American cities, including many important cities in Florida, Georgia, and Alabama. More than 1 billion transactions are in LeadsOnline, and another 400,000 transactions are added each day from businesses across all 50 states. There is no other source for the collection of this type of investigative data on this scale.

Specifically, more than 150 pawn and secondhand businesses in Broward County are already online and accessible electronically in a process that is far more productive and cost effective than using Margate Police Department personnel to collect the information from pawnshop systems and transaction logs.

3. **LeadsOnline is the sole connection directly to eBay for all investigators.** LeadsOnline provides all Margate Police Department detectives with instant access to detailed information directly from eBay in support of cases involving stolen property. The only other way to receive this information is for Margate Police Department personnel to contact eBay and wait for a response. The turnaround time for law enforcement requests to eBay is 30 - 60 days.  
<http://pages.ebay.com/securitycenter/lawenforcementcenter.html>
4. **LeadsOnline is the sole source for growth in coverage due to corporate expansion.** Not only will Margate Police Department access information from the vast numbers of reporting businesses, but the LeadsOnline network will continue to grow as major corporations such as Best Buy, eBay, First Cash, EZ Corp, Mister Money, ecoATM, and Pawn America continue to expand product lines and open new businesses across America. These businesses are industry leaders that partner with LeadsOnline on a nationwide scale. As these corporations continue to build and acquire new stores, Margate Police Department investigators and crime victims benefit further. Without LeadsOnline, Margate Police Department investigators will be on an island, receiving data only from businesses that are required to report according to state and local laws.
5. **LeadsOnline provides end-user phone support.** LeadsOnline provides helpful telephone support team staffed by personnel in the United States. They provide knowledgeable and immediate response to questions and problems from businesses and Margate Police Department personnel. Consistent, reliable, US-based phone support for all law enforcement users is unique to LeadsOnline.

We look forward to serving you.

Best regards,



Dave Finley  
CEO



July 29, 2020

Donna Hicks  
City of Margate  
5790 Margate Blvd.  
Margate, FL  
33063

Re: Mako Authorized Distributor Information

Thank you for your interest in Mako Compressors. Please be advised that Breathing Air Concepts in Fey Largo, FL and Channel Innovations Corporation in Ocala, FL are the **only** authorized distributors sanctioned by us to represent our Mako breathing air products in the municipal fire and safety markets that cover Margate, Florida. These two organizations are the Sole Source of MAKO products.

As an authorized Mako distributor, Breathing Air Concepts and Channel Innovations Corporation are the **only** approved companies for new unit sales, OEM spare parts, warranty / service for any Mako breathing air product that cover the city of Margate, Florida. In addition, as an authorized distributor each organization is required to maintain Mako certification(s) for service and warranty within their assigned area. Furthermore their service technician(s) are required to renew their service certifications every four years to keep abreast of current product and maintenance procedures.

Channel Innovations Corporation  
3779 NE 33<sup>rd</sup> St.  
Ocala, FL 34479  
352-694-7006

Breathing Air Concepts  
103680 Overseas Highway  
Key Largo, FL. 33037  
305-451-2440

If you have any questions please do not hesitate to contact us.

*Donald Tilley*

**Donald Tilley**  
**Southeastern Territory Sales Manager, Compressors**  
Mako / Gardner Denver, Inc.  
Industrial Products Group  
1800 Gardner Expressway  
Quincy, IL 62305  
E-Mail: [Donald.tilley@Gardnerdenver.com](mailto:Donald.tilley@Gardnerdenver.com)  
Mobile: 704-308-0002



Indianapolis Industrial Products  
2320 East Duke Street  
Indianapolis  
Indiana  
46205

317/359-3078  
1-800-827-3755  
Fax: 317/359-3079



City of Margate  
August 5, 2020  
Attn: Donna Hicks

Dear Ms. Hicks:

Thank you for the inquiry regarding Matjack distribution in Florida. Southern Rescue Tools is our sole distributor in Florida. If you need additional information, let me know.

Best regards,

John Sweezy Jr/CEO  
JS/co



**McCROMETER**

The Flow Measurement Specialists

July 2, 2020

City of Margate;

Please be advised that McCrometer, Inc. is the sole source provider of Water Specialties flow meters, McCrometer's MC Propeller flow meters, UltraMag flow meters, Full Profile Insertion (FPI) flow meters, Single Point Insertion (SPI) flow meters, McMag Series Insertion meters and DuraMag flow meters.

Danaher Corporation, McCrometer's parent company, acquired both Water Specialties and the Marsh McBirney Company. McCrometer is now the sole source manufacturer of Water Specialties propeller style meters and the FPI Mag flow meter (basic design from Marsh McBirney was upgraded, then patented). As a result of our investments in innovation (methodology, processes, techniques, documentation and educational programs), we have created a portfolio of intellectual property rights which includes patents, patents pending, trademarks and copyrights.

We are the only organization in the world with the unique technical competence, expertise, experience and proprietary technology to manufacture Water Specialties flow meters, McCrometer's MC Propeller flow meters, UltraMag flow meters, Full Profile Insertion (FPI) flow meters, Single Point Insertion (SPI) flow meters, McMag3000 and DuraMag flow meters.

For the City of Margate, our sole authorized distributor for our products is The Avanti Company located at 22 South Lake Avenue in Avon Park, Florida 33825. If you have any further questions or would like more information, please feel free to contact me or your local factory representative.

Sincere Regards,

*Aimee Davis* Product Manager

**P** 951.652.6811 ext 5337 | **F** 951.652.3078 | **W** [www.mccrometer.com](http://www.mccrometer.com)

Friday, December 6, 2019

**Subject: Sole-Source Certification**

To whom it may concern,

This letter is to certify that M.H. Corbin, LLC is the sole source provider of the Permanent Highway Advisory Radio (HAR) systems and the Connect:ITS Roadside Controller in the state of Florida with principal office at 6077 Frantz Road, Suite 203, Dublin, OH 43017.

Jace Chandler & Associates, with principal office located at 2906 Crescent Ave., Homewood, AL 35209, is the Florida Distributor of the NC-350 Traffic Counter and the Distance Measuring Devices manufactured by M.H. Corbin, LLC.

We appreciate your interest in our products.

If you have any questions or require any additional information, please do not hesitate to contact me directly.

Best regards,

*Jimmy Fontaine*

Jimmy Fontaine  
Director of Sales  
**M.H. Corbin, LLC**  
jfontaine@mhcorbin.com



**MCFA**

2121 W. Sam Houston Pkwy. N.  
Houston, TX 77043-2305  
Phone (713) 365-1000  
Fax (713) 365-1441

July 8, 2020

Kimberly Smiley – Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Re: Confirmation of Mitsubishi Dealer in Florida

Ms. Smiley:

The purpose of this letter is to assure you that **Ring Power Lift Trucks (Ring)** is one of our top Mitsubishi Forklift Truck dealers covering the state of Florida, and the “Sole Source” dealer for the City of Margate, FL.

**Ring** has been in business for over 50 years, and has over 20 locations in Florida. They are one of the largest dealers in the southeastern United States and are dedicated to providing excellent material handling products and customer service.

I am confident they will provide the world-class service and support you expect, through the ownership cycle of your equipment.

Sincerely,

A handwritten signature in black ink, appearing to read "David Jarr".

David Jarr – Mitsubishi Caterpillar Forklift America, Inc.  
General Manager, Dealer Development - Americas  
[david.jarr@mcfa.com](mailto:david.jarr@mcfa.com) (713) 365-1422

January 23, 2020

**Mobi-Mat Sole Source Certification**

To Whom It May Concern:

We want to confirm and certify that the accessibility beach access mats, sold on the North American market including USA and Canada under the brand name "Mobi-Mat" are exclusively distributed by Deschamps Mats Systems Inc. (dba DMS), which is the wholly owned US subsidiary of the French manufacturer, Deschamps SA, located in the town of La Couronne, France.

DMS is headquartered in New Jersey, at 218 Little Falls Road, Unit 12, Cedar Grove, NJ 07009 and is acting as the exclusive importer distributor of the Mobi-Mats for the entire United States.

Mobi-Mats can solely be purchased from Deschamps Mat Systems (DMS) and cannot be obtained through any other source.

Should you have any additional questions or need clarification, please do not hesitate to contact our office at: 973-928-3040 or email to our customer service [assistant@mobi-mat-dms.com](mailto:assistant@mobi-mat-dms.com).

You can also reach me at: [sandrine.carpentier.bernard@mobi-mat-dms.com](mailto:sandrine.carpentier.bernard@mobi-mat-dms.com).

I remain at your disposal.

Sincerely



**Deschamps Mats Systems**  
218 Little Falls Road, Unit 12  
Cedar Grove, NJ 07009

**Sandrine Carpentier Bernard**  
Managing Director  
DMS, Inc. – Deschamps Mats Systems, Inc.

☎ 973 737-9078 | 📠 973 932 3589

✉ [sandrine.carpentier.bernard@mobi-mat-dms.com](mailto:sandrine.carpentier.bernard@mobi-mat-dms.com)



**Mohawk**  
The Research and Manufacturing Division of NCH Corporation  
**Laboratories**

**July 6, 2020**

**To: City of Margate**

**Subject: Single Source Certification – Premalube  
Premalube FG  
Cut Thru  
Free  
Dri-Lube**

**To Whom It May Concern**

**Certified Laboratories is the manufacturer and sole distributor of our products. In regard to our products, Premalube, Premalube FG, Cut Thru Aerosol, Free Aerosol, and Dri-Lube Aerosol, the products are *manufactured according to our QC guidelines and under our ISO protocols.* These products are sold exclusively through our own sales force to the end users of the product.**

**I hope that this information is helpful but if you need further assistance please call me at your convenience at 800-527-9919, extension 2020.**

**Sincerely,**

**Matthew Westfall  
Technical Services  
Certified Laboratories, A Division of NCH Corporation**

**7-6-2020**



3 July 2020

Kimberly Smiley  
Purchasing Specialist  
City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

RE: Florida Moyno Representative

Dear Ms. Smiley,

This letter is to confirm that Carl Eric Johnson, Inc. is the sole authorized representative in the State of Florida for genuine Moyno products. Moyno is a brand of NOV Process and Flow Technologies US, Inc.

Accordingly, all genuine Moyno Pumps and Grinders including the Moyno 2000 Pump, EZStrip Pumps, Annihilators and TR Munchers; parts and Certified Moyno Repair/Rebuilder Services are available only through Carl Eric Johnson, Inc.

Mr. Mark Welsh is our sales engineer for your area. He can be reached by cell at 954-635-7514. If you have any questions or need additional information, you may also contact me direct at 937-469-6104. We appreciate your business and look forward to providing genuine Moyno products and services to you in the future.

Regards,

A handwritten signature in black ink, appearing to read 'K T Eisert'.

Kevin Eisert  
Moyno Area Sales Manager



December 01, 2019

To whom it may concern

**MSA North America  
Cranberry Plant**  
1000 Cranberry Woods Drive  
Cranberry Township, PA 16066

724.776.8600

This letter is intended to verify that Instrument Specialties Inc. located in Sanford, FL is an Exclusive Sole Source MSA Fixed Gas & Flame Detection representative in the Florida area.

Instrument Specialties Inc has represented MSA Fixed Gas & Flame Detection for several years and has done an outstanding job in both Sales and Service of permanent gas detection

Should you require any further verification on this subject, please don't hesitate to call me direct.

Sincerely;

Dennis Blue  
Territory Sales Manager

MSA Corporate Center  
1000 Cranberry Woods Drive  
Cranberry Township, PA 16066  
800.MSA.2222  
[www.MSAnet.com](http://www.MSAnet.com)



July 6, 2020

Ms. Kimberly Smiley  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd  
Margate, FL 33063

**MSA Corporate Center**  
1000 Cranberry Woods Drive  
Cranberry Township, PA 16066  
800.MSA.2222  
[www.MSAnet.com](http://www.MSAnet.com)

Dear Ms. Smiley:

Thank you, City of Margate for your interest in the MSA product line.

This letter confirms that Ten 8 Fire Equipment Inc is the sole authorized distributor of MSA SCBA and Thermal Imaging Cameras for the Municipal Fire Service Market for Broward County, Florida.

By way of background, in the fire service / first responder markets, MSA imposes specific requirements upon our distributors, which can result in a small number of distributors authorized to call upon a particular region. We impose these requirements because the equipment we manufacture and sell requires the involvement of partners with special knowledge, training and experience. Accordingly MSA's distributors are obligated to acquire and maintain extensive knowledge, training, and experience necessary to properly educate, assist and service our end user customers before, during and after the sale. MSA's fire service / first responder distributor qualification requirements are likewise intended to ensure the highest possible end user customer experience.

If you desire additional information about MSA, its product lines, or channel partners, please do not hesitate to contact me. Thank you for your interest in our products.

Sincerely,

A handwritten signature in cursive script that reads "Scott McGuire".

Scott McGuire  
North American Sales Channels Specialist  
Phone: 724-742-8028  
Email: [scott.mcguire@MSAsafety.com](mailto:scott.mcguire@MSAsafety.com)



PENTAIR FLOW TECHNOLOGIES  
+1.419.289.1144 Main

740 E. Ninth Street  
Ashland, OH 44805  
United States  
www.pentair.com

July 29, 2020

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

Subject: Myers Distribution

To Whom it May Concern:

This letter is to advise you that Custom Pump & Controls, Inc., located at 304 Indian Trace #222, Weston, FL 33326, is the authorized Pentair Myers Engineered Product Distributor for the municipal market in the following counties in the southeastern portion of the State of Florida:

Broward, Dade, Indian River, Martin, Monroe, Okeechobee, Palm Beach and St. Lucie

This agreement gives them the right to promote and sell Myers Engineered Products for the municipal market in the State of Florida and in the counties listed.

Please direct any inquiries or orders directly to Custom Pump & Controls, Inc. If there are questions regarding this letter, or if more information is required, then please contact me to discuss.

Sincerely,

A handwritten signature in blue ink, appearing to read "Ed Guffee", is written over the typed name.

Ed Guffee  
National Sales Manager  
Engineered Water & Wastewater  
Pentair Flow Technologies



July 4th , 2020

City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063  
Phone: (954) 935-5346

Subject: New Holland Agriculture Authorized Sole Source Dealer



This letter will serve as notification that Growers Equipment Company of Davie, FL (and it's branch locations in Miami and West Palm Beach) is the sole authorized New Holland Agriculture dealer whose assigned sales and service territory includes the City of Margate. Growers Equipment's dealer agreement with New Holland Agriculture covers the following equipment categories: compact tractors, mid-range tractors and hay & forage and construction equipment.

Sincerely,

Mike Sheaffer  
Government Account Manager  
**New Holland Corporate of North America**  
500 Diller Avenue | New Holland, PA | 17557  
**Ph.** 717 355 3681  
**Fax** 877 764 1369  
**E:** [mike.sheafer@newholland.com](mailto:mike.sheafer@newholland.com)  
[www.newhollandgovsales.com](http://www.newhollandgovsales.com)



**THE NEW YORK BLOWER COMPANY**

---

7660 Quincy Street • Willowbrook, IL 60527-5530 • Ph: 630-794-5730 • Fx: 630-794-5776 • Email: [rory.king@nyb.com](mailto:rory.king@nyb.com)

August 10, 2020

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063  
Attn: Ms. Kimberly Smiley

**Re: nyb Margate, FL Representation**

Dear Ms. Smiley:

This letter confirms that Florida Blower is the exclusive nyb authorized sales representative for the Margate, FL area.

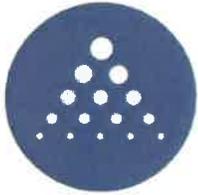
Please contact Florida Blower for new products, spare parts, and service to existing New York Blower products.

We appreciate your interest in the New York Blower Company.

Regards,  
Rory King

Rory King  
National Sales Manager  
The New York Blower Company  
[rory.king@nyb.com](mailto:rory.king@nyb.com)  
Office: (630) 794-5730

cc: Joe Sietz – Florida Blower



**NozzTeq**<sup>®</sup>  
Taking Science To The Sewer<sup>®</sup>

City of Margate  
Public Works  
102 N. Rock Island Road  
Margate, FL 33063

August 7, 2020

To Whom It May Concern:

NozzTeq<sup>®</sup> Inc. (Fed I.D. Number: 51-0597304) of Clearwater, Florida is Exclusive O.E.M. & Manufacture which sells the following products. Our product list include the Lumberjack<sup>®</sup> Cutter and Accessories (Trademark #3.348,619) (LJ300C is Only turbine cutter that is non lubrication and spins up to 50,000 RPM's and has range of 8-48" with One Motor. Intruder/Paikert<sup>™</sup> Cutter, Jaws<sup>®</sup> Nozzle, C-Ray<sup>™</sup> Bottom Cleaner Series, BL Swiper<sup>®</sup> Series (Patented, US 8,366,835 B2) Only type of nozzle with tubes and Air Channels, Jaws<sup>®</sup> 100, Icebear<sup>™</sup> Series, Multi-Global Icebear<sup>™</sup> Series, NozzTeq<sup>®</sup> Spinner<sup>™</sup> Series, Orca<sup>™</sup>, Natab II<sup>™</sup>, Super Goblin Grease Eater<sup>™</sup>, Manta (Bottom Cleaner for Recycled Units), Custom Hand Wash down nozzle, Monro-Jet<sup>®</sup>, Super Global Penetrator and all accessories associated with such Items above products are sole trademarks exclusively licensed to NozzTeq<sup>®</sup> Inc.

NozzTeq<sup>®</sup> Inc. is your sole source O.E.M. and Manufacture for the State of Florida we have no exclusive distributor in the State of Florida. As Exclusive O.E.M. & Manufacture we choose to sell direct to better serve the Florida area. These above are exclusively licensed to us in the U.S.A., Canada and Mexico. All entities obtaining these products must be authorized by us to sell these products in the defined territories.

Please contact me if you need additional information or have any questions.

Thank you for your consideration in this matter.

Kind Regards,

Scott Paquet  
President/CEO

---

**NozzTeq Inc.** 1949 Calumet Street Clearwater, FL 33765

# **SI** Systems Integrators L.L.C.

James Gaston  
VP of Operations  
Systems Integrators LLC  
Nusonics Division  
23630 N 35<sup>th</sup> Drive Suite 1  
Glendale, Arizona 85310

July 8th, 2020

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

Dear Kimberly,

This letter is to confirm that the Nusonics CM800 Transit-time Ultrasonic Flow Meter you have inquired about is a sole source product which is manufactured, sold and distributed exclusively by Systems Integrators LLC.

This equipment utilizes a unique system of measuring flow rates in a wide range of fluids. Utilizing transit time technology, it does not depend on the presence of particulates to make an accurate measurement. Additionally, the flow meter can tolerate up to 2% by volume of particles or bubbles in the process stream without affecting performance.

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If you need any additional information please feel free to contact me at anytime.

Kind Regards,



James Gaston



601 Innovation Way, Suite 116, Daytona Beach, FL 32114  
Toll-Free Phones: 1 (800) 578-9404 & 1 (844) 456-2890  
Toll-Free Fax: 1 (844) 456-2891  
E-mail: [info@ocpe.store](mailto:info@ocpe.store) & [ocpe.us@gmail.com](mailto:ocpe.us@gmail.com)  
Websites: [www.ocpe.store](http://www.ocpe.store) & [www.shopodorcontrol.com](http://www.shopodorcontrol.com)

June 13, 2019

**Ms. Kimberly Smiley, CPP**  
**Purchasing Specialist**  
**City of Margate, FL**  
**Purchasing Department**  
**5790 Margate Boulevard**  
**Margate, FL 33063**

Via Electronic Mail: [KSmiley@margatefl.com](mailto:KSmiley@margatefl.com)

**Re: Sole Source of OCP&E® Brand Chemicals**

Dear Ms. Smiley:

OCP&E® Brand chemicals are sole sourced throughout the State of Florida by Publicly Owned Treatment Works (POTWs). The following is a list of justifications for sole source purchase of OCP&E® Brand chemicals:

1. OCP&E® Brand chemicals are unique and proprietary; there are no equivalents in the marketplace. For example, OCP&E® Brand Peroxibase II is the only 12% hydrogen peroxide based chemical with an industrial grade peroxide stable deodorant, special surfactants, and a silicone defoamer. There is no equivalent in the marketplace. Whereas the City can procure various levels of hydrogen peroxide (12%, 25%, 35%, 50% and so on), the City cannot procure a chemical similar in chemical composition and performance to Peroxibase II. OCP&E® can provide other examples, if necessary.
2. OCP&E® is the sole manufacturer of OCP&E® Brand chemicals.
3. OCP&E® is the sole distributor of OCP&E® Brand chemicals.
4. OCP&E® is the sole owner of OCP&E®

RE: Sole Source Letter

Monday, January 13, 2020

To Whom It May Concern:

Instrument Specialites Inc. is Onyx Valve Co. exclusive Representative in the state of Florida.

Onyx Valve Company, is the sole source provider of Pinch Valves, Isolator Rings and Duckbill Check Valves as well as our full product line. Additionally, these Onyx Valve products are protected by copyrights, trademarks and service marks. These products are only manufactured at our facility. Our products are only sold as a direct transaction between Onyx Valve Co. and end customers. No other vendor manufactures distribute these products.

Sincerely,

*Jim Campbell*

V. P. Onyx Valve

Ph 856-829-2888

Fx 856-829-3080

[www.onyxvalve.com](http://www.onyxvalve.com)





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Otterbine® Barebo, Inc. 3840 Main Road East • Emmaus, PA 18049 USA

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Admin.: 610-965-6990 • Sales: 610-965-6018 • Purch.: 610-965-6010 • Fax: 610-965-6050  
aeration@otterbine.com • www.otterbine.com

June 4, 2019

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Kimberly,

This letter is to inform and verify that Future Horizons, Inc. is the sole source “turn key” distributor that is authorized to sale, install and service Otterbine products in the state of Florida. Future Horizons attends Otterbine Factory Service School every three years to maintain their authorization as an Otterbine Service Center in Florida.

Should you have any questions regarding this matter please feel free to contact me at 404-433-4874.

Best to you,

A handwritten signature in black ink, appearing to read "Steve Blackshire". The signature is fluid and cursive.

Steve Blackshire  
Southeast Region Manager  
[sblackshire@otterbine.com](mailto:sblackshire@otterbine.com)

cc: David Blackburn  
Angela Hopko



July 31, 2020

To Whom it May Concern,

RE: PAMREX/ REXUS,PAMTIGHT - Hinged Ductile Iron Manhole Cover and Frame  
Sole Source Information

This letter is to provide additional information on the PAMREX, REXUS and PAMTIGHT manhole cover and frame that were demonstrated for you several days ago.

Saint-Gobain PAM is the sole manufacturer of the PAMREX, REXUS and PAMTIGHT manhole cover and frame. In Florida, the PAMREX, REXUS and PAMTIGHT are marketed and sold solely through RUTT, Inc. located in Orlando, Florida.

If you have further questions in regards to the PAMREX, REXUS or PAMTIGHT please do not hesitate to contact me by phone or e-mail. I look forward to the opportunity of providing this unique product on future projects within your local utility.

Sincerely,  
Saint-Gobain PAM

A handwritten signature in black ink, appearing to read "J. Cox".

James Cox  
Central US Distribution Manager



1401 West Cypress Creek Road  
Suite 100  
Fort Lauderdale FL 33309-1969  
Phone 1.888.PARKSON  
Fax 954.974.6182

## Sole Source Letter

**To:** Kimberly Smiley  
**Company:** City of Margate  
**Tel:** 954-935-5346  
**Fax:** 954-935-5258  
**Email:** [KSmiley@margatefl.com](mailto:KSmiley@margatefl.com)  
**# Pages:** 1  
**Subject:** Product: Parkson AquaGuard® Unit

**Date:** December 4, 2019  
**From:** Edna Sugden  
**Tel:** 847-837-4938  
**Fax:** 954-252-3775  
**Email:** ESugden@parkson.com  
**Cc:**

---

This document is to confirm that Parkson Corporation is the sole source provider for parts for the subject product. Parkson Corporation is the original manufacturer/supplier of the subject product and is the only source for OEM replacement parts.

If I can be of further assistance or should you have any questions, please feel free to contact me.

Sincerely,

Parkson Corporation

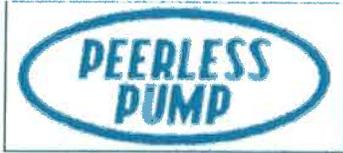
Inside Sales Manager – Aftermarket

PH 847.837.4938  
Cell 954.907.8184

Fort Lauderdale ♦ Chicago ♦ Kansas City ♦ Denver

[www.parkson.com](http://www.parkson.com)  
[technology@parkson.com](mailto:technology@parkson.com)

Rev 5 AF-008



9/8/20

**Ms. Kimberly Smiley, CPP**  
City of Margate  
Purchasing Department  
5790 Margate Blvd.  
Margate, FL 33063

**Re: Sole Source Municipal Product Representation – Peerless Pump**

Dear Ms Smiley,

Please accept this letter as formal notification to the City of Margate that Tom Evans Environmental, by contract is the sole supplier for Peerless Pump products for peninsular Florida's municipal (Water Utility) market and is exclusive to your account.

The statement above applies to Peerless Pump product lines including vertical turbine, submersible vertical turbine, horizontal split case, end suction and ANSI pumps.

Please contact Tom Evans Environmental at the following address for all your pumping needs which includes pumps, parts, factory reconditioning, and service.

Tom Evans Environmental  
3200 Flightline Dr.  
Lakeland, FL 33811  
Phone: 863.619.3789  
Email: [te@tomevans.com](mailto:te@tomevans.com)

Respectfully,

A handwritten signature in black ink, appearing to read "Jeff Hoop".

**Jeff Hoop**  
Regional Sales Manager – Eastern US  
Peerless Pump Company  
Cc: Tom Evans Environmental





**James A. Miller**  
Engineered Account Manager

**PENTAIR FLOW TECHNOLOGIES**  
Aurora/Layne Vertiline  
+1-913-371-5000 main  
+1-504-889-2125 direct  
+1-504-491-0320 cell  
Jim.miller@pentair.com  
3925 North I-10 Service Road  
Suite 109Q  
Metairie, La 70002  
United States

March 4, 2020

Subject: Aurora and Layne / Verti-Line Pumps  
Authorized Municipal Distributor

To whom it may concern,

Thank you for your recent inquiry regarding Aurora & Layne Verti-Line pumps. Barney's Pumps, Inc. is the sole authorized distributor serving the municipal market in the state of Florida (exclusive of the panhandle counties west of the Apalachicola River).

Barney's Pumps maintains a staff of factory trained individuals, inventory and shop facilities to support their exclusive geographical territory. They are the sole facility authorized to provide new pumps, replacement OEM parts, warranty and non-warranty service and repair for our products, which are manufactured by Pentair Flow Technologies in their North Aurora Ill. facility. Products manufactured in our North Aurora facility include but not limited to vertical turbines, split case pumps, end suction pumps, vertical end line pumps.

They have locations in Lakeland (863) 665-8500, Coral Springs (954) 346-0669 and Jacksonville (904) 260-0669 to support the Florida municipal market. If I can be of further assistance, please contact me at 504-491-0320

Sincerely,

*James A. Miller*

James A. Miller  
Engineered Account Manager



**James A. Miller**  
Engineered Account Manager

**PENTAIR FLOW TECHNOLOGIES**  
Fairbanks Nijhuis  
+1.913.371.5000 main  
+1.504-889-2125 direct  
+1-504-491-0320 cell  
Jim.miller@pentair.com  
3925 North I-10 Service Road  
Suite 109Q  
Metairie, La 70002  
United States  
[www.fairbanksnijhuis.com](http://www.fairbanksnijhuis.com)

January 8, 2020

Subject: Hydromatic Pumps  
Authorized Municipal Distributor

To whom it may concern,

Thank you for your recent inquiry regarding Hydromatic pumps.  
Barney's Pumps, Inc. is the sole distributor serving the municipal market in the state of Florida (exclusive of the panhandle counties west of the Apalachicola River).

Barney's Pumps maintains a staff of factory trained individuals, inventory and shop facilities to support their exclusive geographical territory. They are the sole facility authorized to provide warranty and non-warranty service and repair for our products.

They have locations in Lakeland (863) 665-8500, Coral Springs (954) 346-0669 and Jacksonville (904) 260-0669 to support the Florida municipal market.  
If I can be of further assistance, please contact me at 504-491-0320

Sincerely,

*James A. Miller*

James A. Miller  
Engineered Account Manager

# play&park structures®

A PLAYCORE Company

July 6, 2020

Kimberly,

Thank you for your interest in Play & Park Structures playground equipment. This memo confirms **Bliss Products** is the **exclusive and only** Play & park Structures sales agency for the state of Florida.

Please feel free to call me anytime with any questions or concerns.

Thank you,



**Bethany Smisson**

*Associate Sales Manager,*

Play & Park Structures

544 Chestnut Street

Chattanooga, TN 37402

Direct: 423.648.5606

[bsmisson@playcore.com](mailto:bsmisson@playcore.com)



# PLAYGROUND<sup>TM</sup> GUARDIAN

PLAYGROUND MANAGEMENT PROGRAM

December 10, 2019

Mr. Ben Trapani  
6199 NW 10<sup>th</sup> Street  
Margate, FL 33063

To Whom it may concern,

Playground Guardian is the designer and sole proprietor of the Park Protector  
Playground Inspection Software.

Please call if we can answer any questions or be of any further assistance to you.

Sincerely,

A handwritten signature in black ink, appearing to read 'Eddie LaRoque'.

Eddie LaRoque  
General Manager  
Playground Guardian  
PO Box 240981  
Charlotte, NC 28224  
(704) 940-2860 x 204

## UGSI Chemical Feed Solutions

---

1901 WEST GARDEN ROAD  
VINELAND, NJ 08360  
www.ugsichemicalfeed.com

TELEPHONE 856-896-2160  
FACSIMILE 856-457-5920

July 6, 2020

To whom it may concern,

UGSI Chemical Feed, Inc. is the sole manufacture of its products. MKI Services, Inc. is the sole or exclusive representative for UGSI Chemical Feed, Inc., within the state of Florida for the purchase of PolyBlend® new products, OEM repair parts, repairs and maintenance.

No other representative can sell products, repair/replacement parts, maintenance, repair/replacement services, field services and technical support for UGSI Chemical Feed, Inc.

If you have questions regarding this issue, please contact Pete Kyrkos at 614-477-7329.

Sincerely,

*Pete Kyrkos*

## Re: Sole Source Letter

To Whom It May Concern:

PowerDMS serves over 3,600 customers in the fields of law enforcement, fire, corrections, health care and elsewhere. This letter confirms that PowerDMS is the only cloud-based software as a service ("SaaS") platform that combines document management, training management and accreditation management, and electronically links that content to alert users whenever a change may impact compliance. Other capabilities, including side-by-side comparison and Public Facing Document functionality are unique to PowerDMS and empower customer organizations to reduce risk, increase efficiency, and drive accountability by simplifying how they manage their most

PowerDMS  
www.powerdms.com  
800.749.5104  
101 S. Garland Ave, Ste 300  
Orlando, FL 32801

The PowerDMS platform was developed "in-house" by PowerDMS, Inc., and all maintenance, new releases and applicable support for the platform is provided by PowerDMS, Inc. personnel. PowerDMS, Inc. sells the PowerDMS platform via direct transactions to end customers and does not grant any third party or any PowerDMS, Inc. affiliate the rights to distribute or resell the PowerDMS platform or any similar or competing product. Additionally, PowerDMS, Inc. remains the only source from which PowerDMS professional services may be purchased.

Sincerely,



**Scott Shapiro**  
Chief Revenue Officer



233 South Street

Hopkinton MA 01748-2208 USA

T. (508) 655-7300 F. (508) 655-8990

Date: August 20, 2020

Subject: Precision Digital Authorized Distributor Notice

Precision Digital Corp is the sole manufacturer of its products. Gilson Engineering Sales of Florida Inc is an authorized distributor for Precision Digital Corp. within the state of Florida for the purchase of new products, OEM repair parts, and maintenance. Gilson Engineering Sales of Florida Inc is an authorized distributor for the complete line of Precision Digital products and services.

Gilson Engineering Sales of Florida Inc headquarters can be contacted at:

Address: 144 Harston Court  
Heathrow, FI 32746  
USA

Phone: 800-860-4499

If you have any questions regarding this issue, please contact Joseph Ryan at 508-315-5231

Sincerely,

**Joseph Ryan**

cn=Joseph Ryan, o=Precision  
Digital, ou=Sales & Marketing,  
email=jryan@predig.com, c=US  
2020.08.20 11:50:04 -04'00'

Joseph Ryan  
VP Sales & Marketing  
Precision Digital Corporation  
233 South St  
Hopkinton, MA 01748

[Products & Services \(Category.aspx?Zcid=112\)](#)

[Why PRIDE \(/WhyPride.aspx?Page=WhyPRIDE\)](#)

[About PRIDE \(/Content.aspx?Page=Aboutus\)](#)

[Customer Service \(/Cor](#)

## PRODUCTS & SERVICES

### FEATURED CATEGORIES

#### BY CATEGORIES:

##### **Furniture (category.aspx?zcid=113)**

Office Furniture, Office Seating, Lounge Seating, Panel Systems, Casegoods, Credenzas, Desks, Tables, Conference Tables, Library and Media Center Furniture, Lockers, Shelving, Storage, Display Cases, Hose Racks and More

##### **Quick Ship Products (category.aspx?zcid=190)**

Ships Quicker!

##### **Outdoor Products QuickShip (category.aspx?zcid=205)**

QuickShip (Outdoor Products)

##### **Specialty Furniture and Products (category.aspx?zcid=125)**

Dormitory Furniture, Beds, Library and Media Center Furniture, Detention Furniture, Park Furniture, Barbeque Grills, Picnic Tables, Benches, Trash Receptacle Holders, Shelters, Kiosks and More

##### **Printing, Mailing and Digital Imaging (category.aspx?zcid=123)**

Specialty and Full Service Printing, Digital Services, Boxes, Signage, Die Cutting, Bindery, Forms Management, Invoicing and Mailing Fulfillment

##### **Apparel, Footwear and Bedding (category.aspx?zcid=116)**

Uniforms, Work Apparel, Recreational Clothing, Shirts, T-Shirts, Sweatshirts, Jackets, Pants, Jail Sets, Coveralls, Dresses, Undergarments, Hats, Belts, Footwear, Socks, Bags, Laundry Bags, Towels

#### BY ENVIRONMENTS:

##### **Office Building (category.aspx?zcid=168)**

Products to outfit your office building

##### **Institutions (category.aspx?zcid=161)**

Products and services for your institutional setting

##### **Education (category.aspx?zcid=150)**

Products for your K-12 and Higher Learning Environments

##### **Healthcare (category.aspx?zcid=159)**

Products and services for a wide range of healthcare professions

##### **Fleet and Road (category.aspx?zcid=153)**

Products and services for your fleet or road maintenance

##### **Parks (category.aspx?zcid=171)**

Affordable, low-maintenance park products by PRIDE

## PRIDE Enterprises

### Florida Statutes - Chapter 287.042

(2)(a) To establish purchasing agreements and procure state term contracts for commodities and contractual services, pursuant to s. 287.057, under which state agencies shall, and eligible users may, make purchases pursuant to s. 287.056. The department may restrict purchases from some term contracts to state agencies only for those term contracts where the inclusion of other governmental entities will have an adverse effect on competition or to those federal facilities located in this state. In such planning or purchasing the Office of Supplier Diversity may monitor to ensure that opportunities are afforded for contracting with minority business enterprises. The department, for state term contracts, and all agencies, for multiyear contractual services or term contracts, shall explore reasonable and economical means to utilize certified minority business enterprises. Purchases by any county, municipality, private nonprofit community transportation coordinator designated pursuant to chapter 427, while conducting business related solely to the Commission for the Transportation Disadvantaged, or other local public agency under the provisions in the state purchasing contracts, and purchases, from the corporation operating the correctional work programs, of products or services that are subject to paragraph (1)(f), are exempt from the competitive solicitation requirements otherwise applying to their purchases.

July 6, 2020

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063  
KSmiley@margatefl.com  
Phone: (954) 935-5346

Dear Ms. Smiley:

ProMinent Fluid Controls, Inc. has appointed TriNova Inc. – Florida, formerly AMJ, as our authorized representative for the municipal market. This includes direct sales to local, county and state governments and sales to contractors and/or system integrators on municipal projects, for the State of Florida, excluding the panhandle.

TriNova Inc. – Florida's corporate office is as follows:

TriNova Inc. - Florida  
2401 Drane Field Road  
Lakeland, FL 33811

Tel: 863-682-4500  
Fax: 863-687-0077  
Email: [FLSales@trinovainc.com](mailto:FLSales@trinovainc.com)

Very truly yours,  
PROMINENT FLUID CONTROLS, INC.

*Anthony J. Karalis*

Anthony J. Karalis  
Regional Sales Manager

cc: C. Kloft, TriNova

City of Margate 7-6-2020



June 4, 2020

City of Margate  
901 NW 66 Ave  
Suite A  
Margate, FL 33063

Re: Sole Source Provider for Microclor® OSHG Systems

Mrs. Kimberly Smiley,

PSI Water Technologies, Inc., formerly known as Process Solutions, Inc. ("PSI"), proposes to provide new and repaired electrolytic cells and ancillary components. This replacement parts in connection with the repairs of a Microclor® On-Site Hypochlorite Generation system (OSHG) located in Margate FL. The Microclor® On-Site Hypochlorite Generation System is designed, manufactured and supplied by PSI of Milpitas, California. The system, which is the subject of one or more patents and patent applications filed by PSI (see [www.psipatents.com](http://www.psipatents.com)), employs a unique vertical cell design covered by one or more of the referenced patent applications. PSI is the sole manufacturer and supplier of the proprietary electrolytic cells utilized in the Microclor® systems.

PSI employs factory-trained service technicians who possess extensive experience in the installation, start-up, repair and refurbishment of Microclor® systems. Additionally Odyssey Manufacturing is PSI Water Technologies only authorized representative and third party provider in the state of Florida for systems, parts and service. Only PSI-trained service technicians are authorized to install start-up, repair and refurbishment of Microclor® systems.

Respectfully,

Zack Williams  
Director of Projects and Service

cc: David Fischer



Pulsafeeder, Inc.  
2883 Brighton Henrietta TL Rd.  
Rochester, NY 14623  
Phone: +1 (585) 292-8000  
[pulsafeeder.com](http://pulsafeeder.com)

July 17, 2020

To Whom it May Concern,

This letter is to advise that TSC Jacobs of Tampa FL is the sole authorized municipal representative / distributor in the state of Florida for Pulsafeeder Inc. of Rochester, New York.

Accordingly, all Pulsafeeder pumps, parts, and services for municipal water and wastewater accounts are exclusively available through TSC Jacobs.

If you have questions, please do not hesitate to contact me.

Sincerely,

Valerie A. Sutton, Regional Sales Manager

Pulsafeeder, Inc.  
A Unit of IDEX Corp.  
Office: 585-292-8000  
Cell: 724-719-4756

***SPEC PULSAFEEDER. GET MORE THAN YOU EXPECT.***

*Pulsafeeder, Inc. is a Unit of IDEX Corporation*

Pulsar



1400 Bluegrass Lakes Pkwy  
Alpharetta GA 30004 USA  
sigurawater.com

August 21, 2020

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Attn: Kimberly Smiley

Re: Purchase of Pulsar Chlorinating Systems and Pulsar Briquettes and Services

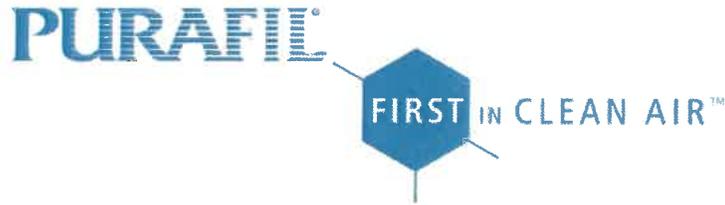
Dear Kimberly,

Please be advised that Commercial Energy Specialists, Inc. is Sigura's (formerly Lonza, Inc.) sole source for Pulsar chlorinating systems and Pulsar chlorinating briquettes, Pulsar Sunscreen and Pulsar service for the entire state of Florida.

If you have any further questions regarding this matter feel free to reach out.

Sincerely,

Ed Barney  
Eastern Regional Manager, Sigura  
(dba Innovative Water Care, Inc.)  
[Ed.barney@sigurawater.com](mailto:Ed.barney@sigurawater.com)  
860-559-4599



December 24, 2019

Ms. Donna Hicks  
City of Margate  
901 NW 66th Avenue  
Margate, FL 33063

Subject: Purafil Sole Source Letter

Dear Donna:

F.J. Nugent group represented by Fred Nugent is Purafil ESD's sole and exclusive authorized representative for chemical filtration and environmental monitoring products and service for Purafil in all parts in Florida except the panhandle. This includes all publicly owned and operated water and waste water treatment facilities in South, Central, and Eastern Florida.

F.J. Nugent is the ONLY company in South, Central, and Eastern Florida which is authorized and technically supported by Purafil ESD of Doraville, GA, USA to market, distribute, service, and support Purafil ESD current and future installations in the municipal market.

Purafil ESD's technology comes with a number of no charge added value services, required to be performed for proper system installation and performance. F.J. Nugent is authorized and factory trained by Purafil as a Purafil authorized service provider for Purafil, Inc. technologies.

Also, as per Purafil ESD's operating principles - one of many things that the end user gets is free access to Purafil ESD scientists and technical support team. This is crucial to an end user, as gaseous contaminants are known to change over time. This in turn would require Purafil to get involved and recommend a more unique or tailored chemical media for the removal of these newly introduced contaminants. If the original product is not a Purafil, Inc. supported product, this service like many others will not be extended.

Please let us know if you require additional information.

Thank you.

Sincerely,

*Felipe Niada*

Felipe Niada

North America Sales Manager Wastewater  
(800) 222-6367-Work  
(770) 622-8545-Work Local  
(404) 834-6605

Purolyte



12-4-2019

City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

Subject: Sole Sourcing Fiscal Year 2020

To Whom It May Concern:

Truox, Inc. has assigned CES in Jupiter Florida as the sole-source supplier in Florida and the Caribbean for our proprietary products including: Purolyte™ and Peroxolyte® All Purpose.

If you or your clients have any questions, feel free to contact me directly.

Respectfully,

*Roy W Martin*

Roy W. Martin  
V.P. and COO  
Truox, Inc.  
630-241-4687



December 6, 2019

RE: Sole Source Manufacturer

PVP Communications' *Motor-One™* and *Freedom™ Wireless Systems* are designed, patented, and manufactured exclusively by PVP Communications under United States Patents 6,311,052; 7,062,301 and 7,203,525. The Motor-One and Freedom Wireless systems are the only product of its kind that incorporates **Bluetooth®** wireless technology.

Service of PVP products must be completed by the PVP factory, there are no service centers authorized by PVP to perform such services. These helmet communication systems are uniquely designed to address the specific communications and safety needs dictated by the use of motorcycles in the field of law enforcement. All PVP Communications products are manufactured and assembled in the United States.

Distribution of PVP products is established directly from the PVP factory and through limited-select dealers nationwide. At this time we do not have a dealer authorized to sell in your area.

PVP Communications also understands the importance of product reliability and support with our customers and provide not only a one year limited warranty, but telephone technical support and modular designs that provide ease of maintenance for customers in the field.

We look forward to being of service to you in the future!

Sincerely,

Jay Calzada  
General Manager



January 1, 2020

Please be advised that Radarsign, LLC, is the sole authorized provider of the Radarsign brand speed signs. The Models include the TC-400, TC-600S, TC-600A, TC-1000S, and TC-1000A. Radarsign is also the manufacturer of these driver feedback signs.

Each Model has unique features in the industry that are not found on other manufacturer's standard offerings:

#### TC-400

- Nickel metal hydride battery packs offer long life, reliable service (unlike lithium batteries), and are lightweight enough to be exchanged by any individual (6 lbs)
- Hinged door opening to battery packs allows the front portion of the sign to be disconnected from the rear portion (with no tools required), making the sign very portable and easy to transport
- Thick aluminum plate that covers the entire display area, and full sheet of polycarbonate that when combined, provide the most vandal resistant design in the industry.
- Standard Wifi connection for operation of the sign requires no special software, and no special hardware, allowing any smart phone, tablet, or laptop to manage the radar sign operation up to 300 feet from the sign
- Over the air software upgrades using Wifi, so software fixes and upgrades can be done in the field.
- Possum switch feature allows the radar sign to 'play dead' for 30 minutes when attacked with force.

#### TC-600S & TC-600A

- Thick aluminum plate that covers the entire display area, and full sheet of polycarbonate that when combined, provide the most vandal resistant design in the industry.
- Standard Wifi connection for operation of the sign requires no special software, and no special hardware, allowing any smart phone, tablet, or laptop to manage the radar sign operation up to 300 feet from the sign
- Full matrix display with 13" high speeds includes word alerts SLOW DOWN and TOO FAST. Additional optional alerts include smiley face, red/blue strobe, simulated camera flash, sharp curve message, left or right chevrons, and Fine alert.
- Over the air software upgrades using Wifi, so software fixes and upgrades can be done in the field.
- Possum switch feature allows the radar sign to 'play dead' for 30 minutes when attacked with force.

Thank you very much for considering Radarsign brand products.

Best regards,

Charlie Robeson  
Managing Partner  
Radarsign, LLC

**Gary Schafer**  
Regional sales Director, Americas  
Radiodetection

[gary.schafer@spx.com](mailto:gary.schafer@spx.com)  
T +1 (207) 655-8525



**RADIODETECTION**

February 29, 2020

To Whom It May Concern:

Radiodetection, a unit of SPX, declares that Green Equipment Company located of 2563 Gravel Drive, Ft Worth, TX 76118 is the sole authorized distributor for the state of TX, AR, OK, FL, LA, MS, NM and AL for Radiodetection products for 2020. Green Equipment Company is also a factory authorized service and repair facility for Radiodetection products. As of the date of this letter, Green Equipment Company is the only authorized distributor for Radiodetection in this territory.

Radiodetection is the sole manufacturer of its products, with the exception of the RD1100, RD1500.

This letter is valid through December 31, 2020. If you require further information, please do not hesitate to contact our office. We appreciate your business.

A handwritten signature in black ink, appearing to read "G. Schafer".

**Gary Schafer**

**Regional sales Director, Americas**



Tim Ashford  
Director of US National Sales  
1101 E River Rd  
PO Box 448  
Dixon, IL 61021  
Mobile Phone 719.437.5112  
Fax 815.285.7144  
tashford@raynor.com

18 August 2020

To whom it may concern:

This letter is to inform you that:

Electronic Door Lift (Acct. #2165)  
6601 North West 15<sup>th</sup> Ave  
Ft. Lauderdale, FL 33309

Is an authorized installing dealer of Raynor Worldwide products. As a manufacturer, we provide Electronic Door Lift with full technical, product, and sales support. Electronic Door Lift is the only authorized full line distributor of Raynor product in Broward County Florida.

Please feel free to contact me if you require further information.

Sincerely,

A handwritten signature in black ink, appearing to read "Tim Ashford", written in a cursive style.

Tim Ashford  
Director of US National Sales



**Richards-Wilcox**  
Premium Garage Doors

residential sectional doors  
commercial sectional, rolling fire & high performance doors  
residential openers & commercial operators





To: The City of Margate Florida

06/07/2019

To whom it may concern:

This is to confirm that Evoqua Water Technologies is the sole source for Envirex™ Jet-Tech™, and Aqua-Lator™ systems.

Heyward is our Sales Representative in this area.

No one else is authorized to sell, solicit or manufacture our products in your area.

Evoqua is the sole source for trained and certified field service techs for our equipment.

Evoqua retains all drawings, structural calculations, and loadings for Margate's RBC equipment.

If you should have any questions regarding this matter, please feel free to contact me.

Sincerely,

A handwritten signature in black ink that reads "Douglas E. Pimlott". The signature is written in a cursive style with a large, prominent "D" and "P".

Douglas Pimlott

Evoqua Water

2607 N Grandview Blvd. Suite 130

Waukesha, WI 53188

Tel: 262-521-8468

Fax: 262-521-8272



# RDP TECHNOLOGIES, INC.

Kimberly Smiley  
City of Margate, FL  
Margate WTP

December 4, 2019

Subject: City of Margate, FL – Margate WTP  
RDP Project #25024

Kimberley,

In response to your request, The TEKKEM™ Slaking system is a fully automatic low maintenance method of slaking lime . The engineered system installed at Margate, FL is proprietary in nature, specifically developed for RDP's Tekkem Slaker system. As such, it is protected by U.S. patent #5,746,983, #7,416,673, and #8,133,401 B2. While RDP is appreciative of the bonds that we have formed with the city of Margate, in particular the Margate WTP, we would be unable to support or troubleshoot "third party" components that were purchased to substitute that which was originally manufactured and configured for RDP's proprietary process.

Please do not hesitate to contact me if you require further clarification on the contents of this letter.

Very truly yours,  
RDP Technologies, Inc.

att:



725 SW 46<sup>th</sup> Avenue  
Ocala, Florida 34474  
T (800)524-6072  
M (352) 572-5390  
F (352) 629-2018

July 8, 2020

**Kimberly Smiley, CPP**  
Purchasing Specialist  
City of Margate  
Finance Department  
5790 Margate Boulevard  
Margate, FL 33063

RE: 2020-2021 Budget Year Sole Source Letter

Dear Ms. Smiley:

Hall-Mark RTC is the sole-source supplier of E-ONE, Road Rescue and Wheeled Coach brand products, parts and service for the State of Florida. Hall-Mark RTC operates out of Ocala, Ft. Lauderdale and Tallahassee Florida to serve our Florida customers.

Hall-Mark RTC has operated as an exclusive E-ONE dealer since 1993. Hall-Mark RTC is a full service fire apparatus dealership dedicated to providing Florida Fire-Rescue Departments with the highest quality emergency vehicle repairs and service response in the State of Florida.

Your local contact for E-ONE, Wheeled Coach, Road Rescue and REV brand Parts/Service needs is Paul Stephenson based out of the Fort Lauderdale facility. Lisa Scott is another source for parts based out of the Ocala facility. George Scott is the Service Manager and can be contacted in Ocala for your service needs. Our Service Team can be reached at 352-629-6305.

Should you have any questions or require any additional information, please do not hesitate to call any of the Hall-Mark RTC Team.

Best regards,

A handwritten signature in black ink, appearing to read 'Jay Johnson', with a long horizontal line extending to the right.

Jay Johnson  
V.P./ General Manager  
Hall-Mark RTC



*Mobile video solutions for enhanced safety*

6100 W. Sam Houston Pkwy. N.  
Houston, TX 77041-5113  
[www.safetyvision.com](http://www.safetyvision.com)  
Toll Free: 800.880.8855  
Main: 713.896.6600  
Fax: 713.896.6640

June 17, 2019

Re: Sole Source Product

To Whom It May Concern:

Safety Vision is the sole source supplier for the RoadRecorder 6000PRO, RoadRecorder® Observer® HVR family recorder series, RoadRecorder®7000NVR family recorder series and the RoadRecorder® 8000 family recorder series. These products and software have been designed, engineered and manufactured specifically for Safety Vision. They are proprietary and only available for purchase through Safety Vision.

Any inquiries and purchases should be directed to Safety Vision's corporate office at:

6100 West Sam Houston Parkway North  
Houston, Texas 77041  
Phone #713-896-6600

Sincerely,

A handwritten signature in blue ink that reads "Michael Ondruch". The signature is fluid and cursive.

Michael Ondruch  
Chief Operating Officer &  
Chief Financial Officer



**EMERSON PROCESS  
MANAGEMENT**

July 17, 2020

To: Whom It May Concern

Re: Florida Rosemount Measurement and Analytical Municipal Representation.

This letter is to confirm that Rosemount Inc is working with Fluid Controls Inc as the sole Municipal Representative/Distributor in the Water and Waste water markets for the State of Florida from April 1, 2020 to April 30, 2021

In accordance with the terms spelled out in our agreement, Fluid Controls may offer Rosemount, Rosemount Analytical, Emerson AMS TREX and Micromotion products to their municipal customers with complete support from Rosemount Inc.

We thank you for your past and present business and look forward to serving your instrumentation needs. Feel free to contact me if you have any further questions.

Sincerely,

*Chuck Huey*

**Chuck Huey**  
[chuck.huey@emerson.com](mailto:chuck.huey@emerson.com)  
**Rosemount**  
**Municipal Regional Manager**



January 1, 2020

Attn: To whom it may concern

Subject: Sole Source Representative

Dear Sirs:

Rotork Controls, Inc.  
675 Mile Crossing Blvd.  
Rochester, New York  
14624

tel: +1 585 247 2304  
fax: +1 585 247 2308  
[www.rotork.com](http://www.rotork.com)

Rotork Controls, Inc. is the sole manufacturer of Rotork products and associated equipment. Fluid Control Specialties, Inc. located in Sanford, Florida is the sole and exclusive representative for Rotork electric actuators within the state of Florida excluding the following counties: Escambia, Santa Rosa, Okaloosa, Walton, Holmes, Washington, Bay, Jackson, Calhoun, and Gulf.

No other representative can sell products; provide OEM replacement parts, maintenance, repair services, field services and technical support for Rotork Controls, Inc. within the counties identified above.

Your contact for Fluid Control Specialties, Inc. is:

Robert Whritenour  
111 Maritime Drive  
Sanford, FL 32771  
Office: 407.302.5611  
Fax: 407.302.5612  
Email: [robert.whritenour@fc-spec.com](mailto:robert.whritenour@fc-spec.com)

If you have questions regarding this issue, please contact Joe Libasci at 904.334.0614.

Sincerely,

*Joe Libasci*

Joe Libasci  
Area Sales Manager - Southeast

Telephone 781 749-6000

Telefax

Sales 781 749-4205

Administration 781 749-8077

Engineering 781 749-4207

# Russelectric Inc.

South Shore Park

Hingham, MA 02043-4387

December 9, 2019

City of Margate  
Margate WTP  
980 NW 66<sup>th</sup> Ave  
Margate, FL 33063

Attn: Kimberly Smiley

Re: Preventive Maintenance Proposal for the Russelectric  
Equipment Located at Margate WTP  
Russelectric Shop Order Numbers: 28585

Dear Kimberly,

The letter is to confirm that Russelectric does not authorize nor does it recognize maintenance or repairs performed by third parties on Russelectric Control and Switchgear equipment. The Emergency equipment manufactured by Russelectric and installed at your facility is a custom built system. Russelectric maintains a staff of factory employed and fully trained field service engineers that are qualified to perform annual inspections, maintenance, repairs and evaluate systems for potential upgrades and enhancements. There are no third party service organizations that have the expertise, experience and record documentation to enable them to fully support a complex specialty system of this type. Further, any maintenance or modification work performed on your Russelectric equipment by third parties will not be documented at Russelectric and will prevent Russelectric from providing competent emergency service when required.

We hope this meets with your approval and if you have any questions, please feel free to contact us.

Very truly yours,



*David Crider*

C-Tech

Representative for Russelectric



March 26, 2020

To Whom It May Concern,

The purpose of this letter is to confirm that Safe Air Corp. is the exclusive dealer of Plymovent vehicle exhaust extraction systems in the states of Alabama, Florida and Georgia. As the only Plymovent dealer in these territories, Safe Air Corp. is in good standing and has the exclusive rights to sell, install and service our vehicle exhaust extraction systems.

For over 40 years, Plymovent has created products that provide a safe and healthy work environment. Together with our nationwide dealer network, Plymovent continuously strives to design and engineer products that meet or exceed our customers' expectations and needs.

If you have any questions, please do not hesitate to contact me.

Kindest regards,  
PLYMOVENT CORP.

Brad Pitzl  
President/General Manager



City of Margate FL  
Attn: Purchasing Dept.

July 3, 2020

RE: Sole Source for SCS Interactive/Koala Components and Assemblies

Dear City of Margate FL,

This letter is to confirm that My Park Supply LLC is the Sole Source Manufacturer in the United States for all Components, Parts, Assemblies and Interactives used on SCS Interactive/Koala water-play structures. My Park Supply LLC has the rights and ability to manufacture and/or distribute any and all of these components and owns the engineering specs and manufacturing drawings to be able to do so correctly and efficiently.

Sincerely,

A handwritten signature in black ink that reads "Joshua Williams". The signature is written in a cursive style with a large, looping "W" at the end.

Joshua Williams  
President/Owner  
My Park Supply LLC



July 2, 2020

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Kimberly:

This is to certify that SEAL Analytical, Inc. is the **exclusive manufacturer and supplier** of AQ1, AQ2, AQ300 and AQ400 Automated Discrete technology in the United States. As such, we are the **sole authorized provider** of genuine parts, software, supplies, service, training and support for the SEAL AQ instruments in the United States.

SEAL Analytical, Inc. is also the **global manufacturer and supplier** of what was Bran+Luebbe (formerly Technicon) continuous flow analyzers in the USA. This includes the QuAAtro, AA3, AA500 and AA100. We are also the **sole authorized provider** of genuine parts, software, supplies, service, training and support for the SEAL/Bran+Luebbe instruments (i.e. AutoAnalyzer II/3, TrAAcs and QuAAtro) in the United States.

This letter confirms that SEAL Analytical, Inc. **does not** supply **any** competing companies with genuine parts, software and consumables for resale **nor** do we authorize any other service provider to service our analyzers.

SEAL commits to providing an on-going improvement process to our clients. We serve out-of-production units and, when parts or modules are no longer available, we will provide a cost effective proposal to move to the next generation, removing retraining costs and ensuring that existing inventory of consumables do not become redundant.

Thank you for your interest in SEAL Analytical, Inc. products and service. We look forward to continuing our working relationship.

Sincerely,

Stuart Smith  
President  
SEAL Analytical, Inc.



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Technology with a Mission

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December 01, 2019

Subject: Seametrics Representation/Distribution (Florida)

To whom it may concern:

Instrument Specialties Incorporated is the Exclusive sole authorized distributor/representative for the Seametrics product line and Services in the state of Florida

Contact information is as follow:

Instrument Specialties Inc.

3885 St. Johns Parkway

Sanford, FL 32771

(407)-324-7800 ph

(407)-324-1104 fax

[chuckm@isi.group](mailto:chuckm@isi.group)

Regards,

*Dave Coppa*

Dave Coppa

Seametrics East Area Regional Sales Manager

704-254-7838

[davec@seametrics.com](mailto:davec@seametrics.com)



December 4, 2019

Dear Siemens Customer,

Gilson Engineering Sales of Florida is the only authorized contracted representative for Siemens Process Instrumentation products in **Florida**.

Siemens' selection of **Gilson Engineering Sales of Florida** to handle the complete product line in both the Industrial and Municipal markets is based on application and product knowledge, as well as customer support.

At Siemens, we continuously strive to provide our customers with the very best products, services and support. This same commitment is exhibited by our sales representative partners by providing the knowledge and experience to serve all your process instrumentation requirements.

Siemens products now offered and supported by **Gilson Engineering Sales of Florida** include:

- |  |  |
|--|--|
| <input type="checkbox"/> Level Instrumentation | <input type="checkbox"/> Pressure and Temperature Transmitters |
| <input type="checkbox"/> Valve Positioners     | <input type="checkbox"/> Loop Controllers                      |
| <input type="checkbox"/> Flow Meters           | <input type="checkbox"/> Pneumatics                            |
| <input type="checkbox"/> Process Recorders     | <input type="checkbox"/> Weighing and Feeding equipment        |

Contact information for the (4) major Florida areas are as follows:

**Tampa**

Contact: Ryan Dean  
Phone: 800-860-4499  
Fax: 813-655-3513  
Email: [drd@gilsoneng.com](mailto:drd@gilsoneng.com)  
Cell: 954-644-9602

**Orlando**

Contact: Shawn Gilson  
Phone: 800-860-4499  
Fax: 407-444-0335  
Email: [sg@gilsoneng.com](mailto:sg@gilsoneng.com)  
Cell: 407-399-4233

**Miami**

Contact: Luis Aristeiguieta  
Phone: 800-860-4499  
Fax: 407-444-0335  
Email: [la@gilsoneng.com](mailto:la@gilsoneng.com)  
Cell: 305-916-0590

**Jacksonville**

Contact: Jason Hastings  
Phone: 800-860-4499  
Fax: 407-444-0335  
Email: [jh@gilsoneng.com](mailto:jh@gilsoneng.com)  
Cell: 904-200-1409

Please issue all purchase orders to:

**Siemens Industry Inc.**  
**c/o Gilson Engineering Sales of Florida**  
**144 Harston Court**  
**Heathrow, FL 32746**  
**Phone: 800-860-4499**  
**Fax: 407-444-0335**

If you have any questions, feel free to contact me at 414-614-9305.

Best Regards,

*KJ Charles*

Kenneth Charles, Channel Manager  
Siemens Industry, Inc.  
8871 W Silverwood Ct  
Franklin, WI 53132

Unrestricted

1701 E Lamar Blvd, Suite 290  
Arlington, TX 76006  
Phone: 800-365-8766 Fax: 972-522-4501



December 04, 2019

Kimberly Smiley  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sigma Aerator Sole Source Request

Dear Ms. Smiley,

This letter serves to verify that Purestream, Inc. is the sole source manufacturer and provider of the Sigma Low Speed Aerator, both floating and bridge mounted, in Florida and the rest of the world.

If you need additional information, please let me know.

Thanks and best regards,

*Brian J. Bell*

Brian J. Bell

Sales Manager

Purestream, Inc.

x. 139

[bbell@purestreaminc.com](mailto:bbell@purestreaminc.com)

---

10584 Dixie Highway, Walton, KY 41094 Telephone: (859) 371-9898 Fax: (859) 371-3577

Visit us online at [www.purestreaminc.com](http://www.purestreaminc.com)

Shop for replacement parts at [www.purestreamparts.com](http://www.purestreamparts.com)

**Subject: Authorized SIG Law Enforcement Distributor (SLED)**

**Reference: SOLE SOURCE LETTERS for Fiscal Year 2020**

**For: Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063**

**Date: December 04, 2019**

To Whom It May Concern,

SIG SAUER, Inc. (SIG) hereby confirms that **DANA SAFETY SUPPLY DBA SOUTHERN PUBLIC SAFETY EQ. CO.** (located at 4809 Koger Boulevard, Greensboro, NC, 27407, USA) is the sole contracted and authorized SIG Law Enforcement Distributor (SLED) for the state of Florida. DANA SAFETY SUPPLY DBA SOUTHERN PUBLIC SAFETY EQ. CO. is authorized to conduct the sale of SIG products and accessories to law enforcement agencies inside the state of Florida.

Respectfully,



**Joseph W. Sutkus**  
Inside Sales & Contracts Manager  
SIG SAUER, Inc.

# GENERAL DYNAMICS

Ordnance and Tactical Systems

## SOLE SOURCE SIMUNITION® PRODUCTS

There exists a Distribution Agreement between SRT Supply, 4450 60<sup>th</sup> Avenue North, St. Petersburg, FL 33714 as well as Dana Safety Supply, 1622 NW 82<sup>nd</sup> Avenue, Doral, FL 33126 and General Dynamics Ordnance and Tactical Systems - Simunition® Operations dated the January 1, 2020.

The intent of this Agreement is to establish as the sole agents for the management and distribution of SIMUNITION® Products, to include but not limited to:

FX® Marking Cartridges	CQT® Cartridges
FX® Conversion Kits	Greenshield® Frangible Ammunition
FX® 9000 Protective Equipment	SecuriBlank™

In the territory consisting of Florida, Georgia and South Carolina.

Simunition® FX® Conversion Kits are manufactured for the sole use of the FX® Marking Rounds, CQT® and SecuriBlank™ rounds only.

Therefore SRT Supply and Dana Safety Supply are the sole source for SIMUNITION® Products in the territory where your facility is located.

Sincerely,

*Kevin Sims*

Kevin Sims  
Sr. Director Marketing & Business Development  
International Operations & Armaments Systems

**\*\* PLEASE NOTE: SIMUNITION® FX® CONVERSION KITS ARE MANUFACTURED FOR THE SOLE USE OF FX® MARKING ROUNDS, CQT® AND SECURIBLANK™ ROUNDS ONLY \*\***

P.O. Box 576, Avon, Connecticut, USA 06001-0576  
[www.simunition.com](http://www.simunition.com)  
Tel.: (860) 404-0162 –Tel.: (800) 465-8255 – Fax: (860) 404-0169

**SIMUNITION**



Spacesaver Corporation  
1450 Janesville Avenue  
Fort Atkinson, Wisconsin, USA 53538-2798  
Tel: 920-563-6362 | Fax: 920-563-2702  
www.spacesaver.com

July 2, 2020

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

RE: Spacesaver Representation

Dear Ms. Smiley:

Spacesaver distributes its products through a network of Area Contractors. Each Spacesaver Area Contractor under obligation and contract is required to sell, service and install Spacesaver High Density Mobile Storage Systems, compact shelving and storage products in their given Primary Area of Responsibility. Patterson Pope has sole authority of these responsibilities in the state of Florida.

Spacesaver specifies that all installations must be performed by factory trained and certified technicians. I confirm that Patterson Pope is the only Spacesaver authorized installation / service technicians certified to install, service, move or add on to any new or existing Spacesaver system in their primary area of responsibility. Any existing Spacesaver system must be moved by a factory trained and certified Spacesaver installer in order to maintain its warranty and the availability of parts.

No other party other than Patterson Pope is authorized, trained or certified (which is contingent on activating and maintaining warranty) to conduct Spacesaver work in this territory. Please also note that the warranty is void if work is done by others and no other company can purchase replacement or upgrade parts for the Spacesaver systems.

We are pleased to have this firm represent Spacesaver and to have their experienced staff available locally to address your product and service needs. Spacesaver Corporation thanks you for your interest in our products and services.

Sincerely,

SPACESAVER CORPORATION

A handwritten signature in blue ink that reads 'Mark Haubenschild'.

Mark Haubenschild  
President/CEO



Storage Solved®

Spacesaver Corporation is a subsidiary of Krueger International, Inc.



## Sole Source for STALKER 2X Radar System

This is to confirm and verify that Applied Concepts, Inc., 855 E. Collins, Richardson, TX 75081 is the sole source manufacturer of the **STALKER 2X** radar system. There is no other radar being manufactured that meets the specifications below:

- **Only Stalker's 2X antennas process return signals *digitally*.** The signal that goes to the Counting Unit is a clean *digital signal* which helps to eliminate RF interference. Digital antennas also improve a radar's range beyond 1 mile. (*This patented technology makes Stalker Radar the most accurate and dependable radar system on the market.*)
- The **2X's Dual Zone** capability distinguishes it from competitors' moving radars: only the 2X can monitor two zones from a single antenna. With the 2X, an operator can simultaneously monitor front same and front opposite or rear opposite and rear same Target Zones. No other police speed enforcement radar on the market has this feature.
- The 2X has **Rear Traffic Alert**, a proprietary feature designed to warn the patrol officer of rapidly overtaking same-direction traffic when the patrol vehicle is most vulnerable to rear-end collisions.
- The 2X is the only radar system that allows the operator to monitor vehicular traffic using a proprietary five (5) window display.
- All Stalker Radar products are made in the USA and are in full compliance with the Buy American Act.
- Applied Concepts, Inc was awarded an ISO 9001:2015 Certificate of Registration for design, manufacture and service of speed measurement products. This is unique in our market segment.

All Stalker Radar products are made in the USA and are in full compliance with the Buy American Act.

The **STALKER 2X Radar System** can only be purchased directly from Applied Concepts, Inc. or through one of our Regional Sales Managers.

Respectfully Submitted,

Jan Achilles  
Sales Administrator



**applied concepts, inc.**

StalkerRadar.com | Registered to ISO 9001:2015

855 East Collins Boulevard | Richardson, Texas 75081 | 972.398.3780 | 1-800-STALKER | Fax: 972.398.3781

006-0405-00 Rev C

7/9/2020



## Sole Source for STALKER Lidar RLR Speed Measurement Instrument

This is to confirm and verify that Applied Concepts, Inc., 855 E. Collins, Richardson, TX 75081 is the sole source manufacturer of the **STALKER Lidar RLR** Speed Measurement Instrument. There is no other Lidar instrument being manufactured that meets the specifications below:

- **Weight & Durability** - The Stalker RLR Lidar is a mere 2.3 lbs and is lighter than any comparable hand-held laser on the market. It is IP67 waterproof and dustproof.
- **Power Versatility** – The RLR's lithium-ion battery pack snaps instantly into the pistol grip, provides power for at least two shifts, and withstands more than 500 charging cycles. Alternately, the RLR AA uses six alkaline or Ni-MH rechargeable AA batteries.
- **Acquisition & Range** – The RLR's average target acquisition time of 1/3 of a second or less, and range in excess of 9,000 feet (on tripod), makes the RLR a very effective speed enforcement tool.
- **C-Thru Mode Technology** - Stalker Lidar RLR's C-Thru Technology enables the lidar to track targets despite the presence of trees, leaves, bushes, utility poles, and other obstructions between it and the target.
- **Windshield / Obstruction Mode** – The Increment Weather/Obstruction Mode allows the unit to work in rain, snow, blowing dust, fog, as well as through fences and tree branches.
- **School Zone/Construction Zone Mode** – Set the RLR to track vehicles only within an operator-defined area, such as a school zone or construction zone. All other vehicles will be ignored.
- Applied Concepts, Inc was awarded an ISO 9001:2015 Certificate of Registration for design, manufacture and service of speed measurement products. This is unique in our market segment

All Stalker Radar products are made in the USA and are in full compliance with the Buy American Act.

The **STALKER Lidar RLR** Speed Measurement Instrument can only be purchased directly from Applied Concepts, Inc. or through one of our Regional Sales Managers.

Respectfully Submitted,

Jan Achilles  
Sales Administrator

**applied concepts, inc.**

StalkerRadar.com | Registered to ISO 9001:2008

855 East Collins Boulevard | Richardson, Texas 75081 | 972.398.3780 | 1-800-STALKER | Fax: 972.398.3781

006-0553-00 Rev B



7/9/2020



## Sole Source for STALKER II Stationary Directional Radar

This is to confirm and verify that Applied Concepts, Inc., 855 E. Collins, Richardson, TX 75081 is the sole source manufacturer of the **STALKER II Stationary Directional Radar**.

There is no other radar being manufactured that meets the specifications below:

- Only Stalker's antennas achieve the industry's longest range by digitizing the Doppler audio signal at the antenna which helps to eliminate RF interference. Digital antennas also improve a radar's range beyond 1 mile. This patented technology makes Stalker Radar the most accurate and dependable radar system on the market.
- Applied Concepts, Inc was awarded an ISO 9001:2015 Certificate of Registration for design, manufacture and service of speed measurement products. This is unique in our market segment.

All Stalker Radar products are made in the USA and are in full compliance with the Buy American Act.

The **STALKER II Stationary Directional Radar** can only be purchased directly from Applied Concepts, Inc. or through one of our Regional Sales Managers.

Respectfully Submitted,

Jan Achilles  
Sales Administrator



**applied concepts, inc.**

StalkerRadar.com | Registered to ISO 9001:2008

855 East Collins Boulevard | Richardson, Texas 75081 | 972.398.3780 | 1-800-STALKER | Fax: 972.398.3781

006-0407-00 Rev C

7/9/2020



**Sole Source for STALKER SAM/SAM-R (Speed Awareness Monitor) Trailers  
And Stalker MC360 (Message Center) Trailers**

Stalker Radar is the sole source supplier for the Speed Awareness Monitor (SAM & SAM-R) and the Message Center 360 (MC360) trailers for Law Enforcement. All three trailers are manufactured by Work Area Protection, Inc. (formally Precision Solar Controls) located in Garland, Texas.

Stalker Radar provides a customized version of the manufacturer's trailers with our speed sensor radar as standard and an optional Traffic Analyst Software package.

Respectfully Submitted,

Jan Achilles  
Sales Administrator



**applied concepts, inc.**

StalkerRadar.com | Registered to ISO 9001:2008

855 East Collins Boulevard | Richardson, Texas 75081 | 972.398.3780 | 1-800-STALKER | Fax: 972.398.3781

006-5031-00 Rev A

7/9/2020



**ProCare® Services**

3800 E. Centre Ave.  
Portage MI 49002 USA  
1-800-STRYKER  
stryker.com

<b>To:</b>	Whom it may concern
<b>Subject:</b>	Emergency Care Parts and Service
<b>Date:</b>	February 6, 2020

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Stryker's Emergency Care products. All parts are manufactured at Stryker or by an outside supplier specifically for Stryker.

Stryker employs its own field service team (known as ProCare Services) to service its products. Stryker only uses OEM parts for repairs and has exclusive use of certain proprietary tools for diagnostics and repairs. Stryker Emergency Care products that require the use of such proprietary tools include, but are not limited to:

- Power-LOAD fastener
- Power-PRO cot
- Stair-PRO
- LUCAS 3 chest compression system
- LIFEPAK 15 monitor/defibrillator
- LIFEPAK 20e monitor/defibrillator
- LIFEPAK 1000 defibrillator
- LIFEPAK CR Plus / LIFEPAK CR2 defibrillator

Tooling is calibrated, documented and controlled by Stryker's home offices in Portage, MI, USA and Redmond, WA, USA. Calibration records and training records are available upon request.

Service repairs are documented and reviewed by Stryker's quality team. To help ensure Stryker's commitment to quality, Stryker tracks and trends its service to help ensure the highest level of product performance for its customers. Preventive maintenance (PM) and service history documentation is available upon request.

Please contact your local Stryker representative with questions.

August 6, 2020

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. and Canada for the following products:

- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS® chest compression system
- TrueCPR™ coaching devices
- CODE-STAT™ data review software and service

Stryker is the sole-source provider in all markets for the following products and services:

- RELI<sup>SM</sup> (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- HealthEMS® Software
- HomeSolutions.NET® Software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- Heart Safe Solution<sup>SM</sup> Government Campus Solution
- MultiTech 4G and Titan III gateways

Stryker is also the sole-source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH™ MAC EMS video laryngoscope
- McGRATH MAC disposable laryngoscope blades
- McGRATH X Blade™

Stryker does not authorize any third-parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,



Matt Van Der Wende, Senior Director, Americas Sales

Copyright © 2019 Stryker  
GDR 3321967\_L

## Emergency Care

11811 Willows Road NE, Redmond, WA 98052 USA | P +1 425 867 4000 | Toll-free +1 800 442 1142 | [stryker.com](http://stryker.com)



**SUEZ Treatment Solutions Inc.**  
8007 Discovery Drive, Richmond, VA 23229  
P.O. Box 71390, Richmond, VA 23255  
tel: +1 804-756-7600  
fax: +1 804-756-7643

August 25, 2020

**Kimberly Smiley**  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd  
Margate, FL 33063  
954-935-5351

**Sole Source Letter**

Kimberly,

The NS Accelator® and F-Valves® are trademarks of Suez Treatment Solutions Inc, 8007 Discovery Drive, Richmond, VA 23229, and are designed and engineered specifically for your treatment application and installation. NS Accelators® and F-Valves® are sold only by Suez Treatment Solutions Inc, an original equipment manufacturer of water and wastewater treatment equipment.

The components of the NS Accelator® F-Valves® are sold directly to end-users by Suez Treatment Solutions Inc. We do not sell through sales representatives or through distribution networks. The parts for your Accelator® and F-Valves® are designed, engineered, and produced specifically for your equipment and application by Suez Treatment Solutions Inc.

Suez Treatment Solutions Inc is committed to providing quality equipment, parts, and service for your plant. If you have any service or parts needs, please contact Sean Leonard at 800-446-1150x7847 or [sean.leonard@suez.com](mailto:sean.leonard@suez.com)

Regards,

A handwritten signature in black ink, appearing to read "Sean Leonard".

Sean Leonard  
Sr. Parts Sales Coordinator



*Irrigation control*

Ms. Kimberly Smiley, CPP  
City of Margate  
901 NW 66th Avenue  
Margate, FL 33063

Dear Ms. Smiley,

Sustainable Sprinkler is an irrigation system that has been designated by authorities as a "Advanced Sprinkler Company". We have been granted a US patent for our advanced technology which includes our proprietary algorithms and programming thereby making Sustainable Sprinklers recognized as a Sole Source Vendor. Sustainable Sprinklers is the only company that can provide this unique system that has the proven track record of saving thousands of gallons of water while maintaining and even enhancing city landscaping.

The sprinkler system is designed to irrigate based on a flexible schedule which dynamically shifts and automatically adjusts to sprinkling needs on any given day based on the current and future local weather conditions and irrigation requirements. The system works in compliance with the irrigation rules of the South Florida Water Management District and Broward County while ensuring dynamic schedules for irrigating all facilities. It is important to note that all the competing technologies work based on a fixed schedule and they can only skip a sprinkling cycle. In June 2019 the company enhanced the systems security. We have also added new features to detect future widespread rain in a 48 hour forecast which also gives extra savings.

This system is the only system which works on a flexible schedule with the shift capability to sprinkle on any given day based on the watering needs which in compliance with the county and South Florida Water Management District rules for irrigation. Such shifting capability provides huge cost savings in the irrigation water needs. The system has the unique ability to interface with the existing controllers and does not require any replacement of existing system in any parks.

Finally, the easy interface with your existing clocks makes the existing sprinkling system into an advanced sprinkling system without the need for any expensive system replacement and weather station additions. We have moved to a new location at 11901 West Sample Road, Coral Springs, FL 33065, our phone number has not changed at 954-688-9110, but we do have a more effective new answering system.

Sincerely,

A handwritten signature in black ink that reads "Joseph F. Luciano".

Managing Director

# Symbiont Service Corp.

**Go Green • Go GeoThermal**

*"One Company, One Call, Complete Comfort!"*



July 6, 2020

City of Margate  
Purchasing Department  
Attention: Kimberly Smiley  
5790 Margate Boulevard  
Margate, Florida 33063

**Re: Sole Source Symbiont™ Provider**

Dear Ms. Smiley:

Symbiont Service Corp. is the exclusive distributor of the Symbiont™ GeoThermal Pool/Spa heater, which is manufactured by AquaCal in St. Petersburg, Florida. AquaCal manufactures these heaters designed and engineered specially to Symbiont™ specifications. The heater is labeled as a Symbiont™ with a special model number and AquaCal sells them exclusively to Symbiont Service Corporation.

As long as the Symbiont™ model heater is installed by Symbiont Service Corp., it comes with a five year labor and seven year all parts warranty. Additionally, Symbiont Service Corp. is the factory-authorized provider of parts and service to support this specialized warranty. Any repairs performed by an unauthorized repair facility will void the warranty for the Symbiont™ heater.

Please feel free to call me if you have any questions or concerns at 1-800-881-4328 or you can e-mail me at [sandy@symbiontservice.com](mailto:sandy@symbiontservice.com).

Sincerely,  
Symbiont Service Corp.

Sandy L. King  
President



3701 Innovation Way  
Valparaiso, IN 46383-9511  
800-348-2686  
219-462-6161  
Fax 219-464-7155  
sales@tft.com • www.tft.com

- NOZZLES  
Handline  
Industrial  
Monitor  
Specialty
- MONITORS  
Truck  
Ground  
Industrial  
Extend-A-Gun  
Remote Control
- INDUSTRIAL  
Nozzles  
Monitors
- FOAM EQUIPMENT  
PROpak  
Nozzles  
Attachments
- VALVES  
Ball Intake  
Jumbo Gate  
Jumbo Siamese
- ADAPTERS  
Nozzle  
LDH  
Blind Caps  
PRV
- ACCESSORIES  
Pressure Gauges  
Ball Valves  
Smooth Bores  
Stacked Tips
- TOOLS  
Hydrant Wrench  
Spanner Wrench  
Hose Roller  
Res-Q-Me  
Res-Q-Wrench
- REPAIR KITS  
Nozzle  
LDH  
Monitor
- TECHNICAL DATA  
Training Programs

December 17, 2019

Kimberly Smiley  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063  
([ksmiley@margatefl.com](mailto:ksmiley@margatefl.com))

Dear Kimberly:

Please allow this correspondence to confirm that Ten-8 Fire Equipment Co, with an office in Bradenton, FL is Task Force Tips' primary strategic dealer for the state of Florida.

As Task Force Tips' primary strategic dealer, Ten-8 Fire Equipment Co has the responsibility for providing warranty information and processing, service and technical support, and for the promotion of TFT products through training and education. In addition, as our primary strategic dealer they are also entitled to our most favorable pricing structure.

Though Task Force Tips is represented by a Primary Strategic Partner, this does not restrict the availability of our products through other dealers who receive less favorable pricing.

Please feel free to contact me if there are any questions concerning this confirmation.

Regards,

Jim Menke  
Vice President – Domestic Sales

cc: Chris Carson; Ron Prast – Task Force Tips  
Cindy Morgan – Ten-8 Fire Equipment Co

CONFIDENTIALITY WARNING:  
This message is intended only for the use of the individual or entity to which it is addressed

High Performance Fire-Suppression Equipment  
Registered by UL to ISO 9001:2008 A7210



**TELEDYNE ISCO**  
A Teledyne Technologies Company

4700 Superior Street  
PO Box 82531  
Lincoln NE 68501  
P: 402.464.0231 F: 402.464.0318  
Toll Free: 800.228.4373  
E-mail: [iscoinfo@teledyne.com](mailto:iscoinfo@teledyne.com)  
[www.isco.com](http://www.isco.com)

Dec 1, 2019

## Sole Source Letter

Re: Teledyne Isco, Inc. Sales Representative and Distributor

To Whom It May Concern

Instrument Specialties, Inc., having its principal place of business located at 3885 St. Johns Parkway, Sanford, Florida 32771, is an exclusive Teledyne Isco, Inc. Sales Representative and Distributor for the state of Florida, except the Western counties of Gulf, Calhoun, Jackson, Bay, Washington, Holmes, Walton, Okaloosa, Santa Rosa and Escambia as defined in the Teledyne Isco, Inc. Sales Representative and Distribution Agreement. This letter is valid 1 year from submission date.

Respectfully,

*Chuck Abbott*

Regional Sales Manager  
Environmental Products  
Teledyne Isco, Inc.

January 3, 2020

**Teleflex**

3015 Carrington Mill Blvd.  
Morrisville, NC 27560  
USA  
Phone: 866-246-6990  
Fax: 866-804-9881  
teleflex.com

**RE: Teleflex LLC – Exclusive Distributor for the Rüsç® Airtraq™ System**

Dear Valued Customer:

Thank you for your interest in the Rüsç® Airtraq™ System, which includes:

- Rüsç® Airtraq™ A-390 WIFI Camera
- Rüsç® Airtraq™ SP Laryngoscope Blades
- Rüsç® Airtraq™ Avant™ Laryngoscope Blades and Optics

Teleflex LLC, a wholly owned subsidiary of Teleflex Incorporated, is the exclusive sole source distributor of the Rüsç® Airtraq™ System to customers within the United States and Canada.

The Rüsç® Airtraq™ System is available for purchase through our direct Anesthesia and Emergency Medicine sales team.

For more information please contact your local representative or our customer service team at +1-866-246-6990.

Sincerely,



Mark J. Reis  
Vice President, Sales  
Anesthesia and Emergency Medicine

Airtraq and Avant are trademarks or registered trademarks of Prodol Meditec S.A.

Teleflex, the Teleflex logo, and Rüsç are trademarks or registered trademarks of Teleflex Incorporated or its affiliates. All other trademarks are trademarks of their respective owners. © 2020 Teleflex Incorporated. All rights reserved. MC-004247rev4



January 2, 2020

Teleflex

3015 Carrington Mill Blvd.  
Morrisville, NC 27560

USA

Phone: 866-246-6990

Fax: 866-804-9881

teleflex.com

**RE: Teleflex LLC—Sole Source for the Arrow® EZ-IO® Intraosseous Vascular Access System**

Dear Valued Customer:

Thank you for your interest in the Arrow® EZ-IO® System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole manufacturer of these components. There are no other battery-powered intraosseous products currently available in the global marketplace.

Through our direct sales team, Teleflex LLC, a wholly owned subsidiary of Teleflex Incorporated, markets, sells and/or services all non-federal Arrow® EZ-IO® Device customers within the continental United States.

Please call our customer service to assist you with any questions or concerns: 1-866-246-6990.

Sincerely,

Mark J. Reis  
Vice President, Sales  
Anesthesia and Emergency Medicine



December 5, 2019

Ms. Kimberly Smiley  
City of Margate  
5790 Margate Blvd  
Margate, FL 33063

via Email: KSmiley@margatefl.com

Dear Ms. Smiley,

THOR GUARD, Inc is the sole manufacturer and sole, authorized marketer of THOR GUARD Lightning Prediction and Warning Systems. THOR GUARD is the only company in the world that manufactures a true lightning prediction system based on changes and shifts of earth's electrostatic atmosphere.

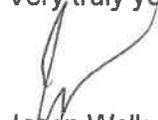
THOR GUARD products are American made. All aspects of our business including our executive team, employees, research, development, and manufacturing are based in Sunrise, Florida.

THOR GUARD products are designed and operate through the use of our exclusive proprietary technology. Our Patent and Trademark numbers are 4,095,221 and 2,390,039, respectively. THOR GUARD has not authorized any company or individual to manufacture our products or utilize our unique trade secret engineering and software systems. We are not a franchisor. Only authorized sales and services representatives of THOR GUARD have access to authentic, THOR GUARD products as well as the service expertise to properly install and maintain our systems.

We hope this position statement provides you with the necessary information to distinguish THOR GUARD lightning prediction technology from existing lightning detection systems which assert to compete with THOR GUARD.

Thank you for your continued support of THOR GUARD products. Please contact us if you have any questions or require additional information.

Very truly yours,



Jason Wolk  
Director of Finance

TNEMEC COMPANY INCORPORATED

6800 CORPORATE DRIVE KANSAS CITY, MO 64120-1372 TEL: 816-483-3400 FAX: 816-483-3969 WWW.TNEMEC.COM



July 8, 2020

Ms. Kimberly Smiley  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Re: City of Margate—Sole Source Confirmation

Dear Ms. Smiley,

Tnemec Company, Inc. products are proprietary formulas and can only be purchased directly from Tnemec Company, Inc. Tnemec Company is the manufacturer for its products. Tnemec Company authorizes a one-source agency for the geographical territory [specifically Jacksonville, Miami, Orlando, Tampa, and Tallahassee] for the State of Florida.

Orders for all Tnemec Company, Inc. products can be placed with the authorized organization and representatives for the State of Florida.

Florida Protective Coatings Services, Inc.

13701 SW 24th St. Davie, FL 33325

Phone: 407-322-1243

Email: [fpcs@tnemec.com](mailto:fpcs@tnemec.com)

Please feel free to contact me if you have any questions or concerns.

Regards,

A handwritten signature in blue ink that reads "Jennifer Gleisberg".

Jennifer Gleisberg  
Inside Sales Manager – Eastern Region  
Tnemec Company, Inc.

Cc: Florida Protective Coatings Services, Inc.



TNT RESCUE SYSTEMS INC.

2490 West Oak Street

Ashippun, WI USA

(P) 800.474.4189

(F) 920.474.4477

(W) [tntrescue.com](http://tntrescue.com)

July 6, 2020

To Whom It May Concern:

Thank you for your interest in TNT Rescue Systems, Inc. TNT sells its products through a dealer network, where each representative is contracted for a specific sales region.

In the state of Florida, Ten-8 Fire Equipment is the authorized sales representative, thereby making Ten-8 Fire Equipment your sole source for TNT product sales. Southern Rescue Tools is the authorized service representative for the state of Florida, thereby making Southern Rescue Tools your sole source for TNT service and warranty repairs.

Again, thank you for your interest in our products. We look forward to building a mutually beneficial relationship.

Sincerely,

Tom Blanton  
President

**TNT RESCUE**  
BUILT TO RESCUE.



8111 Lyndale Avenue South, Bloomington, Minnesota 55420-1196  
❖952/888-8801 ❖FAX 952/887-7961

December 4, 2019

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

RE: Authorized Toro Distributor

Please be advised that the sole source provider for Toro whole goods and parts in your area is:

Hector Turf  
1301 NW 3rd Street  
Deerfield Beach, FL 33442-1697  
Phone: 954-429-3200

Counties included in Hector Turf's area of responsibility are:

**Florida:**

Broward  
Monroe

Miami-Dade  
Okeechobee

Indian River  
Palm Beach

Martin  
St. Lucie

Should you have any further questions, please contact me at 952/887-8533.

Sincerely,

A handwritten signature in black ink that reads "Beverly A. Brosam". The signature is written in a cursive, flowing style.

Beverly A. Brosam  
Coordinator  
Distributor Business Development

/bb

cc: Joe Limberg, Hector Turf



*Div. of Eastern Fire Equipment Services*

=====

**Truckman's Choice 2020  
"Exclusive" AUTHORIZED DISTRIBUTOR CERTIFICATION**

9/2/2020

This letter is to certify that:

TEN-8 FIRE EQUIPMENT  
2904 59TH AVE DR.  
EAST BRADENTON, FL 34203

Is our "exclusive" authorized distributor for the distribution of Truckman's Choice Fire Rescue Saws & Accessories for the state of Florida.

As the exclusive Truckman's Choice distributor, TEN-8 FIRE EQUIPMENT is the duly authorized factory warranty provider for all Truckman's Choice products in the state of Florida.

Respectfully,

Ray Smeriglio  
Vice President  
Truckman's Choice Fire Rescue Saws  
*Div. of Eastern Fire Equipment Services*

info@truckmanschoice.com  
800-504-2044 TOLL-FREE  
717-412-7746 OFFICE  
717-412-7747 FX



December 10, 2019

Re: Authorized Dealer

To Whom It May Concern:

Please be advised that Container Systems & Equipment Co., Inc. located in Daytona Beach, FL is the only authorized dealer for sales, repair parts, labor and related items for TYMCO REGENERATIVE AIR SWEEPERS in your local area in the State of Florida. Container Systems & Equipment is located at 506 Bellevue Avenue, Daytona Beach, FL 32114 and may be contacted at telephone 386-253-5555. Use of TYMCO OEM parts is recommended to maintain the equipment up to the manufacturer's standards.

If you have any questions concerning this matter, please feel free to call us at 1-800-258-9626.

Sincerely,  
TYMCO, Inc.

A handwritten signature in black ink that reads 'Bobby L. Johnson'.

Bobby L. Johnson  
Vice President of Marketing

Ultimate

**CRIMSON STONE, INC.**  
**SOLE SOURCE**

Kimberly Smiley  
Purchasing Specialist  
City of Margate  
March 10, 2020

Dear Kimberly,

Crimson Stone, Inc. Ultimate series is produced only By Crimson Stone, Inc. utilizing its own raw materials and proprietary process. This combination produces the finest products available in the marketplace, therefore Crimson Stone, Inc is the sole source for the Ultimate Series.



Scott Sanders  
Operations Manager  
Crimson Stone, Inc  
6510 Keens Mill Rd.  
Cottondale, AL 35453  
800-354-5663

Air Saws  
Gas Saws  
Pipe Saws  
Concrete Saws  
Hydraulic Saws



Surface Grinders & Shrouds  
Dust Collection Systems  
Diamond Blades & Cup Wheels  
Dual Component Polymer Pump  
Crack Chasing Saws

August 3, 2020

City of Margate Florida  
5790 Margate Boulevard  
Margate, FL 33063-3699

To Whom It May Concern:

To the best of our knowledge, U.S. Saws is the exclusive manufacturer of:  
Collapsible Dolly/Magnetic Manhole Lifting System/ Break and Take lifting tools  
Valve and Hydrant exercising VEX400  
Tiger Tooth Branded Diamond Blades  
Pipe Beveling tools for PVC pipe installation  
Meter Pit Pump Water Pumps

We manufacture this product in our facility in Santa Ana, California.  
U.S. Saws reserves the right to sell to government agencies and municipalities; therefore, U.S. Saws is the sole supplier.

Sincerely,

*Bill Glynn*

Bill Glynn, Jr.  
Sales Manager

---

11 High Street  
Suffield, CT 06078  
(860) 668-2402  
(860) 668-2404 FAX

3702 West Central Ave  
Santa Ana, CA 92704  
(714) 434-7297  
(714) 434-7299 FAX

8004-B East Broadway  
Tampa, FL 33619  
(813) 621-8015  
(813) 621-7125 FAX

---

(866) 987-7297 Toll Free  
[www.ussaws.com](http://www.ussaws.com)



July 28, 2020

This letter will confirm that Southern Sewer Equipment Sales, located at...

3409 Industrial 27<sup>th</sup> Street  
Fort Pierce, FL 34946

10575 General Drive  
Orlando, FL 32824

8200 NW 58<sup>th</sup> Street  
Doral, FL 33166

...is the sole authorized Vac-Con dealer for *municipal market sales, parts, and service in the state of Florida for combination and jetting units. (Excluding hydro-excavation equipment and the Florida Panhandle)*

If you have any further questions, please do not hesitate to contact us.

Thank you,

A handwritten signature in blue ink, appearing to read "Todd Masley".

Todd Masley  
President, Vac-Con, Inc.

**MORE POWER TO YOU**

969 Hall Park Road,  
Green Cove Springs, FL 32043  
Tel: 904.284.4200 • Fax: 904.284.3305  
[www.vac-con.com](http://www.vac-con.com)

July 29<sup>th</sup>, 2020

City of Margate, FL

To Whom It May Concern,

Environmental Products Group is the sole source for new Vactor equipment in the state of Florida. Environmental Products Group is the only factory authorized sales and service center for Vactor products, parts and service in the state.

This statement is submitted on behalf of Federal Signal Corporation, Vactor Manufacturing, Inc. and Environmental Products Group. If you have any questions or concerns regarding this matter, please do not hesitate to call me.

Sincerely,



Bob Sangalli  
Regional Sales Manager  
Vactor Manufacturing, Inc.  
(847) 778-8135  
[bsangalli@fsepg.com](mailto:bsangalli@fsepg.com)

**VACTOR**



August 5, 2020

Bob Keithley  
City of Margate Public Works Department  
102 N. Rock Island Road  
Margate, FL 33063

Subject: Valmont Distributor-Traffic & Street Lighting Poles-City of Margate

Dear Mr. Keithley,

This letter is to certify that DOT Lighting, Inc. is the sole distributor/sales representative of Valmont traffic signal and street lighting pole products as provided to the City of Margate Public Works Department.

Best Regards,

A handwritten signature in black ink, appearing to read "Hank Vaughn", with a long horizontal line extending to the right.

Hank Vaughn  
Regional Sales Manager  
U.S. Lighting & Transportation Products  
Valmont Industries, Inc.

CC: Kathy Schmidt - Valmont Industries, Inc.  
Nikki Supernor – DOT Lighting, Inc.



August 3, 2020

Kimberly Smiley  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Subject: Exclusive Representation

To Whom it May Concern:

We are pleased to advise you that R.C. Beach & Associates is our sole authorized distributor in Florida.

If you have any question, please do not hesitate to contact my office or our representative listed below.

Very truly yours,

VANTON PUMP & EQUIPMENT CORP.

A handwritten signature in black ink that reads 'Ken Comerford'.

Ken Comerford  
Vice President

Cc: Ms. Wendy, RC Beach & Associates  
625 Grand Central Street  
Clearwater, FL 33756

Tel: 727-216-3240

**VANTON PUMP & EQUIPMENT CORP.**

201 Sweetland Avenue  
Hillside, N J 07205-1793  
Tel: 908-688-4216 • Fax: 908-686-9314  
<http://www.vanton.com> • e-mail: [mkt@vanton.com](mailto:mkt@vanton.com)



December 4, 2019

Margate Community Redevelopment Agency  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Customer# FLMA017

Please consider this document confirmation that The I. T. Verdin Company, Inc. of Cincinnati, OH, is the sole source for all Verdin Manufactured Products.

The Verdin Company, manufactures, installs and services all Verdin Manufactured Products. There are no other dealers, distributors or service organizations that offer our products.

Please let me know if we can provide any additional information.

Sincerely,

A handwritten signature in cursive script, appearing to read "Timothy E. Verdin".

Timothy E. Verdin  
Production Manager  
1-800-883-7346 ext. 1268  
[tverdin@verdin.com](mailto:tverdin@verdin.com)

THE VERDIN COMPANY. BUILDERS OF FINE BELLS & CLOCKS SINCE 1842.

Corporate Headquarters: 444 Reading Road- Cincinnati, OH 45202- p: 800-543-0488, f: 513-241-1855- [www.verdin.com](http://www.verdin.com)



1210 VERMEER ROAD EAST  
PLANT 1, P.O. BOX 200  
PELLA, IA 50219 USA

PHONE: (888) VERMEER

July 3, 2020

To Whom It May Concern,

This letter is to confirm that Vermeer Southeast, located at 1060 W Industrial Avenue, Boynton Beach, FL 33426 is our official and approved provider of Vermeer Corporation for equipment and parts in Florida, Georgia and Alabama. By signing this letter, we authorize Vermeer Southeast to offer Vermeer equipment, parts and service for all equipment manufactured by Vermeer Corporation.

Additionally, Vermeer Corporation, located at 1210 E Vermeer Rd, Pella, Iowa USA, is the sole source manufacturer of Vermeer equipment and parts which are distributed throughout the world by dealers who are assigned exclusive territories.

Please do not hesitate to contact us if you have any additional questions regarding our relationship with Vermeer Southeast.

Regards,

A handwritten signature in black ink that reads "Tony Briggs".



**Tony Briggs**

Vice President, Sales & Distribution

1210 Vermeer Road East | Pella, Iowa 50219 USA

**O:** 641-621-7980 | **M:** 641-780-4014 | **F:** 641-621-7774

[vermeer.com](http://vermeer.com)

**EQUIPPED TO DO MORE.**

Kimberly Smiley,

I am very happy that you are considering Vetted Solutions / Vigilant Solutions as your LPR provider, and I am pleased to present you with the following elements which should support a *sole source* justification for your LPR project utilizing Vigilant Solutions LEARN backend.

- Vigilant Solutions owns and manages the single largest license plate recognition (LPR) data sharing initiative, known as the National Vehicle Location Service (NVLS). NVLS consists of over 9.0 billion LPR scans, and is growing at a rate of 35-40 million monthly. This extensive LPR data set provides intangible value from an investigative perspective.
- Vigilant Solutions offers a centralized hosted LPR offering eliminating any requirements of server hardware, database expertise, and software maintenance from the Agency. This hosted offering is made available by Vigilant in a secure data center with full backup and redundancy. This service from Vigilant comes at no additional cost to the Agency, and provides data storage, database optimization, and software updates.
- Vigilant Solutions offers a proprietary feature known as the Mapping Alert Service (MAS). MAS enables the Agency to leverage the data sharing initiative of NVLS to match ALL available LPR data against Agency hotlists and provide "hits" on a map interface with agency-customizable icons. This can be used both to locate vehicles of interest, and also to visualize criminal "hot-spots" for predictive policing efforts.
- Vigilant Solutions offers a proprietary feature in its mobile LPR system known as the Mobile Hit Hunter (MHH). Similar to MAS, MHH enables the Agency to match recent NVLS data against the Agency hotlists and distribute any resulting "hits" to MHH-equipped patrol vehicles that are within a two-mile radius of the suspect vehicle. This service greatly enhances the efficiency of officers on patrol.
- Vigilant Solutions offers a proprietary smartphone application known as the Mobile Companion. Available for both iPhone and Android devices, the Mobile Companion allows for an agency user to capture license plate images for checking against agency hotlists, contribute plate reads to NVLS, and

## Vetted Security Solutions

Tel 901-545-9825  
Fax

4185 35th St N, St  
Petersburg FL 33714

[www.vettedsecuritysolutions.com](http://www.vettedsecuritysolutions.com)  
[rbarnett@vettedsecuritysolutions.com](mailto:rbarnett@vettedsecuritysolutions.com)



Vetted Solutions is the only certified Wanco / Vigilant partner operating in the state of Florida.

The above qualifications demonstrate why Vetted Solutions / Vigilant Solutions is uniquely qualified to meet the needs of Collier County Sheriff's Office. We look forward to serving you.

Best Regards,

Ryan Barnett  
Owner / Principal  
Vetted Security Solutions  
Authorized Vigilant Solutions Gold Partner



**Viking Life-Saving Equipment (America), Inc.**  
1141 Ingleside Road, Norfolk, VA 23502  
Tel. 1-800-727-2628 / 757-855-2233

July 7, 2020

RE: Sole Source Document  
Margate Fire Department  
C/O: Kimberly Smiley, CPP

To Whom It May Concern,

This letter is to indicate that Viking Life-Saving Equipment (US), Inc. states that Hydro-Stat, Inc. is the sole source of distribution for Viking Turnout Gear within the state of Florida, in the US Governmental market.

Hydro-Stat, Inc. is a preferred distributor for all of our products within the state of Florida, with special commercial rights for our NFPA turnout gear. The Contact information for Hydro-Stat, Inc. is as follows:

Rick Nickels  
PH: 954-428-7677  
[Rnickels@hydrostat.com](mailto:Rnickels@hydrostat.com)  
1111 S.W. 1<sup>st</sup> Way  
Deerfield Beach, FL 33441

Should you have any questions, please feel free to contact me at any time.

Respectfully,

Kenneth Crouch

Kenneth Crouch  
Regional Sales Manager  
[KC@viking-life.com](mailto:KC@viking-life.com)  
(757) 323-1153

August 3, 2020

City of Margate  
Attn: Kimberly Smiley, CPP  
5790 Margate Blvd  
Margate, FL 33063  
[ksmiley@margatefl.com](mailto:ksmiley@margatefl.com)

Subject: **Manufacturer's Representative for Wallace & Tiernan®**

Kimberly Smiley,

This letter is to inform you that Water Treatment and Controls Company is the exclusive municipal Manufacturer's Representative for Evoqua Water Technologies, LLC - Wallace & Tiernan® equipment, parts and services for the following states:

***Georgia, Florida and Alabama***

With Headquarter offices located at:

Headquarters address  
9900A North Palafox Street  
Pensacola, FL 32534-1227  
Telephone: 850.474.1805

And Regional Sales Offices in Gulf Breeze, Cape Coral, Gainesville, Leesburg and Vero Beach, FL, Atlanta, GA and Abbeville, AL

Evoqua utilizes exclusive municipal Manufacturer's Representatives to promote and support our equipment on a regional basis.

If you have any questions or require additional information please feel free to contact me.

With kind regards,

*David Bridgers*

David Bridgers  
Technical Sales Manager, Wallace & Tiernan



Weir Minerals North America

2701 S Stoughton Rd.

Madison, WI 53716

608-221-2261

December 11, 2019

Kimberly Smiley, CPP  
Purchasing Specialist  
City Of Margate – Purchasing Dept.  
5790 Margate Blvd.  
Margate, FL 33063

Subject: Single Source Letter.

Dear Kimberly,

Weir Slurry Group, Inc., dba Weir Minerals North America is the manufacturer of Warman, Galigher, ASH, and Hazleton pumps.

New pumps and spare parts for these pumps can be purchased from our certified stocking distributor in Florida, Mid State Industrial.

Mid State Industrial  
2730 Mine and Mill Road  
Lakeland, FL 33801  
863-665-4555

Contacts:

Customer service – Jessica Winters

Pump Shop – Steve Sadler

Brian Sullivan  
Florida Area manager – Weir Minerals North America  
608-770-7797  
[Brian.t.sullivan@mail.weir](mailto:Brian.t.sullivan@mail.weir)  
[www.minerals.weir](http://www.minerals.weir)

December 6, 2019

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

Re: Sole source letter.

Dear Kimberly:

Please be advised that Watson-Marlow Pumps Group, Inc. is the sole manufacturer of Watson Marlow and Bredel peristaltic pumps in North America. Our factory is based in Wilmington, MA.

Our sole authorized municipal representative for Margate, FL is Moss-Kelley, Inc., located in Coral Springs and Lake Mary, FL.

Should you have any questions or require any clarification regarding this or any matter, please feel free to contact this office.

Best Regards,

Henry Taubenfeld

Henry Taubenfeld  
District Sales Manager, Environmental  
Watson-Marlow Fluid Technology Group

[www.wmftg.com](http://www.wmftg.com)

M: 585-727-1464

Cc: Michele Shuminer, Moss-Kelley Inc.





**Weir Specialty Pumps**  
440 West 800 South  
Salt Lake City, UT 84101-2229  
T 801 359 8731  
F 801 355 9303  
weirsp.com

4 June 2019

City of Margate  
Margate, FL 33063

**Subject: Letter of Exclusivity**

To whom it may concern:

Specialty Pumps and Systems LLC, d/b/a/ Weir Specialty Pumps, is the manufacturer of WEMCO®, Roto-Jet®, and WSP™ proprietary pumping equipment and is owned by Weir Group PLC in Glasgow, Scotland. We are located in Salt Lake City, Utah, and our federal I.D. number is 87-052-9231.

Weir Specialty Pumps is the sole source for WEMCO® Torque-Flow® recessed impeller pumps; WEMCO® Hydrogritter® grit separation systems; WEMCO® WSF™ Screw-Flow centrifugal pumps; Weir Specialty Pumps (WSP™) Chop-Flow™ chopper pumps, Self-Primer pumps, and Non-Clog pumps; and parts for all the aforementioned pumping equipment.

Our product distribution channel is structured on an exclusive geographic basis. For municipal projects inside the waste treatment facility in Margate, Florida (Broward County), TSC-Jacobs, Inc. is our exclusive representative and distributor for all products listed in the second paragraph. This applies to all new equipment sales as well as startups, testing, and maintenance services provided by Jacobs Air Water Systems (JAWS), a sister company of TSC-Jacobs, Inc. The companies can be reached as follows:

**TSC-Jacobs, Inc.**  
11021 Countryway Blvd.  
Tampa, FL 33626  
813-888-5556

**Jacobs Air Water Systems**  
11023 Countryway Blvd.  
Tampa, FL 33626  
813-854-2354

Thank you for the opportunity to serve you, and please do not hesitate to contact me if you have any questions.

Best regards,

Katharine Bailey  
Supervisor, Applications Engineering  
Municipal Markets  
Weir Specialty Pumps





WILO USA LLC, 9550 W. Higgins Rd. #300, Rosemont, IL 60018  
Wilo USA LLC, 86 Genesis Parkway, Thomasville, GA 31792

12/09/2019

December 9, 2019

Dear Valued Customer

Subject: Exclusive Distributor

Wilo USA LLC, a subsidiary of Wilo SE, is the sole provider in the United States of pumps and mixers manufactured under the Wilo brand.

This letter confirms that PSI Technologies, Inc. is our exclusive sales distributor for Wilo USA LLC. [Previously known as EMU until purchased by Wilo AG in 2003] water & wastewater pump and mixer sales for your served area as of October 1, 2018. PSI Technologies is a Wilo Authorized Service Center. This responsibility includes purchase of new products, OEM repair parts, repairs, maintenance and warranty administration.

Your contact for name of Representative is:

PSI Technologies, Inc.  
Address 3520 Investment Lane, Unit #3  
Phone 305-998-1371  
Email [eric@psi-tech.com](mailto:eric@psi-tech.com)

If you have questions regarding this issue, please contact Harold Adams at [Harold.adams@wilo-usa.com](mailto:Harold.adams@wilo-usa.com) or the writer below.

Sincerely,

Joseph Jackson  
Water Management  
Director of Sales  
Wilo USA LLC

CC: Harold Adams, SE Sales Manager  
Stacy Curti  
Ray Brooks



Winner Building  
32 West State Street  
Sharon, Pennsylvania 16146

(724) 981-1152 Office  
(724) 981-1034 FAX  
[www.theclub.com](http://www.theclub.com)

July 7, 2020

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Kimberly,

Thank you for your interest in using a Winner International product for your upcoming auto theft education and reduction program. To better serve the agencies with whom we partner, Winner International offers a product designed exclusively for law enforcement use. This is our model #504 which is a bright yellow, highly visible steering wheel lock with "Auto Theft Task Force" printed in bold black lettering on the shaft. This product is designed for passenger cars, light trucks, and smaller SUVs.

The Law Enforcement price for the model 504 is \$12.49 per unit for quantities of 1 – 71. The per unit price drops to \$11.87 for quantities of 72 or more.

**Winner International is the sole source provider of the model 504 Auto Theft Task Force Club.**

No other manufacturer is producing this product. There are no other sources, including Winner International's vendors, distributors, and retailers.

In addition, we offer the model #3000 Club Twin Hooks at special Law Enforcement pricing. This steering wheel lock is bright yellow, 3 inches longer than the model 504, and has double hooks at each end so that it can be firmly secured to both sides of the steering wheel. Unlike the model 504, the model 3000 is available in retail stores for approximately \$30. The Law Enforcement price for the model 3000 is \$13.92 per unit for quantities of 1 – 71. The per unit price drops to \$13.22 for quantities of 72 or more.

For either model, Winner International will pay shipping costs for orders of \$2000. Net 30 terms are offered on government purchase orders and we also accept MasterCard, Visa, America Express, and Discover.

Please contact me or Venesta Kirk in our office if you need additional information. Attached is our W-9.

Thanks,

Barry Schoch  
Sales Manager  
Winner International, Inc.

800-524-3345 x2087  
[barrys@winner-intl.com](mailto:barrys@winner-intl.com)

Attachment: W-9 Form

cc: Venesta Kirk

July 6, 2020

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

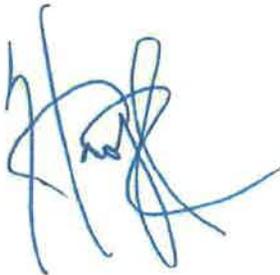
REF: Representation of AVEVA Operator Interface Products

This letter is to certify that Wonderware Southeast (aka InSource Solutions) is the only authorized distributor in the area of industrial operator interface products from AVEVA and the only company authorized by AVEVA to sell and support our products.

As the exclusive distributor of AVEVA operator interface products in Florida, Wonderware Southeast is the only authorized distributor in the area for City of Margate to purchase Wonderware software and support.

AVEVA industrial operator interface products may be procured and supported by contacting Wonderware Southeast. Please call me or anyone at Wonderware Southeast whenever we can be of service.

Sincerely,



Eric Talbott  
AVEVA Software, LLC  
Commercial Operations Manager  
Ph: 949-639-8609

AVEVA Software, LLC  
26561 Rancho Parkway South  
Lake Forest, CA 92630 USA  
Phone: +1 949 727 3200  
Fax: + 1 949 727 3270

 [linkedin.com/company/aveva](https://www.linkedin.com/company/aveva)  
 [@avevagroup](https://twitter.com/avevagroup)



aveva.com



Industrial Control Systems  
1041 Woodward Way  
Fort Collins, CO 80524, USA  
970-482-5811

June 4, 2019

To Whom It May Concern,

Governor Control Systems, Inc. (GCS) with Woodward Authorized Independent Service Facilities in Fort Lauderdale Florida; Mandeville, Louisiana; Norfolk, Virginia, and Everett, Washington is the Woodward Authorized Independent Service Facility (AISF) for the Southeastern, South Central, Mid-Atlantic and Northwest/Pacific United States, Central America, Caribbean, Suriname and the Guyana's. GCS territory and area of responsibility for sales of New Woodward Controls and Parts is comprised of the following:

Southeast, South Central, Mid-Atlantic, and Northwest/Pacific United States

Alabama	Alaska	Arkansas	Florida	Georgia
Hawaii	Idaho (Northern)	Kentucky	Louisiana	Mississippi
North Carolina	Oregon	South Carolina	Tennessee	Virginia
Washington	West Virginia			

Central America, Caribbean, Suriname and the Guyana's

Anguilla	Costa Rica	Haiti	St. Kitts & Nevis
Antigua & Barbuda	Curacao	Honduras	St. Lucia
Aruba	Dominica	Jamaica	St. Martin/St. Maarten
Bahamas	Dominican Republic	Martinique	St. Vincent & Grenadines
Barbados	El Salvador	Montserrat	Suriname
Belize	Grenada	Nicaragua	Trinidad & Tobago
Bermuda	Guadeloupe	Panama	Turks & Caicos
British Virgin Isl.	Guatemala	Puerto Rico	US Virgin Islands
Cayman Islands	Guyana	Fr. Guyana	Venezuela

GCS was first authorized by Woodward in 1998 and continues to meet the stringent criteria required by Woodward of its AISFs. GCS maintains inventory of controls and spare parts and has service facilities throughout its region staffed with factory trained sales and service technicians. GCS also has an engineering staff dedicated to the Woodward product line that is readily available to assist customers within their region. GCS is authorized and certified by Woodward to perform warranty evaluations, training, repair, and field service work for all standard Woodward products worldwide.

Regards,

Tim Harwick  
Woodward, Inc.  
Account Manager | Aftermarket North America, S.E. Asia  
P: +760-758-8802 | M: +760-470-2541  
[tim.harwick@woodward.com](mailto:tim.harwick@woodward.com)  
[www.woodward.com](http://www.woodward.com)



July 29th, 2020

City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

To whom it may concern,

Ethosoft, Inc. is the sole manufacturer and sole distributor of the X-LIMS Laboratory Information Management System. In addition, we are the only company that conducts support and maintenance for the X-LIMS product.

Sincerely,



Bill Moss

*President  
Ethosoft, Inc.  
Phone: (800) 870 - 7014 ext. 112  
Email: [bmoss@ethosoft.com](mailto:bmoss@ethosoft.com)*

Kimberly Smiley  
City Of Margate Florida  
901 North West 66th Avenue  
Margate Fl, 33063-3464

This is to certify that Zenner USA is the only company who can provide replacements or new compatible products that will work with your installed Datamatic system. Zenner has sole ownership of the IP used in the products and has purchased all the Mosaic assets left by Datamatic Ltd. from the bankruptcy estate in June of 2014. The Zenner/ Mosaic MIUs & MIU Lid lock products are specific and cannot be sold to you by any other company.

Best regards,  
Richard Sanders,



Date: 7-3-20  
President, Zenner

Mike Bush  
City Of Margate Florida  
DEES Dept.  
901 North West 66th Avenue  
Margate Fl, 33063-3464

This is to certify that Fortiline Waterworks, Inc and their branch offices are the only authorized distributor of Zenner water meters and meter parts for the State of Florida.

Best regards,  
Richard Sanders,



Date: 10-12-20  
President, Zenner



269 Mill Road  
Chelmsford, Massachusetts 01824-4105  
978-421-9655 (main)  
978-421-0025 (fax)  
www.zoll.com

July 6, 2020

Kimberly Smiley, CPP  
Purchasing Specialist  
City of Margate – Purchasing Dept.  
5790 Margate Boulevard  
Margate, FL 33063

Dear Kimberly:

Thank you for your interest in the AutoPulse® Non-invasive Cardiac Support Pump, a revolutionary new resuscitation system that offers the promise of normal blood flow during sudden cardiac arrest.

Please be aware that ZOLL® Medical Corporation is the only company that manufactures and markets the AutoPulse. No other organization is authorized to sell the product in the United States. Further, there are no other devices on the market today that can mimic the AutoPulse's unique mechanism of action and achieve its unprecedented clinical results.

Lastly, there are multiple ancillary items that are unique to the AutoPulse and its functionality. Like the AutoPulse, no other organization is authorized to sell these products, which include but are not limited to the following:

- AutoPulse LifeBands # 8700-0706-01
- AutoPulse Lithium Ion Batteries # 8700-0752-01
- AutoPulse SurePower Charger # 8700-0753-01
- AutoPulse Soft Carry Case # 8700-000758-01
- AutoPulse Soft Stretcher # 8700-0712-01
- AutoPulse Quick Case # 8700-000850-40

Should you have any questions or require additional information please don't hesitate to contact me at (800) 348-9011 x 9657.

Sincerely,

*Nancy Branco*

Nancy Branco  
Contracts Specialist