



REP SERVICES, INC.

Experts at Play & Outdoor Spaces

Site Amenities ■ Playground Equipment ■ Safety Surfacing ■ Shade
Phone: 407.831.9658 Fax: 866.232.8532 E-mail: sales@repservices.com

CGC1508223

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Please mail POs, contracts and checks to:

Rep Services, Inc.
581 Technology Park, STE 1009
Lake Mary, FL 32746-7127

Proposed To: City of Margate Parks & Recreation 5790 Margate Blvd. Margate, FL 33063	Ship To: TBD at a later date	Bill To: City of Margate Parks & Recreation 5790 Margate Blvd. Margate, FL 33063
Attn: Michael Jones	Attn:	Attn: Michael Jones

Project No: 16406	Project Name: City of Margate- Southeast Park	Project Contact: Michael Jones
Proposal No: 16406.01	Proposal Name: Southeast Park	Project Location: 655 SW 50th Ave Margate, FL 33068 Project County: Broward
Proposal Date: 4/5/2019	Proposal Expires: 8/1/2019	
For Questions Contact: Jacqui Rohrborn ☎ 407-915-7860 ✉ jacqui@repservices.com		
Sales Consultant: Debbie Levine ☎ 561-353-0980 ✉ debbie@repservices.com		Opt/Rev: A/0 Printed: 6/4/2019 - JR

Vendor: Landscape Structures	Proj Drawings: 1134642-01-02	568491
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Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Play Area 2-5							
Custom	CP004320	9 EA	UPCHARGE PER BALL CONNECTOR TO LOOK LIKE A SOCCER BALL	735.00	-2.0%	720.30	6,482.70
Bridges & Ramps	WV173575A-001	1 EA	Swiggly Stix Bridge DB	4,320.00	-2.0%	4,233.60	4,233.60
Motion & More Fun	WV173582A-001	1 EA	Imagination Table DB	1,600.00	-2.0%	1,568.00	1,568.00
Signs	IP182503A-001	1 EA	Welcome Sign (LSI Provided) Ages 2-5 years Direct Bury	0.00	-2.0%	0.00	0.00
Slides & Gliders	WV164174A-001	1 EA	Cozy Coaster Slide w/ASTM Handrail DB w/Stairs Under Medium Arch	6,025.00	-2.0%	5,904.50	5,904.50
Tunnels	WV173574A-001	1 EA	Wee Crawl Tunnel DB	3,030.00	-2.0%	2,969.40	2,969.40
Weevos	WV164170A-001	1 EA	Weevos 3 Arch Mainstructure DB Only	3,010.00	-2.0%	2,949.80	2,949.80
Play Area 2-5 Total:							\$24,108.00

Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Play Area 5-12							
Custom	CP003691	4 EA	10" SOCCER BALL POD STEPPER DB	300.00	-2.0%	294.00	1,176.00
	CP006397	1 EA	SOCCER BALL BUBBLE PANEL Above Deck	3,355.00	-2.0%	3,287.90	3,287.90
	CP006428	7 EA	BALL CLAMP: SOCCER BALL clamps on PB post	1,380.00	-2.0%	1,352.40	9,466.80
	CP007366	3 EA	24" SOCCER BALL POD STEPPER DB	330.00	-2.0%	323.40	970.20
	CP008246	1 EA	SOCCER THEMED STAND UP SPINNER. DB ProShield spinner post with white over black perm soccer ball standing area.	2,275.00	-2.0%	2,229.50	2,229.50
	CP008299	1 EA	72" SOCCER BALL VERTICAL ASCENT Routed images of soccer balls.	1,620.00	-2.0%	1,587.60	1,587.60
	CP010648	1 EA	PORTAL CLIMBER LEFT MINUS 1 HANDHOLD ASSEMBLY Connects PB to Netplex ONLY	4,530.00	-2.0%	4,439.40	4,439.40
Climbers	PB152907C-001	1 EA	Deck Link w/Barriers Steel end panels 3 Steps	2,425.00	-2.0%	2,376.50	2,376.50
	PB176078B-003	1 EA	Lollipop Climber 72"Dk DB	1,340.00	-2.0%	1,313.20	1,313.20
Decks	PB111231A-001	3 EA	Triangular Tenderdeck	720.00	-2.0%	705.60	2,116.80
	PB119646A-001	2 EA	Tri-Deck Extension	695.00	-2.0%	681.10	1,362.20
	PB121948A-001	1 EA	Kick Plate 8"Rise	105.00	-2.0%	102.90	102.90
	PB152911A-004	1 EA	Curved Transfer Module Left 32"Dk DB	2,160.00	-2.0%	2,116.80	2,116.80
Enclosures	PB120314B-001	1 EA	Wire Barrier w/Wheel Above Deck	815.00	-2.0%	798.70	798.70
Mainstructures	PB224088B-001	1 EA	Skyport Climber w/Double Swoosh Slide for 13-Post Mainstructure DB Only	30,410.00	-2.0%	29,801.80	29,801.80
	PB224091A-001	1 EA	Netplex 13-Post No Roof Steel Posts and DB Only	10,705.00	-2.0%	10,490.90	10,490.90
Motion & More Fun	PB111357A-001	1 EA	Chinning Bar Alum DB	485.00	-2.0%	475.30	475.30
PlayBooster	PB193172A-001	1 EA	Watermill Climber	4,245.00	-2.0%	4,160.10	4,160.10
Posts	PB111404A-001	4 EA	148"Alum Post DB	355.00	-2.0%	347.90	1,391.60
	PB111404B-001	1 EA	140"Alum Post DB	340.00	-2.0%	333.20	333.20
	PB111404E-001	2 EA	116"Alum Post DB	280.00	-2.0%	274.40	548.80

	PB111404F-001	1 EA	108"Alum Post DB	275.00	-2.0%	269.50	269.50
	PB111404Z-001	1 EA	182"Steel Post DB (44" Bury)	430.00	-2.0%	421.40	421.40
Signs	IP182503C-001	1 EA	Welcome Sign (LSI Provided) Ages 5-12 years Direct Bury	0.00	-2.0%	0.00	0.00
Slides & Gliders	PB222708A-001	1 EA	WhooshWinder Slide 72"Dk DB	4,595.00	-2.0%	4,503.10	4,503.10

Play Area 5-12 Total: \$85,740.20

Discount Applied: \$2,241.80			Product Subtotal:	\$109,848.20
			Signed & Sealed Engineering:	\$2,500.00
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 6,336 lbs Freight Charge:				\$7,540.00
			Landscape Structures Total:	\$119,888.20

Vendor: LSI SkyWays **Proj Drawings:** 1134642-01-02 568492

Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Shade	IP215192D-001	1 EA	SkyWays Hip 50'x60' Shade 14' Roof Height	29,870.00	-2.0%	29,272.60	29,272.60

Discount Applied: \$597.40			Product Subtotal:	\$29,272.60
			Signed & Sealed Engineering:	\$1,700.00
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 8,117 lbs Freight Charge:				\$3,594.50
			LSI SkyWays Total:	\$34,567.10

Vendor: Foreverlawn Tampa Bay **Proj Drawings:** 1134642-01-02 568493

Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Surfacing	FOR-EXTREME PGG	3,000 EA	ForeverLawn Extreme PGG Delivered and Installed.	16.13	-2.0%	15.81	47,430.00

Discount Applied: \$960.00			Freight: Prepaid Ship Method: Best Way FOB: Destination Freight Charge:	Included
			Foreverlawn Tampa Bay Total:	\$47,430.00

Vendor: RSI Installer 568494

Item	Qty	Description	Unit Price	Ext Price
PERMIT FILING	1 EA	Labor charge for Licensed Contractor to file for building permit from the appropriate jurisdiction. NOTE: Permit Fees charged by the jurisdiction will be prepaid and invoiced separately and may require a change order to your Purchase Order or Contract.	800.00	800.00
STORAGE	1 EA	Storage Container for (1) month during installation	750.00	750.00
TRASH REMOVAL	1 LT	Trash removal from jobsite	1,700.00	1,700.00
DEMO	1 LT	Demolition of existing equipment and 180lf of concrete for shade footers.	3,290.00	3,290.00
SITE WORK	3,000 SF	Prep site for surfacing	1.65	4,950.00
INS-LSI	1 LT	Equipment Installation - Landscape Structures drawing 1134642-01-02	33,920.00	33,920.00
INS-CON FT	4 EA	Install concrete footing(s) for SKY Hip 50x60 Shade Structure.	790.00	3,160.00
INS-SKY	1 LT	Equipment Installation - LSI SkyWays Hip 50x60 Shade Structure.	19,735.00	19,735.00
INS-SURFACING SUBBASE	3,000 SF	Install #57 Stone subbase for surfacing at 4-6 inches depth	2.65	7,950.00
INS-CON CURB	210 LF	Installation of concrete curbing	26.30	5,523.00
			RSI Installer Total:	\$81,778.00

General Terms of Sale and Proposal Summary

Net 30	Product:	\$190,750.80
	Installation:	\$81,778.00
	Freight:	\$11,134.50
	Proposal Total:	\$283,663.30

Notes

The Clay County Contract #18/19-2 provides a 2% discount on LSI product. The maximum price for installation is 50% of the product price. (Installation does not include site prep, slabs, footings or engineering).

The Clay County Contract #18/19-2 provides a 2% discount on LSI SkyWays product. The maximum price for installation is 75% of the product price. (Installation does not include site prep, slabs, footings or engineering).

The Clay County Contract #18/19-2 provides a 2% discount on ForeverLawn product. Installation is included in the price of the product.

Basis of Proposal
Our proposal is based upon our discussion during my visit

Estimated project completion schedule

(This schedule starts when all needed information to direct engineering has been gathered.)

- 4 Weeks: Engineering
- 4 Weeks+/- Permitting, finishes, etc..
- 8 Weeks Longest manufacturing lead time. (Typical for scheduling.)
- 1 Week Shipping
- 5 Weeks Installation of equipment and surfacing
- 22 Weeks TOTAL WEEKS**

Note that RSI is committed to do all it can to meet the needs of your project.

To be provided by the customer, as applicable:

- Permit Fees assessed by the Building Dept.
- Site Plan or Survey
- Soils testing
- Tree Survey

Scope of Proposal

Please note the vendor requirements itemized below.

Landscape Structures:

When placing an order, please select colors from those shown on pages 262-269 of the catalog.

Protective surfacing material must have a critical height value to meet the maximum fall height for the equipment and be accessible (ref. ASTM F3101).

SkyWays Shade by LSI:

SkyWays units are designed to meet Florida Building Code 6th Edition (2017). The high-density polyethylene fabric is flame retardant conforming to NFPA 701 and ASTM E84 per FBC 3105.3.1. Note that the fabric is to be removed by the owner should winds exceed 75MPH.

FOREVERLAWN - EXTREME:

- Site work by others. Site preparation **NOT INCLUDED** except as noted.
- Provides 8.5' FT fall height for fall zone.
- Product –Foreverlawn Playground Grass Extreme and all associated and required items (such as seaming tape, glue, etc).
- Installation – Performed by FOREVERLAWN of Florida, Inc. Composite nailer boards around the perimeter. #57 stone, spread and compacted. A 1" pad will then be laid over the stone. The grass will then be laid over the pad, seamed and secured. A final layer of crumb rubber will be groomed in.
- Site clean up included.
- Documentation available upon request.

Installation:

Unless otherwise noted, the following items are to be **PROVIDED BY CUSTOMER** prior to installation:

- ALL Site work completed - excavation, removal and grading to proper level prior to installer arrival.
- Site security to prevent theft or vandalism of equipment.
- Water and 110 Electric.
- Underground Utilities Located and Marked prior to installation.
- Storage.
- Trash Dumpster to accommodate construction waste.
- Permitting
- Does not include soil density or concrete testing

THIS PROPOSAL DOES NOT INCLUDE PERMIT FEES ASSESSED BY THE BUILDING DEPT. Those fees will result in additional charges.

Installation Charges on this proposal are based on NO UNFORESEEN conditions in the area, above or below the surface. If unforeseen conditions arise, the installation charges will change to reflect additional costs associated with dealing with those circumstances. Examples of this include, but are not limited to: site not ready upon installer's arrival, underground utilities, or difficulties with footers due to coral rock or ground water in the holes.

The undersigned warrants that he/she is an authorized representative of the company noted and has the requisite authority to bind said company and/or principal. If any particular billing is not paid when due, all outstanding balances, regardless of prior terms, will become immediately due and owing upon demand. Interest on past due amounts will be assessed at 1 ½ % per month or the maximum interest rate permitted by applicable law, whichever is less. Should it become necessary for either party to this contract to institute legal action for enforcement of any provisions of this contract, the prevailing party shall be entitled to reimbursement for all court costs and reasonable attorney's fees incident to such legal action. The parties hereto agree that proper venue for any legal action in any way related to this contract shall be in Seminole County, FL.

Accepted By:

City of Margate

Company Name	Authorized By	Printed Name	Date
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As Its: _____ (Title)