

# Donation Request

07/25/2023 11:21 AM (EDT)



## SPECIAL EVENTS FUNDING/ DONATION REQUEST FORM

Are you applying for an organization or an individual?

Organization

Select to review Donation Request  No

Program Information for  
Organizations

### ORGANIZATION INFORMATION

Organization Name Junior Achievement of South Florida, Inc.

Organization Leader Laurie Sallarulo

Title of Organization Leader: President/CEO

Organization Website [jasouthflorida.org](http://jasouthflorida.org)

Phone Number 954-979-7100

Email address: [danielle@jasouthflorida.org](mailto:danielle@jasouthflorida.org)

Street Address 1130 Coconut Creek Blvd.

City Coconut Creek

State Florida

ZIP Code 33066

Tax ID: 59-0871446

Total number served by  
organization in the last calendar  
year. 73000

Number of Margate residents  
served last calendar year. 1400

Total number of Margate residents projected to be served in the next calendar year: 1400

FDACS Charity Registration Number: 1491

[Click this link to look up your FDACS Number.](#)

Indicate which of the following criteria your organization meets. (check all applicable)

- Tax Exempt 501(c)3, 501(c)4, or 501(c)6
- No a private Foundation as defined under IRS Code 509.4
- Volunteer Board of Directors is the governing body
- Independent audit is performed each year.
- Annual budget approved by the Board of Directors
- Registered with Charity Navigator

Brief description of the organization.

Junior Achievement of South Florida's (JA) mission is to empower our youth with the knowledge, ability, and confidence to navigate their futures, drive our economy, and lead our community.

JA envisions a world where young people have the skillset and mindset to build thriving communities. JA also believes education can be a catalyst to a life of opportunity and true economic mobility. For far too many students, because of a lack of community resources, family financial means, or limited career readiness opportunities, this is not their reality.

JA's goal is to promote competencies around work and career readiness, financial literacy and entrepreneurship amongst students. The service delivery model, which combines caring volunteers with proven programs, has been shown to promote self-belief and a sense of purpose in students. These outcomes go beyond the individual aspects of knowledge, attitude, and skills to foster a holistic "I Can" mindset, helping young people gain confidence in their ability to feel they have more control of their live

Guided by their mission, vision, and goals, JA works to train the next generation of business leaders, employees and consumers by educating students about financial literacy, entrepreneurship, and work readiness.

## FUNDING REQUEST INFORMATION

Amount of funding requested: 1000

Total budget/cost for Special Event 3659177

Percent of funding request used to provide services: 100

Percent of funding request used for administration: 0

**Please describe the intended use of requested funds and indicate the time period you are requesting these funds for.**

Junior Achievement of South Florida's (JA) mission is to empower our youth with the knowledge, ability, and confidence to navigate their futures, drive our economy, and lead our community.

JA is seeking funding of approximately \$10 per student (\$1,000) to help provide 100 students from the City of Margate the opportunity to participate in JA's suite of programmatic offerings, including:

JA BizTown is an engaging, hands-on program that introduces 20,000 5th graders to economic concepts, workplace skills, and personal and business finances in a simulated city built for young students. Students participate in a series of classroom lessons, where they learn about applying for jobs, voting, career opportunities, customer service, paychecks, savings and more. Then, after 16-20 hours of classroom curriculum, the students put their knowledge to work at JA BizTown, where they operate a simulated economy and run businesses. Students get hands-on experience of being citizens, consumers, employees, and business owners.

JA Finance Park is a program where 20,000 eighth grade students a year learn to make intelligent, lifelong financial decisions, including those related to income, expenses, savings, investing and credit. After 16-20 hours of classroom curriculum, the program culminates in a hands-on budgeting simulation at JA World's Finance Park where students apply their learned concepts in a life-like business environment.

JA Career Bound program is a program in which approximately 200 students build work-ready skills, gain knowledge of local industries and offer businesses a fresh perspective on productivity problems. During their 11-month experience, students collaborate with their peers in business challenges with host partners, meet industry leaders, build strong workforce skills and have summer internship opportunities.

The JA Fellows program offers over 600 students across 25 high school teams the opportunity to create a real revenue-generating company, starting from ideation to incubation. Students participate in a preliminary Spark Tank Week, pitching their ideas to Sharks, and end with local and national "Company of the Year" competitions.

The 3DE School Model re-engineers high school education to be more relevant, experiential, and authentically connected to the complexities of the real world. 3DE Schools fully prepares today's students for the demands of tomorrow's economy by integrating business challenges (i.e., real-world concepts) directly into education, learning moves past theory to heighten students' appreciation for academics and long-term workforce aspirations. 3DE served 250 students last year and anticipates doubling that this upcoming year.

The Stock Market Challenge is an interactive simulation in which high school students compete against each other in teams in a simulated stock market environment that is hectic, loud, exciting and filled with energy. Student teams are given \$500,000 in fake currency used to make their initial stock selections from more than 25 fictitious companies before the challenge begins.

JA Inspire is a virtual career exploration fair targeting up to 20,000 8th, 11th and 12th grade students, introducing them to high growth/high demand career pathways. Students prepare with a blended curriculum leading up to the event and a complete debrief on the experience following the day.

**Please provide a needs statement (Why do you need the requested funds?):**

From elementary school through high school, JA programs deliver the mission to help develop a better understanding of the free enterprise system and concentrate on such core values as workforce readiness, entrepreneurship, and financial literacy. Working through relevant and powerful tasks with volunteers from the community, each student begins to see and believe how they can both succeed personally and have a positive impact on their family, their school, their community, and their world.

**Explain the public benefit (educational, economic, health, etc.) to the City of Margate and its citizens from the City funds received:**

JA's suite of programmatic offerings are educational programs that all offer a solid foundation to youth for which to grow. JA's programs provide youth with opportunities to understand their responsibilities toward becoming the productive, effective, and ethical employees that employers of the future are already demanding. It often is the first step to understanding the business world and their part in it, while increasing the potential completion of their education.

**Please provide an outcome statement (What will be accomplished with the money?) explaining the impact as a result of obtaining funding from the City:**

**Demonstrate how you will evaluate your results. These measures need to be directly related to the need and expected outcome:**

100 Margate students will participate in one of JA's programs in FY 2024

Of those 100 students, 90% will display in an increase in knowledge gained via pre-post survey results

90% of students served will have a better understanding of future career opportunities/pathways

80% of students show improved financial literacy knowledge

**Have you requested funding from other sources?** YES

**Please list the name and amount of funding being requested from other sources::**

i. **Name of funding source:**

City of Pompano Beach

**Amount being requested:**

22500

ii. **Name of funding source:**

City of Fort Lauderdale

**Amount being requested:**

33900

iii. **Name of funding source:**

City of Hollywood

**Amount being requested:**

14000

**Has your organization received funding from the City of Margate in the past?**

YES

**An affidavit must be completed by a funding recipient within two weeks of an event/expenditure.** Please contact the City Manager's Office at (954)935-5305 or email [citymanager@margatefl.com](mailto:citymanager@margatefl.com), to request an affidavit form, if you did not submit an affidavit for a prior funding award. **Failure to provide an affidavit for prior funding awards will delay consideration of your funding request until the notarized affidavit has been provided.**

**Prior Funding Requests**

- i. Click the plus (+) sign to add additional years and amounts.

**Year or prior funding request.**

2016

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**Amount of prior funding request.**

1000

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- ii. Click the plus (+) sign to add additional years and amounts.

**Year or prior funding request.**

2017

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**Amount of prior funding request.**

1000

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- iii. Click the plus (+) sign to add additional years and amounts.

**Year or prior funding request.**

2018

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**Amount of prior funding request.**

1000

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- iv. Click the plus (+) sign to add additional years and amounts.

**Year or prior funding request.**

2019

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**Amount of prior funding request.**

1000

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- v. Click the plus (+) sign to add additional years and amounts.

**Year or prior funding request.**

2020

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**Amount of prior funding request.**

1000

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- vi. Click the plus (+) sign to add additional years and amounts.

**Year or prior funding request.**

2021

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**Amount of prior funding request.**

1000

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- vii. Click the plus (+) sign to add additional years and amounts.

**Year or prior funding request.**

2022

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**Amount of prior funding request.**

1000

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# BACKUP DOCUMENTATION

## Document Checklist

- Florida Division of Corporation Registration
- Charity Navigator Information
- 501(c)3, 501(c)4, or 501(c)6 notification letter
- Current Form 990
- Last completed audit
- Annual Budget
- Letters of community support
- FDAC Registration

Upload file(s) or take photo(s) of all backup information. Click the plus ("+" sign to add additional documents or images.

### Upload backup documentation.

*File(s) attached:*



Florida Division of Corporation.pdf



Charity Navigator - Rating for JUNIOR ACHIEVEMENT OF SOUTH FLORIDA.pdf



JA USA 501(c)(3) Determination Letter - dated Feb 2, 2023 (1).pdf



Most Recent 990.pdf



Most Recent Audit.pdf



Annual Budget.pdf



Letters of Support.pdf



License Number CH1491.pdf

**This application and its content are considered a public record in accordance with Florida Statutes Chapter 119.**

All of the following must be checked in order to submit this funding request.

By signing this application, I certify  
that the organization or individual  
for which funding is sought has full  
knowledge of the grant request  
and is able to utilize the funds  
sought for their stated purpose.

Pursuant to Florida Statute 95.525, a person who knowingly makes a false written declaration is guilty of the crime of perjury by false written declaration, a felony of the third degree. Under penalties of perjury, by entering my name and Signing below, I declare that I have read the foregoing Application and supportive documentation, and to the best of my knowledge and belief, the facts stated in it are true.

- YES

- YES

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Name

Laurie Sallarulo

Signature

A handwritten signature in black ink, appearing to read "Laurie Sallarulo".

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Date

07/24/2023