

James Wilbur

From: Angela.Curry@dell.com
Sent: Tuesday, January 10, 2017 1:02 AM
Cc: Angela.Curry@dell.com
Subject: Dell Account - Great Discounts through Jan 20th, 2017! Hybrid Cloud! Hyper Converged!

Happy New Year!

Thank you for being one of our valued customers! We look forward to continuing to assist you with your current and future needs.

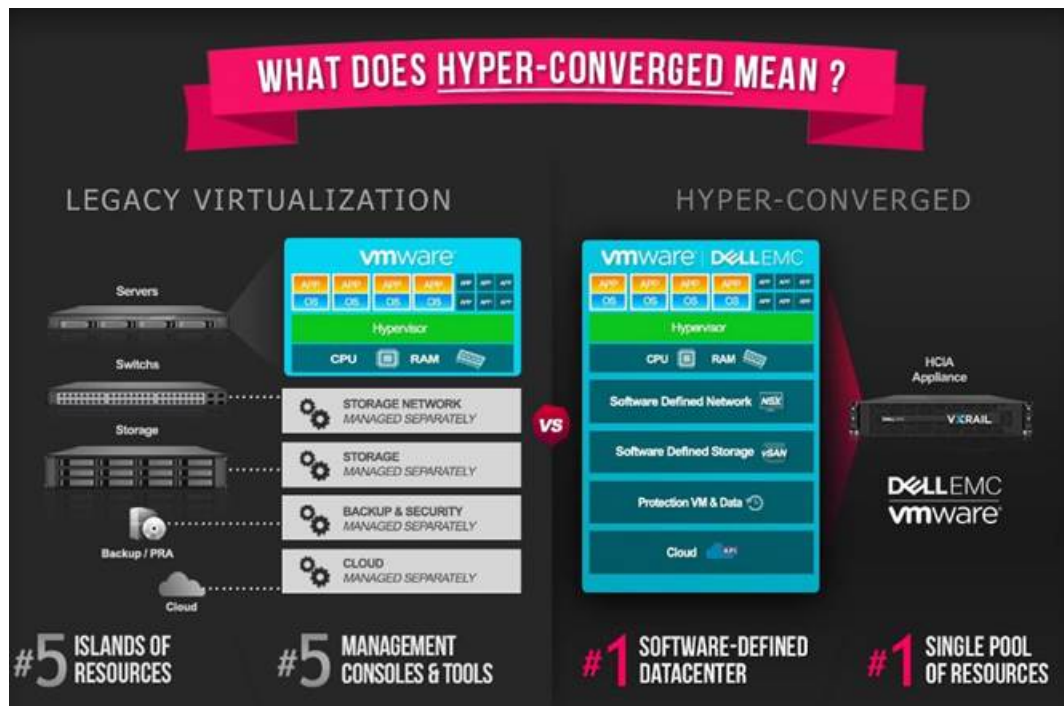
1. We continue to have **great discounts on Enterprise** (servers, storage, networking, back-up, and parts to your data center infrastructure)
2. The **more you purchase the greater the discount** we can provide for you. This means **total spend** on project or **multiple products** purchased.

We are here to help you with your current needs and budgetary quotes for future projects. We can help you with:

1. **40-50% off all servers** (purchased by January 20th, 2017)
2. **45-55% off all networking and storage** (purchased by January 20th, 2017)
3. Backup, DR Site, and Data Security
4. Spare Parts and Warranty Extensions
5. **Power Supplies (APS and UPS), Racks,** Cables – Data Center Infrastructure pieces
6. Projects for next fiscal year? We can set up some Budgetary Quotes for you.

We also have solutions for Some Hot Topics in the IT World:

1. **HYBRID CLOUD** – The hybrid cloud means part public and part private. With the increase of storage space needed for data, most businesses are moving some of their applications to the public cloud, while keeping other applications on the private cloud. Having the HYBRID CLOUD allows for more predictable costs while protecting critical business data. Microsoft has partnered with Dell EMC with a flexible scalable solution all from 1 vendor – Dell EMC.
2. **HYPER CONVERGED** –



Please let us know how we can make your job easier!

Have a great day!



Angela Curry, MAED
 Technical Sales Representative
 Enterprise Solutions Group
 Dell EMC | Medium Business
 Office: 1 512 513-0632 | Angela_Curry@Dell.com
 M-F 8am–5pm CST

To provide feedback, please contact my manager Jeremy_Merz@Dell.com

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As the first integrated IT solution designed specifically for remote-office and small-office environments, the award-winning¹ PowerEdge VRTX integrates servers, shared storage, networking and management together in a single, compact chassis with office-optimized dimensions, acoustics and security.

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