

## James Wilbur

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**From:** Angela.Curry@dell.com  
**Sent:** Tuesday, January 10, 2017 1:02 AM  
**Cc:** Angela.Curry@dell.com  
**Subject:** Dell Account - Great Discounts through Jan 20th, 2017! Hybrid Cloud! Hyper Converged!

Happy New Year!

Thank you for being one of our valued customers! We look forward to continuing to assist you with your current and future needs.

1. We continue to have great discounts on Enterprise (servers, storage, networking, back-up, and parts to your data center infrastructure)
2. The more you purchase the greater the discount we can provide for you. This means total spend on project or multiple products purchased.

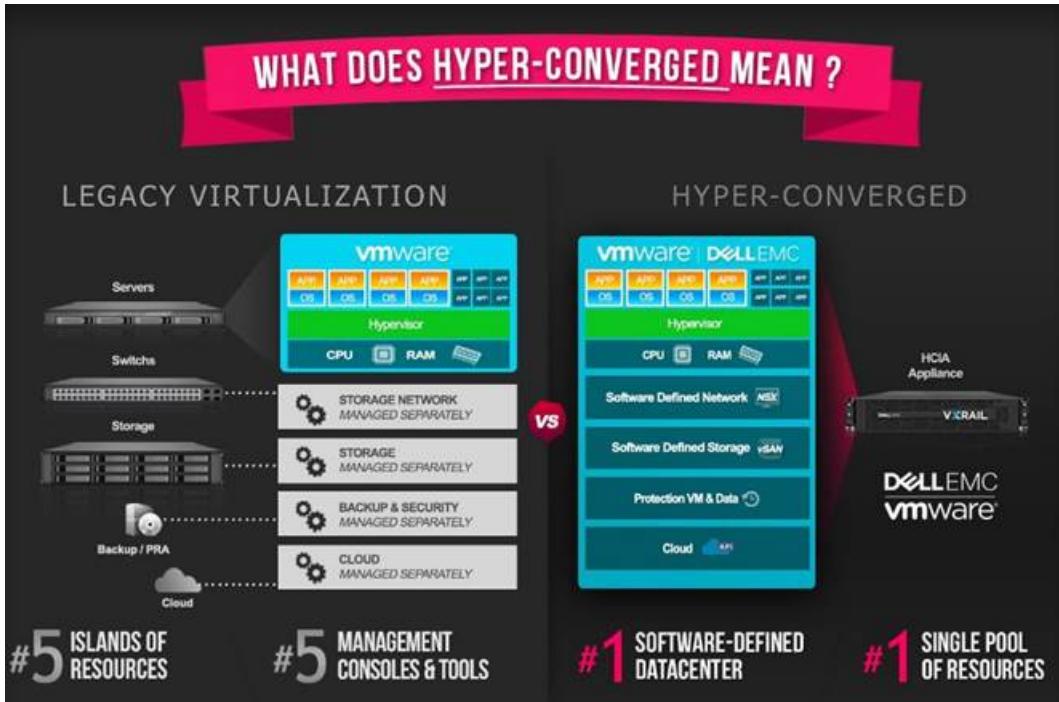
We are here to help you with your current needs and budgetary quotes for future projects. We can help you with:

1. 40-50% off all servers (purchased by January 20th, 2017)
2. 45-55% off all networking and storage (purchased by January 20th, 2017)
3. Backup, DR Site, and Data Security
4. Spare Parts and Warranty Extensions
5. Power Supplies (APS and UPS), Racks, Cables – Data Center Infrastructure pieces
6. Projects for next fiscal year? We can set up some Budgetary Quotes for you.

We also have solutions for Some Hot Topics in the IT World:

1. HYBRID CLOUD – The hybrid cloud means part public and part private. With the increase of storage space needed for data, most businesses are moving some of their applications to the public cloud, while keeping other applications on the private cloud. Having the HYBRID CLOUD allows for more predictable costs while protecting critical business data. Microsoft has partnered with Dell EMC with a flexible scalable solution all from 1 vendor – Dell EMC.
2. HYPER CONVERGED –

## WHAT DOES HYPER-CONVERGED MEAN ?



Please let us know how we can make your job easier!

Have a great day!



To provide feedback, please contact my manager [Jeremy\\_Merz@Dell.com](mailto:Jeremy_Merz@Dell.com)



**Please click on this link to sign up for your FREE DPACK:** [https://dpack2.dell.com/signup/angela\\_curry\\_dell\\_com](https://dpack2.dell.com/signup/angela_curry_dell_com)

As the first integrated IT solution designed specifically for remote-office and small-office environments, the award-winning<sup>1</sup> PowerEdge VRTX integrates servers, shared storage, networking and management together in a single, compact chassis with office-optimized dimensions, acoustics and security.

[PowerEdge VRTX Video Link](#)



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