



## INTEROFFICE MEMORANDUM FROM THE PUBLIC WORKS DEPARTMENT

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**DATE:** June 24, 2025

**TO:** Spencer Shambray, Purchasing Manager

**THRU:** Gio Batista, Public Works Director

**FROM:** Glen Mammel, Facilities Manager, Public Works

**RE:** HVAC Bid 2025-009 Recommendation

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After the Public Works Department's review of the submitted prices for bid #2025-009, PWD recommends award to Thinking On My World (TOMY). From our perspective, TOMY is the lowest, responsive, responsible bidder. TOMY submitted documents showing that they have more than 3 years of HVAC experience and that they have been in business under their present name since 03/12/2020.

### REJECTIONS

1. **Soo Kool Air** has been rejected because they did not respond to the City's addendum request and submitted a revised proposal after the bid opening.

### REFERENCES FOR THINKING ON MY WORLD

As to personal references, below is a synopsis of their responses:

- Walmart Inc., Yulian Ruiz 479-469-9650. Voicemails left on 6/7, 6/13, and 6/16. No response was received.
- Asia Tech Construction, Teodoro Fojos 305-335-0982. He has known Rafael Cabrera for 3 years. Rafael has installed a 7-ton unit for Asia Tech. Rafael is a "good worker", according to Teodoro.
- Max New Company, Yunior Rojas 754-294-6457. Mr. Rojas said he knew Rafael Cabrera, but he did not provide any other information. I am not sure if he understood the questions that I asked him because he responded "yes" to the questions of how long he had known Rafael, and what type of work he had done.

After considering the above, Public Works has determined that this recommendation to award the bid to Thinking On My World, Inc. is in the City's best interest.