

Florida Department of Agriculture and Consumer Services
Division of Consumer Services



**WILTON SIMPSON
COMMISSIONER**

**CHARITABLE ORGANIZATIONS/SPONSORS REGISTRATION
APPLICATION**

**Solicitation of Contributions Act
Chapter 496, Florida Statutes
Rule 5J-7.004, Florida Administrative Code**

1-800-HELP-FLA (435-7352)
850-410-3800 *Calling Outside Florida*
<https://www.fdacs.gov/ConsumerServices> • 850-410-3804 *Fax*

*Make check or money
order payable and remit
application to:*

FDACS
P.O. Box 6700
Tallahassee, FL 32314-6700

All documents and attachments submitted with this application are subject to public review pursuant to Chapter 119, F.S.

Application Information

License Number: CH1491

Business Information

Legal Name: JUNIOR ACHIEVEMENT OF SOUTH FLORIDA, INC.
Business Phone: 954-979-7100
Business Fax: 954-971-3525
Business Address: 1130 COCONUT CREEK BLVD
COCONUT CREEK Florida 33066-1647
Mailing Address: 1130 COCONUT CREEK BLVD
COCONUT CREEK Florida 33066-1647
Email Address: Financeoffice@jasouthflorida.org
Website Address: www.jasouthflorida.org
Fictitious Names** Not Applicable

**All fictitious names must be registered with the Division of Corporations. If business is a corporation then 'Name' is the legal name of the business as listed with the Division of Corporations. You must list all names under which you intend to do business.

Organization Information

Form of Organization: Corporation
FEIN: 59-0871446
Established In: Florida **Legally Established:** 1/13/1984

Business Details

Month/Day fiscal year ends: 06/30

**Organization's Internal Revenue
Service Status:** 501(c)(3)

Purpose of the Organization:

TO INSPIRE AND PREPARE YOUTH TO SUCCEED IN A GLOBAL ECONOMY.

Purpose for which the contributions are used:

Major Program activities:

Funds will be used to Support All JA Programs. JA Biztown, JA Finance Park, JA Fellows ETC.

License History

Is this charitable organization/sponsor authorized by any other state to solicit contributions?[s. 496.405(2)(d)1, F.S.]

No

Has the charitable organization/sponsor entered into an assurance of voluntary compliance(AVC) or agreement similiar to that set forth in s.496.420, F.S., in any jurisdiction?[s. 496.405(2)(d)4, F.S.]

No

Has the charitable organization/sponsor or any of its officers, directors, trustees, or employees, regardless of adjudication, been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony within the last 10 years? [s. 496.405(2)(d)5, F.S.]

No

Has the charitable organization/sponsor or any of its officers, directors, trustees,or employees, regardless of adjudication, been convicted of, found guilty of, pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime enumerated in this chapter or resulted from acts committed while involved in the solicitation of contributions within the last 10 years? [s. 496.405(2)(d)6, F.S.]

No

Has the charitable organization/sponsor or any of its officers, directors, trustees, or principal salaried executive personnel been enjoined in any jurisdiction from soliciting contributions or been found to have engaged in unlawful practices in the solicitation of contributions or administration of charitable assets or been enjoined from violating any law relating to a charitable solicitation? [s. 496.405(2)(d)7, F.S.]

No

Has the charitable organization/sponsor had its registration or authority denied,suspended,or revoked by any governmental agency? [s. 496.405(2)(d)3, F.S.]

No

Conflict of Interest

Have all directors, officers and trustees read and complied with the conflict of interest statement for the organization?

Yes

Owner/Management Information

Name:

Laurie Sallarulo

Chief Executive Officer

Title:

In Charge of Distribution

In Charge of Solicitation

Phone: 954-979-7100
Address: 1130 Coconut Creek BLVD
Coconut Creek Florida 33066

Additional Information

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *Yes*
3. Has this person, regardless of adjudication, been convicted of, or found guilty of, or pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony within the last 10 years? *No*
4. Has this person regardless of adjudication, been convicted of, or found guilty of, or pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime enumerated in this chapter or resulting from acts committed while involved in the solicitation of contributions within the last 10 years? *No*
5. Has this person been enjoined from violating any law relating to a charitable solicitation? *No*

- Removed

Name: GEOFFREY HORST
Title: Secretary
Phone: 954-979-7100
Address: 1130 Coconut Creek BLVD
Coconut Creek Florida 33066

- Removed

Name: JOHN RAY
Title:
Phone: 954-979-7100
Address:

Name: Franki Schmidt
Title: Secretary
Phone: 954-979-7100
Address: 1130 Coconut Creek BLVD
Coconut Creek Florida 33066

Additional Information

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person, regardless of adjudication, been convicted of, or found guilty of, or pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony within the last 10 years? *No*
4. Has this person regardless of adjudication, been convicted of, or found guilty of, or pled guilty or nolo

contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime enumerated in this chapter or resulting from acts committed while involved in the solicitation of contributions within the last 10 years? *No*

5. Has this person been enjoined from violating any law relating to a charitable solicitation? *No*

Name: Andrew Koenig
Title: Officer
Phone: 954-979-7100
Address: 1130 Coconut Creek BLVD
Coconut Creek Florida 33066

Additional Information

1. Is this person exempt from Public Records? [s. 119.071(4), F.S.] *No*
2. Is this person compensated? *No*
3. Has this person, regardless of adjudication, been convicted of, or found guilty of, or pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any felony within the last 10 years? *No*
4. Has this person regardless of adjudication, been convicted of, or found guilty of, or pled guilty or nolo contendere to, or been incarcerated within the last 10 years as a result of having previously been convicted of, or found guilty of, or pled guilty or nolo contendere to, any crime involving fraud, theft, larceny, embezzlement, fraudulent conversion, misappropriation of property, or any crime enumerated in this chapter or resulting from acts committed while involved in the solicitation of contributions within the last 10 years? *No*
5. Has this person been enjoined from violating any law relating to a charitable solicitation? *No*

Branch offices, Chapters or Affiliates

Other Locations: Not Applicable

Professional Solicitors

Other Locations: Not Applicable

Fundraising Consultants

Other Locations: Not Applicable

Commercial Co-venturers

Other Locations: Not Applicable

Financial Statement

Fiscal year ending: 06/30/2022
Financial statement source: 990 w/all attached Schedules

Total Revenue: \$6,082,199
Total Expense: \$5,087,498
Program Service Expense: \$2,755,595
Management & General Expense: \$1,740,897
Fundraising Expense: \$591,006

Attached Documents

1. **Name:** JUNIOR ACHIEVEMENT 2021 FORM 990 DRAFT.pdf

Type: Financial Information

Desc: Form 990

Supporting Documents(List of Sources and Amounts)

Application Questionnaire

Did the charitable organization or sponsor receive \$50,000 or more in total revenue during the immediately preceding fiscal year? Yes

Are the fundraising activities of the charitable organization or sponsor carried on by any compensated volunteers, members, or officers ? No

Are any part of the assets or income of the organization or sponsor inured to the benefit of or paid to any officer or member? No

Does the charitable organization or sponsor utilize a professional fundraising consultant, professional solicitor, or commercial co-venture? No

Registration application Type

Registration Application Type: Charitable
Contributions received in the immediately preceding fiscal year: \$6,264,800
Registration Fee: \$350

Preparer Information

First Name: Jude
Last Name: Estime
Company Name: Junior Achievement of South Florida
Title: Controller
Phone Number: 954-979-7109
Email Address: Jude@jasouthFlorida.org

Signature Information

* ☒ I declare under penalty of perjury that all of the information provided in this application and in any exhibits attached hereto, is true and correct.

and further state as follows:

* ☒ The information furnished in this application and all supplemental forms, reports, documents and attachments are true and correct to the best of my knowledge. [s. 496.405(2) F.S.]

Signature Name: Jude Esteime

Signature Date: 7/7/2023