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**CERTIFIED LANDSCAPE & LICENSED IRRIGATION CONTRACTOR • landscape • irrigation • maintenance • relocations**

## **RFP MRCA 2018-05 – LANDSCAPE AND IRRIGATION SERVICES**

### **RESPONSE TO CLARIFICATIONS**

1. Copies of certifications and/or licenses required to complete the work under the RFP were attached to the original bid submission.
2. Foreman (2)  
Crew (8)  
Pest control and fertilization operators (2)  
Irrigation technician (1)  
Arbor division (4)
3. Personnel are dispatched each morning to patrol all of the areas to pick up trash.  
Six hours is dedicated to this service.
4. BAFO attached.

**EVALUATION PROCESS REQUEST FOR CLARIFICATIONS  
AND  
BEST AND FINAL OFFER (BAFO) PRICE SHEET**

**FOR**

**RFP MCRA 2018-05 – LANDSCAPE AND IRRIGATION SERVICES**

Dear Proposer:

The Selection and Evaluation Committee (SEC) has commenced review of the proposals received for the above referenced Request for Proposals (RFP). As part of the review and evaluation process, the SEC is clarifying specific requirements of the scope of services related to the RFP and requiring each proposer to submit a Best and Final Offer (BAFO) price sheet as a result. Please note that proposers are **not required** to change the pricing initially submitted when responding to the RFP but are being granted the discretionary right to lower, raise or maintain their initially submitted pricing. ***However, the pricing submitted on the BAFO price sheet shall supersede any and all prior submitted pricing and shall be considered final.***

**Please note that your fully executed BAFO price sheet must be submitted to the Purchasing Division no later than 11:00 a.m. on Monday, November 19, 2018.** As a matter of convenience, a copy of the completed form can be emailed to us on or before the deadline at the email address [purchase@margatefl.com](mailto:purchase@margatefl.com) with the original delivered to our office no later than 48 hours after the submission deadline.

Clarifications:

- Proposer is requested to provide actual copies of certifications and/or licenses required to complete the work under the RFP. If your firm's RFP submission referred to an employee possessing a specific certification and/or license (i.e. Arborist, Tree Trimmer) and did not include a copy of that certification and/or license in the original RFP submission, please do so along with this BAFO submission.
- Provide the proposed number of staff members and their job classifications (broken down by crews if applicable) that your company proposes to have available to complete the work under this RFP.
- Explain how you will accomplish the daily litter pick up (the number of staff members and hours to be specifically dedicated to this task).
- Proposer is **required** to complete the BAFO price sheet for the work and pricing proposed in response to this RFP. ***As stated above, proposers are not required to change the pricing initially submitted when responding to the RFP but are being granted the discretionary right to lower, raise or maintain their initially submitted pricing.***
- Please note that the description on the BAFO pricing sheet for Bid Item No. 27, which has been clarified, shows that the area of service includes the swale extending east from the **northeast** corner approx. **120** ft.

- Reminders:

- All prices must include Maintenance of Traffic (MOT) as needed.
- The specifications of the RFP include litter pick up prior to every lawn mowing service.
- Although the areas to be maintained call for a specific number of services per year, it shall also be understood that in addition to those services, areas 16, and 19 through 25 **shall also have daily litter pick up in addition to those services**. Wording has been added to Additional Services section of the BAFO price sheet to clarify that litter removal in these areas is in addition to the litter pick up already included in the scope of services when these areas are maintained. Please keep this in mind when providing your BAFO cost per year for each of these areas.

# BEST AND FINAL OFFER PRICE SHEET

## RFP MCRA 2018-05 – LANDSCAPE AND IRRIGATION SERVICES

Name of Company: Landscape Service Professionals Inc.

| Bid Item | Map Area | Description of Service Area   | Services to be Provided                                | Irrigation                            | Cost Per Year |
|----------|----------|---|--|---------------------------------------|---------------|
| 1        | 1        | Vacant Property intersection of NW 17 <sup>th</sup> St & Banks Rd.                                  | Landscape maintenance                                  | No                                    | 675.00        |
|          |          |   | 27 Cuts per year                                       |                                       |               |
| 2        | 2        | Western Vacant Lot Located at the intersection of NW 15 <sup>th</sup> St. and SR 7.                 | Landscape maintenance                                  | No                                    | 675.00        |
|          |          |   | 27 Cuts per year                                       |                                       |               |
| 3        | 3        | Eastern Vacant Lot Located at the intersection of NW 15 <sup>th</sup> St. and SR 7.                 | Landscape maintenance                                  | No                                    | 675.00        |
|          |          |   | 27 Cuts per year                                       |                                       |               |
| 4        | 4        | Western Vacant Lot Located at the intersection of Coconut Creek Parkway and SR 7.                   | Landscape maintenance                                  | No                                    | 675.00        |
|          |          |   | 27 Cuts per year                                       |                                       |               |
| 5        | 5        | Southwestern Vacant Lot Located at the intersection of Seton Drive and SR 7.                        | Landscape maintenance of the vacant Lot                | No                                    | 675.00        |
|          |          |   | 27 Cuts per year                                       |                                       |               |
| 6        | 6        | Vacant Lot located on SR 7.   | Landscape Maintenance of the vacant lot                | No                                    | 675.00        |
|          |          |   | 27 Cuts per year                                       |                                       |               |
| 7        | 7        | Vacant Lot located on SR 7.   | Landscape Maintenance of the vacant lot                | No                                    | 2025.00       |
|          |          |   | 41 Cuts per year                                       |                                       |               |
| 8        | 8        | Vacant Lot located northwest of the intersection of Margate Blvd and SR 7.                          | Landscape and Irrigation Maintenance of the vacant Lot | Yes<br>1 Hunter Controller<br>5 zones | 1925.00       |
|          |          |   | 41 Cuts per year                                       |                                       |               |
| 9        | 9        | Shopping Center located northeast of the intersection of NW 58 <sup>th</sup> Ave. and Margate Blvd. | Landscape and Irrigation Maintenance                   | Yes<br>1 Hunter Controller<br>2 zones | 8540.00       |
|          |          |   | 41 Cuts per year                                       |                                       |               |
| 10       | 10       | Vacant Lot located on Margate Blvd., south of the City Hall Municipal Complex.                      | Landscape and Irrigation Maintenance                   | Yes<br>1 Toro Controller<br>4 Zones   | 1640.00       |
|          |          |   | 41 Cuts per year                                       |                                       |               |



| Bid Item | Map Area | Description of Service Area  | Services to be Provided   | Irrigation  | Cost Per Year |
|----------|----------|--|---|---|---------------|
| 11       | 11       | Shopping Center located southwest of the intersection of Margate Blvd. and SR 7.   | Landscape and Irrigation Maintenance<br>41 Cuts per year  | Yes<br>1 Rainbird Controller<br>4 zones<br>1 Nelson Solenoid<br>1 Zone                                  | 14229.00      |
| 12       | 12       | Vacant Lot located northwest of the intersection of Margate Blvd. and SR 7.  | Landscape and Irrigation Maintenance<br>41 Cuts per year  | Yes<br>1 Hunter Controller<br>2 zones   | 3280.00       |
| 13       | 13       | Vacant Lot located northeast of the intersection of Park Drive and SR 7.   | Landscape Maintenance<br>27 Cuts per year   | No  | 1350.00       |
| 14       | 14       | Vacant triangle shaped lot located on SR 7 where Park Dr. and Margate Blvd. reach a dead end.                                  | Landscape Maintenance<br>27 Cuts per year   | No  | 6440.00       |
| 15       | 15       | Vacant Lot southwest of the intersection of Park Drive and SR 7 and Vacant lot in the SE corner of NW 9th Court and Park Drive | Landscape Maintenance<br>27 Cuts per year   | No  | 5562.00       |
| 16       | 16       | Medians and swales located along Margate Blvd. between E. River Dr. and SR 7.  | Landscape and irrigation maintenance<br>41 Cuts per year  | Yes<br>1 Toro Controller<br>11 zones  | 28,745.00     |
| 17       | 17       | Vacant Lot at 5717 Park Drive and 5721 Park Drive  | Landscape Maintenance<br>27 Cuts per year   | No  | 1350.00       |
| 18       | 18       | 1150 NW 58 Avenue  | Landscape Maintenance<br>27 Cuts per year   | No  | 1350.00       |
| 19       | 19       | The divided road on Atlantic Blvd. between just East of SR 7 and continuing East to the City limits as depicted on the map.    | Landscape and irrigation maintenance, and associated maintenance of traffic, of the landscape medians<br>41 Cuts per year | Yes<br>3 Leit Solar Controllers<br>1 Controller 4 zones<br>1 Controller 6 zones<br>1 Controller 9 zones | 8090.00       |

| Bid Item | Map Area | Description of Service Area   | Services to be Provided   | Irrigation  | Cost Per Year        |
|----------|----------|---|---|---|----------------------|
| 20       | 20       | Atlantic Blvd West of SR 7 and continuing West to the City limits as depicted on the map.   | Landscape and irrigation maintenance, and associated maintenance of traffic, of the landscape medians                   | Yes<br>Site 1 – NW 80th – Clock: Rainbird RC- Zone 3<br>Site 2 – NW 77th - Zone 3<br>Site 3 –<br>Site 4 –<br>Site 5 –<br>Site 6 – NW 68th- Clock: Rainbird ESP-ME - Zone: 3<br>Site 7 – NW 66th - Clock: Rainbird RC - Zone: 3<br>Site 8 – NW 63rd – Clock: Rainbird RC – Zone: 7   | 30489. <sup>00</sup> |
|          |          |   | 41 Cuts per year  |   |                      |
| 21       | 21       | SR 7 between north of the C14 Canal and a point approximately 922 feet north of the intersection of SR 7 and NW 31 <sup>st</sup> Street as depicted on the map. | Landscape and irrigation maintenance, and associated maintenance of traffic, of medians in the area of the divided road | Yes<br>12 Leit Solar Controllers<br>2 Controllers 1 zone<br>1 Controller 2 zones 2<br>Controllers 4 zones 3<br>Controllers 5 zones 1<br>Controller 7 zones<br>1 Controller 8 zones<br>2 Controllers 9 zones<br>1 Controller 13 zones<br>1 Controller 14 zones<br>6 Nelson Solenoid battery operated valves<br><br>North of 31 <sup>st</sup> Street<br>2 zones | 93762. <sup>00</sup> |
|          |          |   | 41 Cuts per year  |   |                      |
| 22       | 22       | Melaleuca Drive   | Landscape and irrigation maintenance, and associated maintenance of traffic, of the landscape swales                    | Yes<br>Source: 1 well<br>1 – multi-station controller with auto rain sensor<br>21 zone valves<br>630 +/- 6" pop up sprinklers<br>+ 42 bubblers  | 11995.50             |
|          |          |   | 41 Cuts per year  |   |                      |
| 23       | 23       | Coconut Creek Parkway   | Landscape and irrigation maintenance, and associated maintenance of traffic, of the landscape medians                   | Yes<br>Source: City water<br>1-multi-station controller with auto rain sensor<br>6 zone valves<br>140 +/- 6" pop up sprinklers  | 11493. <sup>00</sup> |
|          |          |   | 41 Cuts per year  |   |                      |

| Bid Item | Map Area | Description of Service Area  | Services to be Provided   | Irrigation  | Cost Per Year |
|----------|----------|--|---|---|---------------|
| 24       | 24       | W Copans Road  | Landscape maintenance, and associated maintenance of traffic, of the landscape medians.<br><br>41 Cuts per year   | Yes<br>Source: Pumped from nearby lake<br>1 pump station, 1 station controller, 18 control valves, and 743 sprinkler heads  | 11521.00      |
| 25       | 25       | SR 7 immediately south of the C14 Canal to SW 7 <sup>th</sup> Street | Landscape maintenance, and associated maintenance of traffic, of the landscape medians.<br><br>41 Cuts per year   | Yes<br>115 South State Rd. 7 - Hunter Node - Zone: 2<br>2 valves on 2nd median north of Southgate Blvd. PVB on west side of 441<br><br>227 South State Rd. 7 - Hunter Node - Zone: 3<br>3 valves and PVB on west side 441<br><br>612 South State Rd. 7 - Hunter Node - Zone: 2<br>2 valves and PVB on east side of 441<br><br>541 South State Rd. 7 - Hunter Node - Zone: 4<br>4 valves and PVB on west side of 441 | 11154.00      |
| 26       |          | Map area: 16   | <b>INSTALLATION OF PERENNIALS PLANT MATERIAL</b><br>Plant material should be durable and add color to the median and nose areas of Margate Blvd. and changed as necessary to maintain an aesthetically pleasing City Center Gateway area. | Yes   | 2400.00       |
| 27       |          | Map area: 27   | Weed and pest control for brick pavers in swale areas on NW 58 <sup>th</sup> Avenue from Margate Blvd. to Park Drive and the swale extending east from the NORTHEAST corner approx. 120 ft. (to be performed as needed).                  | No  | 120.00        |

| ADDITIONAL SERVICES (Article 6)  |         |                  |
|--|---------|------------------|
| Sod Installation (St. Augustine)   | .60     | (Per Sq. Ft.)    |
| Brush cutting  | 55.00   | (Per Acre)       |
| Sod Installation (Bahia)   | .40     | (Per Sq. Ft.)    |
| Additional Mowing  | 25.00   | (Per Acre)       |
| Tree Removal (up to 15' height)  | 250.00  | (Per Tree)       |
| Tree Removal (> 15 ft. to 30' height)  | 850.00  | (Per Tree)       |
| Tree Removal (> 30' height)  | 1500.00 | (Per Tree)       |
| Tree Trimming/Shaping: Shade Trees (canopy spread up to 10 ft.)  | 35.00   | (Per Tree)       |
| Tree Trimming/Shaping: Shade Trees (canopy spread >10ft. to 25ft.)   | 50.00   | (Per Tree)       |
| Tree Trimming/Shaping: Shade Trees (canopy spread > 25 ft.)  | 125.00  | (Per Tree)       |
| Tree Trimming/Shaping: Palm Trees  | 35.00   | (Per Tree)       |
| Re-stand Trees   | 125.00  | (Per Tree)       |
| Additional Fertilization   | .25     | (Per Sq. Ft.)    |
| Additional Pest Control  | .25     | (Per Sq. Ft.)    |
| Additional Mulch (installed)   | 45.00   | (Per Cu. Yd.)    |
| Labor - Foreman  | 35.00   | (Hourly Rate)    |
| Labor - Laborer  | 25.00   | (Hourly Rate)    |
| Labor - Irrigation Technician  | 45.00   | (Hourly Rate)    |
| Labor - Backhoe/Bobcat Operator  | 65.00   | (Hourly Rate)    |
| Litter Removal (Areas 16, 19 to 25) (This is in addition to the litter pick up already included in the scope of services). | 200.00  | (Daily Cleaning) |

Company Name: Landscape Service Professionals Inc.

Proposer's Name: Karmen Burn

Proposer's Signature: Karmen Burn

Date: 11/16/18