



725 SW 46<sup>th</sup> Avenue  
Ocala, Florida 34474  
T (352) 629-6305  
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F (352) 629-2018

## Apparatus Proposal

DATE: October 20, 2016  
The Proposal has been prepared for:  
**City of Margate Fire Rescue**  
**1811 Banks Rd**  
**Margate, FL 33063**

Hall-Mark RTC is pleased to offer the City of Margate Fire Rescue one (1) 2017 HP-78 Ladder Truck on a E-One Typhoon X Chassis. This unit is quoted using the Florida Sheriff's Association open bid award #16-VEF12.0, Spec #9. This vehicle shall be in accordance with the attached specifications. The purchase price shall include all vehicle components and NFPA equipment as requested by the fire department as detailed in the Hall-Mark RTC Proposal.

Delivery will be F.O.B. Customer Location and will be made approximately 180 Calendar days. Terms of payment shall be COD at delivery or lease purchase.

<b>Florida Sheriff's Contract 16-VEF12.0, Spec #9 HP-75:</b>	<b>\$ 606,836.00</b>
<b>NFPA options added by the Fire Department:</b>	<b>\$ 172,891.00</b>
<b>Sub Total:</b>	<b><u>\$ 779,727.00</u></b>
<b>NFPA Required Loose Equipment &amp; FSA fee (see attached):</b>	<b>\$ 110,024.00</b>
<b>Total:</b>	<b><u>\$ 889,751.00</u></b>

This quote is valid for 90 days unless extended in writing.

This proposal is deemed acceptable by the undersigned. In witness whereof, The Company and the Purchaser shall execute and agreement to this proposal with signatures and authorizations representatives as of the date set forth by each.

Company: Hall-Mark RTC

By: Ron Wilson  
Sales Representative

Date: 10/20/16



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**Contact Ron Wilson**  
**Phone:**  
**Fax/email:**  
**Last Updated: October 26, 2016**

<b>Equipment</b>						
<u>Item</u>	<u>Part #</u>	<u>Vendor</u>	<u>Qty.</u>	<u>Um</u>	<u>Selling Price Each</u>	<u>Extended Selling Price</u>
2.5" Hydrant Valve	1828	Akron	2	EA	\$681.62	\$1,363.23
2.5" stacked tip for play pipe w/ 1", 1 1/8", 1 1/4" tips	3499	Akron	1	EA	\$756.67	\$756.67
1.5"x 3'3" applicator piercing	1008	Akron	1	EA	\$706.35	\$706.35
Flat Head 6LB F/G Handle	FHY-6	Akron	1	EA	\$50.07	\$50.07
Pick Head 6LB F/G Handle	PHY-6	Akron	1	EA	\$54.89	\$54.89
51" Pinch Point Bar (W-CBPP-51)	PPB-51	Akron	1	EA	\$41.56	\$41.56
MS461 (STIHL) Rescue	MS461RS20	BI Lo	1	EA	\$1,276.00	\$1,276.00
Depth Limit kit (STIHL)	11282610007	BI Lo	1	EA	\$394.40	\$394.40
B-97A WYE 2.5" Female x (2) 2.5" M w/gauge	0.00302211	Elkhart	1	EA	\$1,197.05	\$1,197.05
105-A High Rise Elbow w/ Drain Valve	0.00465001	Elkhart	1	EA	\$176.02	\$176.02
ST-194 Quad stack Tip 1- 3/8" & 1-1/2" & 1 3/4" & 2"	0.00626001	Elkhart	1	EA	\$427.20	\$427.20
188-A Smooth Bore Tip 1"	0.01880011	Elkhart	1	EA	\$119.64	\$119.64
188-A Smooth Bore Tip 1 1/8"	0.01880031	Elkhart	4	EA	\$119.64	\$478.57
WYE Ball Valve 2.5" F x (2) 1.5" M Alum hand (B-100A)	0.02507101	Elkhart	2	EA	\$243.67	\$487.34
GAT 1 1/2" Full RND Ball Shutoff 1 1/8" (B-375GAT)	0.00368141	Elkhart	1	EA	\$343.27	\$343.27
2.5" Full Round Ball Shutoff (DB-375-A)	0.00695541	Elkhart	2	EA	\$361.43	\$722.87
2.5" Ball Shutoff w/pistol grip (DB-375-GA)	0.00695541	Elkhart	2	EA	\$399.02	\$798.03
2.5" Tri Loks (653)	0.01651004	Elkhart	6	EA	\$92.08	\$552.48
Select-O-Matic Nozzle w/shutoff (SM-20FLP)	SM-20FLP	Elkhart	2	EA	\$684.03	\$1,368.06
Auto Tip 75-325 GPM@ 75PSI (TSM-30-FLP)	TSM-30FLP	Elkhart	2	EA	\$621.39	\$1,242.78
500 Watt Nightbreaker 120v w/portable light	500-PL	ELST	2	EA	\$320.90	\$641.80
DC to DC Convert- Noirs Filter	108-0122-00	FIR	1	EA	\$423.40	\$423.40
Single Radio Digital Intercom	5100D	Fire Com	1	EA	\$865.65	\$865.65
Headset Hanger Hook	520-0676-00	Fire Com	4	EA	\$5.18	\$20.71
Headset Module	HM10	Fire Com	4	EA	\$56.55	\$226.20
Interface cable Motorola (MR-52X)	110-5136-30	Fire Com	1	EA	\$179.83	\$179.83
Under Helmet Headset Radio Transmit	UH-51	Fire Com	2	EA	\$282.75	\$565.50
Under Helmet Headset Radio Trans on/off intercom	UH-54	Fire Com	2	EA	\$282.75	\$565.50
Cable 6c Flat 150 Spool	108-0102-00	Fire Com	1	EA	\$26.10	\$26.10
Bolt Cutters 36"	BC-36	Firehooks	1	EA	\$77.72	\$77.72
Drywall Hook 5' FG Handle	DWHS-5	Firehooks	1	EA	\$81.20	\$81.20
Griff Hook w/strap	GH-36	Firehooks	1	EA	\$75.40	\$75.40
Hydra Ram (1 person, 11lb, hydraulic)	HR-1	Firehooks	1	EA	\$1,624.00	\$1,624.00
K-Toolkit K-Tool Complete Kit	KTKit	Firehooks	1	EA	\$121.80	\$121.80
10' NY Hook Fiberglass/Ash core	NYF-10'	Firehooks	2	EA	\$105.56	\$211.12
6' NY Hook FG/Ash Core 6'	NYF-6'	Firehooks	2	EA	\$60.32	\$120.64
8' NY Hook FG/Ash Core 8'	NYF-8'	Firehooks	3	EA	\$80.04	\$240.12



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<b>Equipment</b>						
<u>Item</u>	<u>Part #</u>	<u>Vendor</u>	<u>Qty.</u>	<u>Um</u>	<u>Selling Price Each</u>	<u>Extended Selling Price</u>
Officers Tool	OFH-17	Firehooks	1	EA	\$48.72	\$48.72
Pro Bar 30"	PB-30	Firehooks	1	EA	\$203.00	\$203.00
8lbs Sledge FG Handle	SHF-8	Firehooks	1	EA	\$34.74	\$34.74
Master Resscue Hand tool	GMM-2	Glass Master	1	EA	\$191.86	\$191.86
DBL Female SWVL, 5" Storz x 4.5" LHNH	HSFS50-45NHLH	Harrington	2	EA	\$152.54	\$305.08
Hose Roller 2 Man	HHR-2	Harrington	1	EA	\$136.30	\$136.30
5" Storz x 2.5" Swivel Female	HSF50-25NH	Harrington	1	EA	\$96.86	\$96.86
5" Storz x 2.5" NH Male Rigid	HSMR50-25NH	Harrington	1	EA	\$40.60	\$40.60
5" Storz x 4" Storz Rigid	HSTS50-40R	Harrington	1	EA	\$53.36	\$53.36
Universal Adapter Plate	C-ADP-101	Havis	1	EA	\$39.46	\$39.46
Pole, Tel, HDM, 12h, W-Short Handle	C-HDM-203	Havis	1	EA	\$149.08	\$149.08
Universal Monitor Mount Assembly	C-UMM-101	Havis	1	EA	\$65.80	\$65.80
Devmt, ULTM, UNVMET, with Lock	UT-101	Havis	1	EA	\$246.85	\$246.85
ECO-10 1.75" X 50' RED LIGHTWEIGHT D/J	DP17-800R-ECO-50-ARN	KEY	4	EA	\$109.62	\$438.48
ECO-10 1.75" X 50' YELLOW LIGHTWEIGHT D/J	DP17-800Y-ECO-50-ARN	KEY	3	EA	\$109.62	\$328.86
COMBAT READY 2" X 50' GREEN, CPLD 2.5"	DP20-1000-ARN-50-GRN	KEY	2	EA	\$310.30	\$620.60
COMBAT READY 2" X 75' CPLD 2.5" NH RED	DP20-100R-75-D2025ARN	KEY	1	EA	\$430.65	\$430.65
ECO-10 BLUE 2.5" X 50' CPLD 2.5	DP25-800-ECO-B-50-ARN	KEY	4	EA	\$153.12	\$612.48
2.5" x 50' CPLD 2.5" ORANGE	DP25-800-ECO-O-50-ARN	KEY	4	EA	\$153.12	\$612.48
Knox Key Secure box	2660R3T1A4	Knox	1	EA	\$1,133.32	\$1,133.32
Knox Key Secure box	5520H3R2K2RA7	Knox	1	EA	\$1,752.76	\$1,752.76
Storz 5" x (2) 2.5" FNH Siamese Valve	20K0525	Kochek	1	EA	\$239.25	\$239.25
36" Collapsible cones lighted w/bag Set of 5	P-43227	MDI	1	EA	\$289.14	\$289.14
STORZ LOK 4" MOUNT	1040	PAC	5	EA	\$37.70	\$188.50
Toolok	1003	PAC	4	EA	\$19.14	\$76.56
Iron Lok (kit)	K5003	PAC	1	EA	\$200.10	\$200.10
PICKHEAD AXE HANGER / POCKET KIT	K5012	PAC	1	EA	\$117.74	\$117.74
Bolt Cutters brackett	K5029	PAC	1	EA	\$74.82	\$74.82
Handlelok	1004	PAC	2	EA	\$33.06	\$66.12
8# Sledge Hanger Kit	K5010	PAC	1	EA	\$66.70	\$66.70
Adapter Loks	1042-2	PAC	4	EA	\$40.02	\$160.08
SPREADER BASE KIT	K5026	PAC	1	EA	\$151.86	\$151.86
FRAME SADDLE KIT	K5013	PAC	1	EA	\$80.54	\$80.54
FRAME SADDLE KIT EXTENDED	K5013X	PAC	1	EA	\$90.38	\$90.38
Wrench Adjustable Hydrant	105	Redhead	2	EA	\$40.43	\$80.85
Adapter 2.5" NH Double Female	352525	Redhead	2	EA	\$26.74	\$53.48
Adapter 2.5" NH x 2.5" NH Double Male	362525	Redhead	2	EA	\$16.82	\$33.64



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Adapter 2.5" NH Female x 1.5" NH Male	372515	Redhead	2	EA	\$19.89	\$39.79
Triple Holder Set w/style 105 Hydrant wrench	148-3	Redhead	2	EA	\$105.56	\$211.12
Double Holder Set w/sw-2 spanners	S-146-2	Redhead	2	EA	\$55.27	\$110.55
6.5-FC 6.5hp HONDA GASOLINE STANDARD TWIN POWER ( FLAT FACE COUPLERS)	BT-6.5-FC	RSC	1	EA	\$5,968.20	\$5,968.20
30' Twin Line clipped Ext. Hose FLAT FACE COUP	EXTH-30-FC	RSC	2	EA	\$789.96	\$1,579.92
28 "SPREADER ( FLAT FACE COUPLERS )	S-100-28-FC	RSC	1	EA	\$6,090.00	\$6,090.00
7-3/8" C-CUTTER (FLAT FACE COUPLERS)	SLC-29-FC	RSC	2	EA	\$5,301.20	\$10,602.40
Quick Kut Air Hammer Kit	ART89501	RSC	1	EA	\$1,688.96	\$1,688.96
LED Fire Vuclan w/ 12V charger	STR-44451	Streamlight	4	EA	\$138.32	\$553.27
16" Electric PPV 1.0 HP Variable Speed Reostat	716VRS3	SuperVac	1	EA	\$1,858.32	\$1,858.32
Opticom GPS Pre-Emption Kit (HI Priority)	76-1000-1155-0	TCT	1	EA	\$3,480.00	\$3,480.00
K-65 FLIR Imagaing Camera	TFLK65	TEAM	1	EA	\$6,491.36	\$6,491.36
2403Z Truck charger	TFLC	TEAM	1	EA	\$644.96	\$644.96
TVS 100w/straps and w/o bag	22-797010	TEAM	2	EA	\$2,453.17	\$4,906.34
Rescue Saw 14" (970)	K12FD94	TEAM	1	EA	\$1,462.01	\$1,462.01
Hydrassist 4.5" LHF x (3) 5" Storz	AR5R2T2T2T	TFT	1	EA	\$1,841.50	\$1,841.50
Air Bracket	AR-BRACKET	TFT	1	EA	\$147.90	\$147.90
Jumbo BIV 5" Storz Rigid x 6" female	AX1ST-NX	TFT	2	EA	\$1,377.50	\$2,755.00
Pro/pal1" coupling	UM12-NF	TFT	1	EA	\$864.20	\$864.20
HYDRASSIST 4.5" LHF X (3) 5" STORZ	AR5R2T2T2T	TFT	1	EA	\$1,823.96	\$1,823.96
MOUNT FOR OASIS VASLVE	AR-BRACKET	TFT	1	EA	\$155.30	\$155.30
JUMBO BIV 5.0" STORZ RIGID X 6.0" FEMALE	AX1ST-NX	TFT	2	EA	\$1,629.08	\$3,258.16
50" TELESCOPING RAM FLAT FACE COUPLINGS	TLS-50-FC	South Rescue	1	EA	\$4,512.40	\$4,512.40
Multi-Gad Detector (O2,CO, LEL, H2S)	mx4	Ventis	1	EA	\$273.35	\$273.35
A-Tool with Picks	A-tool	Zico	1	EA	\$288.57	\$288.57
APX7500 DUAL BAND MID POWER	M30TSS9W1AN	Motorola	1	EA	\$2,380.32	\$2,380.32
7/800 MHZ Primary Band	GA00244AA	Motorola	1	EA		
UHF R2 MP SECONDARDY BAND	GA00346AA	Motorola	1	EA	\$348.00	\$348.00
enable dual band operation	GA00579AA	Motorola	1	EA	\$522.00	\$522.00
3 year service from the start lite	GA78AR	Motorola	1	EA	\$183.28	\$183.28
Remote Mount Mid Power	G67BC	Motorola	1	EA	\$258.39	\$258.39
Astro Digital CAI operations	G806BE	Motorola	1	EA	\$448.05	\$448.05
Palm Microphone	W22BA	Motorola	1	EA	\$62.64	\$62.64
ENH Smartzone operations APX	G51AT	Motorola	1	EA	\$1,305.00	\$1,305.00
Add 05 Control Head	G442AJ	Motorola	1	EA	\$375.84	\$375.84



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Auxiliary SPKR 7.5 WATT	B18CR	Motorola	1	EA	\$52.20	\$52.20
ANT 3DB Low Profile	G174AD	Motorola	1	EA	\$37.41	\$37.41
ANT Low Profile 450-512 MHZ	G510AB	Motorola	1	EA	\$43.50	\$43.50
P25 Trunking Software	G361AH	Motorola	1	EA	\$261.00	\$261.00
TDMA Operation	GA00580AA	Motorola	1	EA	\$391.50	\$391.50
Advanced System Key Hardware Key	QA01648AA	Motorola	1	EA	\$4.35	\$4.35
Subscriber programming	SVC03SVC0115D	Motorola	54	EA	\$1.16	\$62.64
Estimated Freight						\$1,950.00
<b>Total Equipment</b>						<b>\$98,427.93</b>
<b>Service</b>						
Install Fire Com	Labor	REV RTC	1	Bid	\$800.00	\$800.00
Install Radios	Labor	REV RTC	1	Bid	\$1,200.00	\$1,200.00
REV RTC to install	Labor	REV RTC	40	EA	\$75.00	\$3,000.00
<b>Service Total</b>						<b>\$5,000.00</b>
<b>Equipment and Service Total</b>						<b>\$103,427.93</b>
<b>Additional Items</b>						
FSA Fee .075	FSAFEE	FSA	1	EA	\$6,596.27	\$6,596.27
<b>Additional Items Total</b>						<b>\$6,596.27</b>
<b>Equipment, Service, &amp; Additional Items Total</b>						<b>\$110,024.20</b>

If quantities ordered are less than quantities quoted, additional charges may apply.  
 Returned items may be subject to restocking fees