

City of Margate
Request for Proposal #2021-004
April 15, 2021 11:00 AM
Garbage and Recycling Collections Services



Submitted by: Republic Services of Florida, Limited

Partnership

Jean-Pierre Turgot– General Manager

751 NW 31st Avenue

Lauderhill, FL 33311

954-327-9555

Joanne Stanley– Manager ,Municipal Sales



We'll handle it from here.™

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Garbage and Recycling Collection Services

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Chapter 1 Letter of Interest and Statement of Organization

Letter of Interest

April 8, 2021

City of Margate
Attn: Spenser Shambray CPPB -Purchasing Manager
5790 Margate Blvd,
Margate, FL 33063

RE: Letter of Intent for RFP #2021-004 Garbage and Recycling Services

Dear Mr. Shambray,

Attached to this letter is the complete response to the "Request for Proposal 2021-004 Garbage and Recycling Services." for the City of Margate. (City) On behalf of Republic Services of Florida, Limited Partnership (Republic), we appreciate the opportunity to submit our proposal and look forward to your response.

Republic warrants that it has accepted the following responsibilities with the submittal of this RFP:

1. Republic examined the RFP package, including all enclosures and the proposed agreement, thoroughly.
2. Knows and is familiar with local conditions and geography that may affect the cost, permitting performance, or services described in the RFP, including inspection of the residential and commercial areas.
3. Republic considered all federal, state, and local laws, statutes, ordinances, regulations, and other applicable laws that may affect costs, permitting, progress, performance, or services.
4. Republic Services has not collaborated or discussed the proposal's content or service fees proposed with the other Proposers.
5. Republic will service the City of Margate residential garbage, recycling, and commercial with Compress Natural Gas trucks.
6. Will provide" Samara System" on all residential curbside garbage and recycling trucks. This will include all residential spare collection equipment. The subcontractor, EWS, will use Third Eye Technology on residential bulk and yard waste(commingled waste) collection equipment.
7. Has received and reviewed three addenda issued by the City of Margate:
 - a. Addendum #1 – 3/3/2021
 - b. Addendum #2 – 3/19/2021
 - c. Addendum #3 – 3/26/2021
 - d. Addendum #4- 4/2/2021
 - e. Addendum#5- 4/8/2021

In Summary, Republic will continue to have its base of operations in Lauderdale-by-the-Sea, Florida. Republic will use the designated disposal facilities to dispose of residential, commercial, and industrial solid waste, bulk, and yard waste. Republic will also use the City's designated site for recovered materials collected from residential and multi-family routes.



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Garbage and Recycling Collection Services

Republic operates in every major market in Florida with contracts of similar or larger sizes to Margate. Republic is fully qualified and experienced in handling solid waste and recycling collections services for the City of Margate. Additionally, with a nationwide fleet with over 15,000 trucks and more than 35,000 workers, the City can rest assured that Republic will be able to handle any emergency in an expeditious time frame.

Please coordinate all correspondence concerning the RFP to Jean-Pierre Turgot, General Manager, who is authorized to obligate Republic (see attached Certificate of Secretary) contractually:

Republic Services of Florida, Limited Partnership
Attn: Jean-Pierre Turgot- General Manager
751 NW 31st Avenue
Lauderhill, FL 33311
(954) 327-9555 direct
(954) 279-9293 cell
jturgot@republicservices.com

Should a contract be awarded to Republic, the entity agreeing with the City of Margate will be "Republic Services of Florida, Limited Partnership.

We look forward to the opportunity to serve the City of Margate. Republic Services takes pride in partnering with our municipalities in the State of Florida. We appreciate the opportunity to submit a proposal, and we will patiently wait for the outcome of this process.

Sincerely,

Jean-Pierre Turgot
General Manager
Republic Services of Florida, Limited Partnership



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**Garbage and Recycling Collection
Services**

Certificate of Secretary

CERTIFICATE OF SECRETARY


**RELATING TO THE BID OR PROPOSAL
TO PROVIDE GARBAGE AND RECYCLING
COLLECTION SERVICES (RFP 2021-004)
FOR THE CITY OF MARGATE
IN THE STATE OF FLORIDA**

The undersigned, Secretary of **REPUBLIC SERVICES OF FLORIDA GP, INC.**, a Delaware corporation, the general partner (the "General Partner") of **REPUBLIC SERVICES OF FLORIDA, LIMITED PARTNERSHIP**, a Delaware limited partnership (the "Partnership") hereby certifies that the following is a true and correct copy of the resolution which was duly adopted by written consent of the General Partner on February 24, 2016, that such resolution has not been rescinded, amended or modified in any respect, and is in full force and effect on the date hereof:

RESOLVED, that (i) any individual at the time holding the position of General Manager or Area Director, Finance be, and each of them hereby is, appointed as an Authorized Agent, to act in the name and on behalf of the General Partner, in its capacity as the General Partner of the Partnership, and to include the execution of related documents, in connection with the day-to-day business activities of the Partnership, and further, that (ii) in addition to the General Manager or Area Director, Finance, any individual at the time holding the position of Area Director, Business Development; Area Director, Operations; or Market Vice President be, and each of them hereby is, appointed as an Authorized Agent to execute any bid and proposal, and if awarded, any related contract for services to be performed by the Partnership and any bond required by such bid, proposal or contract, all in accordance with the existing Levels of Authority and other relevant policies and procedures.

I further certify that **JEAN-PIERRE TURGOT** holds the title of General Manager and in such capacity has full authority to act in the name and on behalf of the Partnership as set forth in the foregoing resolution.

WITNESS MY HAND, this 10th day of March, 2021.


Eileen B. Schuler, Secretary



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Garbage and Recycling Collection Services

RFP Proposal Form 1



RFP PROPOSAL FORM NO. 2021-004

**PROPOSAL TO: CITY COMMISSION
CITY OF MARGATE**

1. The undersigned Proposer proposes and agrees, if this proposal is accepted, to enter into an Agreement with the City in the form included in the Contract Documents to perform the work as specified or indicated in said Contract Documents entitled:

REQUEST FOR PROPOSAL (RFP) 2021-004 GARBAGE AND RECYCLING SERVICES

2. Proposer accepts all of the terms and conditions of the RFP Documents including disposition of the Proposal Security if required.

3. The RFP will remain open until a contract is awarded unless otherwise required by law. Proposer will enter into an Agreement with the City, and will furnish the insurance certificates, Performance Bond (if required by the Contract Documents).

4. It is the Proposer's responsibility to contact the City prior to the RFP submission date and time to determine if any addenda have been issued on the project. Proposer has examined copies of all the Contract Documents including the following addenda (receipt of which is acknowledged):

Number	1	Date	3/3/2021
	2		3/19/2021
	3		3/29/2021
	4		4/2/2021
	5		4/8/2021

5. Proposer has familiarized itself with the nature and extent of the Contract Documents, WORK, site, locality where the work is to be performed, the legal requirements (federal, state and local laws, ordinances, rules and regulations), and the conditions affecting cost, performance of the work and has made such independent investigations as Proposer deems necessary.

6. This Proposal is genuine and not made in the interest of or on behalf of any undisclosed person, firm or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation. Proposer has not directly or indirectly induced or solicited any other Proposer to submit a false or sham Proposal. Proposer has not solicited or induced any person, firm or corporation to refrain from submitting a proposal and Proposer has not sought by collusion to obtain for itself any advantage over any other Proposer or over Owner.

To all the foregoing, and including all Proposal Schedule(s) and Information Required of Proposer contained in this Proposal Form, said Proposer further agrees to complete the WORK required under the

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Garbage and Recycling Collection Services

Contract Documents within the Contract Time stipulated in said Contract Documents, and to accept in full payment thereof the Contract Price based on the Total Proposal Price(s) submitted and agreed upon.

NAME OF FIRM: Republic Services of Florida, Limited Partnership

ADDRESS: 751 NW 31st Avenue, Lauderdale, FL 33311

NAME OF SIGNER: Jean-Pierre Turgot
(Print or Type)

TITLE OF SIGNER: General Manager

SIGNATURE:  DATE: 4/8/2021

TELEPHONE NO.: 954-327-9555 FACSIMILE NO. N/A

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Garbage and Recycling Collection Services

Proposer's Statement

Form 1 Proposer's Statement of Organization

1. Full Name of Proposer's Business:

Republic Services of Florida, Limited Partnership

2. Proposer's Principal Business Address:

751 NW 31st Avenue

Lauderhill, FL 33311

3. Name, phone number, and e-mail address of Proposer's contact person:

Jean Pierre Turgot General Manager 954-327-9555 jturgot@republicservices.com

4. Form of Proposer's Business Concern (i.e., Corporation, Partnership, Joint Venture, Other):

Limited Partnership

5. Provide names of partners (if any) and officers.

Name	Address	Title
Republic Services, General Partnership	18500 Allied Way, Phoenix, AR 85054	General Partner
(See corporate data sheet)		

6. If Proposer is a corporation, identify the state where the Proposer was incorporated and the date of incorporation:

Delaware 1999

7. If the Proposer is a foreign corporation, please identify:

- (a) The date of registration with the Florida Secretary of State

N/A

- (b) The name of the Proposer's Registered Agent

N/A



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**Garbage and Recycling Collection
Services**

**Form 1
Proposer's Statement of Organization
(Continued)**

(c) The address of the Proposer's Registered Agent

N/A

8. If the Proposer is a corporation, provide the names and addresses of the Proposer's President, Vice President, and Treasurer. If the Proposer is a limited liability company, provide the name(s) and address(es) of the manager or managing members.

N/A

9. If the Proposer is a Joint Venture or Partnership, identify the date of the joint venture/partnership agreement:

Limited Partnership

10. Provide the Proposer's Federal Employer Identification Number:

065-0965470



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Services**

Certificate of Good Standing

State of Florida Department of State

I certify from the records of this office that REPUBLIC SERVICES OF FLORIDA, LIMITED PARTNERSHIP is a Delaware limited partnership authorized to transact business in the State of Florida, qualified on December 27, 1999.

The document number of this limited partnership is B99000000467.

I further certify that said limited partnership has paid all fees due this office through December 31, 2020 and that its status is active.

I further certify that said limited partnership has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Twelfth day of March, 2021*



Randy Rye
Secretary of State

Tracking Number: 5814230626CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

Corporate Data Sheet

Corporate Data Sheet Report

As of March 12, 2021

Republic Services of Florida, Limited Partnership

Formed in Delaware on 12/02/1999

Status:	Current	
Entity Type :	Limited Partnership	
Federal ID #:	65-0965470	Internal #: XY
Domicile:		

Primary Address

18500 North Allied Way
Phoenix, Arizona 85054

Partners

Republic Services of Florida GP, Inc.	<u>Title</u> General Partner
Republic Services of Florida LP, Inc.	Limited Partner

Direct Owners

	<u>Registered in</u>	<u>%Ownership</u>
Republic Services of Florida GP, Inc.	Delaware	1.0000 %
Republic Services of Florida LP, Inc.	Delaware	99.0000 %

Registrations

	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u>	<u>End Date</u>
Arizona Qualification	3007917		12/04/2012	
Delaware Formation	<u>Charter No.</u> 3136069	<u>Tax ID No.</u>	<u>Date</u> 12/02/1999	<u>End Date</u>
Florida Qualification	<u>Charter No.</u> B99000000467	<u>Tax ID No.</u>	<u>Date</u> 12/27/1999	<u>End Date</u>
Georgia Qualification	<u>Charter No.</u> 0211922	<u>Tax ID No.</u>	<u>Date</u> 03/07/2002	<u>End Date</u>
North Carolina Qualification	<u>Charter No.</u> 1734183	<u>Tax ID No.</u>	<u>Date</u> 08/01/2018	<u>End Date</u>
South Carolina Qualification	<u>Charter No.</u>	<u>Tax ID No.</u>	<u>Date</u> 12/07/2012	<u>End Date</u>
Washington Qualification	<u>Charter No.</u> UBI#: 603-390-039	<u>Tax ID No.</u>	<u>Date</u> 03/31/2014	<u>End Date</u>

Chapter 2 Project Understanding and Creative Concept

Republic Services of Florida, Limited Partnership has conducted all due diligence necessary to develop a full understanding of the scope of services and requirements set forth to comply with each option requested by the City. Regardless of which option the City may chose, Republic Services has the available resources, financial capability, personnel, equipment, and experience servicing over 2000 municipalities throughout the nation to adhere to and exceed the expectations of the City. Our enclosed operational plan, management plan, Company profile and pricing will provide the details needed to comply with the specifications required by the City in it's initial RFP and subsequent Addendums. Republic Services acknowledges the City of Margate is looking for the following service options:

1. Curbside Residential Solid Waste Collection with twice a week service (35,65,95-gallon carts)
2. Curbside Residential Solid Waste Collection for a once a week service (35,65,95-gallon carts)
3. Single Stream Residential Recyclable Materials once per week
4. Curbside Residential without Recyclable Materials Collection
5. Optional Recycling Enforcement
6. Once per week Unlimited Bulk and Yard Waste(Commingled Waste) Collection
7. Once a week Limited Curbside Bulk and Yard Waste(Commingled Waste) Collection

8. Side door service to those residents that are unable to bring their carts to the curb at no extra charge
9. Compliance with monitoring systems using Samsara Camera-Based Technology and RFID technology.
10. Compliance with all fee structures set out by the City
11. Multifamily Solid Waste Collection will be serviced in carts, mechanical containers, or compactors.
12. Single Stream Recyclable Material in 95-gallon carts
13. Multifamily offering without Single Stream Recyclable Material Collection
14. Multifamily Bulk Waste twice per month
15. Multifamily Bulk collection once per week.
16. Commercial Collection Services
17. Supplemental Collection Services
18. Optional Bulk Waste Drop-off
19. Optional Recycling Drop-off

We are confident as you review RFP submittals, you will find our proposal lays out the most cost effective and comprehensive response to the City's needs. We have approached this project utilizing all information and details provided to assure Republic Services is your best most sustainable partner to handle your garbage and recycling collection needs over the next 12 years.



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CITY OF
MARGATE
Proud to be a part of the community

Garbage and Recycling Collection Services

Chapter 3 Firm Qualification

Executive Summary

An overwhelming majority of municipalities extend their current contracts with Republic Services because of our partnerships and local expertise, offering Simple Solutions, Reliability, and Environmental Responsibility.

Best Value

The Republic Services team is passionate about our role as responsible stewards of our nation's waste. We believe in a cleaner, safer, and healthier world where people thrive – not just for today but also for generations to come.

A Commitment to Excellence

We know that by offering differentiated products, services, and experiences designed to meet our customers' wants and

Republic Services is your low-risk, best value partner

- 197 employees live within Broward limits 40 years continuously serving Broward County
- Reliable – 99.9% pickup rate
- Environmental Responsibility – approximately 85% of the fleet operates on natural gas in Broward County
- Safer – 40% fewer incidents than the industry average
- Simple Solutions – manage your account with the Republic Services app
- Named to the CDP Climate "A-List"
- Named to the Dow Jones Sustainability Indices – North America and World - for the fourth straight year
- For the fourth straight year - Named to the World's Most Ethical Companies List® by the Ethisphere® Institute for the fourth year in a row
- 3 fully staffed, US-based, national Customer Resource Centers

***Your Low-Risk, Best Value Partner.** Republic Services is proud to lead the industry in many key factors that make us your preferred partner for municipal recycling and waste services.*

Strengths of our Company	Benefits to Municipality
99.9% On-time reliability rate	Happy community; fewer calls to city hall
39% safer than the industry average	Fewer incidents; safer community streets for children at play
Simple Solutions for your community waste and recycling needs	Easy access to solutions for the growing number of waste streams
Recognized globally on Dow Jones Sustainability Index	Peace of mind that you have a global leader in sustainable initiatives as your partner
Most advanced, integrated Customer Resource Centers in the industry	Longer customer service hours, with hundreds of trained agents networked together nationwide
Web- and smartphone-based apps for easy access by community residents to relevant information	Stronger communications and ease of alert and news dissemination
Robust community education and outreach	Communities educated on recycling produce less contamination and greater diversion

needs, we drive customer loyalty and increase willingness to pay. In 2019, we continued to invest in and enhance our customer-facing technology, including our website and mobile app. We also unveiled our new "RISE" platform to transform our dispatch operations. This technology equips our dispatchers with real-time routing information and enhanced data visualization tools. Over time, this platform will significantly increase connectivity with our customers, further empowering our employees, improving productivity, and transforming our overall operations.

We know our customers care about recycling, and they have demonstrated a willingness to pay for it. We continue to make progress working with our municipal partners in transforming recycling into a more durable, economically sustainable business model. Recycling is essential to our sustainability platform, and we continue to invest in the business for the long term.

We'll handle it from here™, our promise, lets customers know they can always rely on us to handle their recycling and waste needs in a way that is easy and effortless.

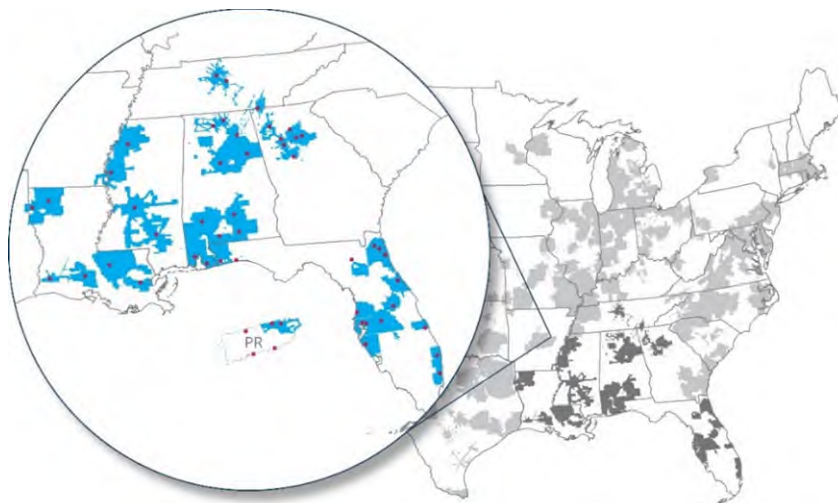
There is undeniable energy of excellence at Republic Services, and it is surging through everything we do. Excellence is the essence of our growth through differentiation strategy.

We believe that excellence means being better than competitors at everything we do every day. We begin by actively listening to our customers. We seek out thousands of conversations each month, mining for insights into customer wants and needs. Those insights lead to innovation. Our innovation brings about simple solutions for our customers. We configure products and services to the individual customer at the right price.

Next, we make it an effortless and enjoyable experience. We enable customers to interact with us on their terms: online, in-person, or by phone. Then, the best people deliver a superior product or service, fulfilling and exceeding our promise every time.

This zeal for our customers has brought forth new and exciting changes. From operations to talent to technology, we are focused on not just meeting the needs of

Local accountability backed by national support. Our Broward County operations are backed by our corporate-wide strength and experience, incorporating best practices from other local operations.



our millions of customers but exceeding them.

Low-cost providers in the industry sacrifice one or more of these elements, translating to risk to your municipality. Through our proven and demonstrated balance of these factors, Republic Services is your best-value partner while serving more than 2,400 municipal contracts today.

Local Leadership with National Support

Our local team is vital to the successful delivery of this contract and its daily operations. This team's unique combination

of collection experience, recycling expertise, and innovative management systems ensure quality service for the duration of the contract. Our local and area management teams have extensive industry experience operating and managing solid waste companies and have substantial experience in the region.

Because we retain experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement our various business units' best practices throughout our operations to

Five Elements of Sustainability. These commitments are reflected in the way we do business and guided by our sustainability platform's five elements.



continue improving our operations and service to our customers.

Jean-Pierre Turgot- General Manager
Joanne Stanley- Managers, Municipal Sales

Michael Rizopoulos -Finance Manager
Muriel Attilus- Operations Manager
Tim Martin- Maintenance Manager

While our local business operation is fully empowered and accountable for delivering on our commitments, they are also backed by our area and corporate leadership teams' support and breadth, capable of amassing expertise and support to assist or respond to any challenge. An example of this benefit to you is the response capabilities during times of crisis, such as the recent coronavirus (COVID-19) pandemic, hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to ensure our people are safe. Our assets are operational so that we can return

to normal operations quickly. This is a considerable benefit and risk mitigation to Margate that many other providers in the industry are unable to stand behind.

Sustainability

The breadth and scope of our sustainability platform are earning noteworthy recognition. From products that create solutions for our customers to an industry-leading safety program and a fleet that reduces its carbon impact to landfills that generate renewable energy, we are leading in every way possible. Sustainability contributes to a cleaner world while also providing opportunities to improve brand awareness, increase customer loyalty, grow our business, motivate our employees and differentiate Republic Services from our competitors.

We are guardians of our environment and have a responsibility to regenerate our planet with the materials we are entrusted

***Recognition supports our approach.** Engaged employees and leadership make Republic Services an employer of choice.*



to handle every day by driving increased recycling, generating renewable energy, and helping our customers to be more resourceful.

We must lead by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement, and employee growth opportunities. We are privileged to serve millions of customers across the country, creating effortless experiences that support your evolving needs and honor your unique commitments to improving your communities. Republic Services' multifaceted, enterprise-wide sustainability platform revolves around five elements: Operations, Materials Management, Communities, Safety, and People.

Operations

We exercise the utmost responsibility in our operations. This includes our fleet, buildings, landfill technology, and the day-to-day activities we conduct in our communities. We are working hard to understand and measure our impact on air, land, and water to minimize or eliminate any negative consequences, where possible.

Communities

An industry-leading safety program that has been 39% better than the industry average.



We are dedicated to being a good neighbor in the communities in which we live and work. This includes investing back into our communities through customer engagement, philanthropic giving, volunteerism, environmentally responsible infrastructure, and operating in our markets at the highest standards.

Republic Services' community engagement plan is based on Margate's community-based organizations and civic and business entities' needs. Republic Services has a track record of giving to and spending in Margate.

Safety

We prioritize safety above all else. When people feel safe, they can fully participate every day in the available opportunities.

Republic Services has a consistently low and trending lower occurrence of incidents and accidents and is known for our strict focus on safety and corresponding best in industry, multi-faceted, and well-organized safety program. According to the Department of Labor, Bureau, and Statistics Data, Republic Services' average OSHA scores are 39% lower than the average OSHA scores for the waste industry. Employees, the public, and ratepayers all benefit from Republic Services' dedication to safety. We have been and will continue to strive to be the safest waste services company in America.

People

Engaged employees are the greatest indicator of our success. We provide ongoing job training, growth, and development opportunities for our employees at every level. We are invested in them and continue to look for meaningful ways to demonstrate our appreciation for the hard work and dedication they show every day.

Republic Services is a local company staffed with a committed team of nearly 197 professionals who take personal responsibility for serving customers with care. Republic Services is also an industry leader providing our national network's strength, decades of experience, diversified capabilities, and expertise serving clients of all sizes — including, proudly, Margate.

Customer First

A few years ago, Republic Services made a major commitment to further differentiate ourselves from competitors by investing in enhancing the quality and reliability of our customer service capabilities. To accomplish this, we consolidated hundreds of small call centers into three state-of-the-art, fully integrated Customer Resource Centers located in Phoenix, AZ, Indianapolis, IN, and Charlotte, NC. These facilities are strategically located across the country to ensure we can deliver call support when customers need it the most. Based on data from more than 12 million touches with customers, we have found the optimal operating hours are Monday through Friday

from 7:30 a.m. to 5 p.m. for each time zone across the continental US.

Our Promise

We'll handle it from here™; our promise is backed by this proposal's details submittal to you. In summary, we take pride in offering you a best-value partnership that consists of Simple Solutions, which are Reliable and Environmentally Responsible.

- **Simple Solutions** – We offer a wide range of tailored products to assist the community in the responsible recycling or disposal of unique waste streams that include electronics, bulb and battery waste, or household hazardous waste. Additionally, our investments in customer-facing web- and smartphone-based apps allow simple interaction between customers and Republic Services, offering service details, alerts, delivery schedules, and billing information.
- **Reliability** – Our operations and performance metrics prove that we are your most reliable partner. Our 99.9% pickup reliability rate means that you

Republic Services focuses on these characteristics enabling us to be your preferred recycling and waste partner.

Simple Solutions	Reliability	Environmental Responsibility
<ul style="list-style-type: none"> • Electronics Recycling • Universal Recycling • Compactor Solutions • eCommerce • Republic Services App • Customer Resource Centers 	<ul style="list-style-type: none"> • 99.9% Daily Pickup Rate¹ • First Call Resolution • 40% Safer Drivers • Youngest Fleet in the Industry <p><small>¹99.9% proven daily pickup rate based on missed pickup data for commercial and residential customers from April 2018 - March 2019.</small></p>	<ul style="list-style-type: none"> • Sustainability Commitments • 2,400 CNG Trucks • State-of-the-Art Recycling Facilities

face fewer calls from the community regarding service. When callers reach out to us for any needs, we strive for the first-call resolution through our fully integrated customer resource centers. Additionally, our tenure drivers are the safest in the industry, which means your residents are better off with our team on your streets.

- **Environmental Responsibility** – We are globally recognized as a leader in sustainability. Our investments in recycling infrastructure, compressed natural gas-powered trucks, and landfill gas-to-energy plants are all examples of how we drive to be a good neighbor in every municipality we partner with.

It is through these initiatives and recognitions that we reiterate our commitment to Margate. On behalf of the 36,000 employees at Republic Services, we appreciate the opportunity to earn your business through this submittal and look

forward to a long and continued partnership for years to come.

Republic Services is proud to partner with our more than 2,400 communities across the country and our achievements on the sustainability platform.





**REPUBLIC
SERVICES**



Garbage and Recycling Collection Services

Republic Services invests in our communities by continuing to provide customers with safe, customer service-focused solutions

Company Overview

Republic Services is one of the country's leading providers of municipal recycling and waste services, serving more than 2,400 communities, with millions of customers in 41 states and Puerto Rico.

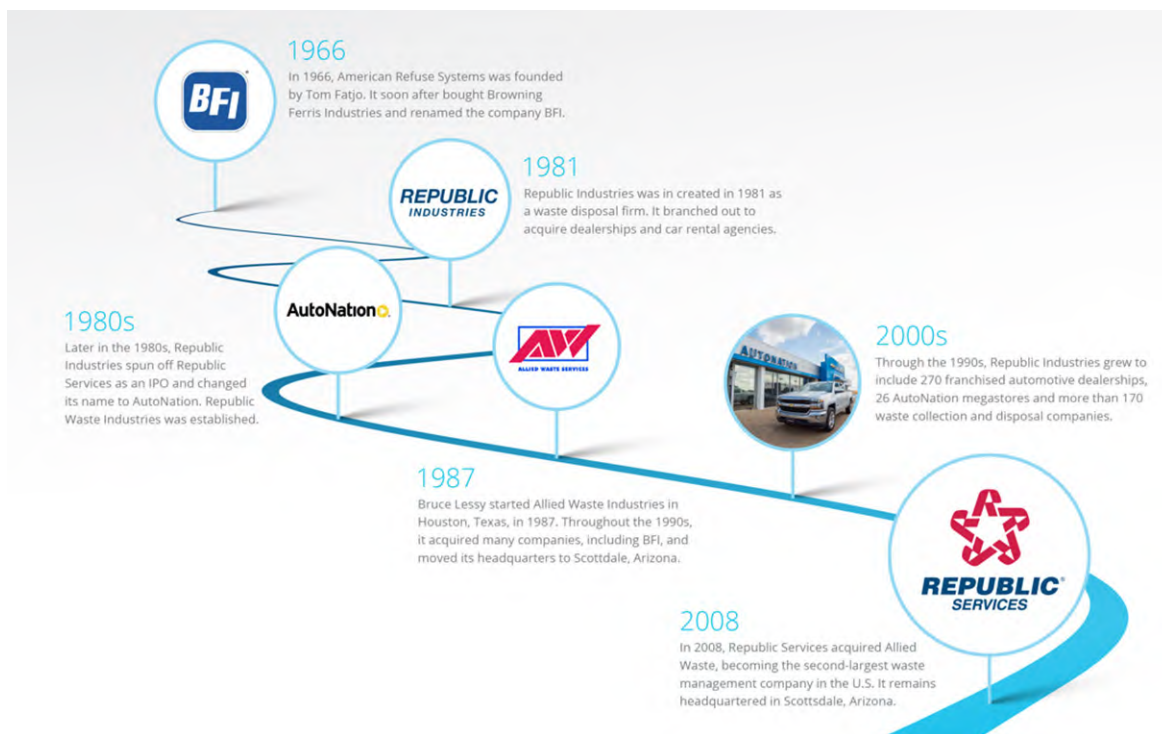
Local Presence

For 40 plus years, Republic Services has partnered with municipalities, residents, and businesses in Broward County to provide solid waste, recycling, yard waste, and bulky item collection services.

Republic Services is integrated with the community, employing approximately 197 people within Broward County.

- Municipalities that partner with Republic Services choose to renew or extend their contracts over 85% of the time
- Our 15,000 drivers execute 4.9M pickups/day
- Average tenure of Republic Services Municipal customer is more than 12 years
- As a corporate partner, we sponsor and are present in the communities we serve
- Over 100,000 residential customers, 6800 commercial and industrial customers in Broward County.
- Republic Services deploys 90 trucks daily from its local collection operations

Company History. Today's Republic Services is the product of three former industry leaders.

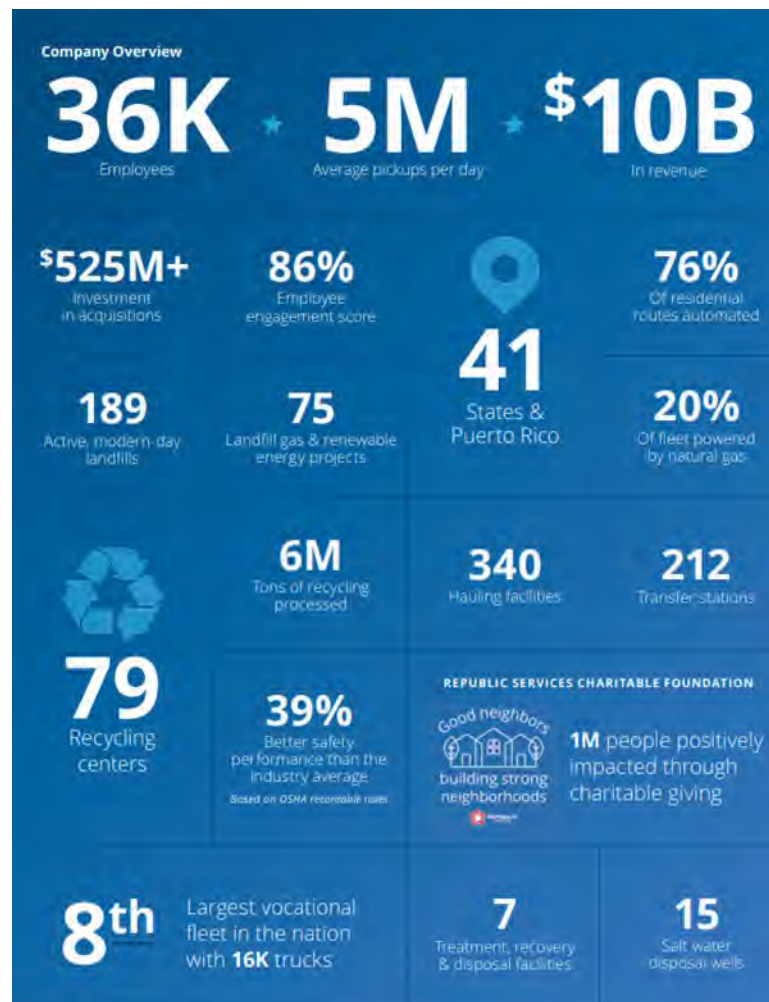


We place great importance on our human capital and recognize that our employees are our most important asset. Republic Services endeavors to provide the very best working conditions, including a safe environment, competitive pay and benefits, and many professional growth opportunities. In fact, 65% of our supervisors and managers began their Republic Services careers as drivers, landfill operators, or technicians.

Our Company

Republic Services is an industry leader in the non-hazardous solid waste industry with revenues of more than \$10 billion and over 36,000 dedicated employees. Figure 8 shows our lineage, which includes three of the industry's most recognized brands combined in 2008. All our legacy brands operate today as a part of the Republic Services family.

Key Company Statistics. Republic Services is an industry leader in the U.S. non-hazardous solid waste industry.





REPUBLIC
SERVICES



CITY OF
MARGATE
Empowering the Future

Garbage and Recycling Collection Services

Republic Services' collection companies, transfer stations, recycling centers, and landfills focus on providing effortless solutions for our millions of commercial, industrial, and residential customers.

Republic Services responsibly operates 340 collection operations, 212 transfer stations, 189 active solid waste landfills, and 79 recycling centers across 41 states and Puerto Rico. We also have 75 landfill gas and renewable energy projects and are adding new facilities every year. Our Energy Services vertical has 7 treatment, recovery, and disposal facilities and 15 saltwater disposal wells.

With more than 16,000 vehicles, Republic Services deploys the 8th largest vocational fleet in the U.S. to collect approximately 100 million tons of waste and over eight million tons of recyclables.

Vision

Republic Services' vision is to be America's preferred recycling and waste services, partner. We earn this by providing our

Environmental Responsibility. *We believe there will always be more we can do to enhance our sustainability efforts and, in the process, strengthen our business.*



customers with simple solutions, reliability, and environmental responsibility, wrapped with a level of service unmatched anywhere else in our industry.

Values

We believe that empowered and engaged employees are the greatest indicator of our success. The principles guide us we have adopted as our core values – to be Respectful, Responsible, Reliable, Resourceful, and Relentless in all we do every day. We are reminded of these principles every time we see the five R's joined together to form the Republic Services' Star.

Strategy

Our strategy is profitable growth through differentiation. Simply put, we hire the best people that deliver the best products that best meet our customers' needs.

Our Promise

We'll handle it from here™, our promise, lets customers know they can always rely on us to handle their recycling and waste needs in a way that is easy and effortless for them.

Sustainability

At Republic Services, we are dedicated environmental stewards entrusted to properly handle materials every day by driving increased recycling, generating renewable energy, and helping our customers be more resourceful. Republic Services leads by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement, and employee growth opportunities.

Sustainability contributes to a cleaner world while also providing opportunities to increase customer loyalty, grow our



Garbage and Recycling Collection Services

business, motivate our employees and differentiate Republic Services from our competitors.

People

Our people are the center of our success. Attracting, developing, and engaging the best talent is critical to our profitable growth strategy through differentiation. Whether it's through our dedication to safety, robust learning, and talent development programs, or expanding our diversity and inclusion initiative, Mosaic, we are committed to making Republic Services an employer of choice where the best and brightest come to work.

Leadership

Republic Services' operations are national in scope. Still, the physical collection and disposal of waste is very much a local business, and the dynamics and opportunities differ in each of our markets.

Our national presence allows us to identify and incorporate best practices that drive greater overall operating efficiency across the company while maintaining day-to-day operating decisions at the local level, closest to the customer. We manage our operations through ten geographic operating areas, consisting of multiple divisions that provide recycling and waste collection, transportation, and disposal services.

Your municipal contract will be executed locally by our seasoned team located at **751 NW 31st Avenue, Lauderhill, FL 33311**. This team is fully empowered within our company structure to deliver on our promise to be your preferred recycling and waste provider. This local team is only two levels removed from our corporate staff, which means the backing and support of a national company are accessible at a moment's notice.

Ownership

Republic Services, Inc. is a publicly-traded company on the New York Stock Exchange (NYSE symbol: RSG).

Ownership beyond five percent

The following figure shows certain information as of May 2020, with respect to the ownership of common stock by each shareholder who is known by Republic Services to own more than 5 percent of our outstanding common stock:

Ownership beyond five percent.

Name of Owner	% Outstanding Shares
Cascade Investment, LLC	34.18%
BlackRock, Inc.	5.52%
The Vanguard Group, Inc.	6.15%

Credit Rating

Republic Services, Inc. has an "investment grade" rating. No creditor is owed a debt greater than 10 percent of the company's total assets.

Associations

Republic Services is a member of the following associations and organizations, among others. Our employees are actively engaged in these organizations and, in many cases, serve on the board of directors and/or are elected officers.

- National Waste & Recycling Association (NWRA)
- Solid Waste Association of North America (SWANA)
- Broward League of Cities
- Coral Spring Coconut Creek Chamber of Commerce
-



Garbage and Recycling Collection Services

- Greater Fort Lauderdale Chamber of Commerce
- Tamarac/North Lauderdale Chamber of Commerce
- Greater Sunrise Chamber of Commerce
- Museum of Science and Discovery
- National League of Cities
- Environmental Research and Education Foundation (EREF)
- United States Green Building Council (USGBC) I
- U.S. Conference of Mayors, Solid Waste Advisory Council



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Form 2 References Sunrise

Form 2 Experience

Each Proposer shall use this form to identify comparable work it has performed. Each Proposer is encouraged to identify its most recent comparable jobs in Florida. The Proposer shall use this form to describe up to ten (10) comparable projects. Please copy this Form 2 and use a separate copy for each comparable job.

Name of Reference (i.e., City, County or other government entity):

City of Sunrise

Address of Reference: 10770 West Oakland Park Blvd

Sunrise, FL 33335

Principal Contact Person for the Reference: Antonio Thompson

Phone number for Contact Person: 954-577-1135

E-mail address (if available) for Contact Person: athompson@sunrisefl.gov

Year Contract Initiated with Reference: 1/1/2017

Year Contract Expired with Reference: 9/30/2024

Republic Services has been servicing Sunrise for over 40 years.

Number of Curbside Residential Customers Served – Solid Waste: 19,268

Method of Curbside Solid Waste Collection (i.e., manual collection with cans or automated/semi-automated collection with carts):

Automated cart collection

Number of Curbside Residential Customers Served – Recyclables: 19,268

Method of Curbside Recyclables Collection (i.e., bins with manual collection, or carts with automated/semi-automated collection):

Automated cart collection

Number of Curbside Residential Customers Served - Bulk Waste: 19,268

Number of Curbside Residential Customers Served – Yard Waste: 19,268

Number of Commercial Customers Service – Solid Waste: 942

Yards of Commercial Solid Waste Serviced Annually: 295,512



REPUBLIC
SERVICES



**Garbage and Recycling Collection
Services**

Form 2 Weston

**Form 2
Experience**

Each Proposer shall use this form to identify comparable work it has performed. Each Proposer is encouraged to identify its most recent comparable jobs in Florida. The Proposer shall use this form to describe up to ten (10) comparable projects. Please copy this Form 2 and use a separate copy for each comparable job.

Name of Reference (i.e., City, County or other government entity):

City of Weston

Address of Reference: 17200 Royal Palm Blvd

Weston, FL, 33332

Principal Contact Person for the Reference: Karl Thompson- Assistant City Manager

Phone number for Contact Person: 954-385-2000

E-mail address (if available) for Contact Person: kthompson@westonfl.org

Year Contract Initiated with Reference: 4/1/2019

Year Contract Expired with Reference: 3/31/2024

Republic has been servicing the City of Weston for over 20 years.

Number of Curbside Residential Customers Served – Solid Waste: 17,588

Method of Curbside Solid Waste Collection (i.e., manual collection with cans or automated/semi-automated collection with carts):

Automated Cart Collection

Number of Curbside Residential Customers Served – Recyclables: 17,588

Method of Curbside Recyclables Collection (i.e., bins with manual collection, or carts with automated/semi-automated collection):

Automated Cart Collection

Number of Curbside Residential Customers Served - Bulk Waste: 17,588

Number of Curbside Residential Customers Served – Yard Waste: 17,588

Number of Commercial Customers Service – Solid Waste: 311

Yards of Commercial Solid Waste Serviced Annually: 172,584



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Form 2 Coconut Creek

Form 2 Experience

Each Proposer shall use this form to identify comparable work it has performed. Each Proposer is encouraged to identify its most recent comparable jobs in Florida. The Proposer shall use this form to describe up to ten (10) comparable projects. Please copy this Form 2 and use a separate copy for each comparable job.

Name of Reference (i.e., City, County or other government entity):

City of Coconut Creek

Address of Reference: 4800 West Copans Road

Coconut Creek, FL 33064

Principal Contact Person for the Reference: Alex Tergis

Phone number for Contact Person: 954-545-6623

E-mail address (if available) for Contact Person: atergis@coconutcreek.net

Year Contract Initiated with Reference: 10/1/2019

Year Contract Expired with Reference: 9/20/2026

Republic has been servicing Coconut Creek for over 25 years.

Number of Curbside Residential Customers Served – Solid Waste: 9,241

Method of Curbside Solid Waste Collection (i.e., manual collection with cans or automated/semi-automated collection with carts):

Automated cart collection

Number of Curbside Residential Customers Served – Recyclables: 9,241

Method of Curbside Recyclables Collection (i.e., bins with manual collection, or carts with automated/semi-automated collection):

Automated cart collection

Number of Curbside Residential Customers Served - Bulk Waste: 9,241

Number of Curbside Residential Customers Served – Yard Waste: 9,241

Number of Commercial Customers Service – Solid Waste: 287

Yards of Commercial Solid Waste Serviced Annually: 126,372



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Form 2 St. Johns County

Form 2 Experience

Each Proposer shall use this form to identify comparable work it has performed. Each Proposer is encouraged to identify its most recent comparable jobs in Florida. The Proposer shall use this form to describe up to ten (10) comparable projects. Please copy this Form 2 and use a separate copy for each comparable job.

Name of Reference (i.e., City, County or other government entity):

St. John's County

Address of Reference: 3005 Allen Nease Road

Elkson, FL 32033

Principal Contact Person for the Reference: Greg Caldwell- Public Works Director

Phone number for Contact Person: 904-209-0132

E-mail address (if available) for Contact Person: gcaldwell@sjcfl.us

Year Contract Initiated with Reference: 6/1/2014

Year Contract Expired with Reference: 7/31/2024

Number of Curbside Residential Customers Served – Solid Waste: 50,713

Method of Curbside Solid Waste Collection (i.e., manual collection with cans or automated/semi-automated collection with carts):

Manual Collection

Number of Curbside Residential Customers Served – Recyclables: 50,713

Method of Curbside Recyclables Collection (i.e., bins with manual collection, or carts with automated/semi-automated collection):

Manual Collection

Number of Curbside Residential Customers Served - Bulk Waste: 50,713

Number of Curbside Residential Customers Served – Yard Waste: 50,713

Number of Commercial Customers Service – Solid Waste: Open Market

Yards of Commercial Solid Waste Serviced Annually: Open Market

Lost Contracts from 2010

Florida Contracts not renewed since January 1, 2010								
Governmental agency	Contact Name - Position	Account Street	Account City	State	Zip Code	Phone	Date Lost	Reason
High Springs-RSG-Resi Commercial Rebid	Edwin Booth- City Manager	110 NW 1st Avenue	High Springs	FL	32643	(386) 454-1416	4/30/2014	Not the lowest bid
Orange County - Residential Franchise	David Gregory - Solid Waste Manager	5901 Young Pine Road	Orlando	FL	32829	(407) 836-5635	4/30/2014	Not the lowest bid
Pasco County Processing	Jutin Roessler- Solid Waste Director	7536 State Street, Ste 204	New Port Richey	FL	34652	(727) 861-3053	6/1/2012	Not the lowest bid
Lauderhill-SWS-Multi/Ind	Desorae Smith City Manager	5581 W. Oakland Park Blvd.	Lauderhill	FL	33313	(954) 739-0100	9/30/2016	Not the lowest bid
Jacksonville Beach - RSG -	Mike Staffopoulos- City Manager	1460-A Shetter Avenue ,2nd Floor	Jacksonville Beach	FL	32250	(904) 247-6100	1/31/2017	Not the lowest bid
SWA District 3 RSG 2019 and SWA District 1,3 and 4 2013	John Archambo Customer Service Director	7501 Jog Road	West Palm Beach	FL	33412	(561) 640-3400	2013 and 2019	Not the lowest bid
DCPS Commercial MSW 2019	Director	4880 Bulls Bay Highway	Jacksonville	FL	32219	(904) 858-4859	6/30/2019	Not the lowest bid
Dundee	Tandra Davis - Town Manager	202 Main Street ,PO Box 1000	Dundee	FL	33838	(863) 419-3100	5/1/2014	Not the lowest bid
Belle Isle	Bob Francis - City Manager	1600 Nela Avenue	Orlando	FL	32809	(407) 851-7730	6/1/2019	Not the lowest bid
Volusia County	Regina Montgomery - Director	123 W. Indiana Avenue	Deland	FL	32720	(386) 736-5920	7/1/2019	Not the lowest bid
Oviedo	Bryan Cobb - City Manager	400 Alexandria Boulevard	Oviedo	FL	32765	(407)-971-5506	7/1/2020	Not the lowest bid
Pembroke Pines	Charles Dodge- City Manager	601 City Center Way	Pembroke Pines	FL	33025	(954)450-1060	6/1/2013	Not the lowest bid
Pembroke Park	Yriam Jacques- Public Services Director	3150 SW 52nd Avenue	Pembroke Park	FL	33023	(954)966-4600	10/1/2015	Not the lowest bid
Miramar	Vernon E Hargray- City Manager	2300 Civic Center Place	Miramar	FL	33025	(954) 602-300	4/1/2012	Not the lowest bid
North Lauderdale	Sam May- Public Works Director	701 SW 71st Ave	North Lauderdale	FL	33068	(954) 722-0900	1/1/2012	Not the lowest bid



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Florida Contract 1/1/2010

Republic Services Municipal Contracts - Florida



Republic Services has an extensive background in providing municipal waste and recycling collection services with over 2,700 contracts nationwide. Listed below are some of the great partnerships that we manage in Florida.

City of Sunrise	Rate:		Start Date:	7/1/1996	Expiration Date:	9/30/2024
Number of Homes Serviced:	19,268	Garbage Tons/Year:	19,037	Recycle Tons/Year:	4,258	
Main Contact:	Antonio Thompson- Solid Waste Coordinator		athompson@sunrisefl.gov		Phone No.:	954-577-1135
Address:	10770 W. Oakland Park Blvd	City:	Sunrise	St:	FL	Zip: 33351
Services are provided with Rear Load Trucks. An additional 19,132 units are serviced at multi-family complexes. Commercial and Industrial services are included in the exclusive franchise. Services are provided seven days per week. Republic has serviced the City for 40 plus years.						
St. Johns County	Rate:	\$13.53	Start Date:	6/1/2014	Expiration Date:	7/31/2024
Number of Homes Serviced:	61,342	Garbage Tons/Year:	59,011	Recycle Tons/Year:	17,943	
Main Contact:	Greg Caldwell-Assistant Public Works Director		gcaldwell@sjcfl.us		Phone No.:	(904) 209-0132
Address:	3005 Allen Nease Rd.	City:	Elkson	St:	FL	Zip: 32033
Services are provided with Rear Load Trucks. Commercial and Industrial services are provided to businesses through an open competitive market.						
City of Lake Wales	Rate:	\$15.87	Start Date:	7/1/2001	Expiration Date:	9/30/2024
Number of Homes Serviced:	5,167	Garbage Tons/Year:	5,105	Recycle Tons/Year:	1,142	
Main Contact:	James Slaton - City Manager		jslaton@lakewalesfl.gov		Phone No.:	(954) 746-3233
Address:	201 W. Central	City:	Lake Wales	St:	FL	Zip: 33853
Services are provided with Automated Side Load Trucks. Commercial and Industrial services are included in the exclusive franchise. Services are provided seven days per week.						



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Republic Services Municipal Contracts - Florida

City of Coconut Creek	Rate:		Start Date:	2/1/1995	Expiration Date:	9/30/2026
Number of Homes Served:	9,241	Garbage Tons/Year:	9,130	Recycle Tons/Year:	2,042	
Main Contact:	Alex Tergis Assistant Public Works Director		atergis@coconutcreek.net	Phone No.:	954545-6623	
Address:	4800 Copans Road	City:	Coconut Creek	St:	FL	Zip: 33311
Services are provided with Automated Side Load Trucks. An additional 11,059 units are serviced at multi-family complexes. Commercial and Industrial services are included in the exclusive franchise. Services are provided six days per week.						
City of Weston	Rate:		Start Date:	10/1/2012	Expiration Date:	3/31/2024
Number of Homes Served:	17,588	Garbage Tons/Year:	17,377	Recycle Tons/Year:	3,887	
Main Contact:	Karl Thompson - Assistant City Manager		kthompson@westonfl.org	Phone No.:	(954) 746-3233	
Address:	2599 S. Post Rd.	City:	Weston	St:	FL	Zip: 33332
Services are provided with Automated Side Load Trucks. Commercial and Industrial services are included in the exclusive franchise. Services are provided six days per week.						
City of Frostproof	Rate:	\$15.48	Start Date:	7/1/2006	Expiration Date:	6/30/2024
Number of Homes Served:	987	Garbage Tons/Year:	975	Recycle Tons/Year:	218	
Main Contact:	Nicole McDowell - City Manager		NMcdowell@cityoffrostproof.com	Phone No.:	(863) 635-7832	
Address:	111 West First St.	City:	Frostproof	St:	FL	Zip: 33843
Services are provided with Automated Side Load Trucks. Commercial and Industrial services are included in the exclusive franchise. Services are provided six days per week.						



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Garbage and Recycling Collection Services

Republic Services Municipal Contracts - Florida

City of Haines City	Rate:	\$14.41	Start Date:	1/1/2006	Expiration Date:	12/31/2023
Number of Homes Served:	9,150	Garbage Tons/Year:	9,040	Recycle Tons/Year:	2,022	
Main Contact:	Deric Feacher - City Manager		dfeacher@hainescity.com		Phone No.:	(863) 421-3777
Address:	620 E. Main St.	City:	Haines City	St:	FL	Zip: 33844
Services are provided with Automated Side Load Trucks. Commercial and Industrial services are included in the exclusive franchise. Services are provided six days per week. Republic has serviced the City for 40 years.						
City of Oviedo	Rate:	\$17.66	Start Date:	10/1/2008	Expiration Date:	9/30/2020
Number of Homes Served:	11,173	Garbage Tons/Year:	11,039	Recycle Tons/Year:	2,469	
Main Contact:	Joe Grusauskas - Solid Waste Director		jgrusauskas@cityofoviedo.net		Phone No.:	(407) 971-5644
Address:	400 Alexandria Blvd	City:	Oviedo	St:	FL	Zip: 32765
Services are provided with Automated Side Load Trucks. Commercial and Industrial services are provided to businesses through an open competitive market.						
Hillsborough County, FL	Rate:	z1:\$9.71 z3:\$13.41	Start Date:	10/1/2013	Expiration Date:	1/31/2022
Number of Homes Served:	110,000	Garbage Tons/Year:		Recycle Tons/Year:		
Main Contact:	Kim Byer-Director of Solid Waste		byerk@hillsboroughcounty.org		Phone No.:	813-272-5680
Address:	332 N. Falkenburg Rd	City:	Brandon	St:	FL	Zip: 33619
Service residential customers with automated side load trucks in 2 of 5 zones. Commercial is franchised to the 3 residential haulers and industrial is open market.						



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Republic Services Municipal Contracts - Florida

City of Gulf Breeze	Rate:	\$15.71	Start Date:	2/1/2018	Expiration Date:	1/31/2023
Number of Homes Served:	2,134	Garbage Tons/Year:	644	Recycle Tons/Year:	99	
Main Contact:	Samantha Abell-City Manager	sabell@gulfbreezefl.gov	Phone No.:	850-203-6033		
Address:	P.O. Box 640	City:	Gulf Breeze	St:	FL	Zip: 32562
Services we provide are residential MSW, Recycling, and YW cart containerized serviced with ASL trucks. Commercial and Industrial are included in executive franchise.						

Customer Service

We have redefined the Best Practices in Customer Service coverage and user experiences through our response to the 2020 pandemic.

Redefining Customer Service

Over the past 3 years, Republic Services has redefined the way we deliver superior customer service. Following a 2017 commitment to shift from hundreds of distributed, nonintegrated call centers to a national technology platform, the insights and experiences literally informed and shaped our thinking. Additionally, these investments and insights enabled us to lead the industry in our rapid response to the 2020 pandemic, when we shifted over 1800 agents to a work-from-home posture in three days and never dropped a call.

Knowing Our Customers

Creating the optimal customer service offering starts with studying and understanding our customers about how and when they want to contact us for help.

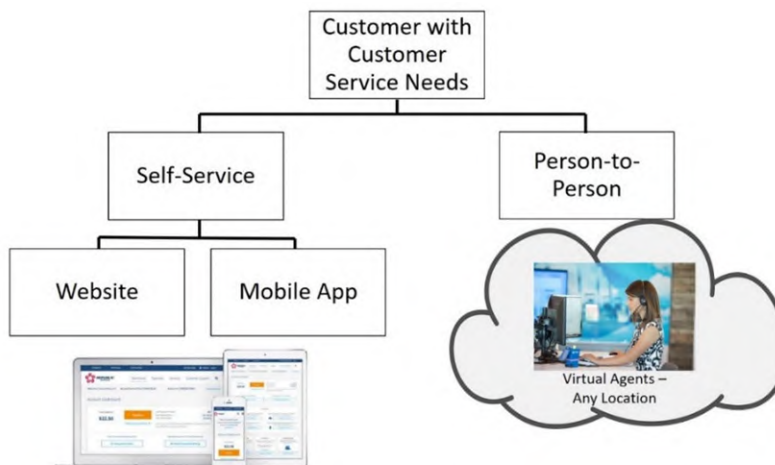
We provide an exceptional customer experience when your residents or businesses contact us for assistance

- Leverage technology and data to enable virtual agents to serve customers from any location seamlessly
- Over 1M customers expertly served each month via text, web, email, or phone
- Hours are when customers demand highest – Monday through Friday from 7:30 a.m. – 5 p.m. for each time zone
- Web-based applications offering 24/7 access for customers on their own time
- Net Promoter Score has improved year-over-year for 5 consecutive years

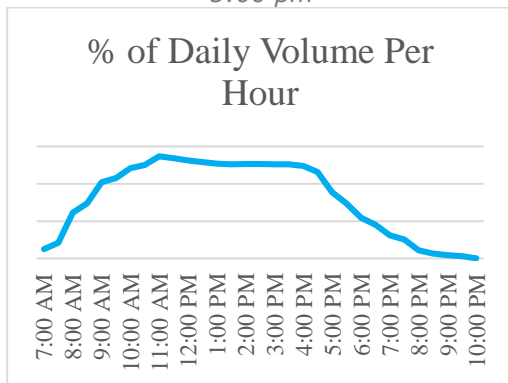
Optimal Call Center Hours

During a 12-month period in 2019, we collected and tracked every call that was made to our staffed call centers across America. Over 12.7M calls were received during that timeframe, when our call centers were open from M-F (7 am to 6 pm) and Saturday (8 am-1 pm).

Comprehensive Customer Service. Our customer service offering spans self-service options to person-to-person contact to offer unmatched service, 24/7 daily.



Optimal Call Center Hours. Analysis of over 12M calls in a 12-month period shows 90%+ of all calls occur M-F between 7:30 am and 5:00 pm



When analyzing the data, we learned that less than 1.5% of daily calls were received from 7 am to 8 am, and less than 1% of daily calls were received after 5pm daily. We further learned that less than 2% of the weekly call volume occurred on Saturday. Through the data, the customers were telling us that they were busy during those times, and that it was not necessary for the call centers to be running fully staffed for such a small percentage of the total call volume.

This insight allows us to define the best practice for call center hours to be M-F from 7:30 am to 5:00 pm.

Customer Self-Service

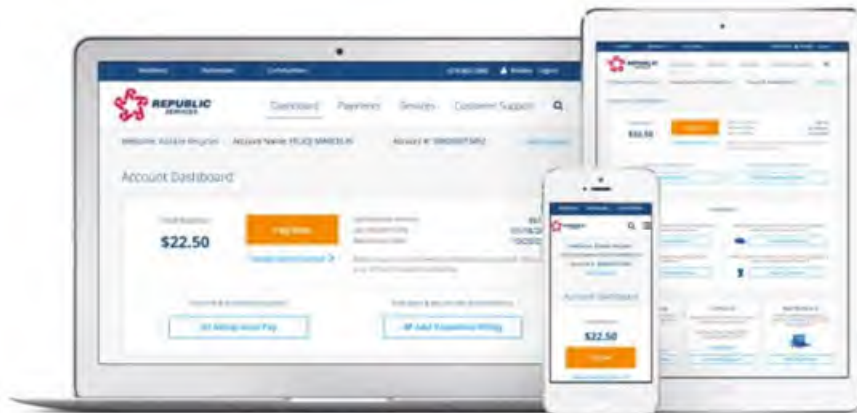
Modern-day customer service is about customer options and simple solutions. Newer generations expect web-based and mobile app-based abilities to self-serve simple needs at any time of the day or night. Certainly, more complex topics may still require a person-to-person interaction, but a vast majority of customer service contacts in this industry are topics that are able to be self-served.

For this reason, Republic Services has invested to create a complete service offering that allows customers to request service on their terms.

Our customers now have the ability to reach us 24/7 via our website, www.RepublicServices.com, or via our Republic Services mobile app.

Our self-service options are designed to improve overall response time, enabling resolution to simple customer inquiries and needs anytime, anywhere with the least

Web and Mobile App-Based Simple Solutions. Customers are able to self-serve billing and common requests 24/7 using our web and mobile app offering.



amount of customer inconvenience possible. Through our website and mobile app, customers can:

- Pay their bill For commercial customers only. The city of Margate bills residential services.
- Schedule an extra pick up
- Discover new services
- Receive weather and holiday service updates
- Sign up for auto-pay and paperless billing
- Submit inquiries or complaints

Access to Live Agents, Virtually

When the pandemic of 2020 hit, we learned some powerful lessons regarding optimal customer service models. For years prior, we had invested to consolidate our agents into three national call centers, leveraging technology and training to offer a superior experience to callers. However, in February 2020, as the nation implemented shelter-in-place orders and moved to work-from-home, we leveraged our years of investment in our customer service technology systems to shift all our call center agents work-from-home in three days. Over 1800 agents began taking calls from home, completely seamless to the customers who were calling. Throughout the months-long pandemic, we found performance improved, average call metrics improved, and customer satisfaction scores also improved. A new customer service model had been created and proven in the pandemic, whereby agents could take calls from anywhere, so long as they had access to their technology.

Leveraging this new proven reality, we now recognize that a vast majority of customer calls are for simple items like clarification or cart repairs, which can be served by virtual agents from any location. This paradigm

shift enables far greater staffing with greater flexibility to attracting top talent from across the country, as well as flexible response to call volume surges.

When a customer calls our Customer Service line, a sophisticated series of actions begin:

- Initial questions for the customer help determine the complexity of the request. Simple requests are routed for virtual agents that can handle calls from anywhere in the country from their own home if needed. More complex needs can be routed to more specialized agents with knowledge of geography and operations if appropriate.
- The customer's phone number then associates with known customer details in our database. It triggers the integrated system to populate with a map of your service address, level of service, past service requests, and your city-specific contract information. This knowledge-based system even shows the customer's current weather.
- The agent confirms the customer's name and service address and begins to assist the customer with the reason for their call.
- If the question requires communication with the local operations team (such as missed pick-up or container exchange), the agent can instantly connect with the local operations team through our national network.
- Often, the customer's concern is handled by the time s/he hangs up the phone. For those issues requiring operations support, the issue will be addressed in a most timely manner.
- Customers have the option to leave a recorded message or speak to a Supervisor if they choose

Post-Call Customer Satisfaction Surveys

When a customer call is completed, the caller is offered the opportunity to take an optional 3-question survey, enabling them to tell us if they are satisfied with the service we have provided. This immediate insight tells us daily that we are on track and enables us to take corrective action quickly if ever needed.

The survey is voluntary, and if customers choose to participate, they are asked 3 simple questions.

- **Question 1 NPS:** On a scale of 0-10, How likely would you be to recommend Republic Services to a friend or colleague? 0 meaning that you are 'Not at all Likely' and 10 meaning you are 'Extremely Likely' to recommend Republic Services as a recycling and waste provider.
- **Question 2 FCR:** Were we able to resolve your issue or answer your question on this call?
 - a. Press 1 if yes
 - b. Press 2 if the agent could not personally resolve your issue but told you what to expect next.

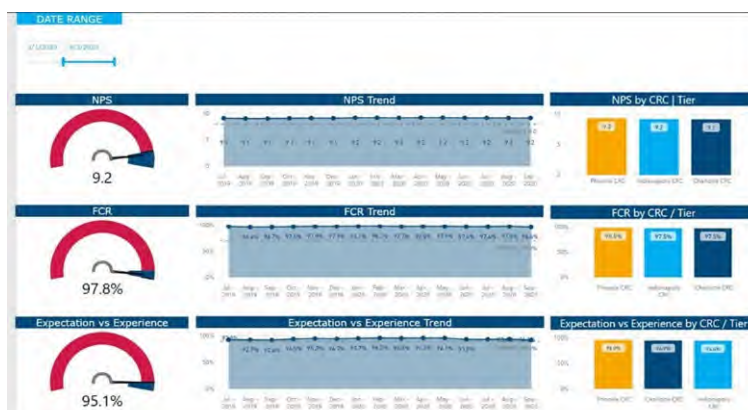
- c. Press 3 if the agent did not resolve your issue and did not tell you what would happen next.
- **Question 3 E v. E:** Once you reached an agent, how long did your call with Republic last? Did it take:
 - a. Press 1 if less time than you expected,
 - b. Press 2 if about as much time as you expected, or
 - c. Press 3 if more time than you expected

Our 2020 results are offering in the figure below, indicating NPS with a 9.2 out of 10 satisfaction; 97.8% of callers feeling we achieved First Call resolution and 95.1% feeling we handled their needs in a reasonable time.

Net Promoter Score

Our Voice of Customer program captures feedback from more than 200,000 customers each year. Net Promoter Score (NPS) is at the core of our Voice of Customer program. Most anyone can recall answering the tell-tale NPS question, "On a scale of 1-10, how likely are you to recommend this service to a friend or family member?" Republic Services' strong NPS performance has demonstrated that our

Immediate Customer Feedback. Customers can answer a three-question survey after each call, offering us immediate insight into customer satisfaction.



customers appreciate our service and our strong commitment to them.

OneFleet

The OneFleet management system enhances the quality of service, maintains a reliable fleet, and ultimately improves customer experience at the curb.

Republic Services is dedicated to operating the best running, safest, and most environmentally friendly vehicles in the industry. This goal is achieved through a coordinated vehicular operation maintenance system called OneFleet.

With standardized procedures and consistent execution, the OneFleet system improves safety for the fleet, decreases repair downtime, and improves customer satisfaction.

Preventive Maintenance

Preventive Maintenance (PM) is the hallmark of One Fleet. Republic Services prescribes six levels of PM activity at varying truck hour markers.

1. Every 150 hours - full inspection, including nuts/bolts/fluids/no cracks
2. Every 450 hours – 1, plus full lubrication service
3. Every 1,350 hours - transmission, front suspension, air-to-air, hydraulics, CNG inspection
4. Every 2,700 hours – 1- 3, plus drain transmission, new filters, and fluids; crank ventilation filters; exhaust system inspection/service, cleaning, catalyst inspection/service
5. Every 5,400 hours – 1-4, plus differential fluids, DPF system, overhead-valve adjustment, fuel systems inspection/service

Garbage and Recycling Collection Services

Our OneFleet system leads the industry in creating a safer, more reliable fleet - both operationally and environmentally

- A scheduled preventive maintenance program enables us to offer a superior fleet traveling on your roads
- Regular preventive maintenance contributes to our 99.9% reliability rate and 40% safer than the industry average
- OneFleet allows us to keep costs low and efficiency high, which ultimately benefits the communities we serve

6. Every Year – Annual Federal Safety Inspection

Planning and Scheduling

OneFleet. Our preventive maintenance system contains six pillars.



Standardized planning and scheduling leads to increased shop capacity and reduced fleet downtime. Planning preventive repairs also make certain that parts are on hand and technicians are scheduled accordingly. This also keeps the shop proactive and prepared and provides the benefit of prioritizing repairs and keeping the fleet ready at route time.

Workplace Organization

A clean and organized workplace makes for a safer and more efficient environment. At Republic Services, we abide by the Five S's:

- Sort
- Straighten
- Sanitize
- Standardize
- Sustain

Training

The Republic Services OneFleet initiative is built on the foundation of an educated workforce. Ongoing tech training, on-the-job projects, as well as formal classroom clinics are all part of the "Republic Services Way."

Drivers Practice

Joint accountability and proper communication between maintenance crews and operations personnel (drivers and supervisors) foster fewer unscheduled repairs and breakdowns. Each day, drivers:

- Perform a pre/post-trip driver quality control inspection
- Ensure that any issues they identify are accurately communicated to the shop
- Ensure that customer & route expectations are understood in the mornings

Parts Management

The right part at the right time is critical to maintaining a fleet. With proper inventory management, parts are on hand for all

scheduled repairs. That decreases truck and labor downtime and reduces overall costs for the customer. Integral to the parts maintenance program is a maintenance bay. The floors and shelves are kept clean and orderly. With proper scheduling, parts are also staged on dumpsters in advance of a technician's arrival.

The real benefit of OneFleet is the positive impact on the customers. Republic Services drivers begin each day with a safe and reliable fleet. A dedicated fleet allows the frontline employees to focus outwards and onto the community's MSW and recycling needs.

***Parts Management** is a key component of our successful OneFleet program.*



Vehicle Inspection Reports

The key to the preventive maintenance program is the daily completion of vehicle inspection reports. This is done by the collection vehicle's assigned CDL driver and includes both a pre-trip inspection and post-trip inspection. Drivers check fluid levels, lights, tires, and other safety-related areas of their truck and indicate on the inspection report any defects or deficiencies found that day. Shop personnel review the report and check any items marked by the driver as being questionable or problematic.

Technicians then make any needed repairs before the vehicle returns to the route.

Furthermore, each vehicle undergoes a thorough and comprehensive preventative maintenance inspection (PMI) every 150 hours of service. This inspection is conducted by a trained and certified brake inspector, according to USDOT requirements.

Vehicle Appearance

It is a fact that vehicles that are clean in appearance are usually well-maintained as well. Republic Services washes its collection vehicles weekly, utilizing biodegradable cleansing products, high- and low-pressure washers using a brush.

Clean, well-maintained trucks. Our well-maintained fleet is a direct reflection of your municipality.



Safety

Safety is Republic Services' highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to Think. Choose. Live.®

Safety Overview

Republic Services has an industry-leading safety program that has been 40% better than the industry average for the past nine years, based on OSHA data. In addition, we have been recipients of 75% of industry Driver of the Year awards for the large truck category since 2009.

Republic Services maintains strict compliance with all applicable OSHA and Federal, State, and Local safety requirements while performing all work-related functions.

We recognize that a safe workforce is not simply a discussion with a new hire, but a dedicated plan to review, educate, and verify employee practices throughout their career.

Republic Services has the lowest occurrence of incidents and crashes in the industry due to our company-wide emphasis on safety, extensive employee training, and ongoing educational development programs. Republic Services requires all operations personnel to participate in extensive classroom training and testing and on-road auditing, and policy reinforcement.

Republic Services offers full-spectrum safety initiatives and award-winning safety training programs to all employees. We are an industry leader in safety, and we are very proud of our safety track record.

Think. Choose. Live.®

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their

Garbage and Recycling Collection Services

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

- 39% safer than the industry average, while maintaining the 8th largest vocational fleet in the United States
- Think. Choose. Live.® embodies our company culture
- Winners of 75% of industry Driver of the Year awards since 2009

safety and the safety of those in the communities we serve. Our best-in-class driver training program focuses on the continual improvement of all our 15,000 drivers.

Our Think. Choose. Live.® philosophy helps navigate these situations by encouraging employees to Think about their actions, Choose the safest approach and Live to go home to their families at the end of each day.

ReSOP Program

The Republic Services Observation Program (ReSOP) is paramount to decreasing safety incidents. Supervisors are required to conduct a minimum of two in-person employee observations per week.

The purpose is to improve safety, customer experience, and productivity. The employee

Figure 1. Republic Services ReSOP. Program decreased safety incidents since implementation.



and their leader work together toward excellence.

Safety Meetings & Training

Republic Services provides weekly, monthly, and annual safety training for all our employees.

Safety topics are developed based on the subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions and provides translators to engage all employees and encourage open discussion and participation.

Meeting topics may include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment
- Employee right-to-know
- Hearing conservation safety
- Lock out and tag out safety
- Slips, trips, and falls
- Confined space entry

Safety Recognition Program

The Republic Services Dedicated to Safety and Dedicated to Excellence programs are designed to identify, recognize and reward safety-sensitive employees who are dedicated to safety and excellence in their workplace.

Employee safety and excellence are measured on six criteria: having no preventable crashes or injuries, unscheduled lost time, and no safety warning letters. Each employee who qualifies is recognized monthly, quarterly, and annually.

Quality Control

To ensure extreme reliability and a consistently high level of customer service, Republic Services has a quality control program called Driver Service Management (DSM).

DSM includes an extensive driver-lead reporting process, accompanied by regular auditing, that is focused on safeguarding against procedural failures. DSM standards guarantee that all driver issues will be addressed and completely resolved by supervisors or management within seven days of discovery.

Other key benefits of this program include:

- Increased driver communication and accountability with Republic Services management
- Improved documentation and resolution of driver issues
- Improved customer service
- Improved on-route safety

The program is monitored and conducted by a Driver Service Coordinator responsible for:

Continually Improving Safety is Top Goal for Republic Services.



- Conducting pre- and post-route briefings with drivers
- Entering and monitoring DSM issues
- Running and distributing reports

Drivers must observe and record issues while performing collection duties and report findings to the Driver Service Coordinator during the pre- and post-route briefings daily.

The pre-route briefing objective is to ensure all drivers have the necessary tools to run their routes safely, competently, and accurately each day. The Driver Service Coordinator reviews the following topics during the briefing:

- Confirms the driver is wearing the proper uniform and gear: clean uniform and personal protective equipment (PPE)
- Confirms the driver has the necessary route paperwork: sequenced route sheets and special/extra paperwork
- Confirms the driver has completed the pre-trip vehicle inspection report
- Ensures route completion by the end of the day

During collection activities, drivers are instructed to make notes on their route sheets throughout the day. The objective of the post-route briefing is to collect all valuable route information from each driver. Driver Service Coordinators must complete the post-route briefing section of the Driver Check-In form, and drivers must sign the form before clocking out each day.

Finally, Driver Service Coordinators must submit any findings to the appropriate department that same day. For example, customer service will receive issues such as billing concerns and questions; operations will receive issues such as poorly sequenced routes; sales will receive items such as commercial overage issues; safety will receive information pertaining to safety items such as low hanging wires or

dangerous dumpster locations, and maintenance will be forwarded issues such as repair and replacement needs.

Should an item remain open for longer than seven days, it is forwarded to the General Manager to bring matters to an immediate resolution.

To track items, the following reports are produced:

- Driver Service Issues Cover Sheets are printed automatically each day for any route that has associated issues and is distributed to drivers along with their daily route sheets

Figure 2. Driver performs a pre-route inspection to ensure vehicle is safe for operating.



- Open Issue Reports are run daily by department managers and include the day's new issues
- Aged Open Issue Reports are run by the Driver Service Coordinator, as needed, and is intended to bring awareness to the General Manager of challenging issues that need to be resolved
- Closed Issue Reports are posted weekly in the driver break room to increase driver awareness

Chapter 4 Staffing and Subcontractors

Form 3

Form 3 Staffing

1. Provide an organizational chart for professional or management level staff positions that will be used by the Proposer in order to provide Solid Waste Collection services for the City.
2. With regard to the staff positions identified in response to No. 1, above, provide a narrative description of the duties and responsibilities of each staff position and the qualifications required for each position.
3. Proposers must provide a District Manager, a Maintenance Director, and a Supervisor who will be accessible to the City at all times. With regard to the individuals identified by the Proposer to fill these three (3) positions, please indicate whether any such individual will be used to service any contract or franchise agreement for other cities or communities.
4. For each member of the professional or management staff that will be responsible for providing services to the City of Margate, provide a resume describing the individual's areas of expertise and experience. Resumes must include the following information; however, additional information also may be provided by the Proposer.

-
- A. Name & Title
 - B. Assignment on City's Project
 - C. Years of Experience with:
 - The Proposer's Company
 - Other Similar Companies
 - D. Education:
 - Degree(s)
 - Year/Specialization
 - E. Summary of Professional Training and Experience
 - F. Other Relevant Experience and Qualifications

Key Personnel

Our operations are run locally by seasoned industry veterans who live in your community and are backed by their area and corporate leadership teams' experience and strength.

Republic Services is structured along functional lines, which allows for local decision-making by managers with direct responsibility and experience relevant to the contract operations. They are knowledgeable of local collection and post-collection processing activities. They are supported by our parent company's extensive resource recovery technical expertise and financial strength, Republic Services, Inc.

Republic Services' in-house training, personnel advancement, recruitment programs, and workforce development are the most comprehensive in the industry. This enables Republic Services to attract and retain the most highly qualified, dedicated, and experienced business professionals today.

Local Leadership

Our local personnel is vital to the successful delivery of this contract and its daily operations. We will manage the various operational and administrative components of contract implementation and ongoing service to Margate. This team's unique combination of collection experience, recycling expertise, and innovative management systems will ensure quality service for the duration of the contract.

Our local and area management teams have extensive industry experience operating and managing solid waste companies and have substantial experience in the region. This allows us to quickly respond and meet your needs; all-the-while staying in touch with your local businesses and residents. We believe our

Garbage and Recycling Collection Services

Local Business Unit has over X years of combined industry experience

- We provide jobs to more than 36,000 people nationwide, including 175 who live and work in Broward County
- The local General Manager and his business unit are fully empowered to serve your needs
- Every business unit is supported by area and corporate staff

strong area management team will enable us to effectively and efficiently drive our initiatives and ensure consistency across the organization. These teams have extensive authority, responsibility, and autonomy for operations within their geographic markets. Because of retaining experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement our various business units' best practices throughout our operations to continue improving our operations and service to our customers.

National Backing

Our local business operations are fully empowered and accountable for delivering on our commitments to our customers. They

***Empowered Leadership.** The local business unit is fully empowered, with the full support of the area and corporate staff.*



are also backed by our area and corporate leadership teams' support and breadth, capable of massing expertise and corporate might to assist or respond to any challenge during the contract term. An example of this benefit is the response capabilities during crises such as hurricanes, tornados, or other disasters. In times of challenges like this, our area and corporate teams activate to ensure people are safe. Our assets are operational so that we can return to normal operations as soon as possible.

Key Personnel

Your local team has been working together for years, serving 4 municipalities in your area. The key positions and roles involved in the delivery of this contract are listed below:



Jamey Amick
 Area President

jamick@republicservices.com

Jamey Amick has over 30 years of experience in the solid waste industry and oversees the strategic and operational direction for the Southeast Area. Mr. Amick has been with Republic Services for 25 years. He is responsible for managing 4100 employees in the 92 solid waste divisions, including 24 landfills, 22 transfer stations, and 6 materials recovery facilities (recycling centers). His area market generates 1.25 Billion in annual revenue with a focus on integrated strategic growth.



Jean Pierre Turgot
 General Manager

jturgot@republicservices.com

(954) 279-9293

751 NW 31st Ave, Lauderhill, FL

Jean Pierre has 6 years of waste industry experience and brings extensive general management experience with 20 years in the hospitality industry. As a general manager at Republic Services, Jean Pierre is responsible for the Fort Lauderdale Business Unit's overall operations servicing 4 municipalities and open market commercial businesses in Broward County. He serves on several boards Include the Museum of Science and Discovery, along with the president of the Haitian American Chamber of Commerce, and is active in the community.



Joanne Stanley

Municipal Services Manager

jstanley@republicservices.com

(561) 719-8638

751 NW 31st Ave, Lauderhill, FL

Joanne brings 25 years of waste industry experience to her current position. She has been a Republic Services employee for 14 years. She has held various sales and municipal positions in the industry, including Major Account Manager, Sales Manager, Area Sales Manager, National Sales Manager, and now Municipal Services Manager for the Palm Beach and Broward County Business Units. Joanne is responsible for procuring and maintaining Municipal Contracts in Palm Beach County, Broward County, Brevard County, Indian River County, St Lucie County, Okeechobee County, and Glades County. Additional responsibilities include marketing, public education, project development, and governmental relations and negotiations. Joanne is very active in the community, serving on Boards and volunteering for many organizations.



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Muriel Attilus
Operations Manager,
mattilus@republicservices.com
954-279-7527
731 NW 31st Ave, Lauderhill, FL

Muriel has been a Republic employee for 7 years and has held Customer Service Supervisor, Operations Supervisor, and now the Operation Manager in Fort Lauderdale. With her background in Collections (Hauling), Muriel manages the Fort Lauderdale division's daily operations. She interacts with customers and government employees daily to ensure maximum productivity and customer satisfaction for residential, commercial, and industrial/construction services while adhering to regulatory compliance standards. Muriel leads a large team of professional operations employees to provide service to our municipalities and open market customers.



Mike Rizopoulos
Business Unit Controller
mrizopoulos@republicservices.com
(954) 327-9580
751 NW 31st Ave, Lauderhill, FL

Mike has 17 years in the solid waste industry with Republic Services and has worked in various divisions nationwide. He has held multiple positions in accounting and finance. Mike is currently responsible for all administrative, accounting, and statistical reporting functions for 4 municipalities at the Fort Lauderdale business unit. He ensures that financial controls and records are maintained per company policy and legal requirements. He is responsible for providing and reviewing with the General Manager and staff financial statements and variance analyses, billing, account reconciliation and provides analytical

support and assistance for the division goals and action plans.



Tim Martin
Maintenance Manager
tmartin@republicservices.com
(561) 578-8323
751 NW 31st Ave, Lauderhill, FL

Time has been in the waste industry for 11 years, including 7 years with Republic Services. He has extensive experience in heavy Equipment vehicle maintenance of medium and large fleets. He is responsible for overseeing all aspects of the fleet vehicles using his expertise and extensive knowledge in inspections, diagnosis, and repair of electrical, hydraulic, suspension, drive train, engine, brake, and air systems on all waste industry vehicles, including CNG fuel systems repairs. Tim leads a team of 15 professional technicians to ensure DOT compliance and One Fleet reliability. He is also responsible for maintaining, facility owned by Republic Services in Broward County.



Tracy Aubin
Human Resources Manager
taubin@republicservices.com
(954) 599-6446
751 NW 31st Ave, Lauderhill, FL

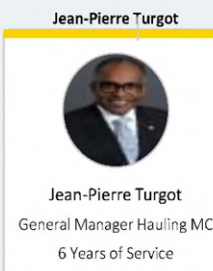
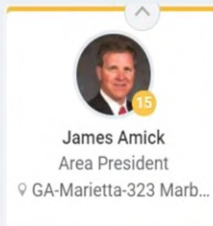
Tracy has been employed with Republic for 25 years, working in various positions throughout her career, including Corporate HR Representative, Sr. Corporate HR Manager, Area HR Manager, and now Business Unit HR Manager. Tracy works closely with business leaders and line managers to achieve shared organizational objectives, mainly designing and implementing HR processes that support strategic business goals. Tracy is also



Garbage and Recycling Collection Services

responsible for upholding Republic's policy to ensure that all applicants and employees are provided an equal opportunity; in addition to ensuring proper staffing levels are maintained, employees are afforded job-related training and career advancement, as well as coordinating employee recognition and appreciation events to maintain a high employee retention rate and culture where the Best People Want to Work.

Organizational Chart



James Woods



James Woods
Sales Manager
12 Years of Service

Muriel Attilus



Muriel Attilus
Ops Manager Hauling
8 Years of Service

Thomas Kiernan



Thomas Kiernan
Ops Manager Recycling
9 Years of Service

Timothy Martin



Timothy Martin
Fleet Maintenance Manager
8 Years of Service



Joanne Stanley
Mgr Municipal Sales
14 Years of Service

Michael Rizopoulos



Michael Rizopoulos
BU Finance Mgr Hauling
18 Years of Service



Tracy Aubin
Human Resources Manager
24 Years of Service

Key Personnel Resumes



Name: James G Amick Jr	Area/Business Unit: Southeast Area
Present Title: Area President, Southeast Area	Date of Hire: 01/12/1998
Manager: Bryan Boyer	

BIO SUMMARY *(this should include current position & responsibilities, and education or special skills)*

Professional Background

A highly-driven Operations Executive with over 30 years experience in the solid waste industry, who has demonstrated the ability to lead diverse teams of professionals to new levels of success in a highly competitive and fast-paced environment. Strong marketing strategist with proven ability to grow markets organically to increase market share. A true leader with a long, successful track record to drive results by analyzing an organization's critical business needs & to ensure innovative, cost-effective solutions.

Work Experience

Area President - Southeast Area

Accountable for developing market strategy for the Southeast Area. Sets the strategic direction that anticipates and addresses the needs of our customers. Build and lead the team that will deliver strategy and operational service level excellence, while managing profit forecasting and achieving financial targets. Provides executive leadership to the operations, program management, and delivery support teams who define and implement best practices for managed services. Leads a team of 9 Direct Reports.

- Provide general management responsibilities: P&L accountability, portfolio management, forecasting and operations governance.
- Directs employee development strategy that will ensure service delivery to the markets we serve.
- Provides leadership & support to the General Manager/Area Staff to ensure overall customer satisfaction remains high
- Market Development

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1998 to Present

Education

Bachelor of Science, Business Administration and Marketing, University of South Carolina - Upstate 1985 – 1990

LAST FIVE YEARS AT COMPANY

Job Title	Year(s)	Responsibilities and Indicators of Scope/Size
Area President, Southeast Area	2016 - Present	Senior executive responsible for total Area P&L with \$1.4B annual revenues, 20 Business Units, 90 Operating Divisions, 4200 Employees
Area President, Carolinas	2012 - 2016	Senior executive responsible for total Area P&L with \$425M annual revenues, 9 Business Units, 41 Operating Divisions, 1215 Employees

OTHER POSITIONS HELD AT OTHER COMPANIES

Job Title	Year(s)	Company (RSG/AW or other)
Area President – SC/Charlotte	2008 - 2012	Republic Services
Area President – SC/Coastal GA /N FL	2000 – 2008	Republic Services
General Manager – Savannah GA	1998 – 2000	Republic Services



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Jean-Pierre Turgot, General Manager
Republic Services of Florida, Limited Partnership
e jturgot@republicservices.com
o 954-327-9555 c 954-279-9293



Summary of Qualifications

Jean-Pierre serves as the General Manager of the Fort Lauderdale Business Unit. He comes to Republic with a wealth of management skills: Multi-unit operations, P & L Management, Risk Management, Customer relations and Satisfaction, Sales and Municipal Marketing, Human Resource Management.

Experience

Republic Services

2014 – Present **General Manager** Fort Lauderdale, FL
Responsible for the Fort Lauderdale Business Unit's daily operations, including annual revenues exceeding \$45 million from residential, commercial, and industrial waste and recycling collections throughout Broward County, in addition to oversight of the Envirocycle Recycling Center.

Delaware North Companies

2011-2014 **General Manager** Fort Lauderdale, FL
1989-2007 **Director, Food and Beverage** Cape Canaveral, FL
Kennedy Space Center Visitor Complex

Managed food and support services staff, consisting of 44 Managers and 900+ hourly associates within 52 outlets, at Broward County/Fort Lauderdale Airport, responsible for generating over 62 million annually. Played a key role in negotiation with Broward County Commission to extend the Airport Concessionaire contract.

ARAMARK Corporation

2007-2011 **General Manager** New Orleans, LA
He oversaw all operational and financial aspects of food and beverage for 3.2 million square feet of Convention Center space consisting of 140 meeting rooms, 4,000 seats State-of-the-Art auditorium seating 4,000 and 1.1 million square feet of exhibit space with two luxurious ballrooms 400 seat restaurant and 18 concession areas.

Education

- Rockland Community College, Spring Valley, NY
- Hotel & Restaurant Management, New York Institute of Technology, Long Island
- IT Operation Certification, Louisiana State University Shreveport, Shreveport, LA (1990)
- Jesuit College St Martial High School, Port-au-Prince, Haiti (1985)
- LEEDS Silver Commissary Team

Municipal Contracts

Coconut Creek; Weston; Sunrise; Lauderhill; Pembroke Park; and Fort Lauderdale



Joanne Stanley-Manager, Municipal Services
Republic Services of Florida, Limited Partnership
jjstanley@republicservices.com
o 954-626-2160 c 561-719-8638
f 954-584-1453



Summary of Qualifications

Joanne has over 25 years of experience in the recycling and solid waste industry, including business development, budgeting, special events coordination, public relations, marketing, and community outreach. She is responsible for procuring and maintaining all municipal and governmental contracts for Republic Services throughout South Florida and the Treasure Coast. Additional responsibilities include public education, project development, governmental relations and negotiations, marketing.

Experience

2010–Present **Republic Services Inc.-Manager, Municipal Sales**
Responsible for procuring and maintaining Municipal and Governmental Contracts in Palm Beach, County, Brevard County, Indian River County, St Lucie County, Okeechobee County, and Glades County. Additional responsibilities include marketing, public education, project development, and governmental relations and negotiations.

2008–2010 **Republic Services, Inc. -Area Sales Manager**
Responsibility for revenues exceeding \$230 million annually from commercial, industrial, residential, and recycling lines of businesses throughout South Florida and Puerto Rico.

2006-2008 **Republic Services of Palm Beach –Sales/ Marketing Manager**
Manage a sales and customer service team. Responsible for sales revenues and budgets for new growth through municipal, commercial and industrial collections services.

2005-2006 **National Environmental Waste Services, Inc.- National Sales Manager**
Responsibilities were new sales growth and maintaining national accounts.

2003-2005 **Casella Waste Systems, Inc. - Sales Manager**
Managed six sales representatives and was responsible for growth and retention of \$2.5 million in revenues.

2002-2003 **Waste Management, Inc. -Major Account Manager**
Maintain all major accounts over \$2,000 per month in the Boston market.

1993-2002 **Browning Ferris Industries (Allied Waste) -Municipal Marketing Manager/ Major Account Manager**

Managed all government relations and municipal sales-related activities within the District to improve and maintain relationships, organization, consistency, and comprehensiveness of related policies, programs, and systems.

Education

1983 **Florida State University**
BA German

Municipal Contracts: Palm Beach County, Royal Palm Beach, Palm Springs, Ocean Ridge, Pembroke Pines, Lantana, Coconut Creek, Sunrise, Fort Lauderdale, Weston, Indian River Shores, Indian River County, Lawrence, MA, Billerica MA, Bedford, MA, Lexington MA, Hudson NH, Danbury NH, and Lowell MA.



Michael "Mike" Rizopoulos-Division Controller
Republic Services of Florida, Limited Partnership
 e mrizopoulos@republicservices.com
 o 954-327-9580 c 630-878-5943



Objective

Mike has 18 years within the solid waste industry and is currently responsible for all administrative, accounting, and statistical reporting functions for Republic Services. He ensures that financial controls and records are maintained per company policy and legal requirements.

Additionally, responsible for providing and reviewing with the General Manager and staff financial statements and variance analyses, billing, account reconciliation, and provide analytical support and assistance for the division goals and action plans.

Develops and coordinates the annual budget and contract rates for municipality bids. Manages and trains staff in the accounting department.

Years of Experience

Republic Services 2012- Present	Division Controller	Fort Lauderdale, FL
Allied Waste Services 2004-2012	Division Controller	Melrose Park, IL
Waste Management 2002-2004	Senior Accountant	Oakbrook, IL

Education

- Bachelor of Science-Accounting, Long Island University (1979)
- C.W. Post College, Greenvale, NY

Municipal Contract Oversight

Coconut Creek; Weston; Sunrise; Lauderhill; Pembroke Park; Fort Lauderdale; Melrose Park, IL; Hinsdale, IL; Downs Grove, IL; Oakbrook, IL



Garbage and Recycling Collection Services



Muriel Attilus-Operations Manager
Republic Services of Florida, Limited Partnership
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Summary of Qualifications

Muriel has four years of industry experience in operations and three years in customer service. She manages the daily operations for a hauling division and ensures maximum productivity and route management systems for commercial, roll-off, and residential routes, and establishes productivity improvement goals where needed. Responsible for the adherence to operating standards, the development of supervisory goals & objectives, and the management of labor hours and disposal expenses. Directly manages the budget for the operations department, which includes approval of purchase orders and vendor pricing. Interacts with customers and local, state, and federal government employees to resolve customer service concerns and ensure regulatory compliance standards are met.

Years of Experience

Republic Services

2020-Present **Operations Manager** Fort Lauderdale, FL
Responsible for all day-to-day operations in the business unit.

2016-2020 **Operations Supervisor** Fort Lauderdale, FL
Managed hiring, staffing, and day-to-day operations of the Residential and commercial line of business, while establishing productivity and staffing plans.

Republic Services

2013-2016 **Customer Service Supervisor** Fort Lauderdale, FL

Devon Security

2009-2011 **Customer Service Manager** Hollywood, FL

Education 1994

- Edison Senior High School, Miami, FL - 1998

Municipal Contract Oversight

Weston; Lauderhill; Fort Lauderdale; Sunrise; Coconut Creek, Pembroke Pines, and Pembroke Park

Open Market Oversight

Open Market Commercial and Industrial in Fort Lauderdale and Hollywood



Timothy A. Martin-Maintenance Manager
Republic Services of Florida, Limited Partnership

✉ tmartin5@republicservices.com

☎ 954-327-9514 ☎ 954-658-4156



Summary of Qualifications

Timothy has over 36 years in heavy equipment vehicle maintenance and has been responsible for the scheduled and unscheduled preventive maintenance of medium and large volume fleets. Plans organize, direct, and manage the division's maintenance function to maintain a safe, reliable, and cost-effective fleet of vehicles and equipment and an adequate supply of containers. He is responsible for maintaining full compliance with all safety, DOT, and preventive maintenance processes. Timothy manages a team of 15 technicians, the truck and container shop for Republic services.

Years of Experience

Republic Services

2012-2016	Maintenance Manager	Fort Lauderdale, FL
2005 – 2012	Waste Management	
2009 – 2012	Buckeye Valley Waste	

Education

- United States Marine Corps (1997-2012)
- Grandville High School, Grandville, OH (1978)

Continued Education

Allison Transmission III Generation IV; MP& Engine; Mack-E-Tech Motors; Diagnosis of Telma Braking System; Compass M4-M5; Friction Basics; Diesel Engine Maintenance Instructor Training

Municipal Contract Oversight

Coconut Creek, Weston; Sunrise; Lauderhill; Pembroke Park, and Fort Lauderdale.



POSITION TITLE: TBD- Operations Supervisor – Hauling Operations

PRINCIPAL RESPONSIBILITIES:

Safety

- Understand and provide leadership to achieve and communicate safety goals and objectives.
- Work to remove unsafe conditions or situations from drivers' routes.
- Work with the sales team to identify and eliminate unsafe conditions on new routes or new customers.
- Partner with the maintenance department to ensure all equipment remains in working order and compliance with safety standards.
- Oversee adequate safety and accident prevention programs to ensure all reasonable actions are taken to prevent accidents and injuries; ensure a safe and productive work environment for all employees; implement and maintain an effective loss control and safety program.
- Engage assigned employees in active participation to instill a culture of safety by demonstrating a personal commitment to safe operations and active personal outreach to operational employees

Customer Experience

- Provide service to all customers that meet or exceed customer expectations regarding the entire customer experience.
- Understand missed pickup goals and meet or exceed expectations related to those goals.
- Resolve unusual service requests, equipment breakdowns, and schedule changes with timely communications to all stakeholders.
- Interact with customers to solve and rectify any issues and improve the overall customer experience.
- Serve as a positive representative of the company to drive customer satisfaction and loyalty to the company.

Subcontract

As an industry leader, Republic Services is committed to partnering with small, disadvantaged, minority-owned, woman-owned, and veteran-owned business enterprises. These relationships help grow successful businesses in the municipalities we serve and live.

Our experience and interaction with state and local governments will allow Republic Services to work with our municipal partners in Broward County and adhere to government procurement law. We can also assist qualified contractors with earning and retaining SBE certification.

Subcontracting Opportunities

Republic Services employs subcontractors wherever possible to promote local jobs and economic development. Typically, our subcontractors have specialized skills and knowledge, which allows Republic Services to focus on our core functions.

Opportunities for subcontracting vary based on location, and often include:

- Household Hazard Waste
- Bulk and Yard Waste collection Services
- Shredding Services

Republic Services hires locally owned business for dumpster maintenance.



**Form 4
Subcontractors**

If the Proposer will use any subcontractors, the Proposer shall provide: (a) the name and address of each subcontractor; (b) the name and telephone number of the subcontractor's contact person; (c) a description of the work that will be performed by each subcontractor; and (d) the percent of the work that will be performed by the subcontractor.

a. Republic Services is proposing to use Eastern Waste Systems, Inc. (EWS) as subcontractor performing residential bulk collection services.

EWS is locally headquartered at 1660 NW 19th Ave. Pompano Beach, FL 33069, less than 3 miles from the City of Margate. b. The

local contact for EWS is Michael Marzano, and the telephone number for EWS is (954) 543-9800. c. EWS will be assigned the

residential bulk collection and any multi-family units receiving residential waste collection services under the terms and conditions of

the Franchise Agreement. d. EWS will be responsible for all residential bulk collection and any supplemental collections as directed by

Republic Services. 20%



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Form 6

Vehicles for Collection of Commingled Waste

This Service will be subcontracted out to EWS

(Complete one form for each manufacturer, model, and type of Collection vehicle)

1. Manufacturer and Model: Mack GRU 533 Knuckle Boom Grapple with Dump Body
2. Number of Collection Vehicles by Age:

New < 6 months	_____
6 months < 1 Year	_____
1 Year < 2 Years	_____
2 Years < 3 Years	_____
3 Years < 4 Years	<u>1</u>
4 Years < 5 Years	<u>4</u>
5 Years < 6 Years	_____
6 Years < 7 Years	_____
7 Years < 8 Years	_____
8 Years < 9 Years	_____
9 Years < 10 Years	_____
3. Body:
 - A. Rated Capacity(ies): 30 cubic yards
 - B. Practical or Net Capacity(ies): 30 cubic yards
 - C. Weight:

GVW:	<u>33,001 or greater</u>	lbs
Tare:	<u>25,500</u>	lbs
4. Will the vehicles be owned, leased, or other? Owned
5. Fuel type: Diesel



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Form 4 Subcontractors

If the Proposer will use any subcontractors, the Proposer shall provide: (a) the name and address of each subcontractor; (b) the name and telephone number of the subcontractor's contact person; (c) a description of the work that will be performed by each subcontractor; and (d) the percent of the work that will be performed by the subcontractor.

(a) Clean Harbors Environmental Services 5610 Alpha Drive, Boynton Beach, FL 33426 (b) Patrick Ethridge 954-465-6469

(c) Provide two Household Hazardous Waste events per year. (d) less than 1%



Household Hazardous Waste Services

Overview of Household Hazardous Waste Collection Services Fact Sheet



Household Hazardous Waste Collection Services

Clean Harbors handles thousands of household hazardous waste (HHW) collection events each year for state, provincial, local, and private agencies throughout North America. One-day events, multiple collections, regional and statewide collections, pesticide and paint collections, and permanent facilities are just some examples of our services.

Our HHW collection services include

- Program management for permanent facilities
- Staffing and site plans
- Disposal
- Transportation
- Advertising and public education

Program Management for Permanent Facilities -

CleanPack[®] chemists are responsible for properly categorizing and packing wastes collected. Our chemists generate packing lists, properly label the drums, and prepare all of the necessary regulatory documentation and certifications.

Staffing and Site Plans – Prior to each collection event, a Clean Harbors specialist meets with the event sponsor to tailor the collection event to the sponsor's specific needs.



42 Longwater Drive • PO Box 9149 • Norwell, Massachusetts 02061-9149 • 800.282.0058 • www.cleanharbors.com

Typical Household Hazardous Wastes Collected Include

Drain cleaners	Oven cleaners
Metal polish	Arts and crafts supplies
Photo chemicals	Floor cleaners
Dry cleaning fluid	Radiator cleaners
Rust preventatives	Wood preservatives
Wood strippers	Oil based paint
Paint thinner	Solvents
Degreasers	Sealants
Gasoline	Antifreeze
Brake fluid	Engine and radiator fluids
Transmission fluid	Old chemistry sets
Pesticides	Herbicides
Insect sprays	Rodent killers
Pool chemicals	Hydrochloric acid
Cesspool cleaners	Creosote
Fertilizer	Batteries
Kerosene	Moth balls
Bleaches	Ammonia

Disposal - Clean Harbors offers state-of-the-art disposal technology, allowing our customers to choose the management method that best suits their needs.

As an environmentally conscious company, we are committed to recycling and reclaiming wastes using a variety of methods. These methods effectively remove contaminants from the original material, restore its fitness for its intended purpose or convert it to a beneficial use feed stock, thereby reducing the volume of waste requiring disposal.

Transportation Services - Clean Harbors' extensive fleet of licensed transportation vehicles is critical to providing turnkey environmental management services to our clients. We maintain all required state and federal permits and licenses for transporting all waste generated at the collection events.

Advertising and Public Education - We work with each community to educate consumers on the basic hazards associated with common household products. Advertising materials can also be provided.

**Form 4
Subcontractors**

If the Proposer will use any subcontractors, the Proposer shall provide: (a) the name and address of each subcontractor; (b) the name and telephone number of the subcontractor's contact person; (c) a description of the work that will be performed by each subcontractor; and (d) the percent of the work that will be performed by the subcontractor.

Shred-it 1300 NW 22nd Street Pompano Beach, FL 33069 Customer service 954-372-3110

Paper shredding at the HHW events twice a year.

Chapter 5 Available Resources

Collections – Operations

Great operations come from great people. Republic Services' locally based operations team draws from extensive training and a seasoned corporate support team's backing. The result is a 99.9% on-time service record, emphasizing safety, sustainable practices, and low-risk operations.

Operations Overview

Successful collection operations begin with a skillful operations supervisor who knows the business as well as your community. Your Republic Services local operations supervisor is responsible for the day-to-day collection operations, including development and evaluation of routing (in conjunction with the general manager), training and oversight of drivers, and implementation and enforcement of safety procedures.

We ensure our operations supervisors are not overloaded nor tied to a desk. On average, we maintain a 15:1 ratio of routes to supervisors, which means that items needing attention are dealt with immediately and that the supervisor knows your community intimately. Also, our supervisors are out on the routes regularly. At least twice per week, they conduct ride-along

Operational Excellence. Our rigorous supervisor training program yields highly skilled operations teams.



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Republic Services' operations team is market-leading through training, collaboration, and hands-on experience

- The most robust operations supervisor training in the industry
- Average of 15:1 route to dedicated supervisors' ratio – means prompt response and oversight for your community
- Proven optimized routing process ensures efficiency, safety, and minimal impact on city streets
- Republic Services executes 4.9M pickups per day

with drivers on their routes. This creates great opportunities for driver mentoring, ensures quality control on the route, and keeps the supervisor directly aware and familiar with the route's nuances and the community. If any other companies in the industry, few dedicate their operations staff to succeed in this manner.

Operations Training

Our operations supervisor training programs are second to none. Every supervisor, upon starting employment at Republic Services, attends a rigorous 2-week boot camp training course. Regardless of prior industry experience, this boot camp level sets all our supervisors on The Republic Services Way of running operations and builds a strong peer network with those who attend the training together. After the initial training boot camp, supervisors engage in regular refresher and new training opportunities, between 2 and 4 times per year. This yields an operations supervisory team that shares best practices and constantly looks for ways to improve your community's service level.

Routing Optimization

Establishing the most optimized routes for a community has dramatic effects on the

quality of service, safety, and efficiency of the collection operation through shorter routes, safety in the neighborhoods, and ultimately the wear and tear on the streets within the municipality.

We conduct a proven route optimization process, which involves a tight collaboration between the local and corporate route optimization teams. Through several iterations, these teams collaborate, sharing local knowledge and details while running our optimization processes to yield the best routes possible for your community. An example of this process is that we evaluate planned routes to ensure that trucks are not collecting streets during times known for congestion or traffic.

Communication with the Community

Besides the regular collaboration between the routing teams, our operations team can easily communicate with the residents and commercial customers using several technology firms. Our Republic Services web- and smartphone-based app enables customers to see their accounts, make

service requests, or raise issues for resolution. This app also enables our operations team to offer alerts or emails to customers regarding changes in service for holidays or inclement weather. We also employ a technology known as Call-Em-All, a phone-based capability for distributing operations updates when needed to customers on affected routes.

Economy of Scale

Another benefit of Republic Services as your partner is our economy of scale. As an industry leader with a national operation, we obtain trucks and equipment at a better price due to discounting, which allows us to refresh our assets more frequently than smaller companies. This applies to many of our vendors, including our uniforms, so our drivers and operations teams are better representatives of your city when out in the community.

Digital Operations

We are also leveraging technology to digitally connect our customers, drivers, dispatchers, supervisors, and trucks via our "RISE" dispatch platform and in-cab

RISE Platform. Our new platform is in the process of rolling out over the next few years and will yield an even safer, more efficient collection for your municipality.





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technology. We are utilizing an agile, iterative approach to developing and **multi-year** roll-out of this technology to ensure durable adoption and an appropriate return on our investment. With the roll-out of this technology, we will improve productivity through more real-time routing information and data visualization tools, increase customer connectivity, enable automated service verification communications, and enhance the employee experience by providing better tools and technology designed around how our employees will interact with it.



Samara Camera-Based Technology



samsara

SAMSARA

1. Key Features Safety Dual facing Camera

- a. Embedded artificial intelligence
- b. Wide angle lens dual facing camera
 - i. Front Facing Camera – field view of 121 degrees, 1080p resolution, 30 frames per second, low light HDR to optimize for bright and low-light conditions
 - ii. Driver Facing Camera- field view of 177 degrees, 720p resolution, 30 frames per second, low light Infrared LED for unlit nighttime in-cab video
- c. Built-in audio speaker
 - i. Voice coaching
 - ii. Audio capture
- d. Recordings
 - i. Harsh event recording
 - ii. Periodic images- still images captured every few minutes while vehicle is in motion
 - iii. Panic button-allows drivers to automatically send alerts and upload footage during emergencies
- e. Data transfer and logging
 - i. On-demand upload
 - ii. Automatically uploads videos to cloud
- f. Mounting and power
 - i. Plug and play installation

2. Key Features Vehicle Gateway Telematics Data

- a. GPS Tracking
- b. Engine diagnostics
- c. Fuel efficiency
- d. Driver productivity
- e. 4G LTE cellular connectivity

3. Real-time AI Detection

- a. In-Cab Audio Alerting
 - i. Distracted Driving
 - ii. Following Distance
 - iii. Forward Collision Warning
 - iv. Harsh Brake
 - v. Harsh Acceleration
- b. Additional Driver behavior events
 - i. Harsh turn
 - ii. Rolling Stops

4. Web Application/Portal Environment

- a. Overview



samsara

- i. Map overview
- ii. Asset tracking-last location, status, fuel level, location
- iii. Drivers-name, driving status, vehicle, location
- iv. Proximity
 - 1. Search for assets near an address from 100-500 meters up to 90 days back
- b. Safety
 - i. Safety dashboard-safety score, risk factors, performance by driver or vehicle
 - ii. Safety inbox-all clips from harsh events
 - iii. Coaching-list of videos assigned to coaches to view
 - iv. Dash cam-visual view of all driver facing and road facing cameras
 - v. Video retrieval-pull video footage up to 30 days back from any truck that is on. 1 min full footage, 5-40 min hyper lapse
 - vi. Driver assignment-matching driver faces to names for AI learning
- c. Compliance
 - i. Compliance dashboard-HOS violations
- d. Maintenance
 - i. Maintenance status-asset and listed faults, engine hours, odometer, check engine light, battery voltage
- e. Fuel and Energy
 - i. Efficiency benchmarks- vehicle, efficiency, fuel used, distance, carbon emissions, cost, engine run time, PTO use, idle time
 - ii. Driver efficiency report
- f. Reports
 - i. Asset reports, activity reports, safety reports

5. Installation

- a. Dual-facing camera
 - i. Connects to Samsara's VG-series gateways via accessory port for power and connectivity
 - ii. Mounts on inside of windshield with heavy-duty acrylic foam tape
- b. Vehicle gateway
 - i. Diagnostic interface
 - 1. J1962/OBD-II
 - 2. J1939 (type 1 and 2)
 - 3. J1708 (non-diagnostic, power only)
 - ii. Auxiliary inputs
 - 1. 2 × digital inputs monitor specialized equipment
 - 2. 1 × digital output, reserved for future use via software update

6. Additional Information

- a. <https://www.samsara.com/products/models/cm32>
- b. <https://www.samsara.com/products/models/vg34>

The largest provider of municipal residential collection services in the US

- Over 12 million homes collected every week nationwide
- 99.9% on-time pickup
- 4.9M pickups each day
- Comprehensive collection services, including solid waste, recycling, yard waste, and bulk

Collection – Residential

When it comes to handling your waste needs, Republic Services knows how important safe and dependable curbside pickup is to you. We work to exceed your expectations with quality carts and dumpsters and outstanding customer service.

Residential MSW Collection

We intend to service all single-family carts using an automated side loader (ASL) truck. The ASL is proven to retrieve and return carts in even the most hard-to-reach locations such as narrow streets, courts, and alleyways, enabling the industry's most efficient, safe, and environmentally responsible curbside automated collection services.

Each collection vehicle is operated by a single driver and will be painted in a uniform manner, featuring our logo and company contact information.

We propose to use City's current carts for residential trash collection and will Offer replacement carts sizes, 35,64, and 96-gallon carts.

If a customer needs more than one collection cart, we will provide an additional

Residential Collection process. *Our residential collection service is simple, reliable, and environmentally responsible.*



cart for a fee to accommodate the customer's needs.

The ASL cart collection methodology is fast and efficient. It requires approximately 8 to 12 seconds to complete the cycle (pick up the cart, deposit contents, place cart back onto the curbside) before the driver moves to the next stop.

Form 18 will provide rates for twice a week service and once a week service per the RFP specifications. Republic Services will also adhere to the fleet age requirement of the RFP and draft franchise agreement.

Republic Services will run six residential solid waste and recycle routes, six drivers, six trucks, and a spare truck.

Residential Recycle Collection

We will offer all single-family customers weekly, fully automated single-stream recycling collection services. Recycling carts will be serviced with the same equipment and manner as residential solid waste carts.

Form 18 will provide rates for once a week service and without recycling services per the RFP specifications

***Automated Side Load Collection.** Provides a cleaner, safer, more efficient residential collection.*



Residential Bulk and Yard Waste Collection(Commingled Waste)

We will offer all residential customers weekly unlimited, weekly limited to 3 cubic yards, and Twice a month collection of Bulk and yard waste materials. A grapple or boom type of truck will service these items.

Republic Services will subcontractor these services to EWS, and they will utilize four drivers and four grapple trucks.

Service Days

The following table reflects the service schedules for residential MSW, recycle, yard waste, and bulk items collection.

***Service Days.** Below are the service days for your contract.*

Service	Days of Week	Collection Hours
MSW	Mon, Thurs, Tues, Sat, and Wed, Fri	7:00 AM-7:00 PM
Recyclables	Mon, Tues, Wed, Thurs, Fri and Sat	7:00 AM-7:00 PM
Bulk and Yard Waste	Mon, Tues, Wed, Thurs, Fri and Sat,	7:00 AM-7:00 PM

Holiday Schedules

Republic Services will be closed on Christmas; if your service day falls on one of these days, we will service you on your next scheduled service day.



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Residential Collection Equipment

Form 5 Vehicles for Automated Collection of Solid Waste

(Complete one form for each manufacturer, model, and type of Collection vehicle and indicate any differences for the two options available for automated Solid Waste Collection)

1. Manufacturer and Model: Mack LEU633 X5
2. Number of Collection Vehicles by Age:
 - New < 6 months XX
 - 6 months < 1 Year _____
 - 1 Year < 2 Years _____
 - 2 Years < 3 Years _____
 - 3 Years < 4 Years _____
 - 4 Years < 5 Years _____
 - 5 Years < 6 Years _____
 - 6 Years < 7 Years _____
 - 7 Years < 8 Years _____
 - 8 Years < 9 Years _____
 - 9 Years < 10 Years _____
3. Body:
 - A. Rated Capacity(ies): 28 cubic yards
 - B. Practical or Net Capacity(ies): _____ cubic yards
 - C. Weight:
GVW: 59,995 lbs
Tare: 36,560 lbs
4. Will the vehicles be owned, leased, or other? Owned
5. Fuel type: CNG



Form 5
Vehicles for Automated Collection of Solid Waste

(Complete one form for each manufacturer, model, and type of Collection vehicle and indicate any differences for the two options available for automated Solid Waste Collection)

1. Manufacturer and Model: Mack LEU633 X5

2. Number of Collection Vehicles by Age:

New < 6 months	<u>XX</u>
6 months < 1 Year	<u> </u>
1 Year < 2 Years	<u> </u>
2 Years < 3 Years	<u> </u>
3 Years < 4 Years	<u> </u>
4 Years < 5 Years	<u> </u>
5 Years < 6 Years	<u> </u>
6 Years < 7 Years	<u> </u>
7 Years < 8 Years	<u> </u>
8 Years < 9 Years	<u> </u>
9 Years < 10 Years	<u> </u>

3. Body:
 - A. Rated Capacity(ies): 28 cubic yards
 - B. Practical or Net Capacity(ies): cubic yards
 - C. Weight:

GVW:	<u>59,995</u>	lbs
Tare:	<u>36,560</u>	lbs

4. Will the vehicles be owned, leased, or other? Owned

5. Fuel type: CNG

Residential Carts

Specifications

The residents currently have an option for different size carts, and we will replace any damaged carts and deliver new carts to new customers.

Residential Carts

Manufacturer	Size	Dimension
Schafer	95 gallons.	44.3x41.6X 27.6
Schafer	65 gallons	41.5x39.1x2 4.4
Schafer	35 gallons	44.3x41.6x2 7.6





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Form 6

Vehicles for Collection of Commingled Waste

This Service will be subcontracted out to EWS

(Complete one form for each manufacturer, model, and type of Collection vehicle)

1. Manufacturer and Model: Mack GRU 533 Knuckle Boom Grapple with Dump Body
2. Number of Collection Vehicles by Age:
- | | |
|--------------------|----------|
| New < 6 months | _____ |
| 6 months < 1 Year | _____ |
| 1 Year < 2 Years | _____ |
| 2 Years < 3 Years | _____ |
| 3 Years < 4 Years | <u>1</u> |
| 4 Years < 5 Years | <u>4</u> |
| 5 Years < 6 Years | _____ |
| 6 Years < 7 Years | _____ |
| 7 Years < 8 Years | _____ |
| 8 Years < 9 Years | _____ |
| 9 Years < 10 Years | _____ |
3. Body:
- A. Rated Capacity(ies): 30 cubic yards
- B. Practical or Net Capacity(ies): 30 cubic yards
- C. Weight:
- GVW: 33,001 or greater lbs
- Tare: 25,500 lbs
4. Will the vehicles be owned, leased, or other? Owned
5. Fuel type: Diesel

Collections – Commercial

Republic Services provides effortless recycling and waste solutions for our commercial customers, working with them to evaluate and optimize their solutions.

Commercial Solid Waste

From monthly to daily collections and dumpster sizes ranging from 2- to 8-yards in size, Republic Services offers solid waste, recycling, and services with various dumpster sizes and service frequencies to meet every business' needs.

Our commitment to you is simple; we will:

- Complete every collection as scheduled
- Return the cart to its dedicated location
- Clean loose litter or debris
- Ensure that enclosures are properly secured

Commercial Recycling

Republic Services offers single-stream recycling, in which the customer deposits recommended empty, clean, and dry recyclable materials in the one recycling cart. Republic Services then collects and transports the materials to the Recycling Centers for separation and processing.

Republic Services also offers source-separated recycling for cardboard and other commodities taken directly to a local processing facility.

Flexible, Tailored Solutions

Our dedicated team is available to consult with businesses and communities of any size to conduct a comprehensive on-site waste assessment (Figure 35) to determine the needed services, collection frequencies, and dumpster sizes. We will identify dumpster locations and access paths that allow for safe, convenient service during the assessment.

Right-sizing service levels can increase waste diversion, improve collection productivity, and lead to reduced costs for customers.

Dumpsters

Republic Services uses small dumpsters constructed of durable steel bodies and two plastic lids. Dumpsters range in size from 2 to 8 yards and can be placed on casters for easy maneuverability, if necessary.


Constructed of a strong plastic resin, dumpsters are helpful for small offices and businesses. Dumpsters will last up to ten years, with easily interchangeable wheels and lids.

Methodology and Procedures

Republic Services uses front-load collection vehicles to service commercial dumpster

Waste Assessments. An onsite waste assessment ensures that all your questions are answered.

BluePrint Municipal Interview Guide: Current



Municipal Manager Name: _____ Date: _____

GENERAL COMMUNITY INFORMATION

Community Name: _____ Population: _____
 # of Homes Served: _____ Growth Rate %: _____
 HH Income: _____

CONTACT INFORMATION

Contact's Name: _____
 Contact's Position/Title in Community: _____
 Phone (Direct): _____ Phone (Mobile): _____
 Email: _____ Preferred method of contact: _____

CURRENT SERVICES & PERFORMANCE

Influence on buying process: _____
 Time with Republic Services: _____ Contract Expiration: _____
 # of households billed: _____ # of businesses billed: _____
 Total annual waste spend \$: _____ Average annual waste spend per household \$: _____

Service	Currently Provided	% of Waste (If Yes)	Interested? (If no)	Frequency of Service (Per Week)			
				1X	2X	EOW	On Call
Solid Waste	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Recycling	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Yard Waste	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Bulk Waste	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Organic Waste	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Electronics	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
HHW	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Sharps	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Medical Waste	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Electronics Recycling	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Universal Waste	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Special Waste	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Dumpster Rentals	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call
Republic Rewards	Y <input type="checkbox"/> N <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1X	2X	EOW	On Call

Are current services adequate? ☐ YES ☐ NO Notes: _____

Tonnage (Annual)

MSW household tonnage: _____ MSW business tonnage: _____
 Recycling household tonnage: _____ Recycling business tonnage: _____
 % Change in overall household tonnage: _____ % Change in overall business tonnage: _____
 Household diversion %: _____ Business diversion %: _____

customers in Margate. Customers with a 95-gallon or smaller cart are serviced by an automatic side-load (ASL) or rear load (REL) truck.

Front-Load Vehicles

We service commercial customers with front-load collection vehicles with 28-cubic yard volume bodies because: **Republic Service will utilize one front-load truck to service commercial businesses.**

- The supplier is a company that has proven to be among the strongest, safest, and lowest maintenance trucks in the industry
- Our first-hand local knowledge shows that this truck's size and attributes will "fit" every neighborhood we serve, including hard-to-service accounts

Automated Side Load Vehicles

Our automated side load vehicles (ASL) are typically dual-side-drive, with a low-entry cab, and equipped with a remote rear camera that:

- Allows easy ingress and egress to the curb
- Improves driver and pedestrian safety
- Reduces potential injury
- Increases productivity

ASL's can compact waste at idle speeds or even while on the move, and the sizeable 5-cubic yard hopper significantly reduces litter.

Our ASL vehicles feature an arm with a patented vertical lift design that goes from ground-to-ground operation in 6.5 seconds, allowing for maximum curbside pickup in less time while also preventing litter and spillage.

Holidays & Schedule Disruptions

Republic Services will take all necessary steps to notify customers before all holidays and unforeseen schedule disruptions via our Republic Services app and the Call-Em-All automated calling system.

Dumpster Placement. The correct placement allows for safer and consistent service.





(Complete one form for each manufacturer, model, and type of Collection vehicle and describe any differences that may occur with and without owner-occupied multifamily being included in the franchise)

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Dumpster Dimension Guide

Right dumpster for the application.

Dumpster – Slant-top & Dumpster – Upright



2-Yard

5'9"L x 2'8"W x 3'7"H



4-Yard

5'9"L x 4'2"W x 4'2"H



6-Yard

6'L x 5'7"W x 5'8"H



8-Yard

6'2"L x 6'8"W x 6'H



2-Yard

3'3"L x 3'1"W x 3'3"H



4-Yard

6'L x 4'9"W x 4'2"H



6-Yard

6'L x 5'5"W x 5'2"H



8-Yard

6'L x 5'5"W x 7'1"H



REPUBLIC
SERVICES



CITY OF
MARGATE
Equal Opportunity Employer

Garbage and Recycling Collection Services

Collection – Multi-Family

We provide an innovative combination of programs and services for multi-family customers.

Multi-Family MSW Collection

Republic Services can provide various programs and services for multi-family customers, ranging from cart service like residential customers to containerized service like commercial customers. Once defined and properly sized, multi-family customers are integrated into residential or commercial routes to provide the efficiency and reliability desired.

In all cases, Republic Services will identify the correct equipment to service multi-family complexes based on individual location and unique characteristics. If the complex requests containerized service, Republic Services would provide 2-, 4-, 6- or 8-yard capacity solid waste dumpsters or 20-, 30- or 40-yard capacity open-top roll-offs or industrial compactors.

MSW collection issues such as narrow streets, traffic blockages, and alleyways may require a rear-load vehicle or alternative service options. In all cases, the servicing drivers are familiar with these areas. They are trained to ensure personal safety, property protection, and traffic awareness stops distance to parked cars and

Multi-Family Cart and Dumpster Options.
Solutions for Multi-Family Complexes include carts and dumpsters, front-load, or roll-off.



Personalized multi-family solutions to meet your needs

- Industry-leading service and customized waste solutions ensure Republic Services will exceed your community's expectations
- There are approximately 35M multi-family units across the US, and growing

other objects. Republic will utilize either the residential automated trucks or the front-load trucks, depending on the need.

Multi-Family Recycle Collection

Republic Services will offer weekly single-stream recycling services as part of its core services for all multi-family customers if the city [pick this option. Cart options include 64- or 96-gallon capacity, or we offer dumpsters ranging in size from 2- to 8-cubic yards.

The same equipment and methodology used in single-family cart collection will be utilized when servicing multi-family recycling customers. Multi-family recycling front-load dumpster customers will be serviced using the same methodology as multi-family trash front-load dumpster customers and integrated into commercial routes.

White Goods and Bulk Collection

White goods and bulk items will be serviced weekly or twice a month, depending on which option provided all chlorofluorocarbons (CFCs) have been removed.

Multi-Family Collection Equipment



Form 7 Vehicles for Collection of Multifamily and Commercial Solid Waste

(Complete one form for each manufacturer, model, and type of Collection vehicle and describe any differences that may occur with and without owner-occupied multifamily being included in the franchise)

1. Manufacturer and Model:	Mack MRU633 X1
2. Number of Collection Vehicles by Age:	New < 6 months <u>XX</u> 6 months < 1 Year _____ 1 Year < 2 Years _____ 2 Years < 3 Years _____ 3 Years < 4 Years _____ 4 Years < 5 Years _____ 5 Years < 6 Years _____ 6 Years < 7 Years _____ 7 Years < 8 Years _____ 8 Years < 9 Years _____ 9 Years < 10 Years _____
3. Body:	
A. Rated Capacity(ies):	<u>28</u> cubic yards
B. Practical or Net Capacity(ies):	<u>28</u> cubic yards
C. Weight:	
GVW:	<u>59,965</u> lbs
Tare:	<u>34,660</u> lbs
4. Will the vehicles be owned, leased, or other?	<u>Owned</u>
5. Fuel type:	<u>CNG</u>
6. Describe any differences for owner-occupied multifamily being included and not included:	<u>We would use the same style trucks</u> _____ _____ _____



REPUBLIC
SERVICES



CITY OF
MARGATE
Equal Opportunity Employer

Collections – Industrial Roll-Off

Republic Services' versatility ensures that every roll-off customer receives the service they need every time, whether it's an on-call open top at a construction site or compactors at a hospital with strict service constraints.

Roll-Off and Compactor Collection Overview

Republic Services offers roll-off collection, hauling, and disposal services to more than 70,000 customers in the United States, often for the principal employers in an area, such as:

- Construction industry
- Manufacturers
- Public institutions
- Hospitals

Roll-off service is unique because every day requires a different route for each of our trucks.

Industrial Collection Process. Our service is efficient, reliable, and comprehensive.



Garbage and Recycling Collection Services

Republic Services' roll-off services are essential for a strong and growing economy

- High capacity roll-offs ranging from 10 to 40 yards
- A complete inventory of roll-offs and backup equipment
- We have the resources to grow our fleet and equipment to meet industry needs

We ensure that all routes are optimized daily for efficiency and service with continual investment in the best employees, best practices, the best equipment, and the best technologies.

We provide a large inventory of open-top roll-offs, ranging in sizes from 10 to 40 cubic yards with scheduling options from on-call to multiple times daily, to meet every customer's needs throughout the year. Republic Services can scale up services during peak times to accommodate large temporary projects or seasonal industries like construction.

Industrial Waste

Republic Services operates within Broward, allowing us to efficiently collect and dispose of waste from 600 customers throughout Broward County daily.

Industrial Recycling

Republic Services excels at helping customers meet their sustainability needs by identifying disposal locations that can recycle their materials and sharing best management practices for on-site commodity separation. Implementation of a successful separation program will both increase commodity values and decrease landfill-bound volumes.

Special Waste

Republic Services' roll-off fleet meets the special waste needs of our customers. We work with each customer to accurately characterize and profile disposal needs before collection and then collect and dispose of the waste in a manner that meets all regulatory requirements.

Methodology and Procedures

The collection is performed with roll-off trucks to haul open top roll-offs or compactors coupled with a highly trained, professional driver.

Servicing the roll-off starts by backing the truck up to the roll-off, hooking a cable from the truck, and then using a hydraulic mechanism called a "hoist" to pull the roll-off onto the truck. All Republic Services roll-off trucks are equipped with an automatic tarp placed over the dumpster to prevent spillage during transport. Once the driver loads the dumpster onto the truck, it is hauled to the disposal facility, dumped, and returned to the customer.

Service times vary daily and depend on distance from the last stop and the disposal site's distance. In some cases, the driver will

arrive at the customer's location with an empty dumpster and swap it for the full one.

Our hours of operation are 3 a.m. to 5 p.m. Monday - Saturday. On a typical day, the driver services 6 to 12 roll-off dumpsters. The maximum weight per load cannot exceed 10 tons on most U.S. highways.

Account Accessibility

Customers can easily access their accounts 24/7 with the Republic Services app or website. Customers can schedule a pickup, pay invoices, and even sign up for new services while on the go.

Holidays & Schedule Disruptions

Republic Services will take all necessary steps to notify customers before all holidays and unforeseen schedule disruptions via our Republic Services app and the Call-Em-All automated calling system.

Industrial collection. Drivers can typically collect 6-12 roll-offs per day.



Industrial Collection Equipment

The roll-off fleet is comprised of three-axle collection vehicles with rail and hydraulic hoist systems. These vehicles are incredibly durable, and each can service all open-top roll-off sizes while maintaining maneuverability in tight locations and varying terrain.

Republic will have one roll-off truck to service the city's industrial and multi-family customers with large containers or compactors.

Industrial Roll-Offs

Open-top roll-offs are built to last with heavy gauge steel floors, sides, and pockets along with fully welded in-seams and are designed for compatibility with our fleet. A rust-inhibiting primer inside and out improves durability. Roll-offs meet all applicable ANSI safety standards.

The roll-offs vary in size from 10 to 40 cubic yards. The average life span of these is typically 10 or more years.

Roll -Off Truck



Roll-Off Dumpster Dimension Guide

Industrial Open-Top Roll-Offs.



Right roll-off for the application

Roll-Off Dumpster - Boxes



10-Yard

12'8"L x 8'3"W
 x 4'4"H



15-Yard

15'L x 7'8"W
 x 4'4"H



20-Yard

22'9"L x 8'3"W
 x 4'4"H



30-Yard

23'1"L x 8'W
 x 6'1"H



40-Yard

23'1"L x 8'3"W
 x 7'9"H

Roll-Off Dumpster - Tubs

Facilities

Our business is to help you and your residents be environmentally responsible in their homes and workplaces. As you would expect, we strive to be exemplary in our environmental compliance and responsibility.

Our facilities are engineered for safe, environmentally friendly operations. We use sustainable materials that facilitate energy and water conservation and design principles to enhance employee and guest safety and comfort.

Providing outstanding recycling and waste services to your community requires the existence of multiple types of facilities, which typically include:

- Hauling company
Located at **751 NW 31st Avenue, Lauderdale, FL 33311**
- Transfer station

Following is a brief description of each of our most common facility types. One or more of these facility types may reside at the same physical address/location in a city.

Hauling Company

***Hauling Company.** Our hauling operations are the core of the collection service to your community, offering a truck fleet with the most tenured drivers in the industry.*



Garbage and Recycling Collection Services

Facilities that work with the environment are essential to design elements at Republic Services

- Our newest recycling center was constructed of 75 percent recycled steel and uses 1,776 solar panels
- More than half of the materials in our new Customer Resource Center are from repurposed materials, and it uses LED and natural lighting throughout
- Low-flow water fixtures and xeriscaping in our newest facility in the southwest reduces water consumption by 20 percent
- Republic Services has operations in 240 markets across the US
- Responsibly operate 340 collection operations across the country

A hauling company is where the community recycling and waste collection services are based. These facilities typically serve several essential functions that are critical to delivering exceptional service to your residents:

- A yard for housing all the vehicles that serve the community, including fueling infrastructure, if possible
- Storage yard for spare carts and dumpsters and those used to serve the residential, commercial, and industrial customers in the community
- An industry-leading maintenance facility, which delivers service for the trucks, carts, and dumpsters
- Training facilities to keep our workforce at the forefront of learning and safety

Typically, our largest workforce presence exists at a hauling company to support the complex operation that goes into serving your community with a 99.9% pickup reliability rate.

Safety

Safety is Republic Services' highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to Think. Choose. Live.®

Safety Overview

Republic Services has an industry-leading safety program that has been 40% better than the industry average for the past nine years, based on OSHA data. Also, we have been recipients of 75% of industry Driver of the Year awards for the large truck category since 2009.

Republic Services maintains strict compliance with all applicable OSHA and Federal, State, and Local safety requirements while performing all work-related functions.

We recognize that a safe workforce is not simply a discussion with a new hire but a dedicated plan to review, educate, and verify employee practices throughout their career.

Republic Services has the lowest occurrence of incidents and crashes in the industry due to our company-wide emphasis on safety, extensive employee training, and ongoing educational development programs. Republic Services requires all operations personnel to participate in extensive classroom training and testing and on-road auditing, and policy reinforcement.

Republic Services offers full-spectrum safety initiatives and award-winning safety training programs to all employees. We are an industry leader in safety, and we are very proud of our safety track record.

Think. Choose. Live.®

Every day, drivers face many challenges and are required to make decisions that can significantly impact their safety and the

Garbage and Recycling Collection Services

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

- 39% safer than the industry average, while maintaining the 8th largest vocational fleet in the United States
- Think. Choose. Live.® embodies our company culture
- Winners of 75% of industry Driver of the Year awards since 2009

safety of those in the communities we serve. Our best-in-class driver training program focuses on the continual improvement of all our 15,000 drivers.

Our Think. Choose. Live.® philosophy helps navigate these situations by encouraging employees to Think about their actions, Choose the safest approach and Live to go home to their families at the end of each day.

ReSOP Program

The Republic Services Observation Program (ReSOP) is paramount to decreasing safety incidents. Supervisors are required to conduct a minimum of two in-person employee observations per week.

The purpose is to improve safety, customer experience, and productivity. The employee

Figure 3. Republic Services ReSOP. Program decreased safety incidents since implementation.



and their leader work together toward excellence.

Safety Meetings & Training

Republic Services provides weekly, monthly, and annual safety training for all our employees.

Safety topics are developed based on the subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides translators to engage all employees, and encourages open discussion and participation.

Meeting topics may include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment
- Employee right-to-know
- Hearing conservation safety
- Lockout and tag out safety
- Slips, trips, and falls
- Confined space entry

Safety Recognition Program

The Republic Services Dedicated to Safety and Dedicated to Excellence programs are designed to identify, recognize and reward safety-sensitive employees dedicated to safety and excellence in their workplace.

Employee safety and excellence are measured on six criteria: having no preventable crashes or injuries, unscheduled lost time, and no safety warning letters. Each employee who qualifies is recognized monthly, quarterly, and annually.

Quality Control

Republic Services has a quality control program called Driver Service Management

(DSM) to ensure extreme reliability and a consistently high customer service level.

DSM includes an extensive driver-lead reporting process, accompanied by regular auditing, focused on safeguarding against procedural failures. DSM standards guarantee that all driver issues will be addressed and completely resolved by supervisors or management within seven days of discovery.

Other key benefits of this program include:

- Increased driver communication and accountability with Republic Services management
- Improved documentation and resolution of driver issues
- Improved customer service
- Improved on-route safety

The program is monitored and conducted by a Driver Service Coordinator responsible for:

- Conducting pre- and post-route briefings with drivers
- Entering and monitoring DSM issues
- Running and distributing reports

Drivers must observe and record issues while performing collection duties and report findings to the Driver Service Coordinator

Figure 4. **Continually Improving Safety** is Top Goal for Republic Services.



during the pre-and post-route briefings daily.

The pre-route briefing objective is to ensure all drivers have the necessary tools to run their routes safely, competently, and accurately each day. The Driver Service Coordinator reviews the following topics during the briefing:

- Confirms the driver is wearing the proper uniform and gear: clean uniform and personal protective equipment (PPE)
- Confirms the driver has the necessary route paperwork: sequenced route sheets and special/extra paperwork
- Confirms the driver has completed the pre-trip vehicle inspection report
- Ensures route completion by the end of the day

During collection activities, drivers are instructed to make notes on their route sheets throughout the day. The objective of the post-route briefing is to collect all valuable route information from each driver. Driver Service Coordinators must complete the post-route briefing section of the Driver Check-In form, and drivers must sign the form before clocking out each day.

Finally, Driver Service Coordinators must submit any findings to the appropriate department that same day. For example, customer service will receive issues such as billing concerns and questions; operations will receive issues such as poorly sequenced routes; sales will receive items such as commercial overage issues; safety will receive information pertaining to safety items such as low hanging wires or dangerous dumpster locations, and maintenance will be forwarded issues such as repair and replacement needs.

Should an item remain open for longer than seven days, it is forwarded to the General Manager to bring matters to an immediate resolution.

To track items, the following reports are produced:

- Driver Service Issues Cover Sheets are printed each day automatically for any route that has associated issues and is distributed to drivers along with their daily route sheets
- Open Issue Reports are run daily by department managers and include the day's new issues
- Aged Open Issue Reports are run by the Driver Service Coordinator, as needed, and is intended to bring awareness to the General Manager of challenging issues that need to be resolved
- Closed Issue Reports are posted weekly in the driver break room to increase driver awareness

Together for Safer Roads

As the operator of the 8th largest vocational fleet in the country, with an industry-leading

Figure 5. Driver performs a pre-route inspection to ensure vehicle is safe for operating.



safety record, we directly affect roadway safety each day. While our strong safety performance is significant in the communities we serve, we aspire for more.

Today, we are proud to be the only recycling and waste services provider associated with Together for Safer Roads. This innovative coalition brings together global private-sector companies across industries to improve road safety and reduce deaths and injuries caused by road traffic crashes.

The Coalition's mission to provide guidelines and processes to keep employees, partners, and contractors safe on the road closely aligns with our continuous work in fostering an environment that provides ongoing road safety education.

Focus 6

Our Focus 6 program provides employees with tips and techniques to reduce the frequency of our six most common types of serious incidents. This industry-leading

program involves in-class training and practical skills course exercises that have helped reduce crashes and injuries.

Personal Protective Equipment

Republic Services is committed to providing the safest collection and disposal processes possible. We recognize that effective management of worker safety and health protection is a decisive factor in reducing the extent, severity, and cost of work-related injuries and illnesses.

Eye, face, head, hand, and high visibility PPE is required to be worn when applicable.

Figure 6. Our Focus 6 safety program assists with tips and techniques to reduce our top 6 most common incident types.



Driver & Operator of the Year

We believe vital safety records should be acknowledged and celebrated. Each year, drivers who meet our stringent safety criteria are eligible for the National Waste & Recycling Association's Driver & Operator of the Year awards.

With more than 1,000 nominations each year, the awards are the most coveted in the industry and demonstrate winners' commitment to safety. Since 2009, Republic Services' drivers have won 75 percent of the Year awards' NWRA Driver, an honor that celebrates exemplary customer service and superior driver safety records. This year's winner was Mike Juhan from Winder, GA. This is Republic Services' first year to have an NWRA Operator of the Year winner – Roberto Hernandez from Lake Havasu City, AZ.

Mike Juhan has spent more than 20 years in the industry and is a certified residential and dumpster collection truck driver. He has had no preventable crashes or injuries throughout his entire career. Mike is also the two-time reigning local ROAD-EO champion – Republic's local skills competition for drivers and operators.

Mike takes great pride in the communities he serves but is also willing to go above and beyond for the Company. Mike is part of a Republic's SOS program that consists of

volunteer drivers from across the country deployed to service routes in the aftermath of natural disasters.

For 25 years, Roberto Hernandez has been an essential part of Republic's landfill operations team. He has maintained a flawless safety record with no crashes or injuries, in addition to a perfect attendance record. He was a three-time NWRA Operator of the Year finalist before his win this year.

Roberto is a model employee and takes great pride in his profession. He is a selfless leader and has mentored countless other employees, inspiring team members to approach each day with a willingness to go above and beyond for customers. He is admired company-wide for his commitment to excellence.

Republic's relentless commitment to safety has led to the formation of comprehensive, industry-leading safety programs that rely on continual training to reduce incident frequency. Last year, roughly 14,000 employees earned Republic's Dedicated to Safety Award, and 4,000 employees received the Dedicated to Excellence recognition. Over the past 10 years, Republic's safety performance, based on Occupational Safety and Health Administration (OSHA) data, has been 40 percent better than the industry average.

Figure 7. Our 2019 Driver & Operator of the Year – Mike Juhan and Roberto Hernandez



Chapter 8

Implementation Plan and Collection Plan

Implementation and Collection Plan

We have successfully implemented new or emerging services into our 2,400 municipalities nationwide. Our team takes pride in our ability to implement new services without service impacts.

Our Approach

Your transition will take into consideration the unique needs of the contract and Margate. The key to success, regardless of project details, relies on communication plans to include:

- We start with a plan crafted in collaboration with the City. This plan includes milestones, roles/responsibilities, contact information, and a timeline for execution.
- Frequent, proactive communication with the City Staff to ensure no surprises along the way.
- Weekly in-person meetings and phone calls/emails as the situation requires. Our philosophy is that sharing good news and bad news gives everyone a chance to prepare and respond quickly and calmly.
- Data sharing and field coordination with the current contractor to ensure all open requests are met and service information is accurate.
- Monitoring of open service notes is critical, especially when the transition date nears. Republic Services will work with Margate to address any outstanding concerns before implementing new services. Our operations teams, customer service professionals, and data

Garbage and Recycling Collection Services

Decades of experience partnering with municipalities to implement new programs in the community

- 92% track record of successful extension or retention of existing partner contracts
- Frequent and transparent dialogue with the municipality
- All details and plans reviewed
- National strength, with local experts

partners understand the need to keep a close eye on open service notes.

- Dumpster removal and delivery also require careful coordination with field crews. Customers need same-day service from both providers, and our local teams work with the current hauler to streamline this function.
- Timely and appropriate communication with residents and businesses—from events and mailings to website information and direct communication (phone, email, live chat, etc.). Redundant communications through a variety of channels are paramount to success.
- Daily communication with the internal team to assess project status.
- Our operations management will meet with our supervisors and maintenance

Open Communications. Republic Services communicates with residents and businesses regarding service changes.







crews daily to ensure critical-path items are addressed.

- The education team meets with the transition lead (operations manager), customer service manager, and general manager to ensure customer-specific aspects of the rigorous training for customer service staff and drivers.
- Contract-specific information, route development, and truck test drives will be used to bring a safe and well-informed team to Margate.
- Regular communication with vendors supplying carts and dumpsters, printed material, trucks, and onboard computing systems.

Republic Services brings relationships and experience to the City. We have extensive expertise in implementing collection programs. Republic Services has the national strength and the local experts to get the job done using our national and local suppliers' network from purchasing to operations to communications.

Upon award of the franchise, a detailed timeline and transition plan will be submitted for approval to the City.

Sample Implementation Plan

PROJECT NAME: REPORT DATE: OVERALL PROJECT STATUS (G, Y, R, C): PROJECT Goal	City of Margate	Status Key  On Track, mitigation strategy / action plan in place  Off Track  On Track  Complete
	Sample	
	G	
	Transition Plan City of Margate	

Sample Transition Plan City of Margate

Action Plan Snapshot

Mile-stone #	Description	Target Start Date	Target Completion Date	Owner	Estimated/ Actual Date	% Complete	Status	Notes
1	Implementation Overview			Jean-Pierre Turgot				
1.1	Contract executed	5/1/2021	5/1/2021				G	
1.2	Transition kick off meeting with City staff and Republic Services	5/1/2021	5/1/2021				G	
1.3	Weekly meetings with City staff	On going	On going				G	
1.4	Detailed Implementation Plan due to City of Margate	6/15/2021	7/1/2021				G	
1.5	Contract start date	10/1/2021	10/1/2021				G	
2	Equipment and Procurement			Tim Martin				
2.1	Order new collection vehicles	5/2/2021	5/2/2021				G	
2.2	Identified new diverted equipment for Margate	6/1/2020	6.15.2020				G	
2.3	Review vehicle specs with vendor	6/1/2021	6/15/2021				G	
2.4	RFP for rental equipment	5/15/2021	6/1/2021				G	
2.5	Receive and inspect new collection vehicles and rental trucks including: licensed, registered, insured and tagged	9/1/2021	9/15/2021				G	
2.6	Place rentals and new trucks into service	9/20/2021	9/20/2021				G	
2.7	Order carts for multiple container residents	6/1/2021	6/15/2021				G	
3	Collection Services			Muriel Attilus				
3.1	Complete residential route maps for city approval	6/15/2021	7/1/2021				G	
3.2	Conduct audits and route surveys (Commercial & Multi-family)	8/1/2021	8/31/2021				G	
3.3	Obtain gate codes	9/1/2021	9/15/2021				G	
4	Cart and Container Delivery			Muriel Attilus				
4.1	Coordinate schedule with existing contractor commercial containers(If applicable)	8/1/2021	8/30/2021				G	
5	Employees			Muriel Attilus				
5.1	Initial hiring steps	6/15/2021	7/15/2021				G	
5.2	Confirm all new hires	7/30/2021	8/15/2021				G	
5.4	Saety and onboarding training	9/1/2021	9/15/2021				G	
5.5	Behind the wheel instruction training	9/15/2021	9/30/2021				G	
5.6	Route familiarity	9/15/2021	9/30/2021				G	
6	Customer Resource Center			Joanne Stanley				
6.1	Initial meeting with CRC staff	7/1/2021	7/15/2021				G	
6.2	Provide Knowledge Management Tools (KMT)	8/1/2021	8/15/2021				G	
6.3	Train CRC represnetatives on Margate specifics	9/1/2021	9/15/2021				G	
6.4	Customer Service Begins	10/1/2020	10/1/2020				G	
7	Customer Notification			Joanne Stanley				
7.1	Media release to introduce Republic Services and FAQ	9/1/2021	9/15/2021				G	
7.2	Contact Commercial and Industrial customers to confirm size and frequency	8/1/2021	9/15/2021				G	
7.3	Draft informational brochure to the City	7/1/2021	7/15/2021				G	
7.6	Draft service days and set out procedures post card	8/1/2021	8/15/2021				G	

Accomplishments Since Last Report

Upcoming Major Activities

Constraints & Risks

Mile-stone #	Description	Owner	Priority	Due Date	Status

Chapter 9 Litigation History

ALL LIQUIDATED DAMAGES OF \$10,000 PER MONTH PER MUNICIPALITY/COUNTY			
Republic Services of Florida, Limited Partnership's response to this question is, to the best of its knowledge, complete and accurate as of March 2021. Republic Services of Florida, Limited Partnership obtained information responsive to this question from a review of available corporate records and reasonable inquiry.			
CUSTOMER	LIQUIDATED DAMAGES	VIOLATION DESCRIPTION	DATE OF VIOLATION
Palm Beach County	\$41,100.00	-Various service issues but mainly missed p/u (2nd notice) or incomplete route	January through September 2013
	\$111,811.00	Taking commercial recovered materials that the SWA considered to be trash to a non-SWA	April 22, 2013 (Settled)
	\$18,700.00	-Various service issues but mainly missed p/u (2nd notice) or incomplete route	January through December 2014
	\$0.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	August 2016
	\$11,000.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	December 2017
	\$18,000.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	February 2018
	\$81,400.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	March 2018
	\$15,400.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	April 2018
	\$11,600.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	May 2018
	\$27,000.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	June 2018
	\$22,600.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	July 2018
	\$28,000.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	August 2018
	\$20,400.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	November 2018
	\$11,000.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	December 2018
	\$54,200.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	January 2019
	\$18,600.00	Missed pickup not completed pursuant to section 19 of Franchise contract. Missed p/u	March 2019
Polk County	\$32,250.00	- Bulky items not collected with 72 hrs. - Missed collection not serviced within 24 hrs. - Failure to collect whole street - Cart repairs/mixing yard waste/yard waste spill	May through August 2012
	\$13,400 (settlement pursuant to a settlement agreement dated 8/1/14)	- Missed garbage pick ups - Failure to collect whole street - Missed recycle pick ups	June through July 2013
	\$27,400 (settlement pursuant to a settlement agreement dated 5/1/15)	- Missed recycle pick ups - Issue closed and service not completed	August through September 2013
	\$12,100 (settlement pursuant to a settlement agreement dated 10/1/15)	- Missed Pickups - other service issues	February through November 2013
	\$34,000 (settlement pursuant to a settlement agreement dated 6/1/16)	- Missed Pickups	January 2014
	\$29,000.00	- Missed Pickups and other service issues	December 2015 - February 2015
	\$160,000 Assessed and will be addressed in mediation	- Missed Pickups and other service issues	January 2017 - August 2017
	\$32,000.00	- Missed Pickups	April through June 2015
	\$24,000.00	- Missed Pickups	June 2016
	\$45,000.00	- Missed Pickups	July 2016
	\$30,000.00	- Missed Pickups	August 2016
	\$52,000.00	- Missed Pickups and Service Issues	January, 2017
	\$63,500.00	- Missed Pickups and Service Issues	February, 2017
	\$99,000.00	- Missed Pickups and Incomplete Routes	March 2017
	\$310,000.00	- Missed Pickups and Incomplete Routes	April 2017
	\$146,200.00	- Missed Pickups and Incomplete Routes	May 2017
	\$26,700.00	- Missed Pickups and Incomplete Routes	June 2017
	\$83,425.00	- Missed Pickups and Incomplete Routes	July 2017
	\$13,500.00	- Missed Pickups and Incomplete Routes	Aug 2017
	\$26,000.00	- Missed Pickups and Incomplete Routes	Feb 2018
	\$34,100.00	- Missed Pickups and Incomplete Routes	Mar 2018



REPUBLIC
SERVICES



CITY OF
MARGATE
Proud to be a part of it.

Garbage and Recycling Collection Services

Hillsborough County	\$20,000.00	- Missed Pickups and Incomplete Routes	April 2018
	\$10,800.00	- Missed Pickups and Incomplete Routes	May 2018
	\$60,000.00	- Missed Pickups and Incomplete Routes	June 2018
	\$76,000.00	- Missed Pickups and Incomplete Routes	July 2018
	\$76,000.00	- Missed Pickups and Incomplete Routes	Aug 2018
	\$179,000.00	- Missed Pickups and Incomplete Routes	Sep-18
	\$260,500.00	- Missed Pickups and Incomplete Routes	Oct-18
	\$241,000.00	- Missed Pickups and Incomplete Routes	Nov-18
	\$265,500.00	- Missed Pickups and Incomplete Routes	Dec-18
	\$25,500.00	- Missed Pickups and Incomplete Routes	Jan-19
	\$317,600.00	- Missed Pickups and Incomplete Routes	Feb-19
	\$12,900.00	- Missed Pickups and Incomplete Routes	Mar-19
	\$12,000.00	- Missed Pickups and Incomplete Routes	Apr-19
	\$20,000.00	- Missed Pickups and Incomplete Routes	May-19
	\$37,000.00	- Missed Pickups and Incomplete Routes	Jun-19
	\$62,000.00	- Missed Pickups and Incomplete Routes	Aug-19
	\$76,750.00	- Missed Pickups and Incomplete Routes	Sep-19
	\$12,000.00	- Missed Pickups and Incomplete Routes	Oct-19
	\$38,750.00	- Missed Pickups and Incomplete Routes	Nov-19
	\$135,000.00	- Missed Pickups and Incomplete Routes	Mar 2018
Hernando County	\$122,450.00	- Missed Pickups	September - December 2015
Volusia County	\$21,800.00	- Missed Pickups	January 2016
	\$12,575.00	- Missed Pickups	March 2016
	\$25,650.00	- Missed Pickups	April 2016
	\$11,450.00	- Missed Pickups	May 2016
	\$14,300.00	- Missed Pickups	July 2016
	\$13,600.00	- Missed Pickups	December 2016
City of Fort Lauderdale	\$43,831.00	-Missed pickups and other service issues- cart damage	May through June 2015
	\$16,000.00	Cart Damage and Service related issues	January 2016
	\$11,903.37	Contaminated YW	April 2016
	\$6,360.00	Liquidated damage, cart damages, Contaminated YW	September 2019
	\$14,630.00	Damaged carts, Customer complaints, Misses, spilled trash, being in the city late , Short Supervisors	October 2019
	\$10,760.00	Damaged carts, Customer complaints, Misses, spilled trash, being in the city late , Short Supervisors	January 2020
	\$9,835.00	Damaged carts, Customer complaints, Misses, spilled trash, being in the city late , Short Supervisors	May 2020
	\$13,195.00	Damaged carts, Customer complaints, Misses, spilled trash, being in the city late , Short Supervisors	June 2020
	\$20,845.00	Damaged carts, Customer complaints, Misses, spilled trash, being in the city late , Short Supervisors	July 2020
	\$18,285.00	Damaged carts, Customer complaints, Misses, spilled trash & Hydraulic, being in the city late ,Cart Delivery	August 2020
	\$11,435.00	Damaged carts, Customer complaints, Misses, spilled trash & Hydraulic, being in the city late ,Cart Delivery	September 2020
	\$19,165.00	Damaged carts, Customer complaints, Misses, spilled trash & Hydraulic, being in the city late ,Cart Delivery	October 2020
	\$38,035.00	Damaged carts, Customer complaints, Misses, spilled trash & Hydraulic, being in the city late ,Cart Delivery	November 2020
	\$13,035.00	Damaged carts, Customer complaints, Misses, spilled trash & Hydraulic, being in the city late ,Cart Delivery	December 2020
	\$9,675.00	Damaged carts, Customer complaints, Misses, spilled trash & Hydraulic, being in the city late ,Cart Delivery	January 2021
	\$15,285.00	Damaged carts, Customer complaints, Misses, spilled trash & Hydraulic, being in the city late ,Cart Delivery	February 2021
City of Weston	\$36,252.50	-non collection of bulk waste	January through June 2015
	\$38,125.00	2 of 3	March 2016



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

City of Jacksonville	\$22,025.00	March 2018
	\$25,650.00	April 2018
	\$28,285.00	May 2018
	\$79,325.00	June 2018
	\$57,125.00	July 2018
	\$47,025.00	August 2018
	\$11,695.00	October 2018
	\$10,262.50	December 2018
	\$54,900.00	January 2019
	\$57,750.00	February 2019
	\$17,900.00	April 2019
	\$20,500.00	May 2019
	\$14,625.00	June 2019
	\$12,525.00	July 2019
	\$15,500.00	August 2019
	\$33,125.00	May 2020
	\$52,475.00	June 2020
	\$63,262.50	July 2020
	\$128,375.00	August 2020
	\$57,200.00	September 2020
	\$60,300.00	October 2020
	\$13,625.00	November 2020
	\$25,275.00	December 2020

Chapter 10 Insurance Requirements

ACORD® CERTIFICATE OF LIABILITY INSURANCE Page 1 of 2 DATE (MM/DD/YYYY) 06/30/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

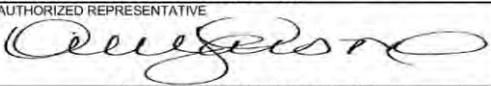
PRODUCER CANNON COCHRAN MANAGEMENT SERVICES, INC. 17015 N. SCOTTSDALE RD SCOTTSDALE, AZ 85255		CONTACT NAME: PHONE (A/C No. Ext.): FAX (A/C No. Ext.): E-MAIL ADDRESS: certifi@ccmsi.com															
INSURED REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054		<table border="1"> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> <tr> <td>INSURER A: ACE American Insurance Co.</td> <td>22667</td> </tr> <tr> <td>INSURER B: Indemnity Insurance Company of NA</td> <td>43575</td> </tr> <tr> <td>INSURER C: ACE Fire Underwriters</td> <td>20702</td> </tr> <tr> <td>INSURER D: Illinois Union Insurance Company</td> <td>27960</td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: ACE American Insurance Co.	22667	INSURER B: Indemnity Insurance Company of NA	43575	INSURER C: ACE Fire Underwriters	20702	INSURER D: Illinois Union Insurance Company	27960	INSURER E:		INSURER F:	
INSURER(S) AFFORDING COVERAGE	NAIC #																
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INSURER D: Illinois Union Insurance Company	27960																
INSURER E:																	
INSURER F:																	

COVERAGES **CERTIFICATE NUMBER: 1779768** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			HDO G71450892	06/30/2020	06/30/2021	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 5,000,000 MED EXP (Any one person) PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 5,000,000 PRODUCTS - COMP/OP AGG \$ 5,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			ISA H25305425	06/30/2020	06/30/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 5,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input checked="" type="checkbox"/> (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WLR C67458424 AOS WLR C67458382 AZ/CA/MA/OR SCF C67458461 - WI WCU C67458503 - OH XS TNS C66948560 - TX NSXS	06/30/2020	06/30/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 3,000,000 E.L. DISEASE - EA EMPLOYEE \$ 3,000,000 E.L. DISEASE - POLICY LIMIT \$ 3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Division Number: 3752 - Named Insured Includes: Republic Services of Florida, Limited Partnership - Dba: All Service Refuse Hauling

CERTIFICATE HOLDER THE CITY OF MARGATE 5790 MARGATE BLVD POMPAHO BEACH, FL 33063 United States	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
---	--

ACORD 25 (2016/03)

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**REPUBLIC
SERVICES**



Garbage and Recycling Collection Services

AGENCY CUSTOMER ID: _____
LOC #: _____



ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

AGENCY		NAMED INSURED	
POLICY NUMBER See First Page		REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	
CARRIER See First Page	NAIC CODE	EFFECTIVE DATE:	

ADDITIONAL REMARKS

CERTIFICATE NUMBER: 1779768

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

The following provisions apply when required by written contract. As used below, the term certificate holder also includes any person or organization that the insured has become obligated to include as a result of an executed contract or agreement.

GENERAL LIABILITY:

Certificate holder is Additional Insured including on-going and completed operations when required by written contract.
Coverage is primary and non-contributory when required by written contract.
Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

AUTO LIABILITY:

Certificate holder is Additional Insured when required by written contract.
Coverage is primary and non-contributory when required by written contract.
Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

WORKERS COMPENSATION AND EMPLOYERS LIABILITY:

Waiver of Subrogation in favor of the certificate holder is included when required by written contract where allowed by state law.

Stop gap coverage for ND, WA and WY is covered under policy no. WLR C67458424 and stop gap coverage for OH is covered under policy no. WCU C67458503, as noted on page 1 of this certificate.

TEXAS EXCESS INDEMNITY AND EMPLOYERS LIABILITY:

Insured is a registered non-subscriber to the Texas Workers Compensation Act. Insured has filed an approved Indemnity Plan with the Texas Department of Insurance which offers an alternative in benefits to employees rather than the traditional Workers Compensation Insurance in Texas. The excess policy (#TNS C66948560) shown on this certificate provides excess Indemnity and Employers Liability coverage for the approved Indemnity Plan.

Contractual Liability is included in the General Liability and Automobile Liability coverage forms. The General Liability and Automobile Liability policies do not contain endorsements excluding Contractual Liability.

Separation of Insured (Cross Liability) coverage is provided to the Additional Insured, when required by written contract, per the Conditions of the Commercial General Liability Coverage form and the Automobile Liability Coverage form.

ACORD 101 (2008/01)

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REPUBLIC
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Garbage and Recycling Collection Services

Chapter 11 Criminal and Environmental Violations

Republic Services does not have any criminal convictions or environmental violations to report per the RFP specifications.

Public Entity Crime

Form 9 Public Entity Crimes

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to the City of Margate, Florida, by _____
Jean-Pierre Turgot- General Manager
(print individual's name and title)

For Republic Services of Florida, Limited Partnership
(print name of entity submitting sworn statement)

whose business address is
751 NW 31st Avenue
Lauderhill, FL 33311

and (if applicable) its Federal Employer Identification Number (FEIN) is 065-965470

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement: _____.)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1) (g), **Florida Statutes**, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1) (b), **Florida Statutes**, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133 (1) (a), **Florida Statutes**, means:
 1. A predecessor or successor of a person convicted of a public entity crime; or
 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133 (1) (e) **Florida Statutes**, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.



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Garbage and Recycling Collection Services

Form 9 Public Entity Crimes (continued)

6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. Indicate which statement applies.

XX Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

 The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

 The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before an Administrative Law Judge of the State of Florida, Division of Administration Hearings and the Final Order entered by the Administrative Law Judge determined that it was not in the public interest to place the person or entity submitting this sworn statement on the convicted vendor list. (attach a copy of the final order)

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

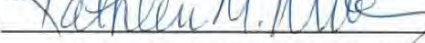

(signature) Jean-Pierre Turgot- General Manager


SIGNED AND SEALED, this 8th day of April, 20 21

Republic Services of Florida, Limited Partnership Arch Insurance Company

(PRINCIPAL)

(SURETY)

By: 
(SIGNATURE) Kathleen M. Mitchell, Attorney-in-Fact

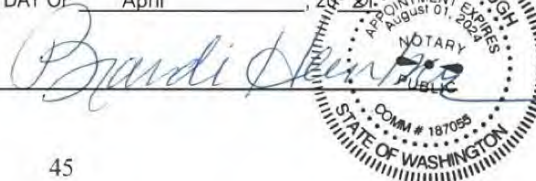
By: 
(SIGNATURE) Michael Mohan,

WASHINGTON, KING:
STATE OF ~~FLORIDA~~, COUNTY OF ~~BROWARD~~:

BEFORE ME PERSONALLY APPEARED THE ABOVE, KNOWN TO ME BY MEANS OF PHYSICAL PRESENCE OR X ONLINE NOTARIZATION TO BE THE PERSONS DESCRIBED IN AND WHO EXECUTED THE FOREGOING INSTRUMENT, AND ACKNOWLEDGED TO AND BEFORE ME THAT THEY EXECUTED SAID INSTRUMENT FOR THE PURPOSES THEREIN EXPRESSED.

WITNESS MY HAND AND OFFICIAL SEAL, THIS 8th DAY OF April, 20 21

NOTARY PUBLIC: Brandi Heinbaugh





REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Chapter 12 Non - Collusive Affidavit

Form 10 Non-Collusive Affidavit

State of Florida)

County of Broward)

)ss.

Jean-Pierre Turgot

being first duly sworn, deposes and says that:

He/she is the General Manager, (Owner, Partner, Officer, Representative or Agent) of Republic Services of Florida, Limited Partnership, the Proposer that has submitted the attached Proposal;

He/she is fully informed regarding the preparation and contents of the attached Proposal and of all pertinent circumstances regarding such Proposal;

Such Proposal is genuine and is not a collusive or sham Proposal;

Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm, or Person to submit a collusive or sham Proposal in connection with the work for which the attached Proposal has been submitted; or to refrain from submitting a Proposal in connection with such work; or have in any manner, directly or indirectly, sought by agreement or collusion, or communication, or conference with any Proposer, firm, or Person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any Person interest in the proposed work;

The prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Proposer or any of its agents, representatives, owners, employees or parties of interest, including this affiant.

Signed, sealed and delivered in the presence of:

Witness 

Witness 

By 

Jean Pierre Turgot

Printed Name

April 8, 2021

Title

Chapter 13- Conflict of Interest

Republic Services of Florida Limited Partnership has no potential conflict of interest due to other Cities, Counties, contracts, or property interest in this RFP.



Chapter 14 Drug-Free Workplace Certification

Form 11 Drug-Free Workplace

In accordance with Section 287.087, State of Florida Statutes, preference shall be given to businesses with Drug-free Workplace Programs. Whenever two or more bids which are equal with respect to price, quality and service are received for the procurement of commodities or contractual service, a bid received from a business that certifies that it has implemented a Drug-free Workplace Program shall be given preference in the award process. In the event that none of the tied vendors have a Drug-free Workplace program in effect the City reserves the right to make final Decisions in the City's best interest. In order to have a Drug-free Workplace Program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the Proposer's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any State, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by any employee who is convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation. If Proposer's company has a Drug-free Workplace Program, so certify below:

AS THE PERSON AUTHORIZED TO SIGN THE STATEMENT, I CERTIFY THAT THIS FIRM COMPLIES FULLY WITH THE ABOVE REQUIREMENTS.

SIGNATURE OF PROPOSER:


Jean-Pierre Turgot- General Manager

DATE:

March 25, 2021





REPUBLIC
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**Garbage and Recycling Collection
Services**

Addendum 1

ACKNOWLEDGEMENT FORM

ADDENDUM NO. 1

RFP NO. 2021-004

GARBAGE AND RECYCLING COLLECTION SERVICES

I acknowledge receipt of Addendum No. 1 for RFP No. 2021-004. This addendum contains of four (4) pages. Please include the original of this form in your RFP submission.

Company Name: Republic Services of Florida, Limited Partnership

Address: 751 NW 31st Avenue, Lauderdale, FL 33311

Name of Signer Jean-Pierre Turgot
(please print)

Signature:  Date: 4/8/2021

Telephone: 954-327-9555 Facsimile: _____

Please fax your completed form to (954) 935-5258 or e-mail to purchase@margatefl.com.

Spencer Shambray
Spencer Shambray, CPPB
Purchasing Manager

Wednesday, March 3, 2021

NOTE: The original of this form must be included with your RFP submission.



REPUBLIC
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**Garbage and Recycling Collection
Services**

Addendum 2A

ACKNOWLEDGEMENT FORM

ADDENDUM NO. 2A

RFP NO. 2021-004

GARBAGE AND RECYCLING COLLECTION SERVICES

I acknowledge receipt of Addendum No. 2 for RFP No. 2021-004. This addendum contains of thirteen (13) pages. Please include the original of this form in your RFP submission.

Company Name: Republic Services of Florida, Limited Partnership

Address: 751 NW 31 st Avenue, Lauderhill, FL 33311

Name of Signer Jean-Pierre Turgot
(please print)

Signature:  Date: 4/8/2021

Telephone: 954-327-9555 Facsimile: _____

Please fax your completed form to (954) 935-5258 or e-mail to purchase@margatefl.com.

Spencer Shambray
Spencer Shambray, CPPB
Purchasing Manager

Friday, March 19, 2021

NOTE: The original of this form must be included with your RFP submission.



REPUBLIC
SERVICES



**Garbage and Recycling Collection
Services**

Addendum 3

ACKNOWLEDGEMENT FORM

ADDENDUM NO. 3

RFP NO. 2021-004

GARBAGE AND RECYCLING COLLECTION SERVICES

I acknowledge receipt of Addendum No. 3 for RFP No. 2021-004. This addendum contains twenty-eight (28) pages. Please include the original of this form in your RFP submission.

Company Name: Republic Services of Florida, Limited Partnership

Address: 751 NW 31st Avenue

Name of Signer Jean-Pierre Turgot
(please print)

Signature:  Date: 4/8/2021

Telephone: 954-327-9555 Facsimile: _____

Please fax your completed form to (954) 935-5258 or e-mail to purchase@margatefl.com.

Spencer Shambray
Spencer Shambray, CPPB
Purchasing Manager

Monday, March 29, 2021

NOTE: The original of this form must be included with your RFP submission.



REPUBLIC
SERVICES



**Garbage and Recycling Collection
Services**

Addendum 4

ACKNOWLEDGEMENT FORM

ADDENDUM NO. 4

RFP NO. 2021-004

GARBAGE AND RECYCLING COLLECTION SERVICES

I acknowledge receipt of Addendum No. 4 for RFP No. 2021-004. This addendum contains sixteen (16) pages. Please include the original of this form in your RFP submission.

Company Name: Republic Services of Florida, Limited Partnership

Address: 751 NW 31st Avenue, Lauderhill, FL 33311

Name of Signer Jean-Pierre Turgot
(please print)

Signature:  Date: 4/8/2021

Telephone: 954-327-9555N/A Facsimile: _____

Please fax your completed form to (954) 935-5258 or e-mail to purchase@margatefl.com.

Spencer Shambray
Spencer Shambray, CPPB
Purchasing Manager

Friday, April 2, 2021

NOTE: The original of this form must be included with your RFP submission.



REPUBLIC
SERVICES



**Garbage and Recycling Collection
Services**

Addendum 5

ACKNOWLEDGEMENT FORM

ADDENDUM NO. 5

RFP NO. 2021-004

GARBAGE AND RECYCLING COLLECTION SERVICES

I acknowledge receipt of Addendum No. 5 for RFP No. 2021-004. This addendum contains three (3) pages. Please include the original of this form in your RFP submission.

Company Name: Republic Services of Florida, Limited Partnership

Address: 751 NW 31st Avenue

Name of Signer Jean-Pierre Turgot
(please print)

Signature:  Date: 4/8/2021

Telephone: 954-327-9555 Facsimile: N/A

Please fax your completed form to (954) 935-5258 or e-mail to purchase@margatefl.com.

Spencer Shambray
Spencer Shambray, CPPB
Purchasing Manager

Thursday, April 8, 2021

NOTE: The original of this form must be included with your RFP submission.



Chapter 16 Certification of Accuracy of Proposal

Form 13 Certification to Accuracy of Proposal

Proposer, by executing this form, hereby certifies and attests that all forms, affidavits and documents submitted to the City in support of Proposer's proposal are true and accurate. If the Proposer fails to attest to the truth and accuracy of such forms, affidavits and documents, the Proposer's proposal shall be deemed non-responsive and the proposal will not be considered by the City.
The undersigned individual, being duly sworn, deposes and says that:

1. He/She is General Manager [insert title of Proposer's agent] on behalf of Republic Services of Florida, Limited Partnership [insert name of the Proposer], which is submitting the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached proposal and of all forms, affidavits and documents submitted in support of such proposal;
3. All forms, affidavits and documents submitted in support of this proposal are true and accurate;
4. No information that should have been included in such forms, affidavits and documents has been omitted and;

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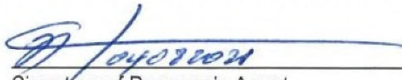
REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Form 13 Certification to Accuracy of Proposal (continued)

5. No information that is included in such forms, affidavits or documents is false or misleading.



Signature of Proposer's Agent

Jean-Pierre Turgot

Printed Name of Proposer's Agent

General Manager

Title of Proposer's Agent

April 8, 2021

Date

SIGNED AND SEALED, this 8th day of April, 20 21

Republic Services of Florida, Limited Partnership

(PRINCIPAL)

Arch Insurance Company

(SURETY)

By:



(SIGNATURE) Kathleen M. Mitchell, Attorney-in-Fact

By:



(SIGNATURE) Michael Mohan,

WASHINGTON,

KING:

STATE OF ~~FLORIDA~~ COUNTY OF ~~BROWARD~~

BEFORE ME PERSONALLY APPEARED THE ABOVE, KNOWN TO ME BY MEANS OF PHYSICAL PRESENCE OR X ONLINE NOTARIZATION TO BE THE PERSONS DESCRIBED IN AND WHO EXECUTED THE FOREGOING INSTRUMENT, AND ACKNOWLEDGED TO AND BEFORE ME THAT THEY EXECUTED SAID INSTRUMENT FOR THE PURPOSES THEREIN EXPRESSED.

WITNESS MY HAND AND OFFICIAL SEAL, THIS 8TH DAY OF April, 20 21

NOTARY PUBLIC: Brandi Heinbaugh







REPUBLIC
SERVICES



Garbage and Recycling Collection Services



REPUBLIC
SERVICES

POWER OF ATTORNEY

REPUBLIC SERVICES, INC., a Delaware corporation having its principal place of business at 18500 N. Allied Way, Phoenix, Arizona 85054, hereby makes, constitutes and appoints KIBBLE & PRENTICE HOLDING COMPANY dba USI INSURANCE SERVICES NORTHWEST, acting through and by any one of Debbie Lindstrom, Timothy S. Buhite, Kathleen M. Mitchell, Scott C. Alderman, Peggy A. Firth, Amber Engel, Jamie Armfield, Holly E. Ulfers, or Roxana Palacios, its true and lawful attorney to sign and seal any and all surety bonds, bid bonds, performance bonds and payment bonds at or below the monetary threshold of Five Million Dollars (\$5,000,000.00) on behalf of REPUBLIC SERVICES, INC. and its subsidiaries, relating to the provision of solid waste collection, transportation, transfer, recycling, disposal and/or energy services by REPUBLIC SERVICES, INC. and its subsidiaries and affix its corporate seal to and deliver for and on behalf as surety thereon or otherwise, bonds of any of the following classes, to wit:

1. Surety bonds, bid bonds, performance bonds and payment bonds to the United States of America or agency thereof, including those required or permitted under the laws or regulations relating to Customs or Internal Revenue; license and permit bonds or other indemnity bonds under the laws, ordinances or regulations of any state, city, town, village, board, other body organization, public or private; bonds to transportation companies; lost instrument bonds; lease bonds; worker's compensation bonds; miscellaneous surety bonds; and bonds on behalf of notaries public, sheriffs, deputy sheriffs and similar public officials.

2. Surety bonds, bid bonds, performance bonds and payment bonds on behalf of REPUBLIC SERVICES, INC. and its subsidiaries in connection with bids, proposals or contracts.

REPUBLIC SERVICES, INC. hereby agrees to ratify and confirm whatsoever KIBBLE & PRENTICE HOLDING COMPANY dba USI INSURANCE SERVICES NORTHWEST shall lawfully do pursuant to this power of attorney, and until notice or revocation has been given by REPUBLIC SERVICES, INC., the acts of said attorney shall be binding on the undersigned.

IN WITNESS WHEREOF, this Power of Attorney has been signed this 20th day of November, 2020 on behalf of REPUBLIC SERVICES, INC. by its Assistant Secretary, Eileen B. Schuler.

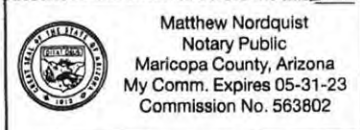
REPUBLIC SERVICES, INC.,
a Delaware corporation

Eileen B. Schuler

STATE OF ARIZONA

COUNTY OF MARICOPA

Subscribed and sworn to before me this 20th day of November, 2020 by Eileen B. Schuler, Assistant Secretary.



Notary Public

CERTIFICATE

I, the undersigned, Eileen B. Schuler, Assistant Secretary of Republic Services, Inc., a Delaware corporation, do hereby certify that the foregoing Power of Attorney is true, correct, remains in full force and effect, and has not been revoked.

IN WITNESS WHEREOF, this Certification has been signed this 8th day of April, 2021 on behalf of REPUBLIC SERVICES, INC. by its Assistant Secretary, Eileen B. Schuler.

Eileen B. Schuler



**REPUBLIC
SERVICES**



Garbage and Recycling Collection Services

AIC 0000304782

THIS POWER OF ATTORNEY IS NOT VALID UNLESS IT IS PRINTED ON BLUE BACKGROUND.

This Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated. Not valid for Note, Loan, Letter of Credit, Currency Rate, Interest Rate or Residential Value Guarantees.

POWER OF ATTORNEY

Know All Persons By These Presents:

That the Arch Insurance Company, a corporation organized and existing under the laws of the State of Missouri, having its principal administrative office in Jersey City, New Jersey (hereinafter referred to as the "Company") does hereby appoint:

Christina Goldman, Michael R. Mohan and Shannon R. Bowman of Alpharetta, GA (EACH)

its true and lawful Attorney(s) in-Fact, to make, execute, seal, and deliver from the date of issuance of this power for and on its behalf as surety, and as its act and deed:

Any and all bonds, undertakings, recognizances and other surety obligations, in the penal sum not exceeding Ninety Million Dollars (\$90,000,000.00).

This authority does not permit the same obligation to be split into two or more bonds in order to bring each such bond within the dollar limit of authority as set forth herein.

The execution of such bonds, undertakings, recognizances and other surety obligations in pursuance of these presents shall be as binding upon the said Company as fully and amply to all intents and purposes, as if the same had been duly executed and acknowledged by its regularly elected officers at its principal administrative office in Jersey City, New Jersey.

This Power of Attorney is executed by authority of resolutions adopted by unanimous consent of the Board of Directors of the Company on September 15, 2011, true and accurate copies of which are hereinafter set forth and are hereby certified to by the undersigned Secretary as being in full force and effect:

"VOTED, That the Chairman of the Board, the President, or the Executive Vice President, or any Senior Vice President, of the Surety Business Division, or their appointees designated in writing and filed with the Secretary, or the Secretary shall have the power and authority to appoint agents and attorneys-in-fact, and to authorize them subject to the limitations set forth in their respective powers of attorney, to execute on behalf of the Company, and attach the seal of the Company thereto, bonds, undertakings, recognizances and other surety obligations obligatory in the nature thereof, and any such officers of the Company may appoint agents for acceptance of process."

This Power of Attorney is signed, sealed and certified by facsimile under and by authority of the following resolution adopted by the unanimous consent of the Board of Directors of the Company on September 15, 2011:

VOTED, That the signature of the Chairman of the Board, the President, or the Executive Vice President, or any Senior Vice President, of the Surety Business Division, or their appointees designated in writing and filed with the Secretary, and the signature of the Secretary, the seal of the Company, and certifications by the Secretary, may be affixed by facsimile on any power of attorney or bond executed pursuant to the resolution adopted by the Board of Directors on September 15, 2011, and any such power so executed, sealed and certified with respect to any bond or undertaking to which it is attached, shall continue to be valid and binding upon the Company.

00ML0013 00 03 03

Page 1 of 2

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**REPUBLIC
SERVICES**



Garbage and Recycling Collection Services

AIC 0000304782

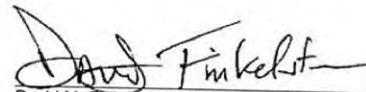
In Testimony Whereof, the Company has caused this instrument to be signed and its corporate seal to be affixed by their authorized officers, this 2nd day of March, 2020.

Attested and Certified

Arch Insurance Company


Patrick K. Nails, Secretary

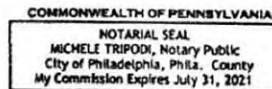


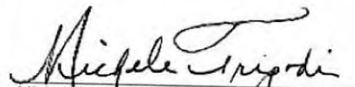

David M. Finkelstein, Executive Vice President

STATE OF PENNSYLVANIA SS

COUNTY OF PHILADELPHIA SS

I, Michele Tripodi, a Notary Public, do hereby certify that Patrick K. Nails and David M. Finkelstein personally known to me to be the same persons whose names are respectively as Secretary and Executive Vice President of the Arch Insurance Company, a Corporation organized and existing under the laws of the State of Missouri, subscribed to the foregoing instrument, appeared before me this day in person and severally acknowledged that they being thereunto duly authorized signed, sealed with the corporate seal and delivered the said instrument as the free and voluntary act of said corporation and as their own free and voluntary acts for the uses and purposes therein set forth.

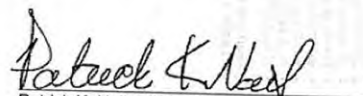



Michele Tripodi, Notary Public
My commission expires 07/31/2021

CERTIFICATION

I, Patrick K. Nails, Secretary of the Arch Insurance Company, do hereby certify that the attached Power of Attorney dated March 2, 2020 on behalf of the person(s) as listed above is a true and correct copy and that the same has been in full force and effect since the date thereof and is in full force and effect on the date of this certificate; and I do further certify that the said David M. Finkelstein, who executed the Power of Attorney as Executive Vice President, was on the date of execution of the attached Power of Attorney the duly elected Executive Vice President of the Arch Insurance Company.

IN TESTIMONY WHEREOF, I have hereunto subscribed my name and affixed the corporate seal of the Arch Insurance Company on this 2nd day of April, 2021.


Patrick K. Nails, Secretary

This Power of Attorney limits the acts of those named therein to the bonds and undertakings specifically named therein and they have no authority to bind the Company except in the manner and to the extent herein stated.

PLEASE SEND ALL CLAIM INQUIRIES RELATING TO THIS BOND TO THE FOLLOWING ADDRESS:

Arch Insurance - Surety Division
3 Parkway, Suite 1500
Philadelphia, PA 19102



00ML0013 00 03 03

Page 2 of 2

Printed in U.S.A.

Chapter 17 Certification of Cost Forms

Form 16 Certification of Cost Forms

The undersigned hereby certifies as follows:

1. I Jean-Pierre Turgot [insert name of Proposer's agent], on behalf of Republic Services of Florida, Limited Partnership [insert name of Proposer], have personally and carefully examined the specifications and instructions for the work to be done for the City of Margate, as set forth in the City's RFP (RFP No. 2021-004), and I am duly authorized to execute this proposal on behalf of the Proposer.
2. By signing and submitting this proposal in response to the City's RFP, the Proposer acknowledges and agrees that:
 - a. the Proposer has carefully read the RFP, including the City's "Exclusive Franchise Agreement" ("Agreement" or "Draft Agreement");
 - b. the Proposer has become fully informed about the local conditions, including the nature and extent of the work to be performed, and has examined and evaluated all relevant issues;
 - c. the Proposer understands and accepts the conditions and limitations contained in the RFP and the Agreement;
 - d. the Proposer's proposal is not contingent upon any conditions, limitations, or changes to the RFP or Agreement;
 - e. the Proposer's proposal is a binding offer that will remain in effect and be available to the City for one hundred twenty (120) days after the submittal of this proposal;
 - f. if selected by the City, the Proposer shall execute the Agreement and provide the required insurance, parent corporation guarantee, and Performance Bond, within fifteen (15) days of receiving the City's written notice of award;
 - g. if selected by the City, the Proposer will provide all of its services under the Agreement in compliance with the terms and conditions contained in the Agreement, at the Rates set forth on the Proposer's Cost Forms (Form 21), which are attached to this proposal; and
 - h. the Proposer has sought and received the assistance of legal counsel, as necessary, before submitting his proposal in response to the City's RFP.



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Form 16 Certification of Cost Forms (continued)

Dated this 25 day of March, 2021.

PROPOSER

[Signature]
Signature of President/Partner/Owner General Manager/Authorized agent

Jean=Pierre Turgot
Printed Name of President/Partner/Owner

[Signature]
Signature of Secretary

Eileen B. Schuler
Printed Name of Secretary

Republic Services of Florida, Limited Partnership
Name of Proposer

The Proposer is an individual: _____; Partnership: Limited; Corporation: _____; or other business entity: _____; and is authorized to do business in the State of Florida.

Signature Instructions:

If the Proposer is a CORPORATION, the name of the corporation must be listed, in full, and both the President and Secretary must sign the form, OR if one signature is permitted by the corporation's by-laws, a copy of the by-laws must be furnished to the City as part of the proposal.

If the Proposer is a PARTNERSHIP, the full name of each partner should be listed, followed by the name that the Proposer is doing business as. Any partner may sign the form.

If the Proposer is an INDIVIDUAL PROPRIETORSHIP, the name of the owner should be provided and any name that the Proposer is doing business as.

If the Proposer is operating as any other type of business entity, the name(s) of the Proposer's authorized representative(s) must be listed and the authorized representative(s) must sign the form. A copy of the appropriate documents evidencing legal binding authority to sign on behalf of the Proposer must be furnished to the City as part of the proposal.

Chapter 18 Cost for Proposer's Services

Table 1

**Form 18
Cost Forms
(continued)**

The following Cost Form table (Table 1) is for the Rates applicable to the Collection of Solid Waste from Residential Curbside Solid Waste Customers. The rates included in Table 1 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Stream.

TABLE 1 – RATES FOR RESIDENTIAL CURBSIDE COLLECTION OF SOLID WASTE			
	Without Separate Recycling		With Separate Recycling
	Collection		Collect ion
Solid Waste Collection (Carts –3.i.a.) Twice per week			
Fees for Garbage Cart Capacity up to 130 Gallons			
Collection	\$	17.95	\$ 11.72
Disposal	\$	5.61	\$ 4.77
Additional Fees for Garbage Cart Capacity in Excess of 130 Gallons			
Collection	\$	7.00	\$ 6.00
Disposal	\$	5.61	\$ 4.77
Solid Waste Collection (Carts 3.i.b.) Once per week			
Fees for Garbage Cart Capacity up to 260 Gallons			
Collection	\$	18.13	\$ 13.49
Disposal	\$	5.61	\$ 4.77
Additional Fees for Garbage Cart Capacity in Excess of 260 Gallons			
Collection	\$	7.00	\$ 6.00
Disposal	\$	5.61	\$ 4.77

Table 2
**Form 18
 Cost Forms
 (continued)**

The following Cost Form table (Table 2) is for the Rates applicable to the Collection of Bulk Waste, Yard Waste, and Commingled Waste from Residential Curbside Solid Waste Customers. The Rates included in Table 2 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 2 – RATES FOR RESIDENTIAL CURBSIDE COLLECTION OF BULK WASTE, YARD WASTE, AND COMMINGLED WASTE		
	Without Separate Recycling Collection	With Separate Recycling Collection
<i>Unlimited Commingled Waste Weekly Collection (3.iii.a.)</i>		
Collection	\$ 6.44	\$ 6.44
Disposal	\$ 2.69	\$ 2.69
<i>Limited Weekly Commingled Waste Collection (3.iii.b.)</i>		
Collection	\$ 6.44	\$ 6.44
Disposal	\$ 2.69	\$ 2.69
<i>Unlimited Twice Per Month Commingled Waste Collection (3.iii.c.)</i>		
Collection	\$ 3.07	\$ 3.07
Disposal	\$ 2.69	\$ 2.69

Table 3
**Form 18
 Cost Forms
 (continued)**

The following Cost Form table (Table 3) is for the Rates applicable to the Collection of Recyclable Materials from Residential Recycling Customers and Multifamily Recycling Customers. The Rates included in Table 3 are inclusive of all fees and costs for the Proposer to collect Recyclable Materials and the cost for the optional recycling rewards program.

TABLE 3 – RATES FOR RECYCLABLE MATERIALS COLLECTION		
<i>Curbside Residential Recycling</i>		
Collection	\$	4.24
Disposal/Processing	\$	0.84
<i>Multifamily Recycling (Carts)</i>		
Collection	\$	3.00
Disposal/Processing	\$	0.84
<i>Multifamily Recycling (Dumpster)</i>		
Collection	\$	15.61
Disposal/Processing	\$	2.71



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Table 4

Form 18
Cost Forms
(continued)

The following Cost Form table (Table 4) is for the Rates applicable to the Collection of Solid Waste and Bulk Waste from Multifamily Solid Waste Customers. The Rates included in Table 4 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 4 – RATES FOR MULTIFAMILY SOLID WASTE COLLECTION (INCLUDES WEEKLY BULK)		
	Without Separate Recycling	With Separate Recycling
	Collection	Collection
<i>Carts</i>		
Collection	\$ 72.38	\$ 72.38
Disposal	\$ 9.58	\$ 9.08
<i>Dumpsters (Non-Compacted)</i>		
Collection	\$ 17.61	\$ 17.61
Disposal	\$ 3.26	\$ 2.71
<i>Dumpsters (Compacted)</i>		
Collection	\$ 17.61	\$ 17.61
Disposal	\$ 9.78	\$ 8.46
<i>Rolloffs</i>		
Delivery	\$ 250.00	\$ 250.00
Collection	\$ 635.00	\$ 635.00
Disposal ***	Based On Weight	Based On Weight

*** Price per ton Times weight
of Container



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Table 5

Form 18
Cost Forms
(continued)

The following Cost Form table (Table 5) is for the Rates applicable to the Collection of Solid Waste and Bulk Waste from Multifamily Solid Waste Customers. The Rates included in Table 5 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 5 – RATES FOR MULTIFAMILY SOLID WASTE COLLECTION (INCLUDES TWICE PER MONTH BULK)		
	Without Separate Recycling	With Separate Recycling
	Collection	Collection
<i>Carts</i>		
Collection	\$ 72.38	\$ 72.38
Disposal	\$ 9.58	\$ 9.08
<i>Dumpsters (Non-Compacted)</i>		
Collection	\$ 17.61	\$ 17.61
Disposal	\$ 3.26	\$ 2.71
<i>Dumpsters (Compacted)</i>		
Collection	\$ 17.61	\$ 17.61
Disposal	\$ 9.78	\$ 8.46
<i>Rolloffs</i>		
Delivery	\$ 250.00	\$ 250.00
Collection	\$ 635.00	\$ 635.00
Disposal ***	Based On Weight	Based On Weight

*** Price per ton Times weight
of Container

Table 6

**Form 18
Cost Forms
(continued)**

The following Cost Form table (Table 6) is for the Rates applicable to the Collection of Solid Waste from Commercial Customers. The Rates included in Table 6 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 6 – RATES FOR COMMERCIAL SOLID WASTE COLLECTION		
	Without Separate Recycling Collection	With Separate Recycling Collection
<i>Carts</i>		
Collection	\$ 72.38	\$ 72.38
Disposal	\$ 10.59	\$ 10.59
<i>Dumpsters (Non-Compacted)</i>		
Collection	\$ 18.63	\$ 18.63
Disposal	\$ 2.44	\$ 2.44
<i>Dumpsters (Compacted)</i>		
Collection	\$ 18.63	\$ 18.63
Disposal	\$ 7.32	\$ 7.32
<i>Rolloffs</i>		
Delivery	\$ 250.00	\$ 250.00
Collection	\$ 635.00	\$ 635.00
Disposal ***	Based On Weight	Based On Weight

*** Price per ton Times weight
of Container

Table 7

**Form 18
Cost Forms
(continued)**

The following cost proposal table (Table 7) is for the rates applicable to the additional services identified the table. The rates included in Table 7 are inclusive of all fees and costs for the Proposer to provide the specified services including disposal (if applicable).

TABLE 7 – RATES FOR ADDITIONAL SERVICES		
	Without Separate Recycling	With Separate Recycling
	Collection	Collection
<i>Replacement or Additional Residential Garbage and Recycling Carts (One-time Fee)</i>		
35-Gallon Cart	\$ 55.00	\$ 55.00
65-Gallon Cart	\$ 60.00	\$ 60.00
95-Gallon Cart	\$ 65.00	\$ 65.00
Delivery Fee (if applicable)	\$ 50.00	\$ 50.00
<i>Supplemental Bulk Collection</i>		
Collection	\$ 20.00	\$ 20.00
Disposal	\$ 5.00	\$ 5.00
<i>Expedited Supplemental Collection</i>		
Collection	\$ 30.00	\$ 30.00
Disposal	\$ 5.00	\$ 5.00
<i>Wastewater Treatment Plant Containers for Wastewater Material</i>		
Disposal	\$ 15.76	\$ 15.76

Table 8
**Form 18
Cost Forms
(continued)**

The following cost proposal table (Table 8) is the generation factors that were used to calculate the disposal costs in Tables 1-2 and 4-7. The Proposer's generation factors shall be used throughout the term of the Agreement (including any renewals) unless otherwise agreed upon with the City. Proposers shall use the generation factors provided here along with the following current per ton disposal/processing rates to determine the disposal component of their Rates: Solid Waste - \$46.57, Yard Waste - \$37.05, and Bulk Waste - \$37.05.

TABLE 8 – GENERATION FACTORS		
	Without Separate Recycling	With Separate Recycling
	Collection	Collection
<i>Residential Curbside Collection Services</i>		
Twice Per Week Cart Based Solid Waste Collection - 3.i.a. (Tons per Unit per Year)	1.45 Tons Per Unit Per Year	1.23 Tons Per Unit Per Year
Cart Based Solid Waste Collection - 3.i.a. – Excess Cart Capacity (Tons per Cart per Year)	.55 Tons Per Cart Per year	.55 Tons Per Cart Per year
Once Per Week Cart Based Solid Waste Collection - 3.i.b. (Tons per Unit per Year)	1.45 Tons Per Unit Per Year	1.23 Tons Per Unit Per Year
Cart Based Solid Waste Collection - 3.i.b. – Excess Cart Capacity (Tons per Cart per Year)	.55 Tons Per Cart Per Year	.55 Tons Per Cart Per Year
Unlimited Weekly Commingled Collection (Tons per Household per Year)	.74 Tons Per House Hold Per Year	.74 Tons Per House Hold Per Year
Limited Weekly Commingled Waste Collection (Tons per Household per Year)	.74 Tons Per House Hold Per Year	.74 Tons Per House Hold Per Year
Twice per Month Commingled Collection (Tons per Household per Year)	.71 Tons Per House Hold Per Year	.71 Tons Per House Hold Per Year
Recycling Collection (Tons per Household per Year)	N/A	.20 Tons Per House Hold Per Year
<i>Multifamily Collection Services</i>		
Carts (Tons per Cart per Year)	.75 Tons per cart per Year	.75 Tons per cart per Year
Dumpsters - Loose (Pounds per Yard per Collection)	113 Pounds Per Yard Per collection	90 Pounds Per Yard Per collection
Dumpsters – Compacted (Pounds per Yard per Collection)	270 Pounds Per Yard Per collection	270 Pounds Per Yard Per collection
Recycling Collection (Carts) (Tons per Unit per Year)	N/A	.11 Tons Per Cart Per Year
Recycling Collection (Dumpsters) (Pounds per Yard per Collection)	N/A	30 Pounds Per Yard Per collection
<i>Commercial Collection Services</i>		
Carts (Tons per Cart per Year)	.69 Tons per cart per year	.69 Tons per cart per year
Dumpsters – Loose (Pounds per Yard per Collection)	85 Pounds Per Yard Per collection	85 Pounds Per Yard Per collection
Dumpsters - Compacted (Pounds per Yard per Collection)	255 Pounds Per Yard Per collection	255 Pounds Per Yard Per collection

Table 9

**Form 18
Cost Forms
(continued)**

The following cost proposal table (Table 9) is indicating the increase or decrease in Collection cost due to change(s) in Designated Facility(ies) based on the distance of the facility from City Hall:

Table 9 – Pricing Change Due to Change in Designated Facility(ies)	
	Percent Change in Collection Portion of Rates in Tables 1-8 Above
0 to 5 Miles from City Hall	5%
5-10 miles from City Hall	5%
20-30 miles from City Hall	20%
30-40 miles from City Hall	40%

Selected Proposer's rates provided on Tables 1-8 above represent travel of 10 to 20 miles from City Hall to the current Designated Facility.

Table 10
**Form 18
 Cost Forms
 (continued)**

The following Cost Form table (Table 10) is for the Rates applicable to the Optional Drop-Off services. The Rates included in Table 10 are inclusive of all fees and costs for the Proposer to accept and dispose of said Waste Streams as described in the sections on the bottom of page 15 "Optional Bulk Waste Drop-Off" and "Optional Recycling Drop-Off".

TABLE 10 – RATES FOR OPTIONAL DROP-OFF SERVICES	
<i>Bulk Waste Drop-off</i>	
Location within City Limits	\$ 5,820.00
Location Outside of City Limits within 10 mi. of City Hall	\$ 6,020.00
<i>Recycling Drop-off</i>	
One service day without bulk waste drop-off co-location	\$ 3,200.00
One service day with bulk waste drop-off co-location	\$ 3,400.00

Table 11
**Form 18
 Cost Forms
 (continued)**

The following Cost Form table (Table 11) is for the Rates applicable to the Recycling Enforcement Program as described in Section ii. c. herein for the City of Margate Multifamily and Single Family Residential Curbside Customers. The Rates included in Table 11 are inclusive of all fees and costs for the Program as described in Section ii. c. herein.

TABLE 11 – OPTIONAL RECYCLING ENFORCEMENT PROGRAM	
<i>Recycling Enforcement Program</i>	
Curbside Customers	\$ 20.00
Multifamily Customers	\$ 15.00



REPUBLIC
SERVICES



Garbage and Recycling Collection Services

Chapter 19 Proposal Security Bonds

Form 15 Proposal Bond

KNOW ALL MEN BY THESE PRESENTS, that we, the undersigned, Republic Services of Florida, Limited Partnership, as Principal, and Arch Insurance Company as Surety, are hereby held and firmly bound unto the City of Margate, a political subdivision of the State of Florida, and the City Commission, in the penal sum of Fifty Thousand Dollars (\$50,000.00), for the payment of which, well and truly to be made, we hereby jointly and severally bind ourselves, and our successors and assigns.
Signed this 8th day of April, 2021.

The condition of the above obligation is such that the Principal has submitted a certain Proposal to the City of Margate, Florida, pursuant to the City's Request for Proposals (RFP No. 2021-004) and, under such Proposal, the Principal shall enter into an Exclusive Franchise Agreement with the City. The Principal's Proposal is attached hereto and made a part hereof.

NOW, THEREFORE,

- (a) If said Proposal is rejected by the City, then this obligation shall be void;
- (b) If said Proposal is accepted by the City and the Principal executes and delivers the Agreement (properly completed in accordance with said Proposal) and furnishes a certificate of insurance, performance bond, and parent corporation guarantee, and shall in all other respects perform in compliance with the RFP and the Agreement, then this obligation shall be void;
- (c) Except as provided in (a) and (b), above, this obligation shall remain in full force and effect, it being expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no event, exceed the penal amount of this obligation as herein stated.

The Surety, for value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no way impaired or affected by an extension of the time within which the City may accept the Proposal, and said Surety does hereby waive notice of any such extension. The Surety hereby attests and confirms that the Surety: has a resident agent in the State of Florida; is rated "A" or better as to management and "FSC X" or better as to strength by Best's Insurance Guide; is listed on the U.S. Treasury Department's list of acceptable sureties for federal bonds; and has been in business for at least five (5) years.

IN WITNESS WHEREOF, the Principal and the Surety have hereunto set their hands and seals, and have caused their corporate seals to be hereto affixed and these presents to be signed by their proper officers, the day and year first set forth above.

Principal (Print Full Name):
Republic Services of Florida, Limited Partnership

Surety (Print Full Name):
Arch Insurance Company

By: Kathleen M. Mitchell (L.S.)
Kathleen M. Mitchell

By: Michael R. Mohan (L.S.)
Michael Mohan

Title: Attorney-in-Fact

Title: Vice President



REPUBLIC
SERVICES



**Garbage and Recycling Collection
Services**

**Form 15
Proposal Bond
(continued)**

Witness

Debbie Lindstrom

Signature of Witness

Debbie Lindstrom

Print Name of Witness

Witness

Shannon Bowman

Signature of Witness

Shannon Bowman

Print Name of Witness

Witness

Signature of Witness

Print Name of Witness

Witness

Signature of Witness

Print Name of Witness



REPUBLIC
SERVICES



Garbage and Recycling Collection Services



REPUBLIC
SERVICES

POWER OF ATTORNEY

REPUBLIC SERVICES, INC., a Delaware corporation having its principal place of business at 18500 N. Allied Way, Phoenix, Arizona 85054, hereby makes, constitutes and appoints KIBBLE & PRENTICE HOLDING COMPANY dba USI INSURANCE SERVICES NORTHWEST, acting through and by any one of Debbie Lindstrom, Timothy S. Buhite, Kathleen M. Mitchell, Scott C. Alderman, Peggy A. Firth, Amber Engel, Jamie Armfield, Holly E. Ulfers, or Roxana Palacios, its true and lawful attorney to sign and seal any and all surety bonds, bid bonds, performance bonds and payment bonds at or below the monetary threshold of Five Million Dollars (\$5,000,000.00) on behalf of REPUBLIC SERVICES, INC. and its subsidiaries, relating to the provision of solid waste collection, transportation, transfer, recycling, disposal and/or energy services by REPUBLIC SERVICES, INC. and its subsidiaries and affix its corporate seal to and deliver for and on behalf as surety thereon or otherwise, bonds of any of the following classes, to wit:

1. Surety bonds, bid bonds, performance bonds and payment bonds to the United States of America or agency thereof, including those required or permitted under the laws or regulations relating to Customs or Internal Revenue; license and permit bonds or other indemnity bonds under the laws, ordinances or regulations of any state, city, town, village, board, other body organization, public or private; bonds to transportation companies; lost instrument bonds; lease bonds; worker's compensation bonds; miscellaneous surety bonds; and bonds on behalf of notaries public, sheriffs, deputy sheriffs and similar public officials.

2. Surety bonds, bid bonds, performance bonds and payment bonds on behalf of REPUBLIC SERVICES, INC. and its subsidiaries in connection with bids, proposals or contracts.

REPUBLIC SERVICES, INC. hereby agrees to ratify and confirm whatsoever KIBBLE & PRENTICE HOLDING COMPANY dba USI INSURANCE SERVICES NORTHWEST shall lawfully do pursuant to this power of attorney, and until notice or revocation has been given by REPUBLIC SERVICES, INC., the acts of said attorney shall be binding on the undersigned.

IN WITNESS WHEREOF, this Power of Attorney has been signed this 2ND day of NOVEMBER, 2020 on behalf of REPUBLIC SERVICES, INC. by its Assistant Secretary, Eileen B. Schuler.

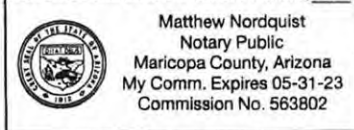
REPUBLIC SERVICES, INC.,
a Delaware corporation

Eileen B. Schuler

STATE OF ARIZONA

COUNTY OF MARICOPA

Subscribed and sworn to before me this 2ND day of NOVEMBER, 2020 by Eileen B. Schuler, Assistant Secretary.



Notary Public

CERTIFICATE

I, the undersigned, Eileen B. Schuler, Assistant Secretary of Republic Services, Inc., a Delaware corporation, do hereby certify that the foregoing Power of Attorney is true, correct, remains in full force and effect, and has not been revoked.

IN WITNESS WHEREOF, this Certification has been signed this 8th day of April, 2021 on behalf of REPUBLIC SERVICES, INC. by its Assistant Secretary, Eileen B. Schuler.

Eileen B. Schuler



**REPUBLIC
SERVICES**



Garbage and Recycling Collection Services

AIC 0000304784

THIS POWER OF ATTORNEY IS NOT VALID UNLESS IT IS PRINTED ON BLUE BACKGROUND.

This Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated. Not valid for Note, Loan, Letter of Credit, Currency Rate, Interest Rate or Residential Value Guarantees.

POWER OF ATTORNEY

Know All Persons By These Presents:

That the Arch Insurance Company, a corporation organized and existing under the laws of the State of Missouri, having its principal administrative office in Jersey City, New Jersey (hereinafter referred to as the "Company") does hereby appoint:

Christina Goldman, Michael R. Mohan and Shannon R. Bowman of Alpharetta, GA (EACH)

its true and lawful Attorney(s) in-Fact, to make, execute, seal, and deliver from the date of issuance of this power for and on its behalf as surety, and as its act and deed:

Any and all bonds, undertakings, recognizances and other surety obligations, in the penal sum not exceeding Ninety Million Dollars (\$90,000,000.00).

This authority does not permit the same obligation to be split into two or more bonds in order to bring each such bond within the dollar limit of authority as set forth herein.

The execution of such bonds, undertakings, recognizances and other surety obligations in pursuance of these presents shall be as binding upon the said Company as fully and amply to all intents and purposes, as if the same had been duly executed and acknowledged by its regularly elected officers at its principal administrative office in Jersey City, New Jersey.

This Power of Attorney is executed by authority of resolutions adopted by unanimous consent of the Board of Directors of the Company on September 15, 2011, true and accurate copies of which are hereinafter set forth and are hereby certified to by the undersigned Secretary as being in full force and effect:

"VOTED, That the Chairman of the Board, the President, or the Executive Vice President, or any Senior Vice President, of the Surety Business Division, or their appointees designated in writing and filed with the Secretary, or the Secretary shall have the power and authority to appoint agents and attorneys-in-fact, and to authorize them subject to the limitations set forth in their respective powers of attorney, to execute on behalf of the Company, and attach the seal of the Company thereto, bonds, undertakings, recognizances and other surety obligations obligatory in the nature thereof, and any such officers of the Company may appoint agents for acceptance of process."

This Power of Attorney is signed, sealed and certified by facsimile under and by authority of the following resolution adopted by the unanimous consent of the Board of Directors of the Company on September 15, 2011:

VOTED, That the signature of the Chairman of the Board, the President, or the Executive Vice President, or any Senior Vice President, of the Surety Business Division, or their appointees designated in writing and filed with the Secretary, and the signature of the Secretary, the seal of the Company, and certifications by the Secretary, may be affixed by facsimile on any power of attorney or bond executed pursuant to the resolution adopted by the Board of Directors on September 15, 2011, and any such power so executed, sealed and certified with respect to any bond or undertaking to which it is attached, shall continue to be valid and binding upon the Company.

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Page 1 of 2

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**REPUBLIC
SERVICES**



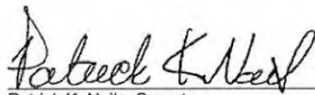
Garbage and Recycling Collection Services

AIC 0000304784

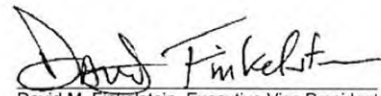
In Testimony Whereof, the Company has caused this instrument to be signed and its corporate seal to be affixed by their authorized officers, this 2nd day of March, 2020.

Attested and Certified

Arch Insurance Company


Patrick K. Nails, Secretary

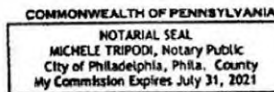


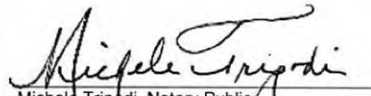

David M. Finkelstein, Executive Vice President

STATE OF PENNSYLVANIA SS

COUNTY OF PHILADELPHIA SS

I, Michele Tripodi, a Notary Public, do hereby certify that Patrick K. Nails and David M. Finkelstein personally known to me to be the same persons whose names are respectively as Secretary and Executive Vice President of the Arch Insurance Company, a Corporation organized and existing under the laws of the State of Missouri, subscribed to the foregoing instrument, appeared before me this day in person and severally acknowledged that they being thereunto duly authorized signed, sealed with the corporate seal and delivered the said instrument as the free and voluntary act of said corporation and as their own free and voluntary acts for the uses and purposes therein set forth.




Michele Tripodi, Notary Public
My commission expires 07/31/2021

CERTIFICATION

I, Patrick K. Nails, Secretary of the Arch Insurance Company, do hereby certify that the attached Power of Attorney dated March 2, 2020 on behalf of the person(s) as listed above is a true and correct copy and that the same has been in full force and effect since the date thereof and is in full force and effect on the date of this certificate; and I do further certify that the said David M. Finkelstein, who executed the Power of Attorney as Executive Vice President, was on the date of execution of the attached Power of Attorney the duly elected Executive Vice President of the Arch Insurance Company.

IN TESTIMONY WHEREOF, I have hereunto subscribed my name and affixed the corporate seal of the Arch Insurance Company on this 8th day of April, 2021.


Patrick K. Nails, Secretary

This Power of Attorney limits the acts of those named therein to the bonds and undertakings specifically named therein and they have no authority to bind the Company except in the manner and to the extent herein stated.

PLEASE SEND ALL CLAIM INQUIRIES RELATING TO THIS BOND TO THE FOLLOWING ADDRESS:

Arch Insurance – Surety Division
3 Parkway, Suite 1500
Philadelphia, PA 19102



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**REPUBLIC
SERVICES**



Garbage and Recycling Collection Services

Chapter 20 Bonding Company Commitment



USI Insurance Services
601 Union Street
Suite 1000
Seattle, WA 98101
www.usi.com
Tel: 206.441.6300

IRREVOCABLE LETTER OF COMMITMENT

4/8/2021

City of Margate
901 NW 66th Avenue
Margate, FL 33063

RE: Republic Services of Florida, Limited Partnership
RFP No. 2021-004 Garbage and Recycling Services

Gentlemen:

We are writing to you at the request of Republic Services of Florida, Limited Partnership. This principal has or is about to submit a Bid proposal for RFP No. 2021-004 Garbage and Recycling Services.

If a contract for this work is awarded to Republic Services of Florida, Limited Partnership, Arch Insurance Company, a surety licensed to conduct business in the State of Florida, accepts the terms and conditions in the draft Performance Bond provided and has agreed to act as surety to issue the \$1,000,000.00 Performance Bond which is a condition of awarding this contract.

Please let us know if you need anything further in this regard.

Sincerely,

Michael Mohan, Vice President

Arch Insurance Company

Property & Casualty • Employee Benefits • Personal Risk • Retirement Consulting
The USI ONE Advantage®



REPUBLIC
SERVICES



Garbage and Recycling Collection Services



REPUBLIC
SERVICES

POWER OF ATTORNEY

REPUBLIC SERVICES, INC., a Delaware corporation having its principal place of business at 18500 N. Allied Way, Phoenix, Arizona 85054, hereby makes, constitutes and appoints KIBBLE & PRENTICE HOLDING COMPANY dba USI INSURANCE SERVICES NORTHWEST, acting through and by any one of Debbie Lindstrom, Timothy S. Buhite, Kathleen M. Mitchell, Scott C. Alderman, Peggy A. Firth, Amber Engel, Jamie Armfield, Holly E. Ulfers, or Roxana Palacios, its true and lawful attorney to sign and seal any and all surety bonds, bid bonds, performance bonds and payment bonds at or below the monetary threshold of Five Million Dollars (\$5,000,000.00) on behalf of **REPUBLIC SERVICES, INC.** and its subsidiaries, relating to the provision of solid waste collection, transportation, transfer, recycling, disposal and/or energy services by **REPUBLIC SERVICES, INC.** and its subsidiaries and affix its corporate seal to and deliver for and on behalf as surety thereon or otherwise, bonds of any of the following classes, to wit:

1. Surety bonds, bid bonds, performance bonds and payment bonds to the United States of America or agency thereof, including those required or permitted under the laws or regulations relating to Customs or Internal Revenue; license and permit bonds or other indemnity bonds under the laws, ordinances or regulations of any state, city, town, village, board, other body organization, public or private; bonds to transportation companies; lost instrument bonds; lease bonds; worker's compensation bonds; miscellaneous surety bonds; and bonds on behalf of notaries public, sheriffs, deputy sheriffs and similar public officials.

2. Surety bonds, bid bonds, performance bonds and payment bonds on behalf of **REPUBLIC SERVICES, INC.** and its subsidiaries in connection with bids, proposals or contracts.

REPUBLIC SERVICES, INC. hereby agrees to ratify and confirm whatsoever KIBBLE & PRENTICE HOLDING COMPANY dba USI INSURANCE SERVICES NORTHWEST shall lawfully do pursuant to this power of attorney, and until notice or revocation has been given by **REPUBLIC SERVICES, INC.**, the acts of said attorney shall be binding on the undersigned.

IN WITNESS WHEREOF, this Power of Attorney has been signed this 28th day of NOVEMBER, 2020 on behalf of **REPUBLIC SERVICES, INC.** by its Assistant Secretary, Eileen B. Schuler.

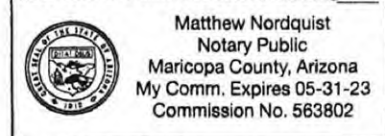
REPUBLIC SERVICES, INC.,
a Delaware corporation

Eileen B. Schuler

STATE OF ARIZONA

COUNTY OF MARICOPA

Subscribed and sworn to before me this 28th day of NOVEMBER, 2020 by Eileen B. Schuler, Assistant Secretary.



Notary Public

CERTIFICATE

I, the undersigned, Eileen B. Schuler, Assistant Secretary of Republic Services, Inc., a Delaware corporation, do hereby certify that the foregoing Power of Attorney is true, correct, remains in full force and effect, and has not been revoked.

IN WITNESS WHEREOF, this Certification has been signed this 8th day of April, 2021 on behalf of **REPUBLIC SERVICES, INC.** by its Assistant Secretary, Eileen B. Schuler.

Eileen B. Schuler



**REPUBLIC
SERVICES**



Garbage and Recycling Collection Services

AIC 0000304783

THIS POWER OF ATTORNEY IS NOT VALID UNLESS IT IS PRINTED ON BLUE BACKGROUND.

This Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated. Not valid for Note, Loan, Letter of Credit, Currency Rate, Interest Rate or Residential Value Guarantees.

POWER OF ATTORNEY

Know All Persons By These Presents:

That the Arch Insurance Company, a corporation organized and existing under the laws of the State of Missouri, having its principal administrative office in Jersey City, New Jersey (hereinafter referred to as the "Company") does hereby appoint:

Christina Goldman, Michael R. Mohan and Shannon R. Bowman of Alpharetta, GA (EACH)

its true and lawful Attorney(s)in-Fact, to make, execute, seal, and deliver from the date of issuance of this power for and on its behalf as surety, and as its act and deed:

Any and all bonds, undertakings, recognizances and other surety obligations, in the penal sum not exceeding Ninety Million Dollars (\$90,000,000.00).

This authority does not permit the same obligation to be split into two or more bonds in order to bring each such bond within the dollar limit of authority as set forth herein.

The execution of such bonds, undertakings, recognizances and other surety obligations in pursuance of these presents shall be as binding upon the said Company as fully and amply to all intents and purposes, as if the same had been duly executed and acknowledged by its regularly elected officers at its principal administrative office in Jersey City, New Jersey.

This Power of Attorney is executed by authority of resolutions adopted by unanimous consent of the Board of Directors of the Company on September 15, 2011, true and accurate copies of which are hereinafter set forth and are hereby certified to by the undersigned Secretary as being in full force and effect:

"VOTED, That the Chairman of the Board, the President, or the Executive Vice President, or any Senior Vice President, of the Surety Business Division, or their appointees designated in writing and filed with the Secretary, or the Secretary shall have the power and authority to appoint agents and attorneys-in-fact, and to authorize them subject to the limitations set forth in their respective powers of attorney, to execute on behalf of the Company, and attach the seal of the Company thereto, bonds, undertakings, recognizances and other surety obligations obligatory in the nature thereof, and any such officers of the Company may appoint agents for acceptance of process."

This Power of Attorney is signed, sealed and certified by facsimile under and by authority of the following resolution adopted by the unanimous consent of the Board of Directors of the Company on September 15, 2011:

VOTED, That the signature of the Chairman of the Board, the President, or the Executive Vice President, or any Senior Vice President, of the Surety Business Division, or their appointees designated in writing and filed with the Secretary, and the signature of the Secretary, the seal of the Company, and certifications by the Secretary, may be affixed by facsimile on any power of attorney or bond executed pursuant to the resolution adopted by the Board of Directors on September 15, 2011, and any such power so executed, sealed and certified with respect to any bond or undertaking to which it is attached, shall continue to be valid and binding upon the Company.

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Page 1 of 2

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REPUBLIC
SERVICES



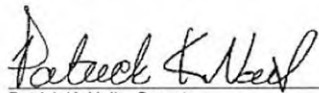
Garbage and Recycling Collection Services

AIC 0000304783

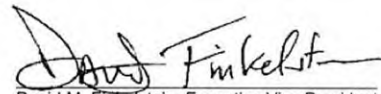
In Testimony Whereof, the Company has caused this instrument to be signed and its corporate seal to be affixed by their authorized officers, this 2nd day of March, 2020.

Attested and Certified

Arch Insurance Company


Patrick K. Nails, Secretary

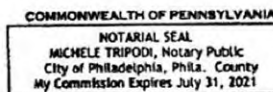


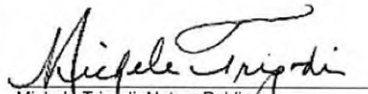

David M. Finkelstein, Executive Vice President

STATE OF PENNSYLVANIA SS

COUNTY OF PHILADELPHIA SS

I, Michele Tripodi, a Notary Public, do hereby certify that Patrick K. Nails and David M. Finkelstein personally known to me to be the same persons whose names are respectively as Secretary and Executive Vice President of the Arch Insurance Company, a Corporation organized and existing under the laws of the State of Missouri, subscribed to the foregoing instrument, appeared before me this day in person and severally acknowledged that they being thereunto duly authorized signed, sealed with the corporate seal and delivered the said instrument as the free and voluntary act of said corporation and as their own free and voluntary acts for the uses and purposes therein set forth.




Michele Tripodi, Notary Public
My commission expires 07/31/2021

CERTIFICATION

I, Patrick K. Nails, Secretary of the Arch Insurance Company, do hereby certify that the attached Power of Attorney dated March 2, 2020 on behalf of the person(s) as listed above is a true and correct copy and that the same has been in full force and effect since the date thereof and is in full force and effect on the date of this certificate; and I do further certify that the said David M. Finkelstein, who executed the Power of Attorney as Executive Vice President, was on the date of execution of the attached Power of Attorney the duly elected Executive Vice President of the Arch Insurance Company.

IN TESTIMONY WHEREOF, I have hereunto subscribed my name and affixed the corporate seal of the Arch Insurance Company on this 8th day of April, 2021.


Patrick K. Nails, Secretary

This Power of Attorney limits the acts of those named therein to the bonds and undertakings specifically named therein and they have no authority to bind the Company except in the manner and to the extent herein stated.

PLEASE SEND ALL CLAIM INQUIRIES RELATING TO THIS BOND TO THE FOLLOWING ADDRESS:

Arch Insurance – Surety Division
3 Parkway, Suite 1500
Philadelphia, PA 19102



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Page 2 of 2

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Chapter 21 Added Value and Enhancement

Sustainability

We invest more than \$100 million per year in our sustainability initiatives as a commitment to our blue planet. We are the only solid waste company selected to the prestigious Dow Jones Index for Sustainability in both the North American and World indices.

Our industry-leading sustainability platform focuses on increasing recycling, decreasing vehicle emissions, generating renewable energy, and enabling our customers to be more resourceful. In 2018-19, Republic Services were steadily building upon our sustainability achievements, including:

- The gold standard in corporate sustainability, Republic Services, was named to the Dow Jones Sustainability – North America and World Index™ (DJSI) - for the fourth straight year.
- Inclusion on two elite lists by the Carbon Disclosure Project (CDP), including the Global Climate A-List as well as the Supplier A-List. The CDP is an organization based in the United Kingdom, which works with shareholders and corporations to disclose major corporations' greenhouse emissions. In the last assessment, we scored 98 out of 100 in the S&P 500 Climate Change Assessment
- Receiving the industry's top awards for Recycling Facility of the Year. Both Republic Services' Southern Nevada Recycling Center, the largest and smartest residential recycling facility in North America, and the Plano Recycling Center were recognized by the top two

Garbage and Recycling Collection Services

Republic Services' blue planet initiative strives for a cleaner, safer and healthier world

- Named to the Dow Jones Sustainability Index for a fourth straight year
- Added 150K tons of recycling capability in 2018
- Scored 98 out of 100 in the Carbon Disclosure Project S&P 500 Climate Change Assessment
- More than a quarter of a million homes can be powered by our 75 landfill-gas-to-energy plants
- 3,200 (and counting) compressed natural gas vehicles

industry associations for their excellence and innovation.

- Recognition for landfill gas utilization excellence by the Georgia Chapter of the Solid Waste Association of North America. Three Republic Services facilities in the metro-Atlanta area

Our Blue Planet: 2030 Goals



- generate more than 24 megawatts of renewable energy, capable of powering more than 15,600 homes.
- For the fourth year in a row, Republic Services was named a World's Most Ethical Company® by the Ethisphere® Institute – Republic Services is the sole recycling and solid waste services provider listed under the Environmental Services category.

We continue to find new avenues for sustainability success. Consider our five-point sustainability platform (see Figure 68):

Operations We are working to minimize the impact of our operations around our fleet and our facilities. We have established aggressive sustainability goals now through the year 2030.

Materials Management When we extract materials from the waste stream (commodities and/or energy), we reduce greenhouse gas emissions and your community's carbon footprint.

Communities Our Empty, Clean, Dry™ recycling outreach and education program help your residents and business community recycle more and waste less.

*Figure 8. **Five Elements of Sustainability.** Republic Services is the lowest risk, best-value partner for your municipality, focusing our sustainability platform around these five areas*



Public Education and Outreach

Public education is critical to maintaining an efficient and cost-effective service for recycling and waste in your community.

Republic Services Public Education and Outreach Program aims to educate residents on industry trends and the services offered by Republic Services. We do this by engaging community groups and business associations to educate residents and businesses about the program's key elements, including relevant program changes and highlighting customer service, cost, environmental benefits, and state requirements.

Website

The Republic Services website is designed to be a one-stop resource for current and potential customers. Here they will find news updates, collection information, and educational tools. The educational program provides in-depth information for both residential and commercial customers, and the programs are downloadable and can be used for outreach and environmental initiatives. When a resident enters their service address, they will find news and resources specific to Margate.

RepublicServices.com provides in-depth content specific to residential and commercial needs. Residential pages allow

Figure 9. **Republic Services' Website.**
RepublicServices.com is a one-stop resource.



Garbage and Recycling Collection Services

We develop and maintain a library of public education programs and materials that our partners can leverage in their communities

- Instant access to information via the website and the Republic Services app
- Facility tours
- School education and take-home materials
- Videos and public service announcements
- Community newsletters

The user should enter their address to receive information specific to them, including scheduling pickup or change service. If Republic Services directly bill the customer, they can also inquire into billing-related questions or even view and securely pay their bill. Residential customers will also find resources for recycling and environmental needs.

Business pages allow users to log in and view/pay their bills, view billing history, and schedule pickups. Commercial users will also find resources on how to responsibly dispose of electronics waste, hazardous household material, and other environmentally harmful materials.

On the main page of RepublicServices.com, visitors will be able to view a video clip of recycling education that features our "closed-loop" recycling collection program. This video can easily be edited to focus on any new initiatives agreed upon with Margate.

Republic Services App

Our application for mobile devices can be used to schedule a pick-up, report a missed pick-up, receive service notifications, search additional products and services, and much more. It can be easily downloaded from the App Store for Apple users or Android users from Google Play.



REPUBLIC
SERVICES



CITY OF
MARGATE
Equal Opportunity City

Garbage and Recycling Collection Services

Recycling Simplified

As a leader in the recycling industry, Republic Services is committed to educating consumers on how and what to recycle – we call it Recycling Simplified.

Recycling Economics

For many municipalities, recycling is a core service that residents expect. Republic Services is committed to offer curbside recycling with the framework of a new business model. A general knowledge of the history of how we arrived at the current state provides the basis for the change.

In late 2017, China disrupted the global industry by changing their rules and regulations on imported recyclable material. From total bans on some material to unrealistic quality restrictions on other material had monumental impacts on the

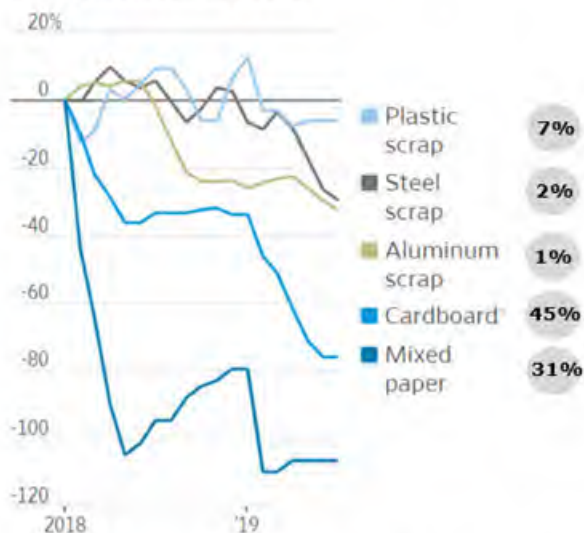
Republic Services is creating durable and sustainable processes to ensure municipalities can offer this service to their communities

- On average, one-third of what consumers put in recycling cart doesn't belong
- Collection of recycling commodities should be limited to 3 or 4 items
- The business model must change to make curbside recycling sustainable
- Prior to the disruption to the industry, 30% of Republic's material went to China – today, it is less than 1%
- We continue to invest in technology and equipment

sale of recyclable material. China accounted for buying about 40% of the recycling commodities. While China's direction was disruptive, it was only a matter of time before the "old" business model was destined to fail.

Plunging Commodity Prices as published by the Wall Street Journal in Sept. 2019. About 76% of the material we sell has declined in value 78-105%.

Recycled commodity prices, percentage change from January 2018



Source: Wall Street Journal 9/9/19

● = % of Republic Services material sold

Garbage and Recycling Collection Services

Recycling has never been free. But for a long time, the cost of collecting and processing recycling was covered by the value created by selling the recycled material. Many people don't realize that, even though something is technically recyclable, that doesn't necessarily mean there's an end market for it.

The average American household pays about \$20 a month for weekly garbage and recycling services. You may be surprised to learn that most of this goes toward the cost of collecting garbage, even though the cost of collecting and processing recycled material is much higher.

We are actively transitioning our municipal customers to a more durable and sustainable pricing model with an equitable risk-sharing arrangement. These new contracts ensure we are paid for collecting and processing material and then sharing the value of the commodity with the municipality.

We know consumers care about recycling, and they have demonstrated a willingness to pay for the service. Paying around just \$1 more a week for your weekly recycling service will help keep these services sustainable for future generations.

Despite these recent challenges, we continue to invest in it the recycling business. Recycling is one of the fastest-growing segments of the waste stream, in large part due to e-commerce. We're also committed to creating a cleaner, safer, and more sustainable environment for the future.

We use state-of-the-art technology like optical scanners and even artificial intelligence to help us recover as many recyclable items as possible.

What's changed over the past 25 years is that recycling in the U.S. has never been simpler for consumers, and participation is at an all-time high. This success, however, has resulted in a pricing model that doesn't

The Recommended Business Model is one where a recycling program's cost is the sum of fees for the two services – Collection Fee and the Net Processing Fee.



come close to covering the actual costs of recycling collection and processing, as well as increased contamination rates.

For example, when curbside programs were first introduced, they were essentially what we call "source-separated," meaning the customer placed different materials in different bins.

- The material was collected in specialized trucks that had multiple compartments and needed to be loaded manually, which was a safety hazard.
- Once a compartment was filled, the truck had to leave the route to dispose of it - this was inefficient and resulted in more fuel usage, traffic, etc. It was also difficult for customers, so participation was low.
- Admittedly, the quality of recycled materials was much higher than it is today. But given the low participation rates, "source-separated" programs were unable to satisfy public policy and regulatory requirements in many markets.

Today, in most markets, we offer "single-stream" recycling, in which all recyclables are placed in a single cart. However, the downside is that the material's quality has decreased dramatically – contamination rates are much higher. On average, more than 30% of what Americans put in their recycling carts doesn't belong there. That material often exposes good recyclables, like cardboard, to residue from food, liquid, or other waste. This results in more recyclables going to landfills despite the good intentions of consumers.

Another change we've experienced over the decades is the "light-weighting" of packaging. As packaging becomes lighter, we need to process more material to achieve the same weight.

In the past, we collected 40K water bottles to recycle 1 ton of plastic; with today's lighter bottles, we need to collect 90K water bottles to recycle that same ton of plastic.

Recycling Overview

We believe we have a responsibility to educate our customers when it comes to recycling the right way. We understand recycling can be confusing at times, so we have created a campaign to educate people how and what to recycle.

On average, one-third of what consumers put in their recycling carts doesn't belong there. And there aren't enough resources or technology to reverse contamination once it takes place. Some of these items are contaminated with food or another residue. Think of a ketchup bottle – if there's still ketchup inside, it's contaminated and can ruin an entire load of recyclables.

Other items people put into their recycling carts simply shouldn't be there. From dirty diapers to garden hoses to bowling balls, non-recyclable materials should be disposed of or donated.

We know people want to be responsible and do the right thing to ensure the local recycling programs they know and love are sustainable for future generations. We encourage consumers to take a couple of extra minutes a day to think about what they are putting in their carts and recognize there is a true cost to local recycling programs.

Many people are "wish-cycling" – throwing items in their recycling bin that they hope can be recycled. Remember: When in doubt, throw it out.

There also shouldn't be 50 different items in your recycling cart! Stick to these materials, and you'll be doing it right:

- Paper and cardboard



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Garbage and Recycling Collection Services

- Metal or aluminum cans
- Plastic bottles and jugs

We mean it when we say we are making recycling simple. Follow three important rules:

- Know what to throw – [
- Make sure recyclables are Empty. Clean. Dry.
- Don't bag it. Recyclables should be placed loosely in your cart – and plastic bags never belong.

To help consumers know how and what to recycle, we launched our Recycling Simplified campaign. Visit RecyclingSimplified.com for tips, videos, and resources to become a better recycler and reduce contamination rates.

Prior to the recent changes, 30% of our recyclable material used to go to China now is less than 1%.

The good news is that we are moving all our recycled material – we have new markets

for recyclables both domestically and internationally. But the prices paid for recycled commodities are nowhere near where they were just one year ago.

Education

Republic Services is making recycling as simple as 1-2-3.

Recycling: Simple as 1-2-3

1

Know what to throw

Cardboard, paper, metal cans, plastic bottles and jugs.

2

Empty. Clean. Dry.®

Keep all recyclables free of food and liquid.

3

Don't bag it

Never put recyclables in containers or bags.



Paper & Cardboard

Flattened cardboard, newspapers, magazines, office paper and common mail.

Metal Cans

Beverage and food cans.

Plastic Bottles & Jugs

Food and liquid containers with the lids on.

We are partnering with communities to help reduce contamination, and the best way to do this is through education. We also know that the children are integral in driving behaviors in the home. We are incredibly proud to offer a free service to the schools to assist in this effort. The Recycling Simplified Education Program contains everything needed to teach students about recycling. You'll find step-by-step lesson plans and supporting materials, including activities, videos, student certificates, and handouts for students to bring home. The curriculum is based on grade level. There are four categories – PreK-2, 3rd-5th, 6-8th, and 9-12th grade.

Lessons within each grade range build upon students' understanding and help them gain greater awareness of the broader environmental, sustainability, and societal issues related to recycling and its role in conserving natural resources. The lessons can be taught as a unit or individually –

whatever fits best for your students and your curriculum.

The Future?

Republic Services doesn't know where the recycling commodity markets will be next year or the next 10 years. We do know that we're making recycling simpler for customers, and if Americans take the necessary steps now, the model will be profitable and sustainable for generations to come.

We believe we can transform the business model from one that largely relies on the value of the recovered commodities to one that fully acknowledges the cost of collecting and processing the recycled material and shares the value of the commodities. We are actively transitioning our municipal customers to a more durable and sustainable pricing model with an equitable risk-sharing arrangement.

Municipalities also need to join us in shifting their focus to extracting materials that have

Republic Services is proud to partner with communities to offer lessons and activities for educators built by educators.



Carefully aligned to grade-level curriculum standards



Provided to you 100% free of charge



Written and vetted by real teachers



Lessons designed to fit within a typical class period



Lessons can be used individually or as a unit



Easy for teachers to implement, engaging for students

positive environmental (life cycle) benefits and have end markets. Diversion needs to be about re-introducing materials into production and manufacturing systems, not about hitting a number.

Everyone wants to do the right thing, but recycling is a business. Over the past 25 years, state legislatures have been racing to 50%, 75%, or even zero-waste goals.

For Americans, recycling will be much simpler and more convenient in the future. Consumers will better understand what and how to recycle properly. We launched a new website, RecyclingSimplified.com, to help them learn what to recycle while minimizing contamination. We want to simplify the entire process to make it easy for Americans to feel good about what they do to protect our environment.

Figure 10. Visit us at Recyclingsimplified.com for more information.



Community Engagement

Serving our customers goes beyond handing their recycling and waste needs. Service is about being a good neighbor to the communities where we live, work, and raise our families. Whether we are volunteering or donating our time or resources, our willingness to give back is another way to make a difference.

At Republic Services, our customers can always rely on us to easily and effortlessly handle recycling and waste needs. But our promise goes far beyond our business. We pride ourselves on being a good neighbor and supporting the communities where we live and work. We want to do our part to help build stronger, safer communities.

Thought Leadership

Delivering exceptional services to a community requires that we remain a thought leader in the complex topics that our industry requires. We understand the complex regulations and requirements to responsibly manage and dispose of the nation's recycling and waste.

We are heavily engaged in the top municipal associations in the country, as well as important local organizations, which include:

- National League of Cities (NLC)
- International City Manager's Association (ICMA)
- Council of Mayors
- National Waste and Recycling Association (NWRA)
- Solid Waste Association of North America (SWANA)
- Greater Sunrise Chamber of Commerce- Treasurer
- Coral Springs/Coconut Creek Chamber of Commerce- Board Member
- Tamarac/North Lauderdale Chamber- Trustee Member

Garbage and Recycling Collection Services

We are a committed, visible partner for your municipality

- We're watching out for your program - partnering with local law enforcement
- \$5M donated annually - cash or in-kind
- \$6.7M in local sponsorships nationwide

- Greater Fort Lauderdale and Hollywood Chamber of Commerce's- Trustee

Through these forums, we can contribute as a thought leader, as well as listen and understand the critical and emerging topics within our communities. This enables us to continue to tell our customers that "We'll handle it from here™."

Community Events

Helping the local community and leaders understand the complexity of the industry is a big part of our role. We frequently execute events that enable increased awareness and understanding of how to responsibly dispose of recycling and waste, as well as hold events that assist the community in doing the right thing for our environment.

Shred events help the disposal of large volumes of recyclable paper. Recycling events can educate the community on what and how to recycle properly, using our Empty, Clean, and Dry methodology. Lastly, we offer tours of our facilities to help educate the community on how the

*Figure 11 **We are a visible and highly engaged partner, because we live and work in your community.***



operations work and show how much effort and care goes into ensuring that the recycling and waste material from your community is properly handled and disposed of in a responsible manner.

In-Kind or Cash Contributions

As a good neighbor, we often support community events and initiatives through in-kind donation of recycling and waste services or cash donations.

Large community events involve large crowds of people. Our event boxes are easily distributed throughout community events, offering easy and environmentally conscious solutions for recycling and waste disposal. Where needed and appropriate, dumpsters can be utilized to manage the consolidation and removal of recycling and waste from an event.

Awards and Recognition

Because of our efforts, Republic Services has been recognized numerous times for our actions as a business and a community partner. Some of these awards and recognition include:

- Named to the CDP Climate "A List" addressing environmental risks and building our future sustainable economy
- Named to both the Dow Jones Sustainability World and North America indices
- Named to the 2020 World's Most Ethical Companies List® by the Ethisphere® Institute for the fourth year in a row
- 2019 NWRA National Commercial Driver of the Year, Mike J.
- 2019 NWRA National Operator of the Year, Roberto H.
- Great Place to Work certified three years in a row

*Figure 12 **Good neighbors** help build stronger neighborhoods, which is why we volunteer in our communities.*



Bulb & Battery Recycling

Republic Services makes it easy to recycle your bulbs, batteries, ballasts and other mercury-containing waste. Our experts specialize in the responsible management and recycling of these materials.

Marketplace conditions often make once simple procedures more complicated. Today, communities and businesses face an increasing number of compliance requirements related to the disposal of bulb & battery waste items, such as batteries, bulbs and ballasts. These items contain mercury, lead or other hazardous materials that should not be thrown away with regular waste. Keeping up with compliance requirements can be time-consuming and burdensome.

To answer this need, Republic Services has a mail-back kit for smaller quantities of bulb and battery waste items. Our products are designed to make recycling as easy as possible for all types of bulb and battery materials, big and small.

Product Delivery Options

Our Bulb & Battery Recycling product can be added to your municipal contract or can be marketed by the municipality as a direct transaction between the community resident and Republic Services. These options allow you to decide how you would like to enable your community to do the right thing about their waste.

Collection Methods

Depending on the product delivery option selected, the material can be collected through various methods. If part of the municipal contract, community residents can call and order a mail-back kit using a special coupon code, or we can establish drop-off locations or scheduled pickup dates.

Garbage and Recycling Collection Services

Why should we recycle bulbs and batteries?

- 99.98% of the mercury in recycled bulbs can be recovered and reused
- Newly manufactured batteries are made of up to 80% recycled materials
- Proper disposal of bulbs, batteries and ballasts prevents harmful chemicals, such as lead and mercury, from entering your home's waste or recycling carts and community
- Kits make it easy to package and safely ship materials for recycling on your schedule
- Allowing them to be landfilled is bad for the environment

Residents calling for a direct transaction typically order a convenient mail back kit, which allows them to collect their material and return via mail when they are ready

Peace of Mind

The practices of our nationwide recycling centers meet all government regulations. These standards ensure environmentally responsible results for your community – no matter which solution you choose. You'll also receive a Certificate of Recycling to ensure proper handling and recycling

*Figure 13. **Bulb & Battery Mail-Back Recycling Kits Solutions.** We enable your community to properly dispose of their waste with simplicity*



Sharps & Needles Disposal

Many community residents and commercial customers generate medical waste, from diabetic needles to medical facility waste. The Republic Services sharps and needles program offers a simple method to properly dispose of this waste.

Republic Services offers a straightforward, cost-effective, confidential and convenient method for proper disposal of sharps waste. Every year, millions of people use needles and syringes to manage medical conditions at home. This waste stream should never be mixed with household waste, as it poses a health and safety risk for industry workers. The Republic Services sharps mail-back kits includes all components required for simple and proper collection, transportation and disposal of medical sharps.

Environmentally responsible

The kits are ideal for people who use needles at home to treat diabetes, arthritis, cancer or other medical conditions. It's an environmentally responsible way to dispose of the increasing amount of home-generated sharps waste while keeping the community safe.

Figure 14. Republic Services Sharps Disposal Mail-Back Kits are simple and safe.



Garbage and Recycling Collection Services

Proper management of sharps waste is the right thing for our communities and our workers

- 9 Million Americans throw used sharps into trash because they don't know of an alternative disposal solution for at-home sharps users
- 850,000 are people injured annually due to improper disposal
- Proper disposal of common medical waste, including needles

As a leading national waste and recycling services provider and Fortune 300 Company, Republic Services offers an environmentally responsible solution to managing home-generated medical waste for our municipal residents. The products are compliant with the United States Postal Service, the Environmental Protection agency and the Food and Drug Administration.

Depending on the desired solution, a unique coupon code or discount code is created for the municipality based on resident zip codes.

Simple Program

Each Republic Services Sharps Disposal Mail-Back Kit includes a government-approved plastic container specially designed for sharps waste, a plastic liner, a prepaid-postage return shipping box with return shipping label as well as disposal and tracking documents.

Trouble-free Setup

Customers residing in eligible municipalities can order sharps kits directly by contacting our dedicated Republic Services customer support team. Residents simply call (855) 737-7871 to place their orders. Orders will be shipped directly to residents' homes within one week. Residents simply fill the container, complete the paperwork and mail back the kit for final disposal via US mail.

Our National Neighborhood

Promise®

In 2020, the Republic Services Charitable Foundation supported 24 National Neighborhood Promise projects focused on neighborhood revitalization, positively impacting nearly one million residents. This is in addition to ongoing charitable giving by the Company at the business unit level, in-kind contributions and employee giving and volunteerism.

We are good neighbors. We stand for strong neighborhoods. Through our charitable giving platform centered on neighborhood revitalization, we are making a promise to help rebuild, revitalize and restore places and spaces in need, ultimately creating stronger neighborhoods that sit at the heart of our planet.

Our National Neighborhood Promise is a charitable program funded by the Republic Services Charitable Foundation. This program provides financial support, in-kind products and services, and volunteer opportunities to select nonprofit charitable organizations focused on neighborhood revitalizations. These partnerships create a unique opportunity to strengthen the neighborhoods where our employees and customers live and work.

Through our program, we:

- Renovate / build parks & playgrounds
- Plant community gardens
- Restore public infrastructure
- Reduce neighborhood blight
- Clean up communities

How We Partner

The Republic Services Charitable Foundation partners with select nonprofit organizations to directly support

Garbage and Recycling Collection Services

- We develop and maintain a library of public education programs and materials that our partners can leverage in their communities
- 24 projects identified in 2020
- 52 million or 1 in 6 across the U.S. are living in distressed neighborhoods
- More than \$7.1M donated in 2017 and aiming to spend \$20M in 2020

neighborhood revitalization projects and programs in local markets. These partnerships are vital to the success of our program and create a unique opportunity to strengthen our neighborhoods side-by-side with the residents and employees that live there.

While the Foundation's primary focus is neighborhood revitalization, we also support nonprofit charitable organizations that demonstrate community impact in the areas of safety, disaster relief and social services.

Figure 15. Our 2020 Calendar is full, and we are continually looking for additional projects for the future.





Chapter 22 Required Documents

Form 17 Occupational

Form 17
Compliance with Occupational Safety and Health Act

Proposer certifies that all material, equipment, etc. contained in this proposal meets all O.S.H.A. requirements. Proposer further certifies that if he/she is the Successful Proposer, and the material, equipment, etc., delivered is subsequently found to be deficient in any O.S.H.A. requirement in effect on date of delivery, all costs necessary to bring the material, equipment, etc. into compliance with the aforementioned requirements shall be borne by the Proposer.

OCCUPATIONAL HEALTH AND SAFETY MATERIAL SAFETY DATA SHEET REQUIRED:

In compliance with Chapter 442, Florida Statutes, any item delivered from a contract resulting from this proposal must be accompanied by a MATERIAL SAFETY DATA SHEET (MSDS). The MSDS must include the following information:

- A. The chemical name and the common name of the toxic substance.
- B. The hazards or other risks in the use of the toxic substances, including:
 - 1. The potential for fire, explosion, corrosively and reactivity;
 - 2. the known acute and chronic health effects of risks from exposure, including the medical conditions which are generally recognized as being aggravated by exposure to the toxic substance; and
 - 3. the primary routes of entry and symptoms of overexposure.
- C. The proper precautions, handling practices, necessary personal protective equipment, and other safety precautions in the use of or exposure to the toxic substances, including appropriate emergency treatment in case of overexposure.
- D. The emergency procedure for spills, fire, disposal and first aid.
- E. A description in lay terms of the known specific potential health risks posed by the toxic substances intended to alert any person reading this information.
- F. The year and month, if available, that the information was compiled and the name, address and emergency telephone number of the manufacturer responsible for preparing the information.

SIGNATURE: _____

Jean-Pierre Turgot General Manager

DATE: _____

March 25, 2021



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SERVICES



Garbage and Recycling Collection Services

Form 19 E Verify

Form 19 E-verify Certification Form

Project Name:	Garbage and Recycling Collection Services
Project No.:	RFP -2021-004

Definitions:

"Contractor" means a person or entity that has entered or is attempting to enter into a contract with a public employer to provide labor, supplies, or services to such employer in exchange for salary, wages, or other remuneration.

"Subcontractor" means a person or entity that provides labor, supplies, or services to or for a contractor or another subcontractor in exchange for salary, wages, or other remuneration.

Effective January 1, 2021, public and private employers, contractors and subcontractors will begin required registration with, and use of the E-verify system in order to verify the work authorization status of all newly hired employees. Vendor/Consultant/Contractor acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of:

- All persons employed by Vendor/Consultant/Contractor to perform employment duties within Florida during the term of the contract; and
- All persons (including subvendors/subconsultants/subcontractors) assigned by Vendor/Consultant/Contractor to perform work pursuant to the contract with the Department. The Vendor/Consultant/Contractor acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the contract is a condition of the contract with the City of Margate; and
- Should vendor become successful Contractor awarded for the above-named project, by entering into this Contract, the Contractor becomes obligated to comply with the provisions of Section 448.095, Fla. Stat., "Employment Eligibility," as amended from time to time. This includes but is not limited to utilization of the E-Verify System to verify the work authorization status of all newly hired employees, and requiring all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The contractor shall maintain a copy of such affidavit for the duration of the contract. Failure to comply will lead to termination of this Contract, or if a subcontractor knowingly violates the statute, the subcontract must be terminated immediately. Any challenge to termination under this provision must be filed in the Circuit Court no later than 20 calendar days after the date of termination. If this contract is terminated for a violation of the statute by the Contractor, the Contractor may not be awarded a public contract for a period of 1 year after the date of termination and shall be liable for any additional costs incurred by the City as a result of the termination.

ACKNOWLEDGEMENT
COMPANY
CONTACT
INFO

Company Name:	Republic Services of Florida, Limited Partnership
Authorized Signature:	<i>[Signature]</i> 103242021
Print Name:	Jean-Pierre Turgot
Title:	General Manager
Date:	March 25, 2021
Phone:	954-327-9555
Email:	jturgot@republicservices.com
Website:	www.republicservices.com



**REPUBLIC
SERVICES**



Garbage and Recycling Collection Services

From 20 Scrutinized Companies

FORM 20 Scrutinized Companies Certification

I hereby swear or affirm that as of the date below this company is not listed on a Scrutinized Companies list created pursuant to 215.4725, 215.473, or 287.135, Florida Statutes. Pursuant to 287.135, Florida Statutes I further affirm that:

1. This company is not participating in a boycott of Israel such that it is not refusing to deal, terminating business activities, or taking other actions to limit commercial relations with Israel, or persons or entities doing business in Israel or in Israeli-controlled territories, in a discriminatory manner.
2. This Company does not appear on the Scrutinized Companies with Activities in Sudan List where the State Board of Administration has established the following criteria:
 - a. Have a material business relationship with the government of Sudan or a government- created project involving oil related, mineral extraction, or power generation activities, or
 - b. Have a material business relationship involving the supply of military equipment, or
 - c. Impart minimal benefit to disadvantaged citizens that are typically located in the geographic periphery of Sudan, or
 - d. Have been complicit in the genocidal campaign in Darfur.
3. This Company does not appear on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List where the State Board of Administration has established the following criteria:
 - a. Have a material business relationship with the government of Iran or a government- created project involving oil related or mineral extraction activities, or
 - b. Have made material investments with the effect of significantly enhancing Iran's petroleum sector.
4. This Company is not engaged in business operations in Cuba or Syria.

VENDOR/COMPANY NAME: Republic Services of Florida, Limited Partnership

SIGNATURE: 

PRINTED NAME: Jean-Pierre Turgot

TITLE: General Manager DATE: March 25, 2021

The scrutinized company list is maintained by the State Board of Administration and available at <http://www.sbafla.com/>

Simple solution to a common, yet complicated, waste challenge

- Proper disposal of household waste that should not be in a landfill
- Simple solutions through drop-off locations

Household Hazardous Waste

Household Hazardous Waste (HHW) is often trapped in residential garages or thrown into the traditional waste stream, leading to contamination. Our HHW service offers a reliable and responsible solution to deal with this complicated waste stream properly.

Not all household products can be thrown in the regular garbage. You can rely on our subcontractor Clean Harbors to provide safe, convenient disposal options for household hazardous materials to prevent potential harm to the environment, their employees, or others.

Household hazardous waste consists of materials that pose potential threats to people and the environment, including but not limited to:

- Products marked "Flammable," "Poisonous," or "Hazardous."
- Aerosols
- Motor oil or canned fuel
- Fats, oils, grease
- Paint cans (latex and oil-based)
- Pool chemicals
- Solvents
- Household cleaning products
- Mercury thermometers
- Personal care products (e.g., medicine, sunscreen, insect repellent, etc.)
- Medicine
- Lead, acid/wet cell/lithium batteries
- Toxic materials
- Propane/oxygen/helium tanks
- Matches/lighters/flares/fireworks
- Oxygen
- Small engines

Republic Services has subcontracted with Clean Harbors Environmental Services to hold the twice a year HHW event for the residents of Margate.

Residents may bring their household hazardous waste materials to the City's designated drop-off event.



Household Hazardous Waste Services

Overview of Household Hazardous Waste Collection Services Fact Sheet



Household Hazardous Waste Collection Services

Clean Harbors handles thousands of household hazardous waste (HHW) collection events each year for state, provincial, local, and private agencies throughout North America. One-day events, multiple collections, regional and statewide collections, pesticide and paint collections, and permanent facilities are just some examples of our services.

Our HHW collection services include

- Program management for permanent facilities
- Staffing and site plans
- Disposal
- Transportation
- Advertising and public education

Program Management for Permanent Facilities -

CleanPack® chemists are responsible for properly categorizing and packing wastes collected. Our chemists generate packing lists, properly label the drums, and prepare all of the necessary regulatory documentation and certifications.

Staffing and Site Plans – Prior to each collection event, a Clean Harbors specialist meets with the event sponsor to tailor the collection event to the sponsor's specific needs.



42 Longwater Drive • PO Box 9149 • Norwell, Massachusetts 02061-9149 • 800.282.0058 • www.cleanharbors.com

Typical Household Hazardous Wastes Collected Include

Drain cleaners	Oven cleaners
Metal polish	Arts and crafts supplies
Photo chemicals	Floor cleaners
Dry cleaning fluid	Radiator cleaners
Rust preventatives	Wood preservatives
Wood strippers	Oil based paint
Paint thinner	Solvents
Degreasers	Sealants
Gasoline	Antifreeze
Brake fluid	Engine and radiator fluids
Transmission fluid	Old chemistry sets
Pesticides	Herbicides
Insect sprays	Rodent killers
Pool chemicals	Hydrochloric acid
Cesspool cleaners	Creosote
Fertilizer	Batteries
Kerosene	Moth balls
Bleaches	Ammonia

Disposal - Clean Harbors offers state-of-the-art disposal technology, allowing our customers to choose the management method that best suits their needs.

As an environmentally conscious company, we are committed to recycling and reclaiming wastes using a variety of methods. These methods effectively remove contaminants from the original material, restore its fitness for its intended purpose or convert it to a beneficial use feed stock, thereby reducing the volume of waste requiring disposal.

Transportation Services - Clean Harbors' extensive fleet of licensed transportation vehicles is critical to providing turnkey environmental management services to our clients. We maintain all required state and federal permits and licenses for transporting all waste generated at the collection events.

Advertising and Public Education – We work with each community to educate consumers on the basic hazards associated with common household products. Advertising materials can also be provided.



**REPUBLIC
SERVICES**



Garbage and Recycling Collection Services

Business Tax Receipt

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 - 954-83 1-4000
VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA: ALL SERVICE REFUSE REPUBLIC
Business Name: SERVICES OF FL LP
Owner Name: REPUBLIC SERVICES INC
Business Location: 751 NW 31 AVE
FT LAUDERDALE
Business Phone: 954-583-1830
Receipt #: 326-3550
Business Type: COURIER/TRANSPORT/DELIVERY/TOWING
(SOLID WASTE/RECYCLING/REMOVAL)
Business Opened: 09/27/2004
State/County/Cert/Reg:
Exemption Code:

Rooms	Seats	Employees	Machines	Professionals		
		275				
For Vending Business Only						
Number of Machines:			Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

REPUBLIC SERVICES INC
751 NW 31 AVE
FORT LAUDERDALE, FL 33311

Receipt #WWN-19-00197842
Paid 07/20/2020 150.00

2020 - 2021

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 - 954-83 1-4000
VALID OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021

DBA: ALL SERVICE REFUSE REPUBLIC
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Business Phone: 954-583-1830
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Business Type: COURIER/TRANSPORT/DELIVERY/TOWING
(SOLID WASTE/RECYCLING/REMOVAL)
Business Opened: 09/27/2004
State/County/Cert/Reg:
Exemption Code:

Rooms	Seats	Employees	Machines	Professionals		
		275				
Signature						
For Vending Business Only						
Number of Machines:			Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00

Receipt #WWN-19-00197842
Paid 07/20/2020 150.00

**NON-MANDATORY
BEST AND FINAL OFFER (BAFO) PACKAGE
FOR
RFP 2021-04 GARBAGE AND RECYCLING COLECTION SERVICES**

The undersigned Proposer offers and voluntarily submits the following Best and Final Offer (BAFO) pricing in response to the City of Margate's non-mandatory BAFO pricing request for the above referenced RFP. Proposer acknowledges that the BAFO opportunity is voluntary, yet binding, and is open to all original Proposers for RFP 2021-004. Further, Proposer acknowledges the opportunity presented by this BAFO to adjust any pricing submitted in their initial response to City's RFP 2021-004 or to make no price adjustments at all. A person, who has binding authority for the submitting firm, preferably the same individual that executed the original RFP submission, shall execute all BAFO submissions. If any Proposer elects not to participate in the BAFO opportunity or fails to submit a BAFO within the period and in the manner stipulated below, Proposer's initially submitted RFP 2021-004 pricing shall prevail and shall be final.

Submission Deadline/Methods:

Electronic – No later than **6:00 p.m. Monday, May 3, 2021** via email only to purchase@margatefl.com. If Proposer submits a BAFO electronically, Proposer is also required to submit the hard copy original of their electronically submitted BAFO no later than 6:00 p.m. Wednesday, May 5, 2021 to the person and location shown below.

Hard Copy Original – No later than **6:00 p.m. Monday, May 3, 2021** to the person and location shown below.

Submission Location Details:

City of Margate Purchasing Division
Attention: Spencer L. Shambray, CPPB, Purchasing Manager
5790 Margate Boulevard
Margate, FL 33063

Company Name: Republic Services of Florida, Limited Partnership

Submitter's Printed Name: Jean-Pierre Turgot- General Manager

Submitter's Signature: 

Date: 4/30/2021

Submitter's Initials: _____

Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following Cost Form table (Table 1) is for the Rates applicable to the Collection of Solid Waste from Residential Curbside Solid Waste Customers. The rates included in Table 1 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Stream.

TABLE 1 – RATES FOR RESIDENTIAL CURBSIDE COLLECTION OF SOLID WASTE		
	Without Separate Recycling Collection	With Separate Recycling Collection
<i>Solid Waste Collection (Carts –3.i.a.) Twice per week</i>		
Fees for Garbage Cart Capacity up to 130 Gallons		
Collection	\$ 17.95	\$ 11.72
Disposal	\$ 5.61	\$ 4.77
Additional Fees for Garbage Cart Capacity in Excess of 130 Gallons		
Collection	\$ 7.00	\$ 6.00
Disposal	\$ 5.61	\$ 4.77
<i>Solid Waste Collection (Carts 3.i.b.) Once per week</i>		
Fees for Garbage Cart Capacity up to 260 Gallons		
Collection	\$ 18.13	\$ 13.49
Disposal	\$ 5.61	\$ 4.77
Additional Fees for Garbage Cart Capacity in Excess of 260 Gallons		
Collection	\$ 7.00	\$ 6.00
Disposal	\$ 5.61	\$ 4.77


Submitter's Initials:



Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following Cost Form table (Table 2) is for the Rates applicable to the Collection of Bulk Waste, Yard Waste, and Commingled Waste from Residential Curbside Solid Waste Customers. The Rates included in Table 2 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 2 – RATES FOR RESIDENTIAL CURBSIDE COLLECTION OF BULK WASTE, YARD WASTE, AND COMMINGLED WASTE		
	Without Separate Recycling Collection	With Separate Recycling Collection
<i>Unlimited Commingled Waste Weekly Collection (3.iii.a.)</i>		
Collection	\$6.44	\$6.44
Disposal	\$2.69	\$2.69
<i>Limited Weekly Commingled Waste Collection (3.iii.b.)</i>		
Collection	\$6.44	\$6.44
Disposal	\$2.69	\$2.69
<i>Unlimited Twice Per Month Commingled Waste Collection (3.iii.c.)</i>		
Collection	\$3.07	\$3.07
Disposal	\$2.69	\$2.69

Submitter's Initials: 

Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following Cost Form table (Table 3) is for the Rates applicable to the Collection of Recyclable Materials from Residential Recycling Customers and Multifamily Recycling Customers. The Rates included in Table 3 are inclusive of all fees and costs for the Proposer to collect Recyclable Materials and the cost for the optional recycling rewards program.

TABLE 3 – RATES FOR RECYCLABLE MATERIALS COLLECTION		
<i>Curbside Residential Recycling</i>		
Collection	\$	4.24
Disposal/Processing	\$	0.84
<i>Multifamily Recycling (Carts)</i>		
Collection	\$	3.00
Disposal/Processing	\$	0.84
<i>Multifamily Recycling (Dumpster)</i>		
Collection	\$	15.61
Disposal/Processing	\$	2.71

Submitter's Initials: VPD

Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following Cost Form table (Table 4) is for the Rates applicable to the Collection of Solid Waste and Bulk Waste from Multifamily Solid Waste Customers. The Rates included in Table 4 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 4 – RATES FOR MULTIFAMILY SOLID WASTE COLLECTION		
(INCLUDES WEEKLY BULK)		
	Without Separate Recycling	With Separate Recycling
	Collection	Collection
<i>Carts</i>		
Collection	\$ 72.38	\$ 72.38
Disposal	\$ 9.58	\$ 9.08
<i>Dumpsters (Non-Compacted)</i>		
Collection	\$ 17.61	\$ 17.61
Disposal	\$ 3.26	\$ 2.71
<i>Dumpsters (Compacted)</i>		
Collection	\$ 17.61	\$ 17.61
Disposal	\$ 9.78	\$ 8.46
<i>Rolloffs</i>		
Delivery	\$ 250.00	\$ 250.00
Collection	\$ 635.00	\$ 635.00
Disposal	Based On Weight	Based On Weight

***** Price per ton Times weight
of Container**

Submitter's Initials: 

R5

**Cost Forms for RFP 2021-004
(continued)**

The following Cost Form table (Table 5) is for the Rates applicable to the Collection of Solid Waste and Bulk Waste from Multifamily Solid Waste Customers. The Rates included in Table 5 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 5 – RATES FOR MULTIFAMILY SOLID WASTE COLLECTION (INCLUDES TWICE PER MONTH BULK)		
	Without Separate Recycling Collection	With Separate Recycling Collection
<i>Carts</i>		
Collection	\$ 72.38	\$ 72.38
Disposal	\$ 9.58	\$ 9.08
<i>Dumpsters (Non-Compacted)</i>		
Collection	\$ 17.61	\$ 17.61
Disposal	\$ 3.26	\$ 2.71
<i>Dumpsters (Compacted)</i>		
Collection	\$ 17.61	\$ 17.61
Disposal	\$ 9.78	\$ 8.46
<i>Rolloffs</i>		
Delivery	\$ 250.00	\$ 250.00
Collection	\$ 635.00	\$ 635.00
Disposal	Based On Weight	Based On Weight

Submitter's Initials:

Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following Cost Form table (Table 6) is for the Rates applicable to the Collection of Solid Waste from Commercial Customers. The Rates included in Table 6 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 6 – RATES FOR COMMERCIAL SOLID WASTE COLLECTION			
	Without Separate Recycling		With Separate Recycling
	Collection		Collection
Carts			
Collection	\$	\$ 72.38	\$ 72.38
Disposal	\$	\$ 10.59	\$ 10.59
Dumpsters (Non-Compacted)			
Collection	\$	\$ 18.63	\$ 18.63
Disposal	\$	\$ 2.44	\$ 2.44
Dumpsters (Compacted)			
Collection	\$		
Disposal	\$	\$ 18.63	\$ 18.63
Rolloffs		\$ 7.32	\$ 7.32
Delivery	\$	\$ 250.00	\$ 250.00
Collection	\$	\$ 635.00	\$ 635.00
Disposal ***	Based On Weight		Based On Weight

***** Price per ton Times weight
of Container**


Submitter's Initials:



Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following cost proposal table (Table 7) is for the rates applicable to the additional services identified in the table. The rates included in Table 7 are inclusive of all fees and costs for the Proposer to provide the specified services including disposal (if applicable).

TABLE 7 – RATES FOR ADDITIONAL SERVICES		
	Without Separate Recycling	With Separate Recycling
	Collection	Collection
<i>Replacement or Additional Residential Garbage and Recycling Carts (One-time Fee)</i>		
35-Gallon Cart	\$ 55.00	\$ 55.00
65-Gallon Cart	\$ 60.00	\$ 60.00
95-Gallon Cart	\$ 65.00	\$ 65.00
Delivery Fee (if applicable)	\$ 50.00	\$ 50.00
<i>Supplemental Bulk Collections</i>		
Collection	\$ 20.00	\$ 20.00
Disposal	\$ 5.00	\$ 5.00
<i>Expedited Supplemental Collection</i>		
Collection	\$ 30.00	\$ 30.00
Disposal	\$ 5.00	\$ 5.00
<i>Wastewater Treatment Plant Containers for Wastewater Material</i>		
Disposal	\$ 15.76	\$ 15.76

Submitter's Initials: 

Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following cost proposal table (Table 8) is the generation factors that were used to calculate the disposal costs in Tables 1-2 and 4-7. The Proposer's generation factors shall be used throughout the term of the Agreement (including any renewals) unless otherwise agreed upon with the City. Proposers shall use the generation factors provided here along with the following current per ton disposal/processing rates to determine the disposal component of their Rates: Solid Waste - \$46.57, Yard Waste - \$37.05, and Bulk Waste - \$37.05.

TABLE 8 – GENERATION FACTORS		
	Without Separate Recycling Collection	With Separate Recycling Collection
<i>Residential Curbside Collection Services</i>		
Twice Per Week Cart Based Solid Waste Collection - 3.i.a. (Tons per Unit per Year)	1.45 Tons Per Unit Per Year	1.23 Tons Per Unit Per Year
Cart Based Solid Waste Collection - 3.i.a. – Excess Cart Capacity (Tons per Cart per Year)	.55 Tons Per Cart Per year	.55 Tons Per Cart Per year
Once Per Week Cart Based Solid Waste Collection - 3.i.b. (Tons per Unit per Year)	1.45 Tons Per Unit Per Year	1.23 Tons Per Unit Per Year
Cart Based Solid Waste Collection - 3.i.b. – Excess Cart Capacity (Tons per Cart per Year)	.55 Tons Per Cart Per Year	.55 Tons Per Cart Per Year
Unlimited Weekly Commingled Collection (Tons per Household per Year)	.74 Tons Per House Hold Per Year	.74 Tons Per House Hold Per Year
Limited Weekly Commingled Waste Collection (Tons per Household per Year)	.74 Tons Per House Hold Per Year	.74 Tons Per House Hold Per Year
Twice per Month Commingled Collection (Tons per Household per Year)	.71 Tons Per House Hold Per Year	.71 Tons Per House Hold Per Year
Recycling Collection (Tons per Household per Year)	N/A	.20 Tons Per House Hold Per Year
<i>Multifamily Collection Services</i>		
Carts (Tons per Cart per Year)	.75 Tons per cart per Year	.75 Tons per cart per Year
Dumpsters - Loose (Pounds per Yard per Collection)	113 Pounds Per Yard Per collection	90 Pounds Per Yard Per collection
Dumpsters – Compacted (Pounds per Yard per Collection)	270 Pounds Per Yard Per collection	270 Pounds Per Yard Per collection
Recycling Collection (Carts) (Tons per Unit per Year)	N/A	.11 Tons Per Cart Per Year
Recycling Collection (Dumpsters) (Pounds per Yard per Collection)	N/A	30 Pounds Per Yard Per collection
<i>Commercial Collection Services</i>		
Carts (Tons per Cart per Year)	.69 Tons per cart per year	.69 Tons per cart per year
Dumpsters – Loose (Pounds per Yard per Collection)	85 Pounds Per Yard Per collection	85 Pounds Per Yard Per collection
Dumpsters - Compacted (Pounds per Yard per Collection)	255 Pounds Per Yard Per collection	255 Pounds Per Yard Per collection

Submitter's Initials:



Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following cost proposal table (Table 9) is indicating the increase or decrease in Collection cost due to change(s) in Designated Facility(ies) based on the distance of the facility from City Hall:

Table 9 – Pricing Change Due to Change in Designated Facility(ies)	
	Percent Change in Collection Portion of Rates in Tables 1-8 Above
0 to 5 Miles from City Hall	0%
5-10 miles from City Hall	0%
20-30 miles from City Hall	20%
30-40 miles from City Hall	40%

Selected Proposer's rates provided on Tables 1-8 above represent travel of 10 to 20 miles from City Hall to the current Designated Facility.


Submitter's Initials:



Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following Cost Form table (Table 10) is for the Rates applicable to the Optional Drop-Off services. The Rates included in Table 10 are inclusive of all fees and costs for the Proposer to accept and dispose of said Waste Streams as described in the sections on the bottom of page 15 "Optional Bulk Waste Drop-Off" and "Optional Recycling Drop-Off".


TABLE 10 – RATES FOR OPTIONAL DROP-OFF SERVICES	
<i>Bulk Waste Drop-off</i>	
Location within City Limits	\$ 5,820.00
Location Outside of City Limits within 10 mi. of City Hall	\$ 6,020.00
<i>Recycling Drop-off</i>	
One service day without bulk waste drop-off co-location	\$ 3,200.00
One service day with bulk waste drop-off co-location	\$ 3,400.00

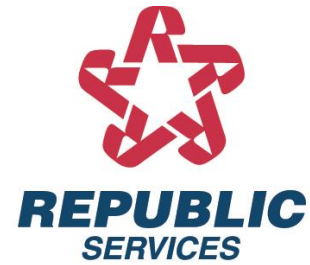
Submitter's Initials: 

Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following Cost Form table (Table 11) is for the Rates applicable to the Recycling Enforcement Program as described in Section ii. c. herein for the City of Margate Multifamily and Single Family Residential Curbside Customers. The Rates included in Table 11 are inclusive of all fees and costs for the Program as described in Section ii. c. herein.

TABLE 11 – OPTIONAL RECYCLING ENFORCEMENT PROGRAM	
<i>Recycling Enforcement Program</i>	
Curbside Customers	\$7 Per Unit / MO.
Multifamily Customers	\$7 Per Unit / MO.

Submitter's Initials: 



We'll handle it from here.™

Garbage and Recycling Collection Services

City of Margate

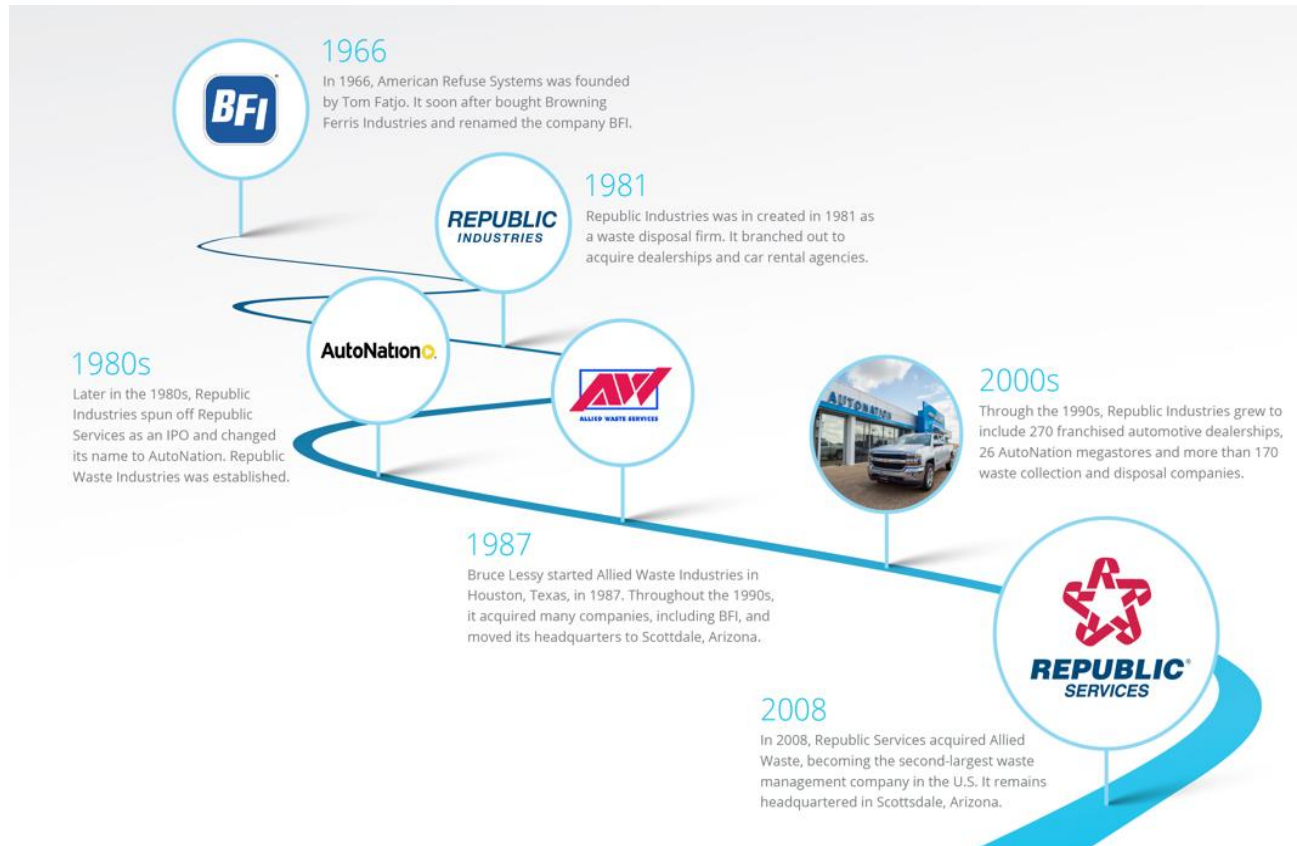


An Inside Look into Republic Services

- History of Republic Services
- Republic at a Glance
- National Recognition
- Team and Experience
- Supervisors Experience
- Collection Plan and Resources
- Available Resources
- Equipment Resources
- Proposed Fleet for Margate
- Proposed Personnel for Margate
- Transition Team Experience
- Routing Capabilities
- Detailed Transition Plan
- Republic Services App
- Customer Service Plan
- Samsara Camera Based Technology
- NPS Customer Satisfaction Survey
- Appendix

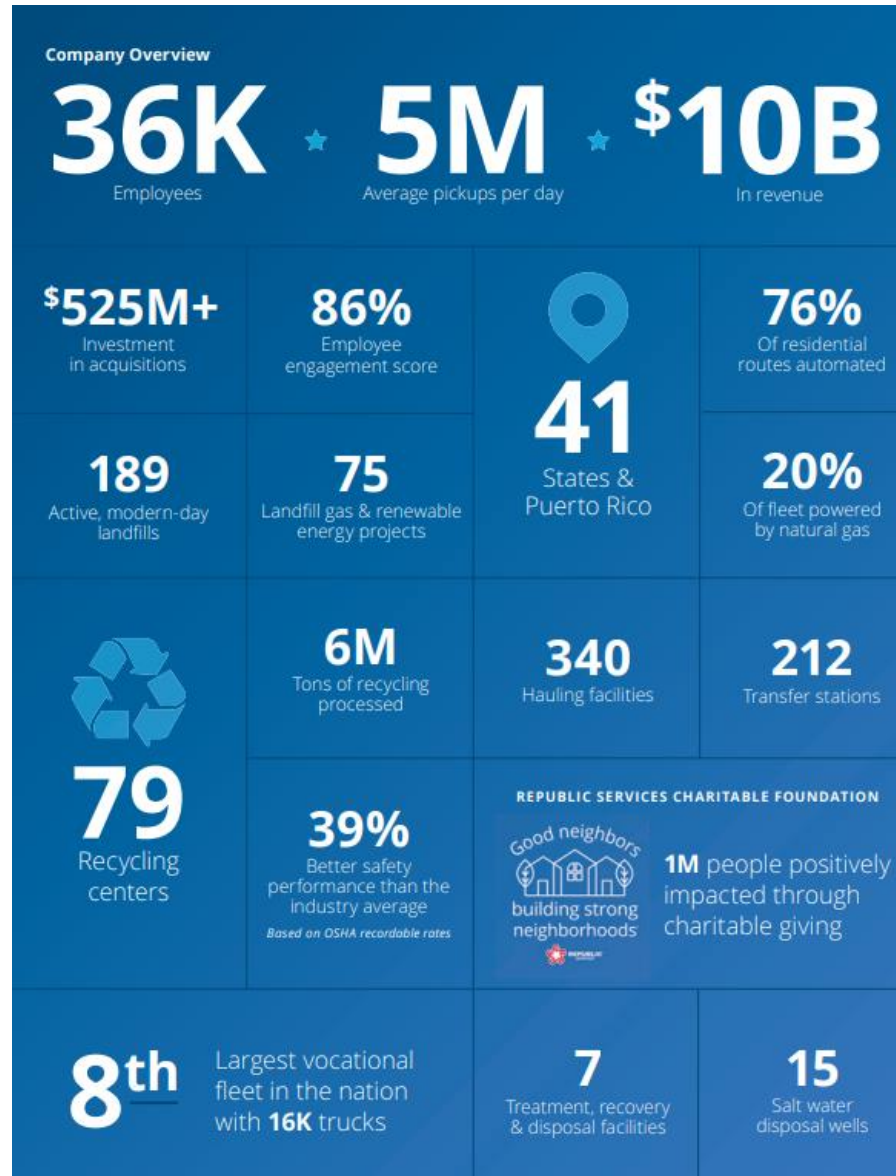


History of Republic Services



All Service Refuse Company Inc. began providing service to Broward County Municipalities in 1958. Its successor All Service Refuse Company, Inc. was merged into Republic Services of Florida, Limited Partnership in 2000.

Republic Services at Glance



National Recognition



Team and Experience- Republic Services

All service/Republic Services has been providing Solid Waste and Recycling services in Broward county since 1958;

Our local senior management staff has a combined 154 years of experience in the waste industry.

Jean Pierre Turgot- General Manager

6 years Republic and Industry

25 years in General management

Muriel Attilus Project/Operation Manager

9 years in the industry

20 years in the operations/ customer service management

Tim Martin- Maintenance/Facility Manager

7 years with Republic

22 years in the waste industry

Mike Rizopoulos- Finance Manager

17 years with Republic

19 years in the waste industry.

Joanne Stanley Manager of Municipal Services

15 years with Republic

26 Years in the Industry

Tracy Aubin- Human Resources

25 years with Republic Services

James Woods- Sales Manager

13 years with Republic Services

19 in the waste industry

Tom Kiernan- Operations MRF Manager

8 years with Republic

30 years in the waste industry



Supervisors Years of Experience

Operations Supervisors-Over 41 Years of combined waste industry experience.

- **Jermaine Preal – Operations Supervisor**
 - 14 Years with Republic Services
- **Melinda Illera-Gonzalez - Operations Supervisor**
 - 7 years with Republic Services
- **Hugo Martinez - Operations Supervisor**
 - 3 years with Republic Services
- **Aaron Robinson – Operations Supervisor**
 - 11 years with Republic Services
- **David Cari – Operations Supervisor –**
 - 1 year with Republic Services
- **Yakesha Manyou – Operations Supervisor**
 - 5 years with Republic Services
- **Anthony Baker – Operations Supervisor**
 - 6 months with Republic Services
- **Jeffrey Briggs – Operations Supervisor**
 - 4 months with Republic Services 5 years waste experience



Collection Plan and Resources

- Base of Operations
 - Republic Services' Facility sits on approximately 14 acres located on 31st Avenue between Sunrise Blvd and Sistrunk Blvd.
 - Maintenance shop has 15 repair bays
 - Container and cart maintenance utilizes 5 repair bays at the northwest end of the property
 - Compressed Natural Gas fueling station that allows 96 trucks to fuel nightly.
 - The actual administration building provides ample space for our operations that include, but not limited to dispatch, customer service, sales and billing departments.



Available Resources

- Republic Services in Broward County runs 75% of our fleet on Compressed Natural Gas, most of our trucks in Margate will run on CNG fuel.
- City of Margate Equipment Front Line vehicles(varies depending on what option the city choose)
 - 6-8 MSW/Recycle ASL Trucks, 1 Supervisor Pick-up Truck, 1 ASL Spare with no mixing of materials
- Fleet Equipment will be new after the initial rental period.
- Automation and Hydraulics-- The Fort Lauderdale Business unit dispatches approximately 90 trucks on 30,000 routes annually with over 27 million drive bys.



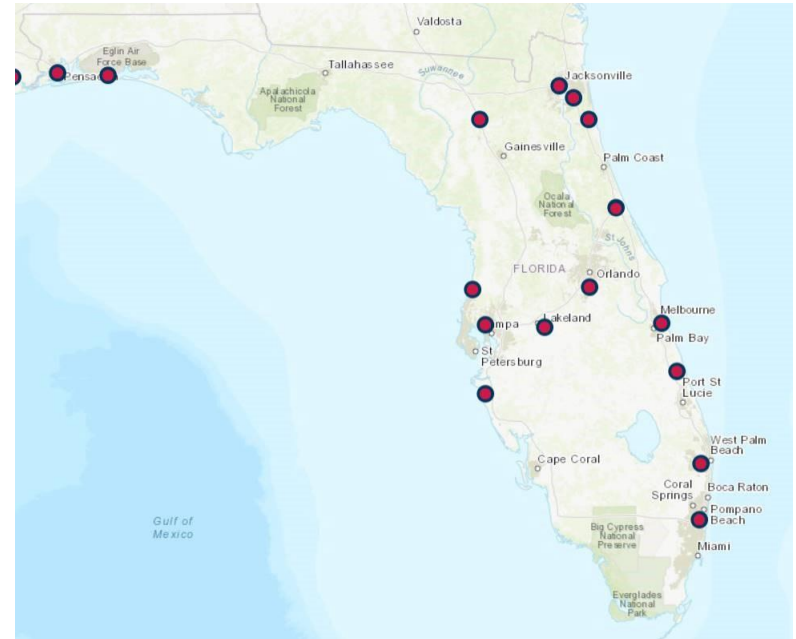
Equipment resources

- Fort Lauderdale Fleet

- 26 Commercial Front Load
- 21 Rear Load Trucks
- 47 Automated Side Loaders
- 16 Roll-Off Trucks
- 2 Container Delivery
- 3 Clam/Grapple Trucks
- 2 Sop Repair Vehicles

- Florida Fleet

- 794 Trucks
- Available Containers:
 - 4503 Small Containers
 - 1204 Large Containers



Proposed Fleet for Margate

- Equipment
 - Residential
 - Six - Automated Side Load trucks for Garbage and Recycling Collection with one spare
 - One - Rear Load truck for hard to service areas
 - Two - Grapple trucks for Bulk and Yard waste collection
 - One Pick up truck for a supervisor
 - Commercial and Industrial
 - One Front Load truck
 - One Industrial Roll off truck



Proposed Personnel for Margate

- Front Line Personnel
 - Operations Manager- Muriel Attilus
 - Dedicated Operations Supervisor for Margate
 - Residential
 - Six drivers
 - One helper
 - Commercial and Industrial
 - 2 drivers



Transition Team Experience

Joanne Stanley - Manager, Municipal Sales

Palm Bay 2020, Lantana 2013; Solid Waste Authority of Palm Beach, 2008, 2013, 2019; Royal Palm Beach 2007; Palm Springs 2008; Ocean Ridge 2010, Pembroke Park 2015

Jean Pierre Turgot - General Manager, Pembroke Park, 2015 Farris Recycling 2014, Fort Lauderdale Recycle 2016

Mike Rizopoulos - Finance Manager, Pembroke Park 2015, Farris Recycling 2014; Fort Lauderdale Recycle 2016;
Pembroke Pines 2013; Lauderhill 2015

Muriel Attilus - Operations Manager, Fort Lauderdale 2014, Pembroke Park 2015, Lauderhill 2015, Fort Lauderdale Recycle 2016

Tim Martin Maintenance Manager - Pembroke Pines 2013, Lauderhill 2015, Fort Lauderdale MSW 2014 and Recycle 2016

Jermaine Preal - Operation Supervisor, Miramar 2011, Tamarac 2011, North Lauderdale 2012, Pembroke Pines 2013, Fort Lauderdale MSW 2014, Pembroke Park 2015, Fort Lauderdale, 2016



Routing Capabilities

With the City's approval, Republic has the capability to revise and improve route structure through Republic GIS(geographic information system), Samara technology, and auditing process.

1. Route Bordering - centralize truck volume within the city.
2. Build flexibility to provide more efficient service.
3. Maximize load factor(break off points) and improve core zone density.
4. Control/manage route stems and dump time.

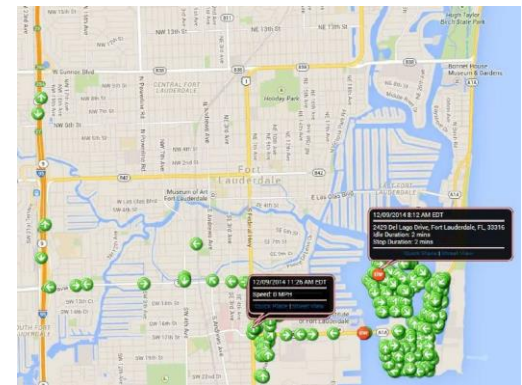
Communication to your Residents

Call blast capabilities if needed to all neighbors

Local facility at 751 NW 31st Avenue

Local management and supervisory contacts

Knowledge as to current system and procedures



Detailed Transition Plan

- Implementation Overview
 - Contract executed
 - Weekly meetings with City staff
 - Detailed implementation plan to the City
- Equipment and Procurement
 - Order new collection vehicles
 - Order rental trucks
 - Provide all necessary documentation with our trucks in service
- Collection Services
 - Submit route maps for the City's approval
 - Residential, garbage, recycle and
 - Bulk/yard waste collection
 - Commercial

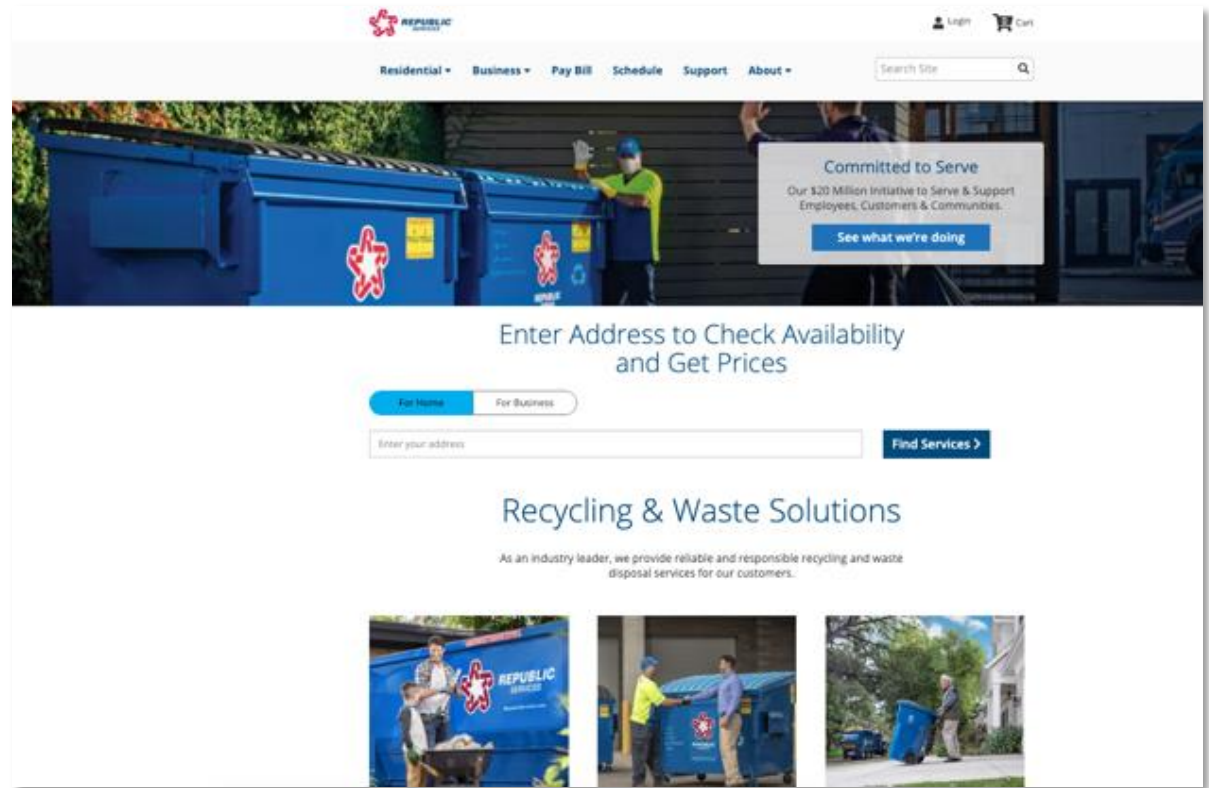
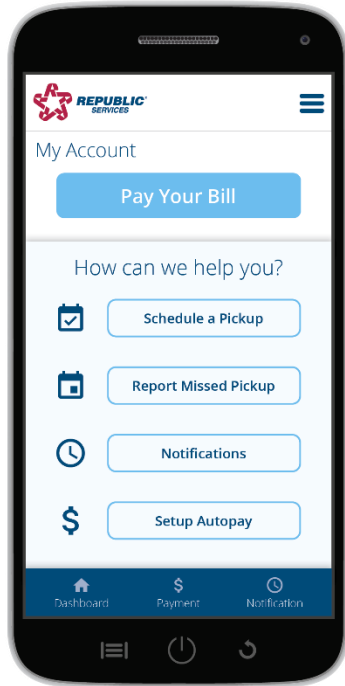


Detailed Transition Plan

- Cart and Container Delivery
 - Order Commercial containers
 - Order Roll off containers
 - Order 95-gallon carts for new residents and replacement
- Employees
 - Open requisition for supervisor
 - Open requisition for 8 drivers
 - Hire and training of drivers
- Customer Resource Center
 - Kick off meeting
 - KMT tool
 - Training(see appendix)
- Customer Notifications
 - Communication – Public Outreach
 - Draft annual Brochure
 - Notify Commercial customers
 - Develop a post card if the are day changes
 - Call blast to residents
 - Digital Options



Republic Services App



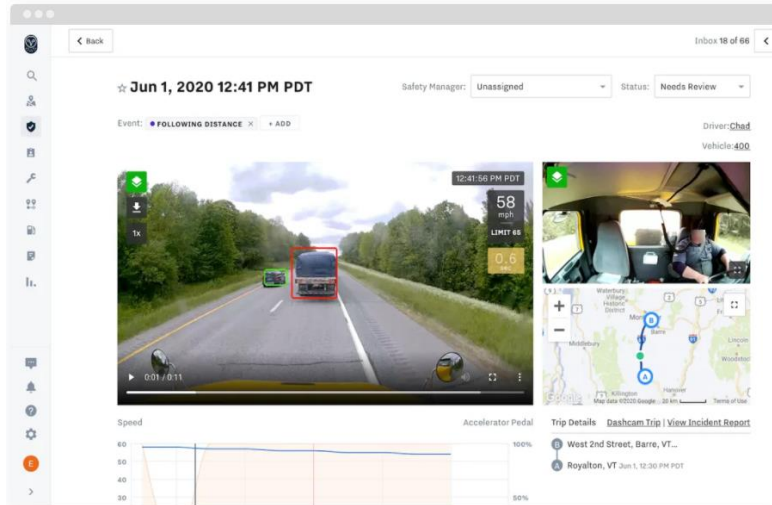
Republic Services National Customer Resource Centers

- One call resolution
- Three fully staffed, US-based, national call centers
- Powerful, integrated technology, enabling you to talk to a real person
- Extended hours 7:00 AM to 7:00 PM Monday thru Friday 8:00 AM to 2:00PM
- Web based applications for 24/7 access
- Net Promoter Score(Surveys our customers nationwide)



Samsara Camera Based Technology

Benefits



Coach drivers in real-time with preventative in-cab alerts

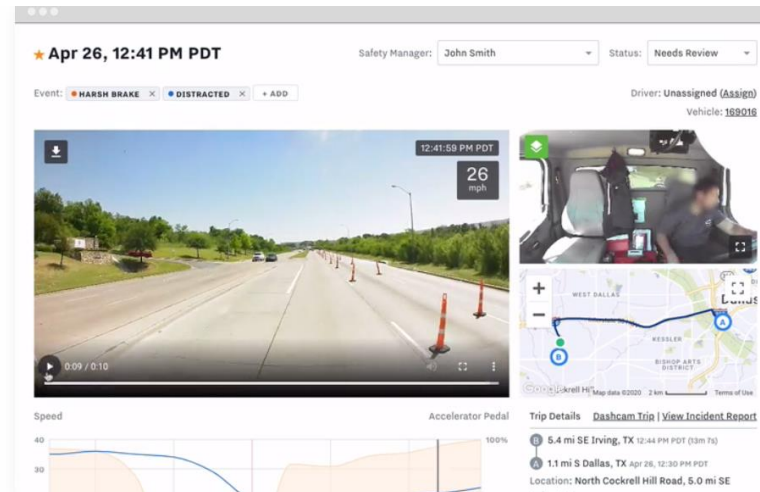
Improve driver behavior with a combination of in-cab voice alerts, driver rankings, and HD video-based coaching tools. The Samsara touchscreen driver app applies elements of game design to promote safer behavior and enable rewards-based safety programs.

[LEARN MORE ABOUT SAFETY](#)

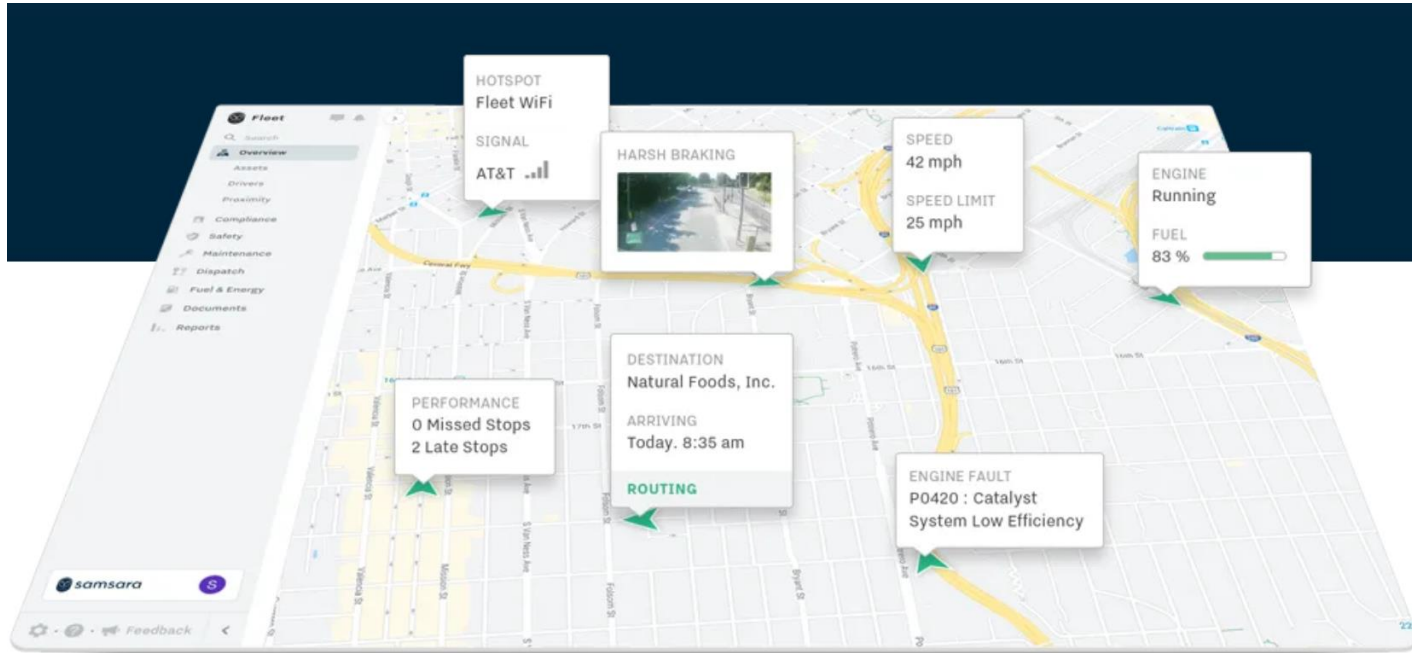
Gain visibility into critical events

Instantly review collisions, near-misses, and distracted driving events with full HD 1080p footage that is automatically uploaded to the cloud. Using a g-sensor and advanced AI, Samsara detects critical events, alerts drivers in real-time, and sends event details to admins.

[LEARN MORE ABOUT SAFETY](#)



Samsara Camera Based Technology



Equipment tracking

Get real-time GPS, remote access to engine diagnostics, and insights from automated reports for everything from unpowered assets to construction equipment.

BENEFITS

- Save time locating equipment
- Prevent unauthorized use
- Reduce technician response times

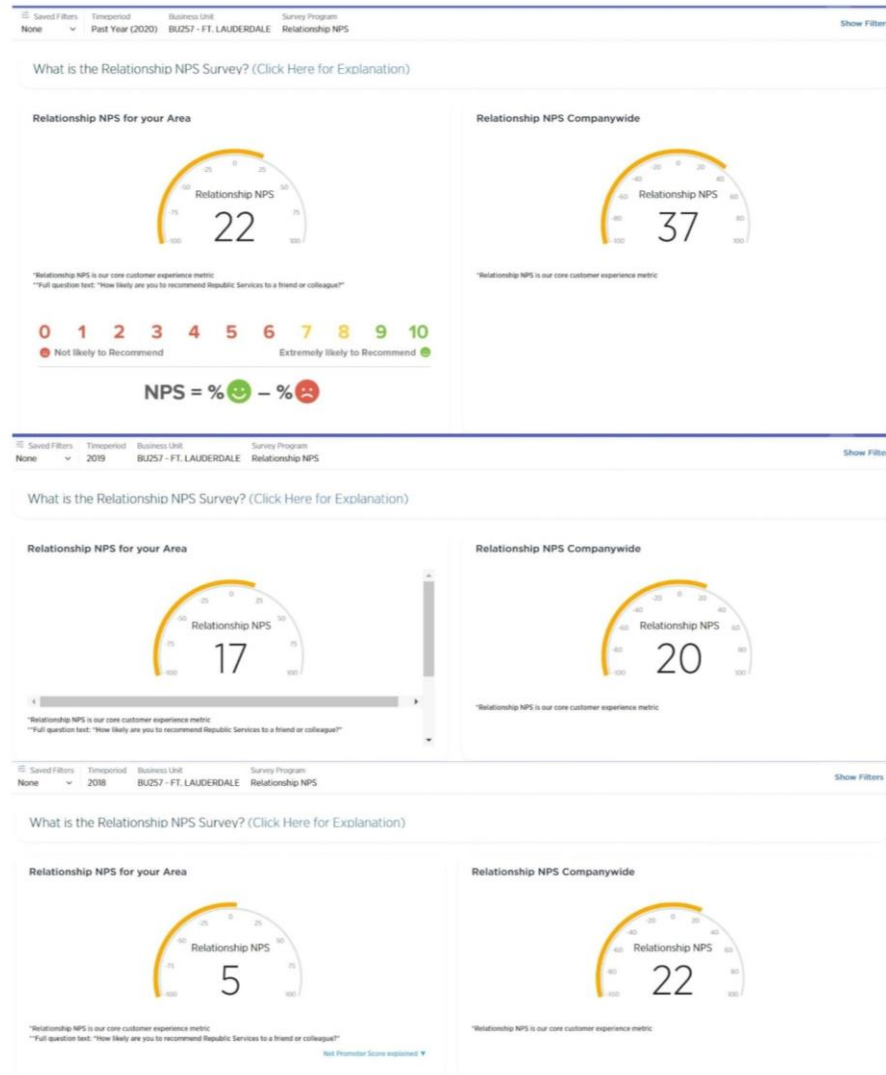


EQUIPMENT TRACKING



NPS Customer Satisfaction Surveys

Ft. Lauderdale Division
2018-2020



REPUBLIC
SERVICES

City of Margate Proposed Questions

Questions for All Proposers

1. Please describe how your collection plan and company resources would provide the high quality service that City is seeking.
2. Please describe your approach to the hauler transition in more detail including what processes/procedures you will put in place to minimize disruption in service and expediently respond to any situations that may arise. Include in your answer an explanation of something that could have been handled better in a recent municipal transition and how you would change the process for Margate.
3. How do you plan to handle a higher than usual call volume at the initiation of the agreement?
4. How will commercial and multifamily MSW carts be serviced separately from curbside residential MSW?
5. How will multifamily bulk waste be serviced separately from curbside residential bulk?
6. Please describe your web- or app-based complaint/request system in more detail. Please include the level of access the City will have to the system and whether or not residents able to track the status of their complaints and requests?
7. Please describe your on-board camera and GPS system in more detail including whether it can provide service verification and provide video or photos of a setout (or lack of a setout) at a particular address. Please also describe the City's level of access to the data from this system.
8. Is your firm willing to have a point person dedicated exclusively to the City of Margate? If not, why not? If the point person will also serve other clients, what would be their workload and level of commitment for clients other than the City of Margate?
9. Assuming final award at the June 16th City Commission meeting (2nd reading), do you believe an October 1st start date is feasible or is additional time needed? If additional time is needed, how much?
10. Related to the previous question, please elaborate on your ability to procure trucks in time for the start date based on the current supply chain (computer chips for manufacturing, etc.) and COVID environment.



City of Margate Republic Questions

1. What is the transition experience of the local team that would be handling the transition?
2. If your firm were to be awarded the contract, would we have access to and be able to get a copy of any satisfaction surveys issued to and received back from Margate customers?
3. Draft agreement calls for call center being open 8:00 a.m. to 7:00 p.m. Mon-Fri and 8:00 a.m. to 2:00 p.m. Sat. Your proposal states that call center would be open only Mon-Fri 7:30 a.m. to 5:00 p.m. (pg. 32). The reasoning behind those hours of operation is addressed in your proposal but we would like you to please explain how Republic would still be able to provide adequate service with the proposed shorter hours/days.
4. Please clarify your response on Form 18, Table 9. Does this mean that prices would increase for a facility that is closer in distance than the current Designated Facility (Wheelabrator)?
5. Please clarify your response on Form 18, Table 11. The table as provided in the RFP is the cost per unit per month however that verbiage is not on the form in your response. What do the prices on this form represent?



Appendix



Sample Transition Timeline

PROJECT NAME:	City of Margate	Status Key
REPORT DATE:	Sample	On Plan, on track, off track, in jeopardy
OVERALL PROJECT STATUS (G, Y, R, C):	G	Off track, mitigation strategy action plan in place
PROJECT Goal	Transition Plan City of Margate	On Track
		Complete

Sample Transition Plan City of Margate

Action Plan Snapshot								
Mile-stone #	Description	Target Start Date	Target Completion Date	Owner	Estimated/ Actual Date	% Complete	Status	Notes
1	Implementation Overview			Jean-Pierre Turgot				
1.1	Contract executed	5/1/2021	5/1/2021				G	
1.2	Transition kick off meeting with City staff and Republic Services	5/1/2021	5/1/2021				G	
1.3	Weekly meetings with City staff	On going	On going				G	
1.4	Detailed Implementation Plan due to City of Margate	6/15/2021	7/1/2021				G	
1.5	Contract start date	10/1/2021	10/1/2021				G	
2	Equipment and Procurement			Tim Martin				
2.1	Order new collection vehicles	5/2/2021	5/2/2021				G	
2.2	Identified new diverted equipment for Margate	6/1/2020	6.15.2020				G	
2.3	Review vehicle specs with vendor	6/1/2021	6/15/2021				G	
2.4	RFP for rental equipment	5/15/2021	6/1/2021				G	
2.5	Receive and inspect new collection vehicles and rental trucks including: licensed, registered, insured and tagged	9/1/2021	9/15/2021				G	
2.6	Place rentals and new trucks into service	9/20/2021	9/20/2021				G	
2.7	Order carts for multiple container residents	6/1/2021	6/15/2021				G	
3	Collection Services			Muriel Attilus				
3.1	Complete residential route maps for city approval	6/15/2021	7/1/2021				G	
3.2	Conduct audits and route surveys (Commercial & Multi-family)	8/1/2021	8/31/2021				G	
3.3	Obtain gate codes	9/1/2021	9/15/2021				G	
4	Cart and Container Delivery			Muriel Attilus				
4.1	Coordinate schedule with existing contractor commercial containers(If applicable)	8/1/2021	8/30/2021				G	
5	Employees			Muriel Attilus				
5.1	Initial hiring steps	6/15/2021	7/15/2021				G	
5.2	Confirm all new hires	7/30/2021	8/15/2021				G	
5.4	Safety and onboarding training	9/1/2021	9/15/2021				G	
5.5	Behind the wheel instruction training	9/15/2021	9/30/2021				G	
5.6	Route familiarity	9/15/2021	9/30/2021				G	
6	Customer Resource Center			Joanne Stanley				
6.1	Initial meeting with CRC staff	7/1/2021	7/15/2021				G	
6.2	Provide Knowledge Management Tools (KMT)	8/1/2021	8/15/2021				G	
6.3	Train CRC representatives on Margate specifics	9/1/2021	9/15/2021				G	
6.4	Customer Service Begins	10/1/2020	10/1/2020				G	
7	Customer Notification			Joanne Stanley				
7.1	Media release to introduce Republic Services and FAQ	9/1/2021	9/15/2021				G	
7.2	Contact Commercial and Industrial customers to confirm size and frequency	8/1/2021	9/15/2021				G	
7.3	Draft informational brochure to the City	7/1/2021	7/15/2021				G	
7.6	Draft service days and set out procedures post card	8/1/2021	8/15/2021				G	

Accomplishments Since Last Report

Upcoming Major Activities

Constraints & Risks

Mile-stone #	Description	Owner	Priority	Due Date	Status

Customer Resource Center

CRC TRAINING FOR MUNIS – OVERVIEW



SAMSARA

1. Key Features Safety Dual facing Camera

- a. Embedded artificial intelligence
- b. Wide angle lens dual facing camera
 - i. Front Facing Camera – field view of 121 degrees, 1080p resolution, 30 frames per second, low light HDR to optimize for bright and low-light conditions
 - ii. Driver Facing Camera- field view of 177 degrees, 720p resolution, 30 frames per second, low light Infrared LED for unlit nighttime in-cab video
- c. Built-in audio speaker
 - i. Voice coaching
 - ii. Audio capture
- d. Recordings
 - i. Harsh event recording
 - ii. Periodic images- still images captured every few minutes while vehicle is in motion
 - iii. Panic button-allows drivers to automatically send alerts and upload footage during emergencies
- e. Data transfer and logging
 - i. On-demand upload
 - ii. Automatically uploads videos to cloud
- f. Mounting and power
 - i. Plug and play installation

2. Key Features Vehicle Gateway Telematics Data

- a. GPS Tracking
- b. Engine diagnostics
- c. Fuel efficiency
- d. Driver productivity
- e. 4G LTE cellular connectivity

3. Real-time AI Detection

- a. In-Cab Audio Alerting
 - i. Distracted Driving
 - ii. Following Distance
 - iii. Forward Collision Warning
 - iv. Harsh Brake
 - v. Harsh Acceleration
- b. Additional Driver behavior events
 - i. Harsh turn
 - ii. Rolling Stops

4. Web Application/Portal Environment

- a. Overview



- i. Map overview
- ii. Asset tracking-last location, status, fuel level, location
- iii. Drivers-name, driving status, vehicle, location
- iv. Proximity
 - 1. Search for assets near an address from 100-500 meters up to 90 days back
- b. Safety
 - i. Safety dashboard-safety score, risk factors, performance by driver or vehicle
 - ii. Safety inbox-all clips from harsh events
 - iii. Coaching-list of videos assigned to coaches to view
 - iv. Dash cam-visual view of all driver facing and road facing cameras
 - v. Video retrieval-pull video footage up to 30 days back from any truck that is on. 1 min full footage, 5-40 min hyper lapse
 - vi. Driver assignment-matching driver faces to names for AI learning
- c. Compliance
 - i. Compliance dashboard-HOS violations
- d. Maintenance
 - i. Maintenance status-asset and listed faults, engine hours, odometer, check engine light, battery voltage
- e. Fuel and Energy
 - i. Efficiency benchmarks- vehicle, efficiency, fuel used, distance, carbon emissions, cost, engine run time, PTO use, idle time
 - ii. Driver efficiency report
- f. Reports
 - i. Asset reports, activity reports, safety reports

5. Installation

- a. Dual-facing camera
 - i. Connects to Samsara's VG-series gateways via accessory port for power and connectivity
 - ii. Mounts on inside of windshield with heavy-duty acrylic foam tape
- b. Vehicle gateway
 - i. Diagnostic interface
 - 1. J1962/OBD-II
 - 2. J1939 (type 1 and 2)
 - 3. J1708 (non-diagnostic, power only)
 - ii. Auxiliary inputs
 - 1. 2 × digital inputs monitor specialized equipment
 - 2. 1 × digital output, reserved for future use via software update

6. Additional Information

- a. <https://www.samsara.com/products/models/cm32>
- b. <https://www.samsara.com/products/models/vg34>

7. Key Features

- a. Embedded artificial Intelligence
- b. GPS, IMU and camera sensors
- c. 288 degrees of high-quality video
- d. LET connectivity
- e. Over the air system updates

8. Real-time AI Detection

- a. 3-tiered alerting – Mild, medium, and severe in cab audio alerting based on severity. As the undesired behavior continues, the severity of alert increases.
- b. In-Cab Audio Alerting
 - i. Distracted Driving –
 - 1. looking down, left, right, or up. Cap
 - 2. Three progressive audio alerts at 2.5, 4, and 5.5 seconds of detected driver distraction
 - ii. Drowsy
 - iii. Speeding
 - iv. Following distance
 - v. Forward Collision Warning
- c. Additional Driver behavior events
 - i. Cell phone use
 - ii. Smoking
 - iii. No seat belt

9. Driver initiated event recording

- a. Additional in-vehicle hardware for drivers to upload video directly from the cab
 - i. Press 1 time to upload 30 seconds of video (starting 20 seconds before press)
 - ii. Press 3 times to upload 60 seconds of video (starting 20 seconds before press) and notify fleet manager

10. Incident detection and notifications

- a. Detect high and low impact collisions automatically
- b. Email and/or SMS notification when incident is detected with vehicle name, location and time

11. Vehicle Movement

- a. Cornering, vehicle speed, braking and acceleration
- b. GPS sensor, IMU sensor

12. Web Application

- a. Trip history
 - i. Locate vehicles
 - ii. See where high-risk events occurred
 - iii. Request video evidence of events from the last 100 hours of vehicle drive time
- b. Proprietary VERA Score –



- i. Personalized feedback which can be provided to drivers based on their driving performance. Allowing fleet managers to gain access to a complete picture of how each of their drivers are performing.
 - ii. Attentive and smooth driving scores by day, week, or month
 - iii. Can be provided to drivers via Nauto mobile app
- c. Videos of high-risk events
- d. Automated driver recognition –
 - i. AI assisted driver assignment to trips and events
- e. Driver report and scorecard based on feedback from their driving behavior
- f. Device Health Dashboard –
 - i. Device management dashboard with installation, location, and status insights, including potential offline, loose, or obstructed devices to enable troubleshooting
- g. Safety and Trip Reports
 - i. Exportable report by driver or vehicle, including safety scores, high-risk and policy violation event counts and rates, and trip activity
- h. Insights Dashboard
 - i. Daily dashboard to quickly assess and address key safety, coaching, and device insights

13.Installation

- a. Installation can be through the JBus or 3 wire approach to ground in the cab

14.Additional Info

- a. <https://www.nauto.com/resources>