



# Margate Police Department

ACCREDITED LAW ENFORCEMENT AGENCY



## MEMORANDUM

TO: Michael Palma, Chief of Police

FROM: Alain Banatte, Major *AB*

DATE: April 16, 2025

**SUBJECT: Purchase of equipment utilizing CRA funds**

This memorandum seeks approval to allocate Community Redevelopment Agency (CRA) funds for the purchase of surveillance equipment, traffic cones and message boards to enhance safety and security within our community redevelopment area.

The CRA's mission includes fostering community revitalization and ensuring safe, secure, and thriving neighborhoods. A critical component of achieving this mission is addressing public safety concerns, which have been highlighted as a priority by residents and businesses. Surveillance equipment, including high-resolution cameras, monitoring systems, and automated license plate readers (LPR), can play a pivotal role in deterring crime, gathering evidence, and improving the overall perception of safety in the community. Six additional Flock LPR cameras would be installed within the CRA limits. It should be noted that the cost for the cameras would include an initial fee of \$6,500.00 and a reoccurring cost of \$18,000.00. A mobile surveillance trailer would allow deployment of surveillance cameras to different areas depending on the crime trends.

Community Policing innovations will improve vehicular traffic into the area. Several traffic control devices are needed to allow an efficient ingress and egress. Message boards and traffic cones allow officers to direct traffic in a safe and orderly manner. A trailer to transport these items is also needed.

The estimated cost for all the equipment is **\$174,140.84**. A breakdown of costs and quotes is attached for review. The proposed equipment includes:

- Wanco Integrator Surveillance Trailer- \$58,262.89
- Wanco Police Package 5-Color Message Board with Hydraulic lift and - \$45,400.00
- Wanco Police Package Mini Matrix Message Board with Hydraulic Lift- \$25,085.00
- Suncoast Heavy Duty Trailer- \$11,250.00
- Flock License Plate Reader Cameras- \$25,800.00
- Orange Traffic Cones- \$6,742.95
- Radar Option for Message Board- \$1,600.00

*Rec on 04/21/25 - chd [signature]*  
5790 Margate Boulevard, Margate, FL 33063 • Phone: (954) 972-7111 • Fax: (954) 935-5476

www.margatefl.com • mpd@margatefl.com

*TOT City Manager for consideration.*

**Account name: 10154397**

CITY OF MARGATE  
POLICE DEPT  
5790 MARGATE BLVD  
MARGATE FL 33063-3614

**SHIP-TO**

CITY OF MARGATE  
POLICE DEPT  
5790 MARGATE BLVD  
MARGATE FL 33063-3614

**Quotation**

**Quotation Number :** [0228309151](#)  
**Document Date :** 26-MAR-2025  
**PO Number :**  
**PO Release :** VETTED SECURITY Q11794-5  
**Sales Rep :** Ricardo Pryor  
**Email :** [RICARDO.PRYOR@INSIGHT.COM](mailto:RICARDO.PRYOR@INSIGHT.COM)  
**Phone :** +14804096992  
**Sales Rep 2 :** Margery Murphy  
**Email :** [MARGERY.MURPHY@INSIGHT.COM](mailto:MARGERY.MURPHY@INSIGHT.COM)  
**Phone :** +19374159418

**We deliver according to the following terms:**

**Payment Terms :** Net 30 days  
**Ship Via :** Electronic Delivery  
**Terms of Delivery :** FOB DESTINATION  
**Currency :** USD

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">Q11794-COMP</a>	VETTED SECUIRITY SOLUTIONS HARDWARE AND SOFTWARE SERVICES Coverage Dates: 26-MAR-2025 - 26-APR-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 64916.99 Discount: 10.250%  See Bill of Materials attached for included products	1	58,262.89	58,262.89
Product Subtotal				58,262.89
TAX				0.00
Total				58,262.89

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Ricardo Pryor  
+14804096992  
[RICARDO.PRYOR@INSIGHT.COM](mailto:RICARDO.PRYOR@INSIGHT.COM)  
Fax 4807607266

Margery Murphy  
+19374159418  
[MARGERY.MURPHY@INSIGHT.COM](mailto:MARGERY.MURPHY@INSIGHT.COM)

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.



Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you are purchasing under an Insight Public Sector, Inc. contract vehicle, in which case, that agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

**SOFTWARE AND CLOUD SERVICES PURCHASES:** If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.

Tariffs imposed by the United States government on technology-related products may lead to cost increases for manufacturers and suppliers, who then pass these increases on to partners like Insight. Additionally, supply constraints, production delays, component shortages, and logistical pressures have contributed to cost increases and product shipment delays from manufacturers and suppliers. Insight is actively engaged with its suppliers and partners to address these challenges. While we strive to honor initial price proposals and quotes, the fluid nature of the impact on manufacturer and supplier costs and product availability due to tariffs and supply disruptions could require a requote, subject to the contract terms if the purchase is being made under an Insight Public Sector, Inc. contract vehicle, before finalizing any subsequent or impacted proposals, quotes, and orders.

<https://www.insight.com/terms-and-policies>



## Vetted Security Solutions

4185 35th St N  
Saint Petersburg, FL 33714  
Office Phone: (727) 440-3245

### BILL OF MATERIALS

QTY	PART #	DESCRIPTION
1.00	VSS-SURV-TRL-800W	<p>The Vetted Standard Surveillance Trailer features a dedicated enclosure for customer-mounted electronics, providing flexibility for custom integrations and expanded functionality. With an upgraded 800W solar panel, these trailers added solar and available space for equipment leaves consideration for customer added devices.</p> <p>Includes: 800W Solar TechAlert Appliance 4x 12VDC 200Ah AGM Batteries in a 24VDC System 400Ah Total Larger NEMA box 24"W x 32"H x 12"D with filtered cooling fan 24' winch mast system, hand-operated Supports up to 4 cameras (4) 1.5" NPT camera adapters 4G Sierra Wireless Router / Modem</p> <p>Not Included: Cameras NVR</p> <p>Compatible with TechAlert monitoring software, sold separately</p>
1.00	WCTS-30FT-TWR	Vertical 30 foot (9.1m) telescoping tower with electric power winch
1.00	WCTS-BLUE-LGT	Blue flashing presence beacon (On/Off Switch)
1.00	360-W-30	Ava cloud-native camera - 360 White. 12MP resolution. 30 days retention. AI-powered, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Aware license.
1.00	ACQ-PEN-HEA	Pendant head
1.00	32C-H5A-4MH-30	8MP, 30 Day, Alta, 4 head H5A Multisensor Camera; up to 10 year warranty with an active Aware license
1.00	H5AMH-AD-PEND1	Outdoor pendant mount adapter, must order one of WLMT-1001 or NPTA-1001 and one of H5AMH-DO-COVR1 or H5AMHDO-COVR1-SMOKE.
1.00	H5AMH-DO-COVR1	Dome bubble and cover; for outdoor surface mount or pendant mount; clear. For use with the Avigilon H5A Multisensor
1.00	NPTA-1001	1.5 inch NPT Adapter for Large Pendant Mount Camera
1.00	H4AMH-AD-IRIL1	Optional IR illuminator ring; up to 30m (100ft); for use with H4AMH-DO-COVR1.
1.00	ACC-SPEAKER-2	IP Horn Speaker that integrates with ACC.
1.00	SE0415	Pelco Flat Plate
1.00	SE-0309-02.13	Threaded Nipple
2.00	AWA-CLD-5Y	Alta Video Subscription, per camera, including 30 days cloud storage, 5 years

## Terms & Conditions

1. This Quote does not include anything outside the above-stated bill of materials.
2. Complete system includes 1-year parts/labor warranty, extended warranty options may be available. Warranty shall not apply to any Vetted product that must be replaced because of normal wear, that has been subject to alteration, misuse, negligence, accident or collision, natural disaster or acts of nature, that has been damaged due to shipping, transport or handling, fuel or any other fluid contamination or degradation, that has failed due to misapplication or use of the product in a manner inconsistent with such product's design or intended purpose, or that has been subject to any other act, or that has been repaired or altered outside of Vetted's factory unless authorized by Vetted personnel in writing, omission or circumstance beyond Vetted's reasonable control, or that has been repaired or altered outside of Vetted's factory unless authorized by Vetted personnel in writing. Vetted makes no warranties with respect to other component parts or accessories not manufactured by Vetted, same being subject only to such warranties, if any, as may be made by their respective manufacturers. Vetted does warrant that it will put forth a reasonable effort on behalf of the original users of its products to assure that such manufacturers' warranties are satisfactorily performed. Use on any Vetted product of replacement parts other than Vetted-certified replacement parts purchased through Vetted or an authorized Vetted distributor shall void this warranty.
3. The expected lead time for hardware and installation is 30-60 days.
4. Connectivity is assumed Cellular on department supplied cell card to the MDC for real-time connectivity to LEARN database.
5. CLK fees are shown for budget purposes only.
6. For all Investigative Data Platforms & Intelligence Lead Policing Commercial Data subscriptions fees increase annually by 4% each year.
7. Hardware, software, installation materials, and services will be invoiced at the time of delivery. A signed proof of delivery form will be provided.





5870 Tennyson St, Arvada, CO 80003  
Phone 303-427-5700 | [www.wanco.com](http://www.wanco.com)

# Quote

Tim Paulino  
For assistance please call or email  
+14702339831 | [tim.paulino@wanco.com](mailto:tim.paulino@wanco.com)

<b>Shipping Instructions</b>	<b>Lead Time</b>	3-4 Weeks ARO	<b>Quote #</b>	SQ182869767
Client MUST have loading dock or forklift with 8' forks in order to offload equipment.	<b>Terms</b>	Net 30	<b>Date</b>	04/10/2025
			<b>Expiration</b>	05/10/2025

<b>Customer Information</b>	<b>Ship To Information</b>
Margate Police Department Drew Germann <a href="mailto:dgermann@margatefl.com">dgermann@margatefl.com</a>	Margate Police Department 5790 Margate Blvd Pompano Beach, Florida 33063-3680

<b>Notes</b>
Freight cost TBD if zero.

Part #	Description	Qty	Price	Total
<b>WVTM-5C</b>	Wanco 5-Color Message Board with Hydraulic Lift (Display Size: 59in x 104in)  Five-color full-matrix display - 15 LEDs per pixel, 3 per color: amber, white, red, green, blue - 12in default font size, variable font sizes - 260-watt solar charging - Three 12V 4D AGM batteries, 600 Ah total capacity - 45 amp charger - Security Battery Box - Telescoping hydraulic tower with 360-degree rotation - Color LCD Touch-screen controller with continuous message preview - Computer software for designing messages and graphics - Orange powder-coat finish - 2in Ball hitch - Removable draw bar - High Density Polyethylene Fenders	1	<b>\$43,000.00</b>	<b>\$43,000.00</b>
<i>Other (Upgrade)</i>	<i>PD Package: Custom Color (paint sample match required), Corrosion resistance package, stainless steel hardware, axle bar lock</i>	1	<b>\$1,500.00</b>	<b>\$1,500.00</b>

Product Subtotal	\$43,000.00
Options Subtotal	\$1,500.00
Sales Tax	\$0.00
Freight	\$900.00
Total	\$45,400.00

To ensure prompt processing of your accepted quotation, please sign below and return this form to [quote@wanco.com](mailto:quote@wanco.com)

Print Name:

Date:

Signature:

PO #:

Please add any applicable sales tax. All terms are based on approved credit.

For equipment shipping from the factory, the shipping address must have a forklift and forklift operator, or loading dock. Additional fees may apply if location cannot unload equipment. Dealer to perform safety check on all equipment upon delivery, which may include tire inflation, drawbar connection, and connecting tail lights. Equipment will ship on open flatbed commercial truck and may need to be washed on arrival.

Dealer is responsible for registration filing and fees if required by local jurisdiction. Wanco will mail certificates of origin to the billing location upon shipment of equipment.

All products sold with Fleet Manager access may require additional data subscription. Fleet Manager is owned and maintained by Wanco and therefore all data collected and residing in Fleet Manager is property of Wanco. Wanco reserves the right to use data as needed.

For equipment warranty information, visit: <https://www.wanco.com/support/warranty-policy/>

**Thank you for choosing Wanco!**



5870 Tennyson St, Arvada, CO 80003  
Phone 303-427-5700 | [www.wanco.com](http://www.wanco.com)

# Quote

Tim Paulino  
For assistance please call or email  
+14702339831 | [tim.paulino@wanco.com](mailto:tim.paulino@wanco.com)

<b>Shipping Instructions</b>	<b>Lead Time</b>	3-4 Weeks ARO	<b>Quote #</b>	SQ182869829
Client MUST have loading dock or forklift with 8' forks in order to offload equipment.	<b>Terms</b>	Net 30	<b>Date</b>	4/8/2025
			<b>Expiration</b>	5/8/2025

<b>Customer Information</b>	<b>Ship To Information</b>
Margate Police Department Drew Germann <a href="mailto:dgermann@margatefl.com">dgermann@margatefl.com</a>	Margate Police Department 5790 Margate Blvd Pompano Beach, Florida 33063-3680

<b>Notes</b>
Freight cost TBD if zero.

Part #	Description	Qty	Price	Total
<b>WVTM(A)</b>	Wanco Mini Matrix Message Board with Hydraulic Lift (Display Size: 55in x 96in)  Full matrix display - 12in default font size, variable font sizes, full range of MUTCD graphics - One 100-watt solar panel - Four 6 volt Deep Cycle batteries, 400 Ah total capacity - 15 amp charger - Telescoping hydraulic tower with 360-degree rotation - Internal Touch-screen Sign Controller - Orange powder-coat finish - 2in Ball hitch - Removable draw bar - High Density Polyethylene Fenders	1	<b>\$22,685.00</b>	<b>\$22,685.00</b>
<i>Police Package (Upgrade)</i>	<i>Two 12VDC AGM Batteries, 45AMP Charger, Security Style Battery Box, Locking Axle Bar, stainless steel hardware (where applicable), Custom Color with anti-corrosion primer</i>	1	<b>\$1,500.00</b>	<b>\$1,500.00</b>

Product Subtotal	\$22,685.00
Options Subtotal	\$1,500.00
Sales Tax	\$0.00
Freight	\$900.00
Total	\$25,085.00

To ensure prompt processing of your accepted quotation, please sign below and return this form to [quote@wanco.com](mailto:quote@wanco.com)

Print Name:

Date:



Signature:

PO #:

Please add any applicable sales tax. All terms are based on approved credit.

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**Thank you for choosing Wanco!**



# Green Thumb Lawn & Garden

1741 NW 33rd St  
Suite C  
Pompano Beach, FL 33064

## Quote Q2378736POM

VALID UNTIL 05/10/2025  
SALESPERSON Rick Fenwick  
rick@greenthumbmowers.com

### SHIP TO

City Of Margate  
5790 Margate Blvd.  
Margate, FL 33063

### BILL TO (#889264) (= AUTO-SEND)

City Of Margate  
5790 Margate Blvd.  
Margate, FL 33063  
Tax ID: 85-8012646322C-5

### CUST PO

SHIP OUT Will Call

DROP SHIP No

#	PART	DESCRIPTION	QTY	RATE	DISC	NET	EXT
	NOTE	QUOTE ONLY -ATTN OFFICER:DREW GERMANNDGERMANN@MARGATEFL.COM.SGT CRABTREE					0.00
1	SCE8X14H65K7	(SCX) 8x14x6'-5". Heavy Duty, Sun Coast Enclosed Commercial Trailer. Reinforced Steel Frame, RHINO LINER COATED. 2x8 Pressure Treated Wood Floors. Heavy-Duty Spring Assisted Ramp. 7,000 GVWR. Tandem 3.5k Torsion Axle W/ E.Brake. 205/75 R15 tires. 7K Drop Leg Jack with 2 and 5/16" Steel Adjustable Coupler. 5 Year Manufacturer Defect Warranty. *	1.00	11,020.00		11,020.00	11,020.00
2	SCSDOOR	(SCX) SIDE DOOR *	1.00	193.00		193.00	193.00
3	50-181	(SCX) Color Upgrade on Sides of Trailer. Upgrade to Double Sided painted sheets of aluminum. Colors include but not limited to: - Black *	1.00	650.00		650.00	650.00
	NOTE	BLACK SIDES W/ WHITE ROOF					0.00
4	SCLED-WITHDOORSWITCH	(SCX) LED Interior dome light with wall switch.	3.00	75.00		75.00	225.00
5	SCRVENT	(SCX) Vent Assebmly, Roof Mount, W/ Security Bars	2.00	95.00		95.00	190.00
	NOTE	SPRING ASSISTED REAR RAMP - 25/16" COUPLER - 7K HD SCREWJACK - 60" EXTENDED HITCH ASSY - FRONT ROCK GUARD AND WRAP - 7-WAY (RV) PLUG - BREAKAWAY KIT - DOT LIGHTING - LED LIGHTS - REFLECTIVE TAPE					0.00
6	TR-discount	(****) CITY/MUNI DISCOUNT	-1.00	1,028.00		1,028.00	-1,028.00

PAYMENT	DETAILS	DATE	AMT
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### COMMENTS

### REMIT TO

Send all checks Care of:  
Sun Coast Trailers  
4250 NW 124th Avenue  
Coral Springs, Florida  
33065

SUBTOTAL	11,250.00
PRETAX TOTAL	11,250.00
TOTAL	11,250.00
PAYMENTS	0.00
BALANCE DUE	11,250.00

ACCEPTANCE: \_\_\_\_\_

DATE: \_\_\_\_\_

Prices on quotes are only valid for 14 days. Prices are subjected to change based on manufacturer price increases. No Returns on Electrical or Special Order Items. There may be a 20% restocking fee imposed on returned items. All returns must be accompanied by the original receipt and must be made within 30 days from date of purchase. Thank you for your business!