# *BID AWARD ANNOUNCEMENT*

# 14-22-0904

***Effective Dates:***
*October 1, 2014– September 30, 2015*

**POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS**

***Participating Sheriffs Offices & Local Governmental Agencies of the State of Florida***

*Coordinated By*

**The**
**Florida Sheriffs Association**
**& Florida Association of Counties**

# MEMO

**FLORIDA SHERIFFS ASSOCIATION**
P. O. Box 12519 • Tallahassee, FL 32317-2519
PHONE (850) 877-2165 • FAX (850) 878-8665
WEB SITE: www.flsheriffs.org

DATE: October 1, 2014

TO: **ALL PROSPECTIVE PARTICIPANTS**

FROM:

| Steve Casey | Becky Keillor | Peggy Goff | Drew Terpak |
|---|---|---|---|
| Executive Director | Bid Coordinator | Assistant Executive Director | Business Operations Manager |

RE: **POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS**
**BID NO.: 14-22-0904**

We are pleased to announce that the Florida Sheriffs Association and the Florida Association of Counties has successfully conducted its 22nd statewide competitive bid for vehicles which includes police rated, administrative, motorcycles, utility vehicles, trucks & vans. **This contract is effective beginning October 1, 2014 through September 30, 2015, as long as vehicles are available through fleet.**

Bids will be extended and guaranteed to any and all units of local governments and political subdivisions including, but not limited to, county, local county board of public instruction, municipalities and/or police agencies, other local public or public safety agencies or authorities within the State of Florida. In addition, bids will be extended and guaranteed to any other entities approved by manufacturers to participate in this contract.

In order to ensure quality service for our user agencies, we are requesting each of you to notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at dterpak@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

***All interested parties who wish to purchase from this contract may do so by following these simple procedures:***

## ORDERING INSTRUCTIONS

1. Contact the awarded dealership listed in the zone from which you wish to purchase and advise them of your interest to purchase from **Bid No. 14-22-0904**. They will assist you with the placement of your order and answer any questions you may have regarding the

vehicles purchased through this program. **You can only purchase from a dealer who is listed as a winner of one of the four zones for the vehicle you wish to purchase. However, you may purchase from any awarded dealer within any zone (additional delivery fees may apply).**

Agencies ordering a FORD, GENERAL MOTORS, CHRYSLER, or TOYOTA product, please be advised that you must use the appropriate FIN CODE/FAN CODE for the Florida Sheriffs Association in order to obtain the manufacturer's concessions. Also, you must use your FIN CODE/FAN CODE as a secondary number. For further assistance call the Fleet Customer Information Center for your appropriate manufacturer.

| **Manufacturer** | **Type Code** | **FSA Code** | **Fleet Center Contact Numbers** | |
|---|---|---|---|---|
| FORD | FIN CODE | QE065 | 1-800-34-FLEET | (1-800-343-5338) |
| GENERAL MOTORS | FAN CODE | 917872 | 1-800-FLEET OP | (1-800-353-3867) |
| CHRYSLER | FAN CODE | 48830 | 1-800-999-FLEET | (1-800-999-3533) |
| TOYOTA | FIN CODE | GE159 | 1-800-732-2798 | |

2. **YOU MUST send a copy of the original purchase order (including FSA's Contract No. 14-22-0904) submitted to the participating dealer by mail or electronically to:**

   **Florida Sheriffs Association**
   P. O. Box 12519
   Tallahassee, Florida 32317-2519
   ATTN: Becky Keillor, Cooperative Bid Coordinator
   bkeillor@flsheriffs.org

3. **Basic information required on all purchase orders** is listed in this Bid Award Announcement. Purchase orders lacking the required basic information listed may result in the delay of placement and/or confirmation of orders. **NOTE**: **The agency is responsible for obtaining a "Confirmation of Order" from the respective dealership. Dealers are required to complete a "Confirmation of Order" and send it to the purchaser within fourteen (14) calendar days after receipt of purchase order. Purchasers are encouraged to contact the dealer if a "Confirmation of Order" has not been received within a reasonable time.**

   Purchasers are reminded that the issuance of a purchase order does not in itself guarantee the placement of an order.

4. Agencies which elect to purchase from this contract will incur the following administrative fees:
   - **POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS** – Dealers have included a three-quarter of one percent (.0075) administrative fee in the base price and all add options that are listed. The three quarters of one percent (.0075) will also be included in any additional equipment (add options) the dealers quote to the governmental agencies.

5. In order to ensure quality service for our user agencies, we are requesting that you notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at dterpak@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

6. Add/delete options might include a superscript listed by the Order Code. The purpose of the superscript is to identify which options correlate to a specific dealer. Superscripts will be a number between 1 and 4, and will correspond as follows:

   1 = Western zone dealer
   2 = Northern zone dealer

3 = Central zone dealer
4 = Southern zone dealer

If a dealer has been awarded more than one zone, they will only have one superscript number assigned, and it will be the lowest numerical number that applies to their awarded zones. For example, if a dealer is awarded the northern and southern zones, their add/delete options for both zones will be represented by a "2" superscript.

**Options are intended to add or delete equipment and/or features from the base vehicle specification, and to allow for an upgrade or downgrade to a manufacturer's model with a slightly different engine size or horsepower, and as such, will not be made available for purchase separate from the base vehicle.**

**IMPORTANT NOTE**: The manufacturers produce limited quantities of police rated vehicles and orders are processed on a first come first serve basis while quantities last. **To be on the safe side, we are advising all agencies to place their orders for police rated vehicles as soon as possible to ensure delivery of product.**

# FLORIDA SHERIFFS ASSOCIATION
# & FLORIDA ASSOCIATION OF COUNTIES

## MID SIZE 4-DOOR UTILITY VEHICLES - 4X2
## SPECIFICATION #25

## 2015 Ford Explorer (K7B)

The Ford Explorer (K7B) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

| ZONE: | Western | Northern | Central | Southern |
|---|---|---|---|---|
| BASE PRICE: | $24,216.00 | $24,487.00 | $24,440.00 | $24,500.00 |

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

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|---|---|---|---|---|
| **VEHICLE:** | Explorer (K7B) | | | |
| **DEALER:** | Duval Ford LLC | Duval Ford LLC | DON REID FORD | DON REID FORD |
| **ZONE:** | Western | Northern | Central | Southern |
| **BASE PRICE:** | $24,216.00 | $24,487.00 | $24,440.00 | $24,500.00 |

| Order Code | Delete Options | Western & Northern | Central & Southern |
|---|---|---|---|
| | Cruise control | NA | NA |
| | Tilt steering wheel | NA | NA |
| | Power windows | NA | NA |
| | Power door locks | NA | NA |
| | On-Star | NA | NA |
| | Satellite radio | NA | NA |

| Order Code | Add Options | Western & Northern | Central & Southern |
|---|---|---|---|
| | **Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.** | | |
| 999 [1]<br>999 [2] | Engine upgrade - specify<br>*240 horsepower @ 5500 rpm •270 lb.-ft. of torque @ 3000 rpm•Twin independent variable camshaft timing (Ti-VCT)•Dual overhead camshaft (DOHC), lightweight aluminum cylinder head with 4 valves per cylinder•Aluminum engine block and cylinder •Cast-iron crankshaft, balance shaft and silent chain cam drive system contribute to reduced NVH and improved durability•Gasoline direct-injection • Single turbocharger is "rightsized" to deliver the power of a V6 with the fuel efficiency of a four-cylinder•Smart charging alternator •Aggressive deceleration fuel shutoff (ADFSO) helps maximize fuel efficiency •Fail-safe engine cooling system •Intercooler reduces incoming air temperature* [1]<br>*2.0 ECO BOOST* [2] | $950.00[1] | $994.00[2] |
| | CNG model - specify | NA | NA |
| | Bi-fuel model - specify | NA | NA |
| | CNG conversion (discuss with dealer) | NA | NA |
| | LPG conversion (discuss with dealer) | NA | NA |
| | Factory external engine oil cooler<br>*6-Speed SelectShift Automatic® Transmission (requires and only available with Trailer Tow which includes cooler)* [1] | NC[1] | NA |
| | Battery, 650-cca or greater | NA | NA |
| | Limited slip differential<br>*Traction control STD* [1] | NA[1] | NA |
| TREM [1]<br>DLR [2] | Tremco anti-theft - foot activated, dealer installed | $196.00[1] | $395.00[2] |
| SFST [1]<br>DLR [2] | SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less | $226.00[1] | $395.00[2] |

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| K7D [1]<br>XLT [2] | Manufacturer's model upgrade package (specify pkg. bid)<br>*XLTMODEL WITH 200A PKG Includes all Base Explorer Equipment, plus: • Alternator–200Amp EXTERIOR• SteeringWheel–Leather-Wrapped with Secondary Audio Controls• Visors–Illuminated Driver and Passenger• 18"PaintedAluminumWheels • AutomaticHeadlamps • Chrome Door Handles• Cladding – Lower Bodyside (Black with Chrome accent)• Fog Lamps • Grille – Satin Silver Finish • Mirrors – Black "A" Gloss Finish, Heated with LED signal indicators and Security Approach Lamps • Roof Rack Side Rails – Silver• Tires – P245/60R18 A/S BSW INTERIOR / COMFORT• 6-way Power Front-Passenger Seat with Manual Recline and Lumbar• Appliqués–Bright Galvano over LA Grain • Seats–UniqueCloth • ShiftKnob–Leather• Windows–1-touchup/downFrontDriver/Passenger FUNCTIONAL Media Hub with Auxiliary Audio Input Jack and 1 USB Port Reverse Sensing System SecuriCode– Keyless-Entry Keypad SIRIUS® Satellite Radio includes 6 month pre paid subscription SYNC® with MyFord® Voice- Activated Communications and Entertainment System* [1] | $2,250.00[1] | $1,999.00[2] |
| BW [1]<br>XLT 202A [2] | Seat trim upgrade - specify<br>*Leather, Requires upgrade model plus 202a vehicle package* [1] | NC[1] | $5,219.00[2] |
| | AM/FM radio with single CD | Std | Std |
| 3K [1]<br>DLR [2] | Additional Key(s) or Key Fob(s) when applicable | $240.00[1] | $250.00[2] |
| | Remote keyless entry | Std | Std |
| | Third row seat | Std | Std |
| NS [1]<br>DLR [2] | 5" round dome lamp between sunvisors | $146.00[1] | $100.00[2] |
| | Rear window defogger | Std | Std |
| | Rear window washer/wiper with intermittent feature | Std | Std |
| 16N [1]<br>16N [2] | Heavy duty rubber floor mats | $74.00[1] | $74.00[2] |
| 60T [1]<br>60T [2] | Cargo area cover<br>*CARGO SHADE* [1] | $129.00[1] | $129.00[2] |
| | Privacy glass, factory installed<br>*Included in base, add $95 for front windows or $385 for limo tint* [1]<br>*DEALER TINT TWO FRONT WINDOWS 195.00* [2] | Std[1] | Std[2] |
| | Side air protection (may affect cage availability) | Std | Std |
| VV [1]<br>DLR [2] | Vent visors - stick-on style | $160.00[1] | $250.00[2] |
| RS [1]<br>DLR [2] | Rainshields - flange style | $160.00[1] | $250.00[2] |
| | Running boards | NA | NA |
| 942 [1]<br>942 [2] | Daytime running lights | $44.00[1] | $44.00[2] |
| | Immobilize daytime running lights | Std | NA |
| XLT [2] | Fog lamps<br>*Requires and included on model upgrade package* [1] | NC[1] | $1,999.00[2] |
| | Tow hooks | NA | NA |

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| 52T HD [1] | Heavy duty towing package, includes HD class III receiver with 2" ball<br>*Not available with base vehicle, requires upgrade package with model upgrade per Ford order guide. Includes 2" Class III receiver hitch, Engine oil cooler, Wiring harness with 4- and 7-pin connector Available on 3.5L Ti-VCT V6 models. Includes bar ball pin and clip*[1]<br>*DEALER INSTALL HITCH 495* [2] | $725.00[1] | NA[2] |
| | Full size spare tire and rim | Std | NA |
| | Outside tire carrier | NA | NA |
| N2 [1]<br>DLR [2] | Nitrogen filled tires including spare tire | $196.00[1] | $200.00[2] |
| 153 [1]<br>153 [2] | Front license bracket | NC[1] | NC[2] |
| 201A [2] | Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - factory installed<br>*Requires model upgrade to k7d plus 201a package. See 201a option for additional components included* [1] | NC[1] | $3,499.00[2] |
| BUC [1]<br>BUC [2] | Backup camera with 3.5' LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed | $695.00[1] | $795.00[2] |
| SPB12 [1]<br>DLT [2] | Setina PB100A12 – 12" Aluminum Push Bumper | $715.00[1] | $895.00[2] |
| SPB16 [1]<br>DLR [2] | Setina PB100A16 – 16" Aluminum Push Bumper | $715.00[1] | $895.00[2] |
| SPB300 [1]<br>DLR [2] | Setina PB300 Push Bumper | $715.00[1] | $895.00[2] |
| GR5 [1]<br>DLR [2] | Go Rhino 5000 Series Push Bumpers | $715.00[1] | $895.00[2] |
| PS LAGUNA3P [1] | Rear Transport Seat – Laguna System 3P<br>*Hygenic and Easy to Clean- 3PX-TREME Construction- Certified Laguna 3P Belt System- Braced Steel Cage- Standard Black Seat OPTIONAL : Certified Ready Buckle Retractable Seat Belt System Buckles to the Outboard Sides of Vehicles ADD $250- Meets Federal DOT and FMVSS Standards- Keeps Prisoners Secured- Keeps Officers Safe- Includes rear screen* [1] | $1,596.00[1] | NA |
| PS PG6000 [1]<br>DLR [2] | Rear Transport Seat – Pro Gard 6000 Series<br>*Prisoner Transport Seats for the SUV come with either our Polycarbonate Window or Wire Screen Window Cargo Barrier to provide a solid mounting platform for the Seat to attach to. The seat and floor pan are designed to fit snug against one another as well as, the contours of the PI Utility to prevent any gaps and crevices where prisoners might otherwise hide contraband or evidence. Each piece is molded from a single sheet of high strength ABS for durability that resists the daily abuse of transporting prisoners* [1] | $1,695.00[1] | $1,995.00[2] |
| | Rear Transport Seat with extended seat belt – Patriot PSCV1 | NA | NA |
| CAGE 8S [1]<br>DLR [2] | Setina 8S Lexan cage with 1/2 lexan and 1/2 expanded metal with full lower extension panel, dealer installed<br>*Add $130 for recessed panel and $385 for gunlock* [1] | $775.00[1] | $995.00[2] |
| CAGE 10XL C [1]<br>DLR [2] | Setina #10 Series Lexan Cage with sliding window, full width lower extension panel, dealer installed<br>*For gunlock add $385. Setina Extended legroom prisoner cage. Offered with Horizontal Sliding. Inquire about stationary window options. Recessed weapon storage panel and Extensions panel included.* [1] | $846.00[1] | $995.00[2] |
| CAGE 12VS [1]<br>DLR [2] | Setina #12 Series Lexan Cage, partition installed behind 2nd row seat<br>*1-Piece Vinyl Coated 11-Gauge Expanded Metal Window 1 1/2" x 2" Extruded Aluminum Window Framework 14 Gauge Steel Seat Back Protector Panel Rugged Zinc-Free Powder Coat Finish* [1] | $500.00[1] | $995.00[2] |

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| **ZONE:** | Western | Northern | Central | Southern |
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| CAGE PG SS [1] DLR [2] | Pro-Gard P2600 Series Polycarbonate (Lexan) Cage with sliding window, full width lower extension panel, dealer installed<br>*Space saver partition with window option 14 polycarbonate center sliding window with metal insert.* [1] | $846.00[1] | $995.00[2] |
| K9 [1] | K-9 Container. All aluminum In-Vehicle (rear seat area) K-9 Container to protect the public, officer, K-9, and vehicle. Please specify vehicle year, make and model. Call for installation, shipping, and/or delivery prices.<br>*Includes rubber liner, water dish and freight on parts including installation. Black powder coat finish available upon request* [1] | $2,500.00[1] | NA |
| ERD [1] | Electronic Remote Rear Door Opening system to be used with the K-9 Container. Allows the officer to release the K-9 from the vehicle from a remote position.<br>*Rescue Remote door opening system* [1] | $780.00[1] | NA |
| HAS [1] | Heat Alarm System to be used in a K-9 vehicle. Warns officer when dangerously high temperatures are inside the vehicle.<br>*Climate guard express heat alarm system* [1] | $1,554.00[1] | NA |
| 201A [1] | Optional equipment - specify<br>*201a package requires model upgrade K7D, includes:Driver Connect Package•SYNC® with My Ford Touch® 2 Driver configurable 4.2" color LCD displays in cluster*8" LCD color touch-screen in center*2 USB Ports and SD Card Reader*5-way controls located on steering wheel*SYNC® Services (Traffic reports, GPS based turn-by-turn directions and information services)•Auto-Dimming Rearview Mirror.Note: Includes Meteorite Black Center-Stack*Note: SYNC® Services receive a complimentary one year prepaid subscription (one phone/primary account) Premium Audio System with 9-Speakers, Rearview Camera, Dual-Zone Electronic Temperature*[1] | $1,499.00[1] | |
| 202A [1] | Optional equipment - specify<br>*Requires model upgrade K7D. Includes all 201a contents plus 202a package: Comfort Package* Leather-Trimmed Seats*Heated Front Seats • 10-way Power Driver Seat*6-way Power Passenger Seat* [1] | $2,499.00[1] | |
| LTS [1] | Optional equipment - specify<br>*Havis laptop base, pole stand, and universal locking laptop tray. Options available* [1] | $695.00[1] | |
| RPO [1] | Optional equipment - specify<br>*Any factory option not listed within specification is eligible for the discount amount indicated as a credit per item off the manufacturer's current MSRP schedule per fleet.ford.com* [1] | $5.00[1] | |
| RDC [1] | Optional equipment - specify<br>*Regional freight charge per vehicle for alternative zone purchasing per section 3.54 paragraph A, item 1b. Per terms and specifications 1.14, pre-delivery service inspection and all delivery requirements included. Not applicable when agency is domiciled in same zone as the base award. Amount is computed via statistical algorithm utilizing trending market sales data and median variable freight costs within certain statistical mileage data points within the state of Florida. Any dollar volume credit to this unit cost, where applicable, is derived per section 3.55* [1] | $396.00[1] | |
| LABOR [1] DLR [2] | Labor rate per hour<br>*Labor rate per hour. Refer to Emergency lighting price submission for schedule. See dealer quote for itemization. Includes professional EVT certified installation, wire loom, connectors, prep kit and consultation* [1] | $100.00[1] | $85.00[2] |
| TEMP [1] DLR [2] | Temporary tag<br>*15 ADMIN FEE INCLUDED* [2] | $6.00[1] | $35.00[2] |
| TX [1] DLR [2] | Transfer existing registration (must provide tag number)<br>*20 ADMIN FEE INCLUDED* [2] | $85.00[1] | $100.00[2] |
| TAG [1] DLR [2] | New state tag (specify state, county, city, sheriff, etc.)<br>*70 ADMIN FEE INCLUDED* [2] | $130.00[1] | $200.00[2] |

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| MP575 [1] | Maintenance Plan - specify<br>*5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible.* [1] | $1,860.00[1] | |
| MP675 [1] | Maintenance Plan - specify<br>*6 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible.* [1] | $1,905.00[1] | |
| MP610 [1] | Maintenance Plan - specify<br>*6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible.* [1] | $2,400.00[1] | |
| CB575 [1]<br>ESP [2] | Warranty - specify<br>*5 Yr 75,000 mile zero deductible BASECare plan. 5 Yr 100,000 mile zero deductible use $2000. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP October 2014 Pricing Guide ADD $605 FOR FIRE, POLICE, EMS* [1]<br>*POWERTRAIN CARE 5/75 0 DED* [2] | $1,475.00[1] | $1,225.00[2] |
| CE575 [1]<br>ESP [2] | Warranty - specify<br>*5 Yr 75,000 mile zero deductible EXTRACare plan. 5 Yr 100,000 mile zero deductible use $2425. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP October 2014 Pricing Guide ADD $555 FOR FIRE, POLICE, EMS* [1]<br>*BASECARE 5/75 0 DED* [2] | $1,710.00[1] | $1,475.00[2] |
| CP575 [1]<br>ESP [2] | Warranty - specify<br>*5 Yr 75,000 mile zero deductible PREMIUMCare plan. 5 Yr 100,000 mile zero deductible use $3330. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP October 2014 Pricing Guide .ADD $505 FOR FIRE, POLICE, EMS* [1]<br>*EXTRA CARE 5/75 0 DED* [2] | $2,400.00[1] | $1,710.00[2] |