

**NON-MANDATORY
BEST AND FINAL OFFER (BAFO) PACKAGE
FOR
RFP 2021-04 GARBAGE AND RECYCLING COLECTION SERVICES**

The undersigned Proposer offers and voluntarily submits the following Best and Final Offer (BAFO) pricing in response to the City of Margate's non-mandatory BAFO pricing request for the above referenced RFP. Proposer acknowledges that the BAFO opportunity is voluntary, yet binding, and is open to all original Proposers for RFP 2021-004. Further, Proposer acknowledges the opportunity presented by this BAFO to adjust any pricing submitted in their initial response to City's RFP 2021-004 or to make no price adjustments at all. A person, who has binding authority for the submitting firm, preferably the same individual that executed the original RFP submission, shall execute all BAFO submissions. If any Proposer elects not to participate in the BAFO opportunity or fails to submit a BAFO within the period and in the manner stipulated below, Proposer's initially submitted RFP 2021-004 pricing shall prevail and shall be final.

Submission Deadline/Methods:

Electronic – No later than **6:00 p.m. Monday, May 3, 2021** via email only to purchase@margatefl.com. If Proposer submits a BAFO electronically, Proposer is also required to submit the hard copy original of their electronically submitted BAFO no later than 6:00 p.m. Wednesday, May 5, 2021 to the person and location shown below.

Hard Copy Original – No later than **6:00 p.m. Monday, May 3, 2021** to the person and location shown below.

Submission Location Details:

City of Margate Purchasing Division
Attention: Spencer L. Shambray, CPPB, Purchasing Manager
5790 Margate Boulevard
Margate, FL 33063

Company Name: Coastal Waste & Recycling

Submitter's Printed Name: Brendon Pantano

Submitter's Signature: 

Date: April 29, 2021

Submitter's Initials: 

**Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)**

The following Cost Form table (Table 1) is for the Rates applicable to the Collection of Solid Waste from Residential Curbside Solid Waste Customers. The rates included in Table 1 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Stream.

TABLE 1 – RATES FOR RESIDENTIAL CURBSIDE COLLECTION OF SOLID WASTE				
	<u>Without Separate Recycling Collection</u>		<u>With Separate Recycling Collection</u>	
<i>Solid Waste Collection (Carts –3.i.a.) Twice per week</i>				
Fees for Garbage Cart Capacity up to 130 Gallons				
Collection	\$ 30.97	/Unit/Month	\$ 28.97	/Unit/Month
Disposal	\$ 5.00	/Unit/Month	\$ 4.00	/Unit/Month
Additional Fees for Garbage Cart Capacity in Excess of 130 Gallons				
Collection	\$ 5.00	/Unit/Month	\$ 5.00	/Unit/Month
Disposal	\$ 2.00	/Unit/Month	\$ 2.00	/Unit/Month
<i>Solid Waste Collection (Carts 3.i.b.) Once per week</i>				
Fees for Garbage Cart Capacity up to 260 Gallons				
Collection	\$ 24.22	/Unit/Month	\$ 23.58	/Unit/Month
Disposal	\$ 5.00	/Unit/Month	\$ 4.00	/Unit/Month
Additional Fees for Garbage Cart Capacity in Excess of 260 Gallons				
Collection	\$ 5.00	/Unit/Month	\$ 5.00	/Unit/Month
Disposal	\$ 2.00	/Unit/Month	\$ 2.00	/Unit/Month

Submitter's Initials: BE

**Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)**

The following Cost Form table (Table 2) is for the Rates applicable to the Collection of Bulk Waste, Yard Waste, and Commingled Waste from Residential Curbside Solid Waste Customers. The Rates included in Table 2 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 2 – RATES FOR RESIDENTIAL CURBSIDE COLLECTION OF BULK WASTE, YARD WASTE, AND COMMINGLED WASTE				
	<u>Without Separate Recycling Collection</u>		<u>With Separate Recycling Collection</u>	
<i>Unlimited Commingled Waste Weekly Collection (3.iii.a.)</i>				
Collection	\$ 4.03	/Unit/Month	\$ 4.03	/Unit/Month
Disposal	\$ 1.97	/Unit/Month	\$ 1.97	/Unit/Month
<i>Limited Weekly Commingled Waste Collection (3.iii.b.)</i>				
Collection	\$ 4.03	/Unit/Month	\$ 4.03	/Unit/Month
Disposal	\$ 1.97	/Unit/Month	\$ 1.97	/Unit/Month
<i>Unlimited Twice Per Month Commingled Waste Collection (3.iii.c.)</i>				
Collection	\$ 4.03	/Unit/Month	\$ 4.03	/Unit/Month
Disposal	\$ 1.97	/Unit/Month	\$ 1.97	/Unit/Month

Submitter's Initials: BP

**Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)**

The following Cost Form table (Table 3) is for the Rates applicable to the Collection of Recyclable Materials from Residential Recycling Customers and Multifamily Recycling Customers. The Rates included in Table 3 are inclusive of all fees and costs for the Proposer to collect Recyclable Materials and the cost for the optional recycling rewards program.

TABLE 3 – RATES FOR RECYCLABLE MATERIALS COLLECTION		
<i>Curbside Residential Recycling</i>		
Collection	\$ 2.00	/Unit/Month
Disposal/Processing	\$ 1.00	/Unit/Month
<i>Multifamily Recycling (Carts)</i>		
Collection	\$ 90.00	/Unit/Month
Disposal/Processing	\$ 10.00	/Unit/Month
<i>Multifamily Recycling (Dumpster)</i>		
Collection	\$ 21.79	/yd./Collection
Disposal/Processing	\$ 2.21	/yd./Collection

Submitter's Initials: BP

**Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)**

The following Cost Form table (Table 4) is for the Rates applicable to the Collection of Solid Waste and Bulk Waste from Multifamily Solid Waste Customers. The Rates included in Table 4 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 4 – RATES FOR MULTIFAMILY SOLID WASTE COLLECTION (INCLUDES WEEKLY BULK)				
	<u>Without Separate Recycling Collection</u>		<u>With Separate Recycling Collection</u>	
<i>Carts</i>				
Collection	\$ 90.00	/Cart/Month	\$ 90.00	/Cart/Month
Disposal	\$ 10.00	/Cart/Month	\$ 10.00	/Cart/Month
<i>Dumpsters (Non-Compacted)</i>				
Collection	\$ 21.79	/yd./Collection	\$ 21.79	/yd./Collection
Disposal	\$ 2.21	/yd./Collection	\$ 2.21	/yd./Collection
<i>Dumpsters (Compacted)</i>				
Collection	\$ 43.58	/yd./Collection	\$ 43.58	/yd./Collection
Disposal	\$ 4.42	/yd./Collection	\$ 4.42	/yd./Collection
<i>Rolloffs</i>				
Delivery	\$ 150.00		\$ 150.00	
Collection	\$ 250.00	/Pull	\$ 250.00	/Pull
Disposal		Based On Weight		Based On Weight

Submitter's Initials: BP

**Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)**

The following Cost Form table (Table 5) is for the Rates applicable to the Collection of Solid Waste and Bulk Waste from Multifamily Solid Waste Customers. The Rates included in Table 5 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 5 – RATES FOR MULTIFAMILY SOLID WASTE COLLECTION (INCLUDES TWICE PER MONTH BULK)				
	<u>Without Separate Recycling Collection</u>		<u>With Separate Recycling Collection</u>	
<i>Carts</i>				
Collection	\$ 90.00	/Cart/Month	\$ 90.00	/Cart/Month
Disposal	\$ 10.00	/Cart/Month	\$ 10.00	/Cart/Month
<i>Dumpsters (Non-Compacted)</i>				
Collection	\$ 21.79	/yd./Collection	\$ 21.79	/yd./Collection
Disposal	\$ 2.21	/yd./Collection	\$ 2.21	/yd./Collection
<i>Dumpsters (Compacted)</i>				
Collection	\$ 43.58	/yd./Collection	\$ 43.58	/yd./Collection
Disposal	\$ 4.42	/yd./Collection	\$ 4.42	/yd./Collection
<i>Rolloffs</i>				
Delivery	\$ 150.00		\$ 150.00	
Collection	\$ 250.00	/Pull	\$ 250.00	/Pull
Disposal		Based On Weight		Based On Weight

Submitter's Initials: RP

**Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)**

The following Cost Form table (Table 6) is for the Rates applicable to the Collection of Solid Waste from Commercial Customers. The Rates included in Table 6 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 6 – RATES FOR COMMERCIAL SOLID WASTE COLLECTION		
	<u>Without Separate Recycling Collection</u>	<u>With Separate Recycling Collection</u>
<i>Carts</i>		
Collection	\$ 90.00 /Cart/Month	\$ 90.00 /Cart/Month
Disposal	\$ 10.00 /Cart/Month	\$ 10.00 /Cart/Month
<i>Dumpsters (Non-Compacted)</i>		
Collection	\$ 21.79 /yd./Collection	\$ 21.79 /yd./Collection
Disposal	\$ 2.21 /yd./Collection	\$ 2.21 /yd./Collection
<i>Dumpsters (Compacted)</i>		
Collection	\$ 43.58 /yd./Collection	\$ 43.58 /yd./Collection
Disposal	\$ 4.42 /yd./Collection	\$ 4.42 /yd./Collection
<i>Rolloffs</i>		
Delivery	\$ 150.00	\$ 150.00
Collection	\$ 250.00 /Pull	\$ 250.00 /Pull
Disposal	Based On Weight	Based On Weight

Submitter's Initials: DP

**Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)**

The following cost proposal table (Table 7) is for the rates applicable to the additional services identified in the table. The rates included in Table 7 are inclusive of all fees and costs for the Proposer to provide the specified services including disposal (if applicable).


TABLE 7 – RATES FOR ADDITIONAL SERVICES				
	<u>Without Separate Recycling Collection</u>		<u>With Separate Recycling Collection</u>	
<i>Replacement or Additional Residential Garbage and Recycling Carts (One-time Fee)</i>				
35-Gallon Cart	\$ /Cart	75.00	\$ /Cart	75.00
65-Gallon Cart	\$ /Cart	75.00	\$ /Cart	75.00
95-Gallon Cart	\$ /Cart	75.00	\$ /Cart	75.00
Delivery Fee (if applicable)	\$ /Delivery	15.00	\$ /Delivery	15.00
<i>Supplemental Bulk Collections</i>				
Collection	\$ /yd.	14.00	\$ /yd.	14.00
Disposal	\$ /yd.	4.00	\$ /yd.	4.00
<i>Expedited Supplemental Collection</i>				
Collection	\$ /yd.	26.00	\$ /yd.	26.00
Disposal	\$ /yd.	4.00	\$ /yd.	4.00
<i>Wastewater Treatment Plant Containers for Wastewater Material</i>				
Disposal	\$ /yd.	34.93	\$ /yd.	34.93

Submitter's Initials: BP

**Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)**

The following cost proposal table (Table 8) is the generation factors that were used to calculate the disposal costs in Tables 1-2 and 4-7. The Proposer's generation factors shall be used throughout the term of the Agreement (including any renewals) unless otherwise agreed upon with the City. Proposers shall use the generation factors provided here along with the following current per ton disposal/processing rates to determine the disposal component of their Rates: Solid Waste - \$46.57, Yard Waste - \$37.05, and Bulk Waste - \$37.05.

TABLE 8 – GENERATION FACTORS		
	<u>Without Separate Recycling Collection</u>	<u>With Separate Recycling Collection</u>
<i>Residential Curbside Collection Services</i>		
Twice Per Week Cart Based Solid Waste Collection - 3.i.a. (Tons per Unit per Year)	1.29	1.03
Cart Based Solid Waste Collection - 3.i.a. – Excess Cart Capacity (Tons per Cart per Year)	1.29	1.03
Once Per Week Cart Based Solid Waste Collection - 3.i.b. (Tons per Unit per Year)	1.29	1.03
Cart Based Solid Waste Collection - 3.i.b. – Excess Cart Capacity (Tons per Cart per Year)	1.29	1.03
Unlimited Weekly Commingled Collection (Tons per Household per Year)	.64	.64
Limited Weekly Commingled Waste Collection (Tons per Household per Year)	.64	.64
Twice per Month Commingled Collection (Tons per Household per Year)	.64	.64
Recycling Collection (Tons per Household per Year)	.25	.25
<i>Multifamily Collection Services</i>		
Carts (Tons per Cart per Year)	1.11	1.11
Dumpsters - Loose (Pounds per Yard per Collection)	95.00	95.00
Dumpsters – Compacted (Pounds per Yard per Collection)	190.00	190.00
Recycling Collection (Carts) (Tons per Unit per Year)	1.11	1.11
Recycling Collection (Dumpsters) (Pounds per Yard per Collection)	190.00	190.00
<i>Commercial Collection Services</i>		
Carts (Tons per Cart per Year)	1.11	1.11
Dumpsters – Loose (Pounds per Yard per Collection)	95.00	95.00
Dumpsters - Compacted (Pounds per Yard per Collection)	190.00	190.00

Submitter's Initials: 

**Best and Final Offer (BAFO) Form 18
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(continued)**

The following cost proposal table (Table 9) is indicating the increase or decrease in Collection cost due to change(s) in Designated Facility(ies) based on the distance of the facility from City Hall:

<u>Table 9 – Pricing Change Due to Change in Designated Facility(ies)</u>	
	<u>Percent Change in Collection Portion of Rates in Tables 1-8 Above</u>
0 to 5 Miles from City Hall	(5%)
5-10 miles from City Hall	(5%)
20-30 miles from City Hall	+20%
30-40 miles from City Hall	+20%

Selected Proposer's rates provided on Tables 1-8 above represent travel of 10 to 20 miles from City Hall to the current Designated Facility.

Submitter's Initials: BE

**Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)**

The following Cost Form table (Table 10) is for the Rates applicable to the Optional Drop-Off services. The Rates included in Table 10 are inclusive of all fees and costs for the Proposer to accept and dispose of said Waste Streams as described in the sections on the bottom of page 15 "Optional Bulk Waste Drop-Off" and "Optional Recycling Drop-Off".

TABLE 10 – RATES FOR OPTIONAL DROP-OFF SERVICES		
<i>Bulk Waste Drop-off</i>		
Location within City Limits	\$ 8,000.00	per month
Location Outside of City Limits within 10 mi. of City Hall	\$ 8,000.00	per month
<i>Recycling Drop-off</i>		
One service day without bulk waste drop-off co-location	\$ 4,000.00	per month
One service day with bulk waste drop-off co-location	\$ 2,500.00	per month

Submitter's Initials: BC

Best and Final Offer (BAFO) Form 18
Cost Forms for RFP 2021-004
(continued)

The following Cost Form table (Table 11) is for the Rates applicable to the Recycling Enforcement Program as described in Section ii. c. herein for the City of Margate Multifamily and Single Family Residential Curbside Customers. The Rates included in Table 11 are inclusive of all fees and costs for the Program as described in Section ii. c. herein.

TABLE 11 – OPTIONAL RECYCLING ENFORCEMENT PROGRAM		
<i>Recycling Enforcement Program</i>		
Curbside Customers	\$ 1.00	/unit/month
Multifamily Customers	\$ 1.00	/unit/month

Submitter's Initials: BD