## FLORIDA SUPERIOR SAND, INC.

### P.O. Box 541896

Lake Worth, FL 33454

561-969-3112 tel.

561-969-3114 fax

April 15, 2022

City of Margate 5790 Margate Boulevard Margate, FL 33063

Attn: Mr. Spencer L. Shambray, Purchasing Manager

Re: Furnish and Deliver Aggregates Top Soil and Sand (Co-Op Bid) Bid No. 2018-001

Dear Mr. Shambray:

Since the renewal of our Bid Agreement with the City of Margate executed on September 14, 2021, Florida Superior Sand, Inc. has experienced unforeseen and unprecedented cost increases across all aspects of our operation by virtue of skyrocketing fuel prices.

From December, 2020 through March, 2022 the cost of fuel to operate equipment essential to our operation increased over 200% (See Palmdale Oil Company invoices attached.)

Additionally, rising fuel costs have seen material prices spike industry wide. (See material supplier notices of price increases attached.)

Finally, rising fuel prices have caused hauling rates to increase dramatically, thus impacting the cost of delivering products to our customers. (See notices of hauling rate increases attached.)

Therefore, as a direct result of the adverse effect that the unprecedented spike in fuel costs has had on all levels of our business operation, and pursuant to the applicable provisions of the bid document, we are requesting a price increase of \$4.05/ton, effective immediately.

We greatly appreciate the long standing business relationship which we have had with the City of Margate and look forward to continuing to serve the needs of the City under our Bid Agreement.

Very truly yours,

FLORIDA SUPERIOR SAND, INC.

Marion A. Jefferson Secretary/Treasurer

:maj



911 N. 2nd STREET FT. PIERCE, FLORIDA 34950 800-785-7114

CK 1015

PAGE NO. INVOICE DATE

1 03/17/22
WH INVOICE NO.
4 1726251

SOLD TO:

FLORIDA SUPERIOR SAND P.O. BOX 541896 LAKE WORTH, FL 33454 SHIP TO: Ship Date: 03/17/22

FLORIDA SUPERIOR SAND, MARTIN 4700 SW GREEN FARM LANE PALM CITY, FL 34990

TK#885734G

P.O. RELIVER # : ACCOUNT	NO. SHIP VIA	SALESIDIRO	1 / SHIPPING		
		SALES ID. B.O	.L. / ORDER	T	ERMS
tax ex 2019 2343184 Product Code/ Description	PALMDALE TANKWAGON	RH Quantity Shipped	Pri <del>Eac</del>	се	30 DAYS  Extension
B/L Number 3933  XX PRODUCT IS DYEI  XX ONLY, PENALTY F  XX NOT LEGAL FOR M  227	DIESEL, NONTAXABLE USE OR TAXABLE USE OFF HWY				
ULT LS DSL-DYED FEDERAL LUST TAX		622.7		29099	2,322.11
POLLUTION TAX FED OIL SPILL - DI	ESEL/REC90		0.0	01000 20710 02140	0.62 12.90
FL SALES TAX MARTIN CNTY DISC S	ALES TAX		6.00	000008	1.33 140.22 11.68
ENVIRONMENTAL COMPLI	ANCE FEE	1.000	12.95	50000	12.95
INVOICE DUE ON	04/16/2022				

TOTAL AMOUNT

04/16/22

2,501.81

PLEASE CONSIDER PAYING BY ACH DUE TO SLOWING MAIL DELIVERY TIMES AND MAIL THEFT

PALMDALE OIL COMPANY 911 N. 2nd STREET FT. PIERCE, FLORIDA 34950 800-785-7114



911 N. 2nd STREET FT. PIERCE, FLORIDA 34950 800-785-7114

CK 21324

PAGE NO. INVOICE DATE

1 02/10/22
WH INVOICE NO.
4 1707334

Ship Date: 02/10/22

SOLD TO:

FLORIDA SUPERIOR SAND P.O. BOX 541896 LAKE WORTH, FL 33454 SHIP TO:

FLORIDA SUPERIOR SAND

4700 SW GREEN FARM LN PALM CITY, FL 34990

TK# 884337G

P.O. NUMBER	ACCOUNT NO:	SHIP VIA	SALES ID.	B.O.L. / SHIPPING ORDER	TERM	MS
	and the same and t					
	23431843 P	ALMDALE TANKWAGON	RH		NET 30	DAYS
Product Code	/		Quanti			
Description	A CONTRACTOR OF THE CONTRACTOR		Shippe	ed Eacl	n Ex	xtension
B/L Number XX PRODUCT XX ONLY, P XX NOT LEG 227 ULT LS DSL-D FEDERAL LU POLLUTION FED OIL SP FL SALES T MARTIN CNT 99 ENVIRONMENTA	IS DYED DI ENALTY FOR AL FOR MOTO YED ST TAX TAX ILL - DIESE AX Y DISC SALE	S TAX E FEE		3.18 0.00 0.00 0.00 6.00 0.50	84102 01000 20710 02140 00000% 00000%	2,463.54 0.77 16.02 1.66 148.92 12.41 12.95

TOTAL AMOUNT

03/12/22

2,656.27

PLEASE CONSIDER PAYING BY ACH DUE TO SLOWING MAIL DELIVERY TIMES AND MAIL THEFT

PALMDALE OIL COMPANY 911 N. 2nd STREET FT. PIERCE, FLORIDA 34950 800-785-7114



911 N. 2nd STREET FT. PIERCE, FLORIDA 34950 800-785-7114

al 20828

PAGE NO. INVOICE DATE

1 09/09/21

WH INVOICE NO.

4 1623234

SOLD TO:

99

FLORIDA SUPERIOR SAND P.O. BOX 541896 LAKE WORTH, FL 33454 SHIP TO: Ship Date: 09/09/21

FLORIDA SUPERIOR SAND 4700 SW GREEN FARM LN PALM CITY, FL TK# 871735G

***************************************					
P.O. NUMBER	ACCOUNT NO.	SHIP VIA	SALES ID.	B.O.L. / SHIPPING	TERMS
	23431843	PALMDALE TANKWAGON	RH	ORDEN	NET 30 DAYS
Product Code/		Quanti	ty Pri		
Description			Shippe	ed Eac	ch Extension
B/L Number 367837  XX PRODUCT IS DYED DIESEL, NONTAXABLE USE  XX ONLY, PENALTY FOR TAXABLE USE OFF HWY.  XX NOT LEGAL FOR MOTOR VEHICLE USE.					

XX NOT LEGAL FOR MOTOR VEHICLE USE.

227

ULT LS DSL-DYED

FEDERAL LUST TAX

POLLUTION TAX

FED OIL SPILL - DIESEL/REC90

FL SALES TAX

MARTIN CNTY DISC SALES TAX

INVOICE DUE ON 10/09/2021

ENVIRONMENTAL COMPLIANCE FEE

 412.3
 2.475309
 1,020.57

 0.001000
 0.41

 0.020710
 8.54

 0.002140
 0.88

 6.000000%
 61.83

 0.500000%
 5.15

1.000 12.950000 12.95

10/09/21

TOTAL AMOUNT

1,110.33

2021 Sales Tax Exemption Certificates must be submitted to remain sales tax exempt

PALMDALE OIL COMPANY 911 N. 2nd STREET FT. PIERCE, FLORIDA 34950 800-785-7114



800-785-7114

PAGE NO. INVOICE DATE 09/03/21 1 WH INVOICE NO. 4 1617877

SOLD TO:

FLORIDA SUPERIOR SAND P.O. BOX 541896 LAKE WORTH, FL 33454

SHIP

Ship Date: 09/03/21

TO:

FLORIDA SUPERIOR SAND 4700 SW GREEN FARM LN PALM CITY, FL 34990 TK# 875736G

P.O. NUMBER	ACCOUNT NO.	SHIP VIA				
			SALES ID.	B.O.L. / SHIPPING ORDER	TERN	AS
Product Cod	<b>U</b> /	PALMDALE TANKWAGON	RH		NET 30	DAYS
Description			Quanti Shippe	ty Prid d Each		tension
XX PRODUC' XX ONLY, ]	GAL FOR MOTO	IESEL, NONTAXABLE USE TAXABLE USE OFF HWY. OR VEHICLE USE.	862.3	2 50	2296	
POLLUTION FED OIL SE FL SALES T MARTIN CNT 99	TAX PILL - DIESE 'AX 'Y DISC SALE	S TAX		0.00 0.02 0.00 6.00	<del>1000</del> 0710	2,157.73 0.86 17.86 1.85 130.70 10.89
ENVIRONMENTA INVOICE	L COMPLIANC		1.000	12.950	0000	12.95

10/03/21

TOTAL **AMOUNT** 

2,332.84

2021 Sales Tax Exemption Certificates must be submitted to remain sales tax exempt

> PALMDALE OIL COMPANY 911 N. 2nd STREET FT. PIERCE, FLORIDA 34950 800-785-7114



FT. PIERCE, FLORIDA 34950 800-785-7114

1K 19901

PAGE NO. **INVOICE DATE** 12/23/20 INVOICE NO. 1462373

OLD TO:

FLORIDA SUPERIOR SAND P.O. BOX 541896 LAKE WORTH, FL 33454

SHIP TO: Ship Date: 12/23/20

FLORIDA SUPERIOR SAND 4700 SW GREEN FARM LANE PALM CITY, FL TK# 802540G

					/	11111 002	2400	
		OKay t	o pa	y Al	recept	attache	ral	
P.O. NUMBER	ACCOUNT NO.	SHIP VIA		SALES ID.	B.O.L. / SHIPPING ORDER	TERM	IS	
Product Cod	23431843 e/	PALMDALE TANKWAGON		RH		NET 30	DAYS	
Description				Quanti Shippe			tension	

B/L Number --332226 XX PRODUCT IS DYED DIESEL, NONTAXABLE USE XX ONLY, PENALTY FOR TAXABLE USE OFF HWY. XX NOT LEGAL FOR MOTOR VEHICLE USE. 227 ULT LS DSL-DYED FEDERAL LUST TAX POLLUTION TAX FED OIL SPILL - DIESEL/REC90 SALES TAX 99

ENVIRONMENTAL COMPLIANCE FEE INVOICE DUE ON 01/22/2021 719.6

1.000

1.757991 0.001000 0.020710

1,265.05 0.72 14.90 1.54

0.002140 6.500000%

12.950000

83.34 12.95

01/22/21

TOTAL **AMOUNT**  1,378.50

2021 Sales Tax Exemption Certificates must be submitted to remain sales tax exempt

> PALMDALE OIL COMPANY 911 N. 2nd STREET FT. PIERCE, FLORIDA 34950 800-785-7114

March 25, 2022

▲ 001311 Florida Superior Sand Inc PO Box 541896 Lake Worth FL 33454-1896

To our Valued Customers in Florida:

In order to continue to provide the products and service you have come to expect, Cemex Aggregate prices will increase effective July 1, 2022, as follows:

Crushed Limestone Products and Processed Screenings

Commercial & DOT Stone

\$1.50 per ton

DOT and Commercial Road base

- Call for quote

All Other Limestone Products

- Call for quote

**FDOT Sand** 

\$1.00 per ton

Commercial/Concrete Sand

\$1.00 per ton

**Specialty Sands** 

- Call for quote

**Granite Products** 

-Call for quote.

As we continue to address global economic uncertainty, we will be reviewing prices again on October 1, 2022.

For your planning purposes, Cemex expects to implement additional increases on January 1, 2023.

All sales are subject to our Standard Terms and Conditions and payments are due on or before the 15<sup>th</sup> day of the month following the month of purchase. For your convenience, we offer a variety of payment methods and other helpful online services. Please visit <a href="www.cemexusa.com">www.cemexusa.com</a> and click on the CEMEX Go button for additional information.



On behalf of the CEMEX team, we would like to thank you for your business and look forward to a continued successful relationship.

Sincerely,

Travis Wellman

Vice President of Aggregates Florida

David Wilson

Vice President of Aggregates Sales Florida



March 15, 2022.

Dear Valued Palm Beach Aggregates Customer:

Due to rising operating costs, effective April 1st, 2022, the price per ton for the following materials will increase to the amount as stated below:

- #2 Structural Fill \$3.00 ton
- #1 Sand Fill 7.50 ton

Please know that any previous agreements made on volume sensitive pricing, will be upheld. If you have any questions or concerns, please feel free to contact me at (561) 722-0862.

Respectfully,

Justo Navarro / Sales

Palm Beach Aggregates, LLC.



March 10th, 2022

Dear Valued Customer,

We would like to take this opportunity to thank you for your continued patronage. Our company remains committed to supplying you with the highest quality material and best service possible. In order to offset rising costs, we find it necessary to increase our prices. Due to this and other increased operating costs effective **April 15th, 2022**, your pricing will be as follows:

Regular-fill \$6.50/ton Screenings \$11.00/ton Perc Sand \$9.00/ton White-Fill \$6.00/ton Screened Bank Run \$5.50/ton

We will continue to keep you informed of the factors that affect pricing. Please feel free to contact us at (239) 450-4882 with any questions or concerns you may have.

Sincerely,

James Herrin Sales Consultant Florida Shell

Prices are subject to change at anytime



Titan Florida LLC 455 Fairway Drive, Suite 200 Deerfield Beach, FL 33441 Telephone (954) 481-2800

March 1, 2022

## PRICE INCREASE ANNOUNCEMENT: PENNSUCO AGGREGATES

Dear Valued Customer.

To continue to service your needs and to keep up with the ever-changing market we are providing advanced notice for your planning purposes and announcing new pricing as follows:

Effective June 1, 2022, Titan Florida will increase prices as follows:

Finished Stone and Screenings

\$1.00 per short ton

Baserock

\$0.25 per short ton

Fill & Miscellaneous Materials

\$0.10 per short ton

# Any changes in freight rates, fuel surcharges or taxes will be reflected in your pricing.

Prices will remain in effect until further notice. Our standard terms and conditions of sale will apply. Due to the advanced notice of this increase letter, we will be unable to offer any price protection.

Thank you for your continued support.

Sincerely,

Randy Dunlap

\*President

Titan Florida LLC



December 1, 2021

Dear Valued Lake Point Restoration Customers:

Due to rising fuel, materials, and labor costs, we will need to implement the following price increases effective January 1, 2022.

DOT BASE ROCK

\$10.00 per ton

**#57 Stone Commercial** 

\$19.00 per ton

Coarse Sand/Screenings

\$20.00 per ton

Any signed job specific purchase orders will be honored per the quantity stated on the PO. Please contact myself if additional quantity will be needed on the project.

**ADDITIONALLY,** we will be able to start accepting orders for screenings after January 1<sup>st</sup>, 2022. If you have any material needs, please feel free to contact myself or the scale house.

We apologize for any inconvenience this may cause, as we certainly appreciate your business. We look forward to supplying your projects in the future.

Sincerely,

Jamie Rusbridge General Manager

Lake Point Restoration

www.lakepointrestoration.com



September 7, 2021

To Our Valued Customer,

At White Rock Quarries we are working hard to be the preferred source for all your aggregate needs. We appreciate your business and will continue to find cost effective ways to provide the highest quality materials and service. In 2021 we have realized unprecedented cost increase across all aspects of the operation. Permitting and environmental compliance also have continued to increase.

To assist you with future planning and bids, and to provide ample notification the following increases will be effective January 1st, 2022. Please use this notice for all new bids going forward into year 2022.

Product	Price Increase
All Stone Products	\$1.50 per ton
All Screenings Products	\$1.00 per ton
Limerock Base & Fill Materials	\$1.00 per ton
Miscellaneous Materials	\$0.75 per ton

We thank you for your business and look forward to supplying your aggregate needs in the future. Please contact your sales representative with any questions regarding this price announcement.

White Rock Quarries

From: tony@asrmaterials.com,
To: fss5901@aol.com,

Subject: An Important Update From ASR

Date: Tue, Mar 1, 2022 12:44 pm



### Valued Customers,

We hope this email finds you well. We are currently finding ourselves again receiving price increases from our vendors. We have received increases from Plastic Components, Garcia Mining, Prime Source, Clark Dietrich, Lanco & Flamco. Material prices and availability are still volatile and will be increasing an average of 10% above the current price. Unfortunately, this notice comes without the proper notification, as we are pushing them out as soon as we receive them. The price of fuel has also drastically increased, directly impacting our operating cost. Due to that, we will no longer be able to offer flat rate deliveries for the Stucco and Mason sand. We will be zoning out the South Florida market, each zone will be priced accordingly.

Our cost has already increased but we will maintain our pricing for the remainder of the week. This price structure will go into effect on Monday March 7th. We encourage you to verify pricing prior to placing any orders, feel free to contact us if you have any questions.

As far as Aggregates, Fills and Cement products such as Concrete Mix, Portland and Stucco Cement, they are not increasing at this time but the quarries have already been advising us of an increase in the months of June or July.

We will be contacting customers that have flat rate plant hauls and implementing rates with fuel surcharges.

From: tony@asrmaterials.com,
To: fss5901@aol.com,

Subject: ASR January 2022 Price Increase

Date: Tue, Oct 26, 2021 8:42 am

ASR Materials



### Dear Valued Customers,

We would like to thankyou for being a loyal customer to ASR Materials as your preferred source for your construction material needs. 2021 has come with a lot of surprises and we expect that trend to continue throughout 2022. We appreciate your business, and our commit to you is to continue to find and source cost effective materials of the highest quality.

In recent weeks, we have been receiving price increase letters for all of our vendors effective January 2022. Although we are still negotiating 2022 pricing, we are expecting an increase and based on the current price announcements that we have received you can expect the following increases.

- All Coarse, Fine Aggregates & Silica will Increase \$2.50 per ton
- All Fills and Base Materials will increase \$1.50 per ton
- Bagged Masonry / Portland Products will increase 8 %
- Plastics (Stucco) 10 %
- Bonding agents and adhesives 10%
- Metal Lath's 10 %

We will continue to negotiate with our vendors and we expect to finalize the price increase mid December.

Visit ASR Materials On Line





## Percentage for Aggregate Hauls

## Additional Premium Per Mile, Flat Beds and Tanker Hauls

Price per Gallon	Additional Percentage
\$0.00 - \$1.69	0%
\$1.70 - \$1.79	1%
\$1.80 - \$1.89	2%
\$1.90 - \$1.99	3%
\$2.00 - \$2.09	4%
\$2.10 - \$2.19	5%
\$2.20 - \$2.29	6%
\$2.30 - \$2.39	7%
\$2.40 - \$2.49	8%
\$2.50 - \$2.59	9%
\$2.60 - \$2.69	10%
\$2.70 - \$2.79	11%
\$2.80 - \$2.89	12%
\$2.90 - \$2.99	13%
\$3.00 - \$3.09	14%
\$3.10 - \$3.19	15%
\$3.20 - \$3.29	16%
\$3.30 - \$3.39	17%
\$3.40 - \$3.49	18%
\$3.50 - \$3.59	19%
\$3.60 - \$3.69	20%
\$3.70 - \$3.79	21%
\$3.80 - \$3.89	22%
\$3.90 - \$3.99	23%
\$4.00 - \$4.09	24%
\$4.10 - \$4.19	25%
\$4.20 - \$4.29	26%
\$4.30 - \$4.39	27%
\$4.40 - \$4.49	28%
\$4.50 - \$4.59	29%
\$4.60 - \$4.69	30%
\$4.70 - \$4.79	31%
\$4.80 - \$4.89	32%
\$4.90 - \$4.99	33%
\$5.00 - \$5.09	34%
\$5.10 - \$5.19	35%

Price per	Additional
Gallon	Cost Per Mile
\$1.40	
\$1.45	\$0.00 \$0.01
\$1.43	\$0.01
\$1.55	
\$1.60	\$0.03 \$0.03
\$1.65	\$0.03
\$1.70	\$0.04
\$1.75	\$0.05
\$1.75	
\$1.85	\$0.07
	\$0.08
\$1.90	\$0.08
\$1.95	\$0.09
\$2.00	\$0.10
\$2.05	\$0.11
\$2.10	\$0.12
\$2.15	\$0.13
\$2.20	\$0.13
\$2.25	\$0.14
\$2.30	\$0.15
\$2.35	\$0.16
\$2.40	\$0.17
\$2.45	\$0.18
\$2.50	\$0.18
\$2.55	\$0.19
\$2.60	\$0.20
\$2.65	\$0.21
\$2.70	\$0.22
\$2.75	\$0.23
\$2.80	\$0.23
\$2.85	\$0.24
\$2.90	\$0.25
\$2.95	\$0.26
\$3.00	\$0.27
\$3.05	\$0.28
\$3.10	\$0.28
\$3.15	\$0.29
	1 - 1 - 0

Price per	Additional
Gallon	Cost Per Mile
\$3.20	\$0.32
\$3.25	\$0.33
\$3.30	\$0.33
\$3.35	\$0.34
\$3.40	\$0.35
\$3.45	\$0.36
\$3.50	\$0.37
\$3.55	\$0.36
\$3.60	\$0.37
\$3.65	\$0.38
\$3.70	\$0.38
\$3.75	\$0.39
\$3.80	\$0.40
\$3.85	\$0.41
\$3.90	\$0.42
\$3.95	\$0.43
\$4.00	\$0.43
\$4.05	\$0.44
\$4.10	\$0.45
\$4.15	\$0.46
\$4.20	\$0.47
\$4.25	\$0.48
\$4.30	\$0.48
\$4.35	\$0.49
\$4.40	\$0.50
\$4.45	\$0.51
\$4.50	\$0.52
\$4.55	\$0.53
\$4.60	\$0.53
\$4.65	\$0.54
\$4.70	\$0.55
\$4.75	\$0.56
\$4.80	\$0.57
\$4.85	\$0.58
\$4.90	\$0.58
\$4.95	\$0.59

From: cienagatrucking@yahoo.com, Subject: March 21st Fuel Surcharge Date: Fri, Mar 18, 2022 3:44 pm

Attachments: Fuel Surcharge 032122.pdf (81K)

Good Afternoon,

Enclosed please find the fuel surcharge for March 21st at 15%

Respectfully,

#### Office Manager

Cienaga Trucking Inc. 8600 NW South River Dr, Ste 126 Medley, FL 33166

**Office:** (786) 725-2038 **Fax:** (305) 436-3766

cienagatrucking@yahoo.com

# Fuel Surcharge Effective March 21st 2022

Fuel Cost	Fuel Surcharge
0/4.00	0
4.01/4.25	3%
4.26/4.50	6%
4.51/4.75	9%
4.76/5.00	12%
5.01/5.25	15%
5.26/5.50	18%
5.51/5.75	21%
5.76/6.00	24%
6.01/6.25	27%
6.26/6.50	30%
6.51/6.75	33%
6.76/7.00	36%
7.01/7.25	39%
7.26/7.50	42%
7.51/7.75	45%
7.76/8.00	48%
8.01/8.25	51%
8.26/8.50	54%
8.51/8.75	57%
8.76/9.00	60%
9.01/9.25	63%
9.26/9.50	66%
9.51/9.75	69%
9.76/10.00	72%

From: cienagatrucking@yahoo.com, Subject: Fuel Surcharge April 4th Date: Fri, Apr 1, 2022 12:26 pm

Attachments: Fuel Surcharge 040422.pdf (82K)

Good Afternoon,

Enclosed please find Fuel Surcharge week of April 4th. (18%)

Respectfully,

#### Office Manager

Cienaga Trucking Inc. 8600 NW South River Dr, Ste 126 Medley, FL 33166

**Office:** (786) 725-2038 **Fax:** (305) 436-3766

cienagatrucking@yahoo.com

# Fuel Surcharge Effective April 4th 2022

Fuel Cost	Fuel Surcharge
0/4.00	0
4.01/4.25	3%
4.26/4.50	6%
4.51/4.75	9%
4.76/5.00	12%
5.01/5.25	15%
5.26/5.50	18%
5.51/5.75	21%
5.76/6.00	24%
6.01/6.25	27%
6.26/6.50	30%
6.51/6.75	33%
6.76/7.00	36%
7.01/7.25	39%
7.26/7.50	42%
7.51/7.75	45%
7.76/8.00	48%
8.01/8.25	51%
8.26/8.50	54%
8.51/8.75	57%
8.76/9.00	60%
9.01/9.25	63%
9.26/9.50	66%
9.51/9.75	69%
9.76/10.00	72%