



FLYMOTION  
800-548-5844

4416 Eagle Falls Pl.  
Tampa, Florida  
33619-9611  
United States

Prepared For  
Margate Police Department  
5790 Margate Blvd  
Margate, Florida  
33063  
United States

Estimate Date  
05/26/2022

Estimate Number  
10662266

Description	Rate	Qty	Line Total
<b>SPOT Enterprise (w/o Docking Station)</b> • Base platform: Spot with the current software release • Spot battery (qty 2) • Spot battery charger (power loader) with cables • JXD tablet controller with the then current software release • Micro-USB charger for JXD tablet • Storage and transportation case for Spot and accessories	<b>\$99,200.00</b>	<b>1</b>	<b>\$99,200.00</b>
<b>SPOT Arm</b> • Equipped to operate through both semi-autonomous actions and telemanipulation, the arm will open doors, pick, place, push, or drag objects, and adapt to new situations at the push of a button or swipe of a screen.	<b>\$64,000.00</b>	<b>1</b>	<b>\$64,000.00</b>
<b>FLYMOTION Ridgeback System w/ Starter Kit</b> 1x FLYMOTION Ridgeback (S-Band)  1 x Ridgeback Kit for SPOT (Chasis, batteries, antennas, cables) 1 x Radio for Operator (Chasis, batteries, antennas, cables) 1 x Controller 1 x Android Tablet 1 x Juggernaut Case & Mount	<b>\$37,979.00</b>	<b>1</b>	<b>\$37,979.00</b>
<b>Boston Dynamics Spot CARE</b> Spot CARE Service Plan Included: • 100% coverage on your Spot robot for 12 months, after the standard warranty expires • Unlimited repairs* • Unlimited replacement* • Repair or replacement time: <10 business days	<b>\$19,800.00</b>	<b>1</b>	<b>\$19,800.00</b>

\*Subject to our Terms and Conditions of Sale

<b>FM Assembly (SPOT)</b> Assembly, Firmware Update, and Calibration by FLYMOTION Drone Experts	<b>\$500.00</b>	<b>1</b>	<b>\$500.00</b>
<b>FM Technical Support 1 Year</b> Receive FLYMOTION's first in class tech support for 1 year, with 24/7 access to the tech support email account that gets responded to within 24 hours.	<b>\$749.00</b>	<b>1</b>	<b>\$749.00</b>
<b>Shipping</b> Ground Shipping (Insured)	<b>\$2,500.00</b>	<b>1</b>	<b>\$2,500.00</b>
<b>Subtotal</b>			<b>224,728.00</b>
<b>Tax</b>			<b>0.00</b>
<b>Estimate Total (USD)</b>			<b>\$224,728.00</b>

#### Terms

- Payment due upon receipt (unless other terms have been agreed upon).
- Pricing valid for 14 days from the date issued.
- 3% Convenience charge on orders more than 2500.00 for credit card processing.
- Send orders to [sales@flymotionus.com](mailto:sales@flymotionus.com).
- Lead time will be confirmed upon receipt of a valid PO.
- Please inquire about our Training Classes.



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Dear Contract Officer,

FLYMOTION is the only company that produces the FM Ridgeback Communications Kit. This custom radio link is designed around the Spot UGV, and crucial to maintaining a secure connection during BVLOS operations in the field.

This solution allows for consistent communication between the Pilot and UGV, while beyond line of sight.

Due to the nature of the solution offered, the product listed above is being declared a sole-source item procurable solely from FLYMOTION.

Sincerely,

Chase Haley, Sales Lead  
FLYMOTION