



RFP 2015-010 Garbage and Recycling Collection

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Garbage and Recycling Collection

Background

- * Waste Management Contract Set to Expire September 30, 2015
- * City Commission Workshop to Review Options
- * City Commission Voted to Extend Existing Waste Management Contract 60 Days to Negotiate Renewal and Concurrently Prepare RFP
- * City Commission Approved Advertising the RFP

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RFP Process

- * RFP Issued May 21st
- * Proposals Due June 22nd
- * Received Two Proposals
 - * Waste Management
 - * Waste Pro
- * Selection and Evaluation Committee (SEC) Formed
 - * SEC Met on July 9th, July 22nd, and July 29th

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SEC

- * SEC Members (Voting)
 - * Reddy Chitepu – Director of DEES
 - * Sam May – Director of Public Works
 - * Kelly McAtee – Engineering Manager (DEES)
 - * Adam Reichbach – Assistant to the City Manager
 - * Aaron Tauber – Sustainability Coordinator (DEES)
- * SEC Members (Advisory)
 - * Kelly Diaz – Assistant Director of Finance
 - * Allison Trulock – HDR, Inc. (Consultant)

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SEC Consensus Options (Multifamily)

- * **Not Include Owner-Occupied Multifamily in Franchise**
 - * No difference in Waste Pro's rates for all services
 - * Waste Management
 - * No difference in residential collection rates
 - * Small difference in Waste Management multifamily and commercial dumpster rates
 - * \$0.72 per yard difference for Multifamily (loose dumpster)
 - * \$0.77 per yard difference for Commercial (loose dumpster)
- * Both Proposers' Multifamily rates higher than rates currently paid by the owner-occupied communities that provided staff their rates.

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SEC Consensus Options (Garbage)

Automated Garbage Carts

	Waste Management*	Waste Pro*
Carts	\$10.58	\$12.72
PAYT 35-gal	\$10.58	\$12.34
PAYT 65-gal	\$10.94	\$12.87
PAYT 95-gal	\$11.29	\$13.58
Manual	\$14.18	\$12.94

- * Increased level of service
- * Lowest cost garbage collection option
- * Small price differential between cart sizes for PAYT

*Rates adjusted for tipping fee effective October 1, 2015.

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SEC Consensus Options (Bulk and Yard Waste)

Weekly Yard Waste and Monthly Bulk Collection

	Waste Management*	Waste Pro*
Commingled Weekly	\$6.15	\$4.77
Separate Weekly Yard Waste and Weekly Bulk Waste	\$8.16	\$5.67
Separate Weekly Yard Waste and Monthly Bulk Waste	\$5.91	\$4.49

*Rates adjusted for tipping fee effective October 1, 2015.

- * Increased level of service
- * Lowest cost option (both Proposers)

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SEC Consensus Options (Recycling Rewards)

Waste Management

- * Recyclebank
 - * Points, earned by recycling, redeemable for gift cards, coupons, magazine subscriptions, etc.

Waste Pro

- * Waste Pro Rewards
 - * Tiered coupons available based on recycling participation

	Current	Waste Management	Waste Pro
Single Family	\$0.37	\$0.46	\$0.35
Multifamily	N/A	\$0.46	\$0.30

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Rate Comparison (Residential)

	Current*	Waste Management**	Waste Pro**
Garbage Carts	\$22.97	\$10.58	\$12.72
Weekly Yard Waste/Monthly Bulk		\$5.91	\$4.49
Recycling (incl. rewards)	\$1.43	\$3.41	\$3.40
TOTAL	\$24.40	\$19.90	\$20.61

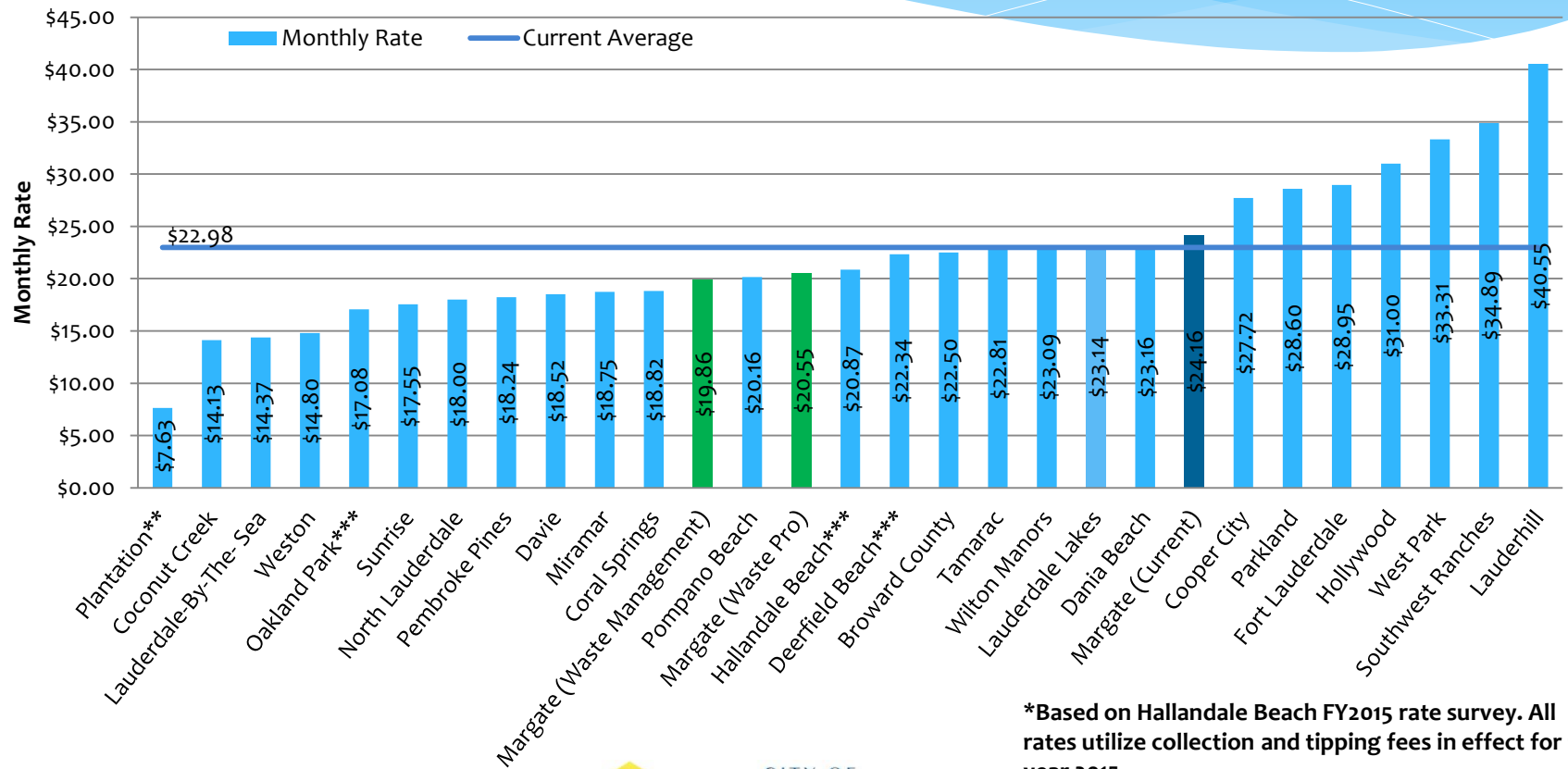
*This is the monthly rate effective October 1, 2015. Current rate is for manual garbage and monthly commingled collection and does not have separate rate for garbage and bulk.

**Rates adjusted for tipping fee effective October 1, 2015.

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Rate Comparison (Residential)



*Based on Hallandale Beach FY2015 rate survey. All rates utilize collection and tipping fees in effect for fiscal year 2015.

**Plantation's monthly rate is for collection only and is not included in the average rate.

***Collection services provided by municipality.



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Rate Comparison (Multifamily and Commercial)

	Current*	Waste Management**	Waste Pro**
Multifamily Dumpster (loose per yard)	\$15.22	\$15.67	\$9.86
Multifamily Dumpster (compacted per yard)***	\$60.86	\$22.94	\$13.39
Multifamily Recycling incl. Rewards (unit/month)****	\$0.92	\$1.65	\$3.35
Commercial Carts (per month)	\$65.90	\$74.68	\$19.58
Commercial Dumpster (loose per yard)	\$15.22	\$15.99	\$15.17
Commercial Dumpster (compacted per yard)	\$60.86	\$23.90	\$18.91

*Rate effective October 1, 2015.

**Rates adjusted for tipping fees in effect on October 1, 2015

***Currently no multifamily compacted dumpsters.

****Multifamily currently not included in rewards program.



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Rate Comparison

	Current*	Waste Management**	Waste Pro**
Annual Cost of Residential Services	\$3,883,032	\$3,173,137	\$3,284,543
Annual Cost of Multifamily Services	\$123,654	\$128,413	\$133,887
Annual Cost of Commercial Services	\$1,554,298	\$1,634,004	\$1,552,667
Total Annual Cost of Contract	\$5,560,984	\$4,935,554	\$4,971,097

*Rate effective October 1, 2015.

**Rates adjusted for tipping fees in effect on October 1, 2015

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Added Value and Enhancement

Waste Management

- * Two Big Belly Solar Compactors for City's Use (\$11,000)
 - * Include attached recycling container
- * Sustainability Service (\$10,000)
 - * Up to 100 hours of consulting service to investigate waste generation at City facilities and recommend improvements
- * Cartridges for Kids
 - * Cartridge and electronics collection program provides fundraising opportunity for local schools
- * Earth Day at Monarch Hill Renewable Energy Park
 - * Schools receive grant funds based on student attendance

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Added Value and Enhancement

Waste Pro

- * High School Scholarships
 - * An additional \$12,000 annually above the required \$5,000 annual contribution

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SEC Ranking

SEC Ranked the Firms Based on the Criteria in the RFP

- * Qualifications and Experience – up to 20 points
- * Approach – up to 10 points
- * References – up to 15 points
- * Cost for Proposer's Services – up to 45 points
- * (Optional) Added Value and Enhancements – up to 10 points

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SEC Ranking

	Waste Management	Waste Pro
Qualifications and Experience	96.5	97
Approach	47	44
References	69	73
Cost for Proposer's Services	225	223.5
Subtotals	437.5	437.5
Added Value and Enhancement	37	21.5
TOTALS	474.5	459

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SEC Recommendation

- * SEC Recommends Awarding the RFP to Waste Management with the Following Options:
 - * Cart-based Garbage Collection
 - * Separate Weekly Yard Waste and Monthly Bulk Collection
 - * **Not** Including Owner-Occupied Multifamily
 - * Include Recycling Rewards Program
- * Residential Savings of \$4.50 per month or 18.4%
- * Total Annual Contract Savings of \$625,430 or 11.2%

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Conclusion

- * Both Proposers Very Qualified and Prices Competitive
- * SEC Recommends Awarding Contract to Waste Management
- * Increased Level of Service
- * Decrease in Overall Cost

Thank You



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