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Prepared for:
Margate Community Redevelopment Agency

Request for Proposal #MCRA – 2016-06
CRA Legal Services
April 5, 2016

Presented by:

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KEY WEST | LAKELAND | MELBOURNE | MIAMI | NAPLES | ORLANDO | TALLAHASSEE | TAMPA

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Letter of Intent

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VIA COURIER

Office of the Purchasing Division
City of Margate
City Hall, Finance Department, 2nd Floor
5790 Margate Boulevard
Margate, FL 33063

Re: RFP #2016-06 / Legal Services

Dear Sir/Madam:

The law firm of GrayRobinson, P.A. (the "Firm") is pleased and honored to submit our qualifications to provide legal services to the Margate Community Redevelopment Agency (the "CRA"). The Firm believes it is uniquely qualified to provide such services to the CRA. As a statewide firm founded in 1970 with nearly 300 lawyers in 13 offices, we have worked for and with numerous CRAs, municipalities and local government agencies in all aspects of local government law.

I am the main point of contact for this representation. I have more than 20 years of experience as legal counsel in the public sector, and I am board certified by The Florida Bar in City, County and Local Government Law. I have served as the City Attorney for the City of Marathon, the City of Doral and the Village Attorney for the Village of Islamorada, as well as serving as the Interim Village Attorney for the Village of Palmetto Bay, and currently serve as assistant special counsel to several Community Redevelopment Agencies. Steven Zelkowitz, who will assist me in this matter, also has more than 20 years of governmental law experience serving as general and special counsel to a number of Community Redevelopment Agencies and working for many municipalities in South Florida. Additionally, Gary Resnick will round out our team. He, too, has more than 20 years of experience handling local government and land use issues.

One of the core founding principles of the Firm is embracing our local communities as a matter of mission, as well as passion. This commitment translates into a Firm-wide service to municipalities and local government agencies across the State that allow me, Mr. Zelkowitz and Mr. Resnick to call upon the expertise of the Firm's attorneys in every area of the law the CRA may need.

At this time, we are not aware of any conflicts that preclude us from representing the CRA and we are committed to perform the required work within a specified timeframe. Additionally, we warrant that we have not employed or retained anyone to secure or solicit a contract with the CRA, nor have we paid or agreed

Margate Community Redevelopment Agency
April 5, 2016

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ATTORNEYS AT LAW

to pay any person, company or entity any fee or other consideration contingent upon or resulting from the award or making of a contract with the CRA.

We will strive to accomplish three critical objectives in representing the Margate Community Redevelopment Agency. These objectives are: (1) to provide quality legal services in a cost effective manner; (2) to maintain the flexibility necessary to respond to problems swiftly and thoroughly; and (3) to facilitate communication and accountability. The Firm believes in the quality of the work we produce, not the quantity. Again, we appreciate the opportunity to present our qualifications to provide legal services to the Margate Community Redevelopment Agency, and thank you for your consideration.

Best regards,



John R. Herin, Jr.

1. Firm Contact Information

The firm's legal name is GrayRobinson, P.A. Work for the Margate Community Redevelopment Agency will primarily be performed from the following office:

401 E. Las Olas Blvd., Suite 1000
Fort Lauderdale, Florida 33301
954-761-8111

2. Primary Contact

John R. Herin, Jr. will be the primary contact for the Margate Community Redevelopment Agency. He may be reached as follows:

401 E. Las Olas Blvd., Suite 1000
Fort Lauderdale, Florida 33301
954-761-8111
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3. Biographies



John R. Herin, Jr.

GrayRobinson, P.A.
401 East Las Olas Blvd., Suite 1000
Fort Lauderdale, Florida 33301
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Experience

John is a shareholder in the firm's Land Use, Environment, and Government Affairs Department. He brings to the firm over 20 years of experience in the public and private sector. His practice focuses on representing public and private clients in the areas of land use, zoning, and local government, administrative and environmental law. John has handled complex development entitlement matters throughout Florida, including comprehensive plan and redevelopment plan, platting, permitting, site plan and zoning applications and amendments; endangered species, submerged land leases, and stormwater and wastewater permitting; and lender/buyer due diligence issues. He also has extensive experience in representing firm clients with respect to eminent domain, inverse condemnation and land use litigation, as well as claims under the Bert J. Harris, Jr., Private Property Rights Protection Act.

John appears before the Florida governor and cabinet, cabinet aides, district and circuit courts, division of administrative hearings, state agencies and local government bodies on a broad range of environmental and land use issues, and has drafted hundreds of ordinances and resolutions for cities and counties, covering a wide array of subjects. He is a frequent speaker on governmental and land use topics.

Areas of Practice

- Environmental
- Utilities
- Land Use Law
- Government
- Eminent Domain & Condemnation Law
- Senior Housing

Education

- **University of Central Florida, B.A.** (political science, 1986)
- **Stetson University College of Law, J.D.** (1991)

Professional Associations & Memberships

- The Florida Bar
 - Board Certified in City, County and Local Government Law
 - City, County and Local Government Law Section, Member
 - Environmental and Land Use Law Section, Member

- Florida Municipal Attorneys Association, Member
- Greater Miami Chamber of Commerce, Member
- Cuban American Bar Association, Member

Admissions

- Florida

Awards & Recognitions

- Florida Super Lawyers, 2007
- *The American Lawyer & Corporate Counsel*, Top Lawyer in Land Use and Zoning, 2013

Representative Experience

Public Sector Experience

- Served as city attorney for the City of Marathon
- Served as city attorney for the City of Doral
- Served as interim village attorney for the Village of Palmetto Bay
- Served as town attorney for the Town of Miami Lakes
- Served as village attorney for the Village of Islamorada
- Served as special counsel to city in the negotiation and drafting of a development agreement wherein property owner voluntarily contributed monetary and off-site improvements benefiting city's residents
- Served as special counsel to city in an annexation dispute with adjacent local government
- Served as special counsel to town with respect to draft environmental impact statement for proposed runway expansion
- Served as special counsel to hospital special district in court challenge to the imposition of a municipal special assessment
- Serves as assistant general counsel to City of Hallandale Beach CRA and City of North Miami CRA
- Serves as special counsel to municipality in special assessment dispute with county
- Serves as Code Enforcement Special Magistrate to local municipality in Broward County
- Serves or has served as city attorney, assistant city attorney, assistant county attorney and special counsel to numerous local governments and quasi-governmental agencies

Private Sector Experience

- Obtained a vested rights determination on summary judgment for developer of proposed 12-story beachfront residential condominium, notwithstanding a referendum initiative that resulted in an amendment to the city charter limiting the height of all new construction to three stories
- Obtained required permit approvals from local government allowing developer to use transferable development rights to increase density and height of office building project
- Assisted owner of regional mall in securing amendments to local government's comprehensive plan and land development regulations to facilitate redevelopment of property into a mixed-use regional activity center

- Represented group of agricultural property owners in a \$172 million Bert J. Harris, Jr. Private Property Rights Protection Act claim arising from county's change in interpretation of open-space requirements in comprehensive plan and land development regulations
- Negotiated and drafted public-private agreement for the construction of dual radio transmission/emergency management communications tower on special district property
- Represented clients completing environmental remediation projects in connection with ongoing industrial operations and redevelopment projects
- Assisted national banking institution in securing amendments to the Palm Beach County Land Development Code to allow stand-alone banking centers as a matter of right in most commercial zoning districts
- Represented clients in due diligence associated with acquisition of land for industrial, commercial and residential development

Reported Cases

- *Sansbury v. City of Orlando*, 654 So.2d 965 (Fla. 5th DCA 1995) [upholding juvenile curfew]
- *Bott v. City of Marathon*, 949 So.2d 295 (Fla. 3rd DCA 2007) [enforceability of affordable housing restrictive covenant]
- *Beyer v. City of Marathon*, - So.3d - , 2013 WL 5927690 (Fla. 3rd DCA 2013) [inverse condemnation claim – owners were not deprived of all economically beneficial use of their property]
- *City of Coral Springs v. North Broward Hospital District*, - So.3d - , 4D14-2351 (Fla. 4th DCA 2015) [imposition of city fire service special assessment on district property was illegal]
- *Department of Community Affairs v. City of Marathon*, DOAH Case No. 04-3500GM [challenge to adopted comprehensive plan]
- *Florida Keys Citizens Coalition, Inc. & Last Stand, Inc. v. Florida Administration Commission & City of Marathon*, DOAH Case No. 04-2755RP [proposed Administration Commission rule amending city's comprehensive plan not invalid exercise of delegated legislative authority]
- *Rossignol v. Village of Islamorada & Department of Community Affairs*, DOAH Case No. 01-2409GM [comprehensive plan provisions limiting transient rental uses in residential areas supported by appropriate data and analysis]
- *Department of Community Affairs v. Village of Islamorada*, DOAH Case No. 01-1216GM [challenge to adopted comprehensive plan]

Presentations & Seminars

- "Consultants Competitive Negotiation Act (CCNA)," Florida City & County Management Association and Center for Florida Local Government Excellence's Training Program, March 18, 2016
- "Ethics in Land Use," National Business Institute's Land Use Law: Current Issues in Subdivision, Annexation and Zoning, April 3, 2014
- 2011 Regulatory Takings Seminar, CLE International, 2011
- "Cheesehead Fallout: What Is the Future of Public Sector Bargaining and Pensions in Florida?" 21st Annual Labor and Employment Law Seminar, 2011
- "Alternatives to Litigation," Regulatory Takings Seminar, CLE International, 2007
- "Making Code Enforcement Work," 10th Annual Public Interest Environmental Conference, University of Florida, 2005
- "What You Need to Know About Public Records and Open Meetings in Florida – Overlap and Interaction Between Public Records and Open Meetings," Lorman Education Services, 2001

John Raymond Herin, Jr.


Member in Good Standing

Bar Number: 907928

Mail Address: Gray Robinson, P.A.
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United States
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Email: john.herin@gray-robinson.com

Personal Bar URL: www.floridabar.org/mybarprofile/907928

vCard: 

County: Broward

Circuit: 17

Admitted: 11/01/1991

10-Year Discipline History: None

Law School: Stetson University College of Law, 1991

Board Certifications:

Area	Year
City, County and Local Government Law	2015

Sections: City, County & Local Govt Law
Environmental & Land Use Law

Firm: Gray Robinson, P.A.

Firm Size: Over 100

Firm Position: Partner/Shareholder

Firm Website: www.gray-robinson.com

Eligible to Practice Law in Florida





Steven W. Zelkowitz

GrayRobinson, P.A.
333 S.E. 2nd Avenue, Suite 3200
Miami, Florida 33131
305-416-6880
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Experience

Steven is the managing shareholder in GrayRobinson's Miami office and co-chair of the Hospitality Industry Group. He focuses on complex real estate, land use and zoning matters for both public and private clients. He has extensive experience in the sale and purchase of all types of commercial properties, leasing and related transactions, lending, title insurance and developer representation including condominium and hotel development and construction projects, as well as representation of municipalities and community redevelopment agencies. He also has experience in public/private transactions, including large-scale transportation and public works projects, as well as in obtaining state and local tax incentives for businesses relocating to the state of Florida.

In addition, Steven has significant governmental law experience. He serves as general and special counsel to a number of community redevelopment agencies in South Florida, including the North Miami CRA, North Miami Beach CRA, Hallandale Beach CRA and Naranja Lakes CRA. He has also worked for a number of municipalities in South Florida, including Bal Harbour Village, Village of Key Biscayne, City of Aventura, City of Homestead, Town of Miami Lakes, City of Miramar, City of Weston, City of Dania Beach, City of Boca Raton, Islamorada, Village of Islands, and the City of Marathon.

Steven has very strong ties to the community. He currently serves as general counsel to one of his favorite charities, the Humane Society of Greater Miami, and is active in the Anti-Defamation League. Steven has been named Top Lawyer in the *South Florida Legal Guide* since 2006 and recognized in *South Florida Business Journal's* "Best of the Bar" issue. He frequently lectures on real estate and governmental law issues.

Areas of Practice

- Drone and Aviation Law
- Land Use Law
- Real Estate
- Residential, Resort & Club
- Restaurant
- Transportation
- Banking & Finance
- Hospitality
- Government Relations & Lobbying
- Government

Background

Steven was born in New York City and grew up in Livingston, New Jersey. After receiving his bachelor's from the University of Massachusetts, Steven attended Rutgers University, where he participated in a joint degree program and simultaneously received his juris doctor and master's in city and regional planning. Prior to becoming a shareholder at GrayRobinson, Steven practiced in New York City and Orlando, Florida.

Education

- **University of Massachusetts, B.S.** (1983)
- **Rutgers University, M.C.R.P.** (1989)
- **Rutgers University School of Law, J.D.** (1989)

Admissions

- Florida
- New Jersey
- New York
- U.S. District Court of New Jersey

Professional Associations & Memberships

- The Florida Bar
- New Jersey State Bar Association
- New York State Bar Association
- Florida Fiduciary Forum, Member
- Florida Redevelopment Association, Member
- Association of Florida Community Developers, Inc., Member
- Risk Management Association (RMA) Southeast Florida Chapter, Member

Awards & Recognitions

- *South Florida Business Journal*, Power Leaders in Law & Accounting, 2014-2015
- *Daily Business Review*, Dealmaker of the Year Finalist, 2014
- *Chambers USA*, Real Estate, 2012-2015
- *South Florida Legal Guide*, Top Lawyers, 2006-2014
- *South Florida Business Journal*, Best of the Bar, 2003
- *South Florida Business Journal*, The Book of Law, 2010-present
- *Daily Business Review*, Top Dealmakers of the Year Finalist, 2012
- *Florida Trend*, "Legal Elite," 2012

Civic

- Miami Shores Village
 - Vice Mayor, 2015-2019
 - Planning and Zoning, Board Member, 2013-2015
 - Historic Preservation Board, Chair, 2002-2006

- Biscayne Corridor Community Redevelopment Agency, Commissioner
- Greater Miami Chamber of Commerce, Trustee Member
- North Miami Beach Chamber of Commerce, Trustee Member
- North Miami Chamber of Commerce, Trustee Member
- Fort Lauderdale Chamber of Commerce, Trustee Member

Articles & Publications

- *CRAs - Time Tested and Popular*, South Florida Legal Guide, 2007
- *Lenders Should be Wary of Proposed Changes in the Bankruptcy Law That Are Designed to Cure the Home Loan Crisis*, 2009 South Florida Legal Guide

Presentations & Seminars

- "Creating New Places from Old Spaces." North Miami Downtown Revitalization Forum, Miami, Florida, June 12, 2014
- "The ABCs of CRAs: Amending Your Community Redevelopment Plan," The John Scott Dailey Florida Institute of Government Seminar at FAU, co-sponsored by GrayRobinson and the FAU School of Urban and Regional Planning, November 14, 2013
- "The ABCs of CRAs: Community Redevelopment Agency Basics," The John Scott Dailey Florida Institute of Government Seminar at FAU, co-sponsored by GrayRobinson and the FAU School of Urban and Regional Planning, April 10, 2013
- "ABCs of CRA Deal Making: RLLs, RFQs, RFPs, Ethical Challenges and the "Art of the Deal," Hot Topics for Local Government Officials Annual Redevelopment Program Series, November 2, 2011
- "The ABCs of CRAs," Florida Atlantic University, School of Government, 2008-2010
- "The ABCs of PPPs," Florida Atlantic University, March 2010
- "Public/Private Transactions and Government Incentive Programs," Lorman Education Services, Government Contracts in Florida Conference
- "From a Legal Perspective: So, How Do You Get It Done Now?," 4th Annual Redevelopment Program, The ABC's of Dealing with CRAs, Working in the Post-Kelo Environment, November 2006
- "Building and Land Use Attorneys Tell Their Side of Affordable Housing Issues," Florida Redevelopment Association, 2006 Annual Conference

Media Mentions

- "Top Law Firms See Growth Opportunities in Key Practice Areas," *South Florida Legal Guide*, June 2015
- "When Will Cuba Open for Business?" *Lodging Magazine*, March 19, 2015



Gary I. Resnick

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Experience

Gary was born in Newark, New Jersey. After receiving his bachelor's from Bucknell University, Gary attended Rutgers University School of Law, where he received his juris doctor with honors and was editor of *Rutgers Law Journal*. Prior to joining the firm, Gary was the director of law and public policy for MediaOne, one of the nation's largest cable and broadband companies, and was responsible for, among other things, its legal, regulatory, and Florida and federal government affairs programs.

Gary is a shareholder with the firm and concentrates his practice in the representation of local governments and private clients in government and regulatory affairs, communications and cable law, utilities, charter schools and use of rights-of-way.

Areas of Practice

- Communications, Cable & Broadband Law
- Education
- Government
- Government Relations & Lobbying
- Higher Education
- Land Use Law
- Real Estate
- Utilities

Education

- **Bucknell University, B.A.** (1982)
- **Rutgers University School of Law, J.D.** (*with honors*, 1985)
 - *Rutgers Law Journal*, Associate Editor, 1984-1985

Admissions

- Florida
- New Jersey
- Pennsylvania
- District of Columbia

Professional Associations & Memberships

- City of Wilton Manors, Florida

- Mayor, 2008-present
 - City Commissioner, 1998-2008
- Florida Department of Revenue
 - Communications Services Tax Working Group, Member, 2012-2013
- Broward League of Cities
 - President (2009-2010)
 - Treasurer
 - Board of Directors
- Florida League of Cities
 - Board of Directors, 2003-present
 - Executive Committee, 2009-2011
 - Technology Leadership Committee, Chair, 2013
- Florida League of Mayors
 - Board of Directors, 2009-present
- Alzheimer's Family Center, Trustee
 - Vice President of the Board, 2001-present
- Children's Home Society
 - Board of Directors
- Federal Communications Commission
 - Intergovernmental Advisory Committee, 2004-present
 - Chair, 2014-2016
- National Association of Telecommunications Officers and Advisors
 - Board of Directors, 2005-2006
- National League of Cities
 - Information Technology and Communications Policy Steering Committee
 - Vice Chair, 2006, 2011
 - Member, 2006-2013
- Florida Chapter of NATOA, Founding Member and President of the Board of Directors
- Independent Multi-Family Communications Council
 - Board of Directors, 2009-present
- The Golden Rule Foundation
 - Community Advisory Council
 - President

Awards & Recognitions

- *South Florida Legal Guide*, Top Attorney in South Florida, 2005-2006, 2008-2010
- National Association of Telecommunications Officers and Advisors, Ovation Award, 2012

Articles & Publications

- "Florida Communications Services Tax and the Digital Subscriber Line: To Tax or Not to Tax?," *The Florida Bar Journal*, April 2003
- "Before All Havoc Breaks Out: The Need for Local Governments to Regulate the Use of Their Rights-of-Way Under Florida's Communications Services Tax Simplification Law, The Agenda City, County & Local Government Law Section," *The Florida Bar Journal*, May 2001
- "Responding to a Cable Operator's Petition for Effective Competition: How One Community Succeeded in Fighting a Petition," *The Agenda*, Published by the City, County, and Local Government Law Section of The Florida Bar, 2004

- "Focusing on States: A Brave New World," *Journal of Municipal Telecommunications Policy*, Winter 2004

Presentations & Seminars

- "Community Broadband: Broadband Legislative Update," 15th Anniversary Annual Broadband and PEG Conference, SouthEast Association of Telecommunications Officers & Advisors Conference (SEATOA), March 14-15, 2016
- "The Courts, The Hill and The FCC – A Year in Review and Setting the Stage for 2016," National Association of Telecommunications Officers And Advisors' (NATOA) Webinar, December 14, 2015
- "Update on Wireless Communications Facilities," Board of Directors Meeting, The Palm Beach County League of Cities, Inc., October 28, 2015
- "Removing Barriers to Wireless Broadband Deployment," The Senate Committee on Commerce, Science and Transportation, Washington, D.C., October 7, 2015
- "The FCC's New Wireless-Service-Facility Rules," Florida Municipal Attorneys Association (FMAA) 34th Annual Seminar, Ft. Lauderdale, Florida, July 9-11, 2015
- Panelist, "Information Technology and Communications (ITC) Policy and Advocacy Committee Meeting," National League of Cities Congressional City Conference, Washington, D.C., March 8, 2015
- "Charting Our Cities," Greater Fort Lauderdale Chamber of Commerce, Oakland Park Wilton Manors & Uptown Council Luncheon, October 2, 2014
- Panel speaker, "Florida's Model for Communications Regulations," Advanced Communications Law & Policy Institute Summit, New York City, January 15-17, 2014
- "The Courts, The Hill and The FCC – A Year in Review and Setting the Stage for 2014," National Association of Telecommunications Officers and Advisors Webinar, December 2, 2013
- "Implications of the IP Transition for Legal and Regulatory Policy," National Association of Telecommunications Officers and Advisors Annual Conference, Orlando, Florida, September 16, 2013
- "Communications Facilities in Rights of Way," National Association of Telecommunications Officers and Advisors Annual Convention, New Orleans, Louisiana, September 29, 2012
- "Legal Leaders," 2012 Broadband Communities Summit, Dallas, Texas, April 25, 2012
- "Legal Jobs in the Communications Field," University of Miami School of Law, March 5, 2012
- "Walkable Cities Enhancing Communities: Complete Streets Issues and Initiatives," The Broward Metropolitan Planning Organization Seminar, Fort Lauderdale, Florida, May 24, 2011
- Featured Speaker, 8th Annual Broadband Properties Summit, Dallas, Texas, April 28, 2011
- Featured Speaker, 7th Annual Broadband Properties Summit, Dallas, Texas, April 28, 2010

4. Experience and References

GrayRobinson provides a number of services to its public sector clients, including local government law, litigation, legislative and agency lobbying, code enforcement, real estate law, commercial transaction law, taxation and public finance, utilities, eminent domain, land use, employment and labor, and construction law. The list below outlines those public entity clients currently or previously represented by GrayRobinson attorneys.

American College of Physician Executives	Indian River State College
Baker County Property Appraiser	Jackson County Property Appraiser
Barefoot Bay Recreation District	Jefferson County Clerk of Court
Bay County	Lafayette County School Board
Bay County Tax Collector	Lake County
Bay Medical Center	Lakeland Downtown Development Authority
Bradford County District School Board	Lee County
Bradford County Tax Collector	Leon County
Brevard County Contractors' Licensing Board	Levy County School Board
Brevard County Clerk's Office	Madison County Property Appraiser
Broward Sheriff's Office	Manatee Community College
Canaveral Port Authority	Manatee County Property Appraiser
Charlotte County Property Appraiser	Manatee County School District
Charlotte County Tax Collector	Manatee County, Florida
Central Florida Regional Transportation Authority (LYNX)	Marion County
Citizens Property Insurance Corporation	Melbourne Airport Authority
Citrus County	Miami Community Redevelopment Agency
Citrus County Property Appraiser	Miami-Dade County Public Schools
City of Boca Raton Community Redevelopment Agency	Monroe County
City of Boynton Beach	Monroe County Clerk of Court
City of Bunnell	Monroe County Tax Collector
City of Cape Coral	Monroe County Property Appraiser
City of Clermont	Munroe Regional Health System
City of Coconut Creek	Naranja Lakes Community Redevelopment Agency
City of Coral Gables	North Brevard Country Hospital District
City of Deerfield Beach	North Brevard County Hospital District, d/b/a Parrish Medical Center
City of Deland	North Broward Hospital District, d/b/a Broward Health
City of Doral	North Miami Beach Community Redevelopment Agency
City of Dunedin	North Miami Community Redevelopment Agency
City of Ft. Meade	North Naples Fire Control District
City of Ft. Myers	Orange County
City of Groveland	Orange County Community Redevelopment Agency

City of Hallandale Beach Community Redevelopment Agency	Orange County Library District
City of Hialeah	Orange County Property Appraiser
City of Hollywood	Orange County Sheriff, Office of
City of Hollywood Community Redevelopment Agency	Osceola County Tax Collector
City of Homestead Homestead Economic Rebuilding Organization	Palm Bay Utilities
City of Key West	Palm Beach State College
City of Kissimmee	Pasco County Medical Center
City of Kissimmee Community Redevelopment Agency	Pasco County Property Appraiser
City of Lakeland	Pasco County School Board
City of Largo	Pasco County, FL
City of Longwood	Pinellas County Housing Authority
City of Marathon	Pinellas County Sheriff's Office
City of Melbourne	Pinellas Suncoast Transit Authority (PSTA)
City of Miami	Polk County
City of Miami Community Redevelopment Agency	Polk County Tax Collector
City of Miramar	Putnam County Property Appraiser
City of Naples	Ringling College of Art and Design
City of Neptune Beach	Sarasota Manatee Airport Authority
City of North Miami	Sarasota Memorial Hospital
City of North Miami Community Redevelopment Agency	Sebastian Inlet District
City of North Miami Beach	Secretary of State for Foreign & Commonwealth Affairs
City of North Miami Beach Community Redevelopment Agency	Seminole County Property Appraiser
City of Ocoee	Seminole State College of Florida
City of Orlando	South Bay Community Development District
City of Oviedo	South Broward Hospital District d/b/a Memorial Health System
City of Palatka Community Redevelopment Agency	Southwest Florida Water Management District
City of Palm Bay	St. Johns County Property Appraiser
City of Pembroke Pines	St. Lucie County
City of Pinellas Park	St. Lucie County Clerk of Court
City of Pompano Beach	St. Lucie County Property Appraiser
City of Port St. Lucie	St. Lucie County Tax Collector
City of South Pasadena	St. Petersburg College
City of St. Pete Beach	Tampa Bay Water
City of Tampa	Tampa Port Authority
City of Valparaiso	Taylor County Property Appraiser
City of Wauchula	Taylor County Supervisor of Elections
City of Winter Park	Taylor County Tax Collector
Collier County	Tohopekaliga Water Authority

Clearwater Cay Community Development District	Town of Atlantis
Eastern Florida State College	Town of Belleair
Emerald Coast Utilities Authority	Town of Howey-in-the-Hills
Escambia County Tax Collector	Town of Lantana
First Florida Governmental Financing Commission	Town of Manalapan
Flagler County Property Appraiser	Town of Medley
Florida Agricultural and Mechanical University (FAMU)	Town of Melbourne Beach
Florida Department of Financial Services, Division of Risk Management	Town of Miami Lakes
Florida Department of State	Town of Montverde
Florida Gulf Coast University	Town of Palm Beach
Florida Hospital College of Health Science	Town of South Palm Beach
Florida House of Representatives	Town of Surfside
Florida Insurance Guaranty Association	Town of Windermere
Florida Keys Mosquito Control District	University of Central Florida
Florida Lottery	University of Florida Board of Trustees
Florida Prepaid College Foundation, Inc.	University of North Florida
Florida State College at Jacksonville	University of South Florida
Florida State University	University of South Florida Research Foundation
Florida State University Research Foundation, Inc.	Valencia College
Gilchrist County School Board	Village of Islamorada
Haines City Community Redevelopment Agency	Village of Palm Springs
Hallandale Beach Community Redevelopment Agency	Village of Palmetto Bay
Health Care District of Palm Beach County - District Hospital Holdings, Inc. d/b/a Lakeside Medical Center	Volusia County
Hideaway Beach District	Volusia County Schools
Highlands County Tax Collector	Volusia Growth Management Commission (VGMC)
Hillsborough Area Regional Transit (HART)	Workforce Central Florida
Hillsborough County School Board	

Specific CRA Experience

The Firm has served and continues to serve as both General Counsel and Special Counsel for a number of CRAs in the State of Florida.

City of Boca Raton CRA. At his prior law firm, Mr. Zerkowicz provided legal representation on a Special Counsel basis to the City of Boca Raton CRA with respect to the assignment of the ground leases for Mizner Park project. Additionally, he served as Special Counsel to the City of Boca Raton in connection with its complex real estate transactions.

City of Hallandale Beach CRA. Since 2011, the Firm has served as General Counsel to the Hallandale Beach CRA and Mr. Zelkowitz has primary responsibility for this representation. Such representation includes all aspects of CRA governance and implementation of redevelopment projects and programs. Mr. Zelkowitz also represented the Hallandale Beach CRA relative to the recent investigation by the Broward County Office of Inspector General ("OIG") relative to activities which occurred well before his tenure as CRA Attorney. In fact, in its Final Report, the Broward County OIG cited the engagement of a CRA Attorney as one of the positive remedial actions taken by the Hallandale Beach CRA. Current representation includes various redevelopment projects and activities including affordable housing development, loan and grant programs, neighborhood improvement loans and first time homebuyer assistance programs.

City of Hollywood CRA. GrayRobinson served as special counsel to the City of Hollywood Community Redevelopment Agency in connection with the recently completed development of the Margaritaville Beach Resort Hotel. Such representation included the negotiation and drafting of project documentation, including amendments to the Development Agreement and Ground Lease (99 years), as well as the Compensated Funding Agreement. The project consists of a 349-room Margaritaville Beach Resort located on a five-acre site between Johnson and Michigan streets. The resort includes convention and ballroom space, retail stores, restaurants, full-service spa and fitness center, a dual lane wave rider, and other amenities. Plans also include a 1,600-square-foot Landshark Bar and Grill on the Intracoastal Waterway featuring dock space for boat access.

City of Homestead HERO. At his prior law firm, Mr. Zelkowitz provided legal representation on a General Counsel basis to the Homestead Economic Rebuilding Organization, which is the City of Homestead's CRA and worked directly with Daniel Wick who now serves as the Hallandale Beach CRA Coordinator. Representation included real estate transactions such as purchases, sales and leasing, assisting with the infill lot program, and the development of a CRA residential subdivision known as "Pioneer Village," including the drafting and negotiation of development and funding agreements, enterprise community grants, and revolving loan fund matters. Mr. Herin, also at his prior law firm, worked on several land use issues involving HERO projects.

City of Kissimmee CRA. The Firm currently serves as CRA General Counsel. Representation of the Kissimmee CRA includes all redevelopment and governmental matters relative thereto.

City of Miami CRA. The Firm serves as Special Counsel to the Miami CRA (both Omni and Southeast Overtown/Park West) and Mr. Zelkowitz has primary responsibility for this representation. Such representation included preparation of sophisticated legal opinions regarding the expenditure of tax increment funds and debt obligations relative to Performing Arts Center, Port of Miami Tunnel Project and Miami Art Museum. Our representation also included participation in the drafting and negotiation of the Global Agreement for the restructuring of the PAC debt, development of the new baseball stadium and the expansion of the CRA redevelopment area and extension of a 30 year term.

City of Miramar. Mr. Zelkowitz has worked with the City of Miramar for more than a decade preparing a development plan for the creation of a mixed use TND for the development of the Miramar Town Center, including drafting and negotiating a series of development agreements between the City and the developer to regulate and administer the private portion of the project, which includes significant retail, office and residential components as well as structured parking serving both the public and private uses and providing a mass transit hub. Mr. Zelkowitz has represented the City of Miramar on this matter from the initial land acquisition through resolution of environmental issues, construction of governmental facilities and the current public-private partnership. The Miramar Town Center is a part of a larger DRI for the western area

of Miramar, and will be regulated and reviewed in that context. Key components of the development plan include design criteria, a mixed-use commercial/residential district, a governmental complex, including a new city hall, cultural arts center, library and educational facility, as well as significant open space requirements.

City of North Miami Beach CRA. Since 2010, the Firm serves as General Counsel to the North Miami Beach CRA and Mr. Zelkowitz has primary responsibility for this representation. Current representation includes various redevelopment projects and activities including grant programs, as well as matters with Miami-Dade County.

City of Palatka CRA. The Firm serves as Special Counsel to the Palatka CRA and Mr. Zelkowitz has primary responsibility for this representation. Such representation focused on the CRA's Riverfront Redevelopment Project. In this regard, Mr. Zelkowitz prepared various Requests for Proposals to solicit a developer for the project as well as preparing the Redevelopment Agreement to be used in connection therewith. This representation also included attending CRA meetings and workshops relative to developer selection and advice as to qualifications and financing.

Haines City CRA. The Firm currently serves as City Attorney and also as General Counsel to the Haines City CRA. Representation of the Haines City CRA includes all redevelopment and governmental matters relative thereto.

Naranja Lakes CRA. Since its creation in 2003, the Firm serves as General Counsel to the Naranja Lakes CRA, which was the first CRA formed by Miami-Dade County wholly within its unincorporated area. Mr. Zelkowitz is the Firm's lead attorney for the Naranja Lakes CRA. In this regard, he prepared and negotiated a Redevelopment Agreement between the Naranja Lakes CRA, Miami-Dade County and the developer in connection with a \$20 million infrastructure project to be funded by Miami-Dade County and the Naranja Lakes CRA. The project includes improvements necessary to service the primary redevelopment project including roads, streetscapes, entrance features, public plazas and buildings, as well as water and sewer facilities. Additionally, Mr. Zelkowitz prepared the organizational documents for the Naranja Lakes CRA including its by-laws and an Interlocal Agreement with Miami-Dade County.

North Miami CRA. Since its creation in 2005, the Firm serves as General Counsel to the North Miami CRA and Mr. Zelkowitz has primary responsibility for this representation. Such representation included preparation of the organizational documents for the North Miami CRA including the resolution providing for its creation and the ordinance establishing the redevelopment trust fund. Mr. Zelkowitz also drafted and negotiated the Interlocal Agreement with Miami-Dade County, which Interlocal Agreement provides the North Miami CRA with the statutory powers to implement its redevelopment plan. Mr. Herin serves as Assistant General Counsel to the North Miami CRA. Current representation includes various redevelopment projects and activities, including rehabilitation and beautification grant programs, single family homeowner rehabilitation loans and first time homebuyer assistance programs.

Orange County CRAs. One of the Firm's shareholders previously served as Orange County Attorney, which included representation of the County created Orange Blossom Trail CRA and International Drive CRA. Moreover, the County Attorney was responsible for preparing and negotiating the Interlocal Agreements with each municipality in Orange County that created a CRA, including Apopka, Eatonville, Maitland, Winter Garden and Winter Park.

References

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jcamejo@hollywoodfl.org

5. Certifications

John R. Herin, Jr., is Board Certified in City, County & Local Government Law by The Florida Bar.

6. Cost Proposal

For all general legal matters we propose to the CRA the hourly rate of two hundred twenty-five dollars and 00/100 dollars (\$225.00) for partner attorney services and one hundred seventy-five dollars and 00/100 (\$175.00) for associate attorney services, which shall be invoiced on a monthly basis. Total fees not to exceed established budget for legal services.

GrayRobinson will consider alternative billing and cost arrangements.

7. Offeror's Certification Form

This is included following page 36.

8. Offeror's Qualification Statement

This is included following page 36. Specific requested licenses are as follows:

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT						
115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000						
VALID OCTOBER 1, 2015 THROUGH SEPTEMBER 30, 2016						
DBA: Business Name: MARSHALL JR BYRD F			Receipt #: 100-4054 Business Type: ATTORNEY (ATTORNEY)			
Owner Name: GRAY ROBINSON PA			Business Opened: 06/01/2005			
Business Location: 401 E LAS OLAS BLVD 1000 FT LAUDERDALE			State/County/Cert/Reg: 0268690			
Business Phone: 954-761-8111			Exemption Code:			
Rooms	Seats	Employees	Machines	Professionals		
		17				
For Vending Business Only						
Number of Machines:			Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT
WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:
GRAY ROBINSON PA
401 E LAS OLAS BLVD 1000
FORT LAUDERDALE, FL 33301

Receipt #04C-15-00000014
Paid 10/01/2015 45.00
09/30/2015 Effective Date

2015 - 2016



CITY OF
FORT LAUDERDALE BUSINESS TAX YEAR 2015-2016

BUSINESS TAX DIVISION
100 N. ANDREWS AVENUE, 1ST FLOOR, FORT LAUDERDALE, FLORIDA 33301
(954) 828-5195

Business ID: 1102558 Business Name: HERIN, JOHN
Business Address: 401 E LAS OLAS BLVD # 1000
Tax Category: ATTORNEY AT LAW Tax#: 736392 Fee:

HERIN, JOHN
GRAYROBINSON, PA
401 E LAS OLAS BLVD # 1000
FORT LAUDERDALE, FL 33301

DETACH AND POST THIS RECEIPT IN A CONSPICUOUS PLACE

Business ID: 1102558
Tax Number: 736392
Business Name: HERIN, JOHN
Business Address: 401 E LAS OLAS BLVD # 1000
Business Owner: HERIN, JOHN

001357

Local Business Tax Receipt

Miami-Dade County, State of Florida
-THIS IS NOT A BILL - DO NOT PAY

6280432

BUSINESS NAME/LOCATION

ZELKOWITZ STEVEN W
333 SE 2 AVE #3200
MIAMI FL 33131

RECEIPT NO.

**RENEWAL
6546106**



**EXPIRES
SEPTEMBER 30, 2016**

Must be displayed at place of business
Pursuant to County Code
Chapter 8A - Art. 9 & 10

OWNER

ZELKOWITZ STEVEN W
C/O GRAY ROBINSON PA

SEC. TYPE OF BUSINESS

212 ATTORNEY
FB0925993

**PAYMENT RECEIVED
BY TAX COLLECTOR**

\$87.50 01/29/2016
CHECK21-16-056133

This Local Business Tax Receipt only confirms payment of the Local Business Tax. The Receipt is not a license, permit, or a certification of the holder's qualifications, to do business. Holder must comply with any governmental or nongovernmental regulatory laws and requirements which apply to the business.

The RECEIPT NO. above must be displayed on all commercial vehicles - Miami-Dade Code Sec 8a-276.

For more information, visit www.miamidade.gov/taxcollector



CITY OF
FORT LAUDERDALE BUSINESS TAX YEAR 2015-2016

BUSINESS TAX DIVISION
100 N. ANDREWS AVENUE, 1ST FLOOR, FORT LAUDERDALE, FLORIDA 33301
(954) 828-5195

Business ID: 9056697 Business Name: RESNICK GARY IRWIN
Business Address: 401 E LAS OLAS BLVD # 1000
Tax Category: ATTORNEY AT LAW Tax#: 722352 Fee:

RESNICK GARY IRWIN
GRAY ROBINSON
401 E LAS OLAS BLVD SUITE 1000
FORT LAUDERDALE, FL 33301

DETACH AND POST THIS RECEIPT IN A CONSPICUOUS PLACE

Business ID: 9056697
Tax Number: 722352
Business Name: RESNICK GARY IRWIN
Business Address: 401 E LAS OLAS BLVD # 1000
Business Owner: GARY IRWIN RESNICK

9. Non-Collusive Affidavit

This is included following page 36.

10. Addenda

No addenda were received in relation to this request for proposal.

11. Additional Information

Overview

GrayRobinson, a full-service corporate law firm with nearly 300 attorneys throughout 13 offices across Florida, provides legal services for Fortune 500 companies, emerging businesses, lending institutions, local and state governments, developers, entrepreneurs and individuals across Florida, the nation and the world. We offer not only breadth across a great many legal areas, but depth and proficiency in each one as well.

Being one of Florida's fastest-growing law firms, our attorneys are at the forefront of emerging legal issues and work expeditiously on behalf of our clients and respond quickly to their needs. We have invented a brand of law firm that serves our clients and our communities while counting creativity as a hallmark characteristic and insisting on ingenuity and innovation.

Client Service

GrayRobinson is committed to providing our clients with legal services that will assist them in accomplishing their business objectives. We conduct post matter reviews with clients to determine if their objectives were met and if their expectations were exceeded with a goal of the highest client satisfaction. We also keep abreast of changes within the client's industry and will periodically issue electronic alerts (E-lets) to clients advising them of changing regulations and how new regulations might impact their company.

Attorney Recognitions

GrayRobinson attorneys are recognized for their legal services by leading publications that conduct annual reviews within the legal industry.

- In 2015, six GrayRobinson offices and 39 practice groups were named to the *U.S. News & World Report Best Lawyers* 2016 "Best Law Firms" list;
- In 2015, GrayRobinson's Litigation Department was recognized as a Top Litigation Firm by the *Daily Business Review*;
- In 2015, 72 attorneys were listed as *Best Lawyers®* and of those attorneys, six were named *Lawyer of the Year*;
- In 2015, 24 attorneys and 7 different practice groups were recognized by *Chambers USA*. (Chambers & Partners issue publications that list the top lawyers in 175 countries, based on 14,000 interviews conducted by Chambers researchers);
- In 2015, 54 attorneys were named *Florida Super Lawyers* and another 12 were named *Florida Super Lawyers "Rising Stars"*;
- In 2015, 17 attorneys were recognized by *Florida Trend's* Legal Elite; and
- In 2015, GrayRobinson was again recognized by *Law360* as one of the eight Florida Powerhouses in the publication's Regional Powerhouses series.

The *Martindale-Hubbell* Law Directory has also given GrayRobinson its highest rating: AV® which is based on case results and confidential recommendations from lawyers and judges that have worked with our attorneys.

Firm History

GrayRobinson's strength is built upon the collective histories of our offices across the state. Our roots run deep in each community we serve. As we have expanded across Florida, we have added to the foundations laid by prestigious law firms in Boca Raton, Fort Lauderdale, Fort Myers, Gainesville, Jacksonville, Key West, Lakeland, Melbourne, Miami, Naples, Orlando, Tallahassee and Tampa.

We have forged our own path, creating a firm that best serves our clients and our communities. As we have grown, we have remained committed to keeping small-firm qualities, including the ability to work expeditiously on behalf of our clients and respond quickly to their needs. In addition, we have promised to work with conviction and compassion and to embrace our community as a matter of mission as well as passion.

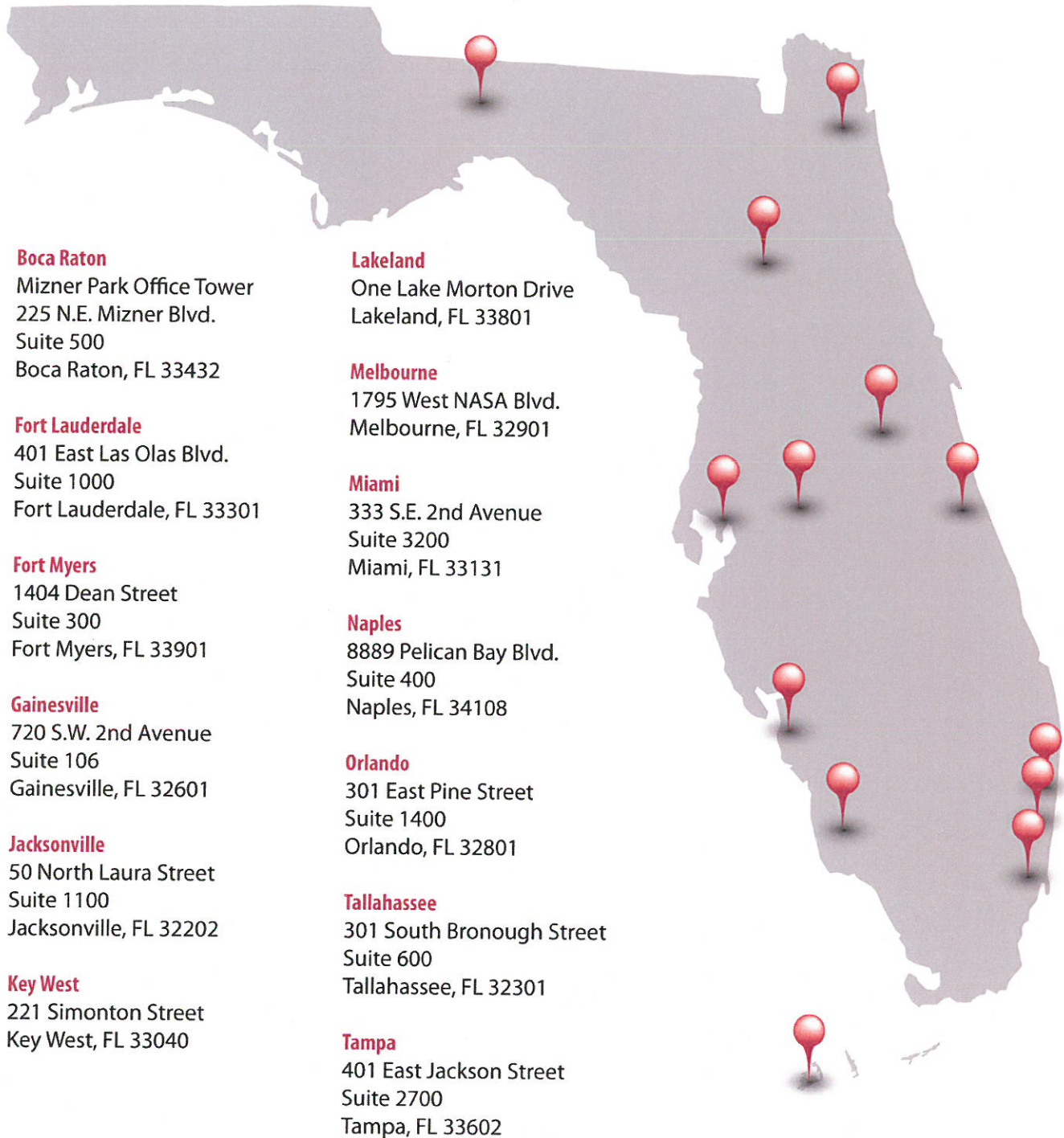
"We are one of Florida's fastest-growing law firms and are proud to be on the forefront of emerging legal issues."

- **In 1970**, Richard Adams, Charles Gray, Gordon Harris and Richard Robinson join their practices to become Gray, Adams, Harris & Robinson P.A.
- **In January 1990**, the firm expands its presence on Florida's Space Coast by merging with Kirschenbaum and Peebles, an established Brevard County firm.
- **In January 1996**, GrayRobinson merges with the Melbourne firm of Nohrr & Nohrr. A few months later, the firm moves its Brevard County headquarters to Melbourne.
- **In February 1996**, the firm continues its statewide expansion, establishing an office in Tallahassee to create a permanent presence in the state capital and further expand the firm's state governmental practice.
- **In August 2000**, the firm adds more depth to the firm's capabilities and expertise in the state's capital by adding six additional attorneys to the Tallahassee office.
- Expanding into the Tampa market in **September 2000**, the firm merges with Shackleford, Farrior, Stallings & Evans, a firm with nearly a century of history in Tampa. The merger solidifies the combined firm's presence along the "Interstate 4 Corridor" - a magnet for a number of new companies and industries.
- **In January 2001**, GrayRobinson merges with Lane, Trohn, Bertrand & Vreeland. Formed in 1926, it is one of the largest firms in Lakeland.
- **In December 2003**, GrayRobinson establishes its Key West office.
- **In August 2004**, GrayRobinson opens its office in Naples.
- **In November 2004**, GrayRobinson opens its Jacksonville office.

- **In June 2005**, the firm opens its office in Fort Lauderdale.
- **In October 2007**, the firm continued its strategic expansion across Florida, with the opening of its Miami office.
- **In January 2013**, GrayRobinson opened its Gainesville office, strengthening the firm's Central Florida presence.
- **In April 2013**, the firm strengthened its position in South Florida by announcing its formal partnership with Siemon & Larsen. The firm officially opened the doors to a new GrayRobinson office in Boca Raton.
- **In November 2013**, GrayRobinson announced its acquisition of Hirschhorn & Bieber, P.A., a Miami-based criminal and civil white collar defense law firm. Hirschhorn & Bieber formed on January 1, 2000 and represents clients in criminal and civil white collar defense litigation.
- **In September 2015** the firm expands across South Florida with the opening of its Fort Myers office.

By continuing to add key personnel and enhance services in each of its locations, GrayRobinson has stayed well ahead of the curve in meeting the needs of business and government users of legal services. Today - with its foundation firmly grounded in the community and its vision focused on the future - GrayRobinson continues to be a major player in the state's dynamic growth.

GrayRobinson Offices



800-338-3381

GrayRobinson Practice Areas

We offer not only breadth across a great many legal practice areas, but depth and proficiency in each one as well. Our attorneys are at the forefront of emerging legal issues and work expeditiously on behalf of our clients and respond quickly to their needs. We have invented a brand of law firm that serves our clients and our communities while counting creativity as a hallmark characteristic and insisting on ingenuity and innovation. Our areas of practice include:

- Administrative & Regulatory
- Admiralty & Maritime Law
- Affordable Care Act
- Alcohol Beverage
- Alternative Dispute Resolution
- Antitrust & Trade Regulation
- Appellate
- Attorney General Defense
- Aviation
- Banking & Finance
- Bankruptcy & Creditors' Rights
- Class Action Defense
- Communications, Cable & Broadband
- Construction
- Corporate
- Criminal & White Collar Defense
- Customs & International Trade Law
- Cybersecurity
- Education
- Elder Law
- Election Law
- Eminent Domain & Condemnation Law
- Employment & Labor
- Entertainment & Sports
- Environmental
- ERISA & Employee Benefits
- ESOPs
- Estate Planning
- Exempt Organizations
- Family Law
- Food Law
- Franchising & Licensing
- Government
- Government Relations & Lobbying
- Guardianship
- Health Care
- Health Information Technology
- Higher Education
- Hospitality
- Immigration
- Insurance
- Insurance Defense
- Insurance Regulatory
- Intellectual Property & Technology
- International
- Land Use Law
- Litigation
- Managed Care
- Media
- Medical Malpractice Defense
- Mergers & Acquisitions
- OSHA
- Patent
- Personal Injury
- Petroleum
- Probate
- Product Liability & Toxic Tort
- Professional Liability Defense
- Public Finance
- Real Estate
- Regulated Products
- Residential, Resort & Club
- Restaurant
- Securities
- Securities Litigation, Arbitration & Regulatory Practice
- Senior Housing
- Subrogation
- Taxation
- Technology Transactions
- Trademark
- Transportation
- Trusts
- Utilities
- Venture Capital
- Wealth Transfer

GrayRobinson's Commitment to Diversity

Diversity

We are committed to excellence and we recognize that diversity of ideas and experiences is critical to fulfilling our commitment. That commitment is demonstrated in many ways: by our employment practices and policies which ensure equal opportunity and foster a discrimination and harassment free workplace; opportunities for advancement to shareholder for women and minority lawyers; and our active recruiting efforts at law schools. We continuously review our recruiting, hiring, mentoring and training practices and initiatives. Our Diversity Committee, headed by Marlene Quintana, is charged with recommending specific action that may be taken to achieve the Firm's diversity objectives and goals.

Many members of the Firm participate in leadership roles within organizations that seek to advance and promote diversity in the workplace, including:

- Mayanne Downs – Named 2014 Woman of the Year by the *Orlando Business Journal* and honored with the Rosemary Barkett Outstanding Achievement Award in 2013 from the Central Florida Association for Women Lawyers.
- Marlene Quintana – Past President of the Cuban American Bar Association in Miami and former member of the Board of Directors. CABA is one of the largest minority bar associations in the country. Marlene Quintana was also selected as the "2014 Florida Most Powerful & Influential Woman Award" Recipient by the National Diversity Council.
- Leyza Blanco – Co-chair of the International Women's Restructuring Confederation's Florida Network. She also serves as the Florida Bar Association Business Law Section Diversity Committee Vice-Chair.
- Grace Yang – Named to the 2013 Lawyers of Color (LOC) inaugural Hot List.
- Sarah Reiner – Past President of the Orange County Association of Women's Lawyers.
- Gary Resnick – Member of The Florida Bar's Diversity and Inclusion Committee.
- Rebecca Rodriguez – Member of Hispanic Unity of Florida.

We also have attorneys who are part of the Women's Chamber of Commerce, the Jewish Community Center, Collier County Women's Bar Association, Hillsborough Association of Women Lawyers, the Central Florida Association of Women Lawyers, the American Israel Public Affairs Committee (AIPAC), the Hispanic National Bar Association and the Cuban American Bar Association, among other associations that promote diversity in the legal profession.

Leadership Council on Legal Diversity

GrayRobinson is a founding member of the Leadership Council on Legal Diversity. The Leadership Council, formed in 2009, is an organization of corporate chief legal officers and law firm managing partners dedicated to creating a truly diverse legal profession. The Council is committed to eliminating the impediments which preclude minorities and women from having an opportunity to perform, to succeed and to lead. GrayRobinson's membership and participation in the Council is affirmation of our commitment to diversity in the legal profession.

Community Commitment

As a Firm deeply rooted in Florida, we believe in supporting and giving back to the communities in which we live and work each day. Innovative programs like Casual Day for a Cause has begun a tradition where employees have given generously to any number of food distribution centers, homeless shelters, children's homes, animal and wildlife charities, crisis centers, educational programs, programs for the elderly, programs for the handicapped or children facing terrible diseases, to name but a few. Since its inception, our employees have raised over \$425,000.00 for important charities. In addition, Firm employees select organizations each holiday season to support by delivering toys and household necessities. The Firm also supports a number of organizations throughout the year, including, but not limited to:

- American Cancer Society
- Ann Storck Center
- Best Buddies
- Boy Scouts of America
- Civilian Military Community Foundation
- Festival of the Arts Boca
- Humane Society of Greater Miami
- Joe DiMaggio Children's Hospital Foundation
- Junior Achievement
- March of Dimes
- Miami Bridge Youth and Family Services
- Senior Friendship Center
- United Way of Miami-Dade

Municipal Experience

We have long provided our government clients with effective representation as city/county attorney, and before other government agencies, including housing agencies, counties, special districts, the State of Florida and the U.S. Congress. Over the years, we have served as general counsel and/or special counsel to numerous cities, counties, and public agencies. We have also represented hundreds of clients before governmental entities relating to everything from bidder's protests to complex entitlement and zoning matters, and successfully lobbied at all levels of government.

Our firm currently serves as city attorney to over a dozen municipalities, CRAs and special districts; general counsel to the Florida Citrus Commission; and counsel to the Florida House of Representatives with regard to reapportionment issues. Our attorneys provide specialized legal counsel to a number of government agencies throughout the state, including the Department of Management Services on employee benefits issues and have represented the State's largest and oldest private children's services agency in negotiating and contracting with the state in the current privatization of child protection services.

Representation of Local Governments

The experience and reputation gained during our years of public service enable us to provide quality legal services to the public sector in the areas of administrative law, environmental and land use law, general government, public finance, procurement, utilities and zoning, to name a few. In addition, members of our public law team have served on the staff of governmental agencies for both state and local governments, providing our clients with a unique perspective and knowledge of local government.

- **Governmental Operations and Home Rule.** Through our representation of counties and municipalities, we have developed experience and depth in all areas of home rule law, drafting contracts ordinances and resolutions, governmental ethics, public-private projects, public records law, public utilities, solid waste, sunshine law, and all other aspects of daily governmental operations.
- **Construction Law.** The GrayRobinson team is one of the largest construction law departments in the state and has litigated hundreds of millions of dollars in construction disputes ranging from simple construction lien disputes to major public and private works and facilities projects throughout the state.
- **Eminent Domain and Inverse Condemnation.** GrayRobinson has earned a deserved reputation of being innovative and tenacious in our handling of eminent domain and inverse condemnation matters resulting from our handling of thousands of cases on behalf of our public and private clients.
- **Employment and Labor Law.** The firm's attorneys have extensive employment law and litigation experience, and advise clients in all areas of agency, state and federal law. We also defend employers against equal employment opportunity charges and claims in the investigation and litigation stages and advise clients with respect to administrative actions and claims. The firm has represented Florida public sector employers at the city, county, constitutional officers, school district, community colleges, state universities, authority and special district levels in union elections, collective bargaining, arbitrations and unfair labor practice litigation.
- **Environmental and Land Use Law.** Our experience as city/county attorney for numerous jurisdictions has generated a sophisticated and wide-ranging practice in the fields of environmental regulation and land use planning. We are recognized throughout the state for our experience and ability in representing both public and private clients in comprehensive planning, environmental

permitting, land use, and zoning involving brownfields, "green" development, new development and redevelopment.

- **Legislative Representation.** We have decades of experience in lobbying the Florida Legislature and state agencies, both offensively and defensively, on behalf of public and private entities. Many of our public law attorneys began their careers as staff to the Florida Legislature, Governor's Office and State agencies, providing our clients with a unique perspective on the most efficient means of meeting their legislative goals. We maintain close relationships with local delegations and political leadership.
- **Procurement.** We provide legal counsel relating to all aspects of procurement, including assistance in the preparation of bids, RFP's and proposals; contract negotiation; bid protests; appellate review and contract disputes.
- **Public Finance and Taxation.** With respect to public finance and taxation, we have represented issuers and underwriters in a variety of local government financings, including dependent and independent special districts.

Employment & Labor

GrayRobinson lawyers are active in representing employers in public and private sector employment and labor law actions, human resource and employee relations issues.

Employment Law

The firm's attorneys have extensive employment law and litigation experience, and advise clients in all areas of agency, state and federal law, including:

- Title VII and Florida Civil Rights Act (discrimination and retaliation)
- Fair Labor Standards Act (wage and hour matters)
- Equal Pay Act
- Age Discrimination in Employment Act
- Family and Medical Leave Act
- Americans with Disabilities Act
- Worker Adjustment and Retraining and Notification Act
- Public and private sector whistleblower litigation
- Preparing, enforcing and defending restrictive covenants (noncompete, nonsolicitation, nondisclosure)
- Immigration and I-9 Compliance
- Defense of employment at will and related contractual and tort claims

Additionally, our attorneys offer a variety of representation and services that will help you navigate through employment related laws and regulations. GrayRobinson:

- Represents employers in unemployment compensation claims and the appeal process before the agency and in state courts.
- Has considerable experience in both drafting and counseling clients about policy and procedure handbooks, employment contracts, confidentiality and trade secret agreements, non-competition and non-solicitation agreements.
- Has experience in defending housing discrimination claims brought under federal and state law.
- Conducts HR audits and training for its clients.

- Advises on and conducts investigations of employee relations complaints.

GrayRobinson also advises government contractors on matters, including the Service Contract Act, Davis-Bacon Act, and Executive Order 11246 (affirmative action programs).

The firm also defends employers against equal employment opportunity charges and claims in the investigation and litigation stages and advises clients with respect to administrative actions and claims arising pursuant to local ordinances.

GrayRobinson attorneys represent employers in alternative dispute resolution matters including arbitration and mediation.

Labor Law

GrayRobinson attorneys include nationally known traditional labor lawyers who have vast experience in litigating complex labor laws, including the Florida Public Employees Relations Act, the National Labor Relations Act, and the Railway Labor Act. The firm has represented Florida public sector employers at the city, county, constitutional officers, school district, community colleges, state universities, authority and special district levels. The labor practice includes:

- Advising employers in union avoidance in order to maintain a union-free workforce
- Union elections conducted by the government (NLRB or PERC)
- Collective bargaining
- Arbitration
- Unfair labor practice litigation

Legal Networks

GrayRobinson leverages its capabilities through membership in specially selected law firm affiliations. One of these is the Employment Law Alliance (ELA), a select group of highly respected, broad-based law firms that are capable of servicing virtually every legal need for their corporate clients. ELA has a presence in all 50 U.S. states, the District of Columbia, and more than 300 cities around the globe.

Land Use Law

GrayRobinson has extensive experience in all aspects of land use law, including related areas of state and local government law, real estate and real property law, commercial transaction law, public finance law, construction law and litigation.

GrayRobinson's Land Use Law Practice Encompasses:

- Large Scale Development
- Financing and Special Districts
- Comprehensive Planning and Zoning
- Administrative and Judicial Litigation
- Environmental Permitting
- Governmental Lobbying

- Utilities and Transportation
- Code Enforcement
- Development Agreements

The firm developed these skills through representation of both local governments and private sector clients in thousands of federal, state and local land use permit hearings and transactions. Both Mr. Herin and Mr. Zerkowicz are well versed in the intricacies and requirements of local government quasi-judicial hearing procedures and related case law.

Litigation

The firm actively litigates real estate matters, including mortgage and mechanic's lien foreclosures, boundary disputes, property rights, real estate transactions, and local government disputes. Additionally, GrayRobinson has a long history of representing water, wastewater, solid waste, telecommunications, gas and electric utilities throughout the State of Florida, including representing operational utilities in rate cases before the Florida Public Service Commission.

The firm also handles matters involving disputes about the use, planning, zoning, and permitting of real property, whether those disputes occur between the landowner and the government, or between neighboring (or otherwise affected) landowners. GrayRobinson handles and has experience with petitions for writs of certiorari and Chapter 163 comprehensive plan challenges.

Growth Management and Zoning

Since 1975, Florida has been on the cutting edge of state growth management, comprehensive planning and zoning laws. Lawyers in the firm have handled virtually every type of planning and zoning proceeding on behalf of municipalities and other local government agencies, including planned unit developments, annexations, rezoning, sector plans, plan amendments, special exceptions, variances, subdivisions, concurrency, transportation agreements, development agreements, land development code drafting, vested rights, equitable estoppel, consistency proceedings, property rights/Bert Harris Act litigation, eminent domain, code enforcement compliance, alcoholic beverage and liquor licensing, communications permitting, and other related matters.

Environmental Permitting

For almost half a century, Florida has led the nation in the regulation of natural resources. Lawyers in the firm have been involved in obtaining or affecting the issuance or denial of virtually every type of environment permit in Florida at federal, state and local levels including multiple large-scale environmental and conservation acquisitions and conservation easement transactions.

Public Services and Improvements

The firm is experienced in a wide variety of proceedings involving the planning, financing, permitting, construction, expansion, and maintenance of public services and infrastructure improvements, including roads, interchanges, utilities, communications, drainage, schools, convention/civic centers, and other systems and facilities. The firm has been involved in numerous transactions and proceedings to provide siting, construction and operation of these systems and facilities.

OFFEROR'S CERTIFICATION RFP MCRA 2016-06

WHEN OFFEROR IS A CORPORATION

IN WITNESS WHEREOF, the Offeror hereto has executed this Proposal Form this
1 day of April, 2016.

(CORPORATE SEAL)

By: _____
Secretary

GrayRobinson, P.A.

Printed Name of Corporation

Florida

Printed State of Incorporation

By: _____
Signature of President or other authorized officer

John R. Herin, Jr.

Printed name of President or other authorized officer

401 East Las Olas Blvd., Suite 1000

Address of Corporation

Fort Lauderdale, FL 33301

City/State/Zip

954-761-8111

Business Phone Number

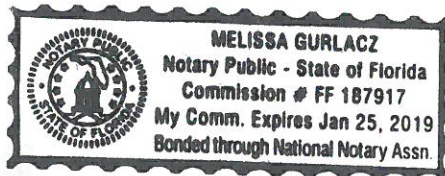
State of Florida

County of Broward

The foregoing instrument was acknowledged before me this 1 day
April 2016, by John R. Herin, Jr. (Name), who is personally
known to me or who has produced _____ as
identification and who did (did not) take an oath.

WITNESS my hand and official seal.

NOTARY PUBLIC



(Name of Notary Public: Print, Stamp, or type as Commissioned)

OFFEROR'S QUALIFICATION STATEMENT RFP MCRA 2016-06

The undersigned certifies under oath the truth and correctness of all statements and of all answers to questions made hereinafter:

SUBMITTED TO: City of Margate (Purchasing Manager)

ADDRESS: 5790 Margate Boulevard
Margate, Florida 33063

CIRCLE ONE

SUBMITTED BY: GrayRobinson, P.A.

NAME: John R. Herin, Jr.

ADDRESS: 401 East Las Olas Blvd., Suite 1000
Fort Lauderdale, FL 33301

PRINCIPAL OFFICE:
301 East Pine Street, Suite 1400, Orlando, FL 32801

Corporation
Partnership
Individual
Other

1. State the true, exact, correct and complete name of the partnership, corporation, trade or fictitious name under which you do business and the address of the place of business.

The correct name of the Offeror is: GrayRobinson, P.A.

The address of the principal place of business is: 301 East Pine Street, Suite 1400, Orlando, FL 32801

2. If Offeror is a corporation, answer the following:

a. Date of Incorporation: 08/26/1970

b. State of Incorporation: Florida

c. President's name: Byrd F. Marshall, Jr.

d. Vice President's name:

e. Secretary's name: Pamela O. Price

f. Treasurer's name: Philip R. Finch

g. Name and address of Resident Agent:

Byrd F. Marshall, Jr.
301 E. Pine Street, Suite 1400
Orlando, Florida 32801

3. If Offeror is an individual or a partnership, answer the following: N/A

a. Date of organization: N/A

b. Name, address and ownership units of all partners: N/A

c. State whether general or limited partnership: N/A

4. If Offeror is other than an individual, corporation or partnership, describe the organization and give the name and address of principals: N/A

5. If Offeror is operating under a fictitious name, submit evidence of compliance with the Florida Fictitious Name Statute. N/A

6. How many years has your organization been in business under its present business name?

GrayRobinson has been in business under its present business name since 2003.

a. Under what other former names has your organization operated?

GrayRobinson has operated under the following former names:

1. Gray, Adams, Harris & Robinson P.A.
2. Gray, Harris & Robinson, P.A.

7. Indicate registration, license numbers or certificate numbers for the businesses or professions which are the subject of this LOI. Please attach certificate of competency and/or state registration.

Please see included licenses.

8. Have you ever failed to complete any work awarded to you? If so, state when, where and why? N/A


THE OFFEROR ACKNOWLEDGES AND UNDERSTANDS THAT THE INFORMATION CONTAINED IN RESPONSE TO THIS QUALIFICATIONS STATEMENT SHALL BE RELIED UPON BY OWNER IN AWARDING THE CONTRACT AND SUCH INFORMATION IS WARRANTED BY OFFEROR TO BE TRUE. THE DISCOVERY OF ANY OMISSION OR MISSTATEMENT THAT MATERIALLY AFFECTS THE OFFEROR'S QUALIFICATIONS TO PERFORM UNDER THE CONTRACT SHALL CAUSE THE OWNER TO REJECT THE PROPOSAL, AND IF AFTER THE AWARD TO CANCEL AND TERMINATE THE AWARD AND/OR CONTRACT.

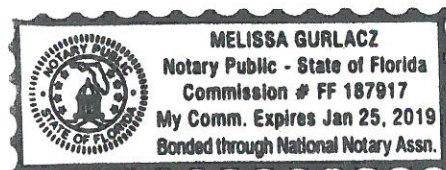

(Signature)

State of Florida
County of Broward

The foregoing instrument was acknowledged before me this 1 day
of April, 2016 by John R. Henn, Jr., who is personally
known to me or who has produced _____ as
identification and who did (did not) take an oath.

WITNESS my hand and official seal.


NOTARY PUBLIC



(Name of Notary Public: Print, Stamp,
or type as Commissioned)



NON-COLLUSIVE AFFIDAVIT FOR MCRA RFP 2016-06

State of Florida)

County of Broward)ss.

John R. Herin, Jr. being first duly sworn, deposes and says that:

He/she is the Shareholder, (Owner, Partner, Officer, Representative or Agent) of GrayRobinson, P.A., the Offeror that has submitted the attached Proposal;

He/she is fully informed regarding the preparation and contents of the attached Proposal and of all pertinent circumstances regarding such Proposal;

Such Proposal is genuine and is not a collusive or sham Proposal;

Neither the said Offeror nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Offeror, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or to refrain from bidding in connection with such Work; or have in any manner, directly or indirectly, sought by agreement or collusion, or communication, or conference with any Offeror, firm, or person to fix the price or prices in the attached Proposal or of any other Offeror, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Offeror, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed Work;

The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Offeror or any other of its agents, representatives, owners, employees or parties in interest, including this affiant.

Signed, sealed and delivered in the presence of:

Witness Melissa Gurtacz

Witness Nicole L. Berman

By [Signature]

John R. Herin, Jr.

Printed Name
Shareholder

Title

ACKNOWLEDGMENT
NON-COLLUSIVE AFFIDAVIT FOR MCRA RFP 2016-06

State of Florida
County of Broward

On this the 1 day of April, 2016, before me, the undersigned Notary Public of the State of Florida, personally appeared

John R. Herin, Jr. and
(Name(s) of individual(s) who appeared before notary)

whose name(s) is/are Subscribed to within the instrument, and he/she/they acknowledge that he/she/they executed it.

WITNESS my hand
and official seal.

NOTARY PUBLIC
SEAL OF OFFICE:



MCG
NOTARY PUBLIC, STATE OF FLORIDA

(Name of Notary Public: Print, Stamp, or Type as Commissioned)

☒ Personally known to me, or
☐ Produced identification:

(Type of Identification Produced)

☐ DID take an oath, or ☐ DID NOT take an oath