



Data Flow Systems

May 31, 2016

Quote No. 150531-03-DCW

Mr. Cecil Hall
City of Margate
Email: chall@margatefl.com

Dear Mr. Hall:

Thank you for this opportunity to offer parts to the City of Margate. All parts offered are compatible with the existing TAC II SCADA system. Please note is a parts-only quotation, which does not include installation services, and shipping charges will be added at time of invoice. Should you have any questions or require additional information, please contact me at 321-259-5009.

Sincerely,

Data Flow Systems, Inc.

Debbie Wilkenson

Sales Administrator
debbie@dataflowsys.com

BILL OF MATERIAL:

(1) Analog Monitor Module (DFS-00240-008-01).....	\$ 1,381.00 ✓
(1) Digital Control Module with Snubber (DCM003-3/007-0084).....	\$ 1,190.00
(1) Digital Control/Monitor Module (DCM003-02)	\$ 1,003.00 ✓
(1) Telemetry Monitor Module (TIM007-35)	\$ 2,222.00
If you order 10 or more TIM007s you are entitled to a 5 % discount \$2,110.90 ✓	
(1) Power Supply Module (PSM003-1)	\$ 667.00
(1) Telemetry Control Unit (DFS-00367-008-22)	\$ 5,247.00
(1) Modular Backplane MBP001 (DFS-00279-008-01)	\$ 970.00
(1 pr) Nylatch Connectors male & Female (003-0078 & 003-0079).....	\$ 2.00

PRICING & TERMS:

All shipping and any applicable taxes will be added. Please review the Quotation Notes listed below. Lead time is approximately 30 days after receipt of order. DFS payment terms are NET 30. This quotation will be honored for 90 days.

QUOTATION NOTES:

1. 10+ of any one module part # will entitle you to a 5% discount. Cannot combine modules for the discount.
2. Only the TCU is quoted (which you are currently not using. If you decide to go this way, you will need additional parts for installing this.

3. Only those parts specifically listed above are included in this quotation.
4. This quote does not include any type of onsite services.
5. All items shipped will be billed at the time of shipment. Freight charges will be added.



Data Flow Systems

May 09, 2016

Ms. Donna Hicks
City of Margate
Email: dhicks@margatefl.com

Please consider this document confirmation that Data Flow Systems, Inc. (DFS), of Melbourne, Florida, is the sole source for all Hyper SCADA, TAC II Telemetry System Remote Terminal Units (RTU), PCU TAC Packs, TAC Packs TCU and associated Telemetry Software utilized by the City of Margate.

DFS designs, manufactures, installs and services the entire HSS and TAC II Telemetry System. There are no other dealers, distributors or service organizations that offer the TAC II Telemetry System.

Thank you for your interest in Data Flow Systems. Please let me know if I can provide additional information. I can be reached at 321-259-5009.

Sincerely,

Data Flow Systems, Inc.

A handwritten signature in cursive script, appearing to read 'Debbie Wilkinson', is written over the printed name.

Debbie Wilkinson

Sales Administrator

Email: debbie@dataflowsys.com