



May 3, 2016

**TO WHOM IT MAY CONCERN:**

ABB Inc. is the sole manufacturer of its products. AWC Inc. is our authorized Sales Representative for the Municipal Market in the state of Florida (with the exception of the zip code range 324##-325##), for the purchase of new products, OEM repair parts, and maintenance.

Please see below contact information for AWC Inc.:

AWC, Inc.  
385 Center Pointe Circle, Unit 1305  
Altamonte Springs, FL 32701-3443  
Phone: 321-207-0120  
Email: john.kimber@awc-inc.com

If you have any questions, please contact us at (215) 674-6694.

Regards,

A handwritten signature in black ink, appearing to read "Julie Baker", is written over a horizontal line.

**Julie Baker**  
**ABB Inc.**  
Sales Administration Manager

**ABB Inc.**



Acme Engineering & Manufacturing Corp.  
P.O. Box 978  
Muskogee, OK 74402  
TEL: (918) 682-7791 FAX: (918) 682-0134  
[www.acmefan.com](http://www.acmefan.com)  
[Nevins@thefanpeople.com](mailto:Nevins@thefanpeople.com)

June 17, 2016

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Attn: Donna Hicks

Subject: Sole Source Representative

Dear Ms. Hicks:

Acme Engineering & Manufacturing is the sole provider of products manufactured by Acme Engineering & Manufacturing and products engineered for Acme Engineering & Manufacturing. HVAC Associates, Inc. is the sole or exclusive representative for Acme Engineering & Manufacturing when requests originate in South Florida for the purchase of new products, OEM repair parts, and maintenance.

No other representative can sell products, repair/replacement parts, maintenance, repair/replacement services, field services and technical support for Acme Engineering & Manufacturing.

You can contact HVAC Associates, Inc. per the below:

PO Box 1355  
Pompano Beach, FL 33061  
(954) 783-4892

If you have any questions please contact Nick Evins at 918-684-0508.

Sincerely,

Nicholas Evins  
Director of Commercial & Industrial Sales  
Acme Engineering & Manufacturing

Thursday, September 15, 2016

City Of Margate  
980 NW 66th Ave  
Margate, FL 33063

To Whom It May Concern:

AGM Electronics is the Sole Source manufacturer for the Dual Isolator unit specified on AGM quote # 19598

Not only is this equipment manufactured in the United States and carries a 7 year factory warranty, but AGM's Signal Conditioning design considerations include:

**System Noise and Interference:**

Wide dead band to rectify equipment operation causing system "bumps".

Time delay to rectify pneumatic or hydraulic reverberation.

Response time to rectify ambient noise and erratic sensor signals.

**Condensation and Humidity:**

Circuitry is potted in high vacuum, degassed, chemically inert RTV rubber that precludes chemical and bacterial degeneration causing circuit failure.

**Ground Loops:**

Optical isolation of module I/O/Power to virtually eliminate ground loop problems.

**Loss of Signal:**

Automatic switching in all devices to accommodate lost of live-zero inputs signals.

**Frequency Data:**

Digital filters for narrow frequency band signals in an electrically noisy environment. Requirements:

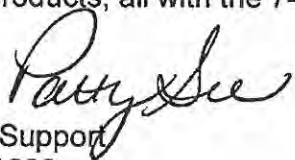
The AGM Lab calibrates extremely narrow analog spans with high offsets at no charge.

Calibration standards are traceable to the National Institute of Standards and Technology.

If you need further assistance, please let us know.

AGM offers a complete line of monitoring, control, telemetry and interface products; all with the 7-Year warranty.

Patty See



Customer Support  
(520)722-1000



Air Linen

August 24, 2016

City of Margate

RE: Air Fresh Linen (Item#: 5741)

Superco Specialty Products is the sole provider of Superco Air Fresh Linen, a remarkable malodor counteractant with a pleasant linen scent. It is most often used as a space or contact spray to counteract malodors that either airborne or embedded in carpets, upholstery or other textiles. It has a non-staining formula so Air Fresh Linen can be applied without worry of damage.

Please contact your Superco Specialty Products representative, Rebecca Levy with any questions you may have.

City of Margate Representative,  
Rebecca Levy  
Cell Phone: 281-690-3704  
Office Phone: 800-320-0102

Sincerley,



Steve Cina

CEO





May 2<sup>nd</sup>, 2016

CITY OF MARGATE  
Attn: Donna Hicks  
5790 Margate Blvd.  
Margate, FL 33063

Re: **Rockwell Automation Authorized Allen-Bradley Distributors**

Rockwell Automation extends and enhances its own significant automation capabilities by partnering with a network of authorized distributors. Some of the many benefits that customers enjoy working with their local authorized Allen-Bradley distributor include:

- Access to local distributor inventory (including spares and replacement parts)
- Technical assistance from local distributor product specialists
- A knowledgeable staff that has access to factory training
- Rockwell Automation support of local distributor activities

Rexel – Ft. Lauderdale, FL is the distributor authorized by Rockwell Automation to sell Allen-Bradley and Rockwell Software products, along with related services, in the geographic area in which your facility is located. As a matter of Company policy, Rockwell Automation only provides product and sales support to the local authorized distributor, and it is our practice and policy to always promote and recommend that customers buy from their local authorized Allen-Bradley distributor. Rockwell Automation discourages purchasing from non-authorized sources, including distributors who may hold an Allen-Bradley appointment in another area.

If you purchase Allen-Bradley products from an unauthorized source, you may not receive the latest version. The latest version of Allen-Bradley products, along with related factory product services, only is available through your local authorized Allen-Bradley distributor.



2780 Culver Ave.  
Kettering, OH 45429  
937.293.6240 Telephone  
937.293.7049 Fax  
[www.genesisrescue.com](http://www.genesisrescue.com)

August 24, 2016

City of Margate  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

[dhicks@margatefl.com](mailto:dhicks@margatefl.com)

Dear Jackie,

Rescue Systems Unlimited is the sole supplier for products from American Rescue Technology, Inc., in the state of Florida. Hal Eastman will contact you and introduce himself. They are solely responsible for all sales, service and training in the state of Florida. If you have any questions please feel free to contact me.

Sincerely,

A handwritten signature in cursive script that reads 'Richard S. Michalo'.

Richard S. Michalo  
President  
American Rescue Technology, Inc.



**AMETEK Drexelbrook®**

205 Keith Valley Road, Horsham, PA 19044-1499 U.S.A.

Telephone: 215-293-4183 Fax: 215-672-8981

E-mail: [Nicole.wilson@ametek.com](mailto:Nicole.wilson@ametek.com)



July 27, 2016

RE: Sole Source Letter

To Whom It May Concern:

This letter is to verify that Ametek Drexelbrook is the sole manufacture of Drexelbrook Level Transmitters. We also have a local representative Abbey Rogers who is the exclusive rep for Margate FL.

If you have any questions, please feel free to contact me at the below numbers or email me.

Sincerely,

Nicole Wilson  
Customer Service Team Leader  
AMETEK Drexelbrook  
Phone # 215-293-4183  
Cell# 215-718-5263  
Fax # 215-672-8981  
Email- [Nicole.Wilson@ametek.com](mailto:Nicole.Wilson@ametek.com)



## **ANGUS FIRE**

### **Re: Distribution of Angus products in the state of Florida**

**To all interested parties. This letter is to inform that Hall-Mark Fire Apparatus in Ocala, Florida. is the sole source dealer / distributor of Angus Fire products, including, Angus Hose, Angus Foam, and Angus Foam Equipment.**

**Effective this day June 1, 2016**

**Any other dealer/distributor that represents themselves as our agent is fraudulent.**

Jeffrey Benker  
Regional Sales Manager, Angus Southeast  
Angus Fire  
141 Junny Rd.  
Angier, NC 27501  
239-537-1833

**National Foam Inc./Angus Fire**  
**141 Junny Road**  
**Angier, NC 27501**  
[www.angusfire.com](http://www.angusfire.com)  
**phone: 919-639-6151**  
**fax: 919-639-6151**

Anvil:



July 26, 2016

Dear Sir or Madam:

This letter serves as confirmation that Clarke Mosquito Control is MGK's exclusive distributor for the aquaANVIL™ product in the United States. The aquaANVIL™ product is registered as EPA Reg. No. 1021-1807. This product contains a proprietary blend of active ingredients delivering a unique formulation technology that provides superior performance in fighting Vector infestations. MGK has a long history of working with Clarke in this market. We believe this relationship gives us the best chance to reach customers with the support necessary to serve the Vector & Public Health market. Please let me know should you require and further details.

Very truly yours,

A handwritten signature in black ink, appearing to read "Kevin Caskey".

Kevin Caskey  
Vice President, Sales and Marketing

8810 Tenth Avenue North  
Minneapolis, MN 55427

TOLL FREE 800 645 6466  
TEL 763 544 0341  
FAX 763 544 6437  
WWW.MGK.COM

Insect Control Solutions





July 26, 2016

Dear Sir or Madam:

This letter serves as confirmation that Clarke Mosquito Control is MGK's exclusive distributor for the AquaDUET™ product in the United States. The AquaDUET™ product is registered as EPA Reg. No. 1021-2562. This product contains a proprietary blend of active ingredients delivering a unique formulation technology that provides superior performance in fighting Vector infestations. MGK has a long history of working with Clarke in this market. We believe this relationship gives us the best chance to reach customers with the support necessary to serve the Vector & Public Health market. Please let me know should you require and further details.

Very truly yours,

A handwritten signature in black ink, appearing to read "Kevin Caskey".

Kevin Caskey  
Vice President, Sales and Marketing

8810 Tenth Avenue North  
Minneapolis, MN 55427

TOLL FREE 800 645 6466  
TEL 763 544.0341  
FAX 763 544.6437  
WWW.MGK.COM



July 26, 2016

Dear Sir or Madam:

This letter serves as confirmation that Clarke Mosquito Control is MGK's exclusive distributor for the DUET™ product in the United States. The DUET™ product is registered as EPA Reg. No. 1021-1795. This product contains a proprietary blend of active ingredients delivering a unique formulation technology that provides superior performance in fighting Vector infestations. MGK has a long history of working with Clarke in this market. We believe this relationship gives us the best chance to reach customers with the support necessary to serve the Vector & Public Health market. Please let me know should you require and further details.

Very truly yours,

A handwritten signature in black ink, appearing to read "Kevin Caskey".

Kevin Caskey  
Vice President, Sales and Marketing

8810 Tenth Avenue North  
Minneapolis, MN 55427

TOLL FREE 800 645 6466  
TEL 763 544 0341  
FAX 763 544 6437  
WWW.MGK.COM



July 26, 2016

Dear Sir or Madam:

This letter serves as confirmation that Clarke Mosquito Control is MGK's exclusive distributor for the ANVIL® product in the United States. The ANVIL® product is registered as EPA Reg. No. 1021-1687, and EPA Reg. No. 1021-1688. These products contain a proprietary blend of active ingredients delivering a unique formulation technology that provides superior performance in fighting Vector infestations. MGK has a long history of working with Clarke in this market. We believe this relationship gives us the best chance to reach customers with the support necessary to serve the Vector & Public Health market. Please let me know should you require and further details.

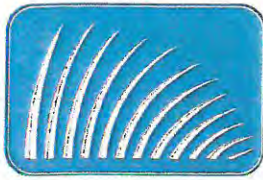
Very truly yours,

A handwritten signature in black ink, appearing to read "Kevin Caskey".

Kevin Caskey  
Vice President, Sales and Marketing

8810 Tenth Avenue North  
Minneapolis, MN 55427

TOLL FREE 800 645 6466  
TEL 763 544 0341  
FAX 763 544 6437  
WWW.MGK.COM



# AQUARIUS SYSTEMS

A Division of D&D Products Inc.

Phone 262-392-2162

Toll Free 800-328-6555

Fax 262-392-2984

Email [info@aquarius-systems.com](mailto:info@aquarius-systems.com)

Web [www.aquarius-systems.com](http://www.aquarius-systems.com)

PO Box 215 | 200 North Harrison Street | North Prairie, Wisconsin 53153 U.S.A.

Aquatic Plant Harvesters

| Trash Skimmers

| Amphibious Excavators

| Swamp Devils

May 3, 2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Ms. Hicks:

This letter serves to confirm that as the manufacturer, we are also the sole source supplier and distributor of all Aquarius Systems brand surface water management equipment in the United States. This includes the model EH-120-S Aquatic Plant Harvesters and TRC-12 Trailer Conveyors.

We are also the sole source supplier and distributor for all aftermarket spare parts for Aquarius Systems brand equipment.

Please don't hesitate to contact us if we can answer any questions for you.

Best Regards,

**AQUARIUS SYSTEMS**

Travis Webb,  
Sales Coordinator





5/2/16

City of Margate  
901 NW 66<sup>th</sup> Ave.  
Margate FL 33063

**Subject: Aries Industries, Inc. Sewer TV Inspection, Test & Sealing Equipment**

Dear Sir or Madam:

Aries Industries, Inc. specializes in manufacturing high quality sewer TV inspection equipment for underground pipelines. As the supplier of equipment for your TV inspection system, this letter is to advise you that Aries is the sole source that can offer factory authorized or warranted parts, service or cabling for your Aries' system. Any product(s) or service that is not purchased through Aries may void any warranties on Aries' equipment.

We take pride in our workmanship and service, and look forward to an ongoing relationship with you; helping support your needs with our stocked inventory, loaner programs, and full-time technicians.

If you have any questions, please do not hesitate in contacting us at 1-800-234-7205.

Sincerely,

Aries Industries, Inc.

A handwritten signature in black ink, appearing to read "Steve Cantwell".

Steve Cantwell  
Vice President - Sales

[www.ariesindustries.com](http://www.ariesindustries.com)

**Corporate Office**  
550 Elizabeth Street  
Waukesha, WI 53186

**Western Regional**  
5748 East Shields Avenue  
Suite 101  
Fresno, CA 93727

**Southern Regional**  
561 Thornton Road, Suite D  
Lithia Springs, GA 30122

**Aries Canada LTD.**  
1081 Meyerside Drive, Units 1&2  
Mississauga, Ontario  
Canada L5T-1M4



# ARMORGARAGE LLC

**NATIONAL SUPPLIER OF COMMERCIAL/INDUSTRIAL GRADE COATINGS**

---

SUNNY ISLES BEACH FL, UNION NJ, NEWARK NJ, CHARLEROI PA  
PHONE-866-532-3979 FAX- 386-917-1938 EMAIL: sales@armorgarage.com

6-9-16

City of Margate

RE : Armor granite epoxy kit

Attn: Michael Jones

This letter is to inform you that Armor Garage LLC is the sole supplier of Armor Granite Epoxy floor kits. Feel free to contact me should you need any further information.

Thank You



James Olympios

**YOUR FLOORING SPECIALISTS**  
**WWW.ARMORGARAGE.COM**

Date: May 2, 2016



City of Margate  
5790 Margate Blvd  
Margate, FL 33063

Attn: Donna Hicks  
954 935 5346

Alfa Laval Inc.  
11600 East Hardy Road  
Houston, TX 77093-1098  
USA  
Tel: +1 800-362-9041  
Fax: +1 281-449-1324  
[www.alfalaval.us](http://www.alfalaval.us)  
[www.as-h.com](http://www.as-h.com)

All parts are provided and many exclusively manufactured by Alfa Laval, Inc. the Original Equipment Manufacturer of your equipment. Whereby Alfa Laval purchased Ashbrook Simon-Hartley Operations L.P. and Ashbrook Simon-Hartley is now doing business as Alfa Laval, Alfa Laval from henceforth is the Original Equipment Manufacturer of the Klampress®, Winklepress®, and Aquabell®. Thus, we are the sole source provider for O.E.M. replacement parts.

Alfa Laval, Inc. continues to develop and bring technology to our industry. Due to the sensitive nature of Alfa Laval, Inc. technology our equipment and most replacement parts are either proprietary or patented, as each is designed specifically for your equipment, the application, and expected use; therefore, others cannot legally manufacture our equipment or offer Alfa Laval, Inc. replacement parts.

Constant investment in research and development, a commitment to quality, and improving our new equipment and our equipment currently in operation around the world, allows Alfa Laval, Inc. to bring the latest developments in technology to our industry and clients. This includes patented or proprietary items such as chicanes, wedge adjustments, cylinders, hydraulic systems, bearing housings, rollers, steering and tension systems, and so on. An illustration of this commitment is our quality assurance program; Alfa Laval, Inc. is the only manufacturer within our specific industry which is certified to ISO 9001 quality standards.

Thank you for requesting this information and the opportunity to fully explain our commitment. If you have any questions I can be reached 1-800-547-7273 or direct line 281-985-4451.

Sincerely,

ALFA LAVAL INC.

*Ashley Zall*

Ashley Zall  
Inside Sales/Aftermarket  
[ashley.zall@alfalaval.com](mailto:ashley.zall@alfalaval.com)

*Ashbrook  
Simon-Hartley*

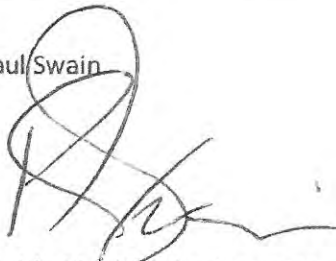
Dear Customer:

ASSA ABLOY Entrance Systems is the world's most complete supplier of entrance automation. With a comprehensive approach to the flow of people, goods and vehicles, we create safe, convenient, secure and reliable automatic entrance solutions - with the best possible balance of cost, quality and lifetime performance. All of this is accomplished by being the sole manufacturer, distributor, installer and service provider for all our Besam ASSA ABLOY products.

Our pedestrian door solutions combine safety and security with efficiency and convenience. Our sliding doors, swing doors and revolving doors are suited to meet the unique needs of any building. From high traffic areas to eco-friendly buildings; from worry-free ICU doors to specialized doors for small spaces, our product line helps pedestrian traffic flow smoothly and safely.

ASSA ABLOY Entrance Systems delivers expert knowledge, a wide product range, planned maintenance programs and service expertise to provide the best total solution for your business.

Raul Swain

A handwritten signature in black ink, appearing to read 'Raul Swain', with a large, stylized initial 'R' and 'S'.

Florida District Sales Manager

**ASSA ABLOY Entrance Systems**

Pedestrian Door Solutions  
1900 Airport Road  
Monroe, NC 28110  
Phone: 704-290-5520



6 Iron Bridge Drive, Collegeville, PA 19426

800-959-0299 • 610-917-0991 • Fax 610-917-0992

[sales@analyticaltechnology.com](mailto:sales@analyticaltechnology.com) • [www.analyticaltechnology.com](http://www.analyticaltechnology.com)

July 26, 2016

To Whom It May Concern:

This is to certify that the company listed below is an exclusive representative for the products manufactured by Analytical Technology, Inc. in the U.S.A. in the territory of Florida for the municipal market.

Distributor:

Volition Controls Corp.  
333 N. Falkenburg Rd., Unit A-113  
Tampa, FL 33619  
T: 813-714-7006  
[www.VolitionCC.com](http://www.VolitionCC.com)

If there are any questions regarding this matter, please contact the undersigned.

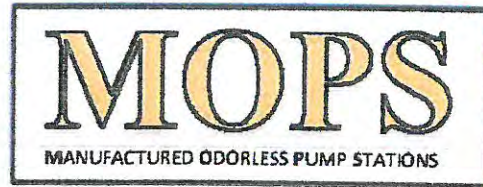
Analytical Technology, Inc.

A handwritten signature in black ink, appearing to read "Jim W. S.", is written over the company name.





ATLANTIC  
ENVIRONMENTAL  
SYSTEMS, INC



May 3, 2016

Ms. Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

**RE: AES-MOPS Pump Station Scrubbers**

Dear Ms. Hicks:

This letter will confirm that the AES-MOPS Pump Station Scrubbers is a sole source product which is manufactured, distributed and serviced by Atlantic Environmental Systems, Inc. in Lake Worth Florida.

If you have any questions or need additional information please contact me directly at 561-547-8080 x3.

Thank you.

Sincerely,

Christine Studenroth  
Accounting & Office Manager



July 29, 2016

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Attn.: Donna Hicks

Subject: Representation

Dear Ms. Hicks:

This letter is to acknowledge that Diller-Brown & Associates, Inc. is the exclusive Representative for the automation and sale of AUMA actuators for the Municipal Market in the state of Florida.

Diller-Brown & Associates, Inc. is also a factory authorized parts, service and repair facility.

Sincerely,



Anthony L. Pecora  
Vice President - Sales

Cc: Larry Stoltz – AUMA Regional Sales Manager  
Garry Freiss – AUMA Service Manager  
Etta Daggett – Diller-Brown & Associates, Inc.



PENTAIR FLOW TECHNOLOGIES  
SE Regional Sales Office  
502 Chestnut Lane  
Statesville, NC 28625  
United States  
[chris.buckner@pentair.com](mailto:chris.buckner@pentair.com)  
Tel 704-929-8411

January 2, 2016

Subject: Aurora and Layne / Verti-Line Pumps  
Authorized Municipal Distributor

To whom it may concern,

Thank you for your recent inquiry regarding Aurora & Layne Verti-Line pumps. Barney's Pumps, Inc. is the sole distributor serving the municipal market in the state of Florida (exclusive of the panhandle counties west of the Apalachicola River).

Barney's Pumps maintains a staff of factory trained individuals, inventory and shop facilities to support their exclusive geographical territory. They are the sole facility authorized to provide warranty and non-warranty service and repair for our products.

They have locations in Lakeland (863) 665-8500, Coral Springs (954) 346-0669 and Jacksonville (904) 260-0669 to support the Florida municipal market. If I can be of further assistance, please contact me at 239.303.0021

Sincerely,

A handwritten signature in black ink, appearing to read "Chris Buckner", written over a horizontal line.

Chris Buckner  
Southeastern Regional Sales Manager



# AVANTI

Stop leaks. Stabilize soil.  
Control groundwater. **Permanently.**

Physical: 1100 Hercules Ave. Suite 320 - Houston, TX 77058

Mailing: P.O. Box 58448 - Webster, TX 77598

P: 800.877.2570 F: 281.486.7300

[www.AvantiGrout.com](http://www.AvantiGrout.com)

July 27, 2016

City of Margate  
5790 Margate Boulevard  
Margate, Florida 33063

RE: Sole Source Letter  
Via email: [jberen@margatefl.com](mailto:jberen@margatefl.com)

To Whom It May Concern:

This letter is to confirm that Avanti International is the sole source supplier of the chemical grout products AV-118 and AV100. There is no other supplier either domestically or internationally of these products. Avanti AV-118 and AV-100 are the preferred grouts of municipalities and the contractors that work for them across the United States.

These products were specifically designed to stop infiltration in leaking pipes and subgrade structures by creating an impermeable gel/soil matrix. They are especially well suited for the hot temperatures and sandy soils in Florida, with a long track record of success. They are approved products for use in the state of Florida for grouting projects.

Avanti International is the largest and most experienced provider of chemical grouts in the United States. Having stopped water leaks in dams, mines, sewers, subways, tunnels, tanks, storm drains, basements, parking garages, underground structures, and in numerous other applications including the Hoover Dam, the World Trade Center, and Toronto Subway, our products are considered by many to be the best in the industry.

If you need additional information or have questions, please feel free to contact me.

Sincerely,

Michael Harada  
Avanti Senior Support Representative



4545 W Brown Deer Road  
PO Box 245036  
Milwaukee, Wisconsin 53224-9536  
414-355-0400 | 800-876-3837

May 2, 2016

City of Margate  
1001 West River Drive  
Margate, FL 33063

Re: Sole Source Letter

This letter will confirm that FLW Southeast, Inc. is the sole distributor of Badger Meter, Inc. Flow Instrumentation Products sold in the Broward County area and to the City of Margate, FL.

Sincerely,  
BADGER METER, INC.

A handwritten signature in purple ink that reads 'Theresa M. Szafranski'.

Theresa M. Szafranski  
Assistant Secretary





July 27, 2016

Donna Hicks  
City of Margate  
5790 Margate Blvd  
Margate, FL 33063

Re: SAND MAN Serial # 85-10570

Dear Donna,

H. Barber & Sons, Inc. is the manufacturer of the Barber SAND MAN line of beach cleaners.

This letter certifies and confirms that **H. Barber & Sons, Inc.** is the sole source and exclusive distributor for the Barber SAND MAN equipment, parts and service in **the state of Florida.**

Please contact H. Barber & Sons, Inc. at (800) 355-8318 or (203) 729-9000 if there are any questions or additional information desired.

Sincerely,

A handwritten signature in blue ink, appearing to read "John Barber", is written over a light blue horizontal line.

John Barber  
President





March 22, 2016

To whom it may concern,

Please be advised that Commercial Energy Specialists, Inc., 952 Jupiter Park Lane, Jupiter, FL 33458 is BECS Technology, Inc.'s sole source for sales, service and warranty administration, in the Florida and Caribbean region. This relationship for support of the BECSys Controller line and related products has been in effect since September 1, 2005.

We have chosen CES because of their expertise in all commercial pool markets, and feel they are the best company to represent BECS and our products. If you have any further questions regarding this matter please feel free to call.

Best regards,

A handwritten signature in blue ink, appearing to read "Brett D. Steinbrueck", with a long horizontal flourish extending to the right.

Brett D. Steinbrueck  
President

cc: CES



Bobcat Company  
250 East Beaton Drive  
P.O. Box 6000  
West Fargo, N.D. 58073-6000  
Tel 701-223-7339

7-06-16

To whom it may concern,

The purpose of this letter is to inform any interested party that Smith Bros Contracting Equipment Inc, which includes Bobcat of Broward and Bobcat of Palm Beach, are the only Authorized Distributor of Bobcat Equipment, Parts and Service for Broward, Palm Beach, Martin and St. Lucie Counties in Florida. Should there be any questions, please contact me at the number below. Thank you.

Sincerely,

Jim Papczynski  
Bobcat Company  
District Sales Manager

104 Holly Pointe  
Warner Robins, GA 31088  
704-718-2138



**July 28<sup>th</sup>, 2016**

**Attn: Greg Dudek**

**Nortrax, Inc.**

**3933 Martin Luther King Jr. Blvd**

**West Palm Beach, FL 33404**

**Ref: City of Margate, FL**

**Greg –**

**Let this letter serve notice that Nortrax, Inc. is the sole source distributor of BOMAG Heavy Compaction Equipment in Miami-Dade, Broward, and Palm Beach Counties.**

**Regards,**

**Steve Chancey**

**Territory Manager**

**Cell phone: +1 407-921-2254**

**<mailto:steve.chancey@bomag.com>**

**<http://www.bomag.com>**



**Bray Controls (USA)**

Division of Bray International, Inc.

13333 Westland East Blvd.

Houston, Texas 77041

Tel. 281.894/5454

[www.bray.com](http://www.bray.com)

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February 12, 2016

This letter is to confirm that Southeast Industrial Sales Company (SISCO) is the authorized Bray distributor for Florida and English speaking islands in the Caribbean, and is responsible for providing Bray technical information, products and service for customers in the Florida territory.

Sincerely,

A handwritten signature in blue ink that reads "Jon Berleth".

Jon Berleth  
Customer Service Manager  
Bray Controls USA



# **BREACHING TECHNOLOGIES, INC.**

## **SOLE SOURCE LETTER and PATENT RESTRICTION**

Breaching Technologies, Inc. is the holder of patents on ram, pry and explosive doors (Patent No. US 6,877,988 B2). The patents were issued on April 12, 2005, and will expire on April 12, 2025. An additional patent was issued on March 6, 2012 for the shotgun doors (Patent No. US 8,128,408). There are no other comparable products available that provide real-life training that would not be in violation of Breaching Technologies, Inc. patents. Each door has a patented socket and pin system that represents one to three lock combinations on a door. BTI patents prohibit the manufacturing of any other locking systems, device, or mechanism simulating the actual malfunction or destruction of a lock on a wood or metal frame door.

***Del Johnson***  
**Vice-President Sales & Marketing**  
**Breaching Technologies, Inc.**

P. O. Box 701468  
San Antonio, TX 78270

210-590-5152



May 5, 2016

To whom it may concern:

This letter is to provide notification that ByoPlanet International LLC is the sole source provider of the ByoPlanet® CS-900 Wheeled Cart Induction Charged Electrostatic Spray System™, ByoPlanet® BP-500 Backpack Induction Charged Electrostatic Spray System™ and the ByoPlanet® Induction Charged Electrostatic 120 Sprayer™.

As a result of our investment in innovation (equipment, methodology, techniques, tools, protocols, documentation and educational programs) we have created a portfolio of intellectual property rights that include:

- Patent Pending Technology
- Domestic and Foreign Trademarks
- Copyrights

ByoPlanet is the only organization with the unique technical competence, expertise, experience and proprietary technology in the manufacture and application of electrostatic spraying technology that provides for 100% coverage of all exposed surfaces in a manner vastly superior to any existing hand, pump or trigger sprayed application process.

A handwritten signature in black ink, appearing to be "Cs", followed by a horizontal line.

Cheryl Samaha, CFO

Calciquest



May 3, 2016

City of Margate  
Donna Hicks  
5790 Margate Blvd  
Margate, FL 33063

Dear Ms. Hicks:

Carus Corporation is the leading blended phosphate manufacturer in the United States. We have two state of the art facilities located in LaSalle, Illinois and Belmont North Carolina. We maintain a fleet of five food grade tankers to insure timely and secure delivery of material.

Carus Corporation is the sole manufacturer of CalciQuest Liquid. CalciQuest liquid is a proprietary, NSF listed formulation certified for use in Potable Water Treatment Supply. Carus Corporation is the sole distributor of CalciQuest Liquid in your area.

Feel free to call me should you have any questions at 800-435-6856.

Sincerely,

Barbie Smith  
Bid Manager

Carus Corporation  
315 Fifth Street  
P.O. Box 599  
Peru, IL 61354-0599  
Tel (815) 223 1500  
Fax (815) 224 6697





402 N Division Street  
Carson City, NV 89703  
(866) 800-1235

DATE: January 12, 2016  
RE: **SOLE SOURCE VENDOR**

To Whom It May Concern:

For your information and for the purposes of completing your prospective purchase of the Callyo™ system, we can advise that Callyo 2009 Corp. is the sole source vendor, world-wide, for the Callyo™ system and related services and accessories.

We have multiple patents awarded and filed for Virtual Investigation Phones, Mobile Bugs, 3-Way Controlled Calls, T3 Consensual Device Number Intercept, Skype Recording and Carrier-Based Device Geolocation. This specialized technology is not available from any other source.

The Callyo™ system is the only tool for the instant provisioning of secure recorded lines in over 48 countries for law enforcement investigations.

The Callyo™ system is manufactured and distributed by Callyo 2009 Corp. and from no other distributor or vendor.

If you should have any questions relative to this subject, do not hesitate to contact me.

Sincerely,

**CALLYO 2009 CORP.**

**CHRIS BENNETT**

President  
727-258-5054 Phone





May 3, 2016

City of Margate  
5790 Margate Blvd.  
Margate, Fl. 33063  
P- 954-972-0828

Attention: Donna Hicks


Subject: Sole Source Supplier

To whom it may concern,

Cardinal Scale Mfg. owns and operates an office located in Oakland Park, Florida that is the sole supplier for Cardinal brand products for this area. We offer sales and service support for all of our products through this office.

Cardinal Scale Mfg. Co. is the manufacturer of the fluoride scale located at the Margate Water Plant. Model # FH-1055-IIS-708S

Thank you,  
Scott Adams



Manager  
Cardinal Scale Mfg Co.  
Florida Branch Office  
3215 N.W. 10th Terrace #203  
Fort Lauderdale, Fl. 33309

CARDINAL • DETECTO

3215 N.W. 10th Terrace, Suite 203  
Oakland Park, FL 33309  
Phone 954-563-4120  
Fax 954-563-9920  
E-mail: scales@gate.net

**ISO**  
REGISTERED 9001



Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

July 13<sup>th</sup>, 2016

Ms. Hicks,

Please be advised that Temple Inc. is the authorized Preferred Reseller and sole source for Carmanah solar traffic products in the state of Florida. Temple Inc. has been authorized to provide product training, technical support, sales, warranty and overall support of the products.

Sincerely,

Matt Robson  
Traffic Sales Manager  
Carmanah Technologies Corp.  
T: +1 (250) 412-8318



Heidi Hansen – Manager, Distribution Development

---

August 4, 2016

Ms. Donna Hicks  
Purchasing Department  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063



Ms. Hicks,

This is to inform you that Trekker Tractor, LLC is the sole source of CASE construction equipment and is the only authorized dealer for OEM sales, parts and service on CASE construction equipment in the West Palm Beach, Florida market which includes Broward County.

Sincerely,

A handwritten signature in blue ink that reads "Heidi Hansen" followed by a long, horizontal, wavy line extending to the right.

CNH America LLC  
621 State Street  
Racine, WI 53402  
Phone: 262 636 6021  
Fax: 262 636 0876  
Email: heidi.hansen@casece.com



CCI -  
Speer

Vista Outdoor  
Law Enforcement Sales  
900 Ehlen Drive  
Anoka, MN 55303

7 June 2016

To whom it may concern:

In reference to Visa Outdoor Law Enforcement distributors in the State of Florida, Florida Bullet is currently the only factory authorized Law Enforcement Distributor in the State of Florida for CCI-Speer, Federal Cartridge and Force on Force products.

Florida Bullet is currently the only Law Enforcement Distributor authorized for drop shipments directly from the factory within Florida.

Thank you for your business and interest in our products.

A handwritten signature in cursive script that reads "Hal Price".

Hal Price  
Director of Law Enforcement Ammunition  
Vista Outdoor



CCI-Speer



Vista Outdoor  
Shooting Sports  
Law Enforcement Sales  
900 Ehlen Drive  
Anoka, MN 55303

[www.vistaoutdoor.com](http://www.vistaoutdoor.com)

May 24, 2016

To Whom It May Concern:

In reference to Vista Outdoor, Law Enforcement distributors in the State of Florida, Florida Bullet, in Clearwater, FL at this time is the only factory authorized Law Enforcement Distributor in the State of Florida for CCI-Speer and Federal Cartridge products, which includes Force on Force a section of Federal Cartridge Company which is owned by Vista Outdoor.

Presently, Florida Bullet is the only Law Enforcement Distributor authorized for drop shipments directly from the factory within Florida.

Thank you for your business and interest in our products.

A handwritten signature in black ink that reads "Steve Kehrwald".

Steve Kehrwald  
Vice President  
Law Enforcement, Government & Intl. Sales



## SOLE SOURCE LETTER

May 2, 2016

To our valued customers:

This letter is to provide notification that ChemTec Equipment Company Inc is the sole source manufacturer of ChemTec brand flow monitors, flow meters and excess flow valves.

We are the only manufacturer of ChemTec products in the world and are backed by our patented technology, principles, processes and documentation.

Sincerely,

A handwritten signature in black ink that reads "Shannon N. Kantor".

Shannon Nolan Kantor  
Managing Partner  
Tel: 954-428-8259 ext 107  
Email: skantor@chemtec.com

3077 SW 13<sup>th</sup> Drive  
Deerfield Beach, Florida 33442  
954.428.8259/800.222.2177  
[www.chemtec.com](http://www.chemtec.com)



**Suncoast Research Labs, Inc.**

*"Innovative Chemical Manufacturing & Packaging Solutions"*

Citrus King

### Sole Source Letter 2016

Jackie,

Suncoast Research Labs Inc. is the sole owner of all Citrus King Products, These products are sold exclusively through our company Suncoast Research Labs Inc. We market our products online through our website: [www.citrusdepot.net](http://www.citrusdepot.net) however we always invoice you under Suncoast Research Labs Inc. If there is anything else you need from me let me know.

Cherie Beaman

Cherie Beaman, President

01/05/2016



citrus depot



4020 International Parkway  
Houston, TX 77061  
281-241-1000  
281-241-1001  
www.clarke.com

May 2, 2016

Donna Hicks  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Subject: Clarke Sole Source

Dear Ms. Hicks:

This letter is to confirm that Clarke is the manufacturer and sole distributor of Clarke ULV Sprayers, parts, service as well as proprietary mosquito control products.

Please let me know if I may offer a written quotation for your mosquito control equipment and products. Please feel free to contact me should you have any questions.

Sincerely,

John Greene  
Regional Sales Manager  
561-632-5712





Clow Valve Co.

902 South 2nd Street  
Oskaloosa, IA 52577

Telephone: 641 673-8611  
Fax: 641 673-8269

May 4, 2016

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Attn: Donna Hicks

Ms Hicks,

HD Supply Waterworks is Clow Valve Company's sole waterworks distributor in Florida.

Any other questions, please contact this office or our outside representative, Seth Daniel.

Sincerely,

A handwritten signature in black ink, appearing to read "Jon Denniston", is written over the printed name.

Jon Denniston  
Sales Manager

Cool Net



4150 S.W. 19<sup>th</sup> Street • Ocala, FL 34474

Tel.: 352/237-0135 • TOLL-FREE: 1-800-609-6066 • FAX: 352/237-2256

E-mail: [info@shadesystemsinc.com](mailto:info@shadesystemsinc.com) • Web: [www.shadesystemsinc.com](http://www.shadesystemsinc.com)

July 27, 2016

RE: Sole Source

To Whom It May Concern:

This letter is to confirm that CoolNet™ is a proprietary and trademarked shade fabric brand owned and offered exclusively by Shade Systems, Inc. No other vendor is permitted to offer CoolNet™ fabric as a part of its free-standing shade structures, and as a result this innovative shade fabric is available only through Shade Systems, Inc.

Sincerely,

A handwritten signature in blue ink, appearing to read "Margo Talbot", is written over a light blue horizontal line.

Margo Talbot  
Customer Service Manager  
Shade Systems, Inc.



TELEPHONE: +1 937 778 8947  
FACSIMILE: +1 937 773 7157  
WEBSITE: [www.cranepumps.com](http://www.cranepumps.com)

BARNES • BURKS • CROWN • DEMING • PROSSER • WEINMAN

May 3, 2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Re: Crane Pumps & Systems

Dear Donna Hicks:

In response to your recent request for information regarding Barnes, Burks, Crown, Deming, Prosser and Weinman pump products: Southeastern Pump is our authorized municipal distributor for South Florida.

Southeastern Pump carries inventory to service and support their authorized geographic sales territory.

Thank you for your inquiry and your interest in Crane Pumps & Systems products.

Sincerely,

A handwritten signature in blue ink, appearing to read "Derek Alexander".

Derek Alexander  
Municipal Market Manager  
Crane Pumps & Systems  
[Djalexander@cranepumps.com](mailto:Djalexander@cranepumps.com)

"The Standard of the Industry"



Wednesday, July 27, 2016

To: Donna Hicks  
Margate, City of  
5790 Margate Blvd.  
Margate, FL 33063

Dear Donna,

This letter is to advise that CUES-Orlando is the only authorized source of genuine CUES Replacement Parts and Service. We strongly recommend the use of genuine CUES Parts and Service due to potential compatibility problems. We have recorded instances where non-standard parts resulted in major damage to the electronic and other systems.

We appreciate your interest in CUES Equipment and look forward to being of service to you.  
CUES Sole Source Statement

CUES is the sole manufacture and supplier of OEM (*Original Equipment Manufacture*) products/parts for your existing CUES TV equipment. Due to compatibility and warranty issues CUES recommends the purchase of "Original" components and parts for your existing CUES TV unit.

CUES will not be responsible for damage resulting from the use of other manufactures components or parts that are not 100% compatible with your existing CUES TV equipment.

**The main benefits of CUES OEM purchases are:**

1. Continuation of Warranty
2. Maintain Standardization of Equipment
3. CUES has the only fully stocked parts and service facility located within the State of Florida eliminating the need for the City to stock an expensive parts inventory or being subjected to long periods of interrupted service due to lack of spare parts.
4. 100% compatibility without modifications.

Sincerely



Karen Andre



21-September-2016

City of Margate

To: Donna Hicks  
Purchasing Specialist

Sole Source Letter, Cummins

Please note that Cummins part number 327-1379-02 is manufactured by Cummins Power Generation and that Cummins Power Generation has proprietary rights to the production and sale of this part.

Mike Schmitt  
GSA and Government Sales Manager





Powering Business Worldwide

Eaton Corporation  
Eaton Electrical Services & Systems  
1700 S. Powerline Road Ste J  
Deerfield Beach, FL 33442  
Ph. (954) 571-8282  
Fax (954) 419-8881

Cutler Hammer

**Sole Source Letter**

January 21, 2016

City of Margate  
5790 Margate Boulevard  
Margate, Florida 33063

Attn: Cecil Hall

Subject: Authorized Eaton Corporation - Direct Sales and Service Provider

Reference: Eaton Electrical Services & Systems 2016

Eaton Corporation purchased the Westinghouse Distribution and Control Business Unit (DCBU) in 1994. This acquisition included all manufacturing operations and technology used by Westinghouse to manufacture and sell electrical distribution and control products. As the current manufacturer of Westinghouse and Cutler-Hammer distribution equipment, the current design and manufacturing information, and all current revisions and modifications to products, are held by Eaton Corporation.

Eaton Corporation created a new division in late 1997, now called the Eaton Engineering Services and Systems Division, in order to directly provide field engineering and service.

Today, pursuant to the agreements regarding the acquisition of the DCBU from Westinghouse in 1994, the only companies which are permitted to manufacture and sell electrical distribution equipment with an Eaton, Cutler-Hammer or Westinghouse trademark is Eaton Corporation. Eaton Electrical Services and Systems is the only engineering group which is authorized by the manufacturer to work on Eaton, Cutler-Hammer and Westinghouse electrical distribution products.

Our EESS engineers are available 7 days a week and can be reached by calling our office or our 24-hour hot line at (800) 498-2678. Included with this letter is a copy of our EESS - Technical Support and Service Rates in effect at this time along with Selling Policy 25-000. We offer a one-year warranty on all services and parts. If you have any questions regarding this information or requests for services please contact Roberto Gonzalez on his cell @ 305-775-6386 or feel free to contact me directly at my office, 954-571-8282 ext.16 or cell phone 954-914-3669.

We appreciate this opportunity to be of service to you. If you have any questions or comments please feel free to contact us at any time.

Respectfully,

**James A. Kronenwetter**  
Florida District Operations Center Manager  
Eaton Corporation  
Eaton Electrical Services and Systems  
Ph: 954-571-8282  
Fax: 954-419-9881  
Email: [jamesakronenwetter@eaton.com](mailto:jamesakronenwetter@eaton.com)

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This submittal contains material which is Proprietary and Confidential to Eaton Corporation. It may only be used to evaluate and respond to this proposal. Unauthorized use and/or disclosure is strictly prohibited.



CUTTERS EDGE SOLE AND EXCLUSIVE DISTRIBUTOR CERTIFICATE 2016

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September 13, 2016

To whom it may concern,

This letter is to certify that

TEN-8 FIRE EQUIPMENT  
2904 59TH AVE DR. EAST  
BRADENTON, FL 34203

Is the sole and exclusive distributor for CUTTERS EDGE FIRE RESCUE SAWS and spare parts  
for the state of Florida.

A handwritten signature in black ink, appearing to read "T. Ruzich", written over a horizontal line.

Thomas J. Ruzich, President  
Cutters Edge, Division of Edge Industries, Inc.

CVSA



**FEDERAL SERVICES**

January 1, 2016

Dear Customer,

Please be advised that the National Institute for Truth Verification Federal Service (NFS) is the **Sole Source** for the Computer Voice Stress Analyzer II (CVSA<sup>®</sup> II) and its training programs.

NFS is the exclusive manufacturer/distributor of both the CVSA<sup>®</sup>/CVSA<sup>®</sup> II and has no US distributors. The CVSA II incorporates two US Patents: US Patent Number 7,321,855 "*Method for Quantifying Psychological Stress Levels Using Voice Pattern Samples,*" and US Patent Number 7,571,101 "*Quantifying Psychological Stress Levels Using Voice Patterns.*" NFS is the only Voice Stress Analysis (VSA) manufacturer holding patents for its VSA technologies. The FACT<sup>®</sup> Scoring System is only offered by NFS, and can precisely quantify stress in the human voice and evaluate CVSA examination charts as Deceptive or Non-Deceptive with an accuracy level greater than 98%. Additionally, the CVSA is an approved GSA item for all US Federal Agencies, has been approved by the US Federal Court System, and is used by approximately 2,000 US and International Law Enforcement Agencies as well as elements of the US Military and other US Federal Agencies.

For more information please visit our company website at [www.cvsa1.com](http://www.cvsa1.com).

Sincerely,

A handwritten signature in black ink, appearing to read "James A. Kane". The signature is fluid and cursive, with the first name "James" being more prominent.

James A. Kane  
Executive Director





May 24, 2016

Ms. Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Ms. Hicks:

Danfoss Drives is pleased to have the opportunity to work with Miami Dade Pump and Supply and the City of Margate.

Miami Dade Pump and Supply is the only distributor of Danfoss Drives, parts and accessories for Danfoss Drives – Water Division approved to sell drives and softstarters to the City of Margate.

Miami Dade Pump and Supply  
6008 N.W. 6<sup>th</sup> Avenue  
Miami, FL 33127  
Phone: (305) 751-3535  
Fax: (305) 756-0239

If we can be of further assistance on commercial, technical or service issues please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, reading "Keith Ramsey", is positioned above the printed name and title.

Keith Ramsey  
SE Regional Sales Manager

Danfoss Drives  
Water, Wastewater & Irrigation  
8800 W. Bradley Road  
Milwaukee, WI 53244

Mobile: 414-614-3025  
Email: [Keith\\_Ramsey@Danfoss.com](mailto:Keith_Ramsey@Danfoss.com)

Cc: John Masters, Danfoss, VP Sales Water/Wastewater



*Data Flow Systems*

---

May 09, 2016

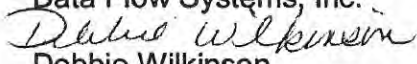
Ms. Donna Hicks  
City of Margate  
Email: [dhicks@margatefl.com](mailto:dhicks@margatefl.com)

Please consider this document confirmation that Data Flow Systems, Inc. (DFS), of Melbourne, Florida, is the sole source for all Hyper SCADA, TAC II Telemetry System Remote Terminal Units (RTU), PCU TAC Packs, TAC Packs TCU and associated Telemetry Software utilized by the City of Margate.

DFS designs, manufactures, installs and services the entire HSS and TAC II Telemetry System. There are no other dealers, distributors or service organizations that offer the TAC II Telemetry System.

Thank you for your interest in Data Flow Systems. Please let me know if I can provide additional information. I can be reached at 321-259-5009.

Sincerely,

Data Flow Systems, Inc.  
  
Debbie Wilkinson  
Sales Administrator  
Email: [debbie@dataflowsys.com](mailto:debbie@dataflowsys.com)





4260 114<sup>th</sup> Terrace No., Clearwater, FL 33762  
Toll Free: (800) 335-5219 • Office: (727) 547-1622 • Fax: (727) 547-1722  
E-mail: dcc@gte.net • Website: www.digitalcc.com

Donna Hicks  
City of Margate  
5790 Margate Blvd  
Margate, FL 33063

Aug 24, 2016

Re: Sole Source Justification

Dear Sir/Madame:

This is an updated "Sole Source" letter listing Alttec Corporation dba Digital Control Company products that are solely manufactured by our corporation. The list of products is as follows:

1. Duplex and Triplex Pump Controllers ( DPC II & TPC II )

Part Numbers - UN11928-0, UN11928-1, UN11928-2, UN11928-3, UN11928-4,  
UN11928-5, UN11928-8, UN11967-0, UN119567-1, UN11967-2, UN11967-3,  
UN11967-4, UN11967-5, UN11967-8.

2. Bubbler Level Monitors (BPC II, BLT & BLM )

Part Numbers – SY11851-1, SY12138-0, SY12138-1, SY12138-2, & SY12259-0

3. VFD and Pressure/Booster Controllers ( UPC & PBC )

Part Numbers - UN11436-0 & UN12126-0

4. Float Switch Controllers ( DFSC, TFSC, BUPC, TBC, & DWFC )

Part Numbers – UN12036-1, UN12064-1, UN11946-0, UN12076-0, & SY12209-0.

5. Bubbler Probes

Part Numbers – UN1195625 & UN11998-1.

6. SCADA Components

Part Numbers – UN12113-0, UN12116-0, & UN12292-0.

Alttec Corporation dba Digital Control Company is the sole manufacturer, sole distributor and sole authorized repair facility in the state of Florida for Digital Control Company products.

Sincerely,

Jennifer Fowler  
Office Manager

*Manufacturer of High Performance Instrumentation and Control Systems*



July 12th, 2016

**DeNora Water Technologies Texas LLC**  
(Formerly Severn Trent De Nora Texas, LLC)  
1110 Industrial Blvd  
Sugarland TX 77478  
Direct: +1 (281) 274-6770  
Fax: +1 (281) 240-6762  
[www.denora.com](http://www.denora.com)

Subject: De Nora's Representation Letter

City of Margate  
5790 Margate Blvd.  
Margate FL 33063  
USA  
Attn. Donna Hicks

To Whom It May Concern:

Please be advised that De Nora Water Technologies (formerly Severn Trent Water Purification/Severn Trent De Nora) is the sole manufacturer of the ClorTec® Onsite Sodium Hypochlorite Generation Systems.

Moss-Kelley Inc is the exclusive authorized representative be sole source for Clortec Parts for De Nora Water Technologies (formerly Severn Trent Water Purification/Severn Trent De Nora) in Florida

If you have any questions, or need further clarification, please feel free to contact me.

Sincerely,

Kyle T. Cook

Denora Water Technologies Regional Manager

CC:



250 Riverside Ave N 320-259-2000 p  
Sartell, MN 56377 USA 320-259-2227 f

January 4, 2016

To: All Customers

Re: Authorized Agent

Fluid Control Specialties, Inc. is the sole authorized manufacturer's representative of DeZURIK APCO Hilton products, OEM repair parts and maintenance for the Water and Wastewater Industries in the state of Florida, except for the pan handle counties of Bay, Calhoun, Escambia, Gulf, Holmes, Jackson, Okaloosa, Santa Rosa, Walton, and Washington.

If you have any questions feel free to contact me.

Best Regards,

A handwritten signature in cursive script that reads 'Stephanie Partch'.

Stephanie Partch  
Municipal Sales Coordinator

Info@dezurik.com  
www.dezurik.com

Printed in the USA



---

*Air & Water Quality Control Systems*

May 25, 2016

To Whom It May Concern:

I am writing this letter to inform the necessary persons that TSC-Jacobs, Inc. of Tampa, FL is the exclusive representative in the state of Florida for Met-Pro Corporation/Duall Division municipal market products. They are the sole source in the state of Florida for all products designed and manufactured by Met-Pro Corporation/Duall Division for the municipal market. The product line includes Duall corrosion resistant fans and Duall air quality control and water treatment systems.

This exclusivity applies to all new equipment sales along with start-up, testing, and maintenance services provided by Jacobs Air Water Systems (JAWS), a sister company to TSC-Jacobs. TSC-Jacobs can be reached at the following address:

TSC-Jacobs  
5421 Beaumont Center Blvd.  
Suite 600  
Tampa, FL 33634

813-888-5556 (TSC-Jacobs)  
813-901-8825 (JAWS)

Should you have questions or need additional information, please do not hesitate to contact me.

Respectfully,

Met-Pro Corporation  
Duall Division

Greg Kimmer  
Regional Manager



June 29<sup>th</sup>, 2016

**SUBJECT:** Authorized Distributors

**TO:**

City of Margate  
Attn. Phil Esposito  
901 N.W. 66th Avenue  
Margate, FL 33063

This document recognizes that Anixter is the only Authorized and Certified Drive Commissioner, as well as the leading Industrial Control and Automation Distributor in Palm Beach, Broward, and Miami-Dade Counties at the following location:

Anixter  
1200 NW 15<sup>th</sup> Street  
Pompano Beach, FL 33069  
Tel 954-782-6712

Should you require any additional information or have any questions regarding the information contained herein, please do not hesitate to contact us at your earliest convenience.

Sincerely,

Eaton Corporation  
Rafael D. Contreras  
*Sr. OEM Sales Engineer*  
1700 South Powerline Road, Suite J  
Deerfield Beach, FL  
mobile: 561-715-2114  
[raphaeldcontreras@eaton.com](mailto:raphaeldcontreras@eaton.com)  
[www.eaton.com](http://www.eaton.com)





**EBARA INTERNATIONAL CORPORATION  
FLUID HANDLING DIVISION**

1651 CEDAR LINE DRIVE, ROCK HILL, SOUTH CAROLINA 29730  
PHONE: (803) 327-5005 FAX: (803) 327-5097  
www.pumpsebara.com

August 31, 2016

Ms. Donna Hicks  
Purchasing Specialist City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

RE: Authorized Ebara Pump Distributor & Pricing

Dear Ms. Hicks:

This letter is written to confirm that the authorized municipal distributor for Ebara Fluid Handling in Broward County, City of Margate, FL is F.J. Nugent & Associates, Inc.

F.J. Nugent & Associates is the only authorized distributor for Ebara cast iron submersible pumps and parts for the City of Margate, FL. Please contact their office for information on price and availability or technical assistance with Ebara products. You may contact them by phone, email, fax, mail at the address provided below:

F. J. Nugent & Associates, Inc.  
411 Wylly Avenue  
Sanford, FL 32773  
Phone: 407-936-1139  
Fax: 407-936-1640  
Fred Nugent  
Email: fred@nugentco.com

Please do not hesitate to call my office if you have any questions or need further assistance.

Sincerely,

*Michael J. Kahren*

**Michael J. Kahren**  
Southeast Regional Sales Manager  
**EBARA International Corporation**  
**Fluid Handling Division**  
1651 Cedar Line Drive  
Rock Hill, SC 29730  
Main: (803) 327-5005  
Direct: (803) 325-9678  
mkahren@pumpsebara.com  
www.pumpsebara.com

cc: F. J. Nugent & Associates, Inc.  
File

Edgebander

Machines and systems  
for the woodworking industry

SCM GROUP NORTH AMERICA  
2475 Satellite Blvd  
Duluth, GA 30096

Phone 770.813.8818  
Toll Free 800.292.1850  
Fax 770.813.8819  
[www.scmgroup-usa.com](http://www.scmgroup-usa.com)  
[info@scmgroup-usa.com](mailto:info@scmgroup-usa.com)



Wednesday April 8, 2015

Ms. Sprouse:

I am taking this opportunity to inform you that Mario Montenegro of Up & Running (DBA Performance Industries) is our regional certified SCM Group authorized dealer. The dealer is certified providing installation, training and service of the SCM Group family of woodworking machinery. I am the North American Product Manager for the Artis Division. Within this division are two lines of machinery, the Classical Line and the Minimax Line. The Edgebander you are considering (the ME20) falls within the Minimax Line and can be installed, serviced and supported by Up & Running/Performance Industries.

Thank you for your interest and we look forward to welcoming you to the SCM Group family!

Sincerely,

Dan Johnson  
**ARTIS** Machines  
SCM Group NA  
770-818-8818 Office  
470-955-4402 Cell  
2475 Satellite Blvd.  
Duluth, GA 30096





EIC Solutions, Inc.  
700 Veterans Way  
Suite 200  
Warminster PA, 18974  
215-443-5190

June 30, 2016

City of Margate, FL

Hello:

As stated in our conversation, EIC Solutions uses a “factory-direct” sales model, selling our products directly to our customers. We do not have official distributor agreements or a representative network. All of our products are commercially available directly from us. The only discounts we offer are quantity discounts. These are available to all customers placing qualifying orders and are the same for all customers.

Please let me know if you have any questions. Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read 'Josh Liegel', is written over a light gray circular stamp.

Josh Liegel, Sales Manager  
EIC Solutions, Inc.  
215-674-7014  
[jliegel@eicsolutions.com](mailto:jliegel@eicsolutions.com)

Ovivo USA, LLC  
4255 Lake Park Blvd., Suite 100  
Salt Lake City, Utah  
84120-8201  
USA

Telephone: 801.931.3000  
Facsimile: 801.931.3080  
[www.ovivowater.com](http://www.ovivowater.com)

EIMCO

**OVIVO**  
Bringing water to life

**City of Margate  
5790 Margate Blvd.  
Margate, FL 33063**

**May 18, 2016**

Re: Sole Source Letter

Dear Donna Hicks:

Please be advised that OVIVO USA, LLC is the exclusive manufacturer and seller of all OVIVO® parts used in water and wastewater treatment processes that are compatible with many product brands including: EIMCO®, Dorr-Oliver® and Flender.

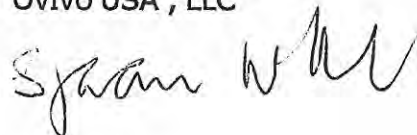
Our exclusive agent in your geographic area is:

**TSC-JACOBS**  
11021 Countryway Blvd.  
Tampa, FL 33626

813-888-5556  
813-854-2183 – Fax

Very truly yours,

OVIVO USA, LLC



Sjaani White  
Aftermarket Account Manager



EMCO

[spiraxsarco.com/us](http://spiraxsarco.com/us)



Spirax Sarco, Inc  
2150 Miller Drive  
Longmont, CO 80501  
USA

T (800) 356-9362

January 9, 2015

**To Whom it May Concern:**

We hereby confirm that G-Tec Equipment Services, LLC, located at 4122 Longfellow Drive, Plant City, Florida, 33566 with phone number 863-660-8385, fax number 813-707-1823 and e-mail being [g-tecequipment@hotmail.com](mailto:g-tecequipment@hotmail.com) , is the sole representative in Florida for Spirax/EMCO Flow Systems in the Municipal Water and Waste Water markets.

G-Tec Equipment is fully Authorized to conduct sales and service on our behalf. Keith Gosselin and his G-Tec Equipment Service personnel are comprehensively trained in Spirax Sarco, Inc. and EMCO Metering Products

Please contact us if you have any questions or concerns.

Regards,

A handwritten signature in cursive script, appearing to read "Brian".

Brian J. Brasseur  
Eastern Regional Manager - Metering  
803-358-9838  
[bbrasseur@spirax.com](mailto:bbrasseur@spirax.com)

**First for Steam Solutions**

EXPERTISE | SOLUTIONS | SUSTAINABILITY



Endress+Hauser, Inc., Charlotte, North Carolina, USA

City of Margate  
Purchasing – Donna Hicks  
5790 Margate Blvd.  
Margate, FL 33063

**Contact**

Mark Schwanekamp  
Sales  
Telephone 704.969.7984  
mark.schwanekamp@us.endress.com

Charlotte, 03. May 2016

**Endress+Hauser Representatives**

Dear Ms. Hicks,

Endress+Hauser USA uses exclusive authorized sales representation in the USA. Trinova, Inc. is the sole authorized Endress+Hauser representative in the state of Florida. They hold an exclusive representative agreement with Endress+Hauser for coverage of municipal and industrial accounts in the above territory.

Please address purchase orders to Endress+Hauser c/o Trinova.

Regards,

Mark Schwanekamp

Inside Sales Manager  
Southeast Regional Center  
P: 704.969.7984

Endress+Hauser, Inc.  
13900 South Lakes Drive, Suite A  
Charlotte, NC 28273  
USA

Sales: 888-ENDRESS  
Service: (800) 642-8737  
www.us.endress.com



3/26/2015

**To:**  
**City of Margate Purchasing Department**

***Enviro Energy Partners LLC. Is the sole source distributor of the USLED GTR2-22-50-0 Grid Troffer Luminaire: 2'x2', 45W, 5000K, w/PS Medium Flux, 5 Year Warranty LED Fixture for the State of Florida.***

**Roy Ratner**  
**President CEO**

A handwritten signature in black ink, appearing to read "Roy Ratner", is written over a horizontal line.

3/26/2015



2195 N Powerline Rd Suite # 1  
Pompano Beach, Fl.33069  
877-573-LEDS (5337)  
[www.enviroep.com](http://www.enviroep.com)  
[roy@enviroep.com](mailto:roy@enviroep.com)



**Larry A Daniels Jr**  
Director, Southeast Region  
ph:(352) 804-9700  
ldaniels@e-one.com

May 25, 2016

City of Margate  
Attn: Wylene Sprouse, Buyer  
City of Margate  
5790 Margate Boulevard  
Margate FL 33063

RE: Sole Source Letter

To Whom It May Concern,

Please accept this letter as confirmation that Hall-Mark RTC, located in Ocala Florida, is the Sole Source factory authorized E-ONE representative for apparatus sales, service, warranty repair and parts for the state of Florida. Bill Alm is the VP/General Manager of Hall-Mark RTC, which has been the factory authorized E-ONE representative in southern Florida since 1993 and provides excellent sales, customer service and on-time parts to our joint customers.

Please feel free to contact Bill or any of the Hall-Mark RTC team at 352-629-6305.

Respectfully,  
E-ONE Inc

*Larry A Daniels Jr* (via email)

Larry A Daniels Jr  
Director, Southeast Region

Pc: File  
Hall-Mark RTC

# EPIC INTERNATIONAL, Inc.

---

10993 Richardson Road • Ashland, Virginia 23005 • Phone: 804-798-3939 • Fax: 804-798-9175  
Web Site: [www.epicintl.com](http://www.epicintl.com) • e-mail: [try@epicintl.com](mailto:try@epicintl.com)

To: Ms. Donna Hicks  
Purchasing Department  
City of Margate

May 02, 2016

EPIC INTERNATIONAL has been the sole manufacturer of special, high-speed, heavy gauge stainless steel aerators for many years. We are the sole source supplier of this equipment for all municipalities in the United States and internationally.

Please feel free to contact us at the above number should you have any questions or whenever we may be of service.

Sincerely,

*Tracy R. Young*

Tracy R. Young,  
EPIC INTERNATIONAL, Inc.





## SOLE SOURCE LETTER

Environmental Systems Research Institute, Inc. (Esri)  
380 New York Street  
Redlands, CA 92373  
E-mail: [jricks@esri.com](mailto:jricks@esri.com)

**DATE:** May 5, 2016

**TO:** Donna Hicks, City of Margate

**RE:** Esri Sole Source Justification for Geographic Information System Software

This letter confirms that Esri, as owner and manufacturer, is the sole-source provider of software maintenance (technical support plus Esri software updates/upgrades) for Esri products.

Esri is the sole-source provider of the following Esri products in the commercial, state, and local government marketplace:

- ArcGIS for Desktop & Extensions Subscription (Basic, Advanced, Standard)
- ArcGIS for Aviation Bundle
- ArcGIS for Desktop Advanced
- ArcGIS for Desktop Standard
- ArcGIS for Maritime Bundle
- ArcGIS for Server and extensions
- ArcGIS Online (excluding data owned by 3<sup>rd</sup> party providers)
- ArcGIS Runtime and Extensions
- Certain proprietary training courses
- Esri Business Analyst Online
- Esri Business Analyst Server
- Esri Community Analyst
- Esri Defense Mapping Bundle
- Esri Developer Network (EDN) subscriptions
- Esri MapStudio
- Esri Maps Products
- Esri Roads and Highways
- Esri Services Packages
- Portal & Hosted Portal for ArcGIS

In an effort to support diversity in federal contracting, Esri has authorized certain small businesses (see GSA Advantage! for details) as resellers of the following Esri products to eligible entities purchasing under a GSA Schedule. Esri GSA resellers cannot sell Esri software to state or local entities:

- ArcGIS for Aviation
- ArcGIS for Desktop Advanced
- ArcGIS for Desktop Standard
- ArcGIS for Maritime: Bathymetry
- ArcGIS for Maritime: Charting
- ArcGIS for Server and extensions
- Esri Business Analyst Server
- Esri Defense Mapping
- Esri Production Mapping

Esri distributes certain software licenses, *excluding those listed above*, through open-market value-added resellers and distributors. If you have further questions, please contact me at 909-793-2853, extension 1-1990.



Jackie Ricks





October 11, 2016

Donna Hicks  
City of Margate  
980 NW 66<sup>th</sup> Ave  
Margate, FL 33063

RE: sites 2042237 and 2077372

Dear Donna

The deionized water system located at your facility is the property of Evoqua Water Technologies, LLC. This system is connected to your in-house plumbing by Evoqua and is provided on a rental, exchange, or throughput basis. We are the only company authorized to perform service on this system as it remains our property.

The prices charged to City of Margate is less than or equal to the price charged to other city, state or federal authorities with a comparable system.

Sincerely,

*Christopher G. Bailey, MBA*

Christopher G. Bailey  
South Florida Sales Engineer  
Evoqua Water Technologies, LLC  
5400 NW 35<sup>th</sup> Ter. Suite 101  
Fort Lauderdale, FL 33309

"Sale Source" Certification



**EZAUTOMATION**

4140 Utica Ridge Road  
Bettendorf, Iowa 52722  
Phone: 877-774-3279  
Web address: [www.ezautomation.net](http://www.ezautomation.net)

Fax: 877-775-3279

*The Most Sensible Automation Products*

To: Donna Hickes	From: Jennifer Turk
Fax:	Pages: 1
Phone:	Date: July 28, 2016
Re: "Sale Source"	cc:

Dear Donna,

This letter is to certify that the EZAutomation Division of the AVG Group of companies is the sole source for the following products:

"EZTouch" Panels, "EZText" Text Panels, "EZTouchPLC", "EZPLC", "EZIO", "EZCE" Touchpanel, "EZMonitor", "EZMarquee", "EZProx", "EZTimers", "EZEncoders"

EZAutomation is the manufacture and direct seller of all EZAutomation products. All EZAutomation products are available to customers directly from EZAutomation located in Bettendorf, Iowa in the U.S.A.

Please feel free to give us a call if you would like any further information. We look forward to continuing our valued relationship!

Sincerely,

Jennifer Turk

Customer Service

AVG, Uticor, EZAutomation

4140 Utica Ridge RD

Bettendorf, Iowa 52722

(877) 774-3279 ext 307

Fairbanks



PENTAIR FLOW TECHNOLOGIES  
Fairbanks Nijhuis  
+1 913.371.5000 main  
+1 913.371.4025 fax

3601 Fairbanks Avenue  
P.O. Box 6999  
Kansas City, KS 66106  
United States  
[www.fairbanksnijhuis.com](http://www.fairbanksnijhuis.com)

July 28, 2016

City of Margate, FL  
5790 Margate Boulevard  
Margate, FL 33063

Subject: Authorized Distributor

To Whom It May Concern,

Sanders Company, Inc. is the sole authorized distributor for Fairbanks Nijhuis (formerly Fairbanks Morse) municipal pumps and parts in Florida with the only excluding the counties west of the Apalachicola River. Our proud association in business goes back many years. We are confident you will find their service satisfactory.

Sincerely

A handwritten signature in black ink, appearing to read "J. Jackson", written over the word "Sincerely" and the name "Joseph K. Jackson".

Joseph K. Jackson  
VP of Infrastructure - North America

Cc: Jim Miller  
Brent Spake  
DeAnn McCann



P 937.382.1451  
F 937.382.1191

70 Weil Way  
Wilmington, Ohio 45177

877.733.0911  
[www.ferno.com](http://www.ferno.com)

May 2, 2016

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

**RE: SOLE SOURCE AGREEMENT**

Dear City of Margate:

As the market leader and only producer of the Model 59 EZ-Glide Stair Chair with PowerTraxx, Ferno is uniquely qualified to serve as a sole source for these items.

We thank you for your interest in Ferno, and we look forward to doing business with the City of Margate.

Please let us know if we may be of further assistance.

Sincerely,

A handwritten signature in black ink that reads 'Becky Jenkins'.

Becky Jenkins  
Government Contracts Coordinator  
Email: [b.jenkins@ferno.com](mailto:b.jenkins@ferno.com)  
Telephone: 937.283.2822 / Fax: 937.283.3622





**Pump Division**  
Flowserve Pumps  
IDP Pumps  
Worthington Pumps

May 2, 2016

Ms. Donna Hicks  
City of Margate  
5970 Margate Blvd  
Margate, FL 33063

Re: Flowserve Pump Company  
Sales Channel Coverage  
Water Resources Market

Dear Ms. Hicks:

Carter & Verplanck, Inc. is the sole and exclusive representative for Flowserve Pump Company (formerly Ingersoll Dresser Pump Company) products in the Water Resources market. These product lines include brand names such as Worthington, Pleuger, Pacific, Ingersoll-Rand, Byron Jackson, Durco, Wilson-Snyder, Ingersoll-Dresser Pumps, Scienco, Sier-Bath, Stork, and United, along with the sale of pumping units. This agreement also includes all After-Market sales such as parts, repairs, revamps, rebuilds, and service.

Please be advised that Flowserve Pump Company own all of the above named pump manufacturers, and have incorporated them under one name, Flowserve Pump Company.

The geographical areas of responsibility for Carter & Verplanck, Inc. are the states of Georgia, Florida, and Tennessee.

Mr. Ken Walker is the principal of record at Carter & Verplanck, Inc.

Very truly yours,

A handwritten signature in black ink that reads "Sam Moore". The signature is written in a cursive, flowing style.

Sam Moore  
Manager Customer Service  
Flowserve - Taneytown

cc: J. Cantos  
J. Ondrejack

Flowserve Taneytown  
Customer Service After Shipment

Flowserve Corporation  
5310 Taneytown Pike  
Taneytown, Maryland 21787 USA

Telephone: 410.756.2602  
Facsimile: 410.756.2827





Flygt

**Xylem Water Solutions USA Inc.**  
**Flygt Products**

15132 Park of Commerce Blvd. Suite 102  
Jupiter, FL 33478  
Tel: (561) 848-1200  
Fax: (561) 848-1299

May 25, 2016

Ms. Donna Hicks  
CITY OF MARGATE  
5790 Margate Blvd  
Margate, FL 33063

Subject: FLYGT PRODUCTS – SALES & SERVICE

Please be advised that Xylem Water Solutions USA Inc. owns the Flygt Corporation and is the only authorized vendor for Flygt Products and OEM Parts. Xylem is also the only authorized service repair and warranty organization in the State of Florida; (East of the Apalachicola River). Our staff is properly trained to provide you with original equipment, spare parts, repairs and warranty service.

Thank you for your interest in Xylem Water Solutions USA Inc. Please feel free to contact me if you have any questions regarding distribution or any other matter.

Xylem Water Solutions USA, Inc.

Brian Stengle  
Branch Manager, Jupiter, FL  
Brian.Stengle@Xyleminc.com

\*Flygt Submersibles





Flygt A/C

Mark Deisher  
FPO National Sales Manager  
Xylem Water Solutions U.S.A.  
Flygt Pewaukee Operation  
6014 Kennard Court  
Eldersburg, MD 21784  
Tel 410-552-8476  
Cell 443-289-1446  
[Mark.deisher@xylem-inc.com](mailto:Mark.deisher@xylem-inc.com)

April 14, 2016

**Subject: Xylem Flygt AC Series Municipal Representation**

**To Whom This May Concern**

**This document serves as official notice that Hudson Pump and Equipment Company with headquarters at 3524 Craftsman Blvd. Lakeland, Florida 33803 is the exclusive municipal representative for Flygt AC Series Pumps ( formerly Allis Chalmers and ITT A-C Pump ) and Parts for the state of Florida excluding the counties of: Bay, Calhoun, Escambia, Gulf, Holmes, Jackson, Okaloosa, Santa Rosa, Walton, and Washington.**

**Feel free to contact me should you have any questions in this matter.**

**Best regards,**

**Mark Deisher  
FPO National Sales Manager  
Xylem Water Solutions USA**

Gardner Denver



July 28, 2016

Re: Sole Source Status

City of Margate  
5790 Margate Blvd  
Margate, FL 33063

Attn: Donna Hicks:

Please be advised that **TSC Jacobs** is the exclusive representative for centrifugal blowers in the Water / Wastewater Treatment market segment in the State of Florida for Gardner Denver, Inc. As such, Hoffman and Lamson multistage centrifugal blowers, Hoffman Revolution high speed turbo blowers, Turbotron regenerative blowers, blower accessories, parts and service are available for quotation and purchase only through TSC Jacobs for this market and territory

Gardner Denver, Inc. is the sole owner and manufacturer of Lamson and Hoffman multistage centrifugal blowers, Hoffman Revolution high speed turbo blowers, and Turbotron regenerative blowers and parts for those blowers.

Orders may be placed directly with Gardner Denver.

Gardner Denver's mailing address for orders is:

Gardner Denver Nash LLC  
PO Box 130  
Bentleyville, PA 15314

If you have any questions, please contact me directly.

Sincerely,

George Hubbard  
Southeast Territory Sales Manager



GE Oil & Gas

201 Parkway Green  
Pasadena, Tx 77503  
713-806-1651 C  
713-583-9268 F

**May 4, 2016**  
**David Morrissey**  
**DMT Instruments , LLC**  
**815 N. McGowan Ave**  
**Crystal River, FL 34429**

Dear David,

This letter is to serve as proof that DMT Instruments, LLC of Crystal River, FL is the only Authorized Sales Rep for the State of Florida for GE Sensing for their Flow, Gas, and Moisture products as well as the Druck Pressure line of GE. All inquiries, orders and correspondence for these product lines in Florida and must be coordinated through Authorized Representatives of GE as not to face risks of falling under GE Ts and Cs, or violation of the warranty.

If there are ever any questions regarding DMT as an Authorized Representative of GE Sensing, please don't hesitate to contact me directly.

Best Regards,

Kevin D. York  
Channel Manager- FGMP  
GE Oil & Gas  
Digital Solutions  
404-951-8962  
[www.gemeasurement.com](http://www.gemeasurement.com)

James McDonnell Whittlesey  
President & CEO



November 4 2015

Mr. Mike Uber  
City of Margate  
980 NW 66<sup>th</sup> Avenue.  
Margate, FL 33063

Subject: Sole Source Proposal

Dear Mike,

There are only two known ways to heat an emergency diesel generator, resistance block heaters, and *GEO-THERMAL SYSTEMS*<sup>®</sup> heat pumps.

This is to certify that *GEO-THERMAL SYSTEMS*<sup>®</sup>, *INC.* is the only company in the world that provides heat pumps for the heating of emergency diesel generators. As owners of the patent, we are the sole source for the patented *GEO-THERMAL SYSTEMS*<sup>®</sup> heat pumps.

Geo-Thermal Systems, Inc. is the owner of U.S. Patent No.: RE 33,051, which describes the system that utilizes recovery heat from a heat pump to provide heat to a diesel engine.

We look forward to continuing to contribute to the City of Margate's energy conservation efforts.

Sincerely,

A handwritten signature in black ink, appearing to read "J.M. Whittlesey", is written over a series of horizontal lines.

*GEO-THERMAL SYSTEMS*<sup>®</sup>, *INC.*





September 2, 2016

**GL DISTRIBUTORS INC.  
SOUTH FLORIDA AUTHORIZED DISTRIBUTOR  
FOR GH ARMOR SYSTEMS APB CARRIER PACKAGE**

To Whom It May Concern,

GH Armor Systems Inc. is the manufacturer of the APB Carrier Package (Part number GH-APB-PKG). GH Armor Systems products appear on the Florida State Contract for Body Armor (#680-850-11-1).

GL Distributors Inc. is currently the sole authorized GH Armor Systems distributor located in south Florida and is listed on the Florida State Contract for Body Armor as an authorized distributor for GH Armor Systems products.

Respectfully,

A handwritten signature in black ink, appearing to read 'C Grado'.

Chris Grado  
Managing Director



Global Traffic Technologies, LLC  
7800 Third Street North  
St. Paul, Minnesota 55128-5441

651-789-7333  
651-789-7334 fax  
www.gtt.com

June 16, 2016

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

This letter is being sent in response to your request pertaining to the availability of Global Traffic Technologies, LLC, (GTT) Opticom™ Systems. Opticom™ Infrared and GPS systems provide safe and controlled passage of emergency vehicles through signalized intersections using internally developed components. Opticom™ systems are manufactured solely by GTT for all of our customers globally and distributed directly through our Authorized Dealer Network. The combination of GTT proprietary system design and manufacturing processes are patented and, as such, we are the sole source for this system.

GTT designs, develops and tests each Opticom™ component as part of a “matched component system.” Security is accomplished through its proprietary design in order to prevent unauthorized use of the system and maintain the system’s integrity. Opticom™ system users who are concerned about unauthorized use and security of their system should not mix their system with non-Opticom™ components. GTT cannot ensure system functionality or performance if used with non-Opticom™ system products. The use of Opticom™ products with non-Opticom™ components could also impact warranty considerations on Opticom™ products.

The Opticom™ Central Management Software (CMS) is a proprietary software program for the Opticom™ system that is not compatible with any other vendor or supplier equipment or software.

Transportation Control Systems is the sole authorized dealer for all Opticom™ products, in the state of Florida. Information can also be obtained on their website [www.tcstraffic.com/](http://www.tcstraffic.com/) or by phone at 813-630-2800

Please feel free to contact me if you have any questions or additional requests pertaining to this correspondence. I can be reached at (651) 789-7340.

Sincerely,

A handwritten signature in black ink, appearing to read 'D. Dolsky', with a long horizontal flourish extending to the right.

Daniel C. Dolsky  
Sales Representative  
Global Traffic Technologies, LLC.



August 24, 2016

Attention: Donna  
Margate - Broward County

Dear Donna:

This letter is to confirm that Bennett Fire Products is the authorized distributor for **all Globe products** in Broward County, Florida.

GLOBE MANUFACTURING COMPANY is a 128-year old family owned and operated business engaged in the manufacture of turnout clothing for the fire and rescue industry. We take great pride in the design and construction of our garments and strive to continue to make the best products available in today's marketplace. We do business as Globe Firefighter Suits, Cairns Protective Clothing, Globe EMS, LLC and Globe FootGear, servicing a variety of needs. In addition, we offer care & cleaning services and training.

Bennett Fire Products and Globe Manufacturing Company, LLC have been strong partners for many years. By working together, we provide the high quality service that all of our customers expect and deserve.

We appreciate your interest in Globe Manufacturing Company products.

Sincerely,  
GLOBE MANUFACTURING COMPANY, LLC

*Mark Dolim*

Mark Dolim  
National Sales Manager

MD/nms

37 LOUDON ROAD, PITTSFIELD, NH 03263 | 800.232.8323 603.435.8323 | [GLOBEURNOUTGEAR.COM](http://GLOBEURNOUTGEAR.COM)

GLOBE MANUFACTURING COMPANY, LLC | GLOBE MANUFACTURING COMPANY-OK, LLC  
GLOBE LIFELINE, LLC | GLOBE FOOTWEAR, LLC | GLOBE CARES, LLC





godwin 



Godwin  
1201 NW 18<sup>th</sup> Street  
Pompano Beach, FL 33069  
Tel: 954-829-7741  
[www.godwinpumps.com](http://www.godwinpumps.com)

City of Margate:

Xylem Dewatering Solutions is the sole provider for all Godwin and Flygt dewatering products including but not limited to: Dri-Prime line of pumps, Flygt electric pumps and Heidra line of pumps.

As with sales and rentals we are the sole provider of parts of the, and sole source of maintaining such named equipment.

These units are utilized throughout the world in construction dewatering, emergency flood response, mining and quarrying, drinking water supply, and wastewater bypasses in municipal, industrial, and environmental markets.

Xylem Dewatering Solutions services The State of Florida from (3) locations:

1201 NW 18th Street, Pompano Beach, FL 33069  
(This location will service the City Of Fort Lauderdale)

202 Winston Creek Parkway in Lakeland, FL 33810  
6975 West 12th Street, Jacksonville, FL, 32220

As a preferred client, the City of Margate will always receive the most favorable pricing from Xylem Dewatering Solutions.

Please contact me if you have any Questions, 954-829-7741

Regards,

Andrew Chapman

Xylem Dewatering Solutions  
Pompano Beach, FL  
M: 954.829-7741

[www.godwinpumps.com](http://www.godwinpumps.com)



January 25, 2016

To: Whom It May Concern:

Subject: **Authorized Gorman-Rupp Municipal Engineered Systems Wastewater Sales Representation**

The Gorman-Rupp Company is a world leader in the production of pumps and package systems for a diversified market. Our marketing strategy has been to establish a network of factory authorized distributorships trained to apply equipment unique to specific hydraulic markets. Some examples of these markets areas are construction, petroleum, industrial, fire and municipal wastewater. Our representatives are specialists and very knowledgeable within their market area and dedicated to helping you select and maintain the proper equipment for your application.

Please be advised that Hudson Pump & Equipment is our authorized distributor for wastewater equipment, parts and repair for the territory defined below:

**Florida:** The State of Florida, excluding the panhandle counties of: Escambia, Santa Rosa, Okaloosa, Walton, Holmes, Jackson, Washington, Bay, Calhoun, Liberty and Gulf.

Hudson Pump & Equipment is responsible for supplying all Gorman-Rupp pumps and Gorman-Rupp parts used in municipal sewage lift stations or treatment plants, including individual units installed in the municipal collection systems.

Hudson Pump & Equipment  
3524 Craftsman Blvd.  
Lakeland, FL 33803  
Phone: (863) 665-7867  
Fax: (863) 666-5649

We thank you for your interest in Gorman-Rupp products and look forward to working with you in any upcoming projects.

Kind Regards,

A handwritten signature in blue ink, appearing to read 'Vince Baldasare', is written over a light blue horizontal line.

Vince Baldasare, Sales Manager  
Engineered System Sales

VB:bj



# Goulds Pumps

---



## ITT Industries

*Engineered for life*

---

### KELLY BEAVER

640 Weeping Branch Court

Duluth, GA 30097

Tel (770) 476-5434

Fax (770) 476-5304

E-mail: [kelly.beaver@itt.com](mailto:kelly.beaver@itt.com)

### Official Notice

January 15, 2016

Subject: ITT Goulds Pumps Municipal Representation  
State of Florida

To Whom It May Concern:

This Document serves as official notice that **Hudson Pump & Equipment, a Division of Tencarva Machinery Company** is the exclusive municipal representative for all sales of **ITT Industrial Process** products in the state of Florida. This exclusivity agreement applies to all ITT Industrial Process products as shown below:

- ITT Goulds Pumps sold under the "brand names" of **Goulds Pumps** and **Allis-Chalmers**
- ITT Goulds Pumps' repair parts sold under the "brand names" **Goulds Pumps** and **Allis-Chalmers**
- ITT Monitoring & Control (Variable Frequency Drives) sold under the "brand names" of **ProSmart** and **PumpSmart**

If you have any questions regarding this agreement, please don't hesitate to contact me.

Best regards,



Kelly Beaver

ITT Goulds Pumps

Regional Sales Manager



**January 19, 2016**

**Subject: Municipal Market Representation  
State of Florida**

**To Whom It May Concern,**

**This letter serves as the official notice that Hudson Pump & Equipment, a Division of Tencarva Machinery Company, with Florida offices at 3524 Craftsman Boulevard in Lakeland, FL, is the Municipal representative for Xylem, Inc./Goulds Water Technology Pumps, as manufactured by Xylem Texas Turbine Operations.**

**Hudson Pump & Equipment also represents Xylem Inc./AC branded Pumps, as manufactured at our Morton Grove, Ill. Facility. This representation is on an exclusive basis into the Municipal Utility market in the State of Florida.**

**Sincerely,**

**Rusty Simeone  
Market Development Manager-Florida  
Xylem Inc.  
Applied Water Systems**



9/28/16

Joseph J. Kavanagh  
City Clerk  
City of Margate, City Clerk's Office  
5790 Margate Blvd.  
Margate, FL 33063  
[jjkavanagh@margatefl.com](mailto:jjkavanagh@margatefl.com)  
954-935-5327

To whom it may concern:


With nearly 40 years of government-focused experience, Granicus is the proven leader in legislative management and government transparency solutions. Our company's commitment has always been to government and our focus on this market is unchanged. Our understanding of government organizations and our users deepen as we share experiences and research, allowing us to continue to build products based on customer feedback that meet the market demand.

While there are vendors that can help with different aspects of the City's solution, Granicus is the only provider of a platform that accomplishes all of the City of Margate's goals. The uniqueness of our platform along with our software applications allows the majority of our clients to "sole source" as their procurement vehicle.

Today, over 1,300 government organizations leverage our technologies to increase staff efficiencies and create a more transparent and accessible government. Granicus has been operating with a 98.5% client retention rate during their years of service and maintained a 98% customer satisfaction rating since surveys began in 2010. Our satisfaction and retention ratings exemplify our commitment to, and understanding of, our client's and their unique needs.

If I or any other members of our team can be of help please let us know and we hope you continue to enjoy being a part of the Granicus family!

Most Sincerely,

  
~~Jack Melnicoff~~ *Luka Znidarcic*  
Granicus, Inc.



The following is a statement of Granicus' position to uniquely provide a solution to meet the City of Margate's specific needs and goals.

**No other company currently offers the following functionality:**

- True Enterprise license/solution:
  - Unlimited storage and distribution for all meeting and non-meeting content
  - Indefinite retention schedule for all archived meeting and non-meeting content
  - Unlimited users; groups and boards to access and leverage solutions
- The Granicus Platform
  - Granicus uniquely offers a fully integrated product suites of virtually 'plug-and-play' applications for; webcasting, legislative management, meeting management, boards & commissions, records management, citizen participation, and website management
  - Function integration of platform eliminates; integration time and costs, training and product interaction user questions and support, customization support issues and multiple vendor responsibilities

**Legislative Management**

- Agenda management system administrative controls for the City of Margate to control:
  - Over 300 system variables and definable adjustments part of initial system configuration and on-going system administration to define new meeting bodies, report templates, approval sequences, and much more can be managed by the City of Margate own system administration staff
  - Unlimited role-based and individual controlled security settings including the ability to define multiple administrator levels and permissions
  - Ability to search every field, text box, date, and meta-data detail to allows for unlimited search criteria in any combination. Users can store unlimited personal searches and workflow settings for full system users and intra-office use
  - Personalized field color, attachment sources, shared or personal scanning and printer devices and much more unique user information is definable. Default launch settings and other user linked defaults auto-sort most recent file information and well as individual file drafting field information for each user
- InSite – Web Portal Interface
  - Web tool that automatically updates and incorporates publishing, text, metadata, historical information, imbedded internal and out-source links, and cross referenced materials, directly from Legistar.
  - Filtered by City of Margate administrative permission settings, public portal automatically updates and posts agenda and file item information in near real-time, with no specific effort by the clerk or technology staff
  - All meeting records searchable by: Make sure applicable
    - Agenda Topic and Back-up Material
    - Minutes record
    - City of Margate's Codification system, Municode





- Enterprise System
  - Enterprise wide by design - Unlimited users provides instant scalability and encourages staff use and efficiency. Never need to buy additional 'seats'.
  - Extensive and unique user tools and features incorporated in a single system
  - Ability to search on every field, text box, and date and meta-data detail allows unlimited search criteria. Users can store unlimited personal searches and workflow settings for full system users or personal and intra-office use.
  - Personalized field color, attachment sources, shared or personal scanning and printer devices and much more unique user information is definable. Default launch settings auto-sort most recent file information and well as individual file drafting field information for each user.
- Certified Integration with Municode;
  - Through a strategic partnership Granicus' Legistar application provides a certified integration with City of Margate's Codification System, Municode to create seamless transfer and searching of data between the two systems eliminating human error entering and time spent working in each needed system

#### iLegislate

- An application written exclusively for iOS, Windows and Android systems, *iLegislate*, to:
  - Allow users to take notes on agenda items and annotate supporting material
  - Allow users to track, bookmark, and email items
  - Sync agenda data inputted into *Legistar*
  - View ideas from the public and survey results from *SpeakUp*
  - View electronic comments from the public from *eComment* application
  - Capture all meeting actions in *Live Manager* application to build minutes
  - Project all meeting actions through *Public Display* application for public to follow

#### Webcasting

- A webcasting platform that:
  - Integrates with Microsoft Office, allowing minutes to be built in Microsoft Word while leveraging indexed video of the meeting embedded in Word for reference
  - Builds minutes in PDF Format with embedded links to the audio/video webcast
  - Provides an integrated public record that is compatible on PC, Mac and Mobile such as Apple IOS, Android (Samsung Galaxy included), Blackberry and Windows
  - Provides access to a library of peer-created government media content from other government agencies across the country
  - Provides a video player that allows the public to trim sections of video, and embed those sections into other webpages





#### Boards and Commissions Management

- Single Web-based application to manage all City boards & commissions details:
  - Embeddable widgets
    - Integrate seamlessly into client's website versus a standalone portal that has to be linked to from the client site
    - An embeddable "apply" button that can be placed on multiple sites as client's needs, can be shared on social media, in emails, newsletters, etc.
  - Management tools
    - Filter and report on data entered
    - Tracking tools for pre/re/post-appointment tasks
    - Automate communication with applicants, nominees and members
  - Online applications
    - Configurable to meet the unique requirements of each boards
    - Allows users to apply to an unlimited number of boards at one time
    - Data from applicants captured held indefinitely in "applicant pool"
  - Public facing portal
    - Provides details of purpose, rosters, and vacancies to unlimited boards
    - Allows for unlimited widgets to display data on different webpages
    - Syncs with back-end management tool to avoid data entry duplication

#### No other company has the follow **experience and support services**:

- The only government webcasting provider with more than 17 years of experience
- The only government legislative management webcasting provider with more than 40 years of experience, allowing us to apply decades of practical experience and proven operational methods that have shown effective under a wide range of circumstances including initial set-up to quickly and accurately determine the best course of recommended action and solutions.
- Granicus is the world's most experienced provider of government transparency, citizen participation, meeting efficiency, legislative management, and boards & commissions management solutions with:
  - Over 1,300 clients across all 50 states and Canada
  - Open meeting clients at the local, county, state, and federal levels.
  - Managing over 5 million government records and media files
  - Granicus provides indexed video for U.S. Congress: [www.Houselive.gov](http://www.Houselive.gov)
- 98% customer satisfaction rating, 99% client retention rating
  - Client success stories are available here:  
<http://www.granicus.com/Clients/Case-Studies.aspx>
  - Extensive company blog with support articles and customer tips:  
<http://blog.granicus.com/>

## The Sole Authorized Manufacturer and Direct Distributor Letter

7/18/2016

**Customer Name:** CITY OF MARGATE

**Customer Address:** 980 NW 66TH AVENUE

**Customer City, State, Zip:** MARGATE, FL 33063

**Customer Account Number:** 038241

Item(s):	Description(s):
<b>RE: SOLE SOURCE LETTER</b> – Hach Brand Instruments	
Hach Brand Products – Instruments and Chemistry: Brands to include, but not limited to:	
<b>Other Hach Brands</b>	
<u>ANATEL, Dr. Lange, Environmental Test Strips, Evita, GLI, HIAC,</u>	
<u>Homeland Security Technologies, Hydrolab, IQ Scientific Instruments,</u>	
<u>Lachat Instruments, Leica Microsystems, Marsh-McBirney,</u>	
<u>MET ONE, OPS Systems, ORBISPHERE, OTT, Hydrometry, POLYMETRON,</u>	
<u>Radiometer Analytical, Sea-Bird Electronics, Sigma, WET Labs</u>	
Thank you for your interest in Hach Company products. This letter is to advise that Hach Company is the sole source manufacturer and distributor for all Hach branded instrumentation and chemistry. <b>This excludes all resell items, such as glassware, measuring spoons, brushes, and other general lab accessories.</b> Any software or firmware additions or alterations must be purchased directly from Hach Company	

This letter is to confirm that Hach Company is the sole authorized manufacturer and direct distributor of the item/items listed above.

Thank you for your interest in Hach Company Products. If we can be of further assistance, please contact us at 1-800-227-4224.

Thank you



January 4, 2016

Harrell's, LLC  
P.O Box 807  
Lakeland, FL 33802

To Whom It May Concern,

Harrell's, LLC is proud to be the exclusive formulator and distributor of all Harrell's branded products:

- **Harrell's MAX®** – Liquid Foliar Nutritionals including 18-3-6 with UMAXX, 4-0-8 with Potassium + Calcium, Minors, Root Enhancer Fulvic Acid + Iron, N30 Plus, 12-0-0, and Title Phyte.
- **Harrell's SprayMAX®** – Adjuvants and Colorants including PAR
- **Harrell's HydroMAX®** – Soil Surfactants including Fleet and Symphony

These products are proprietary products of Harrell's LLC that are manufactured by Hocking International Laboratories.

Sincerely,

Gregory Nicoll  
Vice President of Turf Sales and Marketing - East  
Harrell's, LLC



March 23, 2016

Margate Fire Rescue

**RE: Sole Source Letter - Handtevy Pediatric Resuscitation System**

Chief Luis Villar,

This letter is to confirm that Pediatric Emergency Standards, Inc. is the sole source provider of the Handtevy Pediatric Resuscitation System. This item is a comprehensive pediatric resuscitation system created for use by EMS providers. The Handtevy System offers an educational video titled "The Handtevy Method", organizational and training components, and a customized medication book that follows agency specific protocols. Feel free to contact us if you have any questions.

Thank you,

A handwritten signature in cursive script, appearing to read "Allison Antevy".

Allison Antevy  
President & CEO



Helena Chemical Company  
Helena Products Group  
7664 Smythe Farm Road  
Memphis, TN 38120

---

September 1, 2016

City of Margate  
Attn: Donna Hicks  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sole Source - Quest

To Whom It May Concern,

This letter will serve as written confirmation that Helena Chemical Company is the manufacturer and sole supplier of Quest, a water conditioning agent and ammonium sulfate replacement.

Please contact me if you have any questions about this information.

Sincerely,

Dr. Tina Bond  
Product Specialist  
Helena Products Group  
863-243-4048  
bondt@helenachemical.com





Helena Chemical Company  
Helena Products Group  
7664 Smythe Farm Road  
Memphis, TN 38120

---

September 1, 2016

City of Margate  
Attn: Donna Hicks  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sole Source – Impel

To Whom It May Concern,

This letter will serve as written confirmation that Helena Chemical Company is the manufacturer and sole supplier of Impel, an oil surfactant penetrant and low volume basal oil.

Please contact me if you have any questions about this information.

Sincerely,

Dr. Tina Bond  
Product Specialist  
Helena Products Group  
863-243-4048  
[bondt@helenachemical.com](mailto:bondt@helenachemical.com)



Helena Chemical Company  
Helena Products Group  
7664 Smythe Farm Road  
Memphis, TN 38120

---

September 1, 2016

City of Margate  
Attn: Donna Hicks  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sole Source – Sinker

To Whom It May Concern,

This letter will serve as written confirmation that Helena Chemical Company is the manufacturer and sole supplier of Sinker, a polymer carrier and drift retardant.

Please contact me if you have any questions about this information.

Sincerely,

Dr. Tina Bond  
Product Specialist  
Helena Products Group  
863-243-4048  
bondt@helenachemical.com



Helena Chemical Company  
Helena Products Group  
7664 Smythe Farm Road  
Memphis, TN 38120

---

September 1, 2016

City of Margate  
Attn: Donna Hicks  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sole Source – Kammo Plus

To Whom It May Concern,

This letter will serve as written confirmation that Helena Chemical Company is the manufacturer and sole supplier of Kammo™ Plus, a nonionic oil concentrate adjuvant/masking agent. Kammo™ Plus is also protected by US Patent Number 6,232,272.

Please contact me if you have any questions about this information.

Sincerely,

Dr. Tina Bond  
Product Specialist  
Helena Products Group  
863-243-4048  
bondt@helenachemical.com



Helena Chemical Company  
Helena Products Group  
7664 Smythe Farm Road  
Memphis, TN 38120

---

September 1, 2016

City of Margate  
Attn: Donna Hicks  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sole Source – Foambuster 10

To Whom It May Concern,

This letter will serve as written confirmation that Helena Chemical Company is the manufacturer and sole supplier of Foambuster 10, an antifoaming and defoaming agent for use in aqueous solutions.

Please contact me if you have any questions about this information.

Sincerely,

Dr. Tina Bond  
Product Specialist  
Helena Products Group  
863-243-4048  
bondt@helenachemical.com



Helena Chemical Company  
Helena Products Group  
7664 Smythe Farm Road  
Memphis, TN 38120

---

September 13, 2016

City of Margate  
Attn: Donna Hicks  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sole Source – Induce

To Whom It May Concern,

This letter will serve as written confirmation that Helena Chemical Company is the manufacturer and sole supplier of Induce, a nonionic low foam wetter/spreader adjuvant.

Please contact me if you have any questions about this information.

Sincerely,

Dr. Tina Bond  
Product Specialist  
Helena Products Group  
863-243-4048  
bondt@helenachemical.com





Helena Chemical Company  
Helena Products Group  
7664 Smythe Farm Road  
Memphis, TN 38120

---

September 1, 2016

City of Margate  
Attn: Donna Hicks  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sole Source – Induce pH

To Whom It May Concern,

This letter will serve as written confirmation that Helena Chemical Company is the manufacturer and sole supplier of Induce pH, a nonionic surfactant and buffering agent.

Please contact me if you have any questions about this information.

Sincerely,

Dr. Tina Bond  
Product Specialist  
Helena Products Group  
863-243-4048  
bondt@helenachemical.com



Helena Chemical Company  
Helena Products Group  
7664 Smythe Farm Road  
Memphis, TN 38120

---

September 1, 2016

City of Margate  
Attn: Donna Hicks  
Purchasing Specialist  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sole Source – Foambuster Max

To Whom It May Concern,

This letter will serve as written confirmation that Helena Chemical Company is the manufacturer and sole supplier of Foambuster Max, an antifoaming and defoaming agent.

Please contact me if you have any questions about this information.

Sincerely,

Dr. Tina Bond  
Product Specialist  
Helena Products Group  
863-243-4048  
bondt@helenachemical.com





## HORIZON SIGNAL TECHNOLOGIES

5 Corporate Blvd • Reading, PA 19608

Phone: (800) 852-8796 • Fax (610) 743-5188 • [www.horizonsignal.com](http://www.horizonsignal.com)

Donna Hicks  
City of Margate, Florida  
5790 Margate Blvd  
Margate, FL 33063

Dear Donna Hicks,

Please be advised that Horizon Signal Technologies, Inc. is the sole manufacturer and source of the Models SQ3TS & SQ2 portable traffic signal system. Horizon Portable Traffic Signal Systems utilize unique operating software that provides a full matrix operating system including the exclusive conflict monitoring/malfunction management redundancy system. The unique attributes of the Horizon operating system enable the use of various add-on components to address specific application requirements.

If you have any questions or we can be of further assistance please feel free to contact us.

Sincerely,

Matthew Stubblefield  
Regional Sales Manager  
404-782-7782  
[mstubblefield@horizonsignal.com](mailto:mstubblefield@horizonsignal.com)

A handwritten signature in red ink, followed by the date "7/28/16" also in red ink.





ISO 9001:2008 CERTIFIED

August 24, 2016

City of Margate  
980 NW 66<sup>th</sup> Ave  
Margate, FL 33068

Dear Donna,

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the *sole supplier* of the following products to the Water Market:

Product	Sole Manufacturer	Sole Supplier in US Water Testing Market
Colilert* reagent	Yes	Yes
Colilert* Comparator	Yes	Yes
Colilert*-18 reagent	Yes	Yes
Colisure* reagent	Yes	Yes
Enterolert* reagent	Yes	Yes
IDEXX Vessel	Yes	Yes
Quanti-Tray* Sealer	Yes	Yes
Quanti-Tray*	Yes	Yes
Pseudalert* reagent	Yes	Yes
All 20-pack, 100-pack, and 200-pack Combo Packs	Yes	Yes
IDEXX-QC		Yes
Colilert* Quanti-Cult™ QC kit	Yes	Yes
SimPlate* for HPC test kit	Yes	Yes
Filta-Max* Automatic Wash Station	Yes	Yes

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc. because our shipping location moved from Westbrook, Maine to Memphis, Tennessee.

I hope this information is of assistance. If you have any questions, please call Christina Lee at 1-800-321-0207 ext. 64919.

Sincerely,

*Christina Lee*

Christina Lee  
IDEXX Water Division



INFILCO  
(F/K/A)

**SUEZ Treatment Solutions Inc.**

8007 Discovery Drive, Richmond, VA 23229

P.O. Box 71390, Richmond, VA 23255

tel: +1 804-756-7600

fax: +1 804-756-7643

**June 16, 2016**

**Donna Hicks  
City of Margate  
901 NW 66<sup>th</sup> Avenue, Suite A  
Margate, FL 33063  
954-935-5346**

**Sole Source Letter**

Donna,

The NS Accelator® is a trademark of Suez Treatment Solutions Inc, 8007 Discovery Drive, Richmond, VA 23229, and is designed and engineered specifically for your treatment application and installation. NS Accelators® are sold only by Suez Treatment Solutions Inc, an original equipment manufacturer of water and wastewater treatment equipment.

The components of the NS Accelator® are sold directly to end-users by Suez Treatment Solutions Inc. We do not sell through sales representatives or through distribution networks. The parts for your Accelator® are designed, engineered, and produced specifically for your equipment and application by Suez Treatment Solutions Inc.

Suez Treatment Solutions Inc is committed to providing quality equipment, parts, and service for your plant. If you have any service or parts needs, please contact Bill Bernstein at 804-756-7736 or [william.bernstein@suez-na.com](mailto:william.bernstein@suez-na.com).

Regards,

A handwritten signature in black ink, appearing to read 'Bill Bernstein', with a stylized flourish at the end.

Bill Bernstein  
Customer Care Coordinator  
INFILCare





**Ingersoll-Rand Industrial Technologies**

800 Beaty Street  
Davidson, NC 28036  
(727) 510-5621 cell  
(704) 849-7826 fax

November 24, 2015

Mr. Richard Uber  
City of Margate  
901 N.W. 66<sup>th</sup> Avenue  
Margate, FL 33063  
[ruber@margatefl.com](mailto:ruber@margatefl.com)  
Phone - 954-972-0828

Subject: Ingersoll Rand Compressor Systems - Authorized Distributor

Dear Mr. Uber,

Arle Compressor Systems is the master distributor for the entire Ingersoll Rand Compressed Air Solutions product offering in South Florida. Their Florida coverage area specifically includes Broward County. In this coverage area, Arle Compressor Systems is the sole source for Ingersoll Rand compressed air system sales, service, consultation and installation.

Thank you for the privilege of serving you with Quality from Ingersoll Rand and Arle Compressor Systems. Please contact me directly at 727-510-5621 if you require any additional information from Ingersoll Rand.

Yours truly,

A handwritten signature in cursive script that reads 'Steve Vitek'.

Steve Vitek  
Distribution Regional Manager  
Ingersoll Rand Company



May 18, 2016

Dear Customer.

In response to your request, this letter is to outline the role of IntuBrite, LLC and establish clarification regarding the manufacturing, distribution and sale of IntuBrite products.

IntuBrite, LLC is the original manufacturer and sole vendor of the IntuBrite HyperVisualization System. The system has multiple relevant patents associated with it, they are as follows; handle (Patent Number US D611,598 / D641,871), laryngoscope blade (Patent Number US D 609,808 S), laryngoscope (Patent Number US D608,889 S/ US 8,257,250 B2, US 8,012,087 B2). Due to the specialized LED lighting system, a 3.7v or 4.5v battery must be purchased to accompany each handle purchased in order for the handle and laryngoscope blade to function properly. For further clarification or additional questions please contact me via email or phone.

Kind Regards,

A handwritten signature in black ink, appearing to read "Todd McKinney".

Todd McKinney, President  
Tmckinney@intubrite.com  
IntuBrite, LLC  
2460 Coral St  
Vista, CA 92081  
760.727.1900

**IntuBrite, LLC**

2460 Coral St Vista Ca 92081 760.727.19000 :: 760.727.1999f :: [www.IntuBrite.com](http://www.IntuBrite.com)

OUR VISION...TO ENHANCE YOURS



*Our vision... to enhance yours.*

February 23, 2016

Dear Customer

In response to your request, this letter is to outline the role of IntuBrite, LLC and establish clarification regarding the manufacturing, distribution and sale of IntuBrite products.

IntuBrite, LLC is the original manufacturer and sole vendor of the IntuBrite HyperVisualization System. The system has multiple relevant patents associated with it, they are as follows; handle (Patent Number US D611,598 / D641,871), laryngoscope blade (Patent Number US D 609,808 S), laryngoscope (Patent Number US D608,889 S/ US 8,257,250 B2, US 8,012,087 B2). Due to the specialized LED lighting system, a 3.7v or 4.5v battery must be purchased to accompany each handle purchased in order for the handle and laryngoscope blade to function properly.

For further clarification or additional questions please contact me via email or phone.

Kind Regards,

Leslie Tenger  
ltenger@intubrite.com

IntuBrite, LLC  
2322 La Mirada Dr.  
Vista, CA 92081  
760.727.1900

lrp – 02.23.2016



11108 Quality Drive  
Charlotte, NC 28273  
phone: 704.504.6600  
fax: 704.504.6661  
[www.jacobsen.com](http://www.jacobsen.com)

May 13, 2016

City of Margate  
5790 Margate Blvd  
Margate, Florida 33061

To Whom It May Concern,

The purpose of this letter is to inform you that Jacobsen, a Textron Company, located in Boynton Beach, FL is the only authorized turf equipment dealer in Southeast Florida. Jacobsen, a Textron Company is authorized to represent the following Jacobsen products; Cushman vehicles, Jacobsen turf products and Ransomes/Jacobsen turf products. All Jacobsen dealers operate in assigned territories throughout North America and as such Jacobsen, a Textron Company is your sole supplier for the above mentioned products.

Thank you for your interest in Jacobsen turf products. Should you require further information please contact me at the address listed below.

Tony Whelan  
Managing Director  
Jacobsen, a Textron Company  
1715 S Holbrook  
Tempe, AZ 85281  
704.280.2079

Sincerely,

A handwritten signature in black ink that reads "Tony Whelan". The signature is written in a cursive style with a large, sweeping "T" and a long, horizontal line extending from the end.

Tony Whelan  
Managing Director





**JOHN DEERE**

**HITACHI**

**Worldwide Construction & Forestry Division**

P.O. Box 8806, Moline, IL 61265-8806 USA

Phone: 608-774-4102

E-mail: [herefordfranklin@johndeere.com](mailto:herefordfranklin@johndeere.com)

**LaMar Hereford**

**Territory Sales Manager**

City of Margate Purchasing Dept.  
Attn: Donna Hicks  
5790 Margate Blvd  
Margate, FL 33063

May 12, 2016

Dear Donna,

Below is the authorized John Deere & Hitachi Construction Equipment Distributor for Central and South Florida.

Nortrax Equipment Company  
4042 Park Oaks Blvd, Suite 200  
Tampa, FL 33619  
Phone: 813-635-2300

As an authorized John Deere Construction Equipment Distributor, Nortrax Equipment Company maintains an inventory of replacement parts and a staff of factory trained technicians to provide services and support to users of John Deere and Hitachi Construction Equipment.

On occasion other parts suppliers have attempted to represent themselves as suppliers of genuine John Deere and Hitachi parts. Please be advised that John Deere and Hitachi parts are sold only through Authorized distributors. John Deere and Hitachi Construction Equipment Companies do not provide other suppliers with design specifications, nor authorize any other manufacturer to make or distribute current John Deere or Hitachi replacement parts.

If you have any questions regarding identification of an authorized John Deere or Hitachi Distributor please call me at 608-774-4102.

Sincerely,

*LaMar Hereford*

CC Via: E-mail Greg Dudek – Nortrax  
Robert Allee – Nortrax  
LaMar Hereford – John Deere



May 3<sup>rd</sup>, 2016

To whom it may concern:

**Knapheide Truck Equipment Center**  
510 Thorpe Road  
Orlando, FL 32824  
407-857-2040  
James McDowell

**Knapheide Truck Equipment Center**  
2900 NW 73<sup>rd</sup> Street  
Miami, FL 33147  
305-691-9280  
Alex Sanchez

The above companies are distributors for southern Florida. The Knapheide Manufacturing Company is a distributor organization. Each distributor is assigned a particular region. The Orlando location has a FORD, GM, and RAM pool if needed. The Miami location only has a RAM pool.

Feel free to contact us if you have any questions.

Sincerely,

David Dohm  
Distribution Services Manager  
The Knapheide Manufacturing Company  
[ddohm@knapheide.com](mailto:ddohm@knapheide.com)



**KNOX®**  
*Serving Fire Departments Since 1975*

---

1601 W. Deer Valley Road, Phoenix, AZ 85027 • 800-552-5669 • Fax 623-687-2299 • E-mail: [info@knoxbox.com](mailto:info@knoxbox.com)

July 7, 2016

To Whom It May Concern:

In response to your inquiry, this letter is to confirm the Knox Company is the sole manufacturer, inventor, and supplier of the Knox Rapid Entry System. All Knox Products are manufactured at our factory in Phoenix, Arizona. We use no distributors to sell our products. Products are sold factory direct to the end user.

If you should have any questions, please contact me at (800) 552-5669 ext. 565.

Sincerely,



John Thibault  
Client Services Manager  
Knox Company



KOCH AGRONOMIC SERVICES, LLC

January 1, 2016

Harrell's, LLC  
P.O. Box 807  
Lakeland, FL 33802

Re: Exclusive Arrangement for POLYON Products

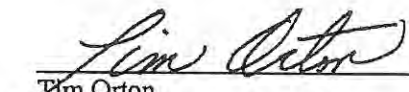
To Whom it May Concern:

Please be advised that Harrell's, LLC (Harrells) based in Lakeland, Florida has the *exclusive* right to sell POLYON® controlled release fertilizer products in professional markets – professional sales channels to professional users and applicators - in areas of the United States located east of the eastern borders of Montana, Wyoming, Colorado and New Mexico. This is based on an exclusive agreement between Harrells and Koch Agronomic Services, LLC (KAS) which currently extends through December 31, 2024.

Please share this letter with your customers, as appropriate, as evidence of the exclusive arrangement between KAS and Harrells. If you or your customers become aware of any third party who appears to be marketing products inappropriately in these territories under the POLYON ® brand, please let us know immediately.

As always, we value your business and look forward to seeing it grow.

Sincerely,

  
Tim Orton  
Sales Manager  
Koch Agronomic Services, LLC

316.828.5500 Tel

4111 East 37th Street North  
Wichita, Kansas 67220





City of Margate  
5790 Margate Blvd.  
Margate, FL 33063  
Donna Hicks

July 28, 2016

Dear Ms. Hicks,

This letter serves to confirm that KOMPAN, Inc. is the sole source provider for KOMPAN playground equipment and parts in Broward County, Florida, and Oscar Lopez is our sole authorized Direct Sales Representative in that territory.

If you have questions, please feel free to contact us at our toll-free number listed below.

Sincerely,

*Cindy Charlton*

Cindy Charlton  
Project Support Manager  
[cincha@kompan.com](mailto:cincha@kompan.com)  
253-579-1015



9652 Loiret Blvd  
Lenexa, KS 66219-2406  
www.KustomSignals.com

TEL: 800.458.7866  
913.492.1400  
FAX: 913.492.1703

May 4, 2016

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Donna Hicks:

Thank you for your interest in our *EAGLE II* Series RADAR unit. For your records, we would like to provide the following statement: **Kustom Signals, by signature below, certifies that it is the "sole source" manufacturer of the *EAGLE® II* Series RADAR.**

For your information, I've listed a few features and capabilities that make the *EAGLE II* Series unique:

- True DSP (Digital Signal Processing) technology allows us to program the *EAGLE II* Series to recognize various signals, resulting in the ability to minimize fan speed interference.
- TruTrak allows radar to use the patrol vehicle's speedometer as a reference. The speedometer tells the radar where to "search" for the patrol vehicle return speed. As a result, patrol speed related problems such as combined speeds, splitting speeds and shadowing are eliminated.
- Four models are available to suit your needs and budget. Features range from the basics such as RF Hold, range control and target speed lock, to the "loaded" Golden *EAGLE II* with Same Direction, Fastest Vehicle and Stopwatch Modes. You can also choose K-, and Ka-band antennas.
- The *EAGLE II* Series is one of the smallest radar series available. While all *EAGLE II* radar are compact, the Golden *EAGLE II* features a control/display that can be easily detached from the counting unit and mounted almost anywhere.
- The third display allows you to lock a target speed then continue monitoring it in the active display for unbeatable tracking history.
- It has the ability to interface to our Digital Eyewitness® In-Car Video system to help establish "probable cause."
- The buttons provide "tactile feedback". This is a small detail but one we've found is preferred by users.

I hope this information is helpful. If you need anything further, please do not hesitate to give me a call at 1-800/4KUSTOM (458-7866). You can reach me from 7:00am to 4:00pm, Central Time.

Sincerely,

A handwritten signature in black ink that reads 'Tony Campos'.

Tony Campos  
District Sales Manager



**L/C**

**MAGNETICS**

1139 N. KRAEMER PLACE • ANAHEIM, CALIFORNIA 92806  
Tel. (714) 666-0787 • Fax (714) 666-1939

To,

Donna Hicks

Purchasing Specialist

City of Margate

5790 Margate Blvd

Margate, FL 33063

~~02/19/15~~

07/28/16

2B

L/C Magnetics have manufactured P/N 18457A and is the sole source manufacturer of this product.

If you have any questions, please contact the undersigned.

Regards,

Zak Bhaijee

Director of Sales

L/C Magnetics,

Fed ID # ~~33-0312746~~

30-0914-123 2B

[www.lcmagnetics.com](http://www.lcmagnetics.com)

**L/C MAGNETICS**

1139 N. Kraemer place

Anaheim, CA 92806

Ph, (714) 666-0787 Fax (714) 666-1939

[www.lcmagnetics.com](http://www.lcmagnetics.com)



Physio-Control, Inc. Lifesaving starts here.™

**ADDRESS**

11811 Willows Road NE  
Redmond, WA 98052

**PHONE**

GENERAL  
425 867 4000

TOLL-FREE  
800 442 1142

[www.physio-control.com](http://www.physio-control.com)

August 1, 2016

Dear Customer,

Physio-Control, Inc. is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets for the following products:

- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS® 2 Chest Compression System
- TrueCPR™ Coaching Devices

Physio-Control, Inc. is the sole-source provider in all markets for the following products & services:

- RELI<sup>SM</sup> (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® System and related software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- PulsePoint Agency Services
- HealthEMS® Software
- HomeSolutions.NET® Software
- ACLS (non-clinical) LIFEPAK® defibrillator/monitors

Physio-Control is also the sole source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH® MAC EMS Video Laryngoscope
- McGRATH® MAC Disposable Laryngoscope Blades
- McGRATH® X Blade™

Physio-Control does not authorize any resellers to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products. If you have questions, please feel free to contact your local Physio-Control sales representative at 800.442.1142.

Best regards,

PHYSIO-CONTROL, INC.

Allan Criss  
Vice-President, Americas Sales





July 29, 2016

To: Whom It May Concern

Re: Mako Authorized Distributor Information

Thank you for your interest in Mako Compressors. Please be advised that **Channel Innovations Corporation** of Ocala, Florida is the **only** authorized distributor sanctioned by us to represent our Mako breathing air products in the municipal fire and safety markets in the following Florida counties:

Liberty	Gadsden	Leon	Franklin	Wakulla	Jefferson
Madison	Taylor	Hamilton	Suwannee	Lafayette	Dixie
Columbia	Gilchrist	Levy	Baker	Union	Alachua
Marion	Nassau	Duval	Clay	St. Johns	Putnam
Flagler	Citrus	Sumter	Lake	Seminole	Orange
Hernando	Pasco	Hillsborough	Pinellas	Polk	Manatee
Hardee	Highlands	Sarasota	Desoto	Charlotte	Glades
Lee	Hendry	Collier	Volusia	Osceola	Brevard
Okeechobee	Indian River	St. Lucie	Martin	Palm Beach	Broward
Bradford					

As an authorized Mako distributor, **Channel Innovations Corp.**, is the **only** approved company for new unit sales, OEM spare parts, warranty / service for any Mako breathing air product located within the above Florida counties. In addition, as an authorized distributor **Channel Innovations Corp.** is required to maintain Mako certification(s) for service and warranty within their assigned area. Furthermore **Channel Innovations Corp.** service technician(s) are required to renew their service certifications every four years to keep abreast of current product and maintenance procedures.

If you have any questions please do not hesitate to contact us.

Sincerely,

Jason B. Hobbs  
Territory Sales Manager  
Gardner Denver/MAKO Compressors



MALA GeoScience USA, Inc., 465 Deanna Lane, Charleston, SC 29492  
Tel: (843) 852-5021; Fax: (843) 284-0684  
E-mail: [sales.usa@malags.se](mailto:sales.usa@malags.se) Home Page: [www.malags.com](http://www.malags.com)

March 9, 2015

To Whom It May Concern:

Mala GeoScience is a manufacturer of Ground Penetrating Radar systems. This letter is to confirm that the company below is our sole distributor located in Florida for our products.

Power-Tel Utility Products, Inc.  
955 Harbor Lake Ct.  
Safety Harbor, FL 34695  
Office: (727) 725-4751  
Fax: (727) 726-3736

Power-Tel Utility Products has been Mala's distributor in Florida for 2 years. Power-Tel provides sales, customer support, and training to customers throughout the state. All products sold by Power-Tel have a full warrantee under Mala GeoSciences' warranty program for all products.

Document valid for FY 2015 and 2016.

Yours truly,

A handwritten signature in black ink, appearing to read 'Matthew J. Wolf', with a large, stylized loop at the end.

Matthew J. Wolf  
President  
Mala GeoScience USA, Inc.



Indianapolis Industrial Products  
2320 East Duke Street  
Indianapolis  
Indiana  
46205

317/359-3078  
1-800-827-3755  
Fax: 317/359-3079



City of Margate

August 22, 2016

Attn: Donna Hicks

Dear Ms. Hicks:

Thank you for the inquiry regarding Matjack distribution in Florida. Southern Rescue Tools is our sole distribution in Florida. If you need additional information, let me know.

Best regards,

John Sweezy Jr/CEO  
JS/co



3255 West Stetson Avenue  
Hemet, CA 92545 USA  
Tel (951) 652-6811  
Fax (951) 652-3078  
[www.mccrometer.com](http://www.mccrometer.com)

June 20, 2016

To whom it may concern,

Please be advised that Avanti, Inc. is the exclusive representative for Water Specialties flow meters, McCrometer's MC Propeller flow meters, Ultra Mag flow meters, and Full Profile Insertion (FPI) flow meters in the area.

Danaher Corporation, McCrometer's parent company, has acquired both the Water Specialties Corporation and the Marsh McBirney Company. McCrometer is now the sole manufacturer of all Water Specialties products and the FPI flow meter from Marsh McBirney.

As our exclusive representative, Avanti, Inc. is responsible for all Water Specialties and McCrometer propeller and FPI new product sales and service, which includes field repair and calibration. They are also the exclusive representative in the agriculture and municipal (water/wastewater) market for McCrometer product sales and service.

Should you have any further questions, please feel free to contact me.

Best,

Brittany Halterman  
[BrittanyH@mccrometer.com](mailto:BrittanyH@mccrometer.com)  
Product Manager



# **MHCORBIN**

Highway Information Systems

**Subject: M. H. Corbin Product Distribution and Sole-Source Certification**

February 3<sup>rd</sup>, 2016


M. H. Corbin, LLC. acquired the Non-Weather Division of Products from Vaisala in March 2013. M. H. Corbin utilizes exclusive and sole distribution for these products. These products include, but may not be limited to the following: Hi Star Traffic Counters, Distance Measuring Instruments (DMI) and Highway Advisory Radios (HAR) .

Jace Chandler & Associates, Inc. (2906 Crescent Ave. Homewood, AL 35259) is the sole distributor for the State of Florida.

We appreciate your interest in our products.

If you have any questions or require any additional information, please do not hesitate to contact me directly.

Best regards,



Katie McGaughy

Customer Service Manager

M.H. Corbin, LLC.

[katie.mcgaughy@mhcorbin.com](mailto:katie.mcgaughy@mhcorbin.com)



**MCFA**

2121 W. Sam Houston Pkwy. N.  
Houston, TX 77043-2305  
Phone (713) 365-1000  
Fax (713) 365-1441

May 6, 2016

Donna Hicks, Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Re: Confirmation of Mitsubishi Dealer in Florida

Dear Ms. Hicks:

The purpose of this letter is to assure you that Ring Power Lift Trucks is one of our top Mitsubishi Forklift Truck dealers covering the state of Florida, and the sole source dealer for the City of Margate, FL.

Ring Power Lift Truck has been in business for over 50 years, and has 19 branch locations in Florida. They are one of the largest dealers in the southeastern United States and are dedicated to providing excellent material handling products and customer service.

I personally have worked with Ring Power Lift Trucks over the years and can confirm that they are one of the best Mitsubishi Forklift Truck dealers in our distribution network and I am confident they will provide world-class service and support through the ownership cycle of your equipment.

Sincerely,  
David Jarr

A handwritten signature in cursive script, appearing to read "D. Jarr".

Sr. Manager, Dealer Development - Americas  
[david.jarr@mcfa.com](mailto:david.jarr@mcfa.com) (713) 365-1422



**M o h a w k**  
The Research and Manufacturing Division of NCH Corporation  
**L a b o r a t o r i e s**

**June 8, 2016**

**Subject: Single Source Certification – Premalube  
Premalube FG  
Cut thru  
Free  
Dri-Lube**

**To Whom It May Concern:**

**Certified Laboratories is the manufacturer and sole distributor of our products. In regard to our products Premalube, Premalube FG, Cut Thru Aerosol, Free Aerosol and Dri-Lube Aerosol, these products are manufactured according to our QC guidelines and under our ISO protocols. The product is sold exclusively through our own sales force to the end users of the product.**

**I hope that this information is helpful but if you need further assistance please call me at your convenience at 800-527-9919, extension 2020.**

**Sincerely,**

**Rich Haupt  
Technical Services  
Certified Laboratories, A Division of NCH Corporation**



May 4, 2016

Ms. Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd  
Margate, FL 33063

**MSA Corporate Center**  
1000 Cranberry Woods Drive  
Cranberry Township, PA 16066  
800.MSA.2222  
[www.MSAnet.com](http://www.MSAnet.com)

Dear Ms. Hicks:

Thank you, City of Margate for being a loyal MSA customer.

This letter confirms that Ten 8 Fire Equipment Inc is the sole authorized MSA distributor in Broward County, Florida of MSA SCBA and Thermal Imaging Cameras.

By way of background, in the fire service / first responder markets, MSA imposes specific requirements upon our distributors, which can result in a small number of distributors authorized to call upon a particular region. We impose these requirements because the equipment we manufacture and sell requires the involvement of partners with special knowledge, training and experience. Accordingly MSA's distributors are obligated to acquire and maintain extensive knowledge, training, and experience necessary to properly educate, assist and service our end user customers before, during and after the sale. MSA's fire service / first responder distributor qualification requirements are likewise intended to ensure the highest possible end user customer experience.

If you desire additional information about MSA, its product lines, or channel partners, please do not hesitate to contact me. Thank you for your interest in our products.

Sincerely,

A handwritten signature in blue ink that reads "Scott McGuire". The signature is written in a cursive, flowing style.

Scott McGuire  
North American Sales Channels Specialist  
Phone: 724-742-8028  
Email: [scott.mcguire@MSAsafety.com](mailto:scott.mcguire@MSAsafety.com)



Myers



PENTAIR FLOW TECHNOLOGIES  
+1.419.289.1144 Main

740 E. Ninth Street  
Ashland, OH 44805  
United States  
[www.pentair.com](http://www.pentair.com)

September 13, 2016

City of Margate  
Margate, FL 33063

Subject: Myers Distribution

This letter is to advise you that Custom Pump & Controls, Inc., 304 Indian Trace #222, Weston, FL 33326 and Hydro Pumps, 6512 N.W. 13th Court, Plantation, FL 33318 are authorized Myers Distributors for the municipal market in Southeastern Florida.

This agreement gives them the right to promote and sell Myers Engineered Products for the municipal market in the following counties; Broward, Dade, Indian River, Martin, Monroe, Okeechobee, Palm Beach and St. Lucie.

Sincerely,

A handwritten signature in black ink, appearing to read "Anthony Capponi", written over a horizontal line.

Anthony Capponi  
Sales Support Manager  
Pentair Flow Technologies LLC



August 15, 2016

City of Margate  
5790 Margate Blvd  
Margate, FL 33063



Growers Equipment, Davie, FL is the sole source authorized dealer for New Holland parts, equipment, warranty and service for Broward County.

Broward County shall be responsible for freight and shipping charges on all invoices.

Please call me at (717) 329-8498 if you have any questions.

Sincerely,

A handwritten signature in black ink that reads "Jonathan Hume".

Jonathan Hume  
New Holland  
Territory Business Manager in FL

cc: David Lopez



**THE NEW YORK BLOWER COMPANY**

---

7660 Quincy Street • Willowbrook, IL 60527-5530 • Ph: 630-794-5730 • Fx: 630-794-5776 • Email: rory.king@nyb.com

May 12, 2016

Donna Hicks  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

**Re: nyb Florida Representation**

Dear Ms. Hicks:

This letter confirms that Florida Blower remains nyb's exclusive authorized sales representative for the state of Florida.

Please contact Florida Blower for new products, spare parts, and service to existing New York Blower products.

We appreciate your interest in the New York Blower Company.

Regards,

A handwritten signature in cursive script, appearing to read 'Rory King'.

Rory King  
National Sales Manager

cc: Kenn Pfrengle – Florida Blower

Sole Source Letter



**NozzTeq®**  
Taking Science To The Sewer®

City of Margate  
Public Works  
102 N. Rock Island Road  
Margate, FL 33063

August 15, 2016

To Whom It May Concern:

NozzTeq® Inc. (Fed I.D. Number: 51-0597304) of Dunedin, Florida Is Exclusive O.E.M. & Manufacture which sells the following products. Our product list include the Lumberjack® Cutter and Accessories, Intruder/Paikert™ Cutter, Jaws® Nozzle, C-Ray™ Bottom Cleaner Series, Manta Series (For Recycled Units), BL Swiper® (Patented) Series, JAWS® 100, Icebear™ series, Multi-Global Icebear™ series, FIR Nozzles series, Global Super Penetrator series, NozzTeq® Spinner™ series, Orca™, Super Goblin Grease Eater, Light Ring®, Custom Hand Nozzles, Custom Lateral Carts and all accessories associated with such Items. Above Products are sole trademarks exclusively licensed or Sole Sourced to NozzTeq® Inc.

NozzTeq® Inc. is your sole source O.E.M. and Manufacture for the State of Florida as we have no exclusive distributor in the State of Florida. As Exclusive O.E.M. & Manufacture we choose to sell direct to better serve the Florida area. These above are exclusively licensed to us in the U.S.A. Canada and Mexico. All entities obtaining these products must be authorized by us to sell these products in the defined territories. We choose to stay direct in the State of Florida to better service our customers.

Please contact me if you need additional information or have any questions.

Thank you for your consideration in this matter.

Kind Regards,

Scott Paquet  
President/CEO

**NozzTeq Inc. 1949 Calumet Street Clearwater, FL 33765**  
**Toll Free: 866-620-5915 Fax: 603-413-6744 PH: 603-413-6583**  
**EMAIL: [info@nozzteq.com](mailto:info@nozzteq.com) WEB: [www.nozzteq.com](http://www.nozzteq.com)**



NuSonics



Jeff Paulson  
VP of Operations  
Systems Integrators LLC  
Nusonics Division  
23630 N 35<sup>th</sup> Drive Suite 1  
Glendale, Arizona 85310

May 17, 2016

Cecil Hall  
Env & Eng Services  
City of Margate  
901 NW 66<sup>th</sup> Avenue, Suite A  
Margate, FL 33063

Dear Cecil,

This letter is to confirm that the Nusonics CM800 Transit-time Ultrasonic Flow Meter you have inquired about is a sole source product which is manufactured, sold and distributed exclusively by Systems Integrators LLC.

This equipment utilizes a unique system of measuring flow rates in a wide range of fluids. Utilizing transit time technology, it does not depend on the presence of particulates to make an accurate measurement. Additionally, the flow meter can tolerate up to 2% by volume of particles or bubbles in the process stream without affecting performance.

If you need any additional information please feel free to contact me at anytime.

Kind Regards,

Jeff Paulson

A handwritten signature in black ink, appearing to read 'J Paulson', with a stylized flourish at the end.

---

Manufacturing, Assembly and System Integration Services

23630 North 35<sup>th</sup> Drive, Suite 1 Glendale, Arizona 85310 USA  
tele: 623-434-3136 Fax 623-434-3204 Email: info@syntegrators.com Web: www.syntegrators.com  
© 2016 Systems Integrators L.L.C.

# OCP&E®

## ODOR CONTROL PRODUCTS & EQUIPMENT

May 5, 2016

Ms. Donna Hicks  
Purchasing Specialist  
City of Margate, FL  
5790 Margate Blvd.  
Margate, FL 33063

**Re: SOLE SOURCING OCP&E BRAND ODOR CONTROL CHEMICALS**

Dear Ms. Hicks:

As a follow-up to your inquiry regarding sole sourcing OCP&E® Brand chemicals, OCP&E® confirms that the proprietary chemicals are a sole source purchase for the following reasons:

**OCP&E®, LLC OWNS the UNIQUE AND PROPRIETARY FORMULATIONS of these chemicals, and OCP&E® is the ONLY or SOLE MANUFACTURER and/or TERRITORY DISTRIBUTOR of these chemicals and/or equipment. Lastly, some of these blends are CUSTOM MADE exclusively for OCP&E® under license and/or contract.**

This is a non-exhaustive list of reasons why the OCP&E® Brand line of products and equipment can be sole sourced. If you have any questions or require additional information, please do not hesitate to call me at (407) 761-9659.

Municipalities such as City of Orlando, FL, City of Miramar, FL, Volusia County, FL, City of Apopka, FL, City of Port St. Lucie, FL and others sole source the OCP&E® Brand line of odor control chemicals.

Sincerely,  
  
Ms. Cinda Bennett  
President  
OCP&E, LLC  
P.O. Box 530339  
DeBary, FL 32753  
Phone: (407) 761-9659  
Fax: (386) 774-1097  
e-mail: ocpe.us@gmail.com

OCP&E, LLC is a certified WBE/SBE/HUB and a certified drug-free workplace.

P.O. Box 530339, DeBary, FL 32753 U.S.A.  
Phone: (407) 761-9659 • Toll-free 1 (877) 661-9659/ Fax: (386) 774-1097 • Toll-free 1 (877) 661-9659  
web: [www.ocpe.us](http://www.ocpe.us)



Otterbine® Barebo, Inc. 3840 Main Road East • Emmaus, PA 18049 USA

Admin.: 610-965-6990 • Sales: 610-965-6018 • Purch.: 610-965-6010 • Fax: 610-965-6050  
aeration@otterbine.com • www.otterbine.com

January 28, 2016

Wylene Sprouse  
Buyer  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Donna,

This letter is to inform and verify that Future Horizons, Inc. is the sole source "turn key" distributor that is authorized to sale, install and service Otterbine products in the state of Florida. Future Horizons attends Otterbine Factory Service School every three years to maintain their authorization as an Otterbine Service Center in Florida.

Should you have any questions regarding this matter please feel free to contact me at 404-433-4874.

Best to you,

Steve Blackshire  
Southeast Region Manager  
[sblackshire@otterbine.com](mailto:sblackshire@otterbine.com)

cc: David Blackburn  
Linda Mohr



Pamrex

**L. J. RUFFIN AND ASSOCIATES**  
**Manufacturer's Representative**

**Larry J. Ruffin**  
**Josh Anderson**  
**Larry Brosious**  
**Bill Potts**  
**Ed Puskaric**  
**Reg Shrigley**

**2920 Eunice Avenue**  
**Orlando, Florida 32808**  
**Phone: 407-291-2341**  
**Fax: 407-291-2345**  
**www.ruffincompanies.com**

June 24, 2016

TO: Ms. Donna Hicks - City of Margate

FROM: Larry J. Ruffin

Re: **LJR AND RUTT Line Cards**

Dear Ms. Hicks:

I appreciate you meeting with Bill and me this week concerning the sole source letter for the Saint-Gobain Pam manhole rings and covers. I hope you find everything in order and we look forward working with you on all your requirements for the City of Margate.

I regret we caused you some confusion concerning the two line cards and the two companies. RUTT, Inc. is our Master Distributor for several product lines, including Saint-Gobain Pam manhole rings and covers. L. J. Ruffin and Associates is the marketing arm of the relationship, and serves as the manufacturer's representative for RUTT, Inc. All purchase orders would be made out and sent to RUTT, Inc., while the L. J. Ruffin and Associates would serve as your representative for those products.

I trust this will offer you a better understanding of our Ruffin Companies structure and organization. Please call if you have any questions or concerns.

Again, thank you for your time and consideration and we look forward to your business.

Sincerely,



Larry J. Ruffin

**L. J. Ruffin & Associates**  
*Manufacturer's Representative*

**BILL POTTS**

Cc: Bill Potts

2920 Eunice Avenue  
Orlando, FL 32808  
Email: bill@ruffincompanies.com  
www.ruffincompanies.com

Phone: (407) 291-2341  
Fax: (407) 291-2345  
Cell: (281) 978-1220



June 20, 2016

RE: PAMREX/PAMTIGHT/REXUS II Sole Source Information

Thank you for your interest in the Saint-Gobain line of ductile iron municipal castings. This letter is to provide updated information regarding the sales and marketing of the PAMREX, PAMTIGHT, and REXUS II ductile iron manhole cover and frame.

In Florida, the PAMREX, PAMTIGHT, and REXUS II ductile iron manhole cover and frames are marketed and sold solely through RUTT, Inc. located in Orlando, Florida. Each one of these products have unique patented features and benefits that cannot be duplicated by any other organization other than Saint-Gobain who manufactures the PAMREX, PAMTIGHT, and REXUS II.

If you have further questions, or need additional information in regards to the PAMREX, PAMTIGHT, or REXUS II please contact Larry Ruffin with RUTT, Inc.

Sincerely,

A handwritten signature in blue ink, appearing to read "James Cox".

James Cox

Saint-Gobain

Central US Regional Manager



**L. J. RUFFIN AND ASSOCIATES**  
**Manufacturer's Representative**

**Larry J. Ruffin**  
**Josh Anderson**  
**Larry Brosious**  
**Bill Potts**  
**Ed Puskaric**  
**Reg Shrigley**

**2920 Eunice Avenue**  
**Orlando, FL 32808**  
**Office: 407-291-2341**  
**Fax: 407-291-2345**  
**[www.Ruffincompanies.com](http://www.Ruffincompanies.com)**

**COMPANY PRODUCT LINES:**

- |    |                            |  |
|----|----------------------------|--|
| 1. | CCI Pipeline Materials     | Full Line of Casing Spacers and End Seals  |
| 2. | ENDOT Industries           | Polyethylene Tubing for Service Lines  |
| 3. | Fernco                     | Complete Line of Repair Couplings and Adapters   |
| 4. | Flomatic                   | Complete Line of Engineered Valves   |
| 5. | Highline                   | Meter and Valve Boxes for all Applications<br>Including Plastic, Fiber-glass, and Composite Boxes                      |
| 6. | Multi Fittings Corporation | Complete Line of Plastic Fittings for Pressure and Sewer   |
| 7. | National Pipe & Plastics   | Complete Line of PVC Pipe and HDPE Pipe Products   |
| 8. | SW Services                | Debris Cap - Valve Box and Other Pipeline Material Protection<br>Lockout - Tagout, Location and Identification Disk(s) |
| 9. | RUTT, Inc.                 | Various Water / Wastewater Products  |

**2920 Eunice Avenue – Orlando, Florida 32808**  
**Phone: 407-291-2341 – Fax: 407-291-2345 – [www.Ruffincompanies.com](http://www.Ruffincompanies.com)**

# **RUFFIN UNDERGROUND TRENCHLESS TECHNOLOGY, Inc.**

*Materials and Services for the Water Resources Industry*

## **COMPANY PRODUCT LINES**

- |    |                               |  |
|----|-------------------------------|--|
| 1. | <b>Andy J. Egan Company</b>   | <b>Fabrication and Engineered Specialty Metal Products</b>   |
| 2. | <b>A. R. I. Flow Control</b>  | <b>Full Line of Air and Vacuum Release Valves and Check Valves</b>   |
| 3. | <b>Canusa Wrapid Seal</b>     | <b>Structure Encapsulation for Prevention of I/I and Corrosion Problems in Water, Sewer, Gas, Industrial, and Other Applications</b> |
| 4. | <b>Ladtech, Inc.</b>          | <b>HDPE Recycled Manhole Adjustment Rings</b>  |
| 5. | <b>Schonstedt Instruments</b> | <b>Complete Line of Utility Pipe Systems Locators</b>  |
| 6. | <b>Water Plus Corporation</b> | <b>Water Sample Stations, Flush Hydrants, and Other Related Products</b>   |
| 7. | <b>Pam Saint-Gobain</b>       | <b>Ductile Iron Manhole Rings and Covers</b>   |
| 8. | <b>RUTT, Inc.</b>             | <b>Stainless Steel Valves, Pipe, and Fittings</b>  |

**Florida Representative:**

**L. J. Ruffin and Associates**



1401 West Cypress Creek Road  
Suite 100  
Fort Lauderdale FL 33309-1969  
Phone 1.888.PARKSON  
Fax 954.974.6182

Page 1

## Sole Source Letter

<b>To:</b>	Donna Hicks	<b>Date:</b>	May 3, 2016
<b>Company:</b>	City of Margate, FL	<b>From:</b>	Louise Dunevant
<b>Tel:</b>	954 935-5346	<b>Tel:</b>	954 917-1828
<b>Fax:</b>		<b>Fax:</b>	
<b>Email:</b>	<a href="mailto:dhicks@margatefl.com">dhicks@margatefl.com</a>	<b>Email:</b>	<a href="mailto:ldunevant@parkson.com">ldunevant@parkson.com</a>
<b># Pages:</b>	1	<b>Cc:</b>	
<b>Subject:</b>	Product: Aqua Guard® Bar Screen		

---

This document is to confirm that Parkson Corporation is the sole source provider for parts for the subject product. Parkson Corporation is the original manufacturer/supplier of the subject product and is the only source for OEM replacement parts.

If I can be of further assistance or should you have any questions, please feel free to contact me.

Sincerely,

*Louise Dunevant*

Louise Dunevant  
Parkson Corporation



Fort Lauderdale ♦ Chicago ♦ Kansas City ♦ Montreal ♦ Dubai

[www.parkson.com](http://www.parkson.com)  
[technology@parkson.com](mailto:technology@parkson.com)

Rev 5 AF-008



PENTAIR FLOW TECHNOLOGIES  
+1.419.289.1144 Main

740 E. Ninth Street  
Ashland, OH 44805  
United States  
[www.pentair.com](http://www.pentair.com)

January 15, 2016

To: Whom it May Concern

Subject: Hydromatic Distribution

This letter is to advise you that Barneys Pump Company of Lakeland, FL, with locations in Coral Springs and Jacksonville, is the authorized distributor for the municipal and industrial markets in the State of Florida, with the exception of the following counties: Escambia, Jackson, Calhoun, Gulf, Bay, Washington, Holmes, Walton, Okaloosa and Santa Rosa.

This agreement gives them the right to promote and sell Hydromatic Engineered Products for these markets in the State of Florida, with noted exceptions. In addition, Barneys Pump Company is the authorized factory warranty and repair center for this area.

Please direct any inquiries or orders to Barneys Pump Company.

Sincerely,

A handwritten signature in black ink, appearing to read "A. R. Capponi", written in a cursive style.

Anthony R. Capponi  
Sales Support Manager  
Pentair Flow and Filtration



September 21, 2016

RE: Bliss Products: Letter of Exclusivity

TO Whom It May Concern:

This memo confirms that Bliss Products is an exclusive Play and Park Structures sales agency for the state of Florida, Georgia, Tennessee, Virginia, North Carolina, South Carolina, Mississippi, Maryland, Delaware and Louisiana. All sales of Play and Park Structures equipment will be purchased and coordinated through Bliss Products and their agents for these states.

Please feel free to call me anytime with questions or concerns.

Thanks,

**Matt Ross**

Vice President of Sales  
Play and Park Structures  
Phone: 423-425-3169  
Fax: 423-648-5563  
Email: [mross@playandpark.com](mailto:mross@playandpark.com)



Poly Blend

## UGSI Chemical Feed Solutions

---

1901 WEST GARDEN ROAD  
VINELAND, NJ 08360  
[www.ugsichemicalfeed.com](http://www.ugsichemicalfeed.com)

TELEPHONE 856-896-2160  
FACSIMILE 856-457-5920

May 9, 2016

To whom it may concern,

UGSI Chemical Feed, Inc. is the sole manufacture of its products. MKI Services, Inc. is the sole or exclusive representative for UGSI Chemical Feed, Inc., within the state of Florida for the purchase of PolyBlend® new products, OEM repair parts, repairs and maintenance.

No other representative can sell products, repair/replacement parts, maintenance, repair/replacement services, field services and technical support for UGSI Chemical Feed, Inc.

If you have questions regarding this issue, please contact Brian Branch at 727-812-9335.

Sincerely,

A handwritten signature in black ink, appearing to read "BW Branch", with a long horizontal flourish extending to the right.

PowerDMS  
P.O. Box 2468  
Orlando, FL 32802-2468  
800.749.5104

### PowerDMS – Product Description/Sole Source Letter

PowerDMS (consisting of Policy, Standards, Test, Survey, and Training) provides an all-inclusive solution for the electronic maintenance and administration of policies, certification, and other document-based elements. Administrators can distribute policies, train personnel, and manage the holistic accreditation process, as well as testing and surveying.

PowerDMS Policy incorporates electronic documents that can easily be uploaded and distributed through Policy in the following file formats: PDF, Word, PowerPoint, and HTML. When an employee logs in, they have instant access to policies from a web browser. Once they review and understand a new or revised policy; upon completion, they are prompted for their user name and password to create their electronic "signature", which is then stored in the database. Additionally, documents can be authored easily and sent through an intelligent workflow process to involve necessary personnel in the approval process.

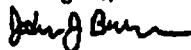
PowerDMS Training allows training coordinators to create and track certifications and licensure of its employees. Through customizable courses, online training can also be used to eliminate in-class instruction, allowing for efficient and effective training management. The ability to embed policies, customized tests, surveys, and all variations of media make this tool versatile and robust.

PowerDMS Standards provides an intelligent approach to the accreditation-management process. Standards manuals can be imported, created, or subscribed to, and furthermore maintained and distributed virtually. Corresponding standards-assessment tasks can be assigned to participants, allowing teams to work together and split the standards-compliance workload to keep progress on track. File cabinets can be eliminated once and for all with electronic file building and integration with PowerDMS Policy, by seamlessly highlighting relevant sections of a document, and receiving alerts on updated Policy documents used as proofs of compliance. Additional innovative features include version tracking and remote review capabilities to help further simplify the accreditation process. PowerDMS is the only CALEA approved vendor solution for electronic accreditation file building and paperless assessments.

This product is unique due to its seamless integration, in application, as well as with the unique processes of accreditation by that of the Florida Commission on Accreditation (all programs), CALEA (all programs) and the Accreditation Association for Ambulatory Health Care (AAAHC), to name a few. Unlike competitive platforms, PowerDMS integrates to provide proprietary linking between industry standards manuals and the documentation residing in the organization's PowerDMS System. Furthermore, in-application connectivity exists between the parent modules of Policy, Training, and Standards unlike that of any other competitive solution offering. PowerDMS supports over fifty different accreditation or regulatory standards.

Our products are a need-based line of software developed by PowerDMS, Inc. specifically to meet the challenges of policy management, training, and the challenges of obtaining and maintaining accreditation standards in a variety of industries. PowerDMS is the only integrated product of its kind on the market today. We own the development code for these products and we are the sole distributor of the PowerDMS line.

Best regards,



Joshua J. Brown  
President and Chief Executive Officer  
January 1, 2015



233 South Street  
Hopkinton MA 01748-2208 USA  
T. (508) 655-7300 F. (508) 655-8990

Date: July 20, 2016

Subject: Precision Digital Authorized Distributor Notice

Precision Digital Corp is the sole manufacturer of its products. Gilson Engineering Sales of Florida Inc is an authorized distributor for Precision Digital Corp. within the state of Florida for the purchase of new products, OEM repair parts, and maintenance. Gilson Engineering Sales of Florida Inc is an authorized distributor for the complete line of Precision Digital products and services.

Gilson Engineering Sales of Florida Inc headquarters can be contacted at:

Address: 144 Harston Court  
Heathrow, FL 32746  
USA  
Phone: 800-860-4499

If you have any questions regarding this issue, please contact Joseph Ryan at 508-315-5231

Sincerely,

Joseph Ryan  
Sales & Marketing Manager  
Precision Digital Corporation  
233 South St  
Hopkinton, MA 01748

May 3, 2016

Ms. Donna Hicks  
Purchasing Supervisor  
City of Margate  
5790 Margate Boulevard  
Margate, FL 33063

Email: [dhicks@margatefl.com](mailto:dhicks@margatefl.com)

Dear Ms. Hicks:

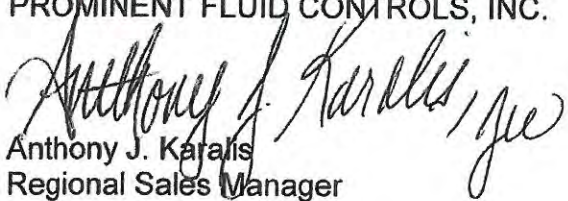
ProMinent Fluid Controls, Inc. has appointed TriNova Inc. – Florida, formerly AMJ, as only and sole authorized representative for the municipal market. This includes direct sales to local, county and state governments and sales to contractors and/or system integrators on municipal projects, for the State of Florida, excluding the panhandle.

TriNova Inc. – Florida's corporate office is as follows:

TriNova Inc. (AMJ)  
4110 South Florida Avenue, Suite 200  
Lakeland, FL 33813

Tel: 800-881-1487  
Fax: 863-687-0077  
Email: [FLSales@trinovainc.com](mailto:FLSales@trinovainc.com)

Very truly yours,  
PROMINENT FLUID CONTROLS, INC.

  
Anthony J. Karalis  
Regional Sales Manager

cc: E. Fernandez, TriNova  
C. Kloft, TriNova  
C. Abrams, TriNova

jw

City of Margate 5-3-2016





PULSAFEEDER, INC.  
2883 BRIGHTON HENRIETTA TOWNLINE ROAD  
ROCHESTER, NEW YORK 14623 USA  
PHONE: (585) 292-8000  
FAX: (585) 424-5619  
HTTP://WWW.PULSA.COM

August 17, 2016

City of Margate Utilities Department  
Attn: Donna Hicks,  
5790 Margate Blvd  
Margate, FL 33325

Dear Ms. Hicks:

Please be advised that the exclusive and sole-source representative for Pulsafeeder pumps and accessories to be used in municipal applications in the state of Florida is TSC-Jacobs, Inc. of Tampa, FL.

This exclusivity applies to all new equipment sales along with start-up, testing, and maintenance services provided by Jacobs Air Water Systems (JAWS), a sister company to TSC-Jacobs.

TSC-Jacobs can be reached at the following address:

TSC-Jacobs  
11021 Countryway Blvd  
Tampa, FL 33626

813-888-5556 (TSC-Jacobs)  
813-854-2183 (Fax)  
813-901-8825 (JAWS)

Pulsafeeder and TSC-Jacobs looks forward to being of service to you.

Sincerely,

A handwritten signature in black ink that reads "Valerie A. Sutton". The signature is written in a cursive, flowing style.

Valerie Sutton  
Senior Application Engineer

Pulsar

**Lonza**

Lonza ICMS Division  
1400 Bluegrass Pkwy  
Alpharetta, GA 30004

8/15/2016

To: Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Re: Purchase of Pulsar Briquettes

To Whom It May Concern:

Please be advised that Commercial Energy Specialists, Inc. is Lonza Microbial Control, Inc. (formerly Arch Chemicals, Inc.) sole source for Pulsar chlorinating systems and Pulsar chlorinating briquettes for the state of Florida.

If you have any further questions regarding this matter please feel free to give me a call.

Sincerely,



Ed Barney  
Eastern Regional Manager Pulsar  
860-559-4599



February 24, 2016

Ms. Donna Hicks  
City of Margate  
901 NW 66th Avenue  
Margate, FL 33063

Subject: Purafil Sole Source Letter

Dear Donna:

F.J. Nugent group represented by Fred Nugent is Purafil ESD's sole and exclusive authorized representative for chemical filtration and environmental monitoring products and service for Purafil in all parts in Florida except the panhandle. This includes all publicly owned and operated water and waste water treatment facilities in South, Central, and Eastern Florida.

F.J. Nugent is the ONLY company in South, Central, and Eastern Florida which is authorized and technically supported by Purafil ESD of Doraville, GA, USA to market, distribute, service, and support Purafil ESD current and future installations in the municipal market.

Purafil ESD's technology comes with a number of no charge added value services, required to be performed for proper system installation and performance. F.J. Nugent is authorized and factory trained by Purafil as a Purafil authorized service provider for Purafil, Inc. technologies.

Also, as per Purafil ESD's operating principles - one of many things that the end user gets is free access to Purafil ESD scientists and technical support team. This is crucial to an end user, as gaseous contaminants are known to change over time. This in turn would require Purafil to get involved and recommend a more unique or tailored chemical media for the removal of these newly introduced contaminants. If the original product is not a Purafil, Inc. supported product, this service like many others will not be extended.

Please let us know if you require additional information.

Thank you.

Sincerely,

*Don Apking*

Donald J. Apking

North America Sales Manager Wastewater  
(800) 222-6367-Work  
(770) 622-8545-Work Local  
(404) 834-6605

# TRUOX® INC.

Purolyte

5-3-2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Subject: Sole Sourcing

Donna:

Truox, Inc. has assigned CES in Jupiter Florida as the sole-source supplier in Florida and the Caribbean for our proprietary products including: Purolyte™ and Peroxolyte® All Purpose.

If you or your clients have any questions, feel free to contact me directly.

Respectfully,

Roy Martin  
V.P. and COO  
Truox, Inc.  
630-241-4687





RADIODETECTION ➤

To: Whom it may concern  
From: Peter Mann  
Subject: Radiodetection Product Sales

This letter confirms that Green Equipment Company located at 13012 Saddle Way, Brooksville, FL, 34614 is the sole authorized distributor for the State of Florida for Radiodetection products for 2016. We believe that you will find Green Equipment Company to be a highly professional and reputable company, and we are pleased to present them to you as our distributor.

If you require further information, please do not hesitate to contact me. We appreciate your business.

Regards,

*Peter Mann*

**Peter Mann**  
Sales Director  
**Cell:** (818) 400-1908  
**Tel:** (626) 796-6637  
[peter.mann@spx.com](mailto:peter.mann@spx.com)



1101 E River Rd  
PO Box 448  
Dixon, IL 61021  
815.288.1431  
[www.raynor.com](http://www.raynor.com)

August 17, 2016

Donna Hicks  
City of Margate, Florida  
5790 Margate Boulevard  
Margate, Florida 33063-3699

Re: Sole – Source letter

Dear Donna,

This letter is to certify that Electronic Door Lift Inc., 6601 North West 15<sup>th</sup> Ave., Ft. Lauderdale, FL 33309, is in good standing with Raynor Manufacturing and they are the only authorized full line distributor of Raynor Garage Door products in Broward County Florida.

If you have any future questions, please contact me at 815-285-7459.

RAYNOR GARAGE DOORS

A handwritten signature in black ink that reads "Rusty Childers". The signature is written in a cursive, flowing style.

Rusty Childers  
Business Development Manager  
815 285 7459

RBC



05/03/2016

To: The City of Margate Florida

To whom it may concern:

This is to confirm that Evoqua Water Technologies is the sole source for Envirex™ Jet-Tech™, and Aqua-Lator™ systems.

Specifically the sole source and OEM for Envirex Systems RBC's and their bearings, drives, and accessories.

Heyward is our Sales Representative in this area.

No one else is authorized to sell, solicit or manufacture our products in your area.

Evoqua is the sole source for trained and certified field service techs for our equipment.

If you should have any questions regarding this matter, please feel free to contact me.

Sincerely,

A handwritten signature in black ink that reads "Douglas E. Pimlott". The signature is written in a cursive, flowing style.

Douglas Pimlott

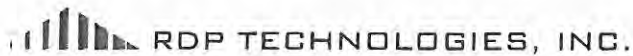
Evoqua Water

2607 N Grandview Blvd. Suite 130

Waukesha, WI 53188

Tel: 262-521-8468

Fax: 262-521-8272



Sent via email: [dhicks@margatefl.com](mailto:dhicks@margatefl.com)

May 9<sup>th</sup>, 2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Subject: Margate, FL – RDP Project #25024 (Spare Project #77121) - Sole Source Letter

Dear Ms. Hicks,

The parts and components offered on any quotes provided by RDP Technologies, Inc. are specifically designed for use on RDP systems on the above referenced project. The RDP Technologies, Inc. Slaking system is covered under US patent #5,746,983 for which RDP is the sole owner of this and other patents pending relating to the apparatus processor and manufacturing for water treatment.

All quoted parts are integral to RDP's proprietary technologies and are only available from RDP Technologies, Inc.

If you have any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Chris Botto", with a stylized flourish at the end.

Chris Botto  
RDP Technologies, Inc.  
960 Brook Rd.  
Suite #8  
Conshohocken, PA 19428  
P: 610-650-9900 x112  
F: 610-650-9070  
E: [cbotto@rdptech.com](mailto:cbotto@rdptech.com)

960 BROOK ROAD  
CONSHOHOCKEN, PA 19403  
PHONE: (610) 650-9900  
FAX: (610) 650-9070





RDP TECHNOLOGIES, INC.

May 12<sup>th</sup>, 2016

Ms. Donna Hicks  
City of Margate, FL  
Margate WTP

Subject: City of Margate, FL – Margate WTP  
RDP Project #25024

Ms. Hicks,

In response to your request, The TEKKEM™ Slaking system is a fully automatic low maintenance method of slaking lime . The engineered system installed at Margate, FL is proprietary in nature, specifically developed for RDP's Tekkem Slaker system. As such, it is protected by U.S. patent #5,746,983, #7,416,673, and #8,133,401 B2. While RDP is appreciative of the bonds that we have formed with the city of Margate, in particular the Margate WTP, we would be unable to support or troubleshoot "third party" components that were purchased to substitute that which was originally manufactured and configured for RDP's proprietary process.

Please do not hesitate to contact me if you require further clarification on the contents of this letter.

Very truly yours,

Robert Christy  
RDP Technologies, Inc.

att:

Road Recorder



Mobile video solutions for enhanced safety

6100 W. Sam Houston Pkwy. N.  
Houston, TX 77041-5113  
[www.safetyvision.com](http://www.safetyvision.com)  
Toll Free: 800.880.8855  
Main: 713.896.6600  
Fax: 713.896.6640

May 2, 2016

Re: Sole Source Product

To Whom It May Concern:

Safety Vision is the sole source supplier for the RoadRecorder 6000PRO. This product and software has been designed, engineered and manufactured specifically for Safety Vision. It is proprietary and only available for purchase through Safety Vision.

Any inquiries and purchases should be directed to Safety Vision's corporate office at:

6100 West Sam Houston Parkway North  
Houston, Texas 77041  
Phone #713-896-6600

Sincerely,

Michael Ondruch  
Chief Financial Officer

*Rosemount*



**EMERSON PROCESS  
MANAGEMENT**

September 1, 2016

To: Donna Hicks  
Purchasing Specialist  
5790 Margate Blvd  
City of Margate, FL 33063

Dear Donna,

This letter is to confirm that Rosemount Inc is working with Fluid Controls Inc as the Authorized Reseller/Distributor in the Water and Waste water markets for the state of Florida. In accordance with the terms spelled out in our local agreement, Fluid Controls is able to offer Rosemount and Micromotion products to their municipal customers with complete support from Rosemount Inc.

We thank you for your past and present business and look forward to serving your instrumentation needs in the near future. Feel free to contact me if you have any further questions.

*Scott Jones*

Scott Jones  
Rosemount  
Municipal Regional Manager  
6135 Lake View Dr. Suite 500  
Charlotte, NC 28269

# Russelectric Inc.

South Shore Park  
Hingham, MA 02043-4387

July 7, 2016

City of Margate  
Margate WTP  
980 NW 66<sup>th</sup> Ave  
Margate, FL 33063

Attn: Mike Uber

Re: Preventive Maintenance Proposal for the Russelectric  
Equipment Located at Margate WTP  
Russelectric Shop Order Numbers: 28585

Dear Mike,

The letter is to confirm that Russelectric does not authorize nor does it recognize maintenance or repairs performed by third parties on Russelectric Control and Switchgear equipment. The Emergency equipment manufactured by Russelectric and installed at your facility is a custom built system. Russelectric maintains a staff of factory employed and fully trained field service engineers that are qualified to perform annual inspections, maintenance, repairs and evaluate systems for potential upgrades and enhancements. There are no third party service organizations that have the expertise, experience and record documentation to enable them to fully support a complex specialty system of this type. Further, any maintenance or modification work performed on your Russelectric equipment by third parties will not be documented at Russelectric and will prevent Russelectric from providing competent emergency service when required.

We hope this meets with your approval and if you have any questions, please feel free to contact us.

Very truly yours,

*Thomas F. Crider*

C-Tech  
Representative for Russelectric  
239-225-1235





City of Margate FL  
Attn: Donna Hicks

August 15, 2016

RE: SCS Interactive Components and Assemblies

Dear City of Margate FL,

Per your request, this letter is to confirm that My Park Supply LLC is the Sole Source Manufacturer in the United States for all Components, Parts, Assemblies and Interactives used on SCS Interactive/ Koala water-play structures. My Park Supply LLC has the rights and ability to manufacture and/or distribute any and all of these components and owns the engineering specs and manufacturing drawings to be able to do so correctly and efficiently.

Sincerely,

Joshua Williams  
President/Owner  
My Park Supply LLC



September 20, 2016

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

To whom it may concern:

This is to certify that SEAL Analytical, Inc. is the **exclusive manufacturer and supplier** of AQ1 and AQ2 Automated Discrete technology in the United States. As such, we are the **sole authorized provider** of genuine parts and supplies and service and support for the SEAL AQ instruments in the United States.

SEAL Analytical, Inc. is the **global manufacturer and supplier** of what was Bran+Luebbe (formerly Technicon) continuous flow analyzers in the USA. This includes the QuAAtro, AA3 and AA1. We are also the **sole authorized provider** of genuine parts and supplies and service and support for the Bran+Luebbe instruments (i.e. AutoAnalyzer II/3, TrAAcs and QuAAtro) in the United States.

This letter confirms that SEAL Analytical, Inc. **does not** supply **any** competing companies with genuine parts and consumables for resale **nor** do we authorize any other service provider to service our analyzers.

SEAL commits to providing an on-going improvement process to our clients. We serve out-of-production units and, when parts or modules are no longer available, we will provide a cost effective proposal to move to the next generation, removing retraining costs and ensuring that existing inventory of consumables do not become redundant.

Thank you for your interest in SEAL Analytical, Inc. products and service. We look forward to continuing our working relationship.

Sincerely,

Stuart Smith  
President  
SEAL Analytical, Inc.

# SIEMENS

January 28, 2016

To our valued customer:

Gilson Engineering Sales of Florida is the appointed representative for Siemens Process Instrumentation products in Florida. Siemens' selection of Gilson Engineering Sales of Florida to handle the complete product line in the Industrial and Municipal markets is based on application and product knowledge, as well as customer support.

At Siemens, we continuously strive to provide our customers with the very best products, services and support. This same commitment is exhibited by our sales representative partners by providing the knowledge and experience to serve all your process instrumentation requirements.

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Siemens products that are now offered and supported by Gilson Engineering Sales of Florida include:

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Level Instrumentation | <input type="checkbox"/> Pressure and Temperature Transmitters | <input type="checkbox"/> Valve Positioners |
| <input type="checkbox"/> Loop Controllers      | <input type="checkbox"/> Liquid, Gas, and Solids Flow Meters   | <input type="checkbox"/> Pneumatics        |
| <input type="checkbox"/> Process Recorders     | <input type="checkbox"/> Weighing and Feeding Equipment        |  |

---

Contact information for the (4) major Florida areas are as follows:

**Tampa**

Contact: Ryan Dean  
Phone: 800-860-4499  
Fax: 813-855-3513  
Email: [rd@gilsoneng.com](mailto:rd@gilsoneng.com)  
Cell: 954-644-9602

**Orlando and Jacksonville**

Contact: Shawn Gilson  
Phone: 800-860-4499  
Fax: 407-444-0335  
Email: [sg@gilsoneng.com](mailto:sg@gilsoneng.com)  
Cell: 407-399-4233

**Miami**

Contact: Joe Murphy  
Phone: 800-860-4499  
Fax: 407-444-0335  
Email: [jm@gilsoneng.com](mailto:jm@gilsoneng.com)  
Cell: 305-916-0590

Website: [www.gilsoneng.com](http://www.gilsoneng.com)

---

Please issue all orders to:

Siemens Industry Inc.  
c/o Gilson Engineering Sales of Florida  
144 Harston Court  
Heathrow, FL 32746  
Phone: 800-860-4499  
Fax: 407-444-0335  
Website: [www.gilsoneng.com](http://www.gilsoneng.com)

If you have any questions, feel free to contact your Siemens Regional Channel Manager, Rich Calciano at (610) 909-2956.

Best Regards,

*Bob Lontoc*

Bob Lontoc  
Siemens Industry Inc.  
Process Instrumentation  
4630 Woodland Corporate Blvd. Suite 150  
Tampa, FL 33614  
Phone: (813) 345-6303  
Fax: (878) 566-1152  
Email: [bob.lontoc@siemens.com](mailto:bob.lontoc@siemens.com)  
[www.usa.siemens.com/pi](http://www.usa.siemens.com/pi)

*Sigma*



May 2, 2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

RE: Sigma Aerator Sole Source Request

Dear Ms. Hicks,

This letter serves to verify that Purestream, Inc. is the sole source manufacturer and provider of the Sigma Low Speed Aerator, both floating and bridge mounted, in Florida and the rest of the world.

If you need additional information, please let me know.

Thanks and best regards,

*Brian J. Bell*

Brian J. Bell  
Sales Manager  
Purestream, Inc.  
x. 139  
bbell@purestreaminc.com



**GENERAL DYNAMICS**  
Ordnance and Tactical Systems

**SOLE SOURCE SIMUNITION® PRODUCTS**

There exists a Distribution Agreement between SRT Supply, 4450 60<sup>th</sup> Avenue North, St. Petersburg, FL 33714 as well as Dana Safety Supply, 1622 NW 82<sup>nd</sup> Avenue, Doral, FL 33126 and General Dynamics Ordnance and Tactical Systems - Simunition® Operations dated the January 1, 2016.

The intent of this Agreement is to establish as the sole agents for the management and distribution of SIMUNITION® Products, to include but not limited to:

FX® Marking Cartridges	CQT® Cartridges
FX® Conversion Kits	Greenshield® Frangible Ammunition
FX® 9000 Protective Equipment	SecuriBlank™

In the territory consisting of Florida, Georgia and South Carolina.

Simunition® FX® Conversion Kits are manufactured for the sole use of the FX® Marking Rounds, CQT® and SecuriBlank™ rounds only.

Therefore SRT Supply and Dana Safety Supply are the sole source for SIMUNITION® Products in the territory where your facility is located.

Sincerely,

*Chris Wilson*

Chris Wilson  
Director – Simunition® Operations

**\*\* PLEASE NOTE: SIMUNITION® FX® CONVERSION KITS ARE MANUFACTURED FOR THE SOLE USE OF FX® MARKING ROUNDS, CQT® AND SECURIBLANK™ ROUNDS ONLY \*\***





FLIR Detection, Inc.  
(A fully owned subsidiary  
of FLIR Systems, Inc.)  
1024 S. Innovation Way  
Stillwater, OK, 74074

May 3, 2016

Memo

To: Ms. Donna Hicks/City of Margate

From: Howard Schemer/FLIR Systems, Inc

In Re: Sole Source Memo

Dear Ms. Hicks:

Please accept this letter as verification as Sole Source of the SkyWatch tower. SkyWatch is an exclusive product line manufactured by FLIR Detection, Inc (A fully owned subsidiary of FLIR Systems, Inc). The SkyWatch tower is a mobile, platform based surveillance tower that elevates to 25 feet and is deployed by the DOD, Law Enforcement Agencies, US Customs and Border Protection for applications that include: Emergency Response, Flight Line Protection, Perimeter and High Crime Surveillance, Crowd Control, Special Events (i.e. Air Shows, VIP Protection, etc), and more.

In order to distinguish the SkyWatch product within the market place, the following distinguishable Salient Characteristics are listed below for the Sentinel SkyWatch Models you currently own and purchased in 2010.:

#### **SkyWatch Frontier Model Salient Characteristics**

- Only maker of Arched ascent and descent lifting mechanism (**non-scissor lift**)
- 25 foot vantage point (eye level in cab)
- Ground level entry/wheel chair accessible compartment
  - No steps or guardrails necessary
- No tethering needed – stable in winds up to 40 mph
- Dual hydraulic pump system
- Steel Cab
- Under Cab Safety Camera
- Permanent Table
- Shore power or Diesel Generator power operation
- 98 Gallon Fuel Tank
- Unit can run for over 5 days without refueling
- Solar panel for drip charge to start battery
- 12 month parts and labor warranty (GSA)
- References available throughout US Military, Law Enforcement Agencies, US Customs and Border Protection, etc.

#### **Other Important Considerations**

- Deployed Width - Outriggers Set 15ft 6in
- 3'+ Footed Outriggers
- 4 Tinted- Sliding Windows
- Steel Outriggers
- Steel Trailer



**Spacesaver Corporation**  
1450 Janesville Avenue  
Fort Atkinson, Wisconsin, USA 53538-2798  
Tel: 920-563-6362 || Fax: 920-563-2702  
[www.spacesaver.com](http://www.spacesaver.com)

June 16, 2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Ms. Hicks:

Spacesaver distributes its products through a network of Area Contractors. Each Spacesaver Area Contractor under obligation and contract is required to sell, service and install Spacesaver High Density Mobile Storage Systems, compact shelving and storage products in their given Primary Area of Responsibility. Patterson Pope has sole authority of these responsibilities in the state of Florida.

Spacesaver specifies that all installations must be performed by factory trained and certified technicians. I confirm that Patterson Pope is the only Spacesaver authorized installation / service technicians certified to install, service, move or add on to any new or existing Spacesaver system in their primary area of responsibility. Any existing Spacesaver system must be moved by a factory trained and certified Spacesaver installer in order to maintain its warranty and the availability of parts.

No other party other than Patterson Pope is authorized, trained or certified (which is contingent on activating and maintaining warranty) to conduct Spacesaver work in this territory. Please also note that the warranty is void if work is done by others and no other company can purchase replacement or upgrade parts for the Spacesaver systems.

We are pleased to have this firm represent Spacesaver and to have their experienced staff available locally to address your product and service needs.

Sincerely,

SPACESAVER CORPORATION

A handwritten signature in black ink, reading 'Mark Haubenschild'.

Mark Haubenschild  
Executive Vice President



Storage Solved®

Spacesaver Corporation is a division of Krueger International, Inc.



1022 E. Devon Avenue | P.O. Box 8448 | Bartlett, IL 60103  
T: 630-837-5640 | F: 630-837-5647 | E: sales@lakeside-equipment.com  
www.lakeside-equipment.com

Spiravac

August 30, 2016

City of Margate

Attn: Donna Hicks

Subject: MARGATE, FL  
SO# 85-243 & 86-123 & 05-175

Dear: Donna

This is to confirm that Lakeside Equipment Corporation is the Sole Source Distributor for the repair components provided for the equipment originally installed under the three SO# cited above. Lakeside maintains the copyright on all drawings required for manufacturing.

If you have any questions, please do not hesitate to contact us.

Very Respectfully,

Dave Johnson  
DJ:te





ISO 9001:2008 Certified Company

**The World Leader in Radar and Lidar Technology**

**Sole Source for *STALKER Lidar-XLR* Speed Measurement Instrument**

**To Whom It May Concern:**

This is to confirm and verify that Applied Concepts, Inc., 2609 Technology Drive, Plano, TX 75074-7467 is the sole source manufacturer of the ***STALKER Lidar-XLR*** Speed Measurement Instrument. There is no other Lidar instrument being manufactured that meets the specifications of the ***STALKER Lidar-XLR*** Speed Measurement Instrument.

The ***STALKER Lidar-XLR*** Speed Measurement Instrument can only be purchased directly from Applied Concepts, Inc. or through one of our Regional Sales Managers.

Respectfully Submitted,

Jan Achilles

Sales Administration



**applied concepts, inc.**

2609 Technology Drive • Plano • TX • 75074-7467 • Phone 972-398-3780 • Fax 972-398-3781 • 1-800-STALKER  
006-0553-00 Rev A

7-31-2016



## SUNGARD® PUBLIC SECTOR

www.sungardps.com • 800-727-8088

September 14, 2016

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Ms. Hicks:

This letter is intended to reflect that SPSVAR, LLC is the only Premier Solution Provider that provides IBM hardware and maintenance for SunGard Public Sector Inc. SunGard Public Sector Inc. does not work directly with any other iSeries hardware provider.

SunGard Public Sector Inc. recognizes that you have the choice in which hardware and hardware maintenance vendor your City chooses to work with. However, this may present issues that may not be present with SPSVAR, LLC given their experience and depth of knowledge of our products. We work with SPSVAR, LLC to certify the products they offer our customers.

SPSVAR, LLC is the only IBM business partner approved by SunGard Public Sector Inc. to determine the needs and resources required for the SunGard Public Sector NaviLine applications that run on the IBM hardware platform.

If you have any questions or require additional information, please do not hesitate to contact me at 800-727-8088.

Sincerely,



Kevin Lafeber  
Vice President Sales and Marketing



## Sustainable Sprinkler

11788 West Sample Road, Suite #103, Coral Springs FL 33065

September 22, 2016

Mr. Aaron Tauber  
City of Margate  
901 NW 66<sup>th</sup> Avenue  
Margate, FL 33063

Dear Mr. Tauber

This letter is to request the designation of Sustainable Sprinkler Inc. as a sole source vender to the City of Margate.

Sustainable Sprinkler is an irrigation system that has been designated by authorities as an “Advanced Sprinkler Company”. We have been granted a US patent for our advanced technology which includes our proprietary algorithms and programing thereby making Sustainable Sprinklers recognized as a Sole Source Vendor in several areas of Palm Beach County, the Town of Davie and the City of Coconut Creek. Sustainable Sprinklers is the only company that can provide this unique system that has the proven track record of savings thousands of gallons of water while maintaining and even enhancing city landscaping.

- The sprinkler system is designed to irrigate based on a flexible schedule which dynamically shifts and automatically adjusts to sprinkling needs on any given day based on the current and future local weather conditions and irrigation requirements.
- The system works in compliance with the irrigation rules of the South Florida Water Management District and Broward County while ensuring dynamic schedules for irrigating all facilities.
- It is important to note that all the competing technologies work based on a fixed schedule and they can only skip a sprinkling cycle. However this system is the only system which works on a flexible schedule with the shift capability to sprinkle on any given day based on the watering needs which in compliance with the county and South Florida Water Management District rules for irrigation. Such shifting capability provides huge cost savings in the irrigation water needs.
- The system uses a real-time calibrated weather data specific to every location as oppose to some generalized raw weather data for a larger areas such as a city or a zip-code representing much larger grid sizes as in case of other sprinkling systems.
- The system has the unique ability to interface with the existing sprinkling controllers and does not require any replacement of existing system in any parks. The system interfaces with the existing system with simple two wire connection and power supply and avoid any digging and reinstallation process.

Finally the easy interface with your existing clocks makes the existing sprinkling system into an advanced sprinkling system without the need for any expensive system replacement and weather station additions.



## Sustainable Sprinkler

11788 West Sample Road, Suite #103, Coral Springs FL 33065

Sustainable Sprinklers provides filing for any exemptions for variance to SFWMD, all system maintenance, and system (software/hardware) upgrades on all installations.

Costs associated with the system are as follows:

- One time equipment purchase and installation fee of \$250.00
- Monthly recurring fees of \$40.00 per month per clock (that includes continuous weather service monitoring and input, statistical monthly usage and savings, all future maintenance, upgrades and lifetime warranty.)

Sincerely,

Robert Carew

Program Director  
Sustainable Sprinkler, Inc.



# ***Symbiont Service Corp.***

***Go Green • Go GeoThermal***

***"One Company, One Call, Complete Comfort!"***

September 15, 2016

Maria Moresco  
City of Margate  
6200 Royal Palm Blvd.  
Margate, FL 33063

Re: Sole Source Symbiont Provider/Calypso Cove Royal Palm Aquatic

Dear Maria,

Symbiont Pool heaters are manufactured exclusively for Symbiont Service Corp to our specifications. We are a sole source provider of the Symbiont Geo-Thermal Pool Heater product line.

The City Margate geo-thermal pool heating system was designed and installed by Symbiont Service Corp. It is advisable to use Symbiont Service Corp. as your sole source for service to maintain the proper operation of your pool heating system.

We look forward to taking care of your pool heating and cooling needs.

Sincerely,  
Symbiont Service Corp.



Elsa Matuson  
Service







17800 N. 85th St., Scottsdale, Arizona 85255 \* 480-991-0797 \* Fax 480-991-0791 \* www.TASER.com

January 4, 2016

**To: United States state, local and municipal law enforcement agencies**

**Re: Sole Source Letter for TASER International, Inc.'s Conducted Electrical Weapons**

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only manufactured and available for purchase from TASER International. TASER is also the sole distributor of all TASER brand products in the States of AR, CT, DE, FL, GA, HI, IA IL, IN, KS, LA, MA, MD, ME, MI, MN, MO, MS, NC, ND, NE, NH, NJ, NY, OK, OR, PA, RI, SC, SD, TX, VA, VI, VT, WI, WV, and the District of Columbia.

### **TASER CEW Descriptions**

#### **X2 CEW**

- Multiple-shot CEW
- High efficiency flashlight
- Static dual LASERs (used for target acquisition)
- ARC switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission-critical data such as remaining battery energy, burst time, operating mode, and user menu to change settings and view data on a yellow-on-black display
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately 5 seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER Smart Cartridges only

#### **X26P CEW**

- High efficiency flashlight
- Red LASER (used for target acquisition)
- Central Information Display (CID): Displays data such as calculated remaining energy, burst time, and notifications
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER standard series cartridges

- Right-hand X2 holster by BLACKHAWK Model: 22501
- Left-hand X2 holster by BLACKHAWK Model: 22504
- Right-hand X26P holster by BLACKHAWK Model: 11501
- Left-hand X26P holster by BLACKHAWK Model: 11504

11. TASER Simulation Suit II Model 44550

### TASER Product Packages

1. Officer Safety Plan: includes a CEW, Axon camera and Dock upgrade, and Evidence.com license and storage. See your Sales Representative for further details and Model numbers.
2. TASER Assurance Plan (TAP): Hardware extended warranty coverage, Spare Products, and Upgrade Models available for the X2 and X26P CEWs, and the TASER CAM HD recorder. (The TAP is available only through TASER International, Inc.)

SOLE AUTHORIZED DISTRIBUTOR FOR TASER BRAND CEW PRODUCTS Choose an item.	SOLE AUTHORIZED REPAIR FACILITY FOR TASER BRAND CEW PRODUCTS
<b>TASER International, Inc.</b> <b>17800 N. 85<sup>th</sup> Street, Scottsdale, AZ 85255</b> <b>Phone: 800-978-2737</b> <b>Fax: 480-991-0791</b>	<b>TASER International, Inc.</b> <b>17800 N. 85<sup>th</sup> Street, Scottsdale, AZ 85255</b> <b>Phone: 800-978-2737</b> <b>Fax: 480-991-0791</b>

Please contact your local TASER sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,



Josh Isner  
Executive Vice President, North American Sales  
TASER International, Inc.

BLACKHAWK! is a trademark of the Blackhawk Products Group.

▲ AXON, Axon, Axon Signal, Evidence.com, Smart Cartridge, TASER CAM, Trilogy, X2, X26P, TASER, and the 'Bolt within Circle' logo are trademarks of TASER International, Inc., some of which are trademarks in the US and other countries. For more information visit [www.taser.com/legal](http://www.taser.com/legal). All rights reserved. © 2016 TASER International, Inc.



## TAYLOR MADE AMBULANCE

3704 Medallion Place  
Newport, AR 72112

1-800-468-1310  
1-870-523-9560

March 21, 2016

Wylene Sprouse  
City of Margate  
5790 Margate Blvd  
Margate, FL 33063

Dear Wylene:

As requested, please find the following information for your review and consideration.

Taylor Made Ambulances is the only company who builds Taylor Made Ambulances.

Parts and service are available from:

Southeast Truck Specialist  
2407 Hammondville Rd  
Pompano Beach, FL  
(954) 970-3651

Please let us know if we can be of further assistance.

Sincerely,

Joseph M. Taylor  
President and General Manager





March 30, 2016

**Teleflex**

3015 Carrington Mill Blvd.  
Morrisville, NC 27560  
USA  
Phone: 866-246-6990  
Fax: 866-804-9881

teleflex.com

**RE: Teleflex—Sole Source for the ARROW® EZ-IO® Intraosseous Vascular Access System**

Dear Valued Customer:

Thank you for your interest in the ARROW® EZ-IO® System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole manufacturer of these components. There are no other battery-powered intraosseous products currently available in the global marketplace.

Through our direct sales team, Arrow International, Inc., a wholly owned subsidiary of Teleflex, markets, sells and/or services all ARROW® EZ-IO® Device customers within the continental United States and Canada.

Please call our customer service to assist you with any questions or concerns; +1-866-246-6990.

Sincerely,

**Stewart Strong**  
**Vice President - Sales, Vascular**





2800 East Evans Avenue  
Valparaiso, IN 46383-6940  
800-348-2686  
219-462-6161  
Fax 219-464-7155  
sales@tft.com • www.tft.com

NOZZLES  
Handline  
Industrial  
Monitor  
Specialty

MONITORS  
Truck  
Ground  
Industrial  
Extend-A-Gun  
Remote Control

INDUSTRIAL  
Nozzles  
Monitors

FOAM EQUIPMENT  
PROpak  
Nozzles  
Attachments

VALVES  
Ball Intake  
Jumbo Gate  
Jumbo Siamese

ADAPTERS  
Nozzle  
LDH  
Blind Caps  
PRV

ACCESSORIES  
Pressure Gauges  
Ball Valves  
Smooth Bores  
Stacked Tips

TOOLS  
Hydrant Wrench  
Spanner Wrench  
Hose Roller  
Res-Q-Joe  
Res-Q-Wrench

REPAIR KITS  
Nozzle  
LDH  
Monitor

TECHNICAL DATA  
Training Programs

May 3, 2016

Donna Hicks  
City of Margate  
Purchasing Department  
5790 Margate Boulevard  
Margate, FL 33063

**Concerning: Task Force Tips (TFT) – Primary Authorized Gold Dealer**

Please allow this correspondence to confirm that MES – Florida, with an office in Clearwater, FL is Task Force Tips' Gold Level Stocking Dealer for the state of Florida.

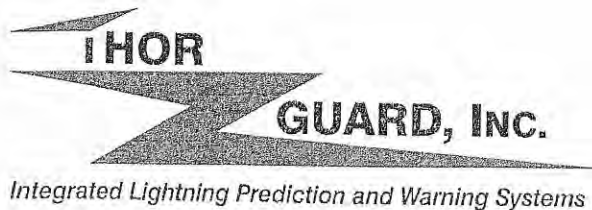
As TFT's sole Gold Level Stocking Dealer, MES – Florida has the responsibility for providing warranty information and processing, service and technical support, and for the promotion of TFT products through training and education. In addition, as our primary Gold distribution partner, they are also entitled to our most favorable pricing structure.

Please feel free to contact me if there are any questions concerning this confirmation.

Sincerely,

Jim Menke  
Vice President – Domestic Sales

cc: Chris Carson – Cottrell Associates



May 19, 2016

Ms. Donna Hicks  
Purchasing Department  
City of Margate

Via Email: dhicks@margatefl.com

Dear Ms. Hicks:

THOR GUARD, Inc is the sole manufacturer and sole, authorized marketer of THOR GUARD Lightning Prediction and Warning Systems. THOR GUARD is the only company in the world that manufactures a true lightning prediction system based on changes and shifts of earth's electrostatic atmosphere.

THOR GUARD products are American made. All aspects of our business including our executive team, employees, research, development, and manufacturing are based in Sunrise, Florida.

THOR GUARD products are designed and operate through the use of our exclusive proprietary technology. Our Patent and Trademark numbers are 4,095,221 and 2,390,039, respectively. THOR GUARD has not authorized any company or individual to manufacture our products or utilize our unique trade secret engineering and software systems. We are not a franchisor. Only authorized sales and services representatives of THOR GUARD have access to authentic, THOR GUARD products as well as the service expertise to properly install and maintain our systems.

We hope this position statement provides you with the necessary information to distinguish THOR GUARD lightning prediction technology from existing lightning detection systems which assert to compete with THOR GUARD.

Thank you for your continued support of THOR GUARD products. Please contact us if you have any questions or require additional information.

Very truly yours,

RA Miller  
Vice President

*Thunderstorm*



**Williams Fire & Hazard Control**  
**Flammable Liquid Firefighters**

*24 Hour Emergency Number: 409 ♦ 727 ♦ 2347*



July 6, 2016

Ten-8 Fire Equipment, Inc.  
2904 59th Avenue East  
Bradenton, Florida 34203

**Re: Ten-8 Fire Equipment, Inc. Distribution of WillFire HC LLC**  
**(d/b/a Williams Fire & Hazard Control; "Williams")**  
**Project: City of Margate – Municipal Projects**

To Whom It May Concern:

This is to confirm that Ten-8 Fire Equipment, Inc. is authorized to resell Williams' Foam and Foam Hardware products to **City of Margate** and as of the date of this letter, such authorization has not been revoked or suspended. Ten-8 Fire Equipment has been a Tyco account since 1999 and as of the date of this letter is a customer in good standing.

Very truly yours,

*Daniel Clarke*

Daniel Clarke  
National Sales Manager  
Williams Operation/Tyco Fire Protection Products



thyssenkrupp Elevator, Corporation, 2801 SW 15 Street, Pompano Beach, FL 33069

City of Margate  
5790 Margate Blvd.  
Margate, FL. 33063  
Attn: Donna Hicks

Elevator Technology

8/16/16  
Page 1/1

This letter is to confirm ThyssenKrupp Elevator bought Dover Elevator in 1999, and is the sole provider of Dover Elevator equipment for the State of Florida.

Sincerely,

Colin Cerruto  
Account Manager



**TNEMEC COMPANY INC.**

6800 Corporate Drive Kansas City, MO 64120-1372 TEL: 816-483-3400 FAX: 816-483-3969 [www.tnemec.com](http://www.tnemec.com)



February 3, 2016

Ms. Wylene Sprouse  
Water Plant Supervisor  
City of Margate, Florida  
5790 Margate Boulevard  
Margate, FL 33063

Re: City of Margate—Sole Source Confirmation

Dear Ms. Sprouse,

Tnemec Company, Inc. products are proprietary formulas and can only be purchased directly from Tnemec Company, Inc. Tnemec is the manufacturer for its products. Tnemec Company authorizes a one-source agency for the geographical territory [specifically Jacksonville, Miami, Orlando, Tampa, and Tallahassee] for the State of Florida.

Orders for all Tnemec Company, Inc. products can be placed with the authorized organization and representatives for the State of Florida.

[Florida Protective Coatings Consultants, Inc.](#)

250 Waymont Court, Suite 120  
Lake Mary, Florida, 32746  
Phone: 407-322-1243

Please feel free to contact me if you have any questions or concerns.

Regards,

Tnemec Company, Inc.

Jennifer P. Gleisberg  
Architectural Market Manager

Cc: Florida Protective Coating Consultants, Inc.



**TNT Rescue Systems, Inc.**  
**W2490 Oak St**  
**Ashippun, WI 53003**



August 12, 2016

To Whom It May Concern:

Thank you for your interest in TNT Rescue Systems, Inc. TNT sells its products through a dealer network, where each representative is contracted for a specific sales region.

In the states of Florida and Georgia, Ten-8 Equipment, Inc. is the authorized sales representative for your area; thereby making Ten-8 Equipment, Inc. your sole source for purchasing TNT products.

Southern Rescue Tools, LLC is the authorized service representative for your area, thereby making Southern Rescue Tools, LLC your sole source for TNT product service and warranty repairs.

Again, thank you for your interest in our products. We look forward to building a mutually beneficial relationship.

Sincerely,

Todd M. Birkel  
CEO



8111 Lyndale Avenue South, Bloomington, Minnesota 55420-1196  
❖952/888-8801 ❖FAX 952/887-7961

May 3, 2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

RE: Authorized Toro Distributor

Please be advised that the sole source provider for Toro whole goods and parts in your area is:

Hector Turf  
1301 NW 3rd Street  
Deerfield Beach, FL 33442-1697  
Phone: 954-429-3200

Counties included in Hector Turf's area of responsibility are:

**Florida:**

Broward  
Monroe

Miami-Dade  
Okeechobee

Indian River  
Palm Beach

Martin  
St. Lucie

Should you have any further questions, please contact me at 952/887-8533.

Sincerely,

A handwritten signature in black ink that reads "Bey Brosam". The signature is written in a cursive, flowing style.

Beverly A. Brosam  
Coordinator  
Distributor Business Development

/bb

cc: Joe Limberg, Hector Turf



**May 2, 2016**

**Ms. Donna Hicks, Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063**

**Reference: Authorized Dealer**

**To Whom It May Concern:**

**Please be advised that Container Systems & Equipment Co., Inc. located in Daytona Beach, FL is the only authorized dealer for sales, repair parts, labor and related items for TYMCO REGENERATIVE AIR SWEEPERS in your area in the State of Florida. Use of OEM parts is recommended to maintain the equipment up to the manufacturer's standards.**

**If you have any questions concerning this matter, please feel free to call.**

**Sincerely,**

**TYMCO, INC.**

**Bobby L. Johnson  
Vice President of Marketing**



*Ultimate Series*

*Home of the*



## **Crimson Stone, Inc.**

**Tuesday, August 16, 2016**

**Donna Hicks  
Margate Parks & Rec  
954-935-5346  
Margate, FL**

**Dear Donna,**

**Crimson Stone, Inc. has spent years in the research and development of our products. Our "Ultimate Series" products ( Ultimate I Infield Conditioner and Ultimate II Warning Track ) are blended and designed on site at our facility for sale directly to the end user. We use exclusive processing techniques and our own raw materials in the creation of the Ultimate Series. Therefore Crimson Stone, Inc. is the sole source for the Ultimate Series products. Crimson Stone, Inc. is the only manufacturer of the Ultimate Series.**

**Sincerely,**

**J. Scott Sanders  
President**



**Crimson Stone Inc.  
6510 Keenes Mill Road  
Cottondale, AL 35453  
800-354-5663**

Air Saws  
Gas Saws  
Pipe Saws  
Concrete Saws  
Hydraulic Saws

# U.S. SAWS

Surface Grinders & Shrouds  
Dust Collection Systems  
Diamond Blades & Cup Wheels  
Dual Component Polymer Pump  
Crack Chasing Saws

August 16, 2016

City of Margate Florida  
5790 Margate Boulevard  
Margate, FL 33063-3699

To Whom It May Concern:

To the best of our knowledge, U.S. Saws is the exclusive manufacturer of the  
"Collapsible Dolly/Magnetic Manhole Lifting System."

We manufacture this product in our facility in Santa Ana, California.

U.S. Saws reserves the right to sell to government agencies and municipalities; therefore,  
U.S. Saws is the sole supplier.

Sincerely,

*Bill Glynn*

Bill Glynn, Jr.  
Sales Manager

---

11 High Street  
Suffield, CT 06078  
(860) 668-2402  
(860) 668-2404 FAX

3702 West Central Ave  
Santa Ana, CA 92704  
(714) 434-7297  
(714) 434-7299 FAX

8004-B East Broadway  
Tampa, FL 33619  
(813) 621-8015  
(813) 621-7125 FAX

---

(866) 987-7297 Toll Free  
[www.ussaws.com](http://www.ussaws.com)



May 4, 2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Ms. Hicks:

This letter will confirm that Southern Sewer Equipment, located at 3409 Industrial 27<sup>th</sup> St., Ft. Pierce, FL 34946-8633, is the only authorized Vac-Con dealer for sales parts and service for the City of Margate.

You may reach them at 772-595-6940.

Please let us know if you have any questions or need any further assistance.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Todd M. Masley', is written over a light blue circular stamp.

Todd M. Masley  
Sales Manger

**MORE POWER TO YOU**

969 Hall Park Road,  
Green Cove Springs, FL 32043  
Tel: 904.284.4200 • Fax: 904.284.3305  
[www.vac-con.com](http://www.vac-con.com)

**Vactor**

1621 S. Illinois St.  
Streator, IL 61364  
p [815]672-3171  
f [815]672-2779  
www.vactor.com

September 13th, 2016

Re: City of Margate

To Whom It May Concern;

ELGIN

VACTOR

GUZZLER

JETSTREAM

Vactor Manufacturing, Inc. is represented by a worldwide distribution network offering expert service and OEM quality parts for its VACTOR line of sewer and catch basin cleaning equipment.

Environmental Products of Florida is the sole distributor for Vactor Manufacturing, Inc. sales, OEM parts and service for the VACTOR product line. Vactor Manufacturing, Inc. is a subsidiary of Federal Signal Corporation.

The people at Environmental Products of Florida have been factory-trained to provide quality service work.

For all your VACTOR equipment requirements, please contact:

**Environmental Products of Florida**

4405 Loma Vista Dr  
Valrico FL 33594  
Ph: 813-299-6264

**Environmental Products of Florida**

1907 SW 43rd Ter  
Deerfield Beach FL 33442-9005  
Ph: 954-518-9923

**Environmental Products of Florida**

2525 Clarcona Rd  
Apopka FL 32703-8718  
Ph: 407-798-0004

Please feel free to contact me if you have any further questions.

Sincerely,



Tracy Krebsbach  
Service Manager  
Vactor Mfg. Inc.







August 16, 2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Subject: Exclusive Representation

To Whom it May Concern:

We are pleased to advise you that R.C. Beach & Associates is our sole authorized distributor in Florida.

If you have any question, please do not hesitate to contact my office or our representative listed below.

Very truly yours,

VANTON PUMP & EQUIPMENT CORP.

A handwritten signature in black ink, appearing to read 'Ken Comerford'.

Ken Comerford  
Vice President

Cc: Ms. Carla Meier, RC Beach & Associates  
539 San Christopher Drive  
Dunedin, FL 34698

Tel: 727-736-3696  
Fax: 727-733-2647

**VANTON PUMP & EQUIPMENT CORP.**

201 Sweetland Avenue  
Hillside, N J 07205-1793  
Tel: 908-688-4216 • Fax: 908-686-9314  
<http://www.vanton.com> • e-mail: [mkt@vanton.com](mailto:mkt@vanton.com)



May 26, 2016

Margate Community Redevelopment Agency  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Customer# FLMA017

Please consider this document confirmation that The I. T. Verdin Company, Inc. of Cincinnati, OH, is the sole source for all Verdin Manufactured Products.

The Verdin Company, manufactures, installs and services all Verdin Manufactured Products. There are no other dealers, distributors or service organizations that offer our products.

Please let me know if we can provide any additional information.

Sincerely,

Timothy E. Verdin  
Production Manager  
1-800-883-7346 ext. 1268  
[tverdin@verdin.com](mailto:tverdin@verdin.com)

THE VERDIN COMPANY. BUILDERS OF FINE BELLS & CLOCKS SINCE 1842.

Corporate Headquarters: 444 Reading Road- Cincinnati, OH 45202- p: 800-543-0488, f: 513-241-1855- [www.verdin.com](http://www.verdin.com)



1210 VERMEER ROAD EAST  
PLANT 1, P.O. BOX 200  
PELLA, IA 50219 USA

PHONE (641) 628-3141

August 13, 2016

To Whom It May Concern:

This letter is to confirm that Vermeer Southeast, located at 1060 W Industrial Ave, Boynton Beach FL, is our official and approved provider of Vermeer Corporation for equipment and parts in Florida, Georgia, and Alabama. By signing this letter, we authorize Vermeer Southeast to offer Vermeer equipment, parts, and service for all equipment manufactured by Vermeer Corporation.

Additionally, Vermeer Corporation, located at 1210 Vermeer Road East, Pella, Iowa, USA, is the sole source manufacturer of Vermeer equipment and parts which are distributed throughout the world by dealers who are assigned exclusive territories.

Please do not hesitate to contact us if you have any additional questions regarding our relationship with Vermeer Southeast.

Sincerely,

A handwritten signature in blue ink that reads "Tony Briggs".



**Tony Briggs**

Vice President, Sales & Distribution  
1210 Vermeer Road East | Pella, Iowa 50219 USA  
O: 641-621-7980 | M: 641-780-4014 | F: 641-621-7774  
[vermeer.com](http://vermeer.com)

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**EQUIPPED TO DO MORE.**



**Viking Life-Saving Equipment (America), Inc.**  
1141 Ingleside Road, Norfolk, VA 23502  
Tel. 1-800-727-2628 / 757-855-2233

May 2nd, 2016

RE: Sole Source Document  
Margate Fire Department  
C/O: Donna Hicks

To Whom It May Concern,

This letter is to indicate that Viking Life-Saving Equipment (US), Inc. states that Hydro-Stat, Inc. is the sole source of distribution for Viking Turnout Gear within the state of Florida, in the US Governmental market.

Hydro-Stat, Inc. is a preferred distributor for all of our products within the state of Florida, with special commercial rights for our NFPA turnout gear. The Contact information for Hydro-Stat, Inc. is as follows:

Rick Nickels  
PH: 954-428-7677  
[Rnickels@hydrostat.com](mailto:Rnickels@hydrostat.com)  
1111 S.W. 1<sup>st</sup> Way  
Deerfield Beach, FL 33441

Should you have any questions, please feel free to contact me at any time.

Respectfully,

Scott Miller  
Defense and Fire Segment Manager (US)  
[smi@viking-life.com](mailto:smi@viking-life.com)  
(757) 855-2233  
(757) 544-8721da





Wallace & Tiernan

May 4, 2016

City of Margate  
5790 Margate Blvd  
Margate, Florida 33063

Attn: Ms. Donna Hicks

Subject: Sole Source Representative

Dear Ms. Hicks

Evoqua/Wallace and Tiernan is the sole manufacture of its products. Water Treatment and Controls is the Exclusive Authorized Representative for Evoqua Water Technologies / Wallace and Tiernan Products for the state of Florida for the purchase of new products, OEM repair parts, repair and maintenance.

Water Treatment and Controls is located at:

9900A North Palafox Street  
Pensacola FL 32534  
Phone: 850 474 1805  
chip@watertc.com

Please contact me at 215 880 4682 if you have any questions.

Sincerely,

*Jim McIntyre*

Jim McIntyre  
Technical Sales Manager

WARMAN

## Weir Minerals North America

2701 S Stoughton Rd.  
Madison, WI 53707

Ph: 608-221-2261

[www.weirminerals.com](http://www.weirminerals.com)

Brian Sullivan  
Florida Area Manager  
Ph: 608-77-7797

[Brian.sullivan@weirminerals.com](mailto:Brian.sullivan@weirminerals.com)

Excellent  
Minerals  
Solutions



## Single Source Letter

Weir Minerals is the manufacturer of Warman pumps. Weir minerals also manufactures Galigher pumps, ASH pumps and Hazleton pumps.

These pumps and pump parts can be purchased and serviced from our certified stocking distributor for Florida, Mid State Machine and Fabrication Corporation:

Mid State Machine and Fabrication Corporation  
2730 Mine and Mill Road  
Lakeland, FL 33801  
Ph. 863-665-6233  
[wbraund@midstatefl.com](mailto:wbraund@midstatefl.com)

Customer Service contact is Wanda Braund. Wanda can be reached directly at 863-665-4555.

### WARMAN®

Centrifugal Slurry Pumps

### GEHO®

PD Slurry Pumps

### LINATEX®

Rubber Products

### VULCO®

Wear Resistant Linings

### CAVEX®

Hydrocyclones

### FLOWAY®

### PUMPS

Vertical Turbine Pumps

### ISOGATE®

Slurry Valves

### MULTIFLO®

Mine Dewatering Solutions

### HAZLETON®

Specialty Slurry Pumps

### LEWIS® PUMPS

Vertical Chemical Pumps

### WEIR

MINERALS  
SERVICES™

May 4, 2016

Ms. Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Re: Sole source letter.

Dear Donna:

Watson-Marlow, Inc.  
37 Upton Technology Park  
Wilmington, MA 01887  
Tel: 978-658-6168  
Fax: 978-658-0041

[support@wmfg.us](mailto:support@wmfg.us)  
[www.watson-marlow.com](http://www.watson-marlow.com)

Please be advised that Watson-Marlow Pumps Group, Inc. is the sole manufacturer of Watson Marlow and Bredel peristaltic pumps in North America. Our factory is based in Wilmington, MA.

Our sole authorized municipal representative for Margate, FL is now Moss-Kelley, Inc., located in Coral Springs and Lake Mary, FL.

Should you have any questions or require any clarification regarding this or any matter, please feel free to contact this office.

Best Regards,

*Henry Taubenfeld*

Henry Taubenfeld  
District Sales Manager, Environmental  
Watson-Marlow Fluid Technology Group

[www.wmftg.com](http://www.wmftg.com)

M: 585-727-1464

Cc: Michele Shuminer, Moss-Kelley Inc.



WEMCO



**Weir Specialty Pumps**  
92 Ridgewood Drive  
Amherst, NY 14226

T 716 635 1110  
C 716 536 3455  
weirsp.com

August 1, 2016

Donna Hicks, Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Subject: **Sole Source Letter – TSC-JACOBS**

Dear Ms. Hicks:

Thank you for your inquiry in regard to WEMCO pumps and equipment.

Weir Specialty Pumps, in Salt Lake City, Utah is the only manufacturer and sole source for WEMCO TORQUE-FLOW recessed impeller pumps, WEMCO HYDROGRITTER grit separation systems, WEMCO Screw Centrifugal pumps and Prerotal Prerotation systems, WEMCO CHOP FLOW chopper pumps, WEMCO NON CLOG pumps, WEMCO Self-Priming Pumps and replacement parts for all above listed WEMCO equipment. For assistance and complete information on all WEMCO pumps, equipment, and parts, please contact our **exclusive** Municipal Representative in your area:

TSC-JACOBS  
11021 Countryway Blvd.  
Tampa, FL 33626  
Telephone: (813) 888-5556  
Fax: (813) 854-2183

WEMCO Pump is a product line of Weir Specialty Pumps, formally named Envirotech Pumpsystems. Our Federal I.D. Number, 87-052 9231, has not changed.

Thank you again for the opportunity to serve you.

Sincerely,

A handwritten signature in black ink that reads "Michael S. Howard".

Michael S. Howard  
Regional Sales Manager | Municipal

E-mail: [mike.howard@mail.weir](mailto:mike.howard@mail.weir)



Wheeled Coach



AMBULANCE GROUP ORLANDO, INC.

June 9, 2016

Ms. Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Ms. Hicks,

At this time, genuine filters for the Wheeled Coach PureAir™ system are only available from our company. Failure to maintain the system with genuine filters of the proper design will likely lead to degradation of the HVAC system performance.

We recommend the following filter replacement schedule:

DESCRIPTION	PART NUMBER	SCHEDULE
Particulate Filter	HE9627519	Every three (3) months
Charcoal Filter	HE9627518-1	Every three (3) months
HEPA Filter	HE9927534	Every six (6) months

These filters are also available as a Six (6) Month Filter Pack in addition to individually.

DESCRIPTION	PART NUMBER	CONTENTS
PureAir™ Filter Kit	HE52119	(2) Particulate Filters (2) Charcoal Filters (1) HEPA Filter (1) Pair Disposable Gloves (1) Red Bio-Hazard waste bag for HEPA filter disposal

Should you have any questions or need additional information, please let me know.

Sincerely,

REV AMBULANCE GROUP ORLANDO

  
Jim Kander, Wheeled Coach Brand Manager



WILO USA LLC, 86 Genesis Parkway, Thomasville, GA 31792

3.3.2016

**Dear Valued Customer,**

This letter confirms that Kaman Industrial Technologies is the sole and exclusive contracted sales representative for Wilo USA, LLC water & wastewater pump and mixer sales for your territory.

Wilo USA, LLC, a subsidiary of Wilo SE, is the sole provider in the United State of pump and mixers manufactured under the Wilo brand. Please note that all Wilo Warranties and Operations and Maintenance Manuals require the use of genuine Wilo components in order for the warranties to be valid and ensure proper operation.

Should you have any questions, please contact me via email [Harold.Adams@wilo-usa.com](mailto:Harold.Adams@wilo-usa.com) or (229) 200-1145.

Regards,

*Harold Adams*

Harold Adams  
Water Management  
National Sales Manager  
Wilo USA, LLC.



Winner Building  
32 West State Street  
Sharon, Pennsylvania 16146

(724) 981-1152 Office  
(724) 981-1034 FAX  
[www.theclub.com](http://www.theclub.com)

August 30, 2016

Donna Hicks  
Purchasing Specialist  
City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

Dear Donna,

Thank you for your interest in using a Winner International product for your upcoming auto theft education and reduction program. To better serve the agencies with whom we partner, Winner International offers a product designed exclusively for law enforcement use. This is our model #504 which is a bright yellow, highly visible steering wheel lock with "Auto Theft Task Force" printed in bold black lettering on the shaft. This product is designed for passenger cars, light trucks, and smaller SUVs.

The Law Enforcement price for the model 504 is \$11.57 per unit for quantities of 1 – 71. The per unit price drops to \$10.99 for quantities of 72 or more.

**Winner International is the sole source provider of the model 504 Auto Theft Task Force Club.**

No other manufacturer is producing this product. There are no other sources, including Winner International's vendors, distributors, and retailers.

In addition, we offer the model #3000 Club Twin Hooks at special Law Enforcement pricing. This steering wheel lock is bright yellow, 3 inches longer than the model 504, and has double hooks at each end so that it can be firmly secured to both sides of the steering wheel. Unlike the model 504, the model 3000 is available in retail stores for approximately \$30. The Law Enforcement price for the model 3000 is \$13.15 per unit for quantities of 1 – 71. The per unit price drops to \$12.49 for quantities of 72 or more.

For either model, Winner International will pay shipping costs for orders of \$2000. Net 30 terms are offered on government purchase orders and we also accept MasterCard, Visa, America Express, and Discover.

Please contact me if you need additional information. Attached is our W-9.

Thanks,

Barry Schoch  
Law Enforcement Affairs  
Winner International, Inc.

800-524-3345 x2087  
[barrys@winner-intl.com](mailto:barrys@winner-intl.com)

cc: W-9 Form



wonderware



July 13, 2016

City of Margate  
Attn: Donna Hicks  
5790 Margate Blvd.  
Margate, FL 33063

REF: Representation of Wonderware Operator Interface Products

This letter is to certify that InSource Solutions is the only authorized distributor in the area of industrial operator interface products from Wonderware and the only company authorized by Wonderware to sell and support our products.

As the exclusive distributor of Wonderware operator interface products to **City of Margate** in the state of **Florida**, InSource Solutions is the only authorized distributor in the area for **City of Margate** to purchase Wonderware software and support.

Wonderware industrial operator interface products may be procured and supported by contacting InSource Solutions. Please call me or anyone at InSource Solutions whenever we can be of service.

Sincerely,  
Eric Talbott  
Wonderware Software  
Sales Operations Manager  
Ph: 949-639-8609

**Avantis® SimSci™ Wonderware®**

Avantis, SimSci and Wonderware products and services are developed and managed by a specialized team, now part of Schneider Electric.





Woodward, Inc.  
1000 East Drake Road  
P.O. Box 1519  
Fort Collins, CO 80522-1519 USA  
Tel: 970-482-5811  
Fax: 970-498-3058

December 1, 2015

To whom it may concern,

Governor Control Systems, Inc. (GCS) with Woodward Authorized Independent Service Facilities in Fort Lauderdale Florida; Mandeville, Louisiana; Norfolk, Virginia, and Seattle, Washington is the Woodward Authorized Independent Service Facility (AISF) for the Southeastern, South Central, Mid-Atlantic and Northwest/Pacific United States, Central America, Caribbean, Suriname and the Guyana's. GCS territory and area of responsibility for sales of New Woodward Controls and Parts is comprised of the following:

Southeast, South Central, Mid-Atlantic, and Northwest/Pacific United States

Alabama	Alaska	Arkansas	Florida	Georgia
Hawaii	Idaho (Northern)	Kentucky	Louisiana	Mississippi
North Carolina	Oregon	South Carolina	Tennessee	Virginia
Washington	West Virginia			

Central America, Caribbean, Suriname and the Guyana's

Anguilla	Costa Rica	Haiti	St. Kitts & Nevis
Antigua & Barbuda	Curacao	Honduras	St. Lucia
Aruba	Dominica	Jamaica	St. Martin/St. Maarten
Bahamas	Dominican Republic	Martinique	St. Vincent & Grenadines
Barbados	El Salvador	Montserrat	Suriname
Belize	Grenada	Nicaragua	Trinidad & Tobago
Bermuda	Guadeloupe	Panama	Turks & Caicos
British Virgin Isl.	Guatemala	Puerto Rico	US Virgin Islands
Cayman Islands	Guyana	Fr. Guyana	

GCS was first authorized by Woodward in 1998 and continues to meet the stringent criteria required by Woodward of its AISFs. GCS maintains inventory of controls and spare parts and has service facilities throughout its region staffed with factory trained sales and service technicians. GCS also has an engineering staff dedicated to the Woodward product line that is readily available to assist customers within their region. GCS is authorized and certified by Woodward to perform warranty evaluations, training, repair, and field service work for all standard Woodward products worldwide.

Regards,

Tim Harwick  
Account Manager – Aftermarket North America  
Woodward Inc.



Woodward, Inc.  
1000 East Drake Road  
P.O. Box 1519  
Fort Collins, CO 80525-1824, USA  
Tel: 970-482-5811

November 1, 2015

Ben Lozano  
Vice President  
Governor Control Systems, Inc.  
3101 S. NW 3<sup>rd</sup> Ave.  
Fort Lauderdale, FL. 33315

Dear Ben,

We would like to thank Governor Control Systems for once again pushing through another challenging year while reaching the status as Woodward's largest distributor and service center in the world for Woodward's fiscal year 2015.

Governor Control Systems has maintained a high level of performance by continuing to invest in top in class talent and product. Additionally, Governor Control Systems' continued strong commitment to service and engineering has maintained growth in their overall business.

We look forward to fiscal year 2015 and expect Governor Control Systems to outperform our expectations once again.

Thank you,

Tim Harwick  
North American Aftermarket Manager  
Woodward Inc.

|

August 16, 2016

City of Margate  
5790 Margate Blvd.  
Margate, FL 33063

To whom it may concern,

Ethosoft, Inc. is the sole manufacturer and sole distributor of the X-LIMS Laboratory Information Management System.

Sincerely,



Bill Moss

*President  
Ethosoft, Inc.  
Phone: (800) 870 – 7014 ext. 112  
Email: [bmoss@ethosoft.com](mailto:bmoss@ethosoft.com)*

**ZENNER**  
**PERFORMANCE**  
*All that counts.*

---

Thomas Martin  
City Of Margate Florida  
DEES Dept. C/O Mike Bush  
901 North West 66th Avenue  
Margate FL, 33063-3464

This is to certify that Zenner USA is the only company who can provide replacements or new compatible products that will work with your installed Datamatic system. Zenner has sole ownership of the IP used in the products and has purchased all the Mosale assets left by Datamatic Ltd. from the bankruptcy estate in June of 2014. The Zenner/Mosale MIU Lid lock product is specific and cannot be sold to you by any other company.

Best regards,  
Richard Sanders,



Date: May 18<sup>th</sup> 2016  
President, Zenner