



**CLAY COUNTY
FLORIDA**

Purchasing Division
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Stephanie C. Kopelousos

Commissioners:
Wendell D. Davis
District 1

Douglas P. Conkey
District 2

Diane Hutchings
District 3

T. Chereese Stewart
District 4

Ronnie E. Robinson
District 5

Switchboard:

GCS (904) 284-6300
KH (352) 473-3711
KL (904) 533-2111
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www.claycountygov.com

January 29, 2014

MEMO TO: Stephanie Kopelousos
County Manager

FROM: Karen Thomas
Purchasing Manager

SUBJECT: Budget, Personnel, & Policy Agenda, 2/3/14

ITEM: RFP No. 13/14-8

Recommend approval to post notice of intent and to award RFP No. 13/14-8, Various Equipment and Amenities for Parks and Playgrounds to multiple companies. All bids are based upon the % discount offered for products and service. This bid is also a means for qualifying vendors for Ball Park lighting services. Qualifying vendors will be requested to provide pricing on a project by project basis. The qualified vendor providing the lowest responsive quote will be awarded the project. This will provide playground equipment, amenities and lighting for all parks in Clay County and other entities wishing to utilize this RFP. Approval will be effective after 72 hour bid protest period has expired and assuming no protests are received. Submittals are available for review in the Purchasing Department.

Funding Source: various

Att. 1 – Staff Recommendation Sheet
2 – Price Sheets
3 – Bid Tabulation Sheet

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Karen Thomas

BID RECOMMENDATION SHEET
January 28, 2014

Bid #13/14-B
"Various Equipment & Amenities for Parks & Playgrounds"

<u>BIDDERS</u>	<u>Bond</u>	<u>Base Bid</u>
<u>Advanced Recreation Concepts</u>	<u>NA</u>	<u>See Attached</u>
<u>REP Services, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Southern Recreation</u>	<u>NA</u>	<u>See Attached</u>
<u>Playmore West, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>J Durgan Assoc., Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Victor Stanley, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Robertson Industries, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Recycled Plastic Factory, LLC</u>	<u>NA</u>	<u>See Attached</u>
<u>No Fault Sports Group, LLC</u>	<u>NA</u>	<u>See Attached</u>
<u>Greenfields Outdoor Fitness, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Regal Contractors, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Gulf Coast Sports, LLC</u>	<u>NA</u>	<u>See Attached</u>
<u>Bliss Products & Services, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Apollo Sunguard Systems, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Robertson Industries, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Miller Recreation Equip. & Design</u>	<u>NA</u>	<u>See Attached</u>
<u>Gametime, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Site Horizons</u>	<u>NA</u>	<u>See Attached</u>
<u>M Gay Constructors, Inc.</u>	<u>NA</u>	<u>See Attached</u>
<u>Musco Sports Lighting, Inc.</u>	<u>NA</u>	<u>See Attached</u>

Staff Assigned to Tabulate Bids & Make Recommendations:

<u>Name</u>	<u>Title</u>
<u>Ellen Mattox</u>	<u>Admin Program Mgr., Division of Parks & Recreation</u>

RECOMMENDATION:

It is staff's recommendation to accept all bids submitted. All bids are awarded based upon the % discount offered for products and services.

**PRICE AGREEMENT CONTRACT FOR VARIOUS EQUIPMENT AND AMENITIES
FOR PARKS & PLAYGROUNDS**

Bid #13/14-8

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Advanced Rec. Concepts (321) 775-0600	Litchfield	Pavilions & Structures	3%	35%	Yes	Yes
	Highland Products	Site Furnishings	3%	35%	Yes	Yes
	RS Recycled Play Structures	Playground Equip.	3%	35%	Yes	Yes
	Skyspan Structures	Shade Structures	3%	35%	Yes	Yes
	Zeeper Playground Surfacing	Rubber surfacing	5%	NA	Yes	Yes
	Bolling Forest Products	Wood Mulch	\$55 cu. yd.	NA	Yes	Yes
	Innovative Wood Mulch	Wood Mulch	\$55 cu. yd.	NA	Yes	Yes
	Water Splash	Water Play Equip.	3%	NA	Yes	Yes
	ECI Surfa	Playground Equip.	5%	35%	Yes	Yes
	Berliner Seilfabrik - Urban Designs	Cable Climbing Playground Equip.	3%	40%	Yes	Yes
	Playcraft by Krauss Craft/Extercraft	Playground & Fitness Equip.	3%	35%	Yes	Yes
	Superior International	Playground Equip.	3%	30%	Yes	Yes
	Park/Ramparts	Fitness Equip.	3%	30%	Yes	Yes
	Sports Rock (Park Pets)	Rocks shaped like animals for climbing	3%	30%	Yes	Yes

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied	
Advanced Rec. Concepts (cont.)	Rubber Designs By Rainbow Turf Prod.	Playground surfacing	5%		Yes	Yes	
	Nationwide Turf	Synthetic Turf	5%	NA	Yes	Yes	
	Polysoft	Playground surfacing	5%	NA	Yes	Yes	
	Eilon	Sporting Equip.	5%	40%	Yes	Yes	
	Key Park	Park Amenities	3%	40%	Yes	Yes	
	Ultra Play	Park Furniture	3%	40%	Yes	Yes	
	Francesco Harmony Park	Miscellaneous Amenities	3%	35%	Yes	Yes	
	Webcoast	Tables & Benches	3%	40%	Yes	Yes	
	G&T Grandstands	Bleachers	3%	40%	Yes	Yes	
	Ball Fabrics	Shade Structures	3%	35%	Yes	Yes	
	Cedar Forest Products	Wooden Shade Structures	3%	35%	Yes	Yes	
	Playplace Services, Inc.	Installer					
	REP Services, Inc. (407) 831-9658, ext. 230	Landscape Structures	Playground Equip.	2%	45%	Yes	Yes
		Portar/Polygon	Shade Structures	2%	35%	Yes	Yes
		Castler, Inc.	Park Amenities	2%	40%	Yes	Yes
		Arnow	Park Amenities	2%	40%	Yes	Yes
		USA Shade, Inc.	Shade Structure	2%	50%	Yes	Yes

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
REP Services. (cont.) Southern Recreation, Inc. (904) 387-4390 (904) 545-9870 (c)	ForeverLawn	Grass for safe-play areas	5%	Installation included in price per SF	Yes	Yes
	Victuri/Anover, Inc.	Poured in place surfacing	2%	Installation included in price per SF	Yes	Yes
	Irina Wood Recovery	Playground mulch	5%	50%	Yes	Yes
	Sci Surfaces	Tile for safe play areas	5%	33%	Yes	Yes
	Tot Turf	Poured in place surfacing	2%	Installation included in price per SF	Yes	Yes
	Playland	Playground equip.; park amenities; shade structures	15%	25%	Yes	Yes
	SportsPlay	Playground equip.; shade structures	10%	25%	Yes	Yes
	Jaypro	Sports equip.	10%	25%	Yes	Yes
	Key Park	Bleachers; park amenities	10%	25%	Yes	Yes
	Webcoat	Park amenities & shade structures	10%	25%	Yes	Yes
	Ultra Play	Playground equip.	10%	25%	Yes	Yes
	Ultra Site	Park equip. & park amenities	10%	25%	Yes	Yes
	Sitescapes	Park amenities	10%	25%	Yes	Yes
	Litchfield (SSI Structures) Superior Shade	Park amenities Shade structures	10%	25%	Yes	Yes
	Zenger Wood Carpet	Playground surfacing	10%	25%	Yes	Yes
Mintook	Water fountains	10%	NA	Yes	Yes	

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Southern Recreation, Inc. (cont.) Playmore West, Inc. (329) 791-2400	Sportable Scoreboards	Scoreboards	10%	Varies with project	Yes	Yes
	Mayworld Systems	Playground Equip.	5%	50%	Yes	Yes
	Zaeger	Playground surfacing	5%	75%	Yes	Yes
	X Grass	Synthetic turf	5%	Included	Yes	Yes
	Child Safe	Poured in place safety surface	5%	Included	Yes	Yes
	Shade Systems	Shade structures	5%	60%	Yes	Yes
	Classic Recreation	Shade structures & small RR bldgs.	5%	60%		
	Regal Contractors, Inc.	Installer				
	Greenfield Outdoor Fitness	Exercise equip. & h/c playground equip.	2%	-0-	Yes	Yes
	Apolic Sunguard	Shade structures	5%	-0-	Yes	Yes
Victor Stanley, Inc. (407) 641-0241 (407) 537-9385	Henderson Recreation	Playground equip.	10%	-0-	Yes	Yes
	Everguard	Poured in place safety surface	-0-	-0-	No	Yes
	Victor Stanley	Planters, benches, park amenities	5%	25%	Yes	Yes
	Robertson Industries, Inc. (954) 882-1366	Tot Turf	Poured in place safety surface	10%	Included	Yes
	Art of Flooring	Installer			Yes	

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Recycled Plastic Factory, LLC (941) 473-1618	Recycled Plastic Factory, LLC	Park amenities	25%	NA	Yes	Yes
No Fault Sports Group, LLC (225) 213-7760	No Fault Sports Group, LLC	Poured in place safety surface	10%			
	Playerte Surfacing, LLC	Installer				
Greenfields Outdoor Fitness, Inc. (888) 315-9037	Greenfields Outdoor Fitness, Inc.	Exercise equip. & h/c playground equip.	2%	Varies	Yes	Yes
Reel Contractors, Inc. (561) 906-7321	Greenfield Outdoor Fitness, Inc.	Installer	NA	40%		
	Henderson Recreation Equip., LTD	Installer	NA	35%		
	Everguard Surfacing	Installer	NA	0-		
	Apollo Sanguard	Installer	NA	30%		
	Landscape Structures, Inc.	Installer	NA	30%		
	Playworld Systems	Installer	NA	30%		
	Playpower/Little/Office Commercial Farmington	Installer	NA	36%		
	Miracle Recreation Equip.	Installer	NA	32%		
	Shade Systems, Inc.	Installer	NA	30%		
Gulf Coast Sports, LLC (855) 327-1386	Gulf Coast Sports, LLC	Bleachers, Pressboxes & park amenities	5%	3%	No	Yes

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Bliss Products & Services, Inc. (904) 210-7760	ActionPlay	Safe play borders, swing parts, park amenities	8%	Priced per job	Yes	Yes
	American Mulch	Mulch	Priced per job	Priced per job	No	No
	Athletic Connection	Athletic equip.	5%	Priced per job	Yes	Yes
	Bark Park	Equip. for dog park	8%	35%	Yes	Yes
	Big Toys	Playground equip.	5%	35%	Yes	Yes
	BRP	Bleachers, park amenities	5%	Priced per job	Yes	Yes
	Cemlock	Rock climbers	5%	Priced per job	No	No
	Childworks	Playground equip. & swing parts	5%	Priced per job	Yes	Yes
	Colorado Time Systems	Scoreboards	5%	Priced per job	Yes	Yes
	Compact Filtration	Equip. for water parts	5%	Priced per job	Yes	Yes
	Dere	Bicycle racks	5%	Priced per job	Yes	Yes
	Dura Play	Safety surfaces	5%	Priced per job	Yes	Yes
	Dynas Cushion	Safety surfaces	10%	Priced per job	No	No
	Dynamo	Sports & playground equip., rock climbing	10%	Priced per job	Yes	Yes
	Electro Mesh Scoreboard	Scoreboards	10%	Priced per job	No	No

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Bliss Products & Services, Inc. (cont.)	Elephant Play	Playground equip.	10%	55%	Yes	Yes
	Everguard	Poured in place safety surfaces	30%	Priced per job	No	No
	Everfast Climbing	Wall Climbers	10%	Priced per job	Yes	Yes
	Fibex	ADA playground safety surfaces	10%	Priced per job	Yes	Yes
	Forasby Resources	Mulch/Lumber	5%	Priced per job	No	No
	Forte	Plastic timbers for safe-play area	5%	Priced per job	Yes	Yes
	Garad Sports	Netting, field equip., sports equip.	10%	Priced per job	Yes	Yes
	ET Grandstands	Bleachers	10%	Priced per job	Yes	Yes
	Innovative Mulching	Mulch	10%	Priced per job	No	No
	Jayhawk Plastics	Park furnishings	10%	Priced per job	Yes	Yes
	Jaypro Sports	Indoor & outdoor sports equip.	5%	Priced per job	Yes	Yes
	Jansen Swings	Repair parts for swings	5%	Priced per job	Yes	Yes
	Key Park	Playground equip.	5%	Priced per job	No	No
	Madrax	Bicycla racks	5%	Priced per job	Yes	Yes
	Most Dependable Fountains	Water fountains	5%	Priced per job	Yes	Yes
	Mardock Fountains	Water fountains	5%	Priced per job	Yes	Yes
	National Recreation Systems	Bleachers	5%	Priced per job	Yes	Yes

Outback Shelters	Shelters	10%	Priced per job	Yes	Yes
Play and Park Structures	Playground equip.	10%	5%	Yes	Yes
Play Guard	Safety surfaces	5%	Priced per job	No	No
Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Playmore	Playground Equip.	5%	35%	Yes	Yes
PlaySafe Surfacing	Safety surfacing	5%	Priced per job	No	No
Playsafer	Rubber mulch & curbing	5%	Priced per job	Yes	Yes
Pro Mats	Mattings, padding, benches, equip.	5%	Priced per job	Yes	Yes
Rubber Recycling	Recycled rubber for safe play areas	5%	Priced per job	No	No
Sand Lock Sandbox	Sandboxes	5%	Priced per job	Yes	Yes
Sandco Sod, Inc.	Sod	Priced per job	Priced per job	No	No
Stade America	Stadia Structures	10%	Priced per job	Yes	Yes
Show Industries	Flooring/Carpet	5%	Priced per job	No	No
Shelarcopes	Shelters(?)	5%	Priced per job	No	No
Spectrum	ADA pool lifts & equipment	5%	Priced per job	Yes	Yes
Spiral Court King	Court equipment	5%	Priced per job	No	No
Spohn Ranch/Tru Ride	Slide ramps	5%	Priced per job	Yes	Yes
Sportplay	Playground equip., shelters, park accessories	5%	Priced per job	Yes	Yes

Ellis Products & Services, Inc. (cont.)

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied	
Bliss Products & Services, Inc. (cont.)	Stewart Tennis Courts	Tennis Courts	Priced per job	Priced per job	No	No	
	Structural Wood Systems	Lumber	5%	Priced per job	No	No	
	Southern Lumber	Lumber	5%	Priced per job	No	MC	
	Tennis Unlimited	Tennis netting	5%	Priced per job	No	MC	
			Discount Allowed from MSRP				
		Terra Pad	Pads for fall zones	5%	Priced per job	Yes	Yes
		Terra Soft	Poured in place safety surface	5%	Priced per job	Yes	Yes
		Turf Evolution	Synthetic grass	5%	Priced per job	Yes	Yes
		Ultra Play	Toddler's play equip.	5%	Priced per job	Yes	Yes
		Ultra Site	Shade structures, bleachers, park amenities	5%	Priced per job	Yes	Yes
		Ultra Shade	Shade structures	5%	Priced per job	Yes	Yes
		Vortex Water Parts	Equip. for water parts	5%	Priced per job	Yes	Yes
		Webercat	Plastic coated park amenities	5%	Priced per job	Yes	Yes
		Wood Mulch Products	Mulch	5%	Priced per job	No	No
	X-Grass	Synthetic Turf	5%	Priced per job	Yes	Yes	
	Seamon Sod, Inc.	Installer					
	Furbuilders, Inc.	Installer					
	Chris Patton	Installer					

Apollo Sunguard Systems, Inc. (941) 925-3000	Apollo Sunguard	Shade Structures	8%	50%	Yes	Yes
	Coasca Construction	Installer				
	Regal Contractors	Installer				
	A & W Specialty Contracting	Installer				
Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
	Turfurf	Playground safety surfacing	10%	Included in MSRP discount	Yes	Yes
	Art of Flooring	Installer				
Robertson Industries, Inc. (954) 882-1366						
	Miracle Recreation Equipment Co.	Playground Equip.	8% \$ 0 - \$4,999 12% \$5,000 - \$9,999 15% \$10,000 - \$17,999 18% \$18,000 - \$24,999 20% \$25,000 - above	23% \$0 - \$9,999 25% \$10,000 - \$24,000 26% \$25,000 - above	Yes	Yes
Miller Recreation Equip. & Design (941) 792-4580						
	Forests Designs	Park amenities	5%	32%	Yes	Yes
	Recycled Design	Recycled park amenities	5%	32%	Yes	Yes
	Forever Lawn	Synthetic Grass	5%	NA	Yes	Yes
	Shade Systems	Shade structures	5%	NA	Yes	Yes
	Bliss Sports	Sports equip.	5%	32%	Yes	Yes
	Welcoat	Coated outdoor furniture	5%	32%	Yes	Yes

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Miller Recreation Equip. & Design (cont.)	No Pout	Safety surface, mulch, turf	5%	NA	No	No
	Douglas Industries	Sports equip.	5%	32%	Yes	Yes
	Playsefer	Rubber Mulch	5%	\$10 per cu. yd.	Yes	Yes
	Key Park	Bleacher, park amenities	5%	32%	Yes	Yes
	Merlock Fountain	Water fountains	5%	NA	Yes	Yes
	APS	Playground borders, repair parts	5%	25%	Yes	Yes
	Greenfield Outdoor Fitness	Outdoor fitness equip.	5%	30%	Yes	Yes
	Fiber	Playground safety surfacing	10%	\$10 per cu. yd.	Yes	Yes
	RCP Shelter	Covered shelters	5%	NA	Yes	Yes
	Coverport	Prefabricated Structures	5%	NA	Yes	Yes
GameTime, Inc. (800) 432-0162	Principle Recreation, Inc.	Installer				
	Playtime Installation	Installer				
	Ryan Fitzgerald Construction, Inc.	Installer				
	Genetime	Playground & fitness equip.	15%	25%	Yes	Yes
	UltraPlay	Playground equip.	10%	25%	Yes	Yes
UltraSite	Park amenities	10%	25%	No	Yes	

	GT Input	Playground safety surfacing	5%	Varies	Yes	Yes
Site Horizons (407) 641-0231 (407) 637-9385	Zogger	Playground safety surfacing	5%	\$12 per cu. yd.	Yes	Yes
	Icon Shelter Systems	Shelters	5%	25%	Yes	Yes
	Icon Trail Series	Amenities for trails	5%	25%	Yes	Yes
	PM Athletic Mfg., LLC	Athletic equip. & park amenities	5%	25%	Yes	Yes
	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Site Horizons (cont.)	Superior Shade, Inc.	Shade Structures	5%	30%	Yes	Yes
	Rainbow Rubber Safety Surfacing	Safety surfacing	5%	Included in price	Yes	Yes
	SCI, Burke Co.	Playground equip., surfacing, park amenities	5%	25%	Yes	Yes
	Wabash Valley	Park amenities	5%	25%	Yes	Yes
	Johnny Pinos Const.	Installer				
M. Gay Constructors, Inc. (904) 714-4001	Musco Sports Lighting	Installer for sports lighting	Priced per project per sport	Priced per project per sport	NA	Yes
	Musco Sports Lighting	Sports Lighting	Priced per project per sport	Priced per project per sport	NA	Yes
Musco Sports Lighting, LLC (800) 374-6402						

EXHIBIT A

BOARD OF COUNTY COMMISSIONERS OF CLAY COUNTY, FLORIDA

NOTICE OF INTENT TO AWARD BID

RFP NO 13/14-8, Various Equipment and Amenities for Parks and Playgrounds

In accordance with the provisions of Section 8.N of the Clay County Purchasing Policy, notice is hereby given and posted of the decision of the Board of County Commissioners of Clay County, Florida (hereinafter the "Board") with respect to RFP No. 13/14-8, Various Equipment and Amenities for Parks and Playgrounds. Responses to RFP No. 13/14-8 were opened on January 7, 2014. During its regular meeting on February 11, 2014, the Board rendered its decision to award RFP No 13/14-8 to multiple companies and this notice of intent to award bid is the official notification regarding said selection. The decision of the Board is final. Failure to file a protest within the time prescribed in Section 8.N of the Clay County Purchasing Policies shall constitute a waiver of proceedings under Section 8.N Bid Awards and Protests.

Stephanie C. Kopelousos
County Manager

Date of Posting:

02/12/14

Date of Removal:

02/18/14

Time of Posting:

8:45 a.m.

Time of Removal:

8:55 a.m.

Initials:

DF

Initials:

DF