



*Protecting Officers,  
Families and Communities*

12/30/16

Margate Police Department  
Attn: Sgt. Druzvik

Sgt. Druzvik

I am pleased you are considering Vigilant Solutions as your LPR provider. In order to support a 'sole source' justification for Vigilant Solutions' LPR technology and LEARN server analytic software, I ask that you review the following details and specific points only offered by Vigilant Solutions. Additionally, please note that Vetted Security Solutions is a Certified Vigilant Reseller Partner and can deliver all of the following to your agency. Additionally, Vetted Security Solutions is currently the ONLY reseller in the State of Florida building and supplying trailers to our Florida agency customers. These Vigilant/Vetted customer agencies with trailers include: Hollywood PD, Pembroke Pines PD, Coral Springs PD, Homestead PD, Lee County Sheriff's Office, Collier County Sheriff's Office, and Naples Police Department.

With well over a thousand agencies nationwide, Vigilant Solutions is now the leading provider of LPR technology in the US. Our leading technology provides the following:

- Vigilant Solutions owns and manages the single largest license plate recognition (LPR) data sharing initiative, known as the National Vehicle Location Service (NVLS). NVLS consists of almost Five(5) billion LPR scans, and is growing at a rate of 100-120 million monthly scans. This data consists largely of "Private" commercially acquired data harvested by Vigilant Solutions and made available for law enforcement use. This extensive LPR data set, available exclusively through LEARN from Vigilant Solutions, provides intangible value from an investigative perspective inside of the LEARN suite of applications.
- LEARN offers an exclusive application known as the Mapping Alert Service (MAS). MAS enables your agency to leverage the NVLS data sharing initiative to match ALL available LPR data against any/all agency hotlists and provide "hits" on a map interface with agency-customizable icons. This can be used both to locate vehicles of interest as well as visualize "hot-spots" for predictive policing efforts.
- LEARN offers an exclusive application known as Stakeout that will allow your agency users to enter an address or location to see all "visits" by an LPR system to the selected area. Your Users may then select particular visit(s) and virtually "stakeout" a location, seeing all LPR scans collected by a driver on that given "visit". This analytic tool will allow the USER to get a license plate on an unknown vehicle as well as allow the area to be searched for a make and model of vehicle...again, providing the license plate of that vehicle. This feature is available ONLY through LEARN from Vigilant Solutions.
- LEARN offers an exclusive reporting option in its Stakeout application allowing for multiple points of interest to be defined on a map, with corresponding geo-zones and times/dates, for the location of "common plates" that are seen in more than one of the locations of interest. This feature allows for investigations into pattern crimes (robberies, burglaries, sex offenses, etc) for generating leads into the identification of serial offenders and the identification of associated members of organized criminal enterprises. This reporting capability is available only through LEARN from Vigilant Solutions.
- LEARN offers an exclusive query utility known as Associate Analysis. A query on a known plate can be sent for Associate Analysis to identify other vehicles commonly seen in close proximity to the suspect vehicle. This is very useful in identifying possible associates of a known suspect, or perhaps establishing a pattern of surveillance between a perpetrator and a victim. Associate Analysis is available only through LEARN from Vigilant Solutions.
- LEARN offers an unmatched query capability that includes the ability of a user to define a search geo- zone through simple drawing tools on a map interface. Available drawing tools include rectangles, circles, and custom

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polygons.

- LEARN offers an exclusive application known as Locate Analysis which is designed to provide a probabilistic assessment of where to most likely locate a suspect vehicle. Locate Analysis groups LPR detections around addresses, tells you how many visits to these addresses have been conducted by an LPR-equipped vehicle, tells you how many times a suspect vehicle has been seen at each location, tells you if the suspect is more likely to be seen during the day or night at each location, tells you the most recent and most popular locations, provides you with an interactive and chronological map view, and also compiles all of this information into a simple Locator Score, giving immediate and actionable information on where and when you are most likely to find your suspect. This analytic tool is available only through LEARN from Vigilant Solutions.
- Vigilant Solutions is the only vendor to provide the ability to administer software updates to field- installed LPR systems directly from the back-office. Software updates from Vigilant are made available to Agency Managers in LEARN, and can then be pushed out to systems in the field via standard LEARN server-to-end point communications. This feature saves time for the Agency in administering field software updates.
- Finally, Vigilant Solutions offers an exclusive smartphone application known as the LEARN-Mobile Companion. It is available for both iPhone and Android devices. The LEARN-Mobile Companion allows for an agency user to capture license plate images for checking against agency hotlists, contribute plate reads to NVLS, receive alerts on matches against agency hotlist, and also perform queries against all available LPR data (agency generated and Private Data). This is ideal for special events, bike rallies, and officers on foot patrol. In addition, the LEARN-Mobile Companion application is available only from Vigilant Solutions. The Mobile Companion is now compatible with the Vigilant Solutions FaceSearch facial recognition program which is a standard feature in most of our offerings.

Please feel free to contact me direct to discuss any of the above qualifications. We look forward to serving you.

Best Regards,

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