CI Technologies, Inc. Sole Source Statement January/February 2016

CI Technologies, Inc. of St. Augustine, Florida is the sole source vendor of IAPro internal affairs/professional standards unit software and our BlueTeam adjunct software product.

IAPro and BlueTeam have been created by CI Technologies and can only be purchased directly from CI Technologies. In addition, CI Technologies is the sole source provider of technical support for both IAPro and BlueTeam.

BlueTeam is an adjunct application that works with IAPro. Due to the shared database and drop-down fields; BlueTeam is the only web-enabled application that IAPro integrates with to allow our customers a web-enabled point of entry for field level officers.

CI Technologies is constantly keeping aware of software applications that compete with IAPro and BlueTeam, their feature sets, and their customer bases.

Many of the features and capabilities of IAPro and BlueTeam are to our knowledge not shared by any other competing internal affairs unit software product. These include, but are not limited to:

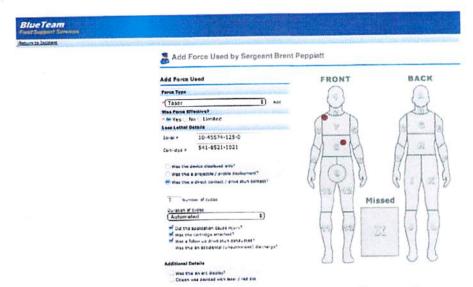
- A unique two-application solution. IAPro: designed for daily use by OPS/IA Units, and BlueTeam: Designed for use by front-line officers and supervisors with minimal or no training necessary.
- IAPro has an "Outlook-style" interface that's familiar to many computer users
- BlueTeam supports entry and management of use-of-force, accident, pursuit and user-defined incidents from the field
- BlueTeam includes routing of incidents via the chain of command with review and approval functions
- BlueTeam include features that integrate with departmental e-mail so that supervisors are notified via e-mail of new incidents that have been routed to them for review and approval.
- BlueTeam also features the Incident management dashboard for higher-level supervisor's in the field. This allows for better management and assignment of incidents incoming into BlueTeam from IAPro.
- · Comprehensive snapshot storage of officer profile at time of incident
- Standard alert Identification of early intervention candidates is comprehensively supported.
 However IAPro supports early intervention further by allowing alerts on specific types of force used (for use-of-force incidents) as well as by individual allegations within complaints as well.
- Early intervention features also include advanced alert overrides based on involved officer assignment, use-of-force alerts, allegation alerts, monitored officer alert, supervisory alerts, organizational component alert and peer-group analysis.
- The Early Intervention features provide quick and accurate visibility of trends. A variety of report and grid interfaces supplement IAPro's alert functionality to allow in-depth analysis: Peergroup analysis by organizational unit, Incident frequency analysis by organizational unit, Toppercentile analysis and Activity vs. incidents analysis (necessitates an interface with customers' activity data)

CI Technologies, Inc. Sole Source Statement January/February 2016

- Word template integration, with over 120 bookmarks for automatic form and document creation.
- An unlimited number of files of any type such as audio, image, Adobe Acrobat, MS Word, etc.
 -- can be linked to each incident in both IAPro and BlueTeam.
- CALEA requirements: Separate reports, each meeting a specific CALEA guideline/requirement, including:
 - Complaints received
 - Annual Evaluation of Early Warning System
 - o Annual Record of all complaints Maintained
 - Annual Summary of Complaint Allegations
 - Time Frame for Completion of Case
 - o Summary of UOF Complaints
 - Complaints of Unreasonable Force Findings
 - Documented Analysis of Use of Force Reports
 - Biased Based Policing Statistics Report
 - Annual Evaluation of Early Warning System Detailed
- IAPro and BlueTeam allow our customers to meet over 35 different accreditation standards relating to complaint monitoring, use of force reporting, pursuits, firearm discharge reporting and Early Intervention.
- Export of most reports' and early intervention interfaces' data directly to MS Excel by simply clicking on a button.
- Ability to track hearings and appearances. This feature enables the ability to track hearings, such as Laudermill and/or appeals.
- Ability to track public records requests to include, CA pitches motions or any other public disclosure.
- Special Correctional Features A range of features for our correctional customers, including:
 - O Correctional mode setting that activates related features for correctional customers.
 - Correctional customers can configure the facilities breakout nomenclature (region, cellblock, pod, etc.) that reflects their needs. This results in system screens and reports that reflect each customer's specific nomenclature.
 - Ability to track information on current facility and location of each inmate with that information saved each time that inmate is linked as an involved party to an incident. This enables reporting and statistical analysis of where within the customer's facilities complaints, uses of force, and other incidents are occurring.
 - Addition of a user-defined inmate number fields so that involved inmates are positively identified.
 - Ability to link one or more charges and their dispositions to each involved inmate, in order to better handle complaints against inmates
 - O Charge disposition is included_with the citizen/inmate linked charge record so that each charge's disposition can be tracked and reported on
 - O Special icon to identify inmates as distinct from other involved parties
 - Ability to track and report on statistics for Conductive Energy Devices (seen below)

CI Technologies, Inc. Sole Source Statement January/February 2016

 The current version of BlueTeam will include "clickable" body image for capture of force contact points and injuries in a user-friendly manner similar to many paper report formats (see below screen)



- Intelligent quality assurance (QA) features that notify users of incomplete entry of incident data.
 This important feature helps to ensure entry of all data needed to feel statistical reports and charts, and is particularly helpful for new users.
- Access/security control with multi-level access screening, feature access control, and advance read/write access control by user or unit.
- IAPro and BlueTeam pricing is for unlimited use licensing in terms of both the number of users that can run the software concurrently, and the number of workstations the applications can be run on. Our pricing model ensures maximum flexibility for the customer, with all licensing costs paid at point of initial purchase. The customers will never have to purchase additional licensing based on increased or unforeseen future usage requirements. This is important since the participation of front-line personnel especially supervisors is crucial in upholding the integrity of the organization, and to constrain their use of the software would greatly limit, if not cripple, its effectiveness.
- Annual maintenance includes provision of all upgrades including when IAPro, technical and end-user support services provided via phone and e-mail in a timely manner during the period it is in-effect.
- Meets US Federal Government guidelines for strong password security including:
 - A password minimum length can be configured
 - Passwords are stored encrypted in the database
 - Specify passwords contains one or more lower case character
 - Specify passwords contains one or more upper case character
 - Specify passwords contains one or more numeric character
 - Specify passwords contains one or more special non-alphanumeric character
 - Password re-use detection and limit so that a previously used-password cannot be re-used
 - User accounts are locked out after a specified number of unsuccessful logon attempts

CI Technologies, Inc. Sole Source Statement January/February 2016

- LDAP/Active Directory login/password integration
- Case management with visual drill-down capability using a Windows Explorer –style interface.
- Ability for departments to track two unique addresses for employees (home and work), separate
 phone numbers (home and work) along with social security numbers for mandated state
 reporting requirements.
- Reminders of overdue and approaching overdue status incidents and investigative tasks at user login.
- Automatic creation and assignment of due dates and investigative tasks when each incident is initially entered, based on parameters set by the administrator.
- Pseudo-e-mail "Mailbox" feature within IAPro provide fully-secure capability to route incidents
 among users. Notification of un-read mail is provided at login to the system administrator, so
 that mail that is overdue to be reviewed and handled can be managed.
- Purge features built based on California customers' needs: Incident level and officer/incident level purge features include purge log, purge hold-back (when involved officer has pending disciplinary or complaint issue), and retention of data utilized in statistical reporting.

IMPORTANT NEW FEATURES IN IAPRO VERSION 7 / BLUETEAM VERSION 5

- Linked files functionality enhanced with linked URLs to support access to cloud-stored body worn and in-car camera videos
- Specialized vehicle and pedestrian stop module that meets requirements of US DOJ monitor for Seattle PD and Cleveland PD
- Specialized data elements to identify citizens in crisis during incident, homeless, primary language other than English and enhanced sex/gender identification
- New BlueTeam dashboard to support monitoring of incoming use-of-force, pursuit and other critical incidents
- Bifurcated incident types as requested by Seattle Police Department to support appropriate response to incidents based on key factors such as severity of injury to involved parties
- Ability to use any of the three main industry-standard database engines: Microsoft SQLServer, Oracle or IBM DB2.
- Specific features for organizations that have a separate unit from IA/PSU that tracks and records discipline into the system.
- California-specific features including response to Pitchess Motion officer history print-out, incident-level purge with purge date maintenance features, vehicle pursuit data elements accommodate information of CHP reporting form, and time/effort tacking for case investigation costs reimbursement from State of California DOJ.
- We also offer customers local user symposiums across the customer base and an annual user conference. Our 2015 conference in Scottsdale saw 450 attendees. Our 12th annual conference in Las Vegas will host 4 training tracks and will include networking forums, presentations and discussions regarding how to meet the rapidly evolving environment today as well as basic and advanced training sessions.

CI Technologies, Inc. Sole Source Statement January/February 2016

Brief description of company size and organization

CI Technologies has conducted business since March 1992. Its sole business is to provide "off the shelf" software products specifically created for the public sector internal affairs/professional standards and criminal intelligence units.

CI Technologies, Inc. is a Florida Chapter "S" corporation. CI Technologies site locations include: Vancouver, British Columbia, St. Augustine, FL, Townsend, MA, Bellingham, WA, Castle Rock, CO, and Dallas, TX.

CI Technologies' product-based rather than custom software focus results in superior software functionality at reasonable cost to its customers. It also results in a company with strong growth and staying power over the long-term, rather than one dependent on a few large clients or contracts. Product development and technical support are also vastly simplified. CI Technologies' products are all created using industry-standard programming languages and are designed to use mainstream relational database engines. architected to be scalable from single desktop to wide-area usage. Several of CI Technologies' customers run its software products in statewide, citywide or countywide wide-area mode.

CI Technologies has a long history of offering timely and effective technical support to our customers. This can be confirmed by contacting any of our customers. CI Technologies is a rapidly growing company saleswise and has on average a 3 to 4 month sales backlog.

CI Technologies' CrimeNtel criminal intelligence software product, first released in 1995, runs in over 100 agencies nationwide in the USA. CI Technologies' IAPro integrity solution was first released in 1998. Over 600 public safety agencies in 5 countries run IAPro. Those countries include: the USA, Canada, Australia and New Zealand. These agencies range in size from major customers such as NYPD, California Highway Patrol, Toronto Police Service, and Western Australia Police, down to one person IA Units in smaller departments.

- Company name: CI Technologies, Inc.
- Mailing address: PO Box 534, Townsend, MA 01469-0534, USA
- Number of years in operation: 23 years
- Number of years in public safety software business: 23 years
- Number of employees: 8 full time employees, 2 part time employee, plus 25 contract trainers

Michael Blumberg

President - CI Technologies, Inc.

800.620.8504

sales@iapro.com