



**Vertical Assessment
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 - Accident Investigation
 - Plan Review
 - Code Research
 - Traffic Analysis
- Continuing Education Provider

October 29, 2018

Attention: Mr. Nick Cucunato, Acting Public Works Director
City of Margate
102 N Rock Island Road
Margate, Florida 33063
(ncucunato@margatefl.com)

Re: Elevator Modernization: Bid Submissions –
2018-021 Municipal Complex Elevators

Dear Mr. Cucunato,

Based on submitted proposals received in response to the Bid Submissions - 2018-021 Municipal Complex Elevators Request for Proposal, we recommend Oracle Elevator Company with acceptance of Alternates #2 Car Interiors and Alternate #3 Work by Others.

After careful review of said proposal, Oracle Elevator quoted this project for the base amount of \$126,700.00. To replace the Car Interiors/Cab Finishes (Alternate 2) was priced at \$15,352.00; and procuring "All Work by Others" (Alternate 3) at \$48,125.00. Should you award Oracle the contract to modernize the elevators and accept alternates two and three, the project total amounts to \$190,177.00 (One hundred ninety thousand one hundred and seventy-seven dollars).

Should you need additional information or have any questions, please do not hesitate to contact this office. Please inform us on how you wish to proceed.

Sincerely,

William Strawn

William Strawn, QEI
President / Owner
E: bill@vaafll.com
Cell: 850.294.2070

CC: Board
File

Veterans
Owned Small Business

Spencer Shambray

From: Donna Hicks
Sent: Wednesday, October 31, 2018 10:10 AM
To: Mark Collins; Spencer Shambray
Cc: Nick Cucunato; Lee Ann Luhrs; Bob Keithley
Subject: RE: City Of Margate: Elevator Mod Recommendation- Bid Submissions - 2018-021 Municipal Complex Elevators

Yes it is. I will be sending contract out to vendor for signature.

Donna Hicks
Purchasing Specialist
City of Margate
5790 Margate Blvd.
Margate, FL 33063
dhicks@margatefl.com
(954) 935-5346 Phone

From: Mark Collins
Sent: Wednesday, October 31, 2018 10:08 AM
To: Donna Hicks; Spencer Shambray
Cc: Nick Cucunato; Lee Ann Luhrs; Bob Keithley
Subject: RE: City Of Margate: Elevator Mod Recommendation- Bid Submissions - 2018-021 Municipal Complex Elevators

That is great because it is still under the estimated budget of \$240,100.

From: Donna Hicks
Sent: Wednesday, October 31, 2018 10:07 AM
To: Mark Collins <mcollins@margatefl.com>; Spencer Shambray <sshambray@margatefl.com>
Cc: Nick Cucunato <ncucunato@margatefl.com>; Lee Ann Luhrs <luhrs@margatefl.com>; Bob Keithley <bkeithley@margatefl.com>
Subject: RE: City Of Margate: Elevator Mod Recommendation- Bid Submissions - 2018-021 Municipal Complex Elevators

Mark,

The contract including the allowance (\$10,000), permits (\$600) and indemnification (\$100) brings the total contract to \$220,902.00.

Please confirm.

Donna Hicks
Purchasing Specialist
City of Margate
5790 Margate Blvd.
Margate, FL 33063
dhicks@margatefl.com
(954) 935-5346 Phone

From: Mark Collins
Sent: Tuesday, October 30, 2018 5:49 PM
To: Spencer Shambray
Cc: Nick Cucunato; Lee Ann Luhrs; Bob Keithley; Donna Hicks
Subject: RE: City Of Margate: Elevator Mod Recommendation- Bid Submissions - 2018-021 Municipal Complex Elevators

Thank you for catching this, I spoke with Mr. Strawn from Vertical Assessment Associates and confirmed that if we have the funding he also would recommend adding Alternate #1 in as well as the rest he stated on his recommendation letter dated 10/29/2018. After speaking with him and reviewing section 2.2, P of the specifications I agree that the City should contract with Oracle Elevator Company for this project with the Base price and all 3 alternates for a total of \$210,202.

From: Spencer Shambray
Sent: Tuesday, October 30, 2018 12:34 PM
To: Mark Collins <mcollins@margatefl.com>
Cc: Nick Cucunato <ncucunato@margatefl.com>; Lee Ann Luhrs <lluhrs@margatefl.com>; Bob Keithley <bkeithley@margatefl.com>; Donna Hicks <dhicks@margatefl.com>
Subject: RE: City Of Margate: Elevator Mod Recommendation- Bid Submissions - 2018-021 Municipal Complex Elevators

Mark,

I just noticed that the consultant excluded several necessary pricing components from their award recommendation. Those are \$10,000 allowance, \$600 permits, \$100 indemnification and the hourly rates of \$250/hr. for a mechanic and \$100/hr. for a helper. We need a specific dollar amount to award this contract. Please see my breakdown below and advise if you concur.

Base Price (retaining existing hydraulic cylinder)	\$126,700.00
Alternate No. 2 – Car Interiors	\$ 15,352.00
Alternate No. 3 – Work By Others	\$ 48,125.00
Allowance (contingency)	\$ 10,000.00
Permits	\$ 600.00
Indemnification	\$ 100.00
TOTAL COST OF BID	\$200,877.00

Additional Work OUTSIDE THE WORK SPECIFIED	
Labor Rate per Mechanic Hour	\$250.00/hr.
Labor Rate per Helper Hour	\$100.00/hr.

Spencer L. Shambray, CPPB
Purchasing Manager
City of Margate
5790 Margate Boulevard
Margate, FL 33063
sshambray@margatefl.com
(954) 935-5341 Phone

From: Mark Collins
Sent: Tuesday, October 30, 2018 10:31 AM
To: Spencer Shambray

Cc: Nick Cucunato; Lee Ann Luhrs; Bob Keithley

Subject: RE: City Of Margate: Elevator Mod Recommendation- Bid Submissions - 2018-021 Municipal Complex Elevators

Mr. Shambray, I have reviewed the attached consultant's recommendation and approve recommending Oracle Elevator Company and include Alternates #2 and #3 for a total cost of \$190,177.00.

From: Spencer Shambray

Sent: Tuesday, October 30, 2018 8:15 AM

To: Nick Cucunato <ncucunato@margatefl.com>; Mark Collins <mcollins@margatefl.com>

Subject: RE: City Of Margate: Elevator Mod Recommendation- Bid Submissions - 2018-021 Municipal Complex Elevators

Mark and Nick,

Please reply to advise whether or not you concur with the consultant's recommendation to recommend the award of Bid 2018-021 – Municipal Complex Elevators to Oracle Elevator Company. Also, please advise whether or not it is your desire to include the Bid Alternates 2 and 3 in your award recommendation. I will proceed with a bid award recommendation based upon your reply.

Spencer L. Shambray, CPPB
Purchasing Manager
City of Margate
5790 Margate Boulevard
Margate, FL 33063
sshambray@margatefl.com
(954) 935-5341 Phone

From: Shenel Ransey [<mailto:shenelransey@verticalassessment.com>]

Sent: Monday, October 29, 2018 4:12 PM

To: Nick Cucunato

Cc: 'Kirsten'; bill@vaafll.com; Mark Collins; Spencer Shambray

Subject: City Of Margate: Elevator Mod Recommendation- Bid Submissions - 2018-021 Municipal Complex Elevators

Good Afternoon Nick,

Our recommendation to award the elevator modernization project for the above reference bid is Oracle Elevator Company. Please see attached Recommendation Letter.

Should you have any questions or need additional information, please do not hesitate to contact our office. Thank you for allowing us to be of service!

Respectfully,

Shenel Ransey

Consulting Coordinator

Vertical Assessment Associates

P: 850.210.0085 | E: shenel@vaafll.com

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