

## Spencer Shambray

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**From:** Osnak Mercival <osnak@theofficecart.com>  
**Sent:** Tuesday, February 12, 2019 9:30 AM  
**To:** Spencer Shambray  
**Cc:** purchase@margatefl.com  
**Subject:** RE: DELL Bid

Good morning Mr. Spencer,

Yes, due to this explanation below:

The Office Cart LLC is voluntarily withdrawn from the Dell Computer bid. Thank you very much for the opportunity.

I trust that everything is well with you. I am writing to you regarding the Dell Bid that I submitted. Dell overlooked the information that was submitted and forgot to include the monitor in the total price. Now, they decided to bill me separately for those 115 monitors. If it pleases the City to purchase the computers from the Office Cart at the price that was offered the price quoted without the monitors. I will be very glad to source the Dell monitors and give you the best quote like I always do.

Thank for the opportunity, I look forward to continue working with you.

My best regards,

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**From:** Spencer Shambray <[sshambray@margatefl.com](mailto:sshambray@margatefl.com)>  
**Sent:** Tuesday, February 12, 2019 8:37 AM  
**To:** Osnak Mercival <[osnak@theofficecart.com](mailto:osnak@theofficecart.com)>  
**Cc:** [purchase@margatefl.com](mailto:purchase@margatefl.com)  
**Subject:** RE: DELL Bid

Osnak,

I appreciate the information that you have provided me in this email; which is the very same information that we discussed by phone yesterday. At that time, I made it clear that the City released a bid the computers and monitors as a package which was a single line item on the bid. As you know, bids have now been received and publically opened. It would therefore be an unethical bid process and unfair to all of the other bidders who read the bid specifications correctly and submitted their bids according to the specifications if your firm were allowed to make a unilaterally determined change to the bid format after the bid opening. Additionally, I explained the following two options that are now available to you. Neither of which is addressed in your email to me at this time. Those options are:

1. Provide both the computers and monitors as specified in the bid at the bid price submitted by your firm.

2. Two voluntarily withdraw your bid from consideration in writing due to the error that you have explained. In turn, the City will make note of the circumstances regarding your bid withdrawal and not penalize your firm by restricting your firm's ability to respond to future bid opportunities.

Please reply at your earliest convenience to advise which of the above two options you have chosen. Barring a response from you and based upon the information provided during our phone conversation and in your email, I will consider your bid (which does not include the monitors) to be non-responsive and move to consider the bid submitted by the next lowest responsive bidder.

Spencer L. Shambray, CPPB  
Purchasing Manager  
City of Margate  
5790 Margate Boulevard  
Margate, FL 33063  
[sshambray@margatefl.com](mailto:sshambray@margatefl.com)  
(954) 935-5341 Phone

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**From:** Osnak Mercival [<mailto:osnak@theofficecart.com>]  
**Sent:** Monday, February 11, 2019 6:43 PM  
**To:** Spencer Shambray  
**Subject:** DELL Bid

Good afternoon Mr. Spencer,

I trust that everything is well with you. I am writing to you regarding the Dell Bid that I submitted. Dell overlooked the information that was submitted and forgot to include the monitor in the total price. Now, they decided to bill me separately for those 115 monitors. If it pleases the City to purchase the computers from the Office Cart at the price that was offered the price quoted without the monitors. I will be very glad to source the Dell monitors and give you the best quote like I always do.

Thank for the opportunity, I look forward to continue working with you.

My best regards,

**Osnak Merival**  
**954-461-1325 (cell)**  
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Suite 100  
Fort Lauderdale, FL 33309  
Tel: 1-561-244-5450  
Dir: 1-954-416-0848  
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[www.theofficecart.com](http://www.theofficecart.com)  
<http://www.theofficecartpromo.com>



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