General Job Application

Job Title Requisition Number

Assistant City Manager 46448

Personal Data

Contact

First Name Middle Name Last Name

Irma Paul

Address

2604 Wiley Street

CityStateZip CodeHollywppdFlorida33020

Primary Phone Alternate Phone Email Address

9545488651 9543676282 irmapau12@gmail.com

Salary Requirement

What is your desired salary range?

130000

Eligibility

Do you have a legal right to work in the U.S.?

Yes

If yes, are you able to provide documents as required by law to verify your eligibility to work in the U.S.?

Yes

Have you ever been convicted of a crime excluding misdemeanors and/or summary offenses?

No

If yes, provide the details for all such instances.

N/A

Education Information

High School

High School Name Did you graduate?

Nova High School Yes

City

Davie

Florida

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College/University

Name of College/University/OtherStart DateEnd DateFlorida Atlantic University5/6/200212/8/2012

CityStateBoca RatonFlorida

Degree Major Did you graduate?

Bachelors Criminal Justice Yes

College/University

Name of College/University/OtherStart DateEnd DateUniversity of Phoenix7/31/20073/29/2009

CityStateFort LauderdaleFlorida

Degree Major Did you graduate?

Masters Business Administration Yes

College/Graduate School

Name of College/University/OtherStart DateEnd DateWalden University3/10/20152/10/2019

City State
Minneapolis Minnesota

Degree Major Did you graduate?

Ph.D. Public Policy & Administration/ Leadership Yes

& Mgnt

Vocational/Technical

Name of Vocational/Technical School Start Date End Date

City

Degree Major Did you graduate?

Additional Education Information

Please list any additional education below.

Employment Information

Beginning with your present or most recent employment, describe ALL periods of employment including self-employment, unemployed periods and military service. Your adult employment MUST be complete. Use the space provided below, if necessary. The City of Margate appreciates the reasons why you might prefer that your current employer not know about this application. Be advised that the City generally does not contact any employer until the latter stages of our hiring process.

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Most Recent Employer

Start Date End Date

2013 2019 Part Time

Position Title

Co-Owner

Employer Phone Number

SFL Imperial Holding, LLC 7869755578

Address

2604 Wiley Street

CityStateZipHollywoodFlorida33020

Duties

- Prepared short sales documents
- Flipping homes
- · Negotiated home buying sales with financial institutions
- Prepared court affidavits for clients

Prepare closing documents

Reason for leaving?

currently working

May we contact for reference?

Yes

Previous Employer

Start Date End Date

2018 2019 Full Time

Position Title
Regional Recruiter

EmployerUnion Institute & University

9542842130

Address

4601 Sheridan Street, Suite 400

CityStateZipHollywoodFlorida33021

Duties

- · Performed academic advising and enrollment services
- Recruited and Enrolled students
- · Promoted academic programs and products
- · Plan and orchestrate marketing strategic events
- Analyze and prepare forecasting reports
- Evaluated transcripts and academic documents for admission
- · Present and hosted recruiting outreach Events

Reason for leaving?

Reduction in force

May we contact for reference?

Yes

Previous Employer

Start Date End Date

2013 2017 Full Time

Position Title

Associate Director of Admissions

Employer Phone Number
Strayer University 9543942144

Address

11430 NW 20th Street

CityStateZipMiamiFlorida33172

Duties

Provide leadership in student operational support systems, promote student engagement, and foster student retention.

- Forge partnerships with academic affairs to ensure coordination between student services and instructional programs in support of student success.
- Develops and administers several large departmental budget(s) and State/Federal grants

Oversees and coordinates the admissions advisor team responsibilities is successfully processed for student enrollment.

- Recruited, coached and hired new staff.
- Adheres to laws and regulations standards follow the university and with department of education.
- Ensures that all data contained within CRM (Ellucian Recruit) and student information system is accurate and up to date.
- · Oversee and monitors multiple academic affairs and units.
- · Develops strategies to keep students engaged during enrollment process

Reason for leaving?

campus closed

May we contact for reference?

Yes

Previous Employer

Start Date End Date

2011 2013 Full Time

Position Title

Senior Operations Mnagager

Employer Phone Number

Wells Fargo Bank 9549852130

Address

1900 Tyler Street

CityStateZipHollywoodFlorida33021

Duties

Recruited to oversee sales and marketing strategies for ten offices located in Broward County. Oversaw 250 employees, analyzed budgets, and risk management procedures for the implementation of processes and best practices. Planned and directed the building and opening of the local branches, including equipment purchasing and vendor contract development for furnishings, supplies, computers, and communication systems.

- Spearheaded and successfully implemented ongoing recruitment program to hire and effectively train all personnel.
- · Managed new business development efforts, as well as retention and expansion of existing business relationship.
- Supervised, coached, hired and trained staff members
- Implemented policies and procedures for better and customer service performance.
- Possessed extensive and hands-on knowledge and experience of all aspects of commercial banking from personal banking, loans, deposits, branch operations, and cash management.
- · Developed budget for all financial transactions.
- Performed financial and accounting analyze on day to day business operations.

Reason for leaving?

better advancement

May we contact for reference?

Yes

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Previous Employer

Start Date End Date

2006 2011 Full Time

Position Title

Business Administrator

Employer Phone Number

Broward State Attorney Office 9548318449

Address

201 S.E 6TH Street

CityStateZipFort LauderdaleFlorida33311

Duties

Managed all aspects of review and analysis for pending case of the State Attorney's Office. Played a key role in ensuring compliance to legislative standards. Served as primary contact between the organization and clients, which resulted in excelled resolution of various issues.

- Participated in legal meetings, client interviews, hearings, and depositions; gathered, analyzed, and researched data, statutes, decisions, legal articles, codes, and documents; performed case management analysis on case by case situations to determine legal course of action.
- Ensured policies and procedures for case management and general office administration were administered
- Consulted legal professionals on case management procedures for expert feedback.
- · Prepare and present jury instructions to attorney and witnesses.
- Analyzed and collected secondary data for better outcome of criminal cases.

Reason for leaving?

better advancement

May we contact for reference?

Yes

Previous Employer

May we contact for reference?

Start Date	End Date	
		Full Time
Position Title		
Employer		Phone Number
Address		
City	State	Zip
Duties		
Reason for leaving?		

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Previous Employer

Start Date End Date

Full Time

7 of 10

Position Title

Employer Phone Number

Address

City State Zip

Duties

Reason for leaving?

May we contact for reference?

Additional Work Experience Information

Please list any additional work experience below.

negotiating skills, coaching, writing, research and policy advising skills.

Skills & Certifications

Professional Certifications and Licenses

City of Hollywood- Community Development Block Grant (Board Member 2010)

List all jobs skills, abilities, qualifications, and volunteer experience relevant to the position for which you are applying.

Excellent Microsoft WORD, OFFICE, POWERPOINT, EXCEL, OUTLOOK, QUICKBOOK. Ellucian CRM Recruit Systems. Researcher and data collection expert. Nuivo expert, Data collection, Budget management and Policy Advisor

Military Experience

Branch of Service

n/a

Enlistment Date Discharge Date Type of Discharge

Primary Responsibilities & Duties

Applicant Statement

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By my signature below, I authorize any federal, state, county or municipal governmental agency, any municipal corporation or political subdivision of this state, or any other state agency, department or division thereof, or any other public or private agency, person, firm, or corporation holding records concerning, that are considered confidential, to supply such information to the City of Margate.

By my signature below, I acknowledge that PRIOR to making a conditional offer of employment to me, the City of Margate may request information which may include, but not limited to, a history of my educational records, a history of my vocational and/or training records, criminal history, any documentation of previous or current on-the-job performance records or history, any reason, excluding any reason based on a medical condition or disability, for termination of any previous employment, any reason, excluding for discharge from military service, or any other personal information that is not medical, health, or disability related in nature which may not otherwise by obtained without prior agreement.

By my signature below, I acknowledge that SUBSEQUENT to making a conditional offer of employment to me, the City of Margate may request not only the information stated above, but also any information of what-so-ever nature regarding both my past or current job related or non-related medical/health condition(s) or disability(ies).

By my signature below, I acknowledge that any such information received by the City of Margate shall become public record pursuant to Chapter 119 of the Florida Statutes.

I Agree

Yes

Signature

Irma Paul

Date Signed: 5/10/2019 1:39 PM Date Submitted: 5/10/2019 1:46 PM

IP Address: 174.48.146.106

Prepared on: 5/10/2019 1:46 PM 8 of 10

Agency Wide Questions

Do you have any relatives working for the City of Margate? If you have relatives working for the City of Margate, please

enter their name and department in the space below.

No

Did you provide at least ten (10) years of relevant work history in the Work Experience section, or if you do not have ten (10) years of work history, did you list the entirety of your work experience in the Work Experience section? If not, please return to the Work Experience section to complete this information.

Did you provide at least three (3) professional work-related references? If not, please return to this section and add additional professional work-related references.

Yes

Where did you hear about the job opportunity you are applying to?

Please provide at least three (3) professional work-related references. Please include the following information: reference name, phone number, email address, position title. (Please note: professional work-related references are people who can speak to us about your job performance and are usually people who directly supervise you. For students, or those with limited work history: professional references may include internship/volunteer supervisors or academic teachers/professors).

City of Margate website

1. Dr. John Honore- Former Campus Dean @ Strayer Univesity ph: 954-394-2144: email: jhonore12@keiseruniversity.edu 2. Professor Doris Mitchell: Fomer Associate Professor @ Strayer University: ph: 954-683-3458. Email: doris.mitchell@strayer.edu

3. Lawrence Hibbert: Cite Director @ Union Institute &

Univesity: ph: 786-506-9664 email: lawrence.hibbert@myunion.edu

Pursuant to Florida State Statute 119, all applications and materials attached are subject to public records request. Please use the space below to indicate whether or not you have any exemptions under FSS 119. If you do not have any exemptions, please write "N/A".

N/A

Assistant City Manager Qualifications

Do you possess a Bachelor Degree from an accredited college or university, with major coursework in Administration, Management, or closely related field?

No

Do you possess a Master's Degree?

Yes

Do you have at least seven (7) years of successful Please use the space below to detail your relevant management experience in municipal/county management? experience in municipal/county management. Please

No

Do you have municipal government experience?

Yes

Do you possess a DD214 for military service?

No

Please use to space below to explain what field your Bachelor's Degree is in. If you do not have a Bachelor's Degree, please type "N/A".

my bachelor degree is in Criminal Justice; however I earned a master's degree in Business Adminsitration.

Please use the space below to explain what field your Master's Degree is in. If you do not have a Master's Degree, please type "N/A".

Business Administration

Please use the space below to detail your relevant experience in municipal/county management. Please include where you obtained the experience, what capacity you worked in, how many years of experience you have, and any professional accomplishments.

City of Hollywood- Community Development Block Grant Board Member. As a board member it was my responsibility to attend meetings at City Hall, to address the allocation of funding to city. Additionally, i worked for the State of Florida at the Broward State Attorney Office, in a leadership role. implementing and providing support to jusges while making decisions as to which case to undertake.

Please use the space below to describe your municipal government experience. Please include where you obtained the experience, what capacity you worked in, and the total number of years of experience.

State of Florida is my former employer

Do you have your ICMA Credentialed Manager Certification?

No

Prepared on: 5/10/2019 1:46 PM

Irma Paul, Ph. D

2604 Wiley Street • Hollywood, FL 33020 • 954.548.8651 • Irmapau12@gmail.com

PROFESSIONAL SKILLS

Excellent Microsoft WORD, OFFICE, POWERPOINT, EXCEL, OUTLOOK, OUICKBOOK, Ellucian CRM Recruit Systems. Researcher and data collection expert. Nuivo expert, Data collection, Budget management and Policy Advisor.

Resourceful and innovative professional with a solid knowledge in business administration, business operations, customer relations, and higher education operational and instructional public policy expert. A self-starter and co-owner of Real Estate Investment Firm. Resulting in record breaking enrollment and new client through adequate networking events and presentation strategies. Strong follow-through, and customer service satisfaction. Core competencies and value-added areas of expertise include:

- Data Collection
- Strategic Planner
- Academic Advisement
- Policy Analysis reporting
- **Business**
 - Management/Administration
- **Excellent Presenter**
- Coaching

- Customer Relationship Management
- Research/Reporting
- Leadership/Mentoring
- **Technical Instruction**
- Remediation/Assistance
- Multi Culture/Ethnic Awareness
- Community Involvement

- Project Management
- Client Conversion
- **Customer Satisfaction Initiatives**
- **Budget Analyst**

2018 to 2019

- Marketing and Sales Promotor
- Presentation Development

PROFESSIONAL EXPERIENCE

Regional Recruiter Union Institute & University

Hollywood, Fl

- Performed academic advising and enrollment services
- Recruited and Enrolled students
- Promoted academic programs and products
- Plan and orchestrate marketing strategic events
- Analyze and prepare forecasting reports
- Evaluated transcripts and academic documents for admission
- Present and hosted recruiting outreach Events

Associate Director of Admissions Strayer University, Doral, FL

2013 to 2017

(continued) Associate Director of Admissions

Strayer University, Doral, FL

Provide leadership in student operational support systems, promote student engagement, and foster student retention.

- Forge partnerships with academic affairs to ensure coordination between student services and instructional programs in support of student success.
- Develops and administers several large departmental budget(s) and State/Federal grants
- Recruited, coached and hired new staff.
- Adheres to laws and regulations standards follow the university and with department of education.
- Ensures that all data contained within CRM (Ellucian Recruit) and student information system is accurate and up to date.
- Oversee and monitors multiple academic affairs and units.
- Develops strategies to keep students engaged during enrollment process.

Adjunct Business Administration (on ground campus)

Strayer University, Doral, FL

2013-2017

Provided leadership in student operational support systems, promote student engagement, and foster student retention in the as classroom facilitator.

2013 to 2017

- Developed Syllabi, conduct research, accumulate resources, and generate assessment materials for all courses taught.
- Spearheaded innovative courses including webinars and student recreational activities.
- Consulted for opinions related to Economics and Business issues. Interviewed and quoted in South Florida Business Weekly and Black Enterprises.
- Trusted to orientate new faculty addressing teaching methodologies and student expectations in a college environment.
- Courses taught: Introduction to Business, Business and Society, Business Ethics, Business Administration (Capstone), Strategic Human Resource Management; Leadership and Organizational Behavior, Human Resource Management, Project Management (Both at Upper and Graduate levels)

Senior Operations Manager

2011 to 2013

Wells Fargo, Inc, Hollywood, FL

Recruited to oversee sales and marketing strategies for ten offices located in Broward County. Oversaw 250 employees, analyzed budgets, and risk management procedures for the implementation of processes and best practices. Planned and directed the building and opening of the local branches, including equipment purchasing and vendor contract development for furnishings, supplies, computers, and communication systems.

- Spearheaded and successfully implemented ongoing recruitment program to hire and effectively train all personnel.
- Managed new business development efforts, as well as retention and expansion of existing business relationship.
- Supervised, coached, hired and trained staff members
- Implemented policies and procedures for better and customer service performance.
- Possessed extensive and hands-on knowledge and experience of all aspects of commercial banking from personal banking, loans, deposits, branch operations, and cash management.
- Developed budget for all financial transactions.
- Performed financial and accounting analyze on day to day business operations.

Business Administrator

2006 to 2011

State Attorney Office, Fort Lauderdale, FL

Managed all aspects of review and analysis for pending case of the State Attorney's Office. Played a key role in ensuring compliance to legislative standards. Served as primary contact between the organization and clients, which resulted in excelled resolution of various issues.

- Participated in legal meetings, client interviews, hearings, and depositions; gathered, analyzed, and researched data, statutes, decisions, legal articles, codes, and documents; performed case management analysis on case by case situations to determine legal course of action.
- Ensured policies and procedures for case management and general office administration were administered
- Consulted legal professionals on case management procedures for expert feedback.
- Prepare and present jury instructions to attorney and witnesses.
- Analyzed and collected secondary data for better outcome of criminal cases.

Operations Manager

2003 to 2006

Home Depot, Sunrise, FL

Directed daily operations within the store including organizational management, human resources, sales, business development, marketing, and financial management.

- Coordinated and implemented organizational strategies for new stores and distribution centers with budgets varying from \$4M-\$7M
- Led vendor relationship management, which ensured competitive pricing for all purchases.
- Supervised, hired, and trained staff members.
- Implemented new policies and procedures
- Coordinated customer service training.

Office Manager

2000 to 2003

CCS Financial Service, Sunrise, FL

Hired to develop and implement comprehensive system of fiscal management, financial accountability, and informative management reporting for a financial services-related agency with a \$3M annual operating budget.

- Prepared financial and regulatory reports required by laws, regulations, and boards of directors.
- Established procedures for custody and control of assets, records, loan collateral, and securities, to ensure safekeeping.

EDUCATION

Walden University, Baltimore, MD

University of Phoenix, Fort Lauderdale, FL

Master of Business Administration 2009

Bachelor of Arts, Criminal Justice • 2006

Florida Atlantic University, Boca Raton, FL

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                                                                                Date Issued: 04-MAR-2019
   Student ID:
                  A00222666
                                                                                Date of Birth: 07-FEB
    Record of:
                  Irma Paul
                  2604 wiley street
                                                                                         SSN: ***-**-0793
                                                                             Former Names: WALDEN UNIVERSIT
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Walden University, Office of the Registrar

Academic Offices: 100 Washington Avenue South, Suite 900, Minneapolis, MN 55401 (800) 925-3368

Business Offices: 650 South Exeter Street, Baltimore, MD 21202 (800)

925-3368, Option 2; Fax (410) 843-6416

Transcript Guide

Accreditation

Walden University is accredited by The Higher Learning Commission, 230 South LaSalle St., Suite 7-500, Chicago, Illinois 60604-1411, (312) 263-0456.

Release of Information

This educational record is subject to the Family Educational Rights and Privacy Act (FERPA) of 1974. It is furnished for official use only and may not be released to or accessed by outside agencies or third parties without the written consent of the student concerned. Students may obtain copies of their academic records through the Office of the Registrar by written request only. All financial obligations to the Walden University must be fulfilled before an official transcript can be issued.

University Grading SystemAll grades on the Walden University transcript are on a 4.0 grading system. Satisfactory/Unsatisfactory grades may be limited to the following courses/seminars: Non-Credit, Foundations, Research Sequence, Writing Intensive, Practicum and Internship, Research Forum, Residency, Thesis, Dissertation, and Doctoral study.

Graduate students must earn the equivalent of a "B" or better to be awarded

a grade of "S". Undergraduate students must earn the equivalent of a "C" or better to be awarded a grade of "S".

Through August 1996, the Ph.D. Program in Professional Psychology utilized grades of "S", "RC", and "NC" for all courses. After this date, the

program adopted the 4.00 letter grade scale outlined below.

Residencies are required components of some graduate programs. Prior to Fall 2013, Residencies appear as earned hours with one day of Residency reflecting one earned credit. In Fall 2013, the Residencies reflect zero credits.

Calendar

In September 1995, Walden University began offering coursework in semester credits and quarter hour formats. Prior to September 1995, all coursework was offered in quarter hours. The University calendar offers 4 quarters of study (Fall, Winter, Spring, and Summer) and 3 semesters of study (Fall, Spring, and Summer). *Courses extend beyond the standard term.

As of June 5, 2009, Walden University began calculating a program GPA for all current students. All courses completed during a student's program apply toward the program GPA. All courses taken in that program apply toward the student's university program GPA. Prior to June 5, 2009, the GPA comprised all courses taken at the student degree level.

Accelerate into Master's

Accelerated undergraduates courses containing Master's Level content satisfies Bachelor's degree requirements and with a "B" or better can be applied to a Master's program. A grade of a C* can only apply toward a Bachelor's degree.

Course Repeats

An "E" notation next to a course indicates this course has been repeated and is excluded from the GPA calculations. An "I" notation next to a course indicates this course has been repeated and is included in the GPA calcula-

Bachelors Renewal Policy

Academic Renewal allows all the courses (including passing grades) for up to two consecutive terms, to be removed from the GPA calculation. The courses are not removed from the academic record; the transcript will reflect the actual courses and grades. Only the GPA will be adjusted.

Transcripts from Walden University

Walden University maintains multiple student record systems. Transcripts for student records crossing multiple systems may appear in different formats.

National Technological University

National Technological University (NTU) merged with Walden University in January 2005.

Cross-Enrollment Consortium

Effective Winter 2013, Walden University is part of a cross-enrollment consortium between other colleges and universities. Courses taken at a consortium institution are designated with a campus code on the transcript. KC-Kendall College

NHU-National Hispanic University WAL – Walden University

Grades below count toward credits attempted:

Grades		Definition		
	Grad	Undergrad	Points	
A			4.00	
A-†	Superior	Superior	3.75	
B+†	Satisfactory	Above Average	3.50	
В			3.00	
B-†			2.75	
C+†		Average	2.50	
C*	Marginal		2.50	
С			2.00	
C-†		Marginal	1.75††	
D+†	Fail		1.50††	
D			1.00††	
D-†			0.75††	
F	Fail		0.00	
P	Pass		0.00	
S	Satisfactory		0.00	
U	Unsatisfactory		0.00	
W	Withdrawal		0.00†††	
WR	Retroactive Withdrawal		0.00	
TR	Transfer of Credit		0.00	
I	Incomplete		0.00	
NC	No Credit		0.00	
RC	Research Continuing		0.00	
CIP	In Progress: Student is in the		0.00	
CIF	process of c	0.00		
CMPLT	Complete		0.00	
XF, XU	Failed Course Sanction		0.00	

^{*}Accelerate into Master's indicates the course cannot be used at Master's Level.

Notations below do not count toward credits attempted:

Notation	Definition
AU	Audit
NP	No Participation

Prior to Fall 2006, NP counted toward credits attempted.

Course Numbering System:

0001-0999	Fundamental Level Courses			
1000-1999	Undergraduate Level & Residency Courses			
2000-2999	Undergraduate Level Courses			
3000-4999				
5000-5999	Accelerate	into	Master's/	
	Masters Level Courses			
6000-6999	Masters Level Courses			
7000-7999	Specialist Degree Courses			
8000-9000	Doctoral Level Courses			

[†]Plus/minus grades are used for NTU grading only. ††Does not count for credit hours completed at Grad Level. †††Prior of Fall 2007 (Graduate) and prior to Fall 2008 (Undergraduate) did not count toward credits attempted.