



Department of the Treasury
Internal Revenue Service

Cincinnati Service Center
CINCINNATI OH 45999-0038

In reply refer to: 0256521944
June 12, 2019 LTR 4167C 0
84-1267604 000000 00

00014394

BODC: TE

JUNIOR ACHIEVEMENT USA
% EDWARD M PRIEM II
1 EDUCATION WAY
COLORADO SPGS CO 80906

032185

Employer identification number: 84-1267604
Group exemption number: 1116

Dear Taxpayer:

This is in response to your request dated June 05, 2019, for information about your tax-exempt status.

Our records indicate we issued a determination letter to you in January 1994, and you're currently exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also recognized the subordinates on the list you submitted as exempt from federal income tax under IRC Section 501(c)(3).

For federal income tax purposes, donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106 and 2522.

Because IRC Section 170(c) describes your subordinate organizations, donors can deduct contributions they make to them.

Please refer to www.irs.gov/charities for information about filing requirements. Specifically, IRC Section 6033(j) provides that, if you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

In addition, each subordinate organization is subject to automatic revocation if it doesn't file a required return or notice for three consecutive years. Subordinate organizations can file required returns or notices individually or as part of a group return.

For tax forms, instructions, and publications, visit www.irs.gov or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

0256521944
June 12, 2019 LTR 4167C 0
84-1267604 000000 00
00014395

JUNIOR ACHIEVEMENT USA
% EDWARD M PRIEN II
1 EDUCATION WAY
COLORADO SPGS CO 80906

Sincerely yours,



Kim A. Billups, Operations Manager
Accounts Management Operations 1





Department of the Treasury
Internal Revenue Service

Cincinnati Service Center
CINCINNATI OH 45999-0038

In reply refer to: 0255467241
May 24, 2019 LTR 4168C 0
84-1267604 000000 00

00015453
BODC: TE

JUNIOR ACHIEVEMENT USA
% EDWARD M PRIEM II
1 EDUCATION WAY
COLORADO SPGS CO 80906

023523

Employer ID number: 84-1267604
Form 990 required: Y

Dear Taxpayer:

We're responding to your request dated May 17, 2019, about your tax-exempt status.

We issued you a determination letter in January 1994, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m.,

0255467241
May 24, 2019 LTR 4168C 0
84-1267604 000000 00
00015454

JUNIOR ACHIEVEMENT USA
% EDWARD M PRIEM II
1 EDUCATION WAY
COLORADO SPGS CO 80906

local time, Monday through Friday (Alaska and Hawaii follow Pacific time).

Thank you for your cooperation.

Sincerely yours,



Kim A. Billups, Operations Manager
Accounts Management Operations 1

EXTENDED TO MAY 15, 2020

Form **990****Return of Organization Exempt From Income Tax**

OMB No. 1545-0047

2018Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.Open to Public
Inspection**A** For the 2018 calendar year, or tax year beginning **JUL 1, 2018** and ending **JUN 30, 2019****B** Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization**JUNIOR ACHIEVEMENT OF
SOUTH FLORIDA, INC.**

Doing business as

Number and street (or P.O. box if mail is not delivered to street address) Room/suite

1130 COCONUT CREEK BLVD.

City or town, state or province, country, and ZIP or foreign postal code

COCONUT CREEK, FL 33066**F** Name and address of principal officer: **LAURIE SALLARULO****SAME AS C ABOVE****D** Employer identification number**59-0871446****E** Telephone number**954-979-7100****G** Gross receipts \$**5,638,359.****H(a)** Is this a group returnfor subordinates? ☐ Yes ☒ No**H(b)** Are all subordinates included? ☐ Yes ☐ No

If "No," attach a list. (see instructions)

H(c) Group exemption number**I** Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527**J** Website: **WWW.JASOUTHFLORIDA.ORG****K** Form of organization: ☐ Corporation ☐ Trust ☐ Association ☒ Other**L** Year of formation: **1984** **M** State of legal domicile: **FL****Part I Summary**

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: TO INSPIRE AND PREPARE YOUNG PEOPLE TO SUCCEED IN A GLOBAL ECONOMY.			
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.			
	3	Number of voting members of the governing body (Part VI, line 1a)	70	
	4	Number of independent voting members of the governing body (Part VI, line 1b)	70	
	5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)	63	
	6	Total number of volunteers (estimate if necessary)	7086	
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	0.	
7b	Net unrelated business taxable income from Form 990-T, line 38	0.		
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year 8,368,124.	Current Year 4,392,643.
	9	Program service revenue (Part VIII, line 2g)	0.	0.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	11,100.	29,506.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	486,614.	811,885.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	8,865,838.	5,234,034.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.	0.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,924,038.	2,251,743.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	16b	Total fundraising expenses (Part IX, column (D), line 25)	615,760.	
Expenses	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	2,219,385.	2,431,232.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	4,143,423.	4,682,975.
	19	Revenue less expenses. Subtract line 18 from line 12	4,722,415.	551,059.
	20	Total assets (Part X, line 16)	Beginning of Current Year 19,226,993.	End of Year 18,086,403.
Net Assets or Fund Balances	21	Total liabilities (Part X, line 26)	6,659,077.	5,089,994.
	22	Net assets or fund balances. Subtract line 21 from line 20	12,567,916.	12,996,409.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date
	LAURIE SALLARULO, PRESIDENT & EXECUTIVE DIRECTOR		
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date
	WILLIAM G. BENSON	<i>William G. Benson CPA</i>	1/10/20
	Firm's name	Firm's EIN	PTIN
	KEEFE, MCCULLOUGH & CO., LLP, C.P.A.'S	59-1363792	P00455500
	Firm's address	Phone no.	
	6550 N FEDERAL HIGHWAY, SUITE 410 FT. LAUDERDALE, FL 33308	954-771-0896	

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

832001 12-31-18

LHA For Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2018)