

CITY OF MARGATE Together We Make It Great

RFP 2021-004 Garbage and Recycling Collection

Background

- * Waste Management contract expires September 30, 2021
- Waste Management notified City that they would not be able to renew agreement under existing terms and pricing



RFP Process

- * RFP issued February 25, 2021
- * Proposals due April 15, 2021
- * Received three proposals
 - * Coastal Waste and Recycling
 - * Republic Services
 - * Waste Pro
- * Selection and Evaluation Committee (SEC)
 Formed
 - * SEC met on April 21, 2021 and May 4, 2021



SEC

- * SEC Members (Voting)
 - * Larry Vignola Assistant City Manager
 - * Mark Collins Director of Public Works
 - * Kelly Schwartz Assistant Finance
 - * Dawn Mehler Solid Waste and Recycling Coordinator (DEES)
 - * Aaron Tauber Sustainability Coordinator (DEES)



SEC Consensus Options

* Keep current residential service options

- Twice per week garbage, once per week recycling, and once per week commingled waste collection
- * Provides high level of service to our residents

* Select Republic Services



Residential Service Options

- * The RFP included the following options for residential services:
 - * Twice per week garbage collection (2x/wk MSW)
 - * Once per week garbage collection (1x/wk MSW)
 - Separate recycling collection (RCY)
 - * Without separate recycling collection
 - Weekly unlimited commingled waste collection (unl. wkly. bulk)
 - Weekly limited (3 yd³ limit) commingled waste collection (lmtd. wkly. bulk)
 - * Twice per month commingled waste collection (unl. bi-monthly bulk)



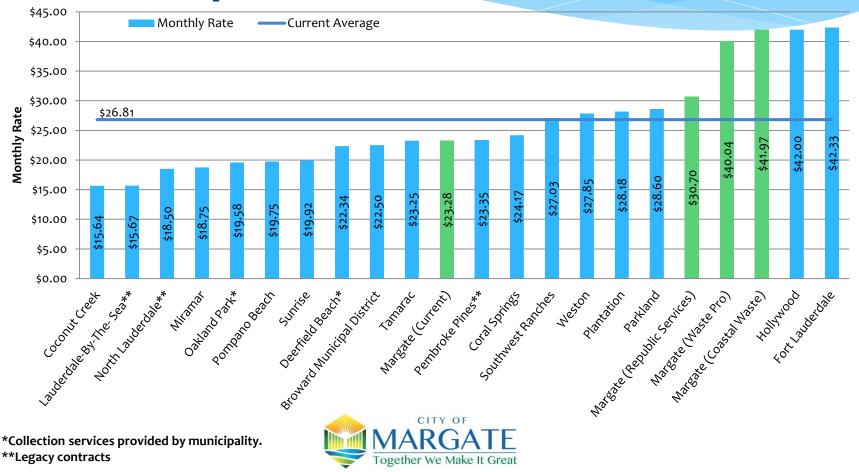
Residential Pricing (2x/wk MSW)

	Current (WM)*	Coastal Waste	Republic Services	Waste Pro
With RCY and unl. wkly. bulk	\$23.28	\$41.97	\$30.70	\$40.04
With RCY and Imtd. wkly. bulk	N/A	\$41.97	\$30.70	\$39.44
With RCY and unl. bi-monthly bulk	N/A	\$41.97	\$27.33	\$38.72
Unl. wkly. bulk (w/o RCY)	N/A	\$41.97	\$32.69	\$39.04
Lmtd. wkly. bulk (w/o RCY)	N/A	\$41.97	\$32.69	\$38.44
Unl. bi-monthly bulk (w/o RCY)	N/a	\$41.97	\$29.32	\$37.72

*WM rate includes the additional approximately \$1 per household per month that the City is currently paying to dispose of recyclables



Rate Comparison (Residential)



Rate Comparison with Recycling

(Multifamily (MF) and Commercial)

	Current	Coastal Waste	Republic Services	Waste Pro
MF Carts (per month)	\$80.46	\$100.00	\$81.46	\$25.95
MF Dumpster (loose per yard)	\$17 . 22	\$24.00	\$20 . 32	\$18.72
MF Recycling (per unit per month)	\$1.31	\$3.00	\$3.84	\$5.40
Commercial Carts (per month)	\$81.97	\$100.00	\$81.46	\$24.70
Commercial Dumpster (loose per yard)	\$17.56	\$24.00	\$20 . 32	\$17.73
Roll-off Delivery	\$0.00	\$150.00	\$250.00	\$150.00
Roll-off Collection	\$214.15	\$250.00	\$635.00	\$250.00



SEC Ranking

SEC Ranked the Firms Based on the Criteria in the RFP

- * Qualifications and Experience up to 20 points
- * Approach up to 10 points
- * References up to 15 points
- * Cost for Proposer's Services up to 45 points
- * (Optional) Added Value and Enhancements up to 10 points



SEC Ranking

	Coastal Waste	Republic Services	Waste Pro
Total Score	348	449	368



SEC Recommendation

- * SEC Recommends Awarding the RFP to Republic Services with the Following Residential Options:
 - * Cart-based Garbage Collection Twice Per Week
 - * Separate Weekly Recycling Collection
 - * Weekly Commingled Waste Collection



Thank You

