NON-MANDATORY

BEST AND FINAL OFFER (BAFO) PACKAGE

FOR

RFP 2021-04 GARBAGE AND RECYCLING COLECTION SERVICES

The undersigned Proposer offers and voluntarily submits the following Best and Final Offer (BAFO) pricing in response to the City of Margate's non-mandatory BAFO pricing request for the above referenced RFP. Proposer acknowledges that the BAFO opportunity is voluntary, yet binding, and is open to all original Proposers for RFP 2021-004. Further, Proposer acknowledges the opportunity presented by this BAFO to adjust any pricing submitted in their initial response to City's RFP 2021-004 or to make no price adjustments at all. A person, who has binding authority for the submitting firm, preferably the same individual that executed the original RFP submission, shall execute all BAFO submissions. If any Proposer elects not to participate in the BAFO opportunity or fails to submit a BAFO within the period and in the manner stipulated below, Proposer's initially submitted RFP 2021-004 pricing shall prevail and shall be final.

Submission Deadline/Methods:

Electronic – No later than **6:00 p.m. Monday, May 3, 2021** via email only to <u>purchase@margatefl.com</u>. If Proposer submits a BAFO electronically, Proposer is also required to submit the hard copy original of their electronically submitted BAFO no later than 6:00 p.m. Wednesday, May 5, 2021 to the person and location shown below.

Hard Copy Original – No later than 6:00 p.m. Monday, May 3, 2021 to the person and location shown below.

Submission Location Details:

City of Margate Purchasing Division Attention: Spencer L. Shambray, CPPB, Purchasing Manager 5790 Margate Boulevard Margate, FL 33063

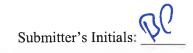
Company Name: _	Coastal Waste & Recycling
Submitter's Printed	d Name: Brendon Pantano
Submitter's Signat	ure:

Date: April 29, 2021

Submitter's Initials:

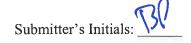
The following Cost Form table (Table 1) is for the Rates applicable to the Collection of Solid Waste from Residential Curbside Solid Waste Customers. The rates included in Table 1 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Stream.

TABLE 1 – RATES FOR R	ES	IDENTIAL CU	JRBSIDE COLL	EC.	TION OF SO	LID WASTE
	Without Separate Recycling Collection			With Separate Recycling Collection		
Solid Waste Collection (Carts –3.i.a.) Twice per week						
Fees for Garbage Cart Capacity	up	to 130 Gallons	3			
Collection	\$	30.97	/Unit/Month	\$	28.97	/Unit/Month
Disposal	\$	5.00	/Unit/Month	\$	4.00	/Unit/Month
Additional Fees for Garbage Ca	rt C	apacity in Exce	ess of 130 Gallons	3		
Collection	\$	5.00	/Unit/Month	\$	5.00	/Unit/Month
Disposal	\$	2.00	/Unit/Month	\$	2.00	/Unit/Month
Solid Waste Collection (Carts 3.	i.b.)	Once per wee	ek			
Fees for Garbage Cart Capacit	y up	to 260 Gallon	s			
Collection	\$	24.22	/Unit/Month	\$	23.58	/Unit/Month
Disposal	\$	5.00	/Unit/Month	\$	4.00	/Unit/Month
Additional Fees for Garbage Cart Capacity in Excess of 260 Gallons						
Collection	\$	5.00	/Unit/Month	\$	5.00	/Unit/Month
Disposal	\$	2.00	/Unit/Month	\$	2.00	/Unit/Month



The following Cost Form table (Table 2) is for the Rates applicable to the Collection of Bulk Waste, Yard Waste, and Commingled Waste from Residential Curbside Solid Waste Customers. The Rates included in Table 2 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 2 – RATES FOR RESIDENTIAL CURBSIDE COLLECTION OF BULK WASTE, YARD WASTE, AND COMMINGLED WASTE						
	Without Separate Recycling Collection			With Separate Recycling Collection		
Unlimited Commingled Waste	Veel	dy Collection	(3.iii.a.)			
Collection	\$	4.03	/Unit/Month	\$	4.03	/Unit/Month
Disposal	\$	1.97	/Unit/Month	\$	1.97	/Unit/Month
Limited Weekly Commingled W	/aste	Collection (3	.iii.b.)			
Collection	\$	4.03	/Unit/Month	\$	4.03	/Unit/Month
Disposal	\$	1.97	/Unit/Month	\$	1.97	/Unit/Month
Unlimited Twice Per Month Co.	mmir	ngled Waste C	Collection (3.iii.c.)			
Collection	\$	4.03	/Unit/Month	\$	4.03	/Unit/Month
Disposal	\$	1.97	/Unit/Month	\$	1.97	/Unit/Month



The following Cost Form table (Table 3) is for the Rates applicable to the Collection of Recyclable Materials from Residential Recycling Customers and Multifamily Recycling Customers. The Rates included in Table 3 are inclusive of all fees and costs for the Proposer to collect Recyclable Materials and the cost for the optional recycling rewards program.

TABLE 3 – RATES FOR RECYCLABLE MATERIALS COLLECTION					
Curbside Residential Recycling					
Collection	\$	2.00	/Unit/Month		
Disposal/Processing	\$	1.00	/Unit/Month		
Multifamily Recycling (Carts)					
Collection	\$	90.00	/Unit/Month		
Disposal/Processing	\$	10.00	/Unit/Month		
Multifamily Recycling (Dumpster)					
Collection	\$	21.79	/yd./Collection		
Disposal/Processing	\$	2.21	/yd./Collection		

The following Cost Form table (Table 4) is for the Rates applicable to the Collection of Solid Waste and Bulk Waste from Multifamily Solid Waste Customers. The Rates included in Table 4 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

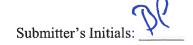
TABLE 4 – RATE			MILY SOLID WA	AST	E COLLEC.	TION	
	, W	Without Separate Recycling Collection			With Separate Recycling Collection		
Carts							
Collection	\$	90.00	/Cart/Month	\$	90.00	/Cart/Month	
Disposal	\$	10.00	/Cart/Month	\$	10.00	/Cart/Month	
Dumpsters (Non-Compacted)							
Collection	\$	21.79	/yd./Collection	\$	21.79	/yd./Collection	
Disposal	\$	2.21	/yd./Collection	\$	2.21	/yd./Collection	
Dumpsters (Compacted)							
Collection	\$	43.58	/yd./Collection	\$	43.58	/yd./Collection	
Disposal	\$	4.42	/yd./Collection	\$	4.42	/yd./Collection	
Rolloffs							
Delivery	\$	150.00		\$	150.00		
Collection	\$	250.00	/Pull	\$	250.00	/Pull	
Disposal		Ва	sed On Weight		Ва	ased On Weight	

The following Cost Form table (Table 5) is for the Rates applicable to the Collection of Solid Waste and Bulk Waste from Multifamily Solid Waste Customers. The Rates included in Table 5 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 5 – RATES FOR MULTIFAMILY SOLID WASTE COLLECTION (INCLUDES TWICE PER MONTH BULK)							
3.	<u>v</u>	Without Separate Recycling Collection			With Separate Recycling Collection		
Carts							
Collection	\$	90.00	/Cart/Month	\$	90.00	/Cart/Month	
Disposal	\$	10.00	/Cart/Month	\$	10.00	/Cart/Month	
Dumpsters (Non-Compacted)							
Collection	\$	21.79	/yd./Collection	\$	21.79	/yd./Collection	
Disposal	\$	2.21	/yd./Collection	\$	2.21	/yd./Collection	
Dumpsters (Compacted)							
Collection	\$	43.58	/yd./Collection	\$	43.58	/yd./Collection	
Disposal	\$	4.42	/yd./Collection	\$	4.42	/yd./Collection	
Rolloffs							
Delivery	\$	150.00		\$	150.00		
Collection	\$	250.00	/Pull	\$	250.00	/Pull	
Disposal		Ва	sed On Weight		Ва	ased On Weight	

The following Cost Form table (Table 6) is for the Rates applicable to the Collection of Solid Waste from Commercial Customers. The Rates included in Table 6 are inclusive of all fees and costs for the Proposer to collect and dispose of said Waste Streams.

TABLE 6 – RATES FOR COMMERCIAL SOLID WASTE COLLECTION							
	N	Without Separate Recycling Collection			With Separate Recycling Collection		
Carts							
Collection	\$	90.00	/Cart/Month	\$	90.00	/Cart/Month	
Disposal	\$	10.00	/Cart/Month	\$	10.00	/Cart/Month	
Dumpsters (Non-Compacted)							
Collection	\$	21.79	/yd./Collection	\$	21.79	/yd./Collection	
Disposal	\$	2.21	/yd./Collection	\$	2.21	/yd./Collection	
Dumpsters (Compacted)	177						
Collection	\$	43.58	/yd./Collection	\$	43.58	/yd./Collection	
Disposal	\$	4.42	/yd./Collection	\$	4.42	/yd./Collection	
Rolloffs							
Delivery	\$	150.00		\$	150.00		
Collection	\$	250.00	/Pull	\$	250.00	/Pull	
Disposal		Bas	sed On Weight		В	ased On Weight	



The following cost proposal table (Table 7) is for the rates applicable to the additional services identified in the table. The rates included in Table 7 are inclusive of all fees and costs for the Proposer to provide the specified services including disposal (if applicable).

		eparate Recycling	With	Separate Recycling
		ollection		Collection
Replacement or Additional R	Residential Gart	page and Recycling	Carts (O	ne-time Fee)
35-Gallon Cart	\$ /Cart	75.00	\$ /Cart	75.00
65-Gallon Cart	\$ /Cart	75.00	\$ /Cart	75.00
95-Gallon Cart	\$ /Cart	75.00	\$ /Cart	75.00
Delivery Fee (if applicable)	\$ /Delivery	15.00	\$ /Deliver	y 15.00
Supplemental Bulk Collection	าร			
Collection	\$ /yd.	14.00	\$ /yd.	14.00
Disposal	\$ /yd.	4.00	\$ /yd.	4.00
Expedited Supplemental Col	lection			
Collection	\$ /yd.	26.00	\$ /yd.	26.00
Disposal	\$ /yd.	4.00	\$ /yd.	4.00
Wastewater Treatment Plant	Containers for	Wastewater Mater	ial	
Disposal	\$ /yd.	34.93	\$ /yd.	34.93

The following cost proposal table (Table 8) is the generation factors that were used to calculate the disposal costs in Tables 1-2 and 4-7. The Proposer's generation factors shall be used throughout the term of the Agreement (including any renewals) unless otherwise agreed upon with the City. Proposers shall use the generation factors provided here along with the following current per ton disposal/processing rates to determine the disposal component of their Rates: Solid Waste - \$46.57, Yard Waste - \$37.05, and Bulk Waste - \$37.05.

	Without Separate Recycling	With
	<u>Collection</u>	<u>Separate</u>
		Recycling
		Collection
Residential Curbside Collection Services		
Twice Per Week Cart Based Solid Waste	1.29	1.03
Collection - 3.i.a. (Tons per Unit per Year)	1.29	1.00
Cart Based Solid Waste Collection - 3.i.a	1.00	4.02
Excess Cart Capacity (Tons per Cart per Year)	1.29	1.03
Once Per Week Cart Based Solid Waste		
Collection - 3.i.b. (Tons per Unit per Year)	1.29	1.03
Cart Based Solid Waste Collection - 3.i.b	1.00	1.03
Excess Cart Capacity (Tons per Cart per Year)	1.29	1.03
Unlimited Weekly Commingled Collection	.64	
(Tons per Household per Year)	.04	.64
Limited Weekly Commingled Waste Collection		
(Tons per Household per Year)	.64	.64
Twice per Month Commingled Collection		
(Tons per Household per Year)	.64	.64
Recycling Collection	0.5	.25
(Tons per Household per Year)	.25	,25
Multifamily Collection Services		
Carts (Tons per Cart per Year)	1.11	1.11
Dumpsters - Loose		05.00
(Pounds per Yard per Collection)	95.00	95.00
Dumpsters – Compacted (Pounds per Yard	100.00	400.00
per Collection)	190.00	190.00
Recycling Collection (Carts)		
(Tons per Unit per Year)	1.11	1.11
Recycling Collection (Dumpsters)	400.00	
(Pounds per Yard per Collection)	190.00	190.00
Commercial Collection Services		W STAR
Carts (Tons per Cart per Year)	1.11	1.11
Dumpsters – Loose (Pounds per Yard per		
Collection)	95.00	95.00
Dumpsters - Compacted	100.00	
(Pounds per Yard per Collection)	190.00	190.00

The following cost proposal table (Table 9) is indicating the increase or decrease in Collection cost due to change(s) in Designated Facility(ies) based on the distance of the facility from City Hall:

<u>Table 9 – Pricing Change Due to Change in Designated</u> <u>Facility(ies)</u>						
	Percent Change in Collection Portion of Rates in Tables 1-8 Above					
0 to 5 Miles from City Hall	(5%)					
5-10 miles from City Hall	(5%)					
20-30 miles from City Hall	+20%					
30-40 miles from City Hall	+20%					

Selected Proposer's rates provided on Tables 1-8 above represent travel of 10 to 20 miles from City Hall to the current Designated Facility.

The following Cost Form table (Table 10) is for the Rates applicable to the Optional Drop-Off services. The Rates included in Table 10 are inclusive of all fees and costs for the Proposer to accept and dispose of said Waste Streams as described in the sections on the bottom of page 15 "Optional Bulk Waste Drop-Off" and "Optional Recycling Drop-Off".

TABLE 10 – RATES FOR OPTIONAL DROP-OFF SERVICES					
Bulk Waste Drop-off					
Location within City Limits	\$	8,000.00	per month		
Location Outside of City Limits within 10 mi, of City Hall	\$	8,000.00	per month		
Recycling Drop-off					
One service day without bulk waste drop-off co-location	\$	4,000.00	per month		
One service day with bulk waste drop-off colocation	\$	2,500.00	per month		

The following Cost Form table (Table 11) is for the Rates applicable to the Recycling Enforcement Program as described in Section ii. c. herein for the City of Margate Multifamily and Single Family Residential Curbside Customers. The Rates included in Table 11 are inclusive of all fees and costs for the Program as described in Section ii. c. herein.

TABLE 11 – OPTIONAL RECYCLING ENFORCEMENT PROGRAM						
Recycling Enforcement Program						
Curbside Customers	\$	1.00	/unit/month			
Multifamily Customers	\$	1.00	/unit/month			