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Title: APPROVING AWARD OF RFP 2016-006 - CITY-WIDE LAWN MAINTENANCE SERVICES AND AGREEMENTS BETWEEN THE CITY OF MARGATE AND LANDSCAPE SERVICE PROFESSIONALS, INC. FOR AREAS "A" AND "B", WITH AN AWARD AS ALTERNATE FOR AREA "D"; AND AGREEMENT BETWEEN THE CITY OF MARGATE AND THE LANDSCAPE COMPANY, INC. FOR AREAS "C" AND "D"; PROVIDING FOR AUTOMATIC RENEWALS; PROVIDING FOR A JULY 1, 2016 EFFECTIVE DATE.

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Attachments: 1. RESOLUTION, 2. AGREEMENT, 3. AGREEMENT, 4. BACKGROUND, 5. BACKGROUND, 6. BACKGROUND, 7. BACKGROUND

Date	Ver.	Action By	Action	Result
6/1/2016	1	Regular City Commission Meeting		

TO: Mayor and City Commission

FROM: Douglas E. Smith, City Manager

DATE: June 1, 2016

APPROVING AWARD OF RFP 2016-006 - CITY-WIDE LAWN MAINTENANCE SERVICES AND AGREEMENTS BETWEEN THE CITY OF MARGATE AND LANDSCAPE SERVICE PROFESSIONALS, INC. FOR AREAS "A" AND "B", WITH AN AWARD AS ALTERNATE FOR AREA "D"; AND AGREEMENT BETWEEN THE CITY OF MARGATE AND THE LANDSCAPE COMPANY, INC. FOR AREAS "C" AND "D"; PROVIDING FOR AUTOMATIC RENEWALS; PROVIDING FOR A JULY 1, 2016 EFFECTIVE DATE.

BACKGROUND:

The City advertised a Request for Proposals (RFP) for qualified vendor(s) to provide all materials, labor, equipment and insurance to perform complete lawn maintenance services such as grass cutting, trimming and pruning of bushes, shrubbery and hedges, fertilization, weed control, maintenance of plant beds, and code compliance related residential lot cuttings. The City has been divided into four (4) areas for this RFP. Those areas are Area "A" North Margate, Area "B" South Margate, Area "C" Utility Plants and Lift Stations, and Area "D" Code Related Lot Cuttings. Thirteen (13) RFP packages were sent out and six (6) responses were received.

A Selection and Evaluation Committee (SEC) evaluated the proposals received and ranked the four (4) firms that were deemed responsive. The highest ranked firm for each individual area is being recommended for award of Areas A through C, and the top two highest ranked firms are recommended for primary and alternate awards of Area D. The rankings results are:

<u>FIRM</u>	<u>Area A</u>	<u>Area B</u>	<u>Area C</u>	<u>Area D</u>
All Around Town Properties	420	445	410	360
Landscape Service Professionals	497	492	467	417
Next Era Landscaping	437	417	412	347
The Landscape Company	469	454	479	479

RECOMMENDATION:

Award Areas “A” and “B” and the alternate award for Area “D” to Landscape Service Professionals, Inc.
Award Area “C” and the primary award for Area “D” to The Landscape Company, Inc.

FISCAL IMPACT:

Account No. 001-5557-572-34-12 - Approximately \$248,210.00 annually (Areas A and B)
Account Nos. 456-9090-536.34.16, 456-9081-536.34.12, and 456-9080-536.34.12 - Approximately \$40,222.50 annually
(Area C)
Account No. 001-5557-572-39-05 - Estimated \$4,000.00 annually (Area D)

CONTACT PERSON:

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Spencer L. Shambray, CPPB, Purchasing Manager